### **Appendices**

# Final – April 2016





### **Appendix 1**

# Questionnaires: Agricultural Questionnaire and Rural Survey





| Halton Re | aion Ear   | m Succe | acción l | Intan | $M\Delta M$     |
|-----------|------------|---------|----------|-------|-----------------|
| Halton Re | givii i ai |         |          |       | $M \subseteq M$ |

Halton Region is preparing a rural strategy to support the long term sustainability of the agricultural/rural economy in Halton. This strategy will implement policies in the Regional Official Plan and support implementation of the Golden Horseshoe Agriculture and Agri-Food Strategy "Food and Farming: An Action Plan 2021".

For this strategy to be successful, support from the agricultural community and all levels of government is needed. The strategy must identify the circumstances needed to support the rural economy and the steps required to ensure it continues thrive. The active involvement of the agricultural

| circumstances needed to support               | al, support from the agricultural community and all levels of government is needed. The strategy must identify the rt the rural economy and the steps required to ensure it continues thrive. The active involvement of the agricultural of developing a vision and effective action plan going forward. |
|---|--|
| As part of this process, this quest complete. | stionnaire has been prepared for completion by the agricultural community. It will take approximately 30 minutes to  |
| •   | re just a starting point. If there are other points you would like to provide or if we missed points you think are in the final section of the document.   |
| Thank you for contributing to this            | process.   |
|   | he amount of land that is currently farmed (hectares)  |
| as part of your farm                          | operation in Halton?   |
| Number of hectares owned                      |  |
| Number of hectares rented                     |  |
| 2. Please indicate w                          | here your farming operation (including all land) is located in relation to   |
| the Greenbelt.                                |  |
| Inside the Greenbelt                          |  |
| Outside the Greenbelt                         |  |
| Inside and Outside the G                      | reenhelt   |
|   |  |
| 3. What type of farm                          | ning are you involved in? List commodities.  |
| 1)  |  |
| 2)  |  |
| 3)  |  |
| 4)  |  |
| 5)  |  |
| 4. How long have yo                           | ou owned/ rented your property (years)?  |
| Owned   |  |
| Rented  |  |
| 5. How long have vo                           | ou farmed in Halton (years)?   |
|   |  |
|   |  |
|   |  |

| 6. How did you initially o   | get involved in farming?  |
|--|---|
|  |   |
| 7. Are you involved in ot  | ther businesses (either on-farm or other)?  |
| Yes No   |   |
| If yes, please describe the other forms  | s of business you are involved in and if they are located on the farm please identify this. |
|  |   |
|  | <b>v</b>  |
|  | g best describes your farming operation?  |
| It is currently in a growth phase  | g best describes your farming operation?  |
|  | g best describes your farming operation?  |
| It is currently in a growth phase  It is currently in a static phase  It is currently being downsized  9. Do you have a busine | g best describes your farming operation? ess plan in place for your farming operation?      |
| It is currently in a growth phase  It is currently in a static phase  It is currently being downsized                          |   |

| 3. How many people work on your farming operation?  amily Members  on-Family Members  4. Generally describe the role of workers in the business.  5. Please identify:  umber of children (if any)  umber of children that are currently involved in the family farm  | rs  |   |
|--|---|---|
| 10 to 20 years  20 + years  Unknown  12. What agricultural associations do you presently belong to?  (a)  (b)  (c)  (c)  (d)  (d)  (d)  (d)  (d)  (e)  (e)  (e   |   |   |
| 20 + years Unknown  2. What agricultural associations do you presently belong to?  3. How many people work on your farming operation?  mily Members  on-Family Members  4. Generally describe the role of workers in the business.   | ars   |   |
| 2. What agricultural associations do you presently belong to?  3. How many people work on your farming operation?  amily Members  on-Family Members  4. Generally describe the role of workers in the business.  |   |   |
| 2. What agricultural associations do you presently belong to?  |   |   |
| 3. How many people work on your farming operation?   3. How many people work on your farming operation?   4. Generally describe the role of workers in the business.    5. Please identify:   1.   1.   1.   1.   1.   1.   1.   1.  |   |   |
| 3. How many people work on your farming operation?  amily Members on-Family Members  4. Generally describe the role of workers in the business.  5. Please identify: umber of children (if any) umber of children that are currently involved in the family farm   |   |   |
| 3. How many people work on your farming operation?  amily Members  on-Family Members  4. Generally describe the role of workers in the business.  5. Please identify:  umber of children (if any)  umber of children that are currently involved in the family farm  | jricultural associations do you presently belong to?  |   |
| 3. How many people work on your farming operation?  amily Members on-Family Members  4. Generally describe the role of workers in the business.  5. Please identify:  umber of children (if any)  umber of children that are currently involved in the family farm   |   |   |
| 3. How many people work on your farming operation?  amily Members on-Family Members  4. Generally describe the role of workers in the business.  5. Please identify:  umber of children (if any)  umber of children that are currently involved in the family farm   |   |   |
| I3. How many people work on your farming operation?    Iamily Members  |   |   |
| 3. How many people work on your farming operation?  amily Members on-Family Members  4. Generally describe the role of workers in the business.  5. Please identify:  umber of children (if any)  umber of children that are currently involved in the family farm   |   |   |
| ### Ann-Family Members  4. Generally describe the role of workers in the business.  5. Please identify:  ### Annothing the company of the com |   |   |
| umber of children (if any)  umber of children that are currently involved in the family farm   |   | ¥ |
| lumber of children (if any)  lumber of children that are currently involved in the family farm   |   |   |
| Jumber of children that are currently involved in the family farm  | identify:   |   |
| lumber of related family members involved in the family farm   |   |   |
| damber of related family members involved in the family famil  | n (if any)  |   |
| Number of children or related family members that have indicated interest in carrying on in the family operation   | n (if any)  |   |
| lumber of children presently (or who have expressed interest in) studying agriculture or a elated field  | en that are currently involved in the family farm  If family members involved in the family farm  en or related family members that have indicated interest in carrying on in |   |

|                                   | Farm Succession Interview   |
|-----------------------------------|---|
| l6. Do you have s<br>ngriculture? | suggestions on how we can effectively get young people interested in  |
| <u></u>                           |   |
|                                   |   |
|                                   |   |
|                                   |   |
|                                   |   |
| 7. What opportu                   | inities do you see for new Canadians to start farming in Halton Region?   |
|                                   |   |
|                                   |   |
|                                   |   |
|                                   | <b>y</b>  |
| I Po you have a                   | a succession plan in place for the form?  |
| Yes                               | a succession plan in place for the farm?  |
| No                                |   |
|                                   |   |
| _                                 | red "No" to question #16, do you feel you have access to the appropriate  |
|                                   | o fully understand the various options available with regards to farm scribe the types of information you would like to have access to. |
|                                   | _   |
|                                   |   |
|                                   |   |
|                                   |   |
|                                   | V   |
| 20. When do you a                 | anticipate retiring (age)?  |
|                                   |   |
|                                   |   |
|                                   |   |
|                                   |   |
|                                   |   |
|                                   |   |
|                                   |   |

| Halton Region Farm Succession Interview   |
|---|
| 21. How will you finance your retirement?   |
| Retirement / Pension plan   |
| Sale of farm  |
| Combination of Retirement/Pension plan and sale of farm                                   |
| Sale of other assets  |
| Unknown   |
| Other (please explain)  |
|   |
| 22. When you retire, do you plan to still have some involvement in the farming operation? |
| Yes   |
| No No   |
| 23. If you answered "yes" to question #20, describe your expected involvement (check all  |
| that are appropriate)   |
| Financial   |
| Labour  |
| Financial and Labour  |
| Knowledge / Education / Consulting  |
| Other (please describe)   |
|   |
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|   |

| e over was identified?  | piani now these discussion | ns unfolded and how the interest to |
|---|----------------------------|-------------------------------------|
|   |                            | _                                   |
|   |                            | ~                                   |
| ming operation and the ce the most important s  | •                          | are from your farm.                 |
|   | chnology and farming oppo  | • • •                               |
| e advantage of new ted  |                            | Additional Farming Opportunity      |
| -   | New Technology             | / realitional realiting opportunity |
| pletely flexible to   | New Technology             |                                     |
| upletely flexible to<br>age<br>ewhat flexible to  | New Technology             |                                     |
| e advantage of new tec  | New Technology             |                                     |
| apletely flexible to ange sewhat flexible to ange sewhat flexible to ange see or unable to change | New Technology             |                                     |

| iallon region i ann Succession interview  |                             |
|---|-----------------------------|
| 27. In terms of running a viable farming operation, is water sup  | oply on your farm presently |
| an issue?   |                             |
| Yes   |                             |
| □ No  |                             |
|   |                             |
| 28. Do you see water supply on your farm or area being an iss   | ue into the future?         |
| Yes   |                             |
| No  |                             |
| 20 What kind of infrastructure is not occurrently in place in Halter  | 4h-4                        |
| 29. What kind of infrastructure is not currently in place in Halto would assist in the operation of your farm? (Examples may income the control of the control of the currently in place in Halto |                             |
| Natural gas, solar power, high speed internet, machinery sales  |                             |
|   | <b>)</b>                    |
| machinery service, seed sales etc. Please prioritize.)  |                             |
| 1)  |                             |
| 2)  |                             |
| 3)  |                             |
| 4)  |                             |
| 5)  |                             |
| 30. What skills/knowledge would assist you in increasing the v  | iability,                   |
| profitability or future success of your farm operation? Please b  | pe specific                 |
| and describe.   |                             |
| 1)  |                             |
| 2)  |                             |
| 3)  |                             |
| 4)  |                             |
| 5)  |                             |
| 31. What opportunities (i.e. Increase farm direct sales, increase   | ed access                   |
| to land for rent, enhanced partnerships with local food   | ,u uoooss                   |
| processing/manufacturing companies etc.) would you like to s  | see                         |
| expended or initiated in Halton Region? (Please be specific)  |                             |
| 1)  |                             |
| 2)  |                             |
| 3)  |                             |
| 4)  |                             |
| 5)  |                             |

|          | at obstacles stand in the way of increasing the profitability or   |
|----------|--|
|          | y of you or your successors' farm? List most significant   |
| obstacl  | es at the top of the list.   |
| 1)       |  |
| 2)       |  |
| 3)       |  |
| 4)       |  |
| 5)       |  |
|          | you aware of any models/tools/opportunities etc. you would like Halton Region to                                 |
| -        | for the long-term sustainability of agriculture? If yes, please list below with most                             |
| -        | int items first.   |
| 1)       |  |
| 3)       |  |
| 5)       |  |
| 5)       |  |
|          | at role should the Region play in long-term viability and future success of the tural industry? Please describe. |
|          |  |
| 35. Wha  | at role should OMAFRA play in the vision or do you see a role for OMAFRA in the                                  |
| vision f | or the long-term viability and future success of the agricultural industry? Please                               |
|          |  |

clearly how the Region can help you grow your business on a go forward basis and strengthen this vital sector as an important part of our Regional

economy.

| alton Region Farm Succession Interview                                    |           |
|---|-----------|
| 6. If you have additional comments please provide them in the space below | <b>'-</b> |
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| Halton Survey of Rural Businesses - DRAFT   |
|---|
|   |
| Halton Region is preparing a rural strategy to support the long-term sustainability of the agricultural / rural economy in Halton. This strategy will implement policies in the Regional Official Plan, and other economic development initiatives of the Region.   |
| For this strategy to be successful, support from the agricultural and rural community and all levels of government is needed. The strategy must identify the circumstances needed to support the rural economy and the steps to ensure it continues to thrive. The active involvement of the agricultural and rural community is critical to developing a vision and effective action plan going forward.   |
| Just as a survey of farmers is a key component of the work, so too is obtaining the input of businesses in the hamlets and small commercial clusters in the rural areas in order to obtain their perspectives on what they would like to see contained in the strategy, and what will help them to remain vital and profitable in the years ahead. This short CONFIDENTIAL survey is your opportunity to provide input. The survey will only take 10 to 15 minutes to complete. |
| Be aware that these questions are just a starting point. If there are other points you would like to raise, please include them in the final section of the document.   |
| Thank you for contributing to this process.   |
| 1. Name and address of the business:  |
|   |
| 2. Name and position of the contact person:   |
|   |
| 3. Type of business (in your own words):  |
|   |
| 4. Location of business (i.e. which settlement are you in or located nearest to)  |
| 5. Is this a 'home-based' business?   |
| Yes   |
| ○ No  |
| 6. How long has the business been in operation?   |

### Halton Survey of Rural Businesses - DRAFT 7. How many employees are in the business: full-time permanent part-time seasonal 8. How many of the employees identified above are: family members arm's length' employees 9. What is the annual sales range of the company: 10. Do you belong to any local or regional business organizations? If so, please list: 1) 2) 3) 4) 5) 11. What percentage of your annual sales is made to the following market segments: Agricultural businesses: Farm operations or agricultural-related businesses for the purpose of running their operations Other businesses not related to agriculture Households: Residents of the area (farmers and non-farmers alike) for the purpose of running their households Visitors and tourists to the area Other 12. Where do your sales come from geographically (as a percentage)? From the area around the hamlet where the business is located From elsewhere in Halton Region From outside Halton Region 13. How dependent would you say your business is upon agriculture? the business is totally dependent upon the farming / agricultural sector the business is strongly dependent upon farming / agricultural sector the business is partially dependent upon the farming / agricultural sector the business is not dependent upon agriculture

### Halton Survey of Rural Businesses - DRAFT 14. Which of the following reasons explains why your business is located where it is? (Check as many as apply) the business was located here when it was acquired the business is located near to its market(s) the area has a high quality of life as a place to live and work in there is a low operating cost to doing business here business has grown as a home based business the location is prestigious good transportation network other 15. What, if any, are the disadvantages in doing business in your current location? (Please describe in your own words) 16. What is your expectation for your markets and sales over the next decade? markets and sales will grow markets and sales will hold steady markets and sales will shrink there will be market fluctuations no idea 17. What is your expectation for your business continuing over the next decade? I expect to carry on as is I expect to expand and grow the business I will sell the business or turn it over to others I will wind the business down no idea

## Halton Survey of Rural Businesses - DRAFT 18. Please comment on any policies or initiatives that you would like to see put in place in any of the following areas (please be specific): Policies related to regulation of agricultural operations: Policies related to the regulation of development on agricultural lands, and the preservation of farmland: Policies relating to home-based businesses: Policies related to green energy production: Policies related to extraction operations: Transportation-related initiatives: Communications-related initiatives (e.g. broadband): Business retention and expansion (BR+E) initiatives in the local hamlet: Tourism-related initiatives (e.g. agri-tourism): Economic development incentives and programs in agricultural areas: Policies / strategies to stimulate local area revitalization and economic development 19. What recommendations would you like to see as a result of the study? 20. Do you have any other comments you would like to make?

### **Appendix 2**

# Business & Organizations by NAICS Codes in Hamlets & Rural Clusters





The following table shows the number of businesses and organizations for each hamlet and rural cluster by NAICS code. Note the wide variety of business / organization types – there are 189 businesses (and organizations) in 89 different NAICS industry codes.

|        |  | BROOK<br>VILLE | CAMPBELL<br>VILLE | GLEN<br>WILLIAM<br>S | KILBRI<br>DE | LOWVILL | M OFFAT | MOUNT<br>NEMO | NORVAL | ASHGRO<br>VE | BALINIFA<br>D | CREWSON<br>CORNERS | HENDE<br>RSONS<br>CORNE<br>R | HORNBY | LIMEHO<br>USE | SILVERC<br>REEK | TOTAL |
|--------|--|----------------|-------------------|----------------------|--------------|---------|---------|---------------|--------|--------------|---------------|--------------------|------------------------------|--------|---------------|-----------------|-------|
| 111998 | Miscellaneous Crop Farming   |                |                   |                      |              |         |         |               |        |              |               |                    |                              | 1      |               |                 | 1     |
| 112910 | Apiculture   |                |                   |                      |              |         |         |               |        |              |               |                    |                              | 1      |               |                 | 1     |
| 112991 | Animal combination farming   |                |                   |                      |              | 1       |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 113312 | Contract logging   |                |                   |                      |              |         | 1       |               |        |              |               |                    |                              |        |               |                 | 1     |
| 115210 | Support activities for animal production                           |                |                   |                      |              |         |         | 1             |        |              |               |                    |                              |        |               |                 | 1     |
| 238190 | Other foundation, structure and building exterior contractors      |                | 1                 |                      |              |         | 1       |               | 1      |              |               |                    |                              |        |               |                 | 3     |
| 238220 | Plumbing, heating and air conditioning contractors                 |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 238350 | Finish carpentry contractors                                       |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 321114 | Wood preservation  |                | 2                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 321911 | Wood window and door manufacturing                                 |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 326198 | All other plastic product manufacturing                            |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 331210 | Iron and steel pipes and tubes manufacturing from purchased steel  |                |                   |                      | 1            |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 333990 | All other general-purpose machinery manufacturing                  |                | 2                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 335990 | All other electrical equipment and component manufacturing         |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 411190 | Other farm product merchant wholesalers                            |                |                   |                      |              |         | 1       |               |        |              |               |                    |                              |        |               |                 | 1     |
| 412110 | Petroleum and petroleum products merchant wholesalers              |                |                   |                      |              |         |         |               |        |              |               |                    | 1                            |        |               |                 | 1     |
| 416330 | Hardware merchant wholesalers                                      |                |                   |                      |              |         |         |               |        |              |               |                    | 1                            |        |               |                 | 1     |
| 417110 | Farm, lawn and garden machinery and equipment merchant wholesalers |                |                   |                      |              |         |         | 1             |        |              |               |                    |                              |        |               |                 | 1     |
| 417230 | Industrial machinery, equipment and supplies merchant wholesalers  |                |                   |                      |              |         |         |               |        |              |               |                    | 1                            |        |               |                 | 1     |
| 417990 | All other machinery, equipment and supplies merchant wholesalers   |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 418110 | Recyclable metal merchant wholesalers                              |                |                   |                      |              |         |         |               |        |              |               | 1                  |                              |        |               |                 | 1     |
| 441120 | Used car dealers   |                |                   |                      |              |         |         |               | 1      |              |               |                    | 1                            | 2      |               |                 | 4     |
| 442110 | Furniture stores   |                | 2                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 442210 | Floor covering stores  |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 442291 | Window treatment stores  |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 443145 | Camera and photographic supplies stores                            |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 444190 | Other building material dealers                                    |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 444220 | Nursery stores and garden centres                                  |                |                   |                      |              |         |         | 1             |        |              |               |                    |                              |        |               |                 | 1     |

|        |   | BROOK<br>VILLE | CAMPBELL<br>VILLE | GLEN<br>WILLIAM<br>S | KILBRI<br>DE | LOWVILL<br>E | M OFFAT | MOUNT<br>NEMO | NORVAL | ASHGRO<br>VE | BALINIFA<br>D | CREWSON<br>CORNERS | HENDE<br>RSONS<br>CORNE<br>R | HORNBY | LIMEHO<br>USE | SILVERC<br>REEK | TOTAL |
|--------|---|----------------|-------------------|----------------------|--------------|--------------|---------|---------------|--------|--------------|---------------|--------------------|------------------------------|--------|---------------|-----------------|-------|
| 445110 | Supermarkets and other grocery (except convenience) stores              |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 445120 | Convenience stores  |                | 1                 | 1                    | 1            |              |         |               | 1      |              | 1             |                    |                              |        |               |                 | 5     |
| 445210 | Meat markets  | 1              |                   |                      |              |              |         |               |        |              |               |                    |                              | 1      |               |                 | 2     |
| 446110 | Pharmacies and drug stores  |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 446120 | Cosmetics, beauty supplies and perfume stores                           |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 447110 | Gasoline stations with convenience stores                               |                |                   |                      |              |              |         |               |        |              |               |                    |                              | 3      |               |                 | 3     |
| 447190 | Other gasoline stations/convenience store                               | 3              | 1                 |                      |              |              |         |               |        |              |               |                    | 1                            |        |               |                 | 5     |
| 451140 | Musical instrument and supplies stores                                  |                | 2                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 451310 | Book stores and news dealers  |                |                   | 1                    |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 453220 | Gift, novelty and souvenir stores                                       |                | 3                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 3     |
| 453310 | Used merchandise stores   |                |                   | 1                    |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 453999 | All other miscellaneous store retailers                                 |                | 2                 |                      |              |              |         |               |        |              |               |                    |                              | 1      |               |                 | 3     |
| 454390 | Other direct selling establishments                                     |                | 2                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 484121 | General freight trucking, long distance, truck-<br>load                 |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 485320 | Limousine Service   |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 491110 | Postal service  |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 493110 | General warehousing and storage   |                |                   |                      |              |              |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 517112 | Cable and other program distribution                                    |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 518210 | Data processing, hosting and related services                           |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 519121 | Libraries   |                |                   |                      | 1            |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 519130 | Internet publishing and broadcasting and web search portals             |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 521110 | Monetary authorities-central bank                                       |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 524210 | Insurance agencies and brokerages                                       |                |                   |                      |              |              |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 531120 | Lessors on non-residential buildings/hall                               | 1              | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 531310 | Real estate property managers   |                | 2                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 541330 | Engineering services  |                | 2                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 541490 | Other specialized design services                                       |                |                   |                      |              | 1            |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 541619 | Other management consulting services                                    |                |                   |                      |              | 1            |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 541620 | Environmental consulting services                                       |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 541710 | Research and development in the physical, engineering and life sciences |                | 1                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 541940 | Veterinary services/small animal  | 1              | 2                 |                      |              |              |         |               |        |              |               |                    |                              |        |               |                 | 3     |

|        |  | BROOK<br>VILLE | CAMPBELL<br>VILLE | GLEN<br>WILLIAM<br>S | KILBRI<br>DE | LOWVILL | M OFFAT | MOUNT<br>NEMO | NORVAL | ASHGRO<br>VE | BALINIFA<br>D | CREWSON<br>CORNERS | HENDE<br>RSONS<br>CORNE<br>R | HORNBY | LIMEHO<br>USE | SILVERC<br>REEK | TOTAL |
|--------|--|----------------|-------------------|----------------------|--------------|---------|---------|---------------|--------|--------------|---------------|--------------------|------------------------------|--------|---------------|-----------------|-------|
| 561490 | Other business support services                            |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 561622 | Locksmiths   |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 561730 | Landscaping services                                       | 1              |                   |                      |              |         |         | 2             |        |              |               |                    |                              |        |               |                 | 3     |
| 611110 | Elementary and secondary schools                           | 1              |                   | 1                    | 1            |         |         |               |        |              |               |                    |                              |        | 1             |                 | 4     |
| 611620 | Athletic instruction                                       |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 621210 | Offices of dentists  |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 621310 | Offices of chiropractors                                   |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 621330 | Offices of mental health practitioners (except physicians) |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 621390 | Offices of all other health practitioners                  |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 621510 | Medical and diagnostic laboratories                        |                | 1                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
| 624120 | Services for the elderly and persons with disabilities     |                |                   |                      |              |         |         | 1             |        |              |               |                    |                              | 1      |               |                 | 2     |
| 624210 | Community food services                                    |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 624410 | Child day-care services                                    |                |                   |                      |              |         |         |               | 2      |              |               |                    |                              |        |               |                 | 2     |
| 711511 | Independent visual artists and artisans                    | 1              |                   | 28                   |              | 1       |         |               |        |              |               |                    |                              |        |               |                 | 30    |
| 722410 | Drinking places (alcoholic beverages)                      |                |                   | 1                    |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 2     |
| 722511 | Full-service restaurants                                   |                | 2                 |                      |              | 1       |         |               | 1      |              |               |                    |                              |        |               |                 | 4     |
| 722512 | Limited-service eating places                              |                | 2                 | 1                    |              |         | 1       |               |        |              |               |                    |                              |        |               |                 | 4     |
| 811111 | General automotive repair                                  |                |                   | 1                    | 1            |         |         |               | 2      | 2            |               |                    |                              | 2      |               | 1               | 9     |
| 811121 | Automotive body, paint and interior repair and maintenance |                |                   |                      |              |         |         |               | 1      |              |               |                    | 1                            |        |               |                 | 2     |
| 811199 | All other automotive repair and maintenance                |                |                   |                      | 1            |         |         |               | 1      |              |               |                    |                              |        |               |                 | 2     |
| 811310 | Commercial &industrial machinery and equipment             |                |                   |                      |              |         |         |               | 1      |              |               |                    |                              |        |               |                 | 1     |
| 812115 | Beauty salons  |                | 2                 |                      |              |         |         |               | 2      |              |               |                    |                              |        |               |                 | 4     |
| 812910 | Pet care (except veterinary) services                      |                | 1                 |                      | 1            |         |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 812990 | All other personal services (fitness)                      |                |                   | 1                    |              | 1       |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 813110 | Religious organizations (church)                           | 1              | 1                 | 2                    | 1            | 1       |         |               | 3      |              | 1             |                    |                              |        | 1             |                 | 11    |
| 813410 | Civic and social organizations (lodge)                     |                | 1                 |                      |              |         |         |               |        |              |               |                    | 1                            |        |               |                 | 2     |
| 813930 | Labour organizations/associations                          |                | 2                 |                      |              |         |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 913140 | Municipal fire fighting services                           |                | 1                 |                      | 1            |         |         |               |        |              |               |                    |                              |        |               |                 | 2     |
| 913910 | Other local, municipal and regional public administration  |                |                   | 1                    |              |         |         |               |        |              |               |                    |                              |        |               |                 | 1     |
|        | Total  | 10             | 60                | 39                   | 9            | 7       | 4       | 6             | 27     | 2            | 2             | 1                  | 7                            | 12     | 2             | 1               | 189   |
|        | NAICS Code Count   | 10             | θU                | 22                   | 9            | _ ′     | 4       | •             |        |              |               | 1                  | _ ′                          | 12     |               | 1               | 193   |

<sup>88</sup> NAICS Code Count

### **Appendix 3**

# Agricultural Questionnaire – Consultation Summary





### A3 Input from the Agricultural Sector

#### A3.1 Agricultural Questionnaire

When the terms of reference for the RAS were developed, succession planning was identified as a potential issue that should be addressed as part of the strategy. To confirm the nature and extent of the issues associated with succession, an agricultural questionnaire was developed and administered to a sampling of farmers across the Region. This sample was designed to secure input from operators representing all of the major commodity groups. Efforts were also made to ensure that farmers from each of the local municipalities and who represented geographical diversity of location were interviewed. Personal interviews were conducted with farmers each lasting for several hours.

The questionnaire was also available online through Survey Monkey for anyone wishing to take part and the farm community was encouraged to participate. A small number of additional questionnaires were received. This additional input is included in this summary of responses.

The commodities represented by those interviewed or who provided input included:

- Beef
- Cash crop
- Dairy
- Equine
- Greenhouse
- Lamb
- Nursery
- Poultry and egg
- Produce (vegetable and fruit); and
- Sheep

One fact that became clear very quickly in conducting the interviews is that succession related to individual properties is not really an issue for many farmers in Halton. Although some indicated they would accept help undertaking a succession plan if it were available, most did not see if as a priority. Most operators have dealt with succession through existing programs such as "Growing Forward" or by working with their accountants or financial advisors. However all of the respondents took the opportunity to expound on a variety of issues and provide their thoughts on the future of farming in Halton. The issue with succession is more comprehensive; the issue of whether there will be general succession in agriculture from generation to generation in Halton. The interviews provided a great deal of insight into this and other issues and were in most cases, poignant.

The questionnaire, a copy of which is included in the **Appendix 1** to this report was divided into three sections:

- Background about the operation;
- Succession and retirement issues; and
- Profitability and viability.

The input received is summarized under these categories.

| Background and Hi        | story of Operation  |
|--------------------------|---|
| Nature of Area<br>Farmed | The areas farmed ranged from 22 acres to 12,000 acres. For most of the larger operations, the majority of the land farmed is rented. This was not always the case. Many farmers have sold land in Halton to raise the capital to keep farming. Renting land is a viable way to gain access to land at a reasonable cost. However it also leads to issues of reliability – increasingly the supply of rental land is unreliable and the competition for rental land is growing; non-farm owners are starting to place conditions on farming activities and arbitrarily remove land from the rental pool, sometime before crops are harvested. There was a general reluctance on the part of farmers to invest in the rental land because of a fear of losing their investment. This reluctance translates into reluctance to invest in improvements such as tile drainage and soil management on rental land and impacts the type of crops that are cultivated. Only crops that are based on an annual cycle are cultivated. |
| Impact of<br>Greenbelt   | Most operations have land both inside and outside the Greenbelt. Those with land in the Greenbelt noted that large tracts of it are less productive than the land outside the Greenbelt. There was consensus that as you move south, especially to the area south of Georgetown, the land is more productive.   |
| Connection to<br>Halton  | Roots are deep in Halton and the desire to continue to farm in the Region is strong. The families of most of those interviewed or who responded to the questionnaire, have been farming in Halton for up to seven generations and would like to continue to do so. However, there is increasing pessimism that this will be feasible due to the erosion of the rural community, lack of access to land for expansion, the stress associated with day to day operations and conflicts with non-agricultural population.  |
| Other<br>Employment      | The farmers interviewed did not have off farm jobs. Farming is their main occupation. However most did other types of work associated with farming (custom work, value added farm sales, consulting, excavating, agronomy, custom orders) to augment their income.  |
| Impact of<br>Development | Most of the farmers interviewed have had to adjust or move their operations due to encroaching development. Issues of trespassing, increased traffic, recreational use of the roads, diminishing or contaminated water supply and low hanging wires and encroaching vegetation that interfere with equipment are problems that are pushing farmers north to seek land in more rural areas. This results in an erosion of the farm community which negatively impacts remaining operators.   |
| Future Plans             | Only one of the respondents is downsizing. Most were in a static phases, not by choice but because of lack of opportunity to expand. Most farmers would expand if there was an opportunity to do so.  |

| Background and Hi           | story of Operation   |
|-----------------------------|--|
|                             | There was considerable interest in assistance with business plans to support current operations and provide direction regarding additional opportunities to engage consumers directly.   |
| Association<br>Memberships  | The individuals interviewed were active in farm organizations. Commonly they all belong to the Halton Federation of Agriculture and specific commodity groups related to the type of farming they are engaged in. There was some frustration expressed about the fact that as the number of farmers shrinks, more work in running the various groups falls on the shoulders of fewer individuals.  |
| Employees                   | All of the operations involve more than one person. The number of family members involved in the operations averaged 3. Non-family employees average 4 with the numbers ranging seasonally from a low of 1 to a high of 100. Farmers indicated it can be difficult to find employees because of the shrinking rural community. Urban residents have no farm experience, often are not aware of the employment opportunities, do not like the hours and seasonal demands of agriculture and often cannot physically get to the rural jobs. Some of the farmers interviewed have found creative ways to address these problems by structuring jobs in certain ways. Others have resorted to the use of off shore labour, a reliable ongoing source of employees experienced in farm practices and willing to work physically hard. This however leads to issues associated with on-farm employee housing which needs to be addressed in future Halton planning policies. |
| Employment<br>Opportunities | There were many good suggestions about how to interest the younger generation in agriculture which included providing education about careers in agriculture and reducing the regulations so there are more opportunities to innovate.  With respect to involving recent immigrants in agriculture, the major barrier identified for them (and for many Canadians) was the capital investment required to get into farming. A number of respondents felt that small plot agriculture was the entry point for new farmers but others indicated that with shrinking margins, small plot agriculture would not generate sufficient profit to survive.   |

| Succession /Retire | ment   |
|--------------------|--|
| Succession Plan    | Most operators have dealt with the succession issues to their satisfaction but there were several who indicated they would appreciate additional input if it were available. |
|                    | several wito indicated they would appreciate additional input if it were available.  |
| Retirement         | The standard response to the question about retirement from the respondents was that they  |
|                    | intend to farm for the rest of their lives. They all indicated they would scale back over time   |
|                    | but continue to be involved in the operation. This is one of the factors that influences the   |
|                    | average age of farmers. Farmers may scale back and a younger operator may take the lead but  |
|                    | farmers tend to not report themselves as retired. Respondents agreed that there were   |
|                    | considerable benefits to having a knowledgeable mentor with extensive farming experience   |

|                 | involved in the agricultural operations.  |
|-----------------|---|
| Retirement Fund | There were a variant of responses to this question but generally this was an issue that appeared to be unresolved. Half of the respondents mentioned sale of the farm or farm assets as a way to fund their retirement. |

| Profitability / Viab                   | pility  |
|--|---|
| Support Services                       | The responses to this question varied depending on the type of agriculture being practiced. Common themes were declining access to seed and fertilizers suppliers, abattoirs (especially for custom orders), farm equipment mechanics, feed, equipment dealers, storage facilities, custom work and veterinary clinics dealing with farm animals. Access to clean water, three phase power and gas were all desirable and identified as assisting with business development or reduction in operational costs.  |
| Flexibility                            | All of the farmers interviewed were completely open to the application of new technology and making changes to embrace new opportunities. Halton farmers as represented by the interviewees are forward thinking, innovative entrepreneurs.   |
| Water                                  | Half of those interviewed considered ongoing access to a reliable water supply a current issue and a higher percentage anticipated this would be a problem in the future. Nursery operators have considerable difficulty with contamination of water from road salt and are being force to move, invest in expensive treatment systems or to truck in water because of this problem. It is a major issue for the sector. The farmers emphasized that they are not looking for treated water, just a reliable source of water for agricultural purposes. |
| Additional<br>Infrastructure           | Needs included roads conducive to moving farm equipment, high speed internet, abattoirs, natural gas, large contiguous areas zoned for agriculture in which the right to farm takes precedence and is enforced without the need to resort to arbitration, realistic agriculturally based regulations and clean water.   |
| Critical Support<br>for Success        | Assistance with marketing local produce, integrated planning that balances management of agriculture and natural heritage resources, agriculturally friendly regulations based on an understanding of how modern agriculture works.  Farming requires hard work to be successful.   |
| Potential<br>Regional<br>Opportunities | Direct farm sales programs, local food terminal or food hub, water management geared to agriculture, storage facilities, access to secure rental land, coordination with community health, links to local consumers.  |
| Obstacles                              | Stress of farming in an increasingly urban region, access to capital, cost of land, lack of services, cheap food mindset, natural heritage designations, lack of support for and understanding of the equine sector. Local policies should not be more restrictive than provincial policies.  |
| Models/ Tools                          | Portable abattoirs that come to the farm, effective tile drainage program run by  |

| Profitability / Viab                           | ility  |
|--|--|
| for Region to<br>Consider                      | municipalities, renewable energy programs, dealing with agriculture as a system and gearing policies to comprehensively support the agricultural system, set up secure long term rental program to provide access to farmland.  Create circumstances that permit innovative new forms of agriculture to be established without undue regulation. |
| Regional Role                                  | Be knowledgeable about and respectful of farm practices and facilitate implementation of those practices.  |
|  | Control trespassing and emphasize farmer's rights.   |
|  | Enforce strong planning controls to protect land and right to farm that support land use patterns that support agriculture (i.e. large contiguous linked areas with designated farm routes).   |
|  | Allow flexibility in types of farm operations.   |
|  | Respect differences within the sector and coordinate regulations accordingly.  |
|  | Farmers need to feel the Region "has their back" in defending the right to farm.   |
|  | Reduce and coordinate regulation.  |
|  | Educate public about the value of a strong productive local farm sector.   |
|  | Support the integrity of the rural community.  |
|  | Celebrate farming in Halton.   |
| Ontario Ministry<br>of Agriculture<br>and Food | Generally respondents did not see a link between provincial agencies and the Regional role. However there were concerns expressed about the disappearance of field offices and hands on technical support from OMAF and a consensus that OMAF is not effective in standing up for the rights of farmers.   |

One of the interviews conducted was with the manager of one of the largest cash crop operations in Halton Region, farming approximately 12,000 acres in both Halton and Wellington. Due to the size of the operation and its pressure in two rural municipalities, it was felt that this would provide a unique perspective of the challenges of farming in Halton.

• As with many cash crop operations, much of the land farmed is leased, mostly from developers and land speculators. Lease arrangements appear to be varied with some land owners leasing on a year-to-year basis while other land parcels are leased for 5 and 10 year terms. In some cases, farm operators will pay to install tile drainage on leased land but only if they can recoup the cost of their investment through increased productivity over the long term. As land availability decreases, farm operators are having to pay higher lease rates.

- There are instances where land owners have specifically asked farmers not to grow wheat or
  hay due to the bobolink habitat and implications related to not being able to harvest the crop at
  an appropriate time.
- Due to size of the farming operation, significant investments have been made in equipment capable of harvesting crops in a shorter period of time. Some of the equipment is transported sideways and then extended to its full capacity in the field. Issues around overhead wires, narrow bridges along with erratic drivers on the roadway are common. In some cases, standards for overhead wires are not met. As a result, specific routes have been developed to avoid problems.
- As the farm operation grows, there is a need to accommodate the additional drying and storage
  of grains. Allowance of grain elevators is absolutely critical to the viability of cash crop
  operations. Other issues include but are not limited to; labour pools, accessing parts for
  combines, tractors and other equipment, resources to understand what is required for off shore
  labour.
- Crop diversification was identified as a way of reducing risk and potentially increasing income.

### A3.2 Input from the Horticultural Focus Group

Specific input was obtained from a horticultural focus group which included the Executive Director for Landscape Ontario along with 3 large nursery stock growers/garden centres. This interview was important because of the significant pressure of a number of very large horticultural operations in the Region. The significance of the sector in the Region is underscored by the fact that Landscape Ontario is located here.

Landscape Ontario is an association that represents over 2000 horticultural professionals. Members include those involved in landscaping, maintenance and snow management contractors, landscape designers, lawn care operators, garden centre owners, arborists, nursery growers, interior landscapers and irrigation and landscape lighting contractors.

Landscape Ontario has a commitment to maintaining confidence and trust in the profession of horticulture and encourages and supports education and research in the horticultural field. It also helps increase the profile of the horticultural sector through public events like Canada Blooms, local home shows and community events and is committed to elevating the industry.

| Horticultural Group                                |  |
|--|--|
| Description of Horticultural Sector                | <ul> <li>An Economic Impact Study that was conducted by the Canadian<br/>Ornamental Horticultural Alliance and Flowers Canada showed that<br/>the horticultural sector provides \$7B of economic activity in<br/>Ontario/</li> </ul>   |
| Support Services                                   | <ul> <li>Horticultural supply companies, tractor dealerships, greenhouse suppliers</li> </ul>  |
| Strengths of the Horticultural<br>Sector in Halton | Great productive soil and climatic conditions  |
| Trends   | <ul> <li>Value of green space is being increasingly recognized resulting in designs that extended living outdoors in the form of in decks and gardens. This is driving growth in the sector.</li> <li>Landscaping is being used to create buffers and manage water issues related to both quality and quantity;</li> <li>High urban growth creates demand for horticultural products</li> <li>Perennials offer a fast return on investment and are readily sought</li> <li>Urban agriculture is gaining popularity</li> <li>Move away from traditional plants such as roses; the market is increasingly dominated by international conglomerates</li> <li>Specialty crops are now Ontario horticulture is responding to competition by developing specialty crops and new plant types</li> </ul>   |
| Challenges   | <ul> <li>Capital investment in the horticultural industry is extensive as much is tied up in inventory. Return on investment takes 5 to 10 years.</li> <li>Large scale specialties are able to mass produce stock cost effectively and efficiently and are difficult to compete against</li> <li>Land prices in Halton are high and as a result larger growers have additional lands outside the Region to grow large caliper trees. Lands closer to urban centres are planted with stock that allows for more intensive planting</li> <li>Recent MPAC assessments reflected a 94 percent increase in vacant farmland assessments. This puts farmers in the area at a disadvantage as they do not get more for their product but the cost of doing business in Halton Region is greater than many other areas of the province.</li> <li>Water is an issue in some areas. Road salt contamination in well water was an issue with two of three growers that took part in the focus group. One has had to install an expensive system to help deal with the issue while others are hauling water into the operation. May require access to untreated water in some areas.</li> <li>Land expropriation</li> <li>Traffic issues</li> </ul> |

|               | <ul> <li>Off shore labour is required and so seasonal bunk houses are required for approximately 8 months yet subject to regular building code requirements</li> <li>Urban rules apply to rural land. For example, nurseries in the rural area are subject to a 3 hour parking rule. Signage in the rural area is subject to the same rules as that in the urban area</li> <li>Vandalism issues result in security measures being needed</li> <li>Soil improvement is often needed to improve the quality of soil</li> </ul>  |
|---------------|---|
| Concerns      | <ul> <li>The horticultural industry in Ontario has seen a reduction in margins due to large volumes of U.S. product entering the Canadian marketplace. Labour and many input costs are significantly less in the U.S. making it difficult to compete.</li> <li>Concern was expressed about the number of trees in public spaces that have died due to improper planting and have not been replaced. This reflects badly on the sector.</li> </ul>   |
| Opportunities | <ul> <li>The inclusion of the horticultural sector (growers) in any promotional opportunities</li> <li>Buy local programs for horticulture</li> <li>Local horticultural procurement programs</li> <li>Partnering to educate the public about greening spaces and what it takes to grow nursery stock</li> <li>Promotion of green infrastructure over grey infrastructure (cement) where feasible</li> <li>There are some new entrants into the horticultural industry as well as a few select individuals that have focused on specialty/select crops and developed a niche market</li> <li>Natural gas can significantly reduce operating costs</li> </ul> |

### A3.3 Input from the Ontario Equestrian Federation

Given the significance of the horse population in Halton Region, input was sought from the Ontario Equestrian Federation (OEF). The OEF is a provincial sport organization that represents over 22,000 individual members from all sectors of the horse industry. It is committed to horse welfare and providing leadership and support to the individuals, associations and industries in Ontario's horse community.

When it comes to horse competitions, Equine Canada sets the horse show dates while the OEF is involved in the administration of the dates. The organization also provides coaching, mentorship, and educational opportunities to its membership.

| Ontario Equestrian Federation                |  |  |  |  |
|--|--|--|--|--|
| Description of Halton Equine<br>Sector       | <ul> <li>The Canadian horse industry is concentrated in South Western Ontario with a focus in the Campbellville area</li> <li>Great cross section of equestrian disciplines; backyard horse owner, recreational, Thoroughbred, Standardbred, high performance horses (both English and Western)</li> </ul>   |  |  |  |
| Support Services                             | <ul> <li>Tractor dealerships, feed dealerships, tack stores, blacksmiths,<br/>veterinarians, insurance, media, seed dealers, fencing companies,</li> </ul>   |  |  |  |
| Strengths of the Equestrian Sector in Halton | <ul> <li>Great selection of top equestrian talent across multiple disciplines</li> <li>Area has some of the most talented equine veterinary services and equine surgical clinics in the country</li> <li>Premiere Standardbred racetrack is located in Campbellville</li> <li>One equestrian facility in Halton Region has the ability to host "gold" level events (few of these exist in the province). The Pan Am games being held at the Caledon Equestrian Park is an example of a "gold" level event</li> <li>There are a multitude of "silver" sanctioned shows that are held at various equestrian operations in Halton Region</li> </ul> |  |  |  |
| Challenges                                   | <ul> <li>Provincial government decision to end the slots-at-racetracks<br/>program has significantly reduced racehorse numbers. As a result,<br/>support services have seen a significant decline in sales. These<br/>businesses are volume based and as a result have no choice but to<br/>increase costs. As a result, this has driven up the costs associated<br/>with keeping a horse</li> </ul>   |  |  |  |
| Concerns Moving Forward                      | <ul> <li>Limitations placed on number of horses/property as this can affect the viability of an operation</li> <li>Any further loss of support services especially veterinary clinics</li> <li>Urban rules applied to such operations (health and safety, building code)</li> </ul>  |  |  |  |
| Opportunities                                | <ul> <li>Collaborative opportunity to introduce educational, mentorship, coaching and other programs to horse operations.</li> <li>Enhance the profile of the horse sector in Halton Region of Halton</li> <li>Used to drive agri-tourism and economic development</li> </ul>  |  |  |  |

## **Appendix 4**

# Rural Survey Consultation Summary





#### A4 Input from Rural Sector

With respect to the non-farm sector, a key component of the research included a survey of businesses in the nine hamlets throughout Halton Region. These included surveys of businesses in specifically, Brookville, Campbellville, Glen Williams, Kilbride, Lowville, Moffat, Mount Nemo, Norval and Stewarttown and surrounding areas. Initial contact with respondents was made by staff from Halton Region using a variety of business directories. The survey respondents were given the choice of completing an Internet based survey or participating by telephone. All respondents elected to complete the Internet survey. Two community associations (including Destination Campbellville Community Association and Nassagaweya Community Consultation Group) assisted by inviting their membership to participate in the survey. OLG's Mohawk Racetrack, a large and important employer, also completed a survey. A copy of the survey is included in **Appendix 1**.

A total of 22 surveys were received.

The following is a summary of the responses to the survey and provides some insights into businesses in the hamlets and rural areas.

- The survey respondents were spread throughout Halton Region.
  - 36% in Campbellville
  - 18% in Moffat
  - 18% in Norval
  - 14% in Brookville
  - 5% in Acton
  - 5% in Georgetown
  - 5% in Mount Nemo
- There is a large diversity of businesses in the rural hamlets, many with strong rural/agriculture connections. Included in the sample were 6 home-based businesses. Also, a few farms are evolving into farm markets, u-picks, agritourism, accessory or related businesses. Four employers who responded to the survey are directly related to the equine industry which is clearly highly represented in the Region. The following shows the importance of agriculture to those surveyed:
  - 19% the business is totally dependent on agriculture
  - 14% strongly dependent on agriculture
  - 19% partially dependent on agriculture
  - 48% not dependent on agriculture

- The businesses tended to be well established in the hamlets with an average of 25 years in business. Four of the businesses had been in existence for five or fewer years, 3 had been business for more than 50 years and 1 of these for more than 100.
- A good mixture of business sizes by sales were also represented. Most of the businesses are smaller, however a few have sales of \$1 million or more. Mohawk Racetrack, an extremely large employer has sales of \$186 million (OLG Annual Report). We estimate the sales of the rest of the sample between \$10 million to \$15 million.
  - 30% fewer than \$50,000
  - 10% \$50,000 to \$100,000
  - 20% \$100,000 to \$200,000
  - 5% \$200,000 to \$500,000
  - 10% \$500,000 to \$1 million
  - 25% Over \$1 million
- These businesses are important employers in Halton Region. Excluding Mohawk Racetrack, employment of the respondents included 119 full time, 29 permanent parttime workers and 26 seasonal employees. 20 family members are also employed. Mohawk Racetrack adds an additional 100 full-time, 100 part-time and 100 seasonal workers.
- As noted above, the agricultural sector is important to many of these businesses and therefore their prosperity is likely highly dependent on the vitality of the agricultural sector overall. It is notable also that 9% of sales (on an unweighted basis) are to visitors to the area and therefore tourism policies clearly have a bearing on smaller businesses in the hamlets.
  - 29% sell to agricultural businesses (6 businesses sell 70% or more to agricultural businesses)
  - 5% sell to other non-agriculture businesses
  - 39% sell to households in the area
  - 9% sell to visitors and tourists to the area
  - 12% other
- A number of these businesses serve not just the local area, but also sell to elsewhere in Ontario and sometimes outside the province or Canada. In addition to businesses with primarily local markets, there are clearly some larger ones with markets outside the Region. These businesses may be considered "exporters" from the local economy. In a sense they are destination businesses in so far as consumers and businesses from outside Halton Region will have to seek them out to find these businesses. Potentially these businesses could locate elsewhere since they are not entirely reliant on sales within Halton Region. As a rule, they are likely to have higher levels of sales than strictly

local businesses and should be encouraged as much as possible because they are potentially sources of wealth generation within the Region.

- 37% sell to the area around the hamlet
- 17% elsewhere in the Region
- 33% outside Halton Region, but within Ontario
- 3% outside Ontario, but within Canada
- 5% outside Canada
- Important reasons the business is located where it is include access to markets (50%) and the fact that the area has a high quality of life (41%). The importance of a good transportation network (36%) should be emphasized. Also, 27% have grown their home-based businesses, which is significant.
  - 50% business located near to markets
  - 41% area has a high quality of life to live and work
  - 36% good transportation network
  - 27% business has grown from a home based business
  - 18% location is prestigious
  - 18% lower operating cost
  - 5% business was located here when it was acquired

#### A4.1 Outlook for Rural Business

Respondents in the survey of local businesses were asked about their sales outlook. One third believe that their sales will increase. However, the balance believe their sales will hold steady, fluctuate or decrease. These less than sanguine results may be tied to the uncertainty surrounding agriculture and the horse racing industry in Ontario.

- Outlooks for sales and markets:
  - 33% sales and market growth are expected
  - 19% sales will hold steady
  - 19% sales will shrink
  - 10% sales will fluctuate
  - 10% no idea
- As far as the future is concerned, most expect their businesses to carry on as is. About onequarter are considering turning over the business to others and 9% expect to expand and grow.
  - 64% expect to carry on as is
  - 9% expect to expand and grow
  - 23% will sell or turn over business to others
  - 5% will wind the business down

#### **A4.2** Future Opportunities

The main recommendations that respondents wished to see included:

- Promote greater flexibility on the use of land (allow severances, fewer obstacles to using rural land)
- Reduce red tape and regulation (starting a business; severance of land; etc.); expedite zoning and site plan applications through the two-tiered process
- Promote more balance of community and agriculture, (farmers being swallowed by government urbanization programs)
- Roads and traffic: fix roads, reduce truck traffic through villages, enhance mass transportation, reduce gridlock
- Sports and entertainment nodes must be accessible and serviced
- Market Mohawk as a local and tourism destination with potential "farm to table" offerings in local restaurants
- Retain look and feel ('ambience' or character) of small hamlets
- Support agritourism
- Strengthen the equestrian industry
- Region should spend more time understanding rural issues
- Continue support for local food and agriculture
- Promote local food and shop local programs

Specific actions the Region could undertake to promote sustainability of rural businesses, included:

- Support agri-tourism initiatives and strategies
- Continue to support enhancement of mass transportation networks, eliminate road gridlock and promote civil infrastructure improvements within isolated communities if not practical to connect these services municipally.
- Continue to expedite and support reasonable zoning and site plan applications through the two tiered process that exists in Halton Region, in order to spur job and economic growth in identifiable commercial and entertainment nodes.
- Encourage cooperation between rural and urban planners, without adverse regulations don't over-regulate
- Market Mohawk as a local and tourism destination with potentially an emphasis on local "farm to table" offerings featured in its restaurants.
- Ensure that Regional planning and environmental policy do not constrict ability of agricultural sector in north Halton to be sustainable over time. (Policies that may well work in intensified, urban areas like south Halton may not work as well or have the same attributes as those designed for north Halton.)
- Keep the Region clean and safe
- Allow zoning to incorporate farms and green space between municipalities. Restrict urban sprawl
- Support on-site housing for workers.
- Continue to support agritourism

- Offer marketing and advertising opportunities expand online presence to promote agritourism and make the region a destination
- Assist with local signage
- Create plan to allow communities and agriculture to work together to allow sustainable food sources for the population and help make farmers more competitive
- Zoning to allow business that is not strictly agriculture i.e., landscaping
- Should be common Ontario-wide bylaws to serve special needs of rural areas

#### A4.3 Infrastructure and Services

Clearly infrastructure and services such as roads, internet, water and gas, can play a key role in promoting development in the rural areas and hamlets. As noted above, some respondents were concerned about infrastructure issues, particularly roads and traffic. Key infrastructure issues identified in the survey included:

- Reducing truck traffic through villages
- Fix roads, enhance mass transportation, reduce gridlock and promote civil infrastructure improvements, particularly if it is not possible to connect these services municipally.
- Keep the Region safe and clean.

There were also a number of comments made by respondents related to retaining the unique character and ambiance of the hamlets and rural areas.

While it did not arise from our surveys with respondents, the Ontario Federation of Agriculture (OFA) has identified access to natural gas as its key priority for 2014. Many farms in Halton would likely benefit from better access to natural gas. The OFA is lobbying the Province to invest in long term infrastructure that would extend the availability of natural gas to rural areas in order to increase access to low cost energy. Natural gas is roughly half the cost of electricity and one-third the cost of propane. OFA estimates access to natural gas would save Ontario rural businesses and families approximately \$800 million per year. It is likely therefore that farms in Halton Region would take advantage of natural gas should it be made more available to them.

#### A4.4 Advisory Panel

The Rural Agricultural Strategy Citizens' Advisory Panel was a group of randomly selected Halton rural residents asked to share their thoughts and perspectives related to issues and opportunities to support long term sustainable agriculture and rural communities in Halton. Invitations were mailed to rural addresses and participants were selected from the respondents to meet the following criteria:

- A diverse age range (from 18 years and up);
- Two farmers representatives from the rural areas of each of Burlington, Halton Hills and Milton;
- Three rural representatives from each of Burlington, Halton Hills and Milton; and

• Two rural representatives from Oakville.

Members of the Advisory Committee were invited to participate with the Citizens' Panel in the consultative sessions.

The Panel was asked to participate in two sessions. A consultation session held on August 22, 2013 at the Halton Region Museum to get input; and a second session to discuss and provide input on study findings in preparation for moving ahead with the RAS.

At the initial session participants were introduced to the objectives of the RAS which include actions to support:

- Profitable and stable farming sector
- Strong Farm support sector (businesses)
- Healthy rural businesses
- Secure land base
- Local Food network
- Creative cottage industries and home occupations.

After being given an overview of the status of agricultural and rural land use in Halton, participants were divided into groups and asked to discuss and respond to a series of questions. The questions included:

- 1) What do you appreciate most about Halton's rural areas and the rural lifestyle that is found there? (name up to five values or assets)
- 2) What trends or developments place these assets at risk?
- 3) What are the priorities for reinforcing or supporting important aspects of Halton's rural economy?
- 4) Which areas should be priorities for the Region in terms of a strategy to manage or reinforce its rural assets?
- 5) For the highest priority areas, what are the specific strategies or actions that you would like to see pursued by the Region in a rural strategy?

The consultative process used generated some spirited debate but in the end there was consensus on the major points. Highlights of the input received are summarized below<sup>1</sup>. A full reporting of the input received at the consultation is contained in **Appendix 2**.

#### What do you appreciate most about our rural place and lifestyle? (note: not ranked)

- Regional Forest,
- Quality of life
- Proximity to large markets.
- Open Space -> many of surrounding areas don't have this... we have land
- 75% of Halton Hills in greenbelt ... contiguous area of Class 1 farmland
- Wetlands & marshes
- Proximity to urban areas ...still locally accessible to urban community

#### What are the trends and development that are putting our rural area at risk?

- 1. **Expansion:** infrastructure not keeping up with growth and developments
- 2. **Proper zoning of land** to preserve the land that is good to be used specifically for farming not for residential and commercial.
- 3. **Red tape ->** hampering farm operations/normal practices/unreasonable fees
- 4. The **returns are not present** for agricultural production to support land prices (directly affects succession and retirement planning)
- 5. **Speculators**: large corps that own/hold/sit on property w/o local vested interest
- 6. A **lack of young farmers** to take over existing farms due high land prices, awareness of opportunities, lack of ability to raise capital
- 7. **Imbalance / lack of coordination** of community, rural, urban, industrial, each sector needs to support the other

#### What are the priorities for reinforcing or supporting important aspects of Halton's rural economy?

- 1. **Confined residential planning** -> zoning firm urban boundaries
- 2. Government grants, bursaries, incentives for **succession of current and future farmers** and farm families
- 3. **Inter-governmental cooperation:** challenge of government entities to work with each other ...having a vision and then the political will and commitment to implement
- 4. Designation of **land for permanent agricultural** use ...stop natural heritage designation (ROPA) 38
- 5. Value added agriculture, e.g., processing, conditioning and storage facilities,
- 6. Reducing red tape
- **7. Sectoral coordination:** Communication among and between rural groups with a goal of improved value chain management that recognizes the diverse perspectives within the rural community and markets (agriculture, farmers, residents, visitors).

<sup>&</sup>lt;sup>1</sup> Queen's Executive Decision Centre, Halton Rural Strategy Citizens' Consultation Highlights August 22, 2013.

#### Future priority areas for the rural strategy

| Fai | rmers                                      | Rural Representatives                          |
|-----|--|--|
| 1.  | Distribution, transportation and storage   | 1. Promoting local food                        |
|     | facilities                                 |  |
| 2.  | Value added food production, food          | 2. Value added food production, food           |
|     | processing                                 | processing                                     |
| 3.  | Promoting local food                       | 3. Marketing rural products and businesses     |
| 4.  | Programs to assist with farm succession or | 4. Supportive & coordinated planning &         |
|     | introduce new operators                    | environmental policy                           |
| 5.  | Farm support businesses on farm            | 5. Specific types of agricultural production - |
|     |  | high value crops, ethnic crops                 |
| 6.  | Secondary businesses on farm               | 6. Distribution, transportation and storage    |
|     |  | facilities                                     |
| 7.  | Supportive & Coordinated Planning &        | 7. Encouraging waste recovery and alternative  |
|     | environmental policy                       | energy   |

## **Appendix 5**

## Citizens' Consultation Summary





# HALTON REGION RURAL STRATEGY

CITIZEN CONSULTATION HIGHLIGHTS
AUGUST 22, 2013
REVISION O

Participants:

See participant list In Association with:

Planscape

Margaret Walton
utive Decision Centre

Queen's University Executive Decision Centre

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#### **Executive Summary**

Attached are meeting proceedings from the Halton Region Rural Strategy consultation on August 22, 2013 in Milton. The purpose of the session was to gather input on issues, opportunities and priorities that will be used to shape a rural strategy for Halton region.

The group was asked five questions (see appendix A). Below are the highlights from each topic.

#### What do you appreciate most about our rural place and lifestyle? (NOTE: not ranked)

- Regional Forest,
- · Quality of life
- Proximity to large markets.
- Open Space -> many of surrounding areas don't have this... we have land
- 75% of Halton Hills in greenbelt ... contiguous area of Class 1 farmland
- Wetlands & marshes
- Proximity to urban areas ...still locally accessible to urban community

#### What are the trends and development that are putting our rural area at risk?

- 1. Expansion: infrastructure not keeping up with growth and developments
- 2. **Proper zoning of land** to preserve the land that is good to be used specifically for farming not for residential and commercial.
- 3. **Red tape ->** hampering farm operations/normal practices/unreasonable fees
- 4. The **returns are not present** for agricultural production to support land prices (directly affects succession and retirement planning)
- 5. **Speculators**: large corps that own/hold/sit on property w/o local vested interest
- 6. A **lack of young farmers** to take over existing farms due high land prices, awareness of opportunities, lack of ability to raise capital
- 7. **Imbalance / lack of coordination** of community, rural, urban, industrial, each sector needs to support the other

#### What are the priorities for reinforcing or supporting important aspects of Halton's rural economy?

- 1. **Confined residential planning** -> zoning firm urban boundaries
- 2. Government grants, bursaries, incentives for **succession of current and future farmers** and farm families
- 3. **Inter-governmental cooperation:** challenge of government entities to work with each other ...having a vision and then the political will and commitment to implement
- 4. Designation of **land for permanent agric** use ..stop natural heritage designation (ROPA 38)
- 5. Value added agriculture e.g., processing, conditioning and storage facilities,
- 6. Reducing red tape
- 7. **Sectoral coordination:** Communication among and between rural groups with a goal of improved value chain management that recognizes the diverse perspectives within the rural community and markets (agriculture, farmers, residents, visitors).

#### Future priority areas for the rural strategy

| Fai | rmers  | Rural Representatives   |
|-----|--|---|
| 1.  | Distribution, transportation and storage facilities                | Promoting local food  |
| 2.  | Value added food production, food processing                       | 2. Value added food production, food processing                               |
| 3.  | Promoting local food   | 3. Marketing rural products and businesses                                    |
| 4.  | Programs to assist with farm succession or introduce new operators | Supportive & Coordinated Planning & environmental policy                      |
| 5.  | Farm support businesses on farm                                    | 5. Specific types of agricultural production - high value crops, ethnic crops |
| 6.  | Secondary businesses on farm                                       | 6. Distribution, transportation and storage facilities                        |
| 7.  | Supportive & Coordinated Planning & environmental policy           | 7. Encouraging waste recovery and alternative energy                          |

#### **Path Forward**

Task Resp/Date

See project work plan

#### Editor's Notes:

- a. The symbol // or ... indicates that two similar ideas have been merged together.
- b. This document contains the meeting proceedings and is not intended as a "Final Report"

#### 1.0 - What do you appreciate most about our rural areas & lifestyle?

What do you appreciate most about Halton's rural areas and the rural lifestyle that is found there?

XXX = distinguishes or differentiates Halton from others... what makes us unique?

Note: these are not prioritized

"Lettered" (or ...) comments are items that have been merged (as similar)

- 1. XXX Regional Forest, the forests
- 2. XXX Quality of life
- 3. XXX Proximity to large markets.
- 4. XXX Open Space -> many of surrounding areas don't have this... We have land
- 5. XXX 75% of Halton Hills in greenbelt ... Contiguous area of Class 1 farmland
- 6. XXX Wetlands & marshes
- 7. XXX proximity to urban areas ...still locally accessible to urban community
- 8. Scenery: love greenery, farmland, forest, scenery
  - a. Appreciate sceneries that the Region provide.
  - b. Love greenery, farmland, scenery
- 9. Greenland takes carbon out of the air, having green space is important for the environment
- 10. Topography and soil type: diversity of growing conditions (escarpment)
- 11. Rules against subdividing, appreciate large land bases
- 12. Love farming
- 13. Escaping from urban planners mistakes (Milton)
- 14. Existing land owners that farm throughout the Region appreciate the history of farms and enjoy what they do.
- 15. Both governments appreciate farming industry (reg and munic)
- 16. Knowledgeable population -> our people look for local, quality food
- 17. Space for family ... Great playground for children, growing up in a rural area is healthy for raising children
- 18. Proximity to trail access and outdoor activity ...ability for road biking
- 19. Like the deep history of the area
- 20. Local food production ...On farm markets. ...on farm markets, Springridge, Andrew's Chudlieghs
  - a. The contribution to food production.
  - b. Local food production
- 21. A lot of Food processors
- 22. Efficient farmers
- 23. Frost free days
- 24. Residents enjoy visiting local farms and teach young people to appreciate land and what farmers do for us.
- 25. Greater appreciation of farming and those who work in farming
- 26. Location to large elevators in Hamilton harbour
- 27. Good maintained roads??
- 28. Profound beauty and peace and quiet ... quiet ... the quiet,
- 29. Wildlife, pastures, ... wild life,

#### 2.0 – What is putting Halton at risk? (trends and developments)

What trends and developments place these assets at risk? What must be on our "radar"? What are the SIX most important to address?

#### **Voting Results**

Multiple Selection (maximum choices = 6) (Allow bypass)

Number of ballot items: 20 Total number of voters (N): 18

#### #votes Idea

- 1. Expansion/infrastructure/developments (growth w/o infrastructure keeping pace) & other urban planning challenges.
- 2. Proper zoning of land to preserve the land that is good to be used specifically for farming not for residential and commercial. Programs that promote new and upcoming farmers.
- Red tape -> hampering farm operations/normal practices/unreasonable fees (complexity of different govt layers)
- 4. The returns are not present for agricultural production to support land prices. Succession planning and retirement plans are impacted by high land prices.
- 5. Speculators (large corps that own/hold/sit on property w/o local vested interest)
- 6. There is a lack of young farmers to take over existing farms due high land prices, lack of ability to raise capital ...successor as farmer -> challenges of young folks taking over farm (ROI, education etc.)
- 7. Imbalance of community, rural, urban, industrial, each sector needs to support the other
- **6** 8. Clean air... waterways....changed water ways and land erosion / dust bowls
- **6** 9. Traffic volume and speed
- 5 10. Lack of appreciation for the true longer term value of agri-land for food production
- **4** 11. Land Zoning (Natural Heritage)
- 4 12. Climate change
- 3 13. Potential future highways -> prov growth plans
- **3** 14. Government policies that promote crops for commodities not for sustainability of land.
- 2 15. Newbies to the rural area don't always know what to expect in a rural area ...Lack of new people appreciating where they live: history, shared land use, sense of community
- 2 16. Tolerance to odour generated from farm production (livestock and poultry production)
- **2** 17. Soil contamination from chemicals used from farming.
- **2** 18. Finite resources
- 1 19. Biosolids spreading of human sludge

Note: prior to voting, the group brainstormed ideas and then merged the similar items.

Below in non-bold are the merged items. These items are ordered as they were originally brainstormed (i.e. not as they were ranked by the group). Items that did not have any ideas merged are not included.

2. Expansion/infrastructure/developments (growth w/o infrastructure keeping pace) & other urban planning challenges

**Urban Growth** 

development pressure

#### 3.0 – Priorities for supporting our rural economy

What are the priorities for reinforcing or supporting important aspects of Halton's rural economy? Note: each table brainstormed ideas (3.1), then selected its top 2-3. The group reviewed these, clarified and merged similars (3.2). Finally, individuals voted on the five best ideas (3.3) to strengthen our economy

#### 3.1 - Formulation

#### Table 2

- 2. Designation of land for permanent agriculture use
- 3. Water management (irrigation, tile drainage)
- 4. Educating for newcomers in the agricultural field.
- 5. Building and planning support for farming infrastructure
- 6. Promote farm gate or roadside retail
- 7. Environmental services

#### Table 3

- 2. Educating young people in order to gain successors
- 3. Proper supply of water
- 4. Flexible legislation/regulations for operating farmers
- 5. Centralized distribution for opportunity to sell farmed goods
- 6. Subsidy options for transport costs of all farmers
- 7. Defined urban/rural boundary to preserve agricultural and natural land
- 8. Support for farmers that have land within greenbelt

#### Table 4

- 2. Reducing red tape
- 3. Value added agriculture e.g., processing, conditioning and storage facilities,
- 4. Increase road widths so farm equipment and bicycles can safely drive on our local and regional roads
- 5. Water management in rural areas surface and subsurface

#### Table 5

- 2. Having a vision and then the political will and commitment to implement
- 3. Communication among and between rural groups with a goal of improved value chain management that recognizes the diverse perspectives within the rural community and markets (agriculture, farmers, residents, visitors).
- 4. Coordination and connection between production and end-users (markets)
- 5. Improved value chain management

#### Table 6

- 2. Stop natural heritage designation (ROPA 38)
- 3. Confined residential planning
- 4. Government grants, bursaries, incentives for succession of current and future farmers and farm families
- 5. Encourage diversity in value added farm businesses and activities
- 6. Encouragement of government run entities to work with each other
- 7. Consistency in regions with agriculture in allowances

#### 3.2 – 1<sup>st</sup> screening

1. Designation of land for permanent agric use ..stop natural heritage designation (ROPA 38) Merged comments:

Designation of land for permanent agriculture use Defined land for long term ag use

- 2. Confined residential planning -> zoning firm urban boundaries
- 3. Value added agriculture e.g., processing, conditioning and storage facilities,
- 4. Government grants, bursaries, incentives for succession of current and future farmers and farm families
- 5. Educating young people in order to gain successors (on opportunities in the ag sector)
- 6. Encouragement of government run entities to work with each other ...having a vision and then the political will and commitment to implement
- 7. Environmental services (support for making changes when complex layers/rules)
- 8. Reducing red tape
- 9. Proper supply of water in rural areas (farms needs clean, predictable water supply)
- 10. Increase road widths so farm equipment and bicycles can safely drive on our local and regional roads
- 11. Communication among and between rural groups with a goal of improved value chain management that recognizes the diverse perspectives within the rural community and markets (agriculture, farmers, residents, visitors).
- 12. Water management (irrigation, tile drainage)
- 13. Support for farmers that have land within greenbelt (prov scope)

#### 3.3 – 2<sup>nd</sup> screening

#### **Voting Results**

Multiple Selection (maximum choices = 6) (Allow bypass)

Number of ballot items: 14 Total number of voters (N): 17

#### #votes Idea

- 1. Confined residential planning -> zoning firm urban boundaries
- 2. Government grants, bursaries, incentives for succession of current and future farmers and farm families
- 3. Encouragement of government run entities to work with each other ...having a vision and then the political will and commitment to implement
- 4. Designation of land for permanent agriculture use ...stop natural heritage designation (ROPA
   38)
- 5. Value added agriculture e.g., processing, conditioning and storage facilities,
- **9** 6. Reducing red tape
- 7. Communication among and between rural groups with a goal of improved value chain management that recognizes the diverse perspectives within the rural community and markets (agriculture, farmers, residents, visitors).
- **6** 8. Educating young people in order to gain successors (on opportunities in the ag sector)
- **6** 9. Environmental services (support for making changes when complex layers/rules)
- **6** 10. Proper supply of water in rural areas (farms needs clean, predictable water supply)
- **6** 11. Increase road widths so farm equipment and bicycles can safely drive on our local and regional roads
- 4 12. Water management (irrigation, tile drainage)
- 4 13. Support for farmers that have land within greenbelt (prov scope)

#### 4.0 – Future Strategy: Priorities

Which of the following areas should be priorities in terms of a strategy to manage or reinforce our rural assets? If we could only focus on SEVEN...

#### 4.1 - Farmers only

#### **Voting Results**

Multiple Selection (maximum choices = 7) (Allow bypass)

Number of ballot items: 20 Total number of voters (N): 6

|    | -  |    |       |    |
|----|----|----|-------|----|
| #v | Λt | ΔC | <br>М | ea |
| πv | υı | CJ | <br>u | ca |

- 5 1. Distribution, transportation and storage facilities
- 4 2. Value added food production, food processing
- **4** 3. Promoting local food
- 4. Programs to assist with farm succession or introduce new operators
- **3** 5. Farm support businesses on farm
- **3** 6. Secondary businesses on farm
- **3** 7. Supportive & Coordinated Planning & environmental policy
- **2** 8. Broad range of agricultural production
- 2 9. Specific types of agricultural production high value crops, ethnic crops
- 2 10. Incubator opportunities to encourage rural businesses
- 2 11. Marketing rural products and businesses
- 2 12. Encouraging waste recovery and alternative energy
- 2 13. Agricultural hubs (provision of farm and rural services)
- **1** 14. Farm support business off farm
- **1** 15. Cottage industries
- 1 16. Education about rural /agricultural business and career opportunities
- 1 17. Links between rural businesses and urban food production

- **0** 18. Small town / hamlet revitalization
- **0** 19. Agricultural tourism
- **0** 20. Appreciating and facilitating rural lifestyles

#### 4.2 - Rural representatives

#### **Voting Results**

Multiple Selection (maximum choices = 7) (Allow bypass)

Number of ballot items: 20 Total number of voters (N): 12

| #votes | Idea  |
|--------|---|
| 9      | 1. Promoting local food   |
| 7      | 2. Value added food production, food processing                               |
| 7      | 3. Marketing rural products and businesses                                    |
| 7      | 4. Supportive & Coordinated Planning & environmental policy                   |
| 5      | 5. Specific types of agricultural production - high value crops, ethnic crops |
| 5      | 6. Distribution, transportation and storage facilities                        |
| 5      | 7. Encouraging waste recovery and alternative energy                          |
| 5      | 8. Small town / hamlet revitalization   |
| 5      | 9. Programs to assist with farm succession or introduce new operators         |
| 4      | 10. Farm support businesses on farm   |
| 4      | 11. Incubator opportunities to encourage rural businesses                     |
| 4      | 12. Education about rural /agricultural business and career opportunities     |
| 4      | 13. Links between rural businesses and urban food production                  |
| 3      | 14. Farm support business off farm  |
| 2      | 15. Broad range of agricultural production                                    |

- **2** 16. Cottage industries
- **2** 17. Agricultural hubs (provision of farm and rural services)
- 1 18. Secondary businesses on farm
- **1** 19. Agricultural tourism
- **0** 20. Appreciating and facilitating rural lifestyles

#### 4.3 – Combined priorities

The group reviewed the two sets of priorities and merged them into the following list (which were than taken into the question 5):

- 1. Distribution, transportation and storage facilities
- 2. Value added food production, food processing
- 3. Promoting local food
- 4. Marketing rural products and businesses
- 5. Supportive & Coordinated Planning & environmental policy
- 6. Encouraging waste recovery and alternative energy

#### 5.0 – Implementation Ideas: how do we make this happen?

What are the specific strategies or actions that you would like to see pursued by the Region in a rural strategy? What could the Municipality do moving forward? Suggest 1-2 specific actions (e.g. actions, projects, tools, partnerships) for each opportunity.

Note: these were not debriefed or prioritized

#### 5.1 – Distribution, transportation and storage facilities

- 1. Cut all red tape associated with building these facilities
- 2. Using the land around highways that is not being used for agriculture for storage, pipeline for distribution
- 3. Push government to commitment on proper infrastructure farmers are charged more for some services if they have to come into Halton, grains and farm goods are stagnated on highway huge financial implications
- 4. Make the permitting process less onerous and eliminate development charges for agricultural distribution, transportation and storage facilities
- 5. Build storage facilities
- 6. Allow farmers to build storage or purchase land to facilitate these structures

#### 5.2 - Value added food production, food processing

- 1. Have a program to encourage people who want to start agric, base of businesses that cater to an urban population, e.g.: more businesses like the Spirit Tree Cidery
- 2. Allow for on farm businesses to this effect, one entity to decide on bylaw implications that stop on farm value added businesses
- 3. Cut red tape associated with building value added facilities, eliminate development charges for these facilities
- 4. Eliminate DCs on On-farm commercial uses 500 m2

#### 5.3 – Promoting local food

- 1. Greater promotion of Halton Foods
- 2. Have local schools, hospitals and government offices have a buy Halton program
- 3. Making the local foods tax free or allowing the purchaser claim it as credit on taxes
- 4. Education of local population
- 5. Recipes in local stores
- 6. Loblaws, metro, Longos etc. Have standards in food grade and marketing programs that allow only a small amount of actual locally grown foods to be sold in the stores. Something needs to be done about increasing the quantity of locally grown foods such as tomatoes, sweet corn, peppers, cucumbers (and all other greenhouse or garden grown foods)
- 7. More inn store demos
- 8. Recover food for reuse
- 9. Promote local food by having places people can buy produce
- 10. Promote local food at local grocery stores
- 11. Community markets for local farmers to bring produce
- 12. Provide funding for programing to start up more farmer markets in hamlets/villages as part of revitalization initiatives
- 13. Community markets to promote local produce

#### 5.4 - Marketing rural products and businesses

- 1. Inform levels of government of economic contribution of rural business jobs, sales, etc.
- 2. Market rural products like we support the wine region, tour buses, field trips and corporate ventures
- 3. Get corporations to support the rural areas, they get tax benefits for supporting other sectors like film, why not rural agriculture
- 4. Developing and implementing a communication plan in support of educating all key stakeholders
- 5. Educate and communicate

#### 5.5 - Supportive & coordinated planning and environmental policy

- 1. One stop window we face Niagara escarpment legislation, greenbelt legislation, conservation authorities on separate levels for building permits, etc.
- 2. All planning policy environmental policy, local, regional, provincial and conservation authorities need to recognize OMAFs best management practices as protecting the environment and they shall eliminate duplication
- 3. Planning a long term rural / environmental that benefits the community involving multiple levels of government and holding to the plan
- 4. Developing, communicating and implementing an vision and a set of strategies that have the input of all key stakeholders
- 5. Assign one planner to guide process
- 6. Support and coordinate planning involving smaller plots targeting a return on investment for e.g. high value crops fruits and vegetables.

#### 5.6 – Encouraging waste recovery and alternative energy

- 1. Define waste recovery and alternative energy solutions
- 2. Ensure environmental programs are supportive of competitiveness not the opposite.
- 3. Create a proper bio solids master plan, promote education on bio solids and their benefits we need to shape legislation and engage in discussion about composting of these wastes before we are overpopulated for our facilities
- 4. Encourage alternative energy sources such as solar or wind power generation to prevent interruption of continuous power

#### 5.7 – Other miscellaneous ideas

- 1. Coordinate and harmonize agencies Conservation Authority, municipality, region
- 2. Make sure the Real Estate Industry and farmers are aware of the interference with wetlands and alterations to shoreline policies. Real estate industry has some responsibility (ethically?) to educate newcomers on different land restrictions.
- 3. More discussion between and from farmers on environmental conservation and considerations.
- 4. Help Landscape Ontario implement its plans to have a training school for landscapers as a profession
- 5. Provide Regional funding to support environmental initiatives in farming
- 6. Programs to upstart green house and other sustainable local ag.
- 7. Corporations have weekend workshop for the weekend warrior, how about a weekend farmer

#### A - Session Overview

#### A) Context: Presentation by Planscape (15 minutes)

#### B) Discussion Session #1 - Valuing Halton's Rural Economy (1 hour)

**Discussion Questions:** 

- 1) What do you appreciate most about Halton's rural areas and the rural lifestyle that is found there? (name up to five values or assets)
- 2) What trends or developments place these assets at risk?
- 3) What are the priorities for reinforcing or supporting important aspects of Halton's rural economy?

#### C) Discussion Session #2 - Strategic Approach to Rural Management (1 hour +)

**Discussion Questions:** 

- 4) Which of the following areas (or others if we have missed them) should be priorities in terms of a strategy to manage or reinforce its rural assets?
  - Broad range of agricultural production
  - Specific types of agricultural production high value crops, ethnic crops
  - Farm support businesses on farm
  - Farm support business off farm
  - Secondary businesses on farm
  - Incubator opportunities to encourage rural businesses
  - Cottage industries
  - Value added food production, food processing
  - Distribution, transportation and storage facilities
  - Marketing rural products and businesses
  - Promoting local food
  - Encouraging waste recovery and alternative energy
  - Small town / hamlet revitalization
  - Agricultural tourism
  - Appreciating and facilitating rural lifestyles
  - Education about rural /agricultural business and career opportunities
  - Planning & environmental policy
  - Programs to assist with farm succession or introduce new operators
  - Agricultural hubs (provision of farm and rural services)
  - Links between rural businesses and urban food production
- 5) For the highest priority areas, what are the specific strategies or actions that you would like to see pursued by the Region in a rural strategy? (5 minutes per area; as many areas as use up the hour)

#### D) Summary by Planscape (10 minutes)

#### **B** – Process Overview

The consultation was conducted using an electronic meeting system (EMS), an innovative facilitation process developed from research at the Queen's School of Business. The Queen's EMS, called "the Decision Centre", combines expert facilitation with a state of the art group decision support system to enable groups to rapidly accelerate idea generation and consensus building. This facility consists of a network of laptops accessing software designed to support idea generation, idea consolidation, idea evaluation and planning. The tool supports, but does not replace, verbal interaction; typically 25% of interaction takes place on the computers. Feedback from groups who have used the Executive Decision Centre process includes: meeting times can be cut in half; participation goes way up; better idea generation and alternative evaluation; a more structured process; and automatic documentation of deliberations.

Over 500 organizations around North America use the Centre for meetings such as: strategic planning, visioning, annual planning, focus groups, team building, budgeting, program review, project planning, risk assessment, job profiling, 360 degree feedback, alternative evaluation, new product development and a variety of other meeting types.

In the consultation session, participants were asked, for example, "What are our make or break priorities in the next 5 years?" Participants typed in ideas on the laptops all of which appeared on a public screen at the front of the room. These ideas were then discussed and categorized into common themes. The group was then asked "if we could only address five of these in the next year, which ones are most critical? What about years 2-3?" Individuals selected his/her top 5 and the overall results were then displayed to the group and further discussed.

For more information on this process, please contact: Erik Lockhart elockhart@business.queensu.ca ph# 613 533-6681

## **Appendix 6**

## **Best Practices Summary**





#### **Innovative Planning Policy**

Figure A6.1

| Municipality / Jurisdiction | Policy Document / Program Reference                                   | Applicable Policy or Details   | Comments  |
|-----------------------------|---|--|---|
| Region of<br>Waterloo       | Strategic Focus<br>2011 – 2014  | Waterloo Region will be an inclusive, thriving and sustainable community committed to maintaining harmony between rural and urban areas and fostering opportunities for current and future generations.  | Reinforces importance of thriving, sustainable rural community.   |
|                             |   | Growth Management and Prosperity: Manage growth to foster thriving and productive urban and rural communities.   | Emphasizes importance of rural and agricultural contribution to a thriving economy.   |
|                             | Waterloo Regional<br>Official Plan                                    | <ul> <li>Establishes firm urban boundary – the "Countryside line" based on natural features and constraints</li> <li>References the importance of "fresh locally grown food to healthy communities".</li> <li>Quantifies the employment multiplier for agricultural jobs</li> </ul>  | Attempt to impose permanence on urban/rural boundary. Agriculture addressed as an economic factor not just a land use. Planning programs designed in response to specific community characteristic (i.e. Mennonite community) |
| British Columbia<br>(BC)    | Agricultural Land<br>Reserves<br>Agricultural Land<br>Commission Acts | <ul> <li>Sets the legislative framework for the establishment and administration of an agricultural land preservation program.</li> <li>Encourages/protects agriculture through the use of agricultural land reserves (ALRs)</li> <li>The ALR is a provincial zone in which agriculture is recognized as the priority use. Farming is encouraged and non-agricultural uses are controlled.</li> <li>The ALR takes precedence over, but does not replace other legislation and bylaws that may apply to the land. Local and regional governments, as well as other provincial agencies, are expected to plan in accordance with the provincial policy of</li> </ul> | Geared specifically to protecting agricultural land – makes strong provincial statement on importance of agriculture.  Strong provincial position on protecting agricultural resource.  Respect municipal jurisdiction.       |

| Municipality /<br>Jurisdiction   | Policy Document /<br>Program Reference   | Applicable Policy or Details  | Comments   |
|--|--|---|--|
|  |  | in B.C.   |  |
|  | Farm Practices Protection (Right to Farm) Act                                    | <ul> <li>Came into effect in 1995</li> <li>Is complementary to the ALR farm land preservation program and gives farmers the right to farm in the ALR and on land zoned for farm use.</li> <li>Protects farmers using normal farm practices from nuisance lawsuits and nuisance bylaws of local governments.</li> <li>Establishes a process to resolve concerns and complaints in order to:</li> </ul> | Supports the ALR program by effectively protecting right to farm.  |
|  |  | · Let farmers farm;   |  |
|  |  | · Keep people out of court;   |  |
|  |  | <ul> <li>Deal fairly with people's concerns<br/>and complaints; and</li> </ul>  |  |
|  |  | · Deal with poor farm practices.  |  |
| Metro<br>Vancouver   | 2040 Shaping our<br>Future   | <ul> <li>Regional and edge planning;</li> <li>Agricultural enterprise zones coupled with revitalization tax exemption programs;</li> </ul>  | Combines planning policy with economic tools to promote and support agriculture. Imposes buffers at urban /rural interface. Emphasizes permanence of land protection and integrates financial benefits to support agriculture.     |
|  |  | <ul> <li>Amenity bonusing;</li> <li>Regional agriculture fund;</li> <li>Regional farmland trust;</li> <li>Agricultural development office;</li> </ul>   |  |
|  |  | Regional procurement policies;  |  |
|  |  | Agri-tourism strategy; and  |  |
|  |  | Ecological goods and services.  |  |
| Ottawa - a joint<br>effort between<br>the cities of<br>Ottawa,<br>Gatineau and | Framing Our Future: A Plan for Sustainability and Resilience in Canada's Capital | Focuses on a healthy sustainable agri-food system.  Series of foundation papers outlining the issues of the food system (energy, economy, farmer succession, health, urban  | Accepts premise that maintaining a safe and accessible local food supply is essential to sustaining a healthy community.   |
| the National<br>Capital<br>Commission  | Region. (2012)   | growth, food costs), Identifies current approaches to food and agriculture (greenbelt, clean water program, food programs, urban agriculture, local food), indicators for success (e.g. % local food consumption, number of market days, number of CSAs)  Notes opportunities and best practices  | There was controversy over report - resulted in a decision the City of Ottawa to integrate responsibility for implementin recommendations into exiting department mandates and disbanding the Community Sustainability Department. |

| Municipality /<br>Jurisdiction         | Policy Document /<br>Program Reference                          | Applicable Policy or Details  | Comments  |
|--|---|---|---|
|  |   | (food policy, artisan farmer training and relevant infrastructure, local food promotion, waste recovery) to be implemented through planning initiatives.  |   |
| Richmond, B.C.                         | 2021 Agricultural<br>Viability Strategy<br>(2003)               | A strong management plan for maintaining a viable agricultural sector within the City's boundaries. It includes an agricultural decision making strategy, recommendations including data collection systems and agricultural land impact assessments, services and infrastructure strategy, city policy and bylaws strategy objectives and recommendations, nonfarm use and parks and recreation objectives, and agricultural edge strategy objectives. The framework allows for maintenance and growth of a sustainable agricultural sector, but does not address the planned development of supporting industries (agricultural supply, processing, marketing, food service etc.) that would be required to support strong agri-food cluster development. | BC municipalities have generally been ahead of Ontario municipalities in developing and implementing strategic plans to support agriculture. It is helpful to review these older plans and their implementation to gauge what works and what challenges have arisen.  |
| Regional<br>Municipality of<br>Niagara | Regional Policy Plan  | <ul> <li>Policies broadly support agriculture by going beyond typical land use policies to include policies related to:</li> <li>Tariff or quota protection from imports;</li> <li>Effective marketing;</li> <li>Protection from unjustified taxes;</li> <li>Financial support for agricultural groups</li> <li>Support for farmers seeking financing related to the farm operation</li> <li>Strong role for an agricultural advisory committee.</li> <li>The policies related to secondary and agriculturally related uses are innovative.</li> <li>Protection of the agricultural land base is strict and has created certainty about long term options for producers.</li> </ul>   | Niagara has the advantage of having extremely productive "specialty crop lands" within its boundaries which are subject to more rigorous provincial policies. This allows more creativity in policies to support production on these lands.  Implemented innovative value added policies which pushed the envelop on types of uses permitted and introduced adaptive re-use to permit use of obsolete but historic agricultural buildings |
| Wellesley, ON                          | Township of Wellesley, ON http://www.wellesl ey.ca/departments/ | Rural Mixed-Use Cluster   | The township of Wellesley, ON has developed a unique land use policy known as the Rural Mixed-Use Agriculture Cluster. It was developed to respond to   |

| Municipality /<br>Jurisdiction | Policy Document /<br>Program Reference                              | Applicable Policy or Details | Comments   |
|--------------------------------|---|------------------------------|--|
|                                | planning/Wellesley-<br>Rural-Cluster-<br>Policy-<br>Review_2012.pdf |                              | the housing and employment needs of a unique group of residents that rely on horse drawn vehicles as their means of transportation. In this case a cluster is a grouping of lots on which a combination of compatible residential, industrial/commercial and limited, non-commercial farming uses are permitted. There is currently one Rural Mixed-Use Agricultural Cluster designated in Wellesley. Places to Grown and the Provincial Policy Statement do not permit the creation of new settlement areas outside the urban boundary and so the Township of Wellesley had to argue for this type of land designation on the basis of a unique lifestyle that highlighted the restrictions of using horse-drawn transportation. The cluster consists of 7 lots ranging in size from 5.76 acres to 8.08 acres for a total of 50.88 acres. All properties have residences and non-commercial barns and all but two lots have established dry industrial businesses |

## The Agricultural System

Figure A6.2

| BEST PRACTICES: SU             | BEST PRACTICES: SUPPORTING THE AGRICULTURAL COMMUNITY |  |  |  |  |
|--------------------------------|---|--|--|--|--|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference          | Applicable Policy or Details   | Comments   |  |  |
| Sydney, Australia              | _   | Based on the definition of sustainable agriculture as "agriculture that improves the total quality of life, both now and in the future, in a way that maintains the ecological processes on which life depends".  A sustainable agricultural system is defined as one that:  • responds to consumer needs for food and fibre products that are healthy and of high quality;  • takes full account of the costs of production, including environmental costs, with the ultimate objective that the pricing reflects these costs;  • protects and restores the natural resource base on which agriculture depends, and prevent adverse offsite impacts on the environment and any other sector of the community; and  • is financially viable.  A 2009 forum held during the development of Sydney's Agriculture – Planning for the Future <sup>37</sup> identified the following key issues still facing agriculture in the region, current policy strengths and opportunities.  • Urban development eroding urban agricultural land  • Contribution of agricultural employment undervalued | A comprehensive approach that adopts a systems approach to managing the agricultural resource.  A good model because it has been in place since 1998 and has been actively implemented, assessed and critiqued over time thereby providing good insight into the effectiveness of various initiatives. |  |  |
|                                |   | <ul> <li>Lack of industry coordination</li> <li>Limited market competition influencing economic sustainability (i.e. large supermarkets)</li> </ul>  |  |  |  |

 $<sup>^1\,</sup>www.dpi.nsw.gov.au/agriculture/resources/lup/strategic-planning/sydney$ 

| Protection of agricultural lands to needed to provide security of tenure  Land use conflict  More industry engagement and involvement in policy development  Infrastructure and water availability  Consistent planning approach across state and local government  Land values surpassing production value  Prohibitive planning regulations  Complexity of regulation and legislation and need for clear direction  Need for designated agricultural areas  Recognition of food security  Solutions identified for addressing issues:  promote whole government approach (agriculture should be emphasized in the metropolitan strategy, metropolitan water plan, and climate change action plan)  Promote industry coordination  Promote industry coordination  Expand boundaries of the Rural State Environmental Planning Policy (to include Within the Sydney Basin)  Adopt a coordinated industry-based 'case management' approach for industry specific strategies to increase competitiveness, e.g. poultry)  Broaden the focus of 'employment lands' - co-locate industrial and | Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference | Applicable Policy or Details   | Comments |
|---|--------------------------------|--|--|----------|
| agricultural employment parks to share resources and infrastructure  • Establish a government land holding body to buy-back productive land (lease to farmers)  |                                | Program                                      | <ul> <li>Land use conflict</li> <li>More industry engagement and involvement in policy development</li> <li>Infrastructure and water availability</li> <li>Consistent planning approach across state and local government</li> <li>Land values surpassing production value</li> <li>Prohibitive planning regulations</li> <li>Complexity of regulation and legislation and need for clear direction</li> <li>Need for designated agricultural areas</li> <li>Recognition of food security</li> <li>Solutions identified for addressing issues:</li> <li>promote whole government approach (agriculture should be emphasized in the metropolitan strategy, metropolitan water plan, and climate change action plan)</li> <li>Promote industry coordination</li> <li>Expand boundaries of the Rural State Environmental Planning Policy (to include Within the Sydney Basin)</li> <li>Adopt a coordinated industry-based 'case management' approach for industry specific strategies to increase competitiveness, e.g. poultry)</li> <li>Broaden the focus of 'employment lands' – co-locate industrial and agricultural employment parks to share resources and infrastructure</li> <li>Establish a government land holding body to buy-back productive land</li> </ul> |          |

| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference                   | Applicable Policy or Details  | Comments   |
|--------------------------------|--|---|--|
|                                |  | <ul> <li>perpetuity for agriculture)</li> <li>Support agricultural research (e.g. state and regional support of centers of excellence for agricultural research; reconsider closure of agricultural research stations)</li> </ul>   |  |
|                                |  | <ul> <li>Promote community awareness and education</li> <li>Promote industry-based farm and produce collectives and fresh food initiatives</li> </ul>   |  |
|                                |  | <ul> <li>Improve food labeling and fresh food branding</li> <li>Use development controls to promote urban food production</li> </ul>  |  |
|                                |  | Diversify the market and reduce<br>monopoly of supermarkets (e.g. more<br>fresh food buyers and sellers, local<br>enterprises)  |  |
|                                |  | <ul> <li>Establish designated green zones and<br/>agribusiness precincts, i.e. directly<br/>promote specific cluster development</li> </ul>   |  |
|                                |  | <ul> <li>Explore right to farm legislation</li> <li>Undertake a review of legislation (for focus and consistency)</li> <li>Establish an agricultural reference group including representation from</li> </ul>   |  |
| Metro Vancouver                | Regional Food<br>System<br>Strategy, Feb<br>2011. <sup>2</sup> | industry, local and state government.  Vision for the Regional Food System Strategy: to create a sustainable, resilient and healthy food system that will contribute to the well-being of all residents and the economic prosperity of the region while conserving our ecological legacy. | Approximately 61,000 H of land<br>in the ALR is within the<br>boundaries of Metro Vancouve |
|                                |  | <ol> <li>To be achieved through five goals:</li> <li>Increase capacity to produce food closer to home</li> <li>Improve the financial viability of the food sector</li> <li>People make healthy and</li> </ol>   |  |

<sup>&</sup>lt;sup>2</sup> <u>www.metrovancouver.org</u>. Regional Food System Strategy.

| Municipality /<br>Jurisdiction                                     | Policy<br>Document /<br>Program<br>Reference                | Applicable Policy or Details  | Comments  |
|--|---|---|---|
|  |   | sustainable food choices  4. Everyone has access to healthy, culturally diverse and affordable food  5. A food system consistent with ecological health Increasing local capacity to produce food.  |   |
| United States Department of Agriculture                            | Know Your<br>Farmer/Know<br>Your Food <sup>3</sup><br>(KYF) | Provides resources to:  support local farmers (including farm loans, storage facilities loans, valueadded grants, new producer development, cooperative development, marketing and technical assistance),  strengthen rural communities (including technology transfer, loans, enterprise grants, business opportunities and facilities), and  promote healthy eating (including community food projects, market improvement and promotion, school programs, nutrition, specialty crop block grants).   | kyf strengthens the connection between farmers and consumers to better meet critical goals, including reinvigorating rural economies, promoting job growth, and increasing healthy food access in America.  It is administered by existing Department of Agriculture staff as part of ongoing programs so is an integral part of program delivery.  |
| United Kingdom Department of Environment and Rural Affairs (DEFRA) | Food 2030   | <ul> <li>Food Strategy based on the following priorities:</li> <li>Enabling and encouraging people to eat a healthy sustainable diet;</li> <li>Ensuring a resilient, profitable and competitive food system;</li> <li>Increasing food production sustainably;</li> <li>Reducing the food system's greenhouse gas emissions;</li> <li>Reducing, reusing and reprocessing waste; and</li> <li>Increasing the impact of skills, knowledge, research and technology.</li> <li>For each of these core issues, the report sets out:</li> <li>Specific goals,</li> </ul> | National strategy which links to European Union policy and forms the basis for other governments within the UK to act.  This was a policy of the Labour Government so may not be adopted by the current UK government. However lessons to be learned are recognition of need to coordinate with other levels of jurisdiction and comprehensive nature of strategy which connects the importance of food production with healthy and sustainable lifestyles.  Europe and the UK are ahead of |

<sup>&</sup>lt;sup>3</sup> http://www.usda.gov/wps/portal/usda/usdahome?navid=KYF\_COMPASS

| Municipality /<br>Jurisdiction                            | Policy<br>Document /<br>Program<br>Reference | Applicable Policy or Details   | Comments   |
|---|--|--|--|
|   |  | <ul> <li>progress is already being made, and</li> <li>Action Plan that includes a "Who –         What – How – Result" set of questions         and answers to accomplish the goals as         set out. The strategy includes         sustainability of global products.</li> </ul>   | the importance of national food security.  |
|   |  | Strategy emphasizes need for coordinated policy which respecting different jurisdictions.  |  |
|   |  | This is a UK Government strategy. Many aspects of food policy are devolved. There are separate food policy arrangements in Scotland, Wales, and northern Ireland and we can learn from each other. We are working with the Devolved Administrations to ensure that as the UK, we share a common understanding of the future of food policy and can collaborate whenever it makes sense to do so. |  |
|   |  | As members of the European Union, the UK food sector benefits from being part of the single market. It also means much of our food policy is influenced by EU legislation. And as the biggest trading block in the world, the EU is a powerful figure on the international stage.  |  |
|   |  | EU engagement will therefore continue to be a priority, particularly in emphasizing the importance of integrated food policy that meets the needs of Europe's citizens, and enables a competitive and sustainable food system that supports global food security.  |  |
|   |  | Beyond Europe we will continue to ensure that food security, including the food security of developing countries is given the highest international Attention. 4   |  |
| New York State<br>farmer-led, non-<br>profit organization | New York Farm<br>Viability<br>Institute      | A farmer-led nonprofit group that awards grant funds for applied research and outreach education projects that help farms increase profits and provide models for other farms.   | A model for farmer led programs that help sustain agricultural production in a region. |

<sup>-</sup>

 $<sup>^4\,</sup> archive. \textbf{defra}. gov.uk/\textbf{food} farm/\textbf{food}/pdf/\textbf{food2030} strategy.pdf$ 

| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference                  | Applicable Policy or Details   | Comments   |
|--------------------------------|---|--|--|
|                                |   | The Institute works with all farms, reflecting the diversity of farm sizes, sectors, commodities, production practices, and locations in New York State. The Institute works to foster a vibrant agriculture business sector in New York by supporting applied research, outreach education, information transfer, adoption of technology, business planning and market analysis. The New York Farm Viability Institute promotes practical solutions to challenges facing New York's farms. <sup>5</sup>   |  |
| New York City                  | Food Works A Vision to Improve NYC's Food System <sup>6</sup> | Defines food security (the ability of a food system to allow "all people, at all times, to have physical and economic access to sufficient, safe, and nutritious food to meet their dietary needs and food preferences for an active and healthy lifestyle"),  • food system sustainability (environmental and economic functioning of agriculture, and the processing and transport sectors), and  • job and economic opportunity creation.  The 59-point plan attempts to address systematic problems including hunger, lack of access to fresh produce in impoverished neighbourhoods, and childhood obesity, but takes a 'ground to garbage approach' in revising the entire food system. The plan sets out goals, strategies and proposals for each phase of the food system: agricultural production (regional, CSAs, urban; markets, education), processing (growth and employment, regional products, environmental sustainability), distribution (infrastructure, technology, transport and planning), consumption (health, poverty issues, institutional, education), and post-consumption (decrease waste, increase | A comprehensive plan for a large urban centre that recognizes importance of production as basis for a successful strategy, "Our plan begins where our food begins — on farms, in community gardens, and atop roofs across the five boroughs and throughout the region. To meet the needs of our growing population and achieve a more secure food system for the future, we must support our regional farmers and reconnect New Yorkers to their food. Our plan is to facilitate urban-rural linkages to help farmers bring their food to city markets" <sup>7</sup> |

<sup>&</sup>lt;sup>5</sup> www.nyfvi.org

<sup>&</sup>lt;sup>6</sup> http://council.nyc.gov/downloads/pdf/foodworks\_fullreport\_11\_22\_10.pdf

<sup>&</sup>lt;sup>7</sup> New York City Council "Food Works A vision to Improve NYC's Food System", 2010 pg. 10.

| BEST PRACTICES: SU             | BEST PRACTICES: SUPPORTING THE AGRICULTURAL COMMUNITY   |  |   |  |  |
|--------------------------------|---|--|---|--|--|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference  | Applicable Policy or Details   | Comments  |  |  |
| North Carolina                 | From Farm to Fork A Guide to Building North Carolina's Sustainable Local Food Economy 2010 <sup>8</sup> | An action guide for building a sustainable food economy in North Carolina at the state and local levels. Action steps are identified to support significant economic development, stewardship of natural and agricultural resources, and better health and nutrition for all state residents.  Focuses on a systems approach defined in the Guide as "the processes involved in feeding people, growing, harvesting, processing, packaging, distributing, marketing, consuming, disposing and recycling."9 | Presents a limited number of pragmatic results oriented policies. |  |  |

## **Supporting the Agricultural Community**

Figure A6.3

| BEST PRACTICES:                | BEST PRACTICES: VALUE ADDED   |                              |  |  |  |
|--------------------------------|---|------------------------------|--|--|--|
| Municipality /<br>Jurisdiction | Policy Document /<br>Program Reference  | Applicable Policy or Details | Comments   |  |  |
| Region of<br>Niagara           | Niagara Region –<br>Review of Land Use<br>Policy and Related<br>Implementation<br>Measures<br>http://www.plansca<br>pe.ca/planscapePDF<br>s/51-plan1.pd | Value Added                  | This document takes a look at existing types of value added activities in the Region, external forces affecting value added activities in Niagara, other jurisdictions. It also reports on a farm diversification workshop and makes recommendations to strengthen value added activities. |  |  |

<sup>&</sup>lt;sup>8</sup> http://www.cefs.ncsu.edu/resources/stateactionguide2010.pdf

<sup>&</sup>lt;sup>9</sup> Curtis, Jennifer et al, "From Farm to Fork, A Guide to Building North Carolina's Sustainable Local Food Economy, April 2010, pg 7.

Figure A6.4

|   | T  | PRODUCTS INCLUDING LOCAL FOOD  |   |
|---|--|--|---|
| Municipality /<br>Jurisdiction  | Policy Document /<br>Program<br>Reference                                  | Applicable Policy or Details   | Comments  |
| Halton Region   | Feeding Halton   | Local food collaborative   | Feeding Halton is a local food collaborative comprised of a number of social service agencies including; Halton Fresh Food Box, Halton Food for Thought, Food for Life, Open Doors at St. Christopher's and the Oakville Sustainable Food Partnership (Fruit Tree Project) working with the Halton Region Federation of Agriculture and local farmers. It was formed to reduce overlap in local food procurement and perishable donations and to offer a central access point for local growers of fruits and vegetables. |
| Hamilton, ON  | The Mustard Seed<br>Co-op<br>http://mustardsee<br>d.coop/about/            | Local food distribution  | The Mustard Seed is a full-service grocery store focusing on local food offerings. Initiatives include; local bounty boxes/bags and a community kitchen. The community kitchen is used for prep, rental and for workshops. Workshops include but are not limited to culinary classes as well as production of soap, cheese, bread, canning and preserves and mushroom growing at home.  |
| Association of Municipalities(A MO) Ontario Municipal Knowledge Network(OMKN) Ontario Ministry of Agriculture and Food (OMAF) | Best Practices in<br>Local Food, A<br>Guide For<br>Municipalities,<br>2013 | Produced in response to the release of the Ontario Local Food Act in March 2013.  Provides a summary of guide to best practices for municipalities to use in supporting local food production. | A good resource for sharing knowledge and experience in Ontario.  |
| Metcalfe<br>Foundation  | Food Connects Us<br>All Sustainable  | Goal of this report was to "connect the dots" by identifying and assessing the   | Highlights the challenge and rewards of adopting a systems  |

| BEST PRACTICES: I              | BEST PRACTICES: LOCAL AGRICULTURAL PRODUCTS INCLUDING LOCAL FOOD |  |   |  |  |
|--------------------------------|--|--|---|--|--|
| Municipality /<br>Jurisdiction | Policy Document /<br>Program<br>Reference                        | Applicable Policy or Details   | Comments  |  |  |
|                                | Local Food in<br>Southern Ontario<br>2008                        | network of the programs focused on local food sustainability. The findings were that while there are hundreds of people working on local food sustainability, there is little coordination which leads to a lack of effectiveness. The report highlights to complexity of the food system and recommends a systems approach with ongoing assessment of success. This will capitalize more effectively on the resources being applied to sustain local food production. | approach that focuses on actions that will be most effective in supporting the food system. |  |  |

Figure A6.5

| REST PRACTICES: L              | OCAL FOOD DISTRIB                            | UTION/FOOD HUBS AND INCUBATORS   |   |
|--------------------------------|--|--|---|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference | Applicable Policy or Details   | Comments  |
| Morrisburg,<br>Eastern Ontario | Organic Central                              | An organic food park that provides a hub for independent agri-food businesses. Goals include working to re-create local food processing capacity and bridging the gap between field and fork to make organic foods more accessible. This organization has a 27 000 sq.ft. facility which includes shared meeting spaces, warehouse including loading dock and equipment, customized rental spaces, group marketing opportunities and retail exposure, shared access to IT, HR, and accounting services, as well as to suppliers, producers, distributers, etc. | This is a very new operation.   |
| Government of<br>Ontario       | Ontario Food<br>Terminal                     | The Ontario Food Terminal is the main produce distribution centre for Toronto; at 1,740,000 sq. ft., it is the largest produce distribution centre in Canada and the third largest in North America. Shipments arrive by truck or airplane. Buyers and sellers haggle over prices, establishing produce prices for the region as the majority of produce consumed in Toronto moves through the terminal. This facility is owned  | This operation has a long history of linking producers and retailers and continues to be the main distribution point for local food in Ontario. It is a successful model to use when considering developing a food hub. |

| BEST PRACTICES: LOCAL FOOD DISTRIBUTION/FOOD HUBS AND INCUBATORS  Municipality / Policy Applicable Policy or Details Comments |                                       |   |   |  |
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| Jurisdiction  | Document / Program Reference          | Applicable Policy or Details  | Comments  |  |
|   |                                       | by the Ontario government and managed by an appointed board of directors. It is generally not open to the public.   |   |  |
| Region of Durham  | Community<br>Food Hub,<br>Cannington  | The goal of this project is to create a more environmentally and economically sustainable food system, create jobs and training opportunities, encourage healthy farming practices, and increase food security and production in the Region.  | The Community Food Hub is scheduled to open spring 2015.                      |  |
|   |                                       | This project features a commercial community kitchen to be utilized for future social enterprise projects, and provide social and physical infrastructure to connect local consumers and sellers. The Centre will offer food programing so locals can learn to grow, prepare, market, distribute local food, and provide food storage, processing, distribution services. It will include a commercial kitchen, warehouse storage room, public use room, and demonstration gardens/composting systems.        |   |  |
| Hardwick, Vermont   | Vermont Food<br>Venture Center        | The mission of this facility is to support job creation, strengthen the local food network, and build the agricultural economy. It features a 15,000 sq.ft. multi-use processing facility, offering a variety of kitchens and storage (cold, frozen, dry). Additional services offered include consulting, workshops, ServSafe certification, nutrition labelling software, distribution services and networking opportunities. This facility focusses on sauces, beverages, dried, frozen, and cut products. | An example of a successfully operating food incubator                         |  |
| City of Toronto   | Toronto Food<br>Business<br>Incubator | This organization is operated by a not-for-profit board, and assists early-stage food processors to commercialize and scale the development of their food products. Access is provided to a provincially inspected food production facility, equipment, and training programs with a focus on businesses producing baked goods, hot and cold fill products, and confectionery products for traditional and ethic markets.   | A new 20,000 sq. ft. shared production facility is scheduled to open in 2015. |  |
| Northumberland  | Ontario Agri-                         | Supports farmers with fruit and vegetable   | Focuses on food processing:   |  |

| Municipality /<br>Jurisdiction | Policy Document / Program Reference  | Applicable Policy or Details  | Comments  |
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| County                         | Food Venture<br>Centre   | value-adding opportunities to increase farm revenue, develop recipes, and work with food processing start-ups and expansions.  Objectives of this project include supporting, facilitating and advancing the local food economy, engaging the community to create demand for local products, and to work with agencies to educate the community regarding food preparation and availability.  Additionally, the Centre's objectives include increasing the seasonality of products through new technologies in processing and packaging, and encourage investment in local agriculture.  The 15,000 sq. ft. facility includes equipment rental, cold storage capacity, meeting space, and food processing expertise through Durham and Loyalist Colleges. | research and development, test batch and small batch copacking capacity. Designed to assist local food producers to establish and expand their businesses. It is in its initial stages.   |
| Ontario                        | Farm Start http://www.far mstart.ca/wp- content/upload s/Accessing- Land-for- Farming-in-ON- Guidebook- REV4.pdf | Accessing Land Guidebook  | This guidebook provides information on how to access land for farming and other considerations.   |
| Port Colborne                  | Carbohydrate Valley http://carbohyd ratevalley.ca/pa ge/carbohydrat e_valley                                     | Agri-Business Cluster/New Markets   | Carbohydrate Valley is geared towards the bio-based business sector. As the only location in Canada that has access to local glucose and citric acid, businesses in this area already produce starches, sweetener, oil, animal feeds and meal. As biotechnology continues to develop, markets for the development of alternative fuel sources, plastics, foods, textiles, pharmaceuticals and fertilizers will attract like businesses into the 24.7 acre land parcel. The accessibility to water, rail, road |

| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference  | Applicable Policy or Details         | Comments   |
|--------------------------------|---|--------------------------------------|--|
|                                |   |                                      | and air facilitates transportation to large markets.   |
| Sarnia/Lambton                 | Hybrid Chemistry Cluster http://www.sar nialambton.on. ca/medialibrary /5/nd_bio_hybr ids_brochure.p df | Agri-Business Cluster/New Markets    | Sarnia/Lambton has the first hybrid chemistry cluster which came about from the development of a Premier accelerator facility (Bowman Centre) at the Western University Research Park. With access to multi-modal transportation, the cluster draws visitors throughout the world who are interested in learning about integrating green and sustainable chemistry.  |
| Aarhus, Denmark                | Agro Food Park http://www.agr ofoodpark.dk/E nglish/AgroFoo dPark.htm                                   | Agri-Food Business Cluster           | Agro Food Park is a cluster initiative of companies and institutions working in the field of agriculture and food. The cluster consists of 50 companies, 925 employees and an office area of 33,000 m2 along with 5 hectares of testing fields.  |
| Madison,<br>Wisconsin          | BioAg Gateway http://www.cit yofmadison.co m/dpced/econo micdevelopmen t/bioag- gateway/529/            | Agri-Food Incubator/Business Cluster | BioAg Gateway is comprised of 4 main components;  • 27 acre BioAg Business Park  • 200 acres Wisconsin Ag Showcase/Field Demonstration working lands highlighting agricultural crops, future best practices and field testing for new crops. Available for rental/  • The Wisconsin Agricultural Discovery Centre — interactive demonstration facility highlighting agricultural diversity, future opportunities, services for processing, training, education and |

| Municipality /                | Policy   | Applicable Policy or Details  | Comments   |
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| Jurisdiction                  | Document / Program Reference   | Applicable Policy of Details  | Comments   |
|                               |  |                               | sources for agricultural entrepreneurs and end users  The Midwest Biolink Incubator Features include; controlled environment agriculture facility, advanced commercialization greenhouse, Wisconsin BigAg Institute.  Emphasis to be placed on bioplastics, biofibers, therapeutic and medicinal applicatons, nutraceuticals, biofuels etc.  NOTE- As of Feb 2013, the City of Madison has not been able to identify enough tenants or cover construction costs. |
| Toronto                       | The Big Carrot<br>http://thebigca<br>rrot.ca/home/   | Cooperative food distribution | Natural food market, processing and packaging centre. Offering cooking classes and weekly lectures.  |
| Toronto                       | West End<br>Cooperative  | Cooperative food distribution | Multi-stakeholder co-operative that includes consumers, producers, workers and community partners. Initiatives include the Sorauren Farmers' market, Community Cannery, food mapping project and the opening of a food hub in the Parkdale Community Health Centre which includes a community kitchen and a small grocery store featuring local food.  |
| Elmira/Waterloo<br>Region, ON | Elmira Produce Action Co- operative http://www.foo dlink.ca/index.p hp?p=food_ma ps/outlets.View | Cooperative food distribution | Locally owned and operated by members of the farming community by creating a new market for locally grown produce. The Elmira Produce Action Cooperative runs from July to November.   |

| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference  | Applicable Policy or Details | Comments   |
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|                                | Outlet&outlet=<br>10163   |                              |  |
| North Saanich<br>District, BC  | Economic Development Strategy for Agriculture – North Saanich District Council  | Economic Development Plan    | The Economic Development Strategy for Agriculture in the North Saanich District looks at actions that support the following objectives;  • Promote and educate about the value of agriculture in North Saanich by building points of contact with the food and farming community that contribute to growing public demand for local food  • Leverage investment in and build the agri-food sector and the infrastructure it needs to thrive  • Support retention and access to land for new farmers and for scaling up of food production by existing farmers  • Support sector development to invest in current generations of innovative and successful farmers  • Create an enabling policy environment for agriculture |
| Ontario                        | Ontario Soil and Crop Association "Grow Your Farm Profits" www.ontariosoi lcrop.org/en/pr ograms/worksh ops/grow_your _farm_profits.h | Farm business support/Grants | Grow Your Farm Profits initiative provides \$2,000 to \$8,000 for farms to participate in business assessments, advanced business planning and implementation.   |

| Municipality /<br>Jurisdiction | Policy Document / Program Reference   | Applicable Policy or Details | Comments  |
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|                                | tm  |                              |   |
| Ontario                        | Ontario Soil and Crop Association "Environmental Farm Workshop" www.ontariosoilcrop.org/en/programs/environmental_farm_plan.htm | Farm stewardship/Grants      | The Environmental Farm Workshop is an initiative that farmers can voluntarily take part in. It offers self-evaluation with respect to farm properties and potential ways of mitigating risks in a number of critical areas. The program includes access to funding programs to help off-set costs related to property stewardship activities.   |
| New Jersey                     | Rutgers Food<br>Innovation<br>Centre<br>foodinnovation.<br>rutgers.edu/inc<br>ubatoroverview<br>.html                           | Food Incubator               | Rutgers University Incubator enables product design, development, analysis, commercialization, and ongoing manufacturing of products for sale to retail and food service markets. It includes shared food processing space, technical laboratories, distance learning and educational programming. The facility is designed for farmers, co-operatives, and start-up food companies. It also provides a client services area that supplies marketing and technological expertise. |
| Ottawa                         | Gladstone<br>Incubator<br>Kitchen   | Food Incubator               | A 1,200 sq foot working incubator kitchen outfitted with walk-in fridge and freezer. Creates an environment where small food businesses can start and grow.   |
| San Francisco, CA              | La Cocina<br>Incubator<br>Kitchen   | Food Incubator               | Provides commercial kitchen space and technical assistance focusing on low-income women and immigrant entrepreneurs who wish to launch, grow and formalize a food business.  Equipment includes; tilting skillet, steamer, convection ovens, broilers, fryers, industrial mixers, walk-in cooler space and  |

| Municipality /<br>Jurisdiction | Policy Document / Program Reference  | Applicable Policy or Details | Comments  |
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|                                |  |                              | freezer space and dry storage cases with lockable wire cages.   |
| Hazelton, BC                   | Senden Sustainable Agriculture Resource Centre Usdc.ca/senden -sustainable- agriculture- resource- centre/vision                             | Food Incubator               | A recent labour market identified agriculture as one of four key target areas. The Senden Centre is based on a 52 year old former dairy farm. The site offers a central location where people can build their employment skills, learn about growing food, experience the rural environment and learn about the area, offer hands-on experience growing and harvesting food and working with farm animals, benefit from horticultural and animal therapy, build leadership/employment and agricultural skills, support local food initiatives and offer a venue for community events. |
| Toronto, ON                    | Toronto Food<br>Business<br>Incubator<br>www.tfbi.squar<br>espace.com  | Food Incubator               | Toronto Food Business Incubator is a shared production facility along with business advisory services and structured training to help companies scale and grow their food processing business. The Food Business Incubator is in the process of establishing a new 20,000 sq. ft. shared production facility in 2015.   |
| Waterloo, ON                   | "A Healthy Community Food System Plan" http://chd.regio n.waterloo.on.c a/en/researchR esourcesPublica tions/resources /FoodSystem_P lan.pdf | Food System Plan             | The Healthy Community Food System Plan focuses on 7 key objectives including;  • Ensuring all residents can afford to buy food they need to sustain health • Preserve and protect Waterloo Regions agricultural land • Strengthen food related knowledge and skills   |

| Municipality /<br>Jurisdiction | Policy Document / Program Reference  | Applicable Policy or Details | Comments   |
|--------------------------------|--|------------------------------|--|
|                                |  |                              | among consumers  Increase availability of healthy food so that healthy choices are easier to make  Increase the viability of farms that sell food to local markets in order to preserve rural communities and culture  Strengthen the local food economy  Forge a dynamic partnership and implement the community food system plan   |
| Ontario                        | Growing Forward 2 http://www.om afra.gov.on.ca/ english/about/g rowingforward/ gf2-index.htm | Grants                       | Growing Forward 2 is a 5 year federal/provincial/territorial initiative designed to encourage innovation, competitiveness and market development in the agrifood and agri-products sector. It is administered by the Ontario Soil and Crop Association. This initiative is available for producers, processors and organizations & collaborations. A total of \$417 million is available over the next 5 years in Ontario. 2015 marks year 3 of that 5 year program. |
| Ontario                        | Local Food Fund http://www.om afra.gov.on.ca/ english/about/l ocal_food_guid ebook.pdf       | Grants                       | The Local Food Fund is a \$10 million provincial government initiative to improve the access and awareness of local food in Ontario. Areas of interest include;  Regional and local food networks Enhanced technology Research and best practices Marketing, promotion and education The Local Food Fund is currently  |

| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference                                 | Applicable Policy or Details                  | Comments  |
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|                                |  |   | closed and is in the process of being reviewed.   |
| Ontario                        | Mentor Works http://www.me ntorworks.ca/w hat-we- offer/governme nt-funding/ | Grants  | Mentor Works is a business consulting company that specializes in grant writing. Their website has an on-going updated list of available grants.  |
| Guelph/<br>Wellington County   | http://www.tas<br>tereal.com/abo<br>ut/                                      | Local Food Branding "taste.real" and programs | "taste.real from the ground up" is a marketing strategy for producers in the Guelph and Wellington County area that was launched in 2011. The taste.real campaign was the recent winner at the Economic Development Council of Ontario in the category of "product development". It provides support in connecting producers, processors and retailers. Initiatives include:  Source It Here – Local Foo Event  Spring and Fall Rural Romps – self guided tours of markets, gardens, restaurants and accommodation  Farmalicious – Each week restaurant will offer a local dish or full local food men running from early Aug to mid-October.  Field Dinner – Highlighting local food. Celebrity chef Lynn Crawford hosted a harvest dinner in 2013.  Local Food Fest held midsummer featuring workshops (butchery, breadmaking, foraging, backyard chickens, goat milking), cooking demo's |

| BEST PRACTICES: I              | BEST PRACTICES: LOCAL FOOD DISTRIBUTION/FOOD HUBS AND INCUBATORS   |  |   |  |
|--------------------------------|--|--|---|--|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference   | Applicable Policy or Details                     | Comments  |  |
| Norfolk County                 | www.norfolkco<br>unty.ca/busines<br>s/agriculture/lo<br>cal-foods-to-<br>health-care/<br>and<br>www.norfolkco<br>unty.ca           | Local Food Branding "Ontario's Own" and Programs | "Ontario's Own" branding from Norfolk County was a runner up in the Economic Development Council of Ontario under the category "product development". Initiatives include;  • Local food procurement to 3 long term care facilities • Agriculture Partner Program or Tourism Partner program which provides farmers to obtain a listing in the guide, appearance on the tourism website where food related events can be posted and a networking opportunity. |  |
| Ontario                        | Ontario Farm<br>Fresh<br>https://ontariof<br>resh.ca/  | Local food                                       | Ontario Farm Fresh is a tool used to help connect farmers with potential buyers. Ontario Fresh is currently looking at ways to streamline transportation logistics as it relates to food distribution.  |  |
| Ontario                        | Local Organic<br>Food Co-ops<br>http://cultivatin<br>gfoodcoops.net<br>/   | Local food distribution                          | Local Organic Food Co-ops is an umbrella organization for food and farm cooperatives throughout Ontario. This network acts as a central hub for strategic development communication between small-scale food operations and cooperatives.   |  |
| Ontario                        | Best Practices in Local Food – A Guide for Municipalities http://www.am o.on.ca/AMO- PDFs/Reports/2 013/2013BestPr acticesinLocalF | Local food distribution                          | This guide offers a recommendation that provides forward direction to working cooperatively in the municipal sector, provincial government and other agri-food stakeholders to support continuous improvement and innovation for local food   |  |

| Municipality /<br>Jurisdiction                                | Policy<br>Document /<br>Program<br>Reference  | Applicable Policy or Details  | Comments  |
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|   | oodAGuidefor<br>Municipalitie.as<br>px  |   | initiatives.  |
| Brant, Elgin,<br>Middlesex, Norfolk<br>and Oxford<br>Counties | South Central Ontario Regional Economic Development Corporation SCOR Food Hub http://www.loc alfoodmarketpl ace.com/scorfo odhub/                     | Local food hub  | This is a local food hub that services Brant, Elgin, Middlesex, Norfolk and Oxford counties. Farmers submit what is available for sale on a central website by Monday's at noon. Customers place their orders. Wednesday afternoons, producers receive an email to producers itemizing what needs to be delivered. Friday is delivery day to the food hubs. Food is distributed on Monday morning and the cycle starts again. |
| U.S.  | Understanding<br>the scope and<br>scale of food<br>hub operations<br>http://www.am<br>s.usda.gov/AMS<br>v1.0/getfile?dD<br>ocName=STELP<br>RDC5090409 | Local food hubs   | This presentation details a number of food hub models including;  Non-profit driven models Producer-entrepreneur driven models Retail driven models Consumer driven models Virtual food hubs  |
| Virginia, U.S.  | Lulus Local Food Hub http://www.lul uslocalfood.co m/hub_director y/about-us/   | On line tool to establish local food distribution                       | Lulus is an on line to for establishing a local food system. It has also been used in Wyoming.  |
| Montreal , QC   | Provender<br>https://www.pr<br>ovender.com/   | On line tool to establish local food distribution                       | Provender is an on line tool linking farmers with grocers, caterers, daycares, food trucks and more.  |
| Edmonton, AB  | Localize Your<br>Food<br>http://www.loc<br>alizeyourfood.c<br>om/   | On line tool and shelf labelling system                                 | Localize is an on-line shelf labelling system where shopper can scan QR codes and get the full product story.   |
| Canada and U.S.   | EIEIEAT<br>http://eieieat.c<br>om/  | On line mobile and web application to establish local food distribution | EIEIEAT provides a mobile and web application to find local food and drink from farmers,  |

| Municipality /<br>Jurisdiction | Policy Document / Program Reference  | Applicable Policy or Details | Comments  |
|--------------------------------|--|------------------------------|---|
|                                |  |                              | producers, restaurants and retailers.   |
| Ontario                        | Metcalf Foundation – New Farmers and Alternative Markets Within the Supply Managed System http://metcalff oundation.com /wp- content/upload s/2011/05/new -farmers-and- alternative- markets.pdf | New Markets                  | This study looks at alternative markets within the supply managed system.   |
| Niagara                        | Vineland Research and Innovation Centre http://vineland research.com/  | Research/ New Markets        | Vineland Research and Innovation Centre is a world- class research and innovation centre focusing on horticultural research to help drive new markets. Research has been focused in the following areas;  Breeding vegetables for Canadian production and global markets  Developing improved traits for horticultural products  Enhancing quality and production of Canadian greenhouse tomatoes  Bringing world crops to market  Greening the Canadian landscape  Driving growth in Canadiar horticulture with new plant varieties  Process control and automation engineering  Canadian Hardy Rose |

| BEST PRACTICES: I              | LOCAL FOOD DISTRIB   | UTION/FOOD HUBS AND INCUBATORS | 6   |
|--------------------------------|--|--------------------------------|---|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference   | Applicable Policy or Details   | Comments  |
|                                |  |                                | Putting consumer intelligence to work for horticulture Biological control systems for impact and results Vineland Research and Innovation Centre has completed a consumer preference survey of world crops and has identified high demand for;  Okra Yard Long Beans Yard Long Purple Eggplant Research has also identified that in order to successfully marketlocally grown products, it is necessary to understand buying patterns of different ethnic groups. Vineland has linked growers with potential markets. |
| Guelph, ON                     | Guelph Food<br>Technology<br>Centre<br>www.gftc.ca   | Research/Resource              | The Guelph Food Technology<br>Centre offers food safety,<br>packaging and shelf life services,<br>product development services.   |
| Niagara, ON                    | Niagara College's Canadian Food and Wine Institute Innovation Centre www.insidenc.n iagaracollege.ca | Research/Resource              | Leverages expertise in food and fermentation sciences to provide support for industry innovation and commercialization of new product and processes including recipe development, shelf-life testing, nutritional labelling and sensory analysis and consumer preference studies.   |

Figure A6.6

| BEST PRACTICES: A  | GRI-TOURISM   |  |  |
|--|---|--|--|
| Municipality /<br>Jurisdiction                                 | Policy Document<br>/ Program<br>Reference               | Applicable Policy or Details   | Comments   |
| Southwestern<br>Ontario<br>Marketing<br>Corporation<br>(2008)  | Agri-tourism Development Strategy and Marketing Plan    | <ul> <li>is a strategy to promote and develop agritourism throughout SW Ontario</li> <li>key conclusions and recommendations:         <ul> <li>categorization scheme developed for product development:</li> <li>fixed attractions (wineries and breweries; farms; equestrian; family attractions; farmer's markets; garden centre; heritage sites; museums and galleries; parks and conservation areas)</li> <li>festivals, fairs and events</li> <li>support services (B&amp;Bs and inns; camping / RV parks; restaurants; specialty food stores; shopping; business associations</li> <li>recommendations then developed for each product type:</li></ul></li></ul> | policy planning could adopt similar approach to industry structure     product development recommendations could all be emulated, with possible exception of support of wineries     Regional support for the establishment and expansion of agri-tourism operations could be explored (working closely with and through lower-tier economic development agencies) |
| British Columbia<br>Agri-tourism<br>Alliance (BCATA) -<br>2012 | PDF file<br>describing<br>operations of<br>organization | <ul> <li>BCATA formed in 2002 to facilitate development of inclusive and viable sector</li> <li>four areas of activity:         <ol> <li>facilitating strategic partnerships</li> <li>establishing and monitoring quality standards</li> <li>market and product development activities</li> </ol> </li> </ul>  | <ul> <li>possibility of a Halton Agritourism Alliance could be explored</li> <li>one of the key activities of such an alliance could be the establishment and maintenance of quality assurance standards</li> </ul>  |

| BEST PRACTICES: A   |   |  |   |
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| Municipality /<br>Jurisdiction  | Policy Document / Program Reference   | Applicable Policy or Details   | Comments  |
|   |   | <ul> <li>4) education and awareness activities in the sector</li> <li>• developed code of conduct and standards for industry</li> <li>• also maintain insurance program for operators in the province (who agree to adhere to quality assurance standards)</li> </ul>  | possibility of insurance<br>program for operators in the<br>Region could also be explored   |
| State of New<br>Jersey / Rutgers<br>State University<br>of New Jersey               | The Economic<br>Contributions of<br>Agri-tourism in<br>New Jersey,<br>2006            | <ul> <li>considered the economic impact of 5 types of agri-tourism activity:         <ol> <li>on-farm direct-to-consumer sales of agricultural products;</li> <li>educational tourism (e.g. school tours, farm work experiences);</li> <li>entertainment (e.g. hay rides, corn mazes, petting zoos);</li> <li>accommodations;</li> <li>outdoor recreation (e.g. equestrian, fishing, hunting, etc.)</li> </ol> </li> <li>half of all farms offering agri-tourism opportunities relied on sams for half or more of their income</li> <li>statewide economic impact shown to be \$91 million (GDP) annually, and growing</li> </ul>                                  | Region could consider<br>undertaking economic study<br>of industry to demonstrate<br>significance and importance;<br>this may encourage more<br>attention being paid to the<br>industry               |
| State of New<br>York, and Farming<br>Alternatives<br>Program, Cornell<br>University | Agri-tourism in<br>New York:<br>Management<br>and Operations,<br>2000                 | <ul> <li>this was an extensive study to profile the existing extent and growth prospects of the agri-tourism industry in the state</li> <li>2,416 agriculture operations were surveyed</li> <li>basic definition of agri-tourism was "farmbased business open to visitors"</li> <li>survey results were used to develop a detailed profile of management and operating practices in the industry, as well as issues and concerns of operators</li> <li>economic impact of the industry was determined to be \$211 million</li> <li>results of the extensive survey seen to be useful to policy-makers at the state, county and local (municipal) levels</li> </ul> | Region could consider<br>undertaking extensive surveys<br>to document impact and<br>importance of industry (see<br>above) as well as suggestions<br>for regional action plan to<br>encourage industry |
| Agri-Tourism<br>Phillipines   | • web portal,<br>developed to<br>encourage new<br>entrants into the<br>industry, 2013 | <ul> <li>portal address:         http://agritoursph.wordpress.com/2013/04/1     </li> <li>8/best-management-practices-for-agritourism/</li> <li>topics covered include:</li> </ul>   | Region could consider, in<br>concert with local economic<br>development agencies,<br>developing similar resource in<br>order to encourage new   |

| BEST PRACTICES: AGRI-TOURISM  |   |  |   |
|---|---|--|---|
| Municipality /<br>Jurisdiction  | Policy Document<br>/ Program<br>Reference   | Applicable Policy or Details   | Comments  |
|   |   | <ul> <li>offering an authentic farm experience</li> <li>educational activities</li> <li>customer service and the visitor experience</li> <li>providing adequate public facilities</li> <li>ensuring a safe and accessible environment</li> <li>community relations</li> <li>planning for your financial future (as the operator)</li> </ul>  | entrants into the sector  |
| North Dakota<br>State University<br>Extension Service<br>and University of<br>Nebraska-Lincoln<br>Extension Service | Marketing Agri-<br>Tourism on-line,<br>2013   | this program provides on-line resources to equip operators to promote their agri-tourism businesses on-line     see: <a href="http://smallbizsurvival.com/2013/03/new-program-helps-market-agritourism.html">http://smallbizsurvival.com/2013/03/new-program-helps-market-agritourism.html</a>   | Region could promote<br>existence of this, and similar<br>resources, to network of agri-<br>tourism operators in Halton<br>Region |
| Georgia Agri-<br>tourism<br>Association   | website: http://georgia- agritourism.org/ about-us/   | Our Mission:  The Georgia Agri-tourism Association will, by advocacy, education, networking and marketing, facilitate and create new economic growth opportunities for its members (and the state of Georgia) through increased agritourism and profitable agribusinesses by: enabling, supporting, and promoting Georgia's agri-tourism enterprises; educating and informing its constituents on the value of agritourism; and encouraging the highest standards of hospitality and business practices.  Vision:  Preserving agricultural traditions and increasing net farm income through the creative diversification of Georgia family farms. | again, Region could support<br>formation of a Halton Agri-<br>tourism Association, having<br>similar vision and mission           |
| Government of<br>Victoria, AU   | Report: Agri-<br>tourism in Italy,<br>Pauline Porcaro,<br>International<br>Specialized Skills<br>Franchise<br>Institute, Inc.<br>(sponsored by<br>Government of<br>Victoria, AU),<br>2009 | <ul> <li>this Report profiled the efforts made by the Italian Government to develop their agritourism industry</li> <li>key rationale was to halt the out-migration of rural farmers in Italy (to the City) in order to maintain the rural character of the Italian countryside (which is a larger tourism objective)</li> <li>the Italian program was predicated on government funding for farmers to enter into</li> </ul>   | Halton Region could consider similar initiatives  |

| BEST PRACTICES: AGRI-TOURISM   |   |  |          |
|--------------------------------|---|--|----------|
| Municipality /<br>Jurisdiction | Policy Document<br>/ Program<br>Reference | Applicable Policy or Details   | Comments |
|                                |   | agri-tourism businesses; initiatives included:  - financial assistance for new entrants in the industry  - education and training for operators  - marketing and branding in the industry  - setting up a professional association  • based upon this review of the Italian program, various recommendations were made for Australia |          |

Figure A6.7

| BEST PRACTICES: FA                                 | BEST PRACTICES: FARM SUCCESSION   |   |   |  |
|--|---|---|---|--|
| Municipality /<br>Jurisdiction                     | Policy<br>Document /<br>Program<br>Reference  | Applicable Policy or Details  | Comments  |  |
| Toronto Region<br>Conservation<br>Authority (TRCA) | Rouge Park<br>Master Plan   | The Rouge Park, straddling the boundary of the Regions of York and Durham, contains some of the best agricultural land in Canada, land that has been in production for hundreds of years. Large expanses of it are still in agricultural production. The Rouge Park Alliance and the Toronto Region Conservation Authority (TRCA) that manages this land, are currently working with resident farmers to determine how to sustain this activity as an integral and important part of the park system. | Provides an innovative approach incorporating agriculture as a land use in public parks. This has the advantage of ensuring prime land remains in production, providing farmers access to additional land under secure leases and provides an opportunity to educate the public about modern agriculture and where their food comes from. |  |
| TRCA / FarmStart                                   | The McVean New Farmers project is a partnership between Toronto and Region Conservation (TRCA) and FarmStart. | The New Farmers project is based on the historic McVean property located within the Claireville Conservation Area, in the City of Brampton which is owned by TRCA. The project is the first of its kind in Canada, leading the way towards sustainable, local agriculture that serves the needs of growing urban and peri-urban communities and protects the local greenspace and ecosystems. By encouraging new farmers and products and promoting local food production and community engagement,   | Provides potential new farmers and others with an agricultural background, affordable access to agricultural land. Functions as an incubator to develop new farmers and allows area residents an opportunity to experience the benefits of local food production.   |  |

| BEST PRACTICES: I              | BEST PRACTICES: FARM SUCCESSION              |  |  |  |
|--------------------------------|--|--|--|--|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference | Applicable Policy or Details   | Comments   |  |
|                                |  | this farm project will allow community members to access and connect to the source of their food: to know and value the land on which is it grown and those who have grown it. <sup>10</sup>   |  |  |
| Kentucky                       | Ky Farm Start                                | Extension programs to assist in the transfer of farms from one generation to the next and introduce new farmers to the industry.  Focuses on financial planning, estate and legal dimensions of transitions and intrafamily communications. Twelve session curriculum addressing whole farm planning, soils and nutrient management and marketing. | Builds knowledge base and facilitates networking amongst the farm community. |  |
| Colarado                       | Building<br>Farmers                          | Focuses on building capacity by mentoring new farmers and building networks between new and experienced farmers. Addresses direct marketing through linking farmers to suppliers of land, water labour, capital and equipment.   | Strengthens farm community and provides tools for new farmers to succeed.    |  |

Figure A6.8

| BEST PRACTICES: IN             | BEST PRACTICES: INTERGENERATIONAL SUCCESSION                         |  |   |  |
|--------------------------------|--|--|---|--|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference                         | Applicable Policy or Details             | Comments  |  |
| Ontario                        | OMAFRA http://www.om afra.gov.on.ca/ english/busdev/ succession.html | Succession Guide and associated material | The Ontario Ministry of Agriculture and Food offers a suite of resources related to farm succession including a "Farm Succession Training Guide", conservation easements for agricultural farm use, farm succession do's and don'ts and farm succession planning steps and checklist. |  |

 $<sup>^{10}\</sup> http://www.trca.on.ca/the-living-city/programs-of-the-living-city/near-urban-agriculture/farmstart-mcvean-new-farmers-project.dot$ 

Figure A6.9

| BEST PRACTICES: G              | BEST PRACTICES: GENERAL SUCCESSION (Attracting New Farmers)  |                              |  |  |
|--------------------------------|--|------------------------------|--|--|
| Municipality /<br>Jurisdiction | Policy<br>Document/Prog<br>ram Reference   | Applicable Policy or Details | Comments   |  |
| Colorado, U.S.                 | Colorado State University "Building Farmers" program   | Education for New Farmers    | "Building Farmers" program was launched in 2007 and provides a proven route for succeeding in market farm product, management and sales. Evaluations after 3 years of completed the Building Farmers course show that 83 percent of participants increased the range of products they grew and made investments in infrastructure and equipment, 73 percent increased their customer base and 67 percent reported that they had a greater number of farm enterprises. The program combines classroom time with experiential learning. Courses are offered in social media and other relevant topics and efforts are made to engage local farmers in the process. |  |
| United States                  | "Building Communities with Farms" http://prairiecr ossing.com/libe rtyprairiefound ation/LPF- Publication9- 10.pdf | Farm communities/incubators  | This document provides insights on building communities from developers, architects and farmers in integrating agriculture and development. Examples include; Prairie Crossing, Sandhill Organics, Serenbe, South Village, Bundoran Farm and V Hidden Springs.   |  |
| Caledon, ON                    | Wholefarm http://wholevill age.org/  | Farm incubator model         | Eco village with co-housing residence and biodynamic farm.   |  |
| Old Chelsea, QC                | Hendrick Farm<br>http://hendrick<br>farm.ca/   | Farm incubator model         | Residential community shaped out of existing farmland with house sizes ranging between 1,500 and 2,200 sq. feet. There are built in clusters of 10 to 12   |  |

| Municipality /                 | Dolicy                                       | Applicable Policy or Datails | Comments   |
|--------------------------------|--|------------------------------|--|
| Municipality /<br>Jurisdiction | Policy Document/Prog ram Reference           | Applicable Policy or Details | Comments   |
|                                |  |                              | with each cluster designed around a common green space that is connected to a natural playground and organic farm. The farm supplies 2 local restaurants. 21 homes have been sold on a 7 acre site. 1 percent of the purchase price of each home is invested into a trust fund that holds the cash for the future operations of the farm. Two local schools have taken part in education activities on the farm to help teach them where their food comes from.  |
| Georgia, U.S.                  | Serenbe Farm http://www.ser enbefarms.com /  | Farm incubator model         | Serenbe Farm is a 1,000 acre community that combines land preservation, agriculture, energy efficiency, green building, walkability, high density, arts and culture and community living. It includes a 25 acre organic farm which is part of the national Community Supported Agricultural Partnership and provides produce to the region.  Residents of Serenbe participate in the Property Transfer Program by paying a fee to the Institute on the sale of real estate and homes. 1 percent of the sale price of a home and 3 percent of the price of a lot goes to the institute. |
| Grayslake, IL                  | Prairie Crossing http://libertypr airie.org/ | Farm Incubator Model         | Prairie Crossing is a farm incubator model where new farmers lease small parcels of certified organic farm land and have affordable access to the necessary equipment and infrastructure to gradually scale up their farm business. Tractors and equipment are   |

| BEST PRACTICES: 0               | BEST PRACTICES: GENERAL SUCCESSION (Attracting New Farmers)   |  |  |  |
|---------------------------------|---|--|--|--|
| Municipality /<br>Jurisdiction  | Policy<br>Document/Prog<br>ram Reference  | Applicable Policy or Details                 | Comments   |  |
|                                 |   |  | rented on an hourly basis.  Space can be rented in an existing greenhouse. They can gradually expand the plot to 5 acres and are expected to graduate in 5 years.  |  |
| North Carolina,<br>U.S.         | Centre for<br>Environmental<br>Farming<br>Systems<br>http://www.cef<br>s.ncsu.edu/wha<br>twedo/foodsyst<br>ems/incubatorf<br>armproject.htm             | Farm Incubator Model                         | Access to land has been identified as one of the top challenges facing new farmers in North Carolina. The Incubator Farm Project worked with communities to address this need by assisting them with repurposing land into places that incubate new farmers. These new farmers get access to land, in exchange for "rent" in the form of fresh farm products or other services donated to communities in need a win-win-win opportunity for everyone involved. |  |
| Maine, U.S.                     | Feasibility<br>Study for<br>Agriculture<br>Incubator  | Feasibility Study on Agricultural Incubator  | A feasibility study for an agriculture incubator was developed for Southern Maine. Market analysis looked at local, specialty foods, organic, ethnic and floral and nursery crops. Incubator types included; without walls, single purpose facility and multi-purpose facility.  |  |
| Green County,<br>New York, U.S. | Greene County Agriculture Incubator Study http://www.ne beginningfarme rs.org/files/201 2/05/Greene- County- Agriculture- Incubator- Study- 14ekly2.pdf | Feasibility Study on Agricultural Incubators | This feasibility study examined the various incubator models that could support agriculture in Greene County.  |  |

| BEST PRACTICES: GE             | BEST PRACTICES: GENERAL SUCCESSION (Attracting New Farmers)  |                              |   |  |  |
|--------------------------------|--|------------------------------|---|--|--|
| Municipality /<br>Jurisdiction | Policy<br>Document/Prog<br>ram Reference   | Applicable Policy or Details | Comments  |  |  |
| Ontario                        | Metcalf Foundation – New Farmers and Alternative Markets Within the Supply Managed System http://metcalff oundation.com /wp- content/upload s/2011/05/new -farmers-and- alternative- markets.pdf | New Markets                  | This study looks at alternative markets within the supply managed system. |  |  |

Figure A6.10

| BEST PRACTICES: I              | BEST PRACTICES: HEALTH/EDUCATION/FOOD LITERACY                                   |   |  |  |
|--------------------------------|--|---|--|--|
| Municipality /<br>Jurisdiction | Policy Document<br>/ Program<br>Reference  | Applicable Policy or Details  | Comments   |  |
| Toronto Public<br>Health       | Food Connections<br>Towards a<br>Sustainable Food<br>System for<br>Toronto 2010. | Toronto Food Policy Council is a sub-committee of Toronto Board of Health and has long been at the forefront of food related public health research. In this report the Council suggested 6 steps for developing and sustaining a comprehensive City wide strategy for healthy and sustainable food system.  1. Grow food friendly neighbourhoods 2. Make food a centerpiece of Toronto's green economy 3. Eliminate Hunger in Toronto; 4. Empower residents with food skills and information; 5. Connect City and countryside through food; and 6. Embed food system thinking in city government. 11 | Provides insight into actions to connect urban residents with understanding, appreciation and support for sustainable local food system. |  |

<sup>11</sup> http://www.toronto.ca/health/food\_connections\_report.pdf

| BEST PRACTICES: HEALTH/EDUCATION/FOOD LITERACY     |  |   |   |
|--|--|---|---|
| Municipality /<br>Jurisdiction                     | Policy Document<br>/ Program<br>Reference  | Applicable Policy or Details  | Comments  |
| US Food, Farm<br>and Jobs Bill (not<br>yet passed) | The Economic Importance of Passing a Comprehensive Food, Farms and Jobs Bill   | <ul> <li>The proposed Bill aims to help build a better safety net for farmers and families, and to build a better farm, food, and energy policy for the nation. Passage of the food bill would:</li> <li>Build on recent momentum of the U.S. agriculture economy, a key engine of economic growth.</li> <li>Promote development in communities across the country, by expanding new opportunities for American agriculture, increasing manufacturing potential and supporting businesses across rural America.</li> <li>Invest in the bioeconomy and clean energy</li> <li>Protect our vital food assistance programs, which benefit millions of families and individuals – in rural, suburban and urban areas alike</li> <li>Create a reliable safety net for our farmers and ranchers, including a strong crop insurance program, a long term extension of disaster programs and retroactive assistance for livestock producers.</li> <li>Continue federal conservation efforts, working alongside a record number of farmers and ranchers to conserve our soil and protect our water.</li> <li>Promote new markets for U.S. producers abroad and at home, honor our trade commitments and assist our farmers and ranchers to export a record amount of product around the world.</li> <li>Support research, and ensuring that our long history of agricultural innovation continues.</li> <li>And reduce the deficit, by enacting reforms saving billions of dollars in the coming decade.</li> </ul> | Provides insight into the thinking of the US Administration. Protection of food assistance programs as a way of promoting health and helping those who need them. |
| Ontario  | Sustain Ontario<br>and "Say "Yes"<br>To Good Food<br>Education"<br>Resource Guide<br>http://www.there<br>searchshop.ca/sit<br>es/default/files/F<br>OOD%20ED%20R | Food Education Resource Guide   | This guide was developed to provide insight and recommendations about how to do effective food education work.  |

| Municipality /<br>Jurisdiction | Policy Document / Program Reference                               | Applicable Policy or Details             | Comments   |
|--------------------------------|---|--|--|
|                                | ESOURCE%20GUI<br>DE_FINAL_posted<br>.pdf                          |  |  |
| Ontario                        | Ontario Agri-Food<br>Education (OAFE)<br>http://www.oafe.<br>org/ | Food Literacy                            | OAFE is a registered charity that receives funding from the Ontario Ministry of Agriculture, Food and Rural Affairs. It provides curriculum linked information on agriculture and food. There has been a recent shift with emphasis places on material geared towards Grade 7 to 12.   |
| Ontario                        | Farm and Food Care http://farmfoodc are.org                       | Food Literacy                            | Farm and Food Care is a not-for-profit organization focusing on agricultural education and representing Ontario's livestock farmers, crop farmers and agricultural education. Farm and Food Care initiatives include;  • virtual farm tours on their website for various types of agricultural production  • Media tour to educate food bloggers and other writers about the realities of agriculture and food production  • Public speaking and presentations about agriculture and food  • Resource development including "The Real Dirt on Farming", an educational resource that dispels many myths about agriculture. |
| Toronto                        | Food Share  | Linking local food, health and education | Food Share is a not-for  |

| BEST PRACTICES:                | BEST PRACTICES: HEALTH/EDUCATION/FOOD LITERACY  |                              |  |
|--------------------------------|---|------------------------------|--|
| Municipality /<br>Jurisdiction | Policy Document / Program Reference   | Applicable Policy or Details | Comments   |
|                                |   |                              | profit organization that is focused on delivering fresh local food and food literacy to communities and schools. It pioneered "the Good Food Box". Initiatives include;  |
|                                |   |                              | <ul> <li>delivery of locally grown fruits and vegetables</li> <li>food literacy initiatives</li> <li>running Canada's first school based market garden at Bendale Business and Technical Institute where students grow and harvest vegetables, cook themselves in culinary arts classes and serve these in the school cafeteria</li> </ul> |
| Stratford                      | Northwestern Secondary School http://stratfordno rthwestern.ca/cat egory/the- screaming- avocado/ | Local food in schools        | North Western Secondary<br>School runs the<br>"Screaming Avocado", a<br>classroom set up as a<br>restaurant where students<br>prepare and serve locally<br>sourced lunches while<br>learning about food<br>production and<br>sustainability.   |

Figure A6.11

| BEST PRACTICES: URBAN AGRICULTURE                   |  |   |   |  |
|---|--|---|---|--|
| Municipality /<br>Jurisdiction                      | Policy<br>Document /<br>Program<br>Reference                       | Applicable Policy or Details  | Comments  |  |
| City of Toronto,<br>Toronto Food<br>Policy Council, | See minutes:<br>http://app.toro<br>nto.ca/tmmis/vi<br>ewAgendaltem | Toronto City Council approved a number<br>of initiatives in support of urban<br>agriculture – these were: | This group has an extensive history of providing thoughtful research into local food issues. The Council has been |  |

| BEST PRACTICES: URBAN AGRICULTURE      |  |  |   |
|--|--|--|---|
| Municipality /<br>Jurisdiction         | Policy<br>Document /<br>Program<br>Reference           | Applicable Policy or Details   | Comments  |
| 2013                                   | History.do?item =2013.PE23.1                           | <ul> <li>a joint City-sector Steering Committee on urban agriculture was established</li> <li>funding opportunities will be explored</li> <li>request will be issued to province to expand Ontario Local Food Fund to underserviced neighbourhoods</li> <li>insurance options for non-profit organizations supporting farmer's markets will be examined</li> <li>planning and policy barriers to linking farmers to land in the City will be examined with a view to removing same</li> <li>key officers in the City (ED social Development, Finance &amp; Administration Medical Officer of Health, Chief Corporate Officer) were directed to work with the City-Sector Steering Committee to define the role of urban agricultural centres and identify potential sites</li> </ul> | instrumental in developing many effective programs to promote education about and access to local food, programs which have become models for other communities to adopt. |
| (organization) http://the<br>farmer.ca | Web site: http://theurban farmer.ca/abou t/who-we-are/ | <ul> <li>articulates 10 reasons why Urban Agriculture makes sense</li> <li>1) Great tasting, fresh, and nutritious food right outside your door.</li> <li>2) Practice good "economy".</li> <li>3) Nurture your physical, emotional and spiritual health.</li> <li>4) Create beautiful, aesthetically pleasing spaces.</li> <li>5) Conserve wilderness, natural areas, and bio-diversity.</li> <li>6) Connect with your own bio-region.</li> <li>7) Learn and preserve endangered wisdom and essential knowledge for living.</li> <li>8) Contribute to local food security.</li> <li>9) Help to preserve diverse seed stocks.</li> <li>10) Reduce climate change</li> <li>various components of an urban agriculture approach or program are outlined:</li> </ul>                     | Illustrates the effective linkages that can be made between agriculture and healthy lifestyles.   |
|  |  | <ul><li>1) private yards and gardens</li><li>2) community projects</li></ul>   |   |

| BEST PRACTICES: URBAN AGRICULTURE |  |  |   |  |
|-----------------------------------|--|--|---|--|
| Municipality /<br>Jurisdiction    | Policy<br>Document /<br>Program<br>Reference   | Applicable Policy or Details   | Comments  |  |
|                                   |  | <ul> <li>3) institutional initiatives</li> <li>4) small commercial enterprises</li> <li>5) peri-urban agriculture (farming on the fringes of the city)</li> <li>6) roof-top growing and other innovations</li> <li>7) raising livestock in the city with examples of each</li> </ul>   |   |  |
| Agricultural<br>Urbanism (book)   | Agricultural Urbanism, Janine de la Salle, Mark Holland, with contributors, Green Frigate Books, Winnipeg, 2010. ISBN: 978-0-9812434- 2-9. | The integrated approach to AU that is developed in the book considers several components (or 'elements') as part of the urban agriculture system. These are:  - food production - food processing - transportation and storage - distribution, retail and marketing - eating and celebration - waste recovery - education  | This publication links the multiple elements of the agrifood systems together and provide insight on the elements that should be incorporated in an agrifood system. It underscores the fact that both urban and rural communities play essential roles in contributing to a comprehensive agrifood system. |  |
| City of Edmonton                  | Edmonton Food<br>and Urban<br>Agriculture<br>Strategy, 2010  | The strategy consists of 9 action areas:  1. Establish the Edmonton Food Council 2. Provide Food Skill Education and Information 3. Expand Urban Agriculture 4. Develop Local Food Infrastructure Capacity 5. Grow Local Food Supply and Demand 6. Enliven the Public Realm Through a Diversity of Food Activities 7. Treat Food Waste as a Resource 8. Support Urban Farmers and Ecological Approaches to Farming 9. Integrate Land for Agriculture | A model of a well-developed, comprehensive strategy.  |  |
| Centres for Disease<br>Prevention | Land Use Planning and Peri-Urban Agriculture: http://www.cdc .gov/healthypla ces/healthtopic s/healthyfood/l anduse.htm                    | Promoting urban agriculture can be a very healthy strategy for a city, as it promotes access to, and adequacy of, high-quality and fresh food for urban populations. This can be promoted in a number of ways by communities:  Community planners can  Get involved with food policy councils  Seek growth management strategies to preserve farm and ranch land  Recommend commercial districts   | Underscores the importance of a sustainable agricultural system to the quality of life for urban residents.   |  |

| BEST PRACTICES: U                              | BEST PRACTICES: URBAN AGRICULTURE   |  |  |  |  |
|--|---|--|--|--|--|
| Municipality /<br>Jurisdiction                 | Policy<br>Document /<br>Program<br>Reference  | Applicable Policy or Details   | Comments   |  |  |
|  |   | where restaurants and grocery stores are located, and  Suggest policies to encourage community gardens and other ways of growing food in communities.  Economic development planners can  Support the revitalization of main streets with traditional mom-and-pop grocery stores, and  Develop strategies to attract food processing plants to industrial zones.  Transportation planners can  Create transit routes connecting low-income neighborhoods with supermarkets  Environmental planners can  Provide guidance to farmers to avoid or reduce the effects of run-off on lakes and rivers. |  |  |  |
| City of Chicago                                | 10 Urban Agriculture Projects to Explore: http://foodtank .org/news/2013 /10/ten-urban- agriculture- projects-in- chicago-worth- visiting | This site profiles innovative urban agriculture projects in the City of Chicago, including:  - Chicago Lights Urban Farm (former basketball stadium converted to urban garden)  - Rooftop Farm at McCormick Place Convention Centre (largest in NA)  - O'Hare International Airport Urban Garden  - FarmedHere (Bedford Park) – the largest hydroponic vertical farm in the US   | Chicago rivals the Golden<br>Horseshoe as one of the largest<br>agri-food clusters in North<br>America.  |  |  |
| San Francisco<br>Urban Agriculture<br>Alliance | San Francisco Urban Agriculture Alliance (SFUAA): http://www.sfu aa.org   | The City in cooperation with the Alliance, undertakes a number of initiatives to support and develop urban agriculture:  - Parks and Recreation Department is the lead agency for urban agriculture initiatives, coordinating activities with the Public Utilities Commission, the Department of Public Health, and the Department of the Environment  - City funding is used to leverage private sector investment in urban agriculture initiatives, through various funding programs  - City maintains an Urban Agriculture Coordinator (City staff position) to                                 | An example of the importance of providing sufficient funding for effective programs and illustrates the benefits of private public partnerships. |  |  |

| BEST PRACTICES:   | BEST PRACTICES: URBAN AGRICULTURE   |   |   |  |  |  |
|---|---|---|---|--|--|--|
| Municipality / Policy Jurisdiction Document / Program Reference |   | Applicable Policy or Details  | Comments  |  |  |  |
|   |   | coordinate initiatives The City's annual budget for urban agriculture initiatives is \$4.4 million. 84 gardens are set up on public land, and approximately 100 other initiatives on private land and buildings are supported.  |   |  |  |  |
| City of Boston  | Urban Agriculture Rezoning Initiative, 2013                                   | The City of Boston is working to expand access to local, sustainably grown food by creating new opportunities for urban food production. Topics under discussion include rooftop & vertical agriculture, hydroponics and aquaculture, soil safety standards, composting, and the keeping of animals and bees. Along with the Boston Redevelopment Authority, the Mayor's Urban Agriculture Working Group has been developing recommendations in dialogue with residents, community leaders, farming advocates and experts, stakeholder organizations, and the Office of Food Initiatives since January 2012. Under Article 89, the Urban Agriculture Rezoning Initiative, specific areas within the City would be zoned specifically for urban agricultural uses. | Illustrates that resident based strategies are effective and can support the implementation process               |  |  |  |
| City of Seattle   | Seattle Food Action Plan: http://www.sea ttle.gov/enviro nment/food pl an.htm | Seattle's Food Action Plan consists of four strategic areas:  1. Healthy Food for All: All Seattle residents should have enough to eat and access to affordable, local, healthy, sustainable and culturally appropriate food.  2. Grow Local: It should be easy to grow food in Seattle and in our region, for personal use or for business purposes.  3. Strengthen the Economy: Businesses that produce, process, distribute, and sell local and health food should grow and thrive in Seattle.  4. Prevent Food Waste: Food-related waste should be prevented, re-used or recycled.  | The strategy acknowledges the interconnectedness of the local food system.  |  |  |  |
| Chicago, IL   | Growing Power<br>http://www.gro<br>wingpower.org/                             | Urban agriculture/agricultural education  | Chicago's "Growing Power" is a not-for profit entity that started with the partnership between a farmer with land |  |  |  |

| BEST PRACTICES: U              | BEST PRACTICES: URBAN AGRICULTURE   |                              |  |  |  |  |
|--------------------------------|---|------------------------------|--|--|--|--|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference  | Applicable Policy or Details | Comments   |  |  |  |
|                                |   |                              | and teens that needed work. Today, the partnership has flourished into a "living museum" or "idea factory" for the young, elderly, farmers, producers, other professionals including USDA personnel and planners. Training includes; acid-digestion, anaerobic digestion, aquaculture (closed loop systems), vermiculture, small and large scale composting, urban agriculture, permaculture, food distribution, marketing, value added product development, youth education, community engagement, participatory leadership development and project planning. There are now "Growing Power" farms located in Milwaukee, Chicago and Madison. Farms include a 5-storey "vertical farm" located in the middle of Milwaukee. Energy alternatives such as solar panel cells are also used. "Growing Power" distributes youth crafted products, has a Rainbow Farmers' Cooperative, community supported agriculture, market baskets, presence at farmers markets and sells direct to restaurants. 200 varieties of food products are grown on 300 acres. |  |  |  |
| Penetanguishene                | Karma Project in Penetanguishen e http://sustaino ntario.com/201 3/04/24/15692 /blog/digital- media-videos- infographics- | Community garden/Education   | Karma project is a community garden initiative that breaks down the barriers for low income residents in Midland. In-kind donations are provided to a women's shelter. Initiatives include food literacy and skill development for youth.  |  |  |  |

| BEST PRACTICES: U              | BEST PRACTICES: URBAN AGRICULTURE   |                                       |  |  |  |  |
|--------------------------------|---|---------------------------------------|--|--|--|--|
| Municipality /<br>Jurisdiction | Policy<br>Document /<br>Program<br>Reference  | Applicable Policy or Details          | Comments   |  |  |  |
| Hamilton, ON                   | digital- stories/growing -good-food- ideas/growing- good-food- ideas-videos- the-karma- project-of- penetanguishin  Urban Agriculture Policy, Planning and Practice 2013 http://www.ha milton.ca/NR/r donlyres/1B336 044-94CC- 41CC-A14B- | Urban Agriculture Policy and Planning | This document looks at different forms of urban agriculture including horticulture, arboriculture, supportive practices, planning and policy in other jurisdictions, issues and Hamilton's current policies and planning supports. |  |  |  |
|                                | 05D3B9C65C94<br>/0/UrbanAgricu<br>IturePolicyPlan<br>ningAndPractic<br>e.pdf  |                                       |  |  |  |  |

Figure A6.12

| BEST PRACTICES: HAMLET REVITALIZATION |   |  |   |  |  |
|---------------------------------------|---|--|---|--|--|
| Municipality /<br>Jurisdiction        | Policy Document<br>/ Program<br>Reference           | Applicable Policy or Details   | Comments  |  |  |
| Town of Ancram,<br>NY                 | Community<br>Development<br>Strategic Plan,<br>2009 | 'Hamlet Revitalization' was one of three strategic directions for the community, which were:     1. Hamlet Revitalization     2. Affordable Housing     3. Economic Development     three common impediments to the development and revitalization of the hamlets in the community were found; these were     1. dangerous and poorly-designed | • efforts towards hamlet revitalization in the Region should consider these common problem areas, which are likely to affect hamlets in the Region as well to some degree |  |  |

| BEST PRACTICES: H   | BEST PRACTICES: HAMLET REVITALIZATION   |   |  |  |  |
|---|---|---|--|--|--|
| Municipality /<br>Jurisdiction                            | Policy Document<br>/ Program<br>Reference   | Applicable Policy or Details  | Comments   |  |  |
|   |   | <ul> <li>intersections</li> <li>building deterioration</li> <li>inadequate wastewater treatments         facilities (as a constraint to future growth         and development)</li> <li>the plan and strategy developed assessed each         of these issues and opportunity areas</li> </ul>  |  |  |  |
| Towns of Clayton,<br>Orleans and<br>Lyme, NY              | Hamlet Revitalization Strategy: http://townofcla yton.com/lead- story-title4/, 2013                   | these three separate municipalities have just recently announced their intention to develop together a Hamlet Revitalization Strategy, for revitalization of the Chaumont River Corridor and the hamlets along the waterway     this initiative has just begun, the strategy itself is not yet developed  | Region in concert with<br>local municipalities could<br>consider spearheading a<br>similar 'Hamlets<br>Revitalization Strategy'  |  |  |
| Town of South<br>Bruce                                    | Town of South<br>Bruce<br>Community<br>Improvement<br>Plan, 2010                                      | <ul> <li>a Community Improvement Plan (CIP) was developed for the urban areas and several hamlets in the municipality</li> <li>hamlets were designated as CIP areas and thus eligible for incentives and various policy and improvement initiatives on the part of the municipality</li> </ul>  | <ul> <li>Region could encourage<br/>lower-tier municipalities<br/>with hamlets to adopt this<br/>approach</li> <li>through an upper-tier<br/>CIP, Region could<br/>participate by putting in<br/>place, or participating in,<br/>incentive programs</li> </ul> |  |  |
| Township of<br>Selwyn<br>Community<br>Improvement<br>Plan | CIP for Lakefield, Bridgenorth, Ennismore and Young's Point Village and Hamlet Core Design Guidelines | the CIP enabled several types of improvement programs for the hamlets:         urban design study grants         landscape development grants         façade improvement grants   | • as above   |  |  |
| Prince Edward<br>Island                                   | Rural Action<br>Plan, 2010  | Goal 1: to create a sound basis for rural businesses to grow, for new ones to be formed and for new sectors to emerge.  Goal 2: to enable the growth of innovative, competitive and sustainable primary sectors, in order to ensure that they remain pillars of the rural economy and community for generations to come.  Goal 3: to augment rural areas of Prince Edward Island as tourist destinations; to expand and grow products, such as festivals and events, that complement the primary sectors and strengthen | Region could consider<br>certain of these support<br>activities: for example:<br>support of incubator<br>facilities in hamlets;<br>support for community<br>development activities;<br>agri-tourism support; etc.  |  |  |

| BEST PRACTICES: H              | BEST PRACTICES: HAMLET REVITALIZATION     |  |          |  |  |
|--------------------------------|---|--|----------|--|--|
| Municipality /<br>Jurisdiction | Policy Document<br>/ Program<br>Reference | Applicable Policy or Details   | Comments |  |  |
|                                |   | local culture, while increasing visitations islandwide.  |          |  |  |
|                                |   | Goal 4: to improve the balance between the growth and health of primary industries and rural communities with the need for environmental conservation.   |          |  |  |
|                                |   | Goal 5: to invest in community development efforts and to strengthen community-based capacities.   |          |  |  |
|                                |   | Goal 6: to invest in education and the development of human resources in order to create opportunities, strengthen the base of island industries and to share – to the fullest extent possible – the benefits of the 'one island community' principle. |          |  |  |
|                                |   | Goal 7: to increase development investments in areas of greatest need in order to stimulate growth and opportunity.  |          |  |  |
|                                |   | Several actions outlined that will help rural areas, including hamlets. These included:  |          |  |  |
|                                |   | <ul> <li>development of Rural Action Centres (including an incubator centre function)</li> </ul>   |          |  |  |
|                                |   | - Island-wide broadband access, across every rural area  |          |  |  |
|                                |   | - investment in primary industries based in rural areas, in innovation and R&D   |          |  |  |
|                                |   | - resources allocated to community-based development (e.g. in hamlet areas)  |          |  |  |
|                                |   | - funding for regional tourism associations  |          |  |  |
|                                |   | - geographical focus on key areas of the island (east and west in particular)  |          |  |  |

NOTE: Some of this is covered in the CED 101 put together by the Ontario Ministry of Agriculture and Rural Affairs. Refer to **Appendix 8**.

Figure A6.13

| <b>BEST PRACTICES: B</b>       | USINESS INCUBATO  | RS                           |   |
|--------------------------------|---|------------------------------|---|
| Municipality /<br>Jurisdiction | Policy Document<br>/ Program<br>Reference                                 | Applicable Policy or Details | Comments  |
| Milton                         | Milton Education Village Innovation Centre http://mevinnov ationcentre.ca | Business Innovation Centre   | The Milton Education Village Innovation Centre is an initiative dedicated to enabling an entrepreneurial culture for business growth, start-up, incubation, intersection for innovation, education and training. The Centre focuses on four key areas and features: collaborative space, acceleration/incubation, business services, and education and training. It is aligned with the Halton Region Small Business Cente and Haltech. |

Figure A6.14

| BEST PRACTICES: C              | BEST PRACTICES: OTHER   |   |   |  |  |
|--------------------------------|---|---|---|--|--|
| Municipality /<br>Jurisdiction | Policy Document<br>/ Program<br>Reference   | Applicable Policy or Details              | Comments  |  |  |
| Toronto                        | Toronto's Future<br>Weather and<br>Climate Driver<br>Report<br>http://www.toro<br>nto.ca/legdocs/<br>mmis/2012/pe/b<br>grd/backgroundf<br>ile-51653.pdf | Climate Change                            | This study was done to inform the City of Toronto and help plan for the municipal infrastructure as it relates to climate change.   |  |  |
| Ontario                        | Ontario<br>Federation of<br>Agriculture –<br>Natural Gas<br>Study   | Natural Gas                               | This survey conducted by the Ontario Federation of Agriculture was designed to gain a better understanding of the impacts of having access to natural gas. 408 participants completed the survey, while an additional 121 partially completed the survey. |  |  |
| Silicon Valley, CA             | Silicon Valley Hackathon via Food Connects http://www.foo dtechconnect.co m/2013/06/25/a  | App based solutions for the food industry | This is a novel approach that brings together the tech community with farmers and the food industry to find unique solutions that strengthen the food system.   |  |  |
|                                | nd-the-<br>hackmeat-<br>silicon-valley-<br>winners-are/   |   | NOTE-Silicon Halton is a group of tech related companies that meets on a regular basis to discuss relevant topics.  |  |  |

# **Appendix 7**

# Agricultural Business Incubators





|                                  | FarmStart – Brampton and Guelph, ON   | Just Food – Ottawa, ON   | Intervale Centre – Burlington, VT  | Vineland Research and Innovation Centre – Vineland Station , ON   | Mini Farm Project – Township of<br>Elizabeth Kitley, ON   |
|----------------------------------|---|--|--|---|---|
| Rental Space<br>Available        | Ignatius – 1 to 100+ acre rental plots  McVean – fraction of an acre to 10 acre rental plots  | ¼ acre to start and with the successful completion of one growing season farmers can move on to a ½ acre and a full acre a year after that                                 | 1 to 50 acres with an average size of 8.7 acres. Farms are 1 to 15 years old.  | N/A   | This project provides people with the chance to own a mini-farm. It is currently in the county consultation stage |
| Lease Structure                  | Not Found   | Not Found  | Incubator farms (1-3yrs) – Intervale subsidizes cost of equipment, land and facilities with a 20% cost share Enterprise farms (4-5yrs)- entitled to extended leases, their fees increase to cover full operating costs Mentor farms (6+ yrs) | N/A   | There are three scenarios for plot division see attached  |
| Users                            | Anyone who is ready to start a viable farm-related enterprise – non farm backgrounds, conventional farmers, new Canadians             | New farmers, new Canadians. The program is a maximum of 3 years  | New farmers  | Farmers with experience   | Hobby Farmers   |
| Total Area                       | Ignatius – 200 acres<br>McVean – 50 acres   | Not Found  | 350 acres  | Not Found   | 550 Acres   |
| Training Programs                | Offer access to the land, equipment infrastructure, business planning support, technical training, mentorship                         | Access to training workshops about organic certification, marketing, pricing, sales, post harvesting etc. Farmers are responsible for their own farm projects and planning | Training workshops and informal mentorship   | Provides training on techniques on how to grow ethno-crops  | N/A   |
| Ownership                        | McVean - Toronto Region<br>Conservation Authority and leased<br>to FarmStart  | Just Food  | CSA member owned   | Vineland Research and Innovation Centre Inc.  | Privately owned lots with communal infrastructure maintained by a condominium association                         |
| Land Use<br>Designation          | Agricultural  | Rural Institutional  | Recreation, conservation, open space (RCO) - Agricultural A research lab is a permitted use within this designation  | Institutional   | Rural   |
| On Site Living                   | NO  | NO   | NO   | NO  | YES   |
| Research                         | McVean – research and education plots are available to demonstrate water conservation techniques and the growing of traditional crops | Just food is developing a long-term land use plan to manage agricultural and demonstration/education uses on the site.   | Partnership with the University of Vermont   | Vineland is seeking farmer-partners to participate in a World Crop Education and Training Program. This program will mentor farmers through the 2013 season of ethno-cultural crop production providing technical support and guidance. Varieties include: Callaloo, okra, bottle gourd, yard long beans, fuzzy melon, Chinese green onion, Indian red carrot | N/A   |
| Location (i.e. near urban?)      | Two locations – Ignatius Jesuit<br>Centre in Guelph and McVean<br>Farm in Brampton (near urban)                                       | Located approximately 330m from a residential area and 1.5 km away from the urban edge of Ottawa   | Located 5 km from downtown Burlington  | N/A   | Rural   |
| Shared On Farm<br>Infrastructure | YES   | YES  | YES  | N/A   | YES   |

|                               | FarmStart – Brampton and<br>Guelph, ON                           | Just Food – Ottawa, ON   | Intervale Centre – Burlington, VT   | Vineland Research and Innovation Centre – Vineland Station, ON | Mini Farm Project – Township of<br>Elizabeth Kitley, ON |
|-------------------------------|--|--|---|--|---|
| Additional Food               | Greenhouses, assistance in                                       | Greenhouse space   | Greenhouse space, A food hub, The Food  | N/A  | NO  |
| Chain<br>Infrastructure (i.e. | conducting or accessing market research for crops, McVean        |  | Basket which delivers lunches to the Burlington Business Area, Food   |  |   |
| markets, food hubs)           | Farmer's Market  |  | Enterprise Centre – a food processing facility  |  |   |
| Funding                       | CSA, rental income and donations                                 | Ontario Trillium Foundation and the City of Ottawa. A bursary is available to two novice growers per year who require financial assistance | City of Burlington has invested in the processing facility  | Growing Forward  | Private   |
| Productivity                  | FarmStart generated \$30,601 in surplus for the 2012 fiscal year | Just Food was launched for the 2013 growing season   | Supports about 100 full, part-time and seasonal jobs. Sales ranged between \$10,000 and \$250,000. Total gross revenue for Intervale farmers was over \$1 million | Not Found  | County consultation                                     |

## **Appendix 8**

# Best Practices – CED 101 Guide OMAFRA





# **CED 101**

### Quick Reference Guide

This guide has been developed to support people using the Economic Development Activity Matrix as an economic development planning and assessment tool.

Depending on available resources and priorities, organizations and communities are encouraged to be strategic about which economic development activities they pursue. Before decisions are made, it is important to understand the full spectrum of economic development activities available.

Completing the matrix will give insight into economic development activities currently underway. The matrix will help identify gaps and opportunities that can increase the success of economic development initiatives.

#### Using the Matrix

Organizations and communities interested in using the matrix as part of their economic development planning process are strongly encouraged to contact their local Ontario Government economic development representative (\*) prior to starting. These individuals can assist by delivering a workshop to introduce key economic development concepts. They can also facilitate an exercise that will help any group complete the matrix.

First, from the list of activities in the matrix, note those activities currently underway in the community. Next, note the lead organization in the second column, and the partnering or supporting organization(s) in the third column. Use the fourth column to write down any notes about the nature of the activity, timelines or special considerations. In cases where the activity is not being done in the community, just leave the row blank.

- (\*) In southern Ontario, contact the Ontario Ministry of Agriculture, Food and Rural Affairs (OMAFRA) – Regional Economic Development Branch's Agriculture and Rural Economic Development Advisor.
- (\*) In Northern Ontario, contact the Ministry of Northern Development and Mines (MNDM) Regional Economic Development Branch and your area's Northern Development Advisor or Northern Development Officer.

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Below is a brief description and some examples for each of the activities in the matrix:

#### **Business Development**

#### a. Business Retention and Expansion

Business Retention and Expansion (BR+E) is an approach to economic development that focuses on nurturing existing businesses as key drivers of ongoing economic health and vitality in a community. Recognizing that the majority of new jobs created come from existing businesses, BR+E initiatives engage local business owners in a dialogue in order to understand the challenges businesses are facing and the opportunities they see on the horizon. Where possible, strategies are developed to assist the business community in addressing those challenges and realizing opportunities for growth.

#### b. Business Counselling

Business counselling refers to one-on-one business consulting services provided to owners/managers of a single business entity. The business could be a new start-up, or an existing business. Information provided to the client might include advice on financing, marketing, human resources, or any other functional area of the operation.

#### c. Business Incubator

Business incubators are designed to accelerate the development of new ventures by reducing costs and providing ready access to management advice. Tenants of an incubator might share common space, business equipment, administrative support, technical support and other overhead, thereby lowering the cost of start-up for new businesses.

#### d. Mentorship Programs

Mentorship programs bring together seasoned business professionals (retired or otherwise) with new entrepreneurs to assist the entrepreneurs in developing their business.

#### e. Professional Development Workshops

Professional development workshops are training and development opportunities offered to multiple business owners at the same time. Unlike business counselling, which is business specific, professional development workshops tend to offer more general training. For instance, a workshop covering best practices in e-commerce might draw an audience of 20 different business owners, representing a number of different sectors.

#### f. Access to Capital

Access to Capital involves those activities and services that address the capital needs of a business not met through traditional financial institutions (banks, credit unions, etc.). Community Futures Development Corporations (CFDCs) are one example of an organization providing access to capital.

#### g. Buy Local Initiatives (including Local Food)

Buy Local Initiatives include any activities or policies that promote and encourage the purchase of local goods and services. Known in economic development circles as Import Substitution, these activities not only include consumer purchases (local food, local legal services, etc.), but also business-to-business transactions including sourcing inputs for a manufacturing operation.

#### h. Export and Trade Development Services

Export and trade development services involve activities that assist local businesses in understanding, assessing and reaching international markets.

#### i. Business Networking

Business networking involves those activities and events that bring together business people in an effort to stimulate new business opportunities and opportunities for collaboration and cooperation.

#### j. Business Recognition

Business recognition includes formal or informal recognition of business achievements and success. Examples include business awards dinners often hosted by a Chamber of Commerce or Business Improvement Area (BIA) organization. Events can provide an opportunity to celebrate excellence within the local business community.

#### k. Business Resources

Communities can help their business sector by making business support resources, like fact sheets and business start-up guides, available to new start-ups and business expansions.

#### Community Revitalization

#### a. Downtown Revitalization: Physical Improvements

Physical improvements are those elements of the downtown revitalization process related to the built structure in the downtown. These elements might include improvements to the streetscape (lighting, signage, furniture, plantings, parking, etc.) and can involve both public and private spaces.

#### b. Downtown Revitalization: Promotions and Events

Promotion and events include all of the marketing elements related to the downtown, including the development of a downtown brand and the associated promotional material and communications strategy to support the brand. It also includes the development and execution of special events that help to bring people to the downtown core.

#### c. Downtown Revitalization: Business Recruitment

Business recruitment involves identifying potential gaps in the product and service offerings of the downtown and then working with both existing businesses and new investors to fill those gaps.

#### d. Environmental and Greening Activities

Environmental and greening activities involves all the activities aimed at making a community cleaner, healthier, and more environmentally sustainable, with the expectation that such activities make a community a more desirable place in which to live and work.

#### e. First Impressions Community Exchange

OMAFRA's First Impressions Community Exchange (FICE) program involves pairing up communities with similar characteristics where a team of volunteers (6 – 8) visits the other community as a "phantom shopper", investor, future resident or visitor in order to report back to the other team their first impressions while visiting that community. The observations and recommendations of the visiting team are reported back to the community in order to be used to develop a plan to improve the first impression of that community.

#### Workforce Development

#### a. Workforce or Labour Force Development Strategy

The development of a workforce or labour force development strategy is one way that many stakeholders from the community can work together to try to address the labour requirements of local businesses. For example, The Workforce Planning and Development Boards can provide some leadership in a community by bringing stakeholders together to develop a strategy.

#### b. Training, Education and Apprenticeships

Training, education and apprenticeships refers to the development and delivery of specific programs that help to develop the skills and certification of the local workforce in order to meet the needs of existing or potentially new businesses in the community.

#### c. Youth Engagement and Retention

Youth engagement and retention activities are those activities aimed at connecting youth to the community in the hope that they will either choose to stay in, or return to, a community to live, work, and raise a family.

#### d. Newcomer/Resident Attraction and Retention

Newcomer or resident attraction and retention involves the provision of services to assist with the recruitment and retention of newcomers. The term 'newcomer' refers not only to immigrants, but to all people who come from outside the community. Activities might include connecting with settlement organizations in large urban centers, working with employers to promote employment opportunities, or helping newcomers integrate into the community.

#### e. Health Care Recruitment and Retention

Access to healthcare is an important factor for people when choosing where to live and for employers who know their employees need access to healthcare. Supporting efforts to recruit and retain health care professionals can be part of a local economic development strategy.

#### f. Creative Economy

The term creative economy refers to the focused attraction and retention of knowledge and creative workers. These workers create economic value through innovation and include occupations such as artists, artisans, engineers, software developers, and researchers. The "creative class" may be attracted to a community that has a variety of cultural assets and access to continuing education.

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#### g. Job Fairs

Job fairs are events that connect businesses hiring new workers with a pool of potential employees and can be an efficient way for employers to screen large numbers of candidates in a relatively short period of time.

#### Investment Attraction

#### a. Lead Generation - Cold Calls

Cold calling involves making unsolicited inquiries to businesses about their future land and facility needs in the hope of creating interest from that business in locating to the community.

#### b. Lead Generation - Trade Shows

Attending trade shows is a more focused approach to investment attraction. Industries often hold annual industry- specific trade shows where buyers and suppliers connect. By renting booth space at such events, communities that have assets (land or buildings) well suited to the needs of a particular industry can use trade shows as a more targeted way to reach potential investors.

#### c. Lead Generation - Communicating with Business Development Staff

Connecting with business development staff involves developing relationships with individuals in other organizations and other levels of government in order to extend the reach of investment attraction efforts. Often, representatives from a provincial ministry or staff at a business support center will be the first to learn about a potential investment or new business opportunity in a region.

#### d. Responding to Site Selector Inquiries

Responding to site selector inquiries involves providing answers to key questions (serviced land availability with water and sewer, labour costs, utility costs, etc.) posed by a potential investor. It is not uncommon for a site selector to request a response within 24 hours.

#### e. Hosting Familiarization Tours

Hosting familiarization tours can involve taking a group of potential investors on a general tour of the community, or can be in response to the needs of a specific investor interested in a given property.

#### g. Site Certification

The Ministry of Economic Development, Employment and Infrastructure (MEDEI) has developed a site certification program for those properties that meet certain criteria. This program has also provided some financial support for efforts to make sites and buildings "investment ready".

#### Marketing and Communications

#### a. Community Image or Brand Development and Management

Community image and or brand development and management involves overseeing all elements of the design of the community brand (logo, slogans, tag lines, colour schemes, messaging, etc.) and setting guidelines for the use of the brand.

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#### b. Marketing Material Development

Marketing material development involves overseeing the development of marketing collateral to support economic development promotion activities. This could include traditional promotional vehicles such as billboards or ads in industry publications. Another example is a Community Profile document (usually in electronic format) that captures and presents key economic analysis data and other important community-specific data in one concise report. Community profiles are often the first documents reviewed by potential investors and site selectors when they are looking for communities in which to invest.

#### c. Website and Social Media

Website development involves maintaining a current economic development section on the community and website. Social media involves integrating interactive tools such as Facebook, Blogs, Twitter, etc. into economic development activities.

#### d. Media Relations

Media relations involves building relationships with all media outlets (TV, radio, print, etc.) to ensure that noteworthy economic development news is covered in a timely and accurate fashion.

#### Planning and Infrastructure Development

#### a. Land Use Planning – Industrial/Commercial

Accommodating industrial and/or commercial growth means having developed and undeveloped land available and "designated" in your municipal Official Plan, and "zoned" in your municipal Comprehensive Zoning By-law to accommodate this type of growth. It is important to ensure that these two important municipal planning documents are always up-to-date to meet the needs of today's investors.

#### b. Brownfield Redevelopment

Many former industrial and commercial properties are considered contaminated or "brownfield" properties. These locations are often located in prime development areas (often in the core of urban centers). They tend to be expensive to "clean-up" prior to new development taking place. In order to encourage investment in these properties, many municipalities have revisited their planning documents to ensure that they provide the policies necessary to enable appropriate incentives to be provided to those that are prepared to invest in the redevelopment of these valuable properties.

#### c. Community Improvement Plans (CIPs)

Community Improvement Plans (CIPs), established in accordance with the provisions of the Provincial Planning Act, provide a community with the opportunity to prepare a comprehensive plan for the improvement of a specific area of the community. These CIPs also provide the municipality with a way of providing financial incentives to private property owners, as specified by the conditions included in the policies of the CIP.

#### d. Business/Industrial Park Development

Many businesses looking for a site, or an opportunity to expand, are looking for property that is appropriately zoned, and serviced, in business park locations. If a business is looking for a business park location, municipalities that do not have business park facilities are generally not seriously considered by site selectors. Business parks may be owned by the municipality or by private sources. When a municipality owns a business park it can work with a business to negotiate an appropriate set of terms for the business to locate on property it owns.

#### e. Infrastructure Development

Infrastructure development refers to the acquisition and management of capital assets such as health care, culture or recreation facilities, roads, bridges, rail or airports as well as communications infrastructure. A municipality or not-for-profit organization may oversee the managements of facilities such as arenas, community halls, trails, pools, theatres, galleries or museums. The presence of this infrastructure can play a role in attracting people to visit, live or work in a community. Transportation infrastructure plays an important role in being able to attract investment into the community. For most businesses communication and information technology infrastructure is as fundamental to their business operation as the availability of water, sewer and gas services. Business owners of all sizes – home based to the multi-nationals – consider access to high speed internet service a fundamental requirement for their business operation.

#### f. Residential Development

All businesses are looking for communities that provide a variety of residential accommodation in terms of style, type and cost. Businesses want to know that their staff can find suitable, affordable, local accommodation to ensure that they can attract the people that they need. Similarly, business owners want to be able to find local residential accommodation that meets their personal needs and desires. The availability of appropriate local residential accommodation can have a significant impact on where a business locates as well as on the ability of the community to attract new residents to it.

#### g. Open for Business Approach (cutting "red tape")

An "Open for Business" approach means that a community is interested in meeting the needs of local businesses. Whether a business has been located in the community for many years, or has recently moved to the municipality, they need to be treated with the same respect as if they were being actively recruited to move to the community. Developing timely approval processes as well as clearly communicating the processes and steps required for business encourages them to make investments and create jobs in the community. This can include streamlining planning, development, engineering, and by-law processes that are encouraging for businesses that are starting up or expanding.

#### h. Municipal Cultural Planning

Municipal cultural planning refers to the cultural resources that the municipality already possesses, those which it intends to further develop and how it works to nurture and ensure the continuance of these resources. A community's cultural resources help it to establish a sense of place that is very basic to a community's ability to grow its local economy. People often make decisions about where to live based on the quality of place.

#### i. Economic Development Strategy

Developing an economic development strategy is an important first step before undertaking specific economic development activities. The strategy could be community wide or sector specific. Developing a strategy often involves a facilitated discussion with community stakeholders in order to develop a collaborative vision for the future of the community. This ensures that the strategy developed will be one that everyone will work together to implement.

#### Research and Information Management

#### a. Analyst

Analyst is a web-based tool that provides data on regional economies and the work force. It was developed to help better understand the region so informed decisions can be made about how to build strong regional economies.

#### Regional Economic Development Branch Advisors and Officers

 These OMAFRA (southern Ontario) and MNDM (Northern Ontario) staff are available to fulfill simple data requests for your organization and to provide guidance concerning when and where to use Analyst as well as work with your organization to help with the analysis of your region's economy.

#### b. Foundations for Regional Economic Analysis Training

This OMAFRA developed training program is offered to improve participant's ability to use regional economic analysis to highlight what is unique about their region, what can truly be the foundation for future economic growth as well as to determine what will likely be the most useful strategies in creating future opportunities for job and income growth.

#### c. Business Profile

Understanding the number of businesses in a community, the industry sectors represented as well as information on the size of these businesses in terms of employment numbers can be useful information in understanding the make-up of the local economy and in the development of economic development strategies.

#### d. Business and/or Producer Directory

A business and/or producer directory is an up-to-date listing of all the businesses and/or farms within an area including all relevant contact information and a description of the products and services that each one offers. Producer lists have been helpful in the development of Buy Local maps as an example of one of its uses. Business survey projects are another example where a business listing is very helpful.

#### e. Land and/or Property Inventory

A land and/or property inventory is an up-to-date listing of all the commercial and industrial lands and buildings available for sale or lease in a community. In addition to containing all of the relevant contact information related to the property, the inventory usually lists other key information such as a comprehensive description of the property (square footage, ceiling heights, zoning, servicing, selling price, lease rate, etc.).

#### f. Performance Measurement Plan

Regardless of what plan might be implemented, it is important to figure out a way to measure the success of the initiative. A performance measurement plan is a comprehensive plan that identifies desired outcomes and how these will be measured. For example, tracking the value of industrial and/or commercial building permits in a community is one example of an economic development performance measurement.

#### g. Newcomer & Youth Community Indicators

This analytical tool provides information to help communities assess their attractiveness to newcomers and youth. There are more than 50 indicators in 8 categories: Access to Healthcare; Amenities; Economy: Education; Housing; Innovation; Society; and Youth. This tool can be requested through the Ministry of Agriculture, Food and Rural Affairs website.

#### Focused Sector Development

Focused sector development involves activities that target the growth and retention of a specific sector due to the fact that the sector is particularly important to the local economy or that the community perceives that it has a competitive advantage in that sector. Tourism is an example of one such sector:

- Tourism
- Agriculture
- Manufacturing
- Mining and Mining Supply and Services
- Forestry and Value-Added Forestry
- Retail.
- Other Sector Development

#### Other Activities

#### a. Fundraising (i.e. accessing grants)

Fundraising and grant programs can provide financial support for a community to implement their economic development strategy. A municipality might provide staff time and other resources to assist businesses or community organizations to write proposals and complete applications in order to access additional resources through grant programs.

#### b. Issues Management and Advocacy

Issues management involves those activities, such as advocacy, that are aimed at influencing other organizations/people for the benefit of your community, businesses and/or the local economy.

#### c. Participating in Regional Economic Development Activities

A community working on its own has limited resources, information and talent but by collaborating with other communities in a broader region on economic development activities, there can be a pooling of resources, information and talent resulting in better outcomes. Given the mobility of workers, the attraction of investment in one community may mean jobs for many in that region. Examples of this include the Regional Tourism Organizations (RTOs) established across the province, the Western and Eastern Ontario Warden's Caucuses, the North Superior Mayor's Group, or the Central Almaguin Economic Development Association. Another example of regional collaboration is where several entities pool money and staff resources to attend a trade show that would otherwise be beyond the financial means of any single organization.

#### d. Economic Development Training and Certification

Many economic development organizations have mandates that include training economic development professionals, sharing best practices, and leveraging resources to extend the reach and depth of members' economic development activities. Provincially there is the Economic Developers Council of Ontario (EDCO), nationally the Economic Development Association of Canada (EDAC) and internationally there is the International Economic Development Council (IEDC). These organizations provide many training opportunities as well as coordinate economic development studies and initiatives.

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### e. Organization Development - including leadership development

Many economic development projects and initiatives are dependent on local champions, whether they are volunteers or staff, who share their vision with others and provide leadership to see the projects through to completion. The development of leaders in a community can be an important tactic to build capacity in a community or organization for the successful delivery of economic development strategies. Organization development is also important as the ability of an organization to function properly and work together on initiatives. Governance training, for example, is one way to improve the effectiveness of an organization to achieve its desired outcomes.

#### f. Connections with Key Stakeholders

Maintaining relationships with other community organizations is a good strategy to keep informed of their activities as well as information that they have available. This might include Chambers of Commerce, Business Improvement Areas (BIAs), Workforce Planning Boards, colleges, schools boards, business support or regional innovation centers. This may include memberships with those organizations, partnering with them on initiatives, setting up advisory committees which include many stakeholders or supporting and attending their events.

# **Appendix 9**

# OMAFRA Agricultural Statistics





## Halton Region – Summary

- 469 farms in 2011 as compared to 619 farms in 2001, representing a decrease of 24 2%
- Average age of farmers = 59 years of age
- Gross sales have been steadily decreasing and are \$123,943,000 in 2011 (down 12.4% from 2001)
- Gross Farm Receipts < \$100,000 = 334 farms (150 farms had GFR < \$10,000 Gross Farm Receipts \$100,000 to \$499,999 = 90 farms</li>
   Gross Farm Receipts \$500,000 + = 45 farms
- Amount of cropland has decreased by 18.1% since 2001
   2001 75,290 acres
   2006 67,486 acres
   2011 61,673 acres
- Livestock farms = 178 farms
- Oilseed and grain = 107 farms
- Greenhouse and nursery = 64 farms
- Total farm expenses \$103,853,615 (an increase of 15.8% from 2001)
- Highest farm expenses (ranked)

Wages and salaries paid to all other persons

All other expenses (excluding depreciation and capital cost allowance)

All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane etc.

Seed and plant purchased excluding materials for resale

Repairs and maintenance to farm machinery, equipment and vehicles

Total feed supplements and hay purchases

Veterinary services, drugs, semen, breeding fees, etc.

Fertilizer and lime purchases

• Total farm area = 469 farms

| 45 farms < 10 acres       | 8 farms 400 to 559 acres   |
|---------------------------|----------------------------|
| 202 farms 10 to 69 acres  | 7 farms 560 to 759 acres   |
| 99 farms 70 to 129 acres  | 10 farms 760 to 1119 acres |
| 30 farms 130 to 179 acres | 3 farms 1120 to 1599 acres |
| 28 farms 180 to 239 acres | 3 farms 1600 to 2239 acres |
| 32 farms 240 to 399 acres | 1 farm 2800 to 3519 acres  |
|                           | 1 farm 3520 acres +        |

- 371/469 farms reporting land in crops
- 99/469 farms reported tame or seeded pasture
- 146/469 farms reported natural land for pasture
- Field crops grown on 61,673 acres

19,594 acres soybeans

13,468 acres total corn

12,930 acres corn for grain

10.639 acres alfalafa and alfalfa mixtures

9,402 acres total wheat

4,103 acres all other tame hay and fodder crops

3,682 acres winter wheat

538 acres corn for silage

525 acres of barley

374 acres mixed grain

303 acres spring wheat

172 acres oats

170 acres canola

- Total area of fruits, berries and nuts = 523 acres with 35 farms reporting Apples, pears, strawberries, grapes, raspberries and other fruit, berries and nuts
- Total area of vegetables = 689 acres representing 44 farms Asparagus, sweet corn, cabbage, other, tomatoes, pumpkins, spinach, lettuce, celery, carrots, cucumbers, rutabaga and turnip, beets
- Total area of nursery products = 2,015 acres
- Total area of greenhouse = 1,852,311 sq ft
- 86 acres of Christmas tree's
- Livestock inventory ranking highest to lowest includes; hens and chickens, cattle and calves, horses and ponies, cows, sheep and lambs, beef cows, heifers 1 yr +, calves < 1 yr, laying hens 19 weeks, chicks or other poultry hatched, honey bee's, heifers for slaughter or feeding, steers 1 yr and over, ewes, lambs, goats, dairy cows, heifers for dairy herd replacement, heifers for beef herd replacement, bulls 1 yr +, pullets < 19 wks for laying, rams
- Farms by NAICS

119 farms Other animal production

107 farms Oilseed and grain farming

80 farms Other crop farming

64 farms Greenhouse, nursery and floraculture

39 farms Cattle ranching and farming

22 farms Fruit and nut

18 farms Vegetable and melon

11 farms Poultry and egg production

9 farms Sheep and goat

• Total farm capital = \$1,538,955,649

| Agriculture Statistics and Analysis Halton / CLIENT   |                  | 0                |                  | Halton              |                      |             |             |             |                     |                      |
|---|------------------|------------------|------------------|---------------------|----------------------|-------------|-------------|-------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001             | 2006             | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change | 2001        | 2006        | 2011        | 2001-2011<br>Change | 2001-2011<br>%Change |
| Profile of Selected Community   |                  |                  |                  |                     |                      |             |             |             |                     |                      |
| Total number of farms   | 59,728           | 57,211           | 51,950           | -5,261              | -9%                  | 619         | 566         | 469         | -150                | -24.2                |
| Total operators   | 85,020           | 82,410           | 74,840           | -7,570              | -9%                  | 855         | 785         | 675         | -180                | -21.1                |
| Number of farms operators of farms with one operators  Average age of operators   | 35,790<br>51     | 33,200<br>53     | 30,155<br>55     | -3,045<br>2         | -9%<br>4%            | 405<br>54   | 355<br>57   | 275<br>59   | -130<br>5           | -32.1<br>9.1         |
| Sole Proprietor and Partnerships  | 52,399           | 48,886           | 43,192           | -5,694              | -11%                 | 518         | 470         | 378         | -140                | -27.0                |
| Corporations  | 7,275            | 8,271            | 8,716            | 445                 | 6%                   | 100         | 96          | 91          | -9                  | -9.0                 |
| Gross Farm Sales (\$000's)  | 9,115,455        | 10,342,031       | 11,890,835       | 1,548,804           | 17%                  | 141,473     | 132,042     | 123,943     | -17,530             | -12.4                |
| Farms Under \$100,000 in Gross Farm Receipts Farms Over \$100,000 to \$500,000 in Gross Farm Receipts   | 41,152<br>15,080 | 39,246<br>13,554 | 34,270<br>12,071 | -4,976<br>-1,483    | -12%<br>-10%         | 459<br>118  | 420<br>105  | 334<br>90   | -125<br>-28         | -27.2<br>-23.7       |
| Farms Over \$500,000 in Gross Farm Receipts   | 3,496            | 4,411            | 5,609            | 1,198               | 34%                  | 42          | 41          | 45          | -28                 | 7.1                  |
| Total farm business operating expenses (\$000's)  | 7,829,246,574    | 8,843,882,426    | 9,965,905,445    | 1,122,023,019       | 14%                  | 123,410,370 | 108,315,374 | 103,853,615 | -19,556,755         | -15.8                |
| Area of Farms   | 13,507,357       | 13,310,216       | na               | /                   | /                    | 98,758      | 88,899      | na          | /                   | /                    |
| Cropland Acres  | 9,035,915        | 9,046,383        | 8,929,948        | -116,435            | -1%                  | 75,290      | 67,486      | 61,673      | -13,617             | -18.1                |
| Livestock Farms Oilseed and Grain Farms   | 29,702<br>13,371 | 28,849<br>13,056 | 22,407<br>15,818 | -6,442<br>2,762     | -22%<br>21%          | 262<br>101  | 264<br>101  | 178<br>107  | -84<br>6            | -32.1<br>5.9         |
| Greenhouse, nursery and floriculture production   | 2,430            | 2,822            | 2,372            | -450                | -19%                 | 67          | 72          | 64          | -3                  | -4.5                 |
| Farm Operator Data  | ,                | ,                | ,                |                     |                      |             |             |             |                     |                      |
| Number of farm operators of farms with two or more operators  | 49,225           | 49,205           | 44,685           | -4,520              | -9%                  | 450         | 430         | 400         | -50                 | -11.1                |
| Number of farm operators - Male   | 29,160           | 58,875           | 53,595           | -5,280              | -18%                 | 260         | 545         | 460         | 200                 | 76.9                 |
| Number of farm operators - Female   | 22,805           | 23,530           | 21,245           | -2,285              | -10%                 | 255         | 240         | 220         | -35                 | -13.7                |
| Number of farms operators of farms with one operators - Males  Number of farms operators of farms with one operators - Females  | 33,050<br>2,740  | 30,225<br>2,980  | 27,400<br>2,760  | -2,825<br>-220      | -9%<br>-8%           | 350<br>55   | 305<br>60   | 230<br>50   | -120<br>-5          | -34.3<br>-9.1        |
| Number of farm operators of farms with two or more operators - Males  | 29,160           | 28,650           | 26,195           | -2,455              | -8%                  | 260         | 240         | 230         | -30                 | -11.5                |
| Number of farm operators of farms with two or more operators - Females  | 20,065           | 20,560           | 18,490           | -2,070              | -10%                 | 195         | 185         | 170         | -25                 | -12.8                |
| Number of farm operators - under 35 years of age  | 8,975            | 7,070            | 6,130            | -940                | -10%                 | 65          | 35          | 30          | -35                 | -53.8                |
| Number of farm operators - 35 to 54 years of age  | 44,150           | 40,280           | 31,830           | -8,450              | -19%                 | 395         | 310         | 240         | -155                | -39.2                |
| Number of farm operators - 55 years and over of age   | 31,890<br>2,895  | 35,065           | 36,885           | 1,820<br>-485       | 6%                   | 400<br>25   | 430<br>5    | 410<br>10   | 10<br>-15           | 2.5<br>-60.0         |
| Number of farms operators of farms with one operators - Under 35 years of age  Number of farms operators of farms with one operators - 35 to 54 years of age  | 2,895<br>17,550  | 2,155<br>15,135  | 1,670<br>11,675  | -3,460              | -17%<br>-20%         | 180         | 5<br>145    | 90          | -15<br>-90          | -50.0<br>-50.0       |
| Number of farms operators of farms with one operators - 55 years and over of age  | 15,345           | 15,900           | 16,815           | 915                 | 6%                   | 200         | 205         | 185         | -15                 | -7.5                 |
| Number of farm operators of farms with two or more operators - Under 35 years of age  | 6,075            | 4,915            | 4,460            | -455                | -7%                  | 45          | 30          | 20          | -25                 | -55.6                |
| Number of farm operators of farms with two or more operators - 35 to 54 years of age  | 26,600           | 25,135           | 20,160           | -4,975              | -19%                 | 215         | 160         | 150         | -65                 | -30.2                |
| Number of farm operators of farms with two or more operators - 55 years and over of age   | 16,550           | 19,155           | 20,070           | 915                 | 6%                   | 200         | 225         | 230         | 30                  | 15.0                 |
| Average age of operators  | 51               | 53               | 55               | 2                   | 4%                   | 54          | 57          | 59          | 5                   | 9.1                  |
| Number of farms operators of farms with one operators - Average age of farm operators  Number of farm operators of farms with two or more operators - Average age of farm operators   | na<br>na         | 55<br>51         | 57<br>53         | 2 2                 | /                    | na<br>na    | 58<br>56    | na<br>na    | /                   | /                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - No  | na               | 6,935            | 9,135            | 2,200               | /                    | na          | 110         | na          | /                   | /                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - Yes   | na               | 75,475           | 65,705           | -9,770              | ,                    | na          | 680         | na          | ,                   | ,                    |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - Less than   | 23,850           | 24,480           | 25,160           | 680                 | 3%                   | 285         | 250         | 240         | -45                 | -15.8                |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - 20 to 40 h  | 23,625           | 22,400           | 22,025           | -375                | -2%                  | 210         | 230         | 205         | -5                  | -2.4                 |
| Number of farm operations reporting average hours per week spent working for the agricultural operation in 2005 - More than   | 37,540           | 35,520           | 27,660           | -7,860              | -21%                 | 360         | 300         | 230         | -130                | -36.1                |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20 Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20 | 46,355<br>6,740  | 41,550<br>7,325  | na               | /                   | /                    | 440<br>90   | 405<br>90   | na          | /                   | /                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20  | 15,255           | 7,325<br>15,205  | na<br>na         | /                   | /                    | 150         | 130         | na<br>na    | /                   | /                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20  | 16,655           | 18,320           | na               | ,                   | ,                    | 175         | 165         | na          | ,                   | ,                    |
| Farm Capital  |                  |                  |                  |                     | <u>.</u>             |             |             |             |                     |                      |
| Total number of farms   | 59,728           | 57,211           | na               | /                   | /                    | 619         | 566         | na          | /                   | /                    |
| Farm Capital - Under \$100,000 sum!   | 1,566            | 945              | 696              | -249                | -16%                 | 9           | 9           | 7           | -2                  | -22.2                |
| Farm Capital - \$100,000 to \$199,999   | 6,794            | 3,281            | 1,866            | -1,415              | -21%                 | 14          | 23          | 5           | -9<br>              | -64.3                |
| Farm Capital - \$200,000 to \$349,000   | 13,791           | 9,736            | 5,914            | -3,822              | -28%                 | 74          | 60          | 27          | -47                 | -63.5                |
| Farm Capital - \$350,000 to \$499,999<br>Farm Capital - \$500,000 to \$999,999  | 9,453<br>15,060  | 9,122<br>16,803  | 7,080<br>15,276  | -2,042<br>-1,527    | -22%<br>-10%         | 111<br>221  | 60<br>170   | 34<br>129   | -77<br>-92          | -69.4<br>-41.6       |
| Farm Capital - \$1,000,000 to \$1,499,999   | 5,698            | 6,767            | 7,012            | -1,327<br>245       | -10%<br>4%           | 71          | 85          | 73          | -92<br>2            | -41.6<br>2.8         |
| Farm Capital - \$1,500,000 to \$1,999,999   | 2,618            | 3,303            | 3,632            | 329                 | 13%                  | 26          | 35          | 46          | 20                  | 76.9                 |
| Farm Capital - \$2,000,000 to \$3,499,999   | na               | 4,196            | 5,234            | 1,038               | /                    | na          | 50          | na          | /                   | /                    |
| Farm Capital - \$3,500,000 and over   | na               | 3,058            | 5,240            | 2,182               | /                    | na          | 74          | na          | /                   | /                    |
| Farms with over 2 Million Capital (Calculated Variable)   | 4,748            | 7,254            | 10,474           | 3,220               | 68%                  | 93          | 124         | 148         | 55                  | 59.1                 |

| Agriculture Statistics and Analysis Halton / CLIENT  | Untario Halton             |                            |                            |                       |                      |                        |                        |                        |                        |                      |
|--|----------------------------|----------------------------|----------------------------|-----------------------|----------------------|------------------------|------------------------|------------------------|------------------------|----------------------|
| Farm Statistics from Census  | 2001                       | 2006                       | 2011                       | 2001-2011<br>Change   | 2001-2011<br>%Change | 2001                   | 2006                   | 2011                   | 2001-2011<br>Change    | 2001-2011<br>%Change |
| Farm Business Structure  |                            |                            |                            |                       |                      |                        |                        |                        |                        |                      |
| Total number of farms  | 59,728                     | 57,211                     | na                         | /                     | /                    | 619                    | 566                    | na                     | /                      |                      |
| Farm operating arrangements - Sole proprietorship Farm operating arrangements - Partnership without a written agreement  | 33,675<br>14,646           | 31,755<br>13,953           | 28,469<br>12,198           | -3,286<br>-1,755      | -10%<br>-12%         | 363<br>133             | 335<br>117             | 243<br>114             | -120<br>-19            | -33.2<br>-14.3       |
| Farm operating arrangements - Partnership without a written agreement  | 4,078                      | 3,178                      | 2,525                      | -653                  | -16%                 | 22                     | 18                     | 21                     | -19                    | -14.:<br>-4.!        |
| Farm operating arrangements - Family corporation   | 6,670                      | 7,538                      | 7,837                      | 299                   | 4%                   | 84                     | 77                     | 74                     | -10                    | -11.9                |
| Farm operating arrangements - Non-family corporation   | 605                        | 733                        | 879                        | 146                   | 24%                  | 16                     | 19                     | 17                     | 1                      | 6.3                  |
| Farm operating arrangements - Other operating arrangements   | 54                         | 54                         | 42                         | -12                   | -22%                 | 1                      | 0                      | 0                      | -1                     | -100.0               |
| Gross Farm Sales   |                            |                            |                            |                       |                      |                        |                        |                        |                        |                      |
| Total number of farms  Total gross farm receipts (eyeluding forest products sold). Farms reporting   | na<br>50.729               | 57,211<br>57,211           | na                         | /                     | /                    | na<br>610              | 566<br>566             | na                     | /                      |                      |
| Total gross farm receipts (excluding forest products sold) - Farms reporting  Total gross farm receipts (excluding forest products sold) - Amount \$                               | 59,728<br>9,115,454,790    | 57,211<br>10,342,031,229   | na<br>11,890,835,395       | 1,548,804,166         | /<br>17%             | 619<br>141,473,312     | 566<br>132,041,893     | na<br>123,942,913      | -17,530,399            | -12.4                |
| Farms reporting total gross farm receipts - Under \$10,000   | 15,370                     | 14,500                     | 12,263                     | -2,237                | -15%                 | 190                    | 173                    | 150                    | -40                    | -21.3                |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999   | 11,378                     | 10,828                     | 9,098                      | -1,730                | -15%                 | 111                    | 101                    | 89                     | -22                    | -19.8                |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999   | 7,862                      | 7,397                      | 6,720                      | -677                  | -9%                  | 87                     | 69                     | 38                     | -49                    | -56.3                |
| Farms reporting total gross farm receipts - \$50,000 to \$99,999   | 6,542                      | 6,521                      | 6,189                      | -332                  | -5%                  | 71                     | 77                     | 57                     | -14                    | -19.7                |
| Farms reporting total gross farm receipts - \$100,000 to \$249,999 Farms reporting total gross farm receipts - \$250,000 to \$499,999  | 9,587<br>5,493             | 7,965<br>5,589             | 6,985<br>5,086             | -980<br>-503          | -10%<br>-9%          | 73<br>45               | 51<br>54               | 59<br>31               | -14<br>-14             | -19.2<br>-31.2       |
| Farms reporting total gross farm receipts - \$500,000 to \$999,999   | na                         | 2,745                      | 3,248                      | 503                   | /                    | na                     | 24                     | na                     | /                      | 31                   |
| Farms reporting total gross farm receipts - \$1,000,000 to \$1,999,999   | na                         | 1,098                      | 1,558                      | 460                   | ,                    | na                     | 7                      | na                     | ,                      |                      |
| Farms reporting total gross farm receipts - \$2,000,000 and over   | na                         | 568                        | 803                        | 235                   | /                    | na                     | 10                     | na                     | /                      |                      |
| Calculated Variable Farms with 500k and over   | 3,496                      | 4,411                      | 5,609                      | 1,198                 | 34%                  | 42                     | 41                     | 45                     | 3                      | 7.:                  |
| Farm Expenses  |                            |                            |                            |                       | <del>,</del>         |                        |                        |                        |                        |                      |
| Total number of farms Fertilizer and lime purchases - Amount \$  | 59,728<br>363,697,863      | 57,211<br>422,881,752      | na<br>602,739,381          | /<br>179,857,629      | /<br>49%             | 619<br>2,684,371       | 566<br>4,282,003       | na<br>4,257,128        | /<br>1,572,757         | 58.6                 |
| Purchases of herbicides, insecticides, fungicides, etc Amount \$   | 257,206,528                | 283,021,264                | 304,074,996                | 21,053,732            | 8%                   | 2,823,064              | 2,274,269              | 1,918,390              | -904,674               | -32.0                |
| Seed and plant purchases (excluding materials purchased for resale) - Amount \$  | 380,208,571                | 491,725,517                | 645,612,086                | 153,886,569           | 40%                  | 6,928,802              | 8,363,122              | 7,075,454              | 146,652                | 2.:                  |
| Total feed, supplements and hay purchases - Amount \$  | 1,024,877,426              | 1,170,289,777              | 1,329,906,608              | 159,616,831           | 16%                  | 8,316,296              | 7,789,868              | 4,423,374              | -3,892,922             | -46.8                |
| Livestock and poultry purchases - Amount \$  | 1,220,075,378              | 1,011,704,723              | 1,045,833,842              | 34,129,119            | 3%                   | 10,744,085             | 9,092,631              | 2,997,237              | -7,746,848             | -72.:                |
| Veterinary services, drugs, semen, breeding fees, etc Amount \$ Custom work, contract work and hired trucking - Amount \$  | 151,989,411<br>361,476,583 | 180,362,171<br>511,715,957 | 180,960,652<br>539,465,635 | 598,481<br>27,749,678 | 0%<br>8%             | 1,993,961<br>3,425,505 | 2,370,741<br>4,881,079 | 4,305,380<br>5,389,852 | 2,311,419<br>1,964,347 | 115.9<br>57.3        |
| Wages and salaries paid to family members - Amount \$  | 403,352,392                | 430,830,749                | 450,024,050                | 19,193,301            | 5%                   | 6,456,374              | 4,472,636              | 3,936,930              | -2,519,444             | -39.0                |
| Wages and salaries paid to all other persons - Amount \$   | 714,825,300                | 838,981,395                | 921,374,142                | 82,392,747            | 12%                  | 26,274,783             | 26,963,356             | 27,550,921             | 1,276,138              | 4.9                  |
| All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Amount \$  | 417,469,144                | 582,869,778                | 571,980,590                | -10,889,188           | -3%                  | 6,072,183              | 6,631,767              | 8,118,255              | 2,046,072              | 33.                  |
| Repairs and maintenance to farm machinery, equipment and vehicles - Amount \$  | 380,640,233                | 426,417,721                | 454,993,009                | 28,575,288            | 8%                   | 4,395,852              | 4,479,324              | 4,536,832              | 140,980                | 3.2                  |
| Repairs and maintenance to farm buildings and fences - Amount \$   | 183,176,689                | 211,320,305                | 220,959,312                | 9,639,007             | 5%                   | 2,157,212              | 2,968,354              | 2,183,658              | 26,446<br>523,607      | 1.7                  |
| Rental and leasing of land and buildings - Amount \$  Rental and leasing of farm machinery, equipment and vehicles - Amount \$   | 211,121,522<br>62,855,799  | 270,098,489<br>63,074,215  | 336,031,922<br>63,399,902  | 65,933,433<br>325,687 | 31%<br>1%            | 1,855,684<br>785,708   | 1,861,436<br>718,239   | 2,379,291<br>795,737   | 10,029                 | 28.2<br>1.3          |
| Electricity, telephone and all other telecommunication services - Amount \$  | 224,100,035                | 269,542,496                | 305,018,446                | 35,475,950            | 16%                  | 3,720,925              | 4,390,252              | 3,285,814              | -435,111               | -11.7                |
| Farm interest expenses - Amount \$   | 523,219,977                | 539,245,751                | 501,182,073                | -38,063,678           | -7%                  | 3,213,520              | 3,078,730              | 2,644,667              | -568,853               | -17.                 |
| All other expenses (excluding depreciation and capital cost allowance) - Amount \$   | 948,953,723                | 1,139,800,366              | 1,492,348,799              | 352,548,433           | 37%                  | 31,562,045             | 13,697,567             | 18,054,695             | -13,507,350            | -42.8                |
| Total farm business operating expenses - Amount \$  Farms Reporting Expenses   | 7,829,246,574              | 8,843,882,426              | 9,965,905,445              | 1,122,023,019         | 14%                  | 123,410,370            | 108,315,374            | 103,853,615            | -19,556,755            | -15.8                |
| Fertilizer and lime purchases - Farms reporting  | 40,746                     | 35,819                     | 30,351                     | -4,927                | -12%                 | 345                    | 280                    | 218                    | -127                   | -36.8                |
| Purchases of herbicides, insecticides, fungicides, etc Farms reporting   | 33,855                     | 30,340                     | 26,517                     | -3,515                | -10%                 | 301                    | 245                    | 189                    | -112                   | -37.2                |
| Seed and plant purchases (excluding materials purchased for resale) - Farms reporting  | 41,091                     | 36,736                     | 32,896                     | -4,355                | -11%                 | 365                    | 302                    | 230                    | -135                   | -37.0                |
| Total feed, supplements and hay purchases - Farms reporting  Livestock and poultry purchases - Farms reporting   | 37,519<br>24,252           | 34,066<br>19,637           | 28,503<br>17,152           | -3,453<br>-4,615      | -9%<br>-19%          | 348<br>217             | 304<br>158             | 218<br>102             | -130<br>-115           | -37.4<br>-53.0       |
| Veterinary services, drugs, semen, breeding fees, etc Farms reporting  | 24,252<br>34,659           | 19,637<br>31,077           | 17,152<br>25,147           | -4,615<br>-3,582      | -19%<br>-10%         | 317                    | 280                    | 208                    | -115                   | -34.4<br>-34.4       |
| Custom work, contract work and hired trucking - Farms reporting  | 35,004                     | 33,930                     | 29,513                     | -1,074                | -3%                  | 299                    | 241                    | 217                    | -82                    | -27.4                |
| Total wages and salaries - Farms reporting   | 24,013                     | 20,837                     | 16,126                     | -3,176                | -13%                 | 271                    | 222                    | 155                    | -116                   | -42.8                |
| Wages and salaries paid to family members - Farms reporting  | 15,280                     | 13,224                     | 10,733                     | -2,056                | -13%                 | 163                    | 121                    | 91                     | -72                    | -44.2                |
| Wages and salaries paid to all other persons - Farms reporting   | 15,427                     | 13,914                     | 10,100                     | -1,513                | -10%                 | 187                    | 175                    | 114                    | -73<br>140             | -39.0                |
| All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Farms reporting  Repairs and maintenance to farm machinery, equipment and vehicles - Farms reporting | 56,702<br>55,388           | 53,610<br>51,933           | 48,591<br>45,941           | -3,092<br>-3,455      | -5%<br>-6%           | 574<br>567             | 500<br>496             | 434<br>383             | -140<br>-184           | -24.4<br>-32.5       |
| Repairs and maintenance to farm machinery, equipment and venicles - Farms reporting  Repairs and maintenance to farm buildings and fences - Farms reporting                        | 46,217                     | 43,351                     | 36,763                     | -2,866                | -6%                  | 436                    | 490                    | 295                    | -164                   | -32.:<br>-32.:       |
| Rental and leasing of land and buildings - Farms reporting   | 18,545                     | 17,610                     | 15,691                     | -935                  | -5%                  | 168                    | 142                    | 118                    | -50                    | -29.                 |
| Rental and leasing of farm machinery, equipment and vehicles - Farms reporting   | 9,380                      | 8,372                      | 7,127                      | -1,008                | -11%                 | 90                     | 78                     | 63                     | -27                    | -30.                 |
| Electricity, telephone and all other telecommunication services - Farms reporting  | 54,410                     | 50,811                     | 45,391                     | -3,599                | -7%                  | 551                    | 487                    | 392                    | -159                   | -28.                 |

| Agriculture Statistics and Analysis Halton / CLIENT   |                     |                     | Halton 2001 2011    |                     |                      |               |               |               |                     |                      |
|---|---------------------|---------------------|---------------------|---------------------|----------------------|---------------|---------------|---------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                | 2006                | 2011                | 2001-2011<br>Change | 2001-2011<br>%Change | 2001          | 2006          | 2011          | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farm interest expenses - Farms reporting  | 34,404              | 31,158              | 27,125              | -3,246              | -9%                  | 265           | 215           | 148           | -117                | -44.2                |
| All other expenses (excluding depreciation and capital cost allowance) - Farms reporting  | 55,877              | 52,894              | 46,400              | -2,983              | -5%                  | 575           | 506           | 403           | -172                | -29.9                |
| Total farm business operating expenses - Farms reporting  | 59,728              | 57,211              | 51,950              | -2,517              | -4%                  | 619           | 566           | 469           | -150                | -24.2                |
| Feed, supplements and hay purchases from commercial suppliers - Farms reporting   | 37,519              | 31,729              | na                  | -5,790              | -15%                 | 348           | 281           | na            | /                   | /                    |
| Labour  |                     |                     |                     |                     |                      |               |               |               |                     |                      |
| Paid work, seasonal or temporary - Farms reporting  | 17,159              | 13,975              | 10,601              | -3,374              | -20%                 | 187           | 142           | 105           | -82                 | -43.9                |
| Paid work, seasonal or temporary - Number of weeks  | 911,030             | 878,920             | 812,057             | -66,863             | -7%                  | 18,253        | 22,629        | 16,413        | -1,840              | -10.1                |
| Paid work, year round - Farms reporting   | 10,843              | 10,481              | 8,759               | -1,722              | -16%                 | 144           | 129           | 90            | -54                 | -37.5<br>-5.7        |
| Paid work, year round - Number of weeks Paid work, seasonal or temporary - Farms reporting  | 1,376,166<br>17,159 | 1,392,257<br>13,975 | 1,405,252<br>10,601 | 12,995<br>-3,374    | 1%<br>-20%           | 43,987<br>187 | 43,384<br>142 | 41,459<br>105 | -2,528<br>-82       | -5.7<br>-43.9        |
| Paid work, seasonal or temporary - Parms reporting  Paid work, seasonal or temporary - Number of weeks  | 911,030             | 13,975<br>878,920   | 812,057             | -66,863             | -7%                  | 18,253        | 22,629        | 16,413        | -1,840              | -10.1                |
| Paid work, year round - Farms reporting   | 10,843              | 10,481              | 8,759               | -1,722              | -16%                 | 18,233        | 129           | 90            | -1,840              | -37.5                |
| Paid work, year round - Number of weeks   | 1,376,166           | 1,392,257           | 1,405,252           | 12,995              | 1%                   | 43,987        | 43,384        | 41,459        | -2,528              | -5.7                 |
| Total weeks of paid work - Farms reporting  | 24,013              | 20,837              | 16,118              | -4,719              | -20%                 | 271           | 222           | 155           | -116                | -42.8                |
| Total weeks of paid work - Number of weeks  | 2,287,196           | 2,271,177           | 2,217,309           | -53,868             | -2%                  | 62,240        | 66,013        | 57,872        | -4,368              | -7.0                 |
| Total Farm Area   |                     |                     | · ·                 |                     |                      |               |               |               |                     |                      |
| Total number of farms   | 59,728              | 57,211              | 51,950              | -5,261              | -9%                  | 619           | 566           | 469           | -150                | -24.2                |
| Farms reporting total farm area - Under 10 acres  | 2,860               | 3,163               | 2,741               | -422                | -15%                 | 48            | 54            | 45            | -3                  | -6.3                 |
| Farms reporting total farm area - 10 to 69 acres  | 12,516              | 13,690              | 12,681              | -1,009              | -8%                  | 256           | 246           | 202           | -54                 | -21.1                |
| Farms reporting total farm area - 70 to 129 acres   | 14,262              | 12,857              | 11,779              | -1,078              | -8%                  | 136           | 113           | 99            | -37                 | -27.2                |
| Farms reporting total farm area - 130 to 179 acres  | 6,531               | 5,622               | 4,969               | -653                | -10%                 | 45            | 43            | 30            | -15                 | -33.3                |
| Farms reporting total farm area - 180 to 239 acres  | 6,192               | 5,472               | 4,801               | -671                | -11%                 | 38            | 32            | 28            | -10                 | -26.3                |
| Farms reporting total farm area - 240 to 399 acres  | 8,556               | 7,554               | 6,460               | -1,094              | -13%                 | 49            | 35            | 32            | -17                 | -34.7                |
| Farms reporting total farm area - 400 to 559 acres  | 3,936               | 3,635               | 3,359               | -276                | -7%                  | 15            | 16            | 8             | -7                  | -46.7                |
| Farms reporting total farm area - 560 to 759 acres  | 2,173               | 2,175               | 2,026               | -149                | -7%                  | 14            | 9             | 7             | -7                  | -50.0                |
| Farms reporting total farm area - 760 to 1,119 acres  | 1,548               | 1,640               | 1,587               | -53                 | -3%                  | 6             | 9             | 10            | 4                   | 66.7                 |
| Farms reporting total farm area - 1,120 to 1,599 acres  | 665                 | 762                 | 788                 | 26                  | 4%                   | 8             | 6             | 3             | -5<br>-             | -62.5                |
| Farms reporting total farm area - 1,600 to 2,239 acres  | 288                 | 361                 | 436                 | 75                  | 26%                  | 3             | 1             | 3             | 0                   | 0.0                  |
| Farms reporting total farm area - 2,240 to 2,879 acres  | 83<br>55            | 120<br>66           | 152                 | 32                  | 39%                  | 0             | 1<br>0        | 0<br>1        | 0                   | /                    |
| Farms reporting total farm area - 2,880 to 3,519 acres Farms reporting total farm area - 3,520 acres and over   | 63                  | 94                  | 79<br>92            | 13<br>-2            | 24%<br>-3%           | 1             | 1             | 1             | 0                   | 0.0                  |
| Area in Crops   | 03                  |                     | 32                  | -2                  | -3/0                 | 1             | 1             | 1             | 0                   | 0.0                  |
| Cropland Acres - (excluding Christmas tree area) - Acres  | 9,035,915           | 9,046,383           | 8,929,948           | -116,435            | 10/                  | 75,290        | 67,486        | 61,673        | -13,617             | -18.1                |
| Land in crops (excluding Christmas tree area) - Farms reporting   | 53,799              | 50,169              | 6,929,946<br>45,604 | -3,630              | -1%<br>-7%           | 75,290<br>506 | 433           | 371           | -13,617             | -26.7                |
| Summerfallow land - Acres   | 35,175              | 29,394              | 23,450              | -5,944              | -17%                 | 562           | 522           | 717           | 155                 | 27.6                 |
| Summerfallow land - Farms reporting   | 1,468               | 1,098               | 1,122               | -370                | -25%                 | 24            | 25            | 22            | -2                  | -8.3                 |
| Tame or seeded pasture - Acres  | 773,650             | 749,719             | 648,758             | -100,961            | -13%                 | 4,276         | 3,111         | 2,367         | -1,909              | -44.6                |
| Tame or seeded pasture - Farms reporting  | 19,160              | 16,482              | 14,605              | -2,678              | -14%                 | 174           | 132           | 99            | -75                 | -43.1                |
| Natural land for pasture - Acres  | 1,314,335           | 1,112,668           | 984,808             | -127,860            | -10%                 | 5,187         | 4,464         | 3,865         | -1,322              | -25.5                |
| Natural land for pasture - Farms reporting  | 22,148              | 19,313              | 15,553              | -2,835              | -13%                 | 235           | 188           | 146           | -89                 | -37.9                |
| Woodlands and wetlands - Acres  | na                  | 1,838,372           | 1,597,730           | -240,642            | /                    | na            | 8,377         | na            | /                   | /                    |
| Woodlands and wetlands - Farms reporting  | na                  | 35,708              | 31,133              | /                   | /                    | na            | 290           | na            | /                   | /                    |
| Christmas tree area, woodland and wetland - Acres   | na                  | 1,854,167           | 1,612,445           | -241,722            | /                    | na            | 8,579         | na            | /                   | /                    |
| Christmas tree area, woodland and wetland - Farms reporting   | na                  | 35,918              | 31,310              | /                   | /]                   | na            | 293           | na            | /                   | /                    |
| All other land - Acres  | na                  | 517,885             | 468,827             | -49,058             | /]                   | na            | 4,737         | na            | /,                  | /                    |
| All other land - Farms reporting  All other land (including woodland, wetlands and Christmas tree area) - Acres   | na<br>2 348 282     | 40,056<br>2 372 052 | 38,884              | /                   | //                   | na<br>13 443  | 414<br>13 316 | na            | /                   | /                    |
| All other land (including woodland, wetlands and Christmas tree area) - Acres All other land (including woodland, wetlands and Christmas tree area) - Farms reporting | 2,348,282<br>49,950 | 2,372,052<br>48,342 | na<br>na            | -1,608              | -3%                  | 13,443<br>515 | 13,316<br>473 | na<br>na      | /                   | /                    |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Total number   | 53,801              | 50,216              | 45,658              | -4,558              | -8%                  | 506           | 435           | 371           | -135                | -26.7                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Under 10 acres   | 1,164               | 3,861               | 3,235               | -626                | -54%                 | 21            | 76            | 55            | 34                  | 161.9                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 10 to 69 acres   | 2,236               | 16,448              | 15,202              | -1,246              | -56%                 | 59            | 178           | 170           | 111                 | 188.1                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 70 to 129 acres  | 17,435              | 11,077              | 9,910               | -1,167              | -7%                  | 215           | 75            | 61            | -154                | -71.6                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 130 to 179 acres   | 12,923              | 4,848               | 4,128               | -720                | -6%                  | 86            | 29            | 19            | -67                 | -77.9                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 180 to 239 acres   | 5,599               | 3,766               | 3,400               | -366                | -7%                  | 31            | 21            | 17            | -14                 | -45.2                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 240 to 399 acres   | 4,297               | 5,015               | 4,372               | -643                | -15%                 | 28            | 22            | 21            | -7                  | -25.0                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 400 to 559 acres   | 5,336               | 2,163               | 2,119               | -44                 | -1%                  | 29            | 14            | 7             | -22                 | -75.9                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 560 to 759 acres   | 2,167               | 1,216               | 1,265               | 49                  | 2%                   | 11            | 4             | 8             | -3                  | -27.3                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 760 to 1,119 acres   | 1,119               | 943                 | 954                 | 11                  | 1%                   | 9             | 8             | 6             | -3                  | -33.3                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 1,120 to 1,999 acres   | 819                 | 611                 | 754                 | 143                 | 17%                  | 5             | 5             | 3             | -2                  | -40.0                |

| Agriculture Statistics and Analysis Halton / CLIENT   |                      |                      | Halton               |                     |                      |                 |               |               |                     |                      |
|---|----------------------|----------------------|----------------------|---------------------|----------------------|-----------------|---------------|---------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                 | 2006                 | 2011                 | 2001-2011<br>Change | 2001-2011<br>%Change | 2001            | 2006          | 2011          | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 2,000 to 3,499 acres Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 3,500 acres and over | 383<br>323           | 194<br>74            | 245<br>74            | 51<br>0             | 13%<br>0%            | 10<br>2         | 2<br>1        | 2             | -8<br>0             | -80.0<br>0.0         |
| Field Crops Grown   |                      |                      |                      |                     | <u> </u>             |                 |               |               |                     |                      |
| Total wheat - Acres   | 670,857              | 1,235,390            | 1,217,328            | -18,062             | -3%                  | 9,740           | 9,421         | 9,402         | -338                | -3.5                 |
| Spring wheat (excluding durum) - Acres  Durum wheat - Acres   | 125,477<br>0         | 202,902<br>4,012     | 114,643<br>2,682     | -88,259<br>-1,330   | -70%<br>/            | 1,271<br>0      | X<br>X        | 303<br>0      | -968<br>0           | -76.2<br>/           |
| Winter wheat - Acres  | 545,380              | 1,028,476            | 445,155              | -583,321            | -107%                | 8,469           | 8,843         | 3,682         | -4,787              | -56.5                |
| Oats - Acres  | 101,670              | 131,952              | 71,040               | -60,912             | -60%                 | 785             | 886           | 172           | -613                | -78.1                |
| Barley - Acres  | 308,728              | 221,029              | 126,881              | -94,148             | -30%                 | 2,584           | 1,616         | 525           | -2,059              | -79.7                |
| Mixed grains - Acres Total corn - Acres   | 218,265<br>2,003,025 | 173,454<br>1,898,621 | 106,162<br>2,304,057 | -67,292<br>405,436  | -31%<br>20%          | 1,230<br>16,073 | 536<br>14,808 | 374<br>13,468 | -856<br>-2,605      | -69.6<br>-16.2       |
| Corn for grain - Acres  | 2,003,025            | 1,577,862            | 2,032,356            | 454,494             | 23%                  | 16,073          | 13,740        | 12,930        | -3,143              | -19.6                |
| Corn for silage - Acres   | 319,364              | 320,759              | 271,701              | -49,058             | -15%                 | 1,995           | 1,068         | 538           | -1,457              | -73.0                |
| Total rye - Acres   | 66,519               | 65,356               | 34,868               | -30,488             | -46%                 | 39              | 127           | Х             | /                   | /                    |
| Fall rye - Acres  | 66,519               | 63,172               | 32,934               | -30,238             | -45%                 | 39              | 127           | x             | /                   | /                    |
| Spring rye - Acres  | 1,813                | 2,184                | 1,934                | -250                | -14%                 | 0               | 0             | X             | /                   | /                    |
| Canola (rapeseed) - Acres   | 36,439               | 18,575               | 15,202               | -3,373              | -9%                  | X               | 0             | 170           | /                   | /                    |
| Soybeans - Acres  | 2,248,466            | 2,155,884            | 2,464,870            | 308,986             | 14%                  | 20,081          | 18,617        | 19,594        | -487                | -2.4                 |
| Flaxseed - Acres Dry field peas - Acres   | 1,983<br>3,127       | 4,257<br>4,376       | 2,973<br>4,803       | -1,284<br>427       | -65%<br>14%          | 0<br>x          | X<br>X        | 0             | 0                   | /                    |
| Chick peas - Acres  | 201                  | 4,376                | 4,803<br>X           | 427                 | 14%                  | x<br>0          | X<br>X        | 0             | 7                   | /                    |
| Lentils - Acres   | X                    | 207                  | 123                  | -84                 | /                    | 0               | 0             | 0             | 0                   | /                    |
| Dry white beans - Acres   | 58,559               | 92,289               | 40,236               | -52,053             | -89%                 | x               | x             | 0             | /                   | ,                    |
| Other dry beans - Acres   | 63,061               | 71,206               | 52,372               | -18,834             | -30%                 | x               | 18            | 0             | /                   | /                    |
| Alfalfa and alfalfa mixtures - Acres  | 1,610,809            | 1,662,370            | 1,346,210            | -316,160            | -20%                 | 13,342          | 10,884        | 10,639        | -2,703              | -20.3                |
| All other tame hay and fodder crops - Acres   | 893,217              | 900,267              | 731,701              | -168,566            | -19%                 | 4,382           | 5,382         | 4,103         | -279                | -6.4                 |
| Forage seed for seed - Acres  | 9,088                | 12,323               | 7,536                | -4,787              | -53%                 | X               | X             | 0             | /                   | 100.0                |
| Potatoes - Acres Mustard seed - Acres   | 43,396<br>x          | 38,155<br>507        | 37,384<br>577        | -771<br>70          | -2%                  | 18<br>0         | x<br>0        | 0<br>X        | -18                 | -100.0               |
| Sunflowers - Acres  | 1,109                | 2,501                | 1,336                | -1,165              | -105%                | 0               | 22            | 0             | 0                   | /                    |
| Canary seed - Acres   | 70                   | z,362<br>X           | 0                    | /                   | /                    | 0               | 0             | 0             | 0                   | /                    |
| Tobacco - Acres   | 58,333               | 31,669               | #REF!                | ,                   | ,                    | 0               | 0             | #REF!         | /                   | ,                    |
| Ginseng - Acres   | 4,480                | 7,156                | 7,232                | 76                  | 2%                   | x               | x             | 0             | /                   | /                    |
| Buckwheat - Acres   | 5,941                | 6,133                | 6,306                | 173                 | 3%                   | 0               | x             | 0             | 0                   | /                    |
| Sugar beets - Acres   | 6,006                | 9,353                | 10,816               | 1,463               | 24%                  | 0               | 0             | 0             | 0                   | /                    |
| Caraway seed - Acres  | 0                    | X                    | 0                    | 7                   | /                    | 0               | 0             | 0             | 0                   | /                    |
| Triticale - Acres Other field crops - Acres   | 838<br>11,404        | 2,987<br>21,527      | 2,243<br>28,294      | -744<br>6,767       | -89%<br>59%          | 0               | 0<br>24       | 0<br>X        | 0                   | /                    |
| Farms reporting field crops   | 11,404               | 21,327               | 20,234               | 0,707               | 39/6                 | Х               | 24            |               | /                   | /                    |
| Total number of farms   | 59,728               | 57,211               | na                   | -2,517              | -4%                  | 619             | 566           | na            | /                   | /                    |
| Total wheat - Farms reporting   | 11,565               | 14,682               | 13,713               | 3,117               | 27%                  | 91              | 87            | 65            | -26                 | -28.6                |
| Spring wheat (excluding durum) - Farms reporting  | 2,503                | 3,237                | 1,968                | 734                 | 29%                  | 25              | 17            | 6             | -19                 | -76.0                |
| Durum wheat - Farms reporting   | 0                    | 69                   | 56                   | 69                  | /                    | 0               | 1             | 0             | 0                   | /                    |
| Winter wheat - Farms reporting  | 9,570                | 12,286               | 1,100,003            | 2,716               | 28%                  | 70              | 74            | 9,099         | 9,029               | 12,898.6             |
| Oats - Farms reporting  | 4,550                | 4,362                | 2,542                | -188                | -4%<br>21%           | 30<br>54        | 27            | 7<br>17       | -23<br>27           | -76.7                |
| Barley - Farms reporting Mixed grains - Farms reporting   | 7,498<br>7,063       | 5,139<br>5,400       | 3,223<br>3,750       | -2,359<br>-1,663    | -31%<br>-24%         | 54<br>48        | 37<br>23      | 17            | -37<br>-35          | -68.5<br>-72.9       |
| Total corn - Farms reporting  | 19,244               | 18,275               | 18,642               | -969                | -5%                  | 116             | 87            | 69            | -33<br>-47          | -40.5                |
| Corn for grain - Farms reporting  | 19,244               | 14,304               | 16,184               | -4,940              | -26%                 | 116             | 64            | 61            | -55                 | -47.4                |
| Corn for silage - Farms reporting   | 9,365                | 8,404                | 6,746                | -961                | -10%                 | 48              | 28            | 17            | -31                 | -64.6                |
| Total rye - Farms reporting   | 1,386                | 1,304                | 767                  | -82                 | -6%                  | 3               | 5             | 5             | 2                   | 66.7                 |
| Fall rye - Farms reporting  | 1,386                | 1,235                | 729                  | -151                | -11%                 | 3               | 5             | 4             | 1                   | 33.3                 |
| Spring rye - Farms reporting  | 56                   | 81                   | 39                   | 25                  | 45%                  | 0               | 0             | 1             | 1                   | 2.550.0              |
| Canola (rapeseed) - Farms reporting   | 432<br>19.706        | 205<br>17,171        | 3,235<br>18,773      | -227<br>-2,535      | -53%<br>-13%         | 2<br>125        | 0<br>115      | 55<br>107     | 53<br>-18           | 2,650.0<br>-14.4     |
| Soybeans - Farms reporting Flaxseed - Farms reporting   | 19,706<br>48         | 17,171<br>79         | 18,773               | -2,535<br>31        | -13%<br>65%          | 0               | 2             | 0             | -18                 | -14.4                |
| Dry field peas - Farms reporting  | 102                  | 116                  | 133                  | 14                  | 14%                  | 1               | 2             | 1             | 0                   | 0.0                  |
| Chick peas - Farms reporting  | 10                   | 12                   | 10                   | 2                   | 20%                  | 0               | 1             | 0             | 0                   | /                    |
| Lentils - Farms reporting   | 2                    | 5                    | 6                    | 3                   | 150%                 | 0               | 0             | 0             | 0                   | /                    |
| Dry white beans - Farms reporting   | 987                  | 1,054                | 437                  | 67                  | 7%                   | 1               | 2             | 0             | -1                  | -100.0               |
| Other dry beans - Farms reporting   | 653                  | 664                  | 473                  | 11                  | 2%                   | 1               | 3             | 0             | -1                  | -100.0               |

| Agriculture Statistics and Analysis Halton / CLIENT   | Ontario      |              |           |                     |                      |         | Halton     |          |                     |                      |  |
|---|--------------|--------------|-----------|---------------------|----------------------|---------|------------|----------|---------------------|----------------------|--|
| Farm Statistics from Census   | 2001         | 2006         | 2011      | 2001-2011<br>Change | 2001-2011<br>%Change | 2001    | 2006       | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |  |
| Alfalfa and alfalfa mixtures - Farms reporting  | 26,166       | 24,427       | 20,641    | -1,739              | -7%                  | 241     | 193        | 159      | -82                 | -34.0                |  |
| All other tame hay and fodder crops - Farms reporting   | 14,171       | 13,010       | 10,877    | -1,161              | -8%                  | 112     | 98         | 94       | -18                 | -16.1                |  |
| Forage seed for seed - Farms reporting  | 238          | 312          | 214       | 74                  | 31%                  | 1       | 2          | 0        | -1                  | -100.0               |  |
| Potatoes - Farms reporting  | 876          | 904          | 811       | 28                  | 3%                   | 6<br>0  | 1<br>0     | 0        | -6<br>1             | -100.0               |  |
| Mustard seed - Farms reporting Sunflowers - Farms reporting   | 2<br>76      | 13<br>124    | 21<br>84  | 11<br>48            | 550%<br>63%          | 0       | 3          | 0        | 0                   | /                    |  |
| Canary seed - Farms reporting   | 5            | 124          | 0         | 46<br>-4            | -80%                 | 0       | 0          | 0        | 0                   | /                    |  |
| Tobacco - Farms reporting   | 1,083        | 643          | #REF!     | -440                | -41%                 | 0       | 0          | #REF!    | /                   | ,                    |  |
| Ginseng - Farms reporting   | 290          | 252          | 190       | -38                 | -13%                 | 2       | 2          | 0        | -2                  | -100.0               |  |
| Buckwheat - Farms reporting   | 287          | 247          | 257       | -40                 | -14%                 | 0       | 2          | 0        | 0                   | /                    |  |
| Sugar beets - Farms reporting   | 85           | 102          | 103       | 17                  | 20%                  | 0       | 0          | 0        | 0                   | ,                    |  |
| Caraway seed - Farms reporting  | 0            | 1            | 0         | 1                   | /                    | 0       | 0          | 0        | 0                   | /                    |  |
| Triticale - Farms reporting   | 27           | 117          | 109       | 90                  | 333%                 | 0       | 0          | 0        | 0                   | /                    |  |
| Other field crops - Farms reporting   | 363          | 394          | 577       | 31                  | 9%                   | 3       | 3          | 1        | -2                  | -66.7                |  |
| Fruit Crops Grown   |              |              |           |                     |                      |         |            |          |                     |                      |  |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting              | 3,247        | 3,093        | 2,709     | -384                | -12%                 | 53      | 46         | 35       | -18                 | -34.0                |  |
| Total area of fruits, berries and nuts (producing and non-producing) - Acres                        | 65,076       | 63,704       | 52,740    | -10,964             | -17%                 | 799     | 860        | 523      | -276                | -34.5                |  |
| Apples total area - Acres   | 24,251       | 20,169       | 15,830    | -4,339              | -18%                 | 366     | 321        | 187      | -179                | -48.9                |  |
| Pears total area - Acres  | 2,381        | 2,546        | 1,383     | -1,163              | -49%                 | 91      | 98         | 109      | 18                  | 19.8                 |  |
| Plums and prunes total area - Acres   | 1,130        | 1,231        | 1,075     | -156                | -14%                 | 7       | 4          | X        | /                   | /                    |  |
| Cherries (sweet) total area - Acres   | 993          | 950          | 576       | -374                | -38%                 | X       | 3          | 3        | /                   | /                    |  |
| Cherries (sour) total area - Acres  | 2,314        | 2,546        | 2,342     | -204                | -9%                  | х       | х          | 0        | /                   | /                    |  |
| Peaches total area - Acres  | 5,782        | 7,894        | 6,455     | -1,439              | -25%                 | х       | X          | Х        | /                   | /                    |  |
| Apricots total area - Acres   | 122          | 146          | 102       | -44                 | -36%                 | x       | 0          | X        | /                   | /                    |  |
| Grapes total area - Acres   | 18,206       | 20,595       | 18,383    | -2,212              | -12%                 | 7       | 169        | 74       | 67                  | 957.1                |  |
| Strawberries total area - Acres   | 15,772       | 4,243        | 3,283     | -960<br>351         | -6%                  | 7       | 157        | 95       | 88                  | 1,257.1              |  |
| Raspberries total area - Acres Cranberries total area - Acres                                       | 1,147<br>117 | 1,153<br>176 | 902<br>66 | -251<br>-110        | -22%<br>-94%         | 66<br>0 | 48<br>0    | 25<br>0  | -41<br>0            | -62.1                |  |
| Blueberries total area - Acres  | 604          | 732          | 792       | -110                | 10%                  | v x     | X          | X        | /                   | /                    |  |
| Saskatoons total area - Acres   | 61           | 63           | 56        | -7                  | -11%                 | 0       | 0          | 0        | 0                   | /                    |  |
| Other fruits, berries and nuts total area - Acres   | 1,464        | 1,259        | 1,499     | 240                 | 16%                  | 11      | 12         | 7        | -4                  | -36.4                |  |
| Farms reporting fruit crops   | 1,101        | 1,233        | 1, 133    | 2.0                 | 10/0                 |         |            | •        |                     | 30                   |  |
| Total number of farms   | 59,728       | 57,211       | na        | -2,517              | -4%                  | 619     | 566        | na       | /                   |                      |  |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting              | 3,247        | 3,093        | 2,709     | -154                | -5%                  | 53      | 46         | 35       | -18                 | -34.0                |  |
| Apples total area - Farms reporting   | 1,419        | 1,223        | 1,079     | -196                | -14%                 | 33      | 22         | 17       | -16                 | -48.5                |  |
| Pears total area - Farms reporting  | 695          | 542          | 473       | -153                | -22%                 | 19      | 12         | 8        | -11                 | -57.9                |  |
| Plums and prunes total area - Farms reporting   | 476          | 376          | 351       | -100                | -21%                 | 9       | 5          | 2        | -7                  | -77.8                |  |
| Cherries (sweet) total area - Farms reporting   | 357          | 310          | 266       | -47                 | -13%                 | 4       | 6          | 4        | 0                   | 0.0                  |  |
| Cherries (sour) total area - Farms reporting  | 198          | 132          | 131       | -66                 | -33%                 | 1       | 2          | 0        | -1                  | -100.0               |  |
| Peaches total area - Farms reporting  | 419          | 343          | 302       | -76                 | -18%                 | 2       | 2          | 2        | 0                   | 0.0                  |  |
| Apricots total area - Farms reporting   | 143          | 103          | 100       | -40                 | -28%                 | 1       | 0          | 1        | 0                   | 0.0                  |  |
| Grapes total area - Farms reporting   | 746          | 778          | 704       | 32                  | 4%                   | 4       | 13         | 9        | 5                   | 125.0                |  |
| Strawberries total area - Farms reporting   | 746          | 801          | 663       | 55                  | 7%                   | 4       | 15         | 8        | 4                   | 100.0                |  |
| Raspberries total area - Farms reporting  | 684          | 613          | 613       | -71                 | -10%                 | 20      | 12         | 8        | -12                 | -60.0                |  |
| Cranberries total area - Farms reporting  | 12           | 13           | 7         | 1                   | 8%                   | 0       | 0          | 0        | 0                   | /                    |  |
| Blueberries total area - Farms reporting  | 158          | 161          | 196       | 3                   | 2%                   | 2       | 1          | 3        | 1                   | 50.0                 |  |
| Saskatoons total area - Farms reporting Other fruits, berries and nuts total area - Farms reporting | 45<br>1,464  | 40<br>261    | 48<br>363 | -5<br>-1,203        | -11%<br>-82%         | 0<br>11 | 0<br>7     | 0<br>4   | 0<br>-7             | -63.6                |  |
| Vegetable Crops Grown   | 1,404        | 201          | 303       | -1,203              | -62/0                |         | ,          | <u> </u> |                     | -03.0                |  |
|   | 170,147      | 155,594      | 129,595   | -25,999             | -15%                 | 1,230   | 1,022      | 689      | -541                | -44.0                |  |
| Total vegetables - Acres  | 49,019       | 38,617       | 25,540    | -13,077             | -27%                 | 336     | 1,022      | 97       | -239                | -44.0<br>-71.1       |  |
| Sweet corn - Acres Tomatoes - Acres   | 21,201       | 20,195       | 16,558    | -3,637              | -17%                 | 55      | 123<br>177 | 20       | -35                 | -71.1<br>-63.6       |  |
| Cucumbers - Acres   | 8,374        | 4,146        | 3,484     | -662                | -8%                  | 13      | 8          | 20       | -11                 | -84.6                |  |
| Green peas - Acres  | 23,308       | 21,482       | 15,121    | -6,361              | -27%                 | 45      | 24         | X        | /                   | 34.0                 |  |
| Green and wax beans - Acres   | 13,035       | 11,879       | 9,186     | -2,693              | -21%                 | 143     | X          | X        | ,                   | ,                    |  |
| Cabbage - Acres   | 4,137        | 3,707        | 3,354     | -353                | -9%                  | 132     | 129        | 64       | -68                 | -51.5                |  |
| Chinese cabbage - Acres   | 1,834        | 1,857        | 1,855     | -2                  | 0%                   | 135     | X          | X        | /                   | /                    |  |
| Cauliflower - Acres   | 3,195        | 2,025        | 1,649     | -376                | -12%                 | 31      | 68         | X        | ,                   | ,                    |  |
| Broccoli - Acres  | 2,860        | 3,712        | 4,506     | 794                 | 28%                  | 41      | x          | X        | ,                   | ,                    |  |
| Brussels sprouts - Acres  | 253          | 358          | 647       | 289                 | 114%                 | X       | x          | X        | ,                   | ,                    |  |

| Family Statistics from Census    1,001   2006   2006   2010   2008   2010   2009   2010   2009   2010   2009   2010   2009   2010   201 | Agriculture Statistics and Analysis Halton / CLIENT                | Ontario    |             |           |           |      | Halton    |              |       |              |       |  |
|--|--|------------|-------------|-----------|-----------|------|-----------|--------------|-------|--------------|-------|--|
| Stategy and surprise offers (  | Farm Statistics from Census  | 2001       | 2006        | 2011      |           |      | 2001      | 2006         | 2011  |              |       |  |
| Seet   March   Seet   | Carrots - Acres  | 8,872      | 9,993       | 9,855     |           |      | х         | х            | 2     | /            | /     |  |
| set desident with a control of the c | Rutabagas and turnips - Acres                                      | •          | ·           | •         |           |      |           |              |       | <del>-</del> | /     |  |
| Subtilises August Control of Aries 1   |  |            |             | •         |           |      |           |              | _     | -1           | -50.0 |  |
| 150    |  |            |             |           |           |      |           |              |       | /            | /     |  |
| Calley Journal 1970  |  | •          |             |           |           |      |           |              |       | 1            | 100.0 |  |
| Landers Acros  1038 955 107 138 138 139 128 12 2 7 5 5 200 14 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1  |  |            | •           | •         |           |      | -         | _            | _     | /            | 100.0 |  |
| Section   Sect   | · ·  |            |             |           |           |      |           |              |       | 5            | 250.0 |  |
| Semples Access   | Spinach - Acres  | •          |             |           |           |      |           |              | X     | /            | /     |  |
| Second and Archard - Arc   | Peppers - Acres  |            |             | 3,892     |           |      | 16        | 15           | 19    | 3            | 18.8  |  |
| Pumple   P   | Pumpkins - Acres   | na         | 5,430       | 4,658     | -772      | /    | na        | 103          | na    | /            | /     |  |
| Agengraph, Amendring Acres   1,295   1,345   2,744   3.06   3.26   8   3   3   7   7   7   7   7   7   7   7   | Squash and zucchini - Acres  | na         | 3,867       | 3,590     | -277      | /    | na        | 40           | na    | /            | /     |  |
| Seargery   1968   256   427   128   228   18   18   18   7   7   7   7   7   7   7   7   7   | Pumpkins, squash and zucchini - Acres                              | 7,765      | 9,297       | 8,248     | -1,049    | -14% | 163       | 143          | 114   | -49          | -30.1 |  |
| Column regardine regardi   | Asparagus, producing - Acres                                       | •          | ·           | ,         |           |      | 8         |              |       | /            | /     |  |
| Page      | Asparagus, non-producing - Acres                                   |            |             |           |           |      |           | · ·          |       | /            | /     |  |
| 1504 Incorporation   1504 In   | Other vegetables - Acres   | 5,716      | 7,062       | 10,338    | 3,276     | 57%  | 56        | 112          | 52    | -4           | -7.1  |  |
| Train vogerhange (   |  | F0 730     | E7 244      |           | 3.547     | 40/1 | 646       | 566          |       | ,            | ,     |  |
| Sees courts fame reporting   1.503   1.39   1.406   1.004   779   1.50   1.3   8   -8   9.00   1.007   |  | •          | •           |           |           |      |           |              |       | /            | 7     |  |
| Tromators - family regarding 1,766 1,727 1,752 1 | , , ,  | •          | •           |           |           |      |           |              |       |              |       |  |
| Secondary - Farms reporting   920   954   921   34   45   8   13   7   1   1-125   | , -  | •          | ·           | ·         |           |      |           |              |       |              |       |  |
| Transporting   Tran   | , g  |            |             | ·         |           |      |           |              |       |              |       |  |
| Seme-and wash-barns - Famis reporting   700   852   938   92   128   10   10   10   9   1   1   10   10  | , ,  |            |             |           |           |      |           |              | -     |              |       |  |
| Cabbage - Farms reporting  - April - A |  |            |             |           |           |      | 10        | -            |       |              |       |  |
| Chimene Cabilage - Fairns reporting   74   33   143   19   205   4   4   1   3   7-50  | , ,  |            |             |           |           |      |           |              | 8     |              |       |  |
| Sample   S   |  |            |             |           |           |      | 4         | 4            | 1     |              |       |  |
| Microcal - Farms reporting   365   346   400   19   576   9   3   6   3   333   333   333   344   34   | Cauliflower - Farms reporting                                      | 359        |             | 329       |           |      | 8         | 5            | 3     |              |       |  |
| Sample   S   | Broccoli - Farms reporting   | 365        | 346         | 400       | -19       | -5%  | 9         | 3            | 6     | -3           |       |  |
| Numbalages and furnings - Farms resporting   177   204   270   27   15%   0   2   3   3   2   2   2   2   2   3   3  | Brussels sprouts - Farms reporting                                 | 140        | 145         | 199       | 5         | 4%   | 1         | 2            | 1     | 0            | 0.0   |  |
| Sees   | Carrots - Farms reporting  | 554        | 648         | 724       | 94        | 17%  | 2         | 6            | 4     | 2            | 100.0 |  |
| Madishas   Farms reporting   195   246   311   51   268   3   3   2   -1   333   3   2   -1   333   3   2   -1   333   3   2   -1   333   3   2   -1   333   3   2   -1   333   3   2   -1   330   3   2   -1   330   3   3   3   2   -1   330   3   3   3   3   3   3   3   3  | Rutabagas and turnips - Farms reporting                            | 177        | 204         | 270       |           | 15%  | 0         | <del>-</del> | 3     | 3            | /     |  |
| Shallots and green onlons - Farms reporting promons, yellow, Spanish, cooling, etc Farms reporting promons, yellow, Spanish, Cooling, Spa   | Beets - Farms reporting  |            |             |           |           |      |           |              | _     |              |       |  |
| Decomposity   Properties   Color   C   | , ,  |            |             |           |           |      |           |              |       |              |       |  |
| Celery - Farms reporting   |  |            |             |           |           |      | •         |              |       |              |       |  |
| Lettuce - Farms reporting   343   429   542   86   25%   4   7   5   1   25.0  |  |            |             |           |           |      |           | 3            | -     | _            |       |  |
| Spinach - Farms reporting   215   250   362   35   1666   4   6   1   -3   -75.0   |  |            |             |           |           |      | _         | <del>-</del> | _     |              |       |  |
| Reppers - Farms reporting   697   795   780   98   14%   9   15   11   2   22.2  | , ,  |            |             |           |           |      | •         | ,            | _     | <del>-</del> |       |  |
| Pumpkins - Farms reporting   na  |  |            |             |           |           |      | 7         | -            | =     | -3<br>2      |       |  |
| Squash and zucchini - Farms reporting    1,238   1,518   2,098   280   23%   32   31   28   4   -12,5     Asparagus, producing - Farms reporting   309   391   389   82   27%   6   5   6   0   0.0     Asparagus, non-producing - Farms reporting   193   132   137   -27   -17%   2   0   0   2   0   0.0     Asparagus, non-producing - Farms reporting   985   1,057   1,283   72   7   7%   15   21   18   3   2,00     SOCI, Greenhouse and Maple Taps   |  |            |             |           | 36<br>/   | 14/6 |           |              |       |              | 22.2  |  |
| Pumpkins, squash and rucchini - Farms reporting   1,288   1,518   2,098   280   23%   32   31   28   4   -12.5   |  |            |             |           | ,         | /    |           |              |       | /            | /     |  |
| Asparagus, producing - Farms reporting   309   391   389   82   27%   6   5   6   0   0.0  | · ·  |            |             |           | 280       | 23%  |           |              |       | -4           | -12.5 |  |
| Asparagus, non-producing - Farms reporting 159 132 137 - 27 1.7% 2 0 0 2 0 0.0 159 132 137 - 27 1.7% 15 21 18 3 20.0 150   | 1 - 1  |            |             |           |           |      |           |              |       | 0            |       |  |
| Sod, Greenhouse and Maple Taps   28,674   32,196   28,414   -3,782   -13%   x   x   x   x   x   x   x   x   x  | Asparagus, non-producing - Farms reporting                         |            |             | 137       |           |      | 2         | 0            | 2     | 0            |       |  |
| Total area of Sod under cultivation for sale - Acres  28,674  32,196  28,414  -3,782  -138  x  x  x  X  /   /   Total area of nursery products - Acres  25,488  27,079  25,270  -1,809  -78  2,554  2,529  2,015  -539  -2,11  Total area of greenhouses in use on May 16, 2006 - Square feet  96,544,723  125,141,329  133,520,541  8,379,212  98  1,868,087  2,103,283  1,852,311  -15,776  -0.8  Greenhouse flowers - Square feet  96,544,723  126,589,790  135,076,388  8,486,598  98  1,868,087  2,143,283  1,856,811  -11,276  -0.8  Greenhouse regulation of the protection - Square feet  43,662,922  49,414,104  42,594,525  -6,819,579  -168  1,274,110  x  X  /   /   /   /   Greenhouse products - Square feet  47,727,506  69,808,871  86,209,724  16,400,853  47,769  x  X  /   /   /   Total growing area for mushrooms - Square feet  3,016,020  3,447,739  3,461,842  14,103  0%  x  x  X  /   /   /   Total area of Christmas trees grown for sale - Acres  208,394  112,186  116,689,790  116,690,705  117,005  118,009  118,008  118,508,007  118,008  118,608,007  118,008  118,608,007  118,008  118,608,007  118,008  118,608,008  1 | Other vegetables - Farms reporting                                 | 985        | 1,057       | 1,283     | 72        | 7%   | 15        | 21           | 18    | 3            | 20.0  |  |
| Total area of nursery products - Acres   25,488   27,079   25,270   -1,809   -78   2,554   2,529   2,015   -539   -21.1     Total area of greenhouses in use on May 16, 2006 - Square feet   96,544,723   125,141,329   133,520,541   8,379,212   9%   1,868,087   2,103,283   1,852,311   -15,776   -0.8     Total area under glass, plastic or other protection - Square feet   96,544,723   126,589,790   135,076,388   8,486,598   9%   1,868,087   2,103,283   1,852,311   -15,776   -0.6     Greenhouse flowers - Square feet   43,662,922   49,414,104   42,594,525   -6,819,579   -1.6%   1,274,110   x x   X x   /   /   /     Greenhouse vegetables - Square feet   47,727,506   69,808,871   86,209,724   16,400,853   34%   497,769   x   X x   /   /   /     Other greenhouse products - Square feet   5,154,295   5,918,354   4,716,292   -1,202,062   -23%   96,208   x   208,394   112,186   116,69   116,69   116,99   116,99   11,094   | Sod, Greenhouse and Maple Taps                                     |            |             |           |           |      |           |              |       |              |       |  |
| Total area of nursery products - Acres   25,488   27,079   25,270   -1,809   -78   2,554   2,529   2,015   -539   -21.1     Total area of greenhouses in use on May 16, 2006 - Square feet   96,544,723   125,141,329   133,520,541   8,379,212   9%   1,868,087   2,103,283   1,852,311   -15,776   -0.8     Total area under glass, plastic or other protection - Square feet   96,544,723   126,589,790   135,076,388   8,486,598   9%   1,868,087   2,103,283   1,852,311   -15,776   -0.6     Greenhouse flowers - Square feet   43,662,922   49,414,104   42,594,525   -6,819,579   -1.6%   1,274,110   x x   X x   /   /   /     Greenhouse vegetables - Square feet   47,727,506   69,808,871   86,209,724   16,400,853   34%   497,769   x   X x   /   /   /     Other greenhouse products - Square feet   5,154,295   5,918,354   4,716,292   -1,202,062   -23%   96,208   x   208,394   112,186   116,69   116,69   116,99   116,99   11,094   | Total area of Sod under cultivation for sale - Acres               | 28,674     | 32,196      | 28,414    | -3,782    | -13% | х         | х            | Х     | 1            | /     |  |
| Total area of greenhouses in use on May 16, 2006 - Square feet 96,544,723 125,141,329 135,076,388 8,486,598 98 1,868,087 2,103,283 1,852,311 -15,776 -0.8 96,544,723 126,589,790 135,076,388 8,486,598 98 1,868,087 2,143,283 1,852,311 -15,776 -0.8 96,544,723 126,589,790 135,076,388 8,486,598 98 1,868,087 2,143,283 1,856,811 -11,276 -0.6 Greenhouse fowers - Square feet 43,662,922 49,414,104 42,594,525 -6,819,579 -6,819,579 -6,819,579 -7,202,062 -238 96,208   | Total area of nursery products - Acres                             |            |             |           |           |      |           |              |       | -539         | -21.1 |  |
| Total area under glass, plastic or other protection - Square feet 96,544,723 126,589,790 135,076,388 8,486,598 9% 1,868,087 2,143,283 1,856,811 -11,276 -0.6 Greenhouse flowers - Square feet 43,662,922 49,414,104 42,594,525 -6,819,579 -1.6% 1,274,110 x X X X / / / Greenhouse products - Square feet 47,727,506 69,808,871 86,209,724 16,400,853 34% 497,769 X X X / / / / (16,400,853 34% 497,769 X X X / / / / (16,400,853 34% 497,769 X X X / / / / (16,400,853 34% 497,769 X X X X / / / / (16,400,853 34% 497,769 X X X X X X X X X X X X X X X X X X X  | Total area of greenhouses in use on May 16, 2006 - Square feet     |            |             |           |           |      |           |              |       |              |       |  |
| Greenhouse vegetables - Square feet     47,727,506     69,808,871     86,209,724     16,400,853     34%     497,769     x     X     /     /       Other greenhouse products - Square feet     5,154,295     5,918,354     4,716,292     -1,202,062     -23%     96,208     x     208,394     112,186     116.6       Total growing area for mushrooms - Square feet     3,016,020     3,447,739     3,461,842     14,103     0%     x     x     X     X     /     /       Total area of Christmas trees grown for sale - Acres     21,766     15,795     14,715     -1,080     -5%     182     202     86     -96     -52.7       Sales of forest products in 2005 - Amount \$     20,587,058     18,568,858     11,335,962     -7,232,896     -35%     294,221     237,863     67,818     -226,403     -76.9       Taps on maple trees in 2006 - Number     1,304,995     1,311,599     1,508,651     197,052     15%     3,981     1,023     3,991     -690     -17.3       Farms Reporting     135     120     122     2     1%     3     1     1     -2     -66.7       Total area of nursery products - Farms reporting     1,443     1,209     1,004     -205     -14%     43     37     42 </td <td>Total area under glass, plastic or other protection - Square feet</td> <td>96,544,723</td> <td>126,589,790</td> <td></td> <td>8,486,598</td> <td>9%</td> <td>1,868,087</td> <td></td> <td></td> <td>-11,276</td> <td>-0.6</td>  | Total area under glass, plastic or other protection - Square feet  | 96,544,723 | 126,589,790 |           | 8,486,598 | 9%   | 1,868,087 |              |       | -11,276      | -0.6  |  |
| Other greenhouse products - Square feet         5,154,295         5,918,354         4,716,292         -1,202,062         -23%         96,208         x         208,394         112,186         116.6           Total growing area for mushrooms - Square feet         3,016,020         3,447,739         3,461,842         14,103         0%         x         x         X         /  | Greenhouse flowers - Square feet                                   |            |             |           |           |      |           | x            |       | /            | /     |  |
| Total growing area for mushrooms - Square feet 3,016,020 3,447,739 3,461,842 14,103 0% x x x X X / / / Total area of Christmas trees grown for sale - Acres 21,766 15,795 14,715 -1,080 -5% 182 202 86 -96 -52.7 Sales of forest products in 2005 - Amount \$ 20,587,058 18,568,858 11,335,962 -7,232,896 -35% 294,221 237,863 67,818 -226,403 -76.9 Taps on maple trees in 2006 - Number 1,304,995 1,311,599 1,508,651 197,052 15% 3,981 1,023 3,291 -690 -17.3 Farms Reporting   | Greenhouse vegetables - Square feet                                |            |             |           |           |      |           |              |       | /            | /     |  |
| Total area of Christmas trees grown for sale - Acres 21,766 15,795 14,715 -1,080 -5% 182 202 86 -96 -52.7 Sales of forest products in 2005 - Amount \$ 20,587,058 18,568,858 11,335,962 -7,232,896 -35% 294,221 237,863 67,818 -226,403 -76.9 Taps on maple trees in 2006 - Number 1,304,995 1,311,599 1,508,651 197,052 15% 3,981 1,023 3,291 -690 -17.3 Total area of Sod under cultivation for sale - Farms reporting 135 120 122 2 1% 3 1 1 1 -2 -66.7 Total area of nursery products - Farms reporting 1,443 1,209 1,004 -205 -14% 43 37 42 -1 -2.3   | Other greenhouse products - Square feet                            |            |             |           |           |      | · ·       |              |       | 112,186      | 116.6 |  |
| Sales of forest products in 2005 - Amount \$ 20,587,058 18,568,858 11,335,962 -7,232,896 -35% 294,221 237,863 67,818 -226,403 -76.9  Taps on maple trees in 2006 - Number 1,304,995 1,311,599 1,508,651 197,052 15% 3,981 1,023 3,291 -690 -17.3  Farms Reporting  | Total growing area for mushrooms - Square feet                     |            |             |           |           |      |           |              |       | /            | /     |  |
| Taps on maple trees in 2006 - Number 1,304,995 1,311,599 1,508,651 197,052 15% 3,981 1,023 3,291 -690 -17.3  Farms Reporting Total area of Sod under cultivation for sale - Farms reporting 135 120 122 2 1% 3 1 1 1 -2 -66.7  Total area of nursery products - Farms reporting 1,443 1,209 1,004 -205 -14% 43 37 42 -1 -2.3   | =  |            |             |           | •         |      |           |              |       |              |       |  |
| Farms Reporting  Total area of Sod under cultivation for sale - Farms reporting  135 120 122 2 17 3 1 1 1 -2 -66.7  Total area of nursery products - Farms reporting 1,443 1,209 1,004 -205 -146 43 37 42 -1 -2.3  | ' '  |            |             |           |           |      |           |              |       |              |       |  |
| Total area of Sod under cultivation for sale - Farms reporting  135 120 122 2 178 3 1 1 1 -2 -66.7  Total area of nursery products - Farms reporting 1,443 1,209 1,004 -205 -148 43 37 42 -1 -2.3  |  | 1,304,995  | 1,311,599   | 1,508,651 | 197,052   | 15%  | 3,981     | 1,023        | 3,291 | -690         | -17.3 |  |
| Total area of nursery products - Farms reporting 1,443 1,209 1,004 -205 -14% 43 37 42 -1 -2.3  |  | 125        | 120         | 122       | 2         | 10/  | 2         | 1            | 1     | 2            | 66.7  |  |
|  | , =  |            |             |           |           | i    |           |              |       |              |       |  |
|  | Total area of greenhouses in use on May 16, 2006 - Farms reporting | 2,012      | 1,898       | 1,590     | -308      | -15% | 46        | 43           | 33    | -13          | -28.3 |  |

| Agriculture Statistics and Analysis Halton / CLIENT  |                          | 0                        | ntario                  |                         |  |                   |              | Halton           |                     |                      |
|--|--------------------------|--------------------------|-------------------------|-------------------------|--|-------------------|--------------|------------------|---------------------|----------------------|
| Farm Statistics from Census  | 2001                     | 2006                     | 2011                    | 2001-2011<br>Change     | 2001-2011<br>%Change                         | 2001              | 2006         | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change |
| Total area under glass, plastic or other protection - Farms reporting                      | 2,012                    | 1,898                    | 1,592                   | -306                    | -15%   | 46                | 43           | 33               | -13                 | -28.3                |
| Greenhouse flowers - Farms reporting   | 1,359                    | 1,274                    | 1,004                   | -270                    | -20%   | 36                | 33           | 22               | -14                 | -38.9                |
| Greenhouse vegetables - Farms reporting  | 681                      | 654                      | 669                     | 15                      | 2%   | 16                | 7            | 7                | -9                  | -56.3                |
| Other greenhouse products - Farms reporting  | 351                      | 282                      | 214                     | -68                     | -19%   | 8                 | 8            | 9                | 1                   | 12.5                 |
| Total growing area for mushrooms - Farms reporting   | 76                       | 85                       | 86                      | 1                       | 1%   | 1                 | 2            | 2                | 1                   | 100.0                |
| Total area of Christmas trees grown for sale - Farms reporting                             | 918                      | 725                      | 647                     | -78                     |  | 15                | 11           | 9                | -6                  | -40.0                |
| Sales of forest products in 2005 - Farms reporting   | 2,903                    | 2,485                    | 1,945                   | -540                    | -19%   | 25                | 15           | 13               | -12                 | -48.0                |
| Taps on maple trees in 2006 - Farms reporting  | 2,588                    | 2,240                    | 2,673                   | 433                     | 17%  | 20                | 11           | 18               | -2                  | -10.0                |
| Livestock Inventory  |                          |                          |                         |                         | <u>,                                    </u> |                   |              |                  |                     |                      |
| Total number of farms  | na                       | 57,211                   | na                      | /                       | /  | na                | 566          | na               | /                   | /                    |
| Calves, under 1 year - Number  | 595,191                  | 526,552                  | 456,667                 | -69,885                 | -11.5%                                       | 2,026             | 1,790        | 1,180            | -846                | -41.8                |
| Steers, 1 year and over - Number   | 332,215                  | 311,989                  | 291,263                 | -20,726                 | -6.1%  | 2,762             | 2,483        | 663              | -2,099              | -76.0                |
| Total heifers, 1 year and over - Number  | 449,326                  | 414,483                  | 372,934                 | -41,549                 | -7.8%  | 3,558             | 3,624        | 1,181            | -2,377              | -66.8                |
| Heifers for slaughter or feeding - Number  | 170,811                  | 178,726                  | 157,803                 | -20,923                 | 4.6%   | 2,254             | 2,952        | 676              | -1,578              | -70.0                |
| Heifers for beef herd replacement - Number   | 81,923                   | 48,756                   | 41,986                  | -6,770                  | -40.5%                                       | 452               | 347          | 229              | -223                | -49.3                |
| Heifers for dairy herd replacement - Number  | 196,592                  | 187,001                  | 173,145                 | -13,856                 | -4.9%  | 852               | 325          | 276              | -576                | -67.6                |
| Total cows - Number  | 739,564                  | 707,091                  | 600,220                 | -106,871                | -4.4%  | 3,114             | 2,233        | 1,755            | -1,359              | -43.6<br>-29.7       |
| Beef cows - Number   | 376,020<br>363,544       | 377,354<br>329,737       | 282,062                 | -95,292<br>-11,579      | 0.4%   | 1,694<br>1,420    | 1,662<br>571 | 1,191<br>564     | -503<br>-856        | -29.7<br>-60.3       |
| Dairy cows - Number Bulls, 1 year and over - Number  | 24,435                   | 22,536                   | 318,158<br>20,297       | -11,579                 | -9.3%<br>-7.8%                               | 1,420             | 85           | 128              | -656<br>7           | -60.3<br>5.8         |
| Total cattle and calves - Number   | 2,140,731                | 1,982,651                | 1,741,381               | -241,270                | -7.4%  | 11,581            | 10,215       | 4,907            | -6,674              | -57.6                |
| Rams - Number  | 8,488                    | 7,115                    | 8,538                   | 1,423                   | -16.2%                                       | 82                | 43           | 56               | -0,074              | -31.7                |
| Ewes - Number  | 176,818                  | 158,569                  | 184,626                 | 26,057                  | -10.3%                                       | 1,201             | 957          | 631              | -570                | -47.5                |
| Lambs - Number   | 152,319                  | 145,478                  | 159,643                 | 14,165                  | -4.5%  | 792               | 627          | 580              | -212                | -26.8                |
| Total sheep and lambs - Number   | 337,625                  | 311,162                  | 352,807                 | 41,645                  | -7.8%  | 2,075             | 1,627        | 1,267            | -808                | -38.9                |
| Boars - Number   | 13,188                   | 9,235                    | 4,985                   | -4,250                  | -30.0%                                       | 68                | _,=.         | 3                | -65                 | -95.6                |
| Sows and gilts for breeding - Number   | 356,172                  | 417,999                  | 280,816                 | -137,183                | 17.4%  | 1,013             | x            | X                | /                   | /                    |
| Nursing and weaner pigs - Number   | 1,280,456                | 1,460,868                | 1,239,818               | -221,050                | 14.1%  | 2,678             | х            | Х                | ,                   |                      |
| Grower and finishing pigs - Number   | 1,807,530                | 2,062,490                | 1,563,027               | -499,463                | 14.1%  | 2,495             | 1,919        | Х                | /                   | /                    |
| Total pigs - Number  | 3,457,346                | 3,950,592                | 3,088,646               | -861,946                | 14.3%  | 6,254             | 3,508        | X                | /                   | /                    |
| Horses and ponies - Number   | 83,337                   | 97,285                   | 86,642                  | -10,643                 | 16.7%  | 2,540             | 2,815        | 1,988            | -552                | -21.7                |
| Goats - Number   | 62,310                   | 76,114                   | 116,260                 | 40,146                  | 22.2%  | 1,298             | 1,129        | 579              | -719                | -55.4                |
| Wild boars - Number  | 1,499                    | 1,006                    | 473                     | -533                    | -32.9%                                       | 0                 | x            | X                | /                   | /                    |
| Mink - Number  | 351,226                  | 395,672                  | 122,137                 | -273,535                | 12.7%  | 0                 | 0            | 0                | 0                   | /                    |
| Fox - Number   | 1,466                    | 918                      | na                      | /                       | -37.4%                                       | 0                 | 0            | na               | /                   | /                    |
| Bison (buffalo) - Number   | 3,755                    | 4,106                    | 2,320                   | -1,786                  |  | 0                 | 0            | 0                | 0                   | /                    |
| Llamas and alpacas - Number  | 2,554                    | 4,332                    | 6,283                   | 1,951                   | 69.6%  | 16                | 38           | 42               | 26                  | 162.5                |
| Deer (excluding wild deer) - Number  | 14,464                   | 8,031                    | 3,022                   | -5,009                  | -44.5%                                       | 60                | х            | X                | /                   | /                    |
| Elk - Number   | 5,902                    | 3,550                    | 1,601                   | -1,949                  |  | х                 | х            | 0                | /                   | /                    |
| Broilers, roasters and Cornish - Number of birds   | na<br>5 200 110          | 29,151,442               | 31,901,308              | 2,749,866               |  | na                | X            | na               | /                   | /                    |
| Pullets under 19 weeks, intended for laying - Number of birds                              | 5,390,118                | 4,809,018                | 4,773,819               | -35,199                 |  | 707               | 307          | 107              | -600                | -84.9                |
| Laying hens, 19 weeks and over - Number of birds Total hens and chickens - Number of birds | 10,303,256<br>43,624,696 | 10,141,092<br>44,101,552 | 8,433,385<br>46,902,316 | -1,707,707<br>2,800,764 | -1.6%  | 12,634<br>447,321 | x<br>221,811 | 1,082<br>139,913 | -11,552<br>-307,408 | -91.4<br>-68.7       |
|  |                          |                          | 46,902,316<br>#REF!     | 2,800,764               | 1.1%<br>-2.9%                                | 447,321           | 221,811      | #REF!            | -307,406            | -00.7                |
| Laying hens in hatchery supply flocks - Number of birds  Turkeys - Number of birds         | 1,775,443<br>3,402,697   | 1,724,450<br>3,556,250   | 3,483,828               | -72,422                 |  | X                 | x            | #REF!            | /                   | /                    |
| Other poultry - Number of birds  | 1,433,518                | 2,677,339                | 1,369,622               | -1,307,717              |  | 10,373            | 3,440        | 1,005            | -9,368              | -90.3                |
| Chicks or other poultry hatched - Number of birds  | 210,870,722              | 230,861,567              | 224,375,126             | -6,486,441              | 9.5%   | 10,373            | 0            | 1,003            | -9,308              | J0.5                 |
| Honeybees - Number of colonies   | 56,740                   | 64,591                   | 67,563                  | 2,972                   |  | 363               | 275          | 932              | 569                 | 156.7                |
| Other pollinating bees - Number of gallons   | na                       | 1,734                    | 1,746                   | 12                      |  | na                | 2/3<br>X     | na               | /                   | 130.7                |
| Farms reporting livestock  |                          | -,                       | _,0                     |                         | , , , , , , , , , , , , , , , , , , ,        |                   |              |                  | ,                   | ,                    |
| Total number of farms  | 59,728                   | 57,211                   | na                      | -2,517                  | -4.2%  | 619               | 566          | na               | /                   | /                    |
| Calves, under 1 year - Farms reporting   | 23,906                   | 20,942                   | 16,885                  | -2,964                  | -12.4%                                       | 140               | 114          | 81               | -59                 | -42.1                |
| Steers, 1 year and over - Farms reporting  | 9,234                    | 8,442                    | 6,807                   | -792                    | -8.6%  | 73                | 50           | 37               | -36                 | -49.3                |
| Total heifers, 1 year and over - Farms reporting   | 19,647                   | 16,374                   | 13,412                  | -3,273                  | -16.7%                                       | 125               | 81           | 65               | -60                 | -48.0                |
| Heifers for slaughter or feeding - Farms reporting   | 4,977                    | 6,089                    | 5,186                   | 1,112                   | 22.3%  | 35                | 34           | 26               | -9                  | -25.7                |
| Heifers for beef herd replacement - Farms reporting  | 10,676                   | 7,160                    | 5,845                   | -3,516                  | -32.9%                                       | 73                | 47           | 37               | -36                 | -49.3                |
| Heifers for dairy herd replacement - Farms reporting                                       | 7,374                    | 5,837                    | 4,767                   | -1,537                  | -20.8%                                       | 36                | 14           | 15               | -21                 | -58.3                |
| Total cows - Farms reporting   | 22,774                   | 20,352                   | 16,178                  | -2,422                  | -10.6%                                       | 137               | 102          | 75               | -62                 | -45.3                |
| Beef cows - Farms reporting  | 16,179                   | 15,017                   | 11,567                  | -1,162                  | -7.2%  | 101               | 87           | 61               | -40                 | -39.6                |
| Dairy cows - Farms reporting   | 7,557                    | 6,092                    | 5,131                   | -1,465                  | -19.4%                                       | 39                | 18           | 14               | -25                 | -64.1                |
| Bulls, 1 year and over - Farms reporting   | 13,896                   | 12,338                   | 10,210                  | -1,558                  | -11.2%                                       | 72                | 56           | 49               | -23                 | -31.9                |

| Agriculture Statistics and Analysis Halton / CLIENT  |                   | 0                 | ntario            |                     |                      |                 |                | Halton          |                      |                      |
|--|-------------------|-------------------|-------------------|---------------------|----------------------|-----------------|----------------|-----------------|----------------------|----------------------|
| Farm Statistics from Census  | 2001              | 2006              | 2011              | 2001-2011<br>Change | 2001-2011<br>%Change | 2001            | 2006           | 2011            | 2001-2011<br>Change  | 2001-2011<br>%Change |
| Total cattle and calves - Farms reporting  | 28,209            | 25,040            | 20,349            | -3,169              | -11.2%               | 177             | 135            | 96              | -81                  | -45.8                |
| Rams - Farms reporting   | 3,130             | 2,658             | 2,909             | -472                | -15.1%               | 41              | 28             | 19              | -22                  | -53.7                |
| Ewes - Farms reporting   | 3,808             | 3,225             | 3,374             | -583                | -15.3%               | 49              | 29             | 24              | -25                  | -51.0                |
| Lambs - Farms reporting  | 3,375             | 2,892             | 3,022             | -483                | -14.3%               | 44              | 28             | 26              | -18                  | -40.9                |
| Total sheep and lambs - Farms reporting  | 3,978             | 3,408             | 3,569             | -570                | -14.3%               | 53              | 38             | 33              | -20                  | -37.7                |
| Boars - Farms reporting  | 2,560             | 1,854             | 1,057             | -706                | -27.6%               | 6               | 3              | 3               | -3                   | -50.0                |
| Sows and gilts for breeding - Farms reporting  | 2,802             | 2,083             | 1,183<br>1,291    | -719<br>-604        | -25.7%               | 6<br>6          | 4              | 3               | -3<br>-3             | -50.0<br>-50.0       |
| Nursing and weaner pigs - Farms reporting Grower and finishing pigs - Farms reporting  | 2,639<br>3,968    | 2,035<br>3,187    | 1,816             | -604<br>-781        | -22.9%<br>-19.7%     | 11              | 6              | 2               | -3<br>-9             | -50.0<br>-81.8       |
| Total pigs - Farms reporting   | 4,972             | 4,070             | 2,556             | -902                | -19.7%               | 13              | 8              | 5               | - <del>9</del><br>-8 | -61.5                |
| Horses and ponies - Farms reporting  | 11,258            | 12,333            | 11,170            | 1,075               | 9.5%                 | 180             | 189            | 145             | -35                  | -19.4                |
| Goats - Farms reporting  | 2,342             | 2,169             | 2,152             | -173                | -7.4%                | 27              | 22             | 19              | -8                   | -29.6                |
| Wild boars - Farms reporting   | 58                | 38                | 14                | -20                 | -34.5%               | 0               | 1              | 1               | 1                    |                      |
| Mink - Farms reporting   | 59                | 59                | 62                | 0                   | 0.0%                 | 0               | 0              | 0               | 0                    | ,                    |
| Fox - Farms reporting  | 58                | 10                | na                | -48                 | -82.8%               | 0               | 0              | na              | ,                    | ,                    |
| Bison (buffalo) - Farms reporting  | 58                | 71                | 60                | 13                  | 22.4%                | 0               | 0              | 0               | 0                    | ,                    |
| Llamas and alpacas - Farms reporting   | 437               | 696               | 798               | 259                 | 59.3%                | 4               | 10             | 12              | 8                    | 200.0                |
| Deer (excluding wild deer) - Farms reporting   | 234               | 158               | 103               | -76                 | -32.5%               | 4               | 4              | 1               | -3                   | -75.0                |
| Elk - Farms reporting  | 100               | 80                | 51                | -20                 | -20.0%               | 1               | 1              | 0               | -1                   | -100.0               |
| Broilers, roasters and Cornish - Farms reporting   | 2,700             | 2,792             | 2,657             | 92                  | 3.4%                 | 23              | 26             | 12              | -11                  | -47.8                |
| Pullets under 19 weeks, intended for laying - Farms reporting  | 1,023             | 844               | 1,022             | -179                | -17.5%               | 12              | 5              | 7               | -5                   | -41.7                |
| Laying hens, 19 weeks and over - Farms reporting   | 6,427             | 5,609             | 5,402             | -818                | -12.7%               | 66              | 66             | 35              | -31                  | -47.0                |
| Total hens and chickens - Farms reporting  | 8,306             | 7,397             | 7,263             | -909                | -10.9%               | 82              | 79             | 46              | -36                  | -43.9                |
| Laying hens in hatchery supply flocks - Farms reporting  | 95                | 105               | #REF!             | 10                  | 10.5%                | 0               | 0              | #REF!           | /                    | /                    |
| Turkeys - Farms reporting  | 1,026             | 983               | 926               | -43                 | -4.2%                | 8               | 11             | 7               | -1                   | -12.5                |
| Other poultry - Farms reporting  | 2,305             | 1,811             | 1,569             | -494                | -21.4%               | 34              | 35             | 22              | -12                  | -35.3                |
| Turkey production - Farms reporting  | 1,159             | 843               | 804               | -316                | -27.3%               | 12              | 4              | 6               | -6                   | -50.0                |
| Turkey production - Kilograms  | na                | 82,431,752        | 87,178,740        | /                   | /                    | na              | х              | na              | /                    | /                    |
| Turkey production - Pounds   | 162,456,662       | 181,730,894       | 192,196,210       | 19,274,232          | 11.9%                | X               | X              | X               | /                    | /                    |
| Broilers, roasters and Cornish production - Farms reporting  | 2,700             | 2,180             | 2,401             | -520                | -19.3%               | 23              | 21             | 12              | -11                  | -47.8                |
| Broilers, roasters and Cornish production - Kilograms  | na<br>767 FF6 883 | 385,642,413       | 436,781,542       | / 22 620 050        | 10.00/               | na              | 3,565,211      | na<br>4 252 475 | 7,000,330            | (1.0                 |
| Broilers, roasters and Cornish production - Pounds  Chicks or other poultry batched. Former reporting  | 767,556,883<br>48 | 850,195,933<br>34 | 962,938,406<br>28 | 82,639,050          | 10.8%<br>-29.2%      | 11,413,703<br>0 | 7,859,944<br>0 | 4,353,475<br>0  | -7,060,228<br>0      | -61.9<br>/           |
| Chicks or other poultry hatched - Farms reporting  Honeybees - Farms reporting   | 955               | 981               | 1,068             | -14<br>26           | 2.7%                 | 15              | 12             | 18              | 2                    | 20.0                 |
| Other pollinating bees - Farms reporting   | na                | 67                | 70                | 20                  | 2.776                | na              | 12             | na              | 3<br>/               | 20.0                 |
| Farms Classified by NAICS  | Tia               |                   | 70                | /                   | /                    | IIa             | 1              | IIa             | 1                    | /                    |
| Total number of farms  | 55,092            | 57,211            | na                | /                   | /                    | 550             | 566            | na              |                      |                      |
| Farms classified by industry group (NAICS classification) - Cattle ranching and farming  | 19,152            | 15,989            | 11,141            | -4,848              | -25%                 | 115             | 74             | 39              | ,<br>-76             | -66.1                |
| Farms classified by industry group (NAICS classification) - Hog and pig farming  | 2,491             | 2,222             | 1,235             | -987                | -40%                 | 4               | 3              | 0               | -4                   | -100.0               |
| Farms classified by industry group (NAICS classification) - Poultry and egg production   | 1,614             | 1,700             | 1,619             | -81                 | -5%                  | 21              | 20             | 11              | -10                  | -47.6                |
| Farms classified by industry group (NAICS classification) - Sheep and goat farming   | 1,017             | 1,365             | 1,446             | 81                  | 8%                   | 11              | 13             | 9               | -2                   | -18.2                |
| Farms classified by industry group (NAICS classification) - Other animal production  | 5,428             | 7,573             | 6,966             | -607                | -11%                 | 111             | 154            | 119             | 8                    | 7.2                  |
| Farms classified by industry group (NAICS classification) - Oilseed and grain farming  | 13,371            | 13,056            | 15,818            | 2,762               | 21%                  | 101             | 101            | 107             | 6                    | 5.9                  |
| Farms classified by industry group (NAICS classification) - Vegetable and melon farming  | 1,416             | 1,769             | 1,531             | -238                | -17%                 | 22              | 19             | 18              | -4                   | -18.2                |
| Farms classified by industry group (NAICS classification) - Fruit and tree nut farming   | 1,739             | 1,892             | 1,548             | -344                | -20%                 | 27              | 33             | 22              | -5                   | -18.5                |
| Farms classified by industry group (NAICS classification) - Greenhouse, nursery and floriculture production  | 2,430             | 2,822             | 2,372             | -450                | -19%                 | 67              | 72             | 64              | -3                   | -4.5                 |
| Farms classified by industry group (NAICS classification) - Other crop farming   | 6,434             | 8,823             | 8,274             | -549                | -9%                  | 71              | 77             | 80              | 9                    | 12.7                 |
| Farms by NAICS Subtypes  |                   |                   |                   |                     | ı                    |                 |                |                 |                      |                      |
| Farms classified by industry (NAICS classification) - Dairy cattle and milk production   | 6,414             | 4,937             | 4,036             | -901                | -14%                 | 26              | 12             | 12              | -14                  | -53.8                |
| Farms classified by industry (NAICS classification) - Beef cattle ranching and farming, including feedlots   | 13,669            | 11,052            | 7,105             | -3,947              | -29%                 | 93              | 62             | 27              | -66                  | -71.0                |
| Farms classified by industry (NAICS classification) - Hog and pig farming  | 2,454             | 2,222             | 1,235             | -987                | -40%                 | 4               | 3              | 0               | -4                   | -100.0               |
| Farms classified by industry (NAICS classification) - Chicken egg production  Farms classified by industry (NAICS classification) - Project and other most type chicken production | na                | 599               | 566<br>916        | -33                 | /,                   | na              | 4              | na              | /                    | /,                   |
| Farms classified by industry (NAICS classification) - Broiler and other meat-type chicken production  Farms classified by industry (NAICS classification) - Turkey production      | na                | 834<br>116        | 816<br>109        | -18<br>-7           | /,                   | na              | 13             | na              | /                    | /                    |
| Farms classified by industry (NAICS classification) - Turkey production Farms classified by industry (NAICS classification) - Poultry hatcheries                                   | na<br>na          | 116               | 109               | -7<br>-4            | /,                   | na              | 0              | na<br>na        | /                    | /                    |
| Farms classified by industry (NAICS classification) - Poultry natcheries  Farms classified by industry (NAICS classification) - Combination poultry and egg production             | na<br>na          | 43                | 46                | -4<br>3             | /,                   | na<br>na        | 1              | na<br>na        | /                    | /                    |
| Farms classified by industry (NAICS classification) - Combination poultry and egg production  Farms classified by industry (NAICS classification) - Other poultry production       | na<br>na          | 93                | 71                | -22                 | //                   | na<br>na        | 1              | na<br>na        | /                    | /                    |
| Farms classified by industry (NAICS classification) - Other pountry production  Farms classified by industry (NAICS classification) - Sheep farming                                | na                | 1,021             | 1,052             | 31                  | //                   | na              | 12             | na              | ,                    | ,                    |
| Farms classified by industry (NAICS classification) - Goat farming   | na                | 344               | 394               | 50                  | //                   | na              | 1              | na              | ,                    | ,                    |
| Farms classified by industry (NAICS classification) - Apiculture   | na                | 410               | 477               | 67                  | //                   | na              | 5              | na              | ,                    | ,                    |

| Agriculture Statistics and Analysis Halton / CLIENT   |                   | 0                 | Intario           |                     |                      |                  |                  | Halton          |                     |                      |
|---|-------------------|-------------------|-------------------|---------------------|----------------------|------------------|------------------|-----------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001              | 2006              | 2011              | 2001-2011<br>Change | 2001-2011<br>%Change | 2001             | 2006             | 2011            | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farms classified by industry (NAICS classification) - Horse and other equine production   | na                | 4,297             | 3,894             | -403                | /                    | na               | 127              | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Fur bearing animal and rabbit production  | na                | 112               | 113               | 1                   | /                    | na               | 0<br>20          | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Livestock combination farming Farms classified by industry (NAICS classification) - All other miscellaneous animal production | na<br>na          | 2,464<br>290      | 2,278<br>204      | -186<br>-86         | /                    | na<br>na         | 20               | na<br>na        | /                   | /                    |
| Farms classified by industry (NAICS classification) - Soybean farming   | na                | 5,812             | 5,250             | -562                | /                    | na               | 49               | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Oilseed (except soybean) farming  | na                | 25                | 72                | 47                  | /                    | na               | 1                | na              | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Onseed (except soybear) farming   | na                | 152               | 114               | -38                 | /                    | na               | 0                | na              | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Wheat farming   | na                | 953               | 1,232             | 279                 | /                    | na               | 9                | na              | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Corn farming  | na                | 1,694             | 4,066             | 2,372               | /                    | na               | 15               | na              | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Other grain farming   | na                | 4,420             | 5,084             | 664                 | /                    | na               | 27               | na              | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Potato farming  | na                | 243               | 170               | -73                 | /                    | na               | 0                | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Other vegetable (except potato) and melon farming   | na                | 1,526             | 1,361             | -165                | /                    | na               | 19               | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Fruit and tree nut farming  | na                | 1,892             | 1,548             | -344                | /                    | na               | 33               | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Mushroom production   | na                | 68                | 66                | -2                  | /                    | na               | 2                | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Other food crops grown under cover  | na                | 312               | 303               | -9                  | /                    | na               | 2                | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Nursery and tree production   | na                | 1,474             | 1,236             | -238                | /                    | na               | 41               | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Floriculture production   | na                | 968               | 767               | -201                | /                    | na               | 27               | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Tobacco farming   | na                | 560               | 137               | -423                | /                    | na               | 0                | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Hay farming   | na                | 5,917             | 5,600             | -317                | /                    | na               | 53               | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - Fruit and vegetable combination farming   | na                | 167               | 179               | 12                  | /                    | na               | 3                | na              | /                   | /                    |
| Farms classified by industry (NAICS classification) - All other miscellaneous crop farming  | na                | 2,179             | 1,942             | -237                | /                    | na               | 21               | na              | /                   | /                    |
| Selected Machinery Data  Total number of farms  | na                | 57,211            | na                |                     | //                   | na               | 566              | na              |                     |                      |
| Total value of land and buildings - Farms reporting   | 59,728            | 57,211            | 51,950            | -2,517              | -4%                  | 619              | 566              | 469             | -150                | -24.2                |
| Total value of land and buildings - Market value \$   | 40,898,278,324    | 55,912,249,481    | 75,817,763,880    | 15,013,971,157      | 37%                  | 920,952,894      | 1,075,359,522    | 1,455,411,273   | 534,458,379         | 58.0                 |
| Value of land and buildings, owned - Farms reporting  | 57,288            | 55,289            | 49,960            | -1,999              | -3%                  | 575              | 516              | 434             | -141                | -24.5                |
| Value of land and buildings, owned - Market value \$ DON'T UNDERSTAND THE DIFFERENCE IN VALUES BETWEEN 01 AND 06  | 29,540,809,757    | 40,121,575,084    | 53,514,373,781    | 10,580,765,327      | 36%                  | 474,457,994      | 677,804,200      | 836,544,806     | 362,086,812         | 76.3                 |
| Value of land and buildings, rented or leased from others - Farms reporting   | 22,200            | 21,675            | 20,272            | -525                | -2%                  | 224              | 196              | 166             | -58                 | -25.9                |
| Value of land and buildings, rented or leased from others - Market value \$   | 11,357,468,567    | 15,790,674,397    | 22,303,390,099    | 4,433,205,830       | 39%                  | 446,494,900      | 397,555,322      | 618,866,467     | 172,371,567         | 38.6                 |
| Tractors under 60 hp - Farms reporting  | na                | 44,117            | 38,548            | /                   | /                    | na               | 456              | na              | /                   | /                    |
| Tractors under 60 hp - Total number   | na                | 102,057           | 88,287            | /                   | /                    | na               | 1,167            | na              | /                   | /                    |
| Tractors under 60 hp - Market value \$  | na                | 624,625,930       | 555,736,781       | /                   | /                    | na               | 8,093,764        | na              | /                   | /                    |
| Tractors from 60 to 99 hp - Farms reporting   | na                | 33,065            | 30,054            | /                   | /                    | na               | 253              | na              | /                   | /                    |
| Tractors from 60 to 99 hp - Total number  | na                | 53,953            | 50,133            | /                   | /                    | na               | 442              | na              | /                   | /                    |
| Tractors from 60 to 99 hp - Market value \$   | na                | 1,038,762,791     | 946,061,862       | /                   | /                    | na               | 9,062,999        | na              | /                   | /                    |
| Tractors under 100 hp - Farms reporting   | 53,709            | 52,002            | 68,602            | -1,707              | -3%                  | 544              | 518              | 594             | 50                  | 9.2                  |
| Tractors under 100 hp - Total number  | na                | 156,010           | 138,420           | /                   | /                    | na               | 1,609            | na              | /                   | /                    |
| Tractors under 100 hp - Market value \$   | 1,569,822,309     | 1,663,388,721     | 1,501,798,643     | 93,566,412          | 6%                   | 13,702,173       | 17,156,763       | 13,983,441      | 281,268             | 2.1                  |
| Tractors from 100 to 149 hp - Farms reporting   | 16,118            | 15,728            | 15,410            | -390                | -2%                  | 118              | 93               | 90              | -28                 | -23.7                |
| Tractors from 100 to 149 hp - Total number  | na                | 21,409            | 22,318            | /                   | /                    | na               | 129              | na              | /                   | /                    |
| Tractors from 100 to 149 hp - Market value \$   | 643,788,622       | 713,927,553       | 781,540,436       | 70,138,931          | 11%                  | 4,506,273        | 3,912,760        | 4,608,504       | 102,231             | 2.3                  |
| Tractors over 149 hp - Farms reporting  | 5,695             | 5,859             | 6,761             | 164                 | 3%                   | 41               | 36               | 39              | -2                  | -4.9                 |
| Tractors over 149 hp - Total number   | na<br>393,858,376 | 8,157             | 10,668            | 00.763.760          | 720/                 | na<br>3 780 015  | 48               | na<br>4,623,100 | 1 024 005           | 65.0                 |
| Tractors over 149 hp - Market value \$  |                   | 484,621,136       | 743,159,923       | 90,762,760          | 23%<br>-4%           | 2,789,015<br>572 | 3,287,752<br>531 |                 | 1,834,085<br>-137   | 65.8<br>-24.0        |
| Total tractors - Farms reporting Total tractors - Total number  | 55,449<br>183,704 | 53,334<br>185,576 | 48,253<br>171,406 | -2,115<br>1,872     | -4%<br>1%            | 1,772            | 1,785            | 435<br>1,431    | -341                | -19.2                |
| Total tractors - Idea Humber  Total tractors - Market value \$  | 183,704<br>na     | 2,861,937,410     | 3,026,499,002     | 1,072               | 1/6                  | na               | 24,357,275       | 1,431<br>na     | -241                | -13.2                |
| Total farm trucks - Farms reporting   | 8,530             | 45,034            | 40,913            | 36,504              | 428%                 | 105              | 411              | 342             | 237                 | 225.7                |
| Total farm trucks - Total number  | na                | 69,692            | 65,263            | /                   | /                    | na               | 742              | na              |                     | 223.7                |
| Total farm trucks - Market value \$   | 815,787,013       | 879,979,374       | 871,432,496       | 64,192,361          | 8%                   | 10,372,900       | 10,578,758       | 11,496,112      | 1,123,212           | 10.8                 |
| Pick-ups and cargo vans - Farms reporting   | 45,881            | 43,258            | 38,677            | -2,623              | -6%                  | 424              | 386              | 314             | -110                | -25.9                |
| Pick-ups and cargo vans - Total number  | na                | 55,863            | 51,358            | /                   | /                    | na               | 546              | na              | /                   | /                    |
| Pick-ups and cargo vans - Market value \$   | 664,384,571       | 696,453,650       | 658,140,298       | 32,069,079          | 5%                   | 7,146,145        | 6,931,642        | 6,409,857       | -736,288            | -10.3                |
| Other farm trucks - Farms reporting   | 8,530             | 8,959             | 8,808             | 429                 | 5%                   | 105              | 112              | 100             | -5                  | -4.8                 |
| Other farm trucks - Total number  | na                | 13,829            | 13,904            | /                   | /                    | na               | 197              | na              | /                   | /                    |
| Other farm trucks - Market value \$   | 151,402,442       | 183,525,724       | 213,292,198       | 32,123,282          | 21%                  | 3,226,755        | 3,647,116        | 5,086,255       | 1,859,500           | 57.6                 |
| Cars and other passenger vehicles - Farms reporting   | 30,373            | 27,200            | 19,713            | -3,173              | -10%                 | 286              | 259              | 159             | -127                | -44.4                |
| Cars and other passenger vehicles -Total number   | na                | 31,502            | 22,774            | /                   | /                    | na               | 314              | na              | /                   | /                    |
| Cars and other passenger vehicles - Market value \$   | 385,663,028       | 354,755,466       | 250,359,201       | -30,907,562         | -8%                  | 4,206,686        | 3,788,710        | 2,467,000       | -1,739,686          | -41.4                |
| Tillage, cultivation, seeding and planting equipment - Farms reporting  | 40,054            | 37,461            | 30,993            | -2,593              | -6%                  | 334              | 300              | 206             | -128                | -38.3                |
| Tillage, cultivation, seeding and planting equipment - Total number   | na                | 151,171           | na                | /                   | /                    | na               | 1,286            | na              | /                   | /                    |

| Agriculture Statistics and Analysis Halton / CLIENT   |                         | C                       | Intario                 |                        |                      |                   |                   | Halton           |                     |                      |
|---|-------------------------|-------------------------|-------------------------|------------------------|----------------------|-------------------|-------------------|------------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                    | 2006                    | 2011                    | 2001-2011<br>Change    | 2001-2011<br>%Change | 2001              | 2006              | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change |
| Tillage, cultivation, seeding and planting equipment - Market value \$  | 665,377,368             | 735,033,507             | 805,078,403             | 69,656,139             | 10%                  | 4,603,199         | 9,412,928         | 7,112,186        | 2,508,987           | 54.5                 |
| Combines - Farms reporting  | 16,478                  | 14,732                  | 12,972                  | -1,746                 | -11%                 | 126               | 91                | 68               | -58                 | -46.0                |
| Combines - Total number   | 17,498                  | 15,982                  | 14,282                  | -1,516                 | -9%                  | х                 | 102               | 79               | /                   | /                    |
| Combines - Market value \$  | na                      | 562,195,454             | 679,263,750             | /                      | /                    | na                | 3,546,130         | na               | /                   | /                    |
| Swathers and mower-conditioners - Farms reporting Swathers and mower-conditioners - Total number  | 23,093                  | 22,474                  | 18,392                  | -619                   | -3%                  | 198               | 166               | 135              | -63                 | -31.8                |
| Swathers and mower-conditioners - Total number  Swathers and mower-conditioners - Market value \$   | 26,240<br>na            | 26,473<br>147,325,430   | 21,322<br>137,187,541   | 233                    | 1%                   | 221<br>na         | 186<br>988,799    | 159<br>na        | -62                 | -28.1                |
| Balers - Farms reporting  | 27,708                  | 25,130                  | 21,510                  | -2,578                 | -9%                  | 230               | 185               | 171              | -59                 | -25.7                |
| Balers - Total number   | 35,385                  | 33,052                  | 28,916                  | -2,333                 | -7%                  | 311               | 250               | 236              | -75                 | -24.1                |
| Balers - Market value \$  | 201,858,933             | 218,819,021             | 215,588,329             | 16,960,088             | 8%                   | 1,790,024         | 1,606,655         | 1,817,701        | 27,677              | 1.5                  |
| Forage harvesters - Farms reporting   | 10,080                  | 8,436                   | 6,827                   | -1,644                 | -16%                 | 63                | 44                | 37               | -26                 | -41.3                |
| Forage harvesters - Total number  | 35,258                  | 9,601                   | 7,832                   | -25,657                | -73%                 | 306               | 53                | 38               | -268                | -87.6                |
| Forage harvesters - Market value \$   | 84,855,238              | 91,890,629              | 99,855,705              | 7,035,391              | 8%                   | 572,072           | 187,526           | 201,825          | -370,247            | -64.7                |
| Irrigation equipment - Farms reporting  | 4,473                   | 3,783                   | 3,273                   | -690                   | -15%                 | 56                | 58                | 43               | -13                 | -23.2                |
| Irrigation equipment - Market value \$  | 121,640,068             | 127,444,328             | 112,962,911             | 5,804,260              | 5%                   | 866,972           | 2,480,272         | 1,193,210        | 326,238             | 37.6                 |
| All other farm machinery, workshop and office equipment - Farms reporting   | 45,208                  | 43,296                  | 41,628                  | -1,912                 | -4%                  | 439               | 396               | 345              | -94                 | -21.4                |
| All other farm machinery, workshop and office equipment - Market value \$   | 990,678,994             | 1,096,511,712           | 1,417,978,711           | 105,832,718            | 11%                  | 20,650,830        | 16,810,465        | 22,138,092       | 1,487,262           | 7.2                  |
| Value of all farm machinery and equipment - Farms reporting   | 59,728                  | 57,211                  | 51,950                  | -2,517                 | -4%                  | 619               | 566               | 469              | -150                | -24.2                |
| Value of all farm machinery and equipment - Market value \$   | 6,564,007,507           | 7,075,892,331           | 7,616,206,049           | 511,884,824            | 8%                   | 69,215,405        | 73,757,518        | 74,602,831       | 5,387,426           | 7.8<br>-32.6         |
| Value of livestock and poultry - Farms reporting  Value of livestock and poultry - farms Market value \$  | 40,249<br>3,067,497,674 | 37,463<br>2,348,654,689 | 32,080<br>2,269,367,570 | -2,786<br>-718,842,985 | -7%<br>-23%          | 399<br>19,812,435 | 359<br>13,788,015 | 269<br>8,941,545 | -130<br>-10,870,890 | -54.9                |
| Total farm capital - Farms reporting  | 59,728                  | 57,211                  | 51,950                  | -718,842,983           | -23%<br>-4%          | 619               | 15,788,015        | 469              | -10,870,890         | -24.2                |
| Total farm capital - Market value \$  | 50,529,783,505          | 65,336,796,501          | 85,703,337,499          | 14,807,012,996         | 29%                  | 1,009,980,734     | 1,162,905,055     | 1,538,955,649    | 528,974,915         | 52.4                 |
| Calculated Tractor Variable - under 100 hp fr   | 53,709                  | 77,182                  | 68,602                  | 23,473                 | 44%                  | 544               | 709               | 594              | 50                  | 9.2                  |
| Calculated Tractor Variable - under 100 hp number   | na                      | 156,010                 | 138,420                 | ,                      | /                    | na                | 1,609             | na               | /                   | /                    |
| Calculated Tractor Variable - under 100 hp value  | 1,569,822,309           | 1,663,388,721           | 1,501,798,643           | 93,566,412             | 6%                   | 13,702,173        | 17,156,763        | 13,983,441       | 281,268             | 2.1                  |
| Farm Value  |                         |                         |                         |                        |                      |                   |                   |                  |                     |                      |
| Value of all farm machinery and equipment - Market value \$   | 6,564,007,507           | 7,075,892,331           | 7,616,206,049           | 540,313,718            | 8%                   | 69,215,405        | 73,757,518        | 74,602,831       | 5,387,426           | 7.8                  |
| Value of livestock and poultry - farms Market value \$  | 3,067,497,674           | 2,348,654,689           | 2,269,367,570           | -79,287,119            | -3%                  | 19,812,435        | 13,788,015        | 8,941,545        | -10,870,890         | -54.9                |
| Land and Buildings - Market Value   | 40,898,278,324          | 55,912,249,481          | 75,817,763,880          |                        |                      | 920,952,894       | 1,075,359,522     | 1,455,411,273    | 534,458,379         | 58.0                 |
| Total farm capital - Market value \$  | 50,529,783,505          | 65,336,796,501          | 85,703,337,499          | 20,366,540,998         | 40%                  | 1,009,980,734     | 1,162,905,055     | 1,538,955,649    | 528,974,915         | 52.4                 |
| Computer Use  |                         |                         |                         |                        |                      |                   |                   |                  |                     |                      |
| Total number of farms using computers   | 23,552                  | 26,260                  | 30,381                  | /                      | /                    | 278               | 264               | 267              | -11                 | -4.0                 |
| Farms using computers for - Bookkeeping, payroll or tax preparation   | 17,832                  | 18,458                  | na                      | /                      | /                    | 211               | 183               | na               | /                   | /                    |
| Farms using computers for - Livestock or crop record keeping  | 9,031                   | 8,596                   | na                      | /                      | /                    | 99                | 86                | na               | /                   | /                    |
| Farms using computers for - Word processing (writing letters, labels, etc.)   | 15,184                  | 16,874                  | na                      | /                      | /                    | 217               | 189               | na               | /                   | /                    |
| Farms using computers for - Desktop publishing (brochures, flyers, etc)   | na                      | 4,570                   | na                      | /                      | /                    | na                | 60                | na               | /                   | /                    |
| Farms using computers for - Banking Farms using computers for - Internet  | na<br>17,371            | 12,660<br>20,270        | na<br>28,614            | /                      | /                    | na<br>204         | 127<br>198        | na<br>239        | /<br>35             | /<br>17.2            |
| Farms using computers for - E-mail  | 15,681                  | 18,823                  | 28,014<br>na            | /                      | /                    | 199               | 204               | na               | 33<br>/             | 17.2                 |
| Farms using computers for - Other computer applications   | 139                     | 34                      | na                      | ,                      | /                    | 0                 | 0                 | na               | ,                   | /                    |
| Land owned, leased  |                         | -                       | -                       | ,                      | ,,                   | -                 |                   |                  |                     | ,                    |
| Total number of farms   | 59,728                  | 57,211                  | na                      | -2,517                 | -4%                  | 619               | 566               | na               | /                   | /                    |
| Total area of land operated by this operation - Farms reporting   | 59,728                  | 57,211                  | na                      | -2,517                 | -4%                  | 619               | 566               | na               | ,                   | /                    |
| Total area of land operated by this operation - Acres   | 13,507,357              | 13,310,216              | na                      | -197,141               | -1%                  | 98,758            | 88,899            | na               | ,                   | ,                    |
| Total area of land operated by this operation - Farms reporting   | 57,156                  | 55,179                  | na                      | -1,977                 | -3%                  | 575               | 514               | na               | /                   | /                    |
| Historical comparison component of total area owned - Acres   | 9,373,178               | 8,889,694               | na                      | -483,484               | -5%                  | 45,823            | x                 | na               | /                   | /                    |
| Historical comparison component of total area rented - Farms reporting  | 22,055                  | 21,508                  | na                      | -547                   | -2%                  | 223               | 196               | na               | /                   | /                    |
| Historical comparison component of total area rented - Acres  | 4,134,179               | 4,420,522               | na                      | 286,343                | 7%                   | 52,935            | X                 | na               | /                   | /                    |
| Historical comparison component of area leased from governments - Farms reporting   | 1,041                   | 784                     | na                      | -257                   | -25%                 | 22                | 18                | na               | /                   | /                    |
| Historical comparison component of area leased from governments - Acres   | 114,388                 | X                       | na                      | /                      | /                    | 1,722             | X                 | na               | /                   | /,                   |
| Historical comparison component of area rented or leased from others - Farms reporting  | 19,944<br>3,629,128     | 20,182<br>3,987,629     | na<br>na                | 238<br>358,501         | 1%<br>10%            | 205<br>49,253     | 184<br>45,133     | na<br>na         | /,                  | /,                   |
| Historical comparison component of area rented or leased from others - Acres  Historical comparison component of area crop-shared from others - Farms reporting | 3,629,128               | 2,489                   | na<br>na                | -857                   | -26%                 | 49,253            | 45,133            | na<br>na         | /                   | /                    |
| Historical comparison component of area crop-shared from others - Acres   | 390,663                 | 2,403                   | na                      | -05/                   | -20/8                | 1,960             | 1,249             | na               | /                   | /                    |
| Total area owned - Farms reporting  | 57,156                  | 55,208                  | 49,886                  | -1,948                 | -3%                  | 575               | 514               | 431              | -144                | -25.0                |
| Total area owned - Acres  | 9,373,178               | 9,613,544               | 8,952,054               | 240,366                | 3%                   | 45,823            | 45,598            | 33,775           | -12,048             | -26.3                |
| Area leased from governments - Farms reporting  | 1,041                   | 784                     | 728                     | -257                   | -25%                 | 22                | 18                | 13               | -9                  | -40.9                |
| Area leased from governments - Acres  | 114,388                 | 115,134                 | 97,779                  | 746                    | 1%                   | 1,722             | 2,667             | 1,162            | -560                | -32.5                |

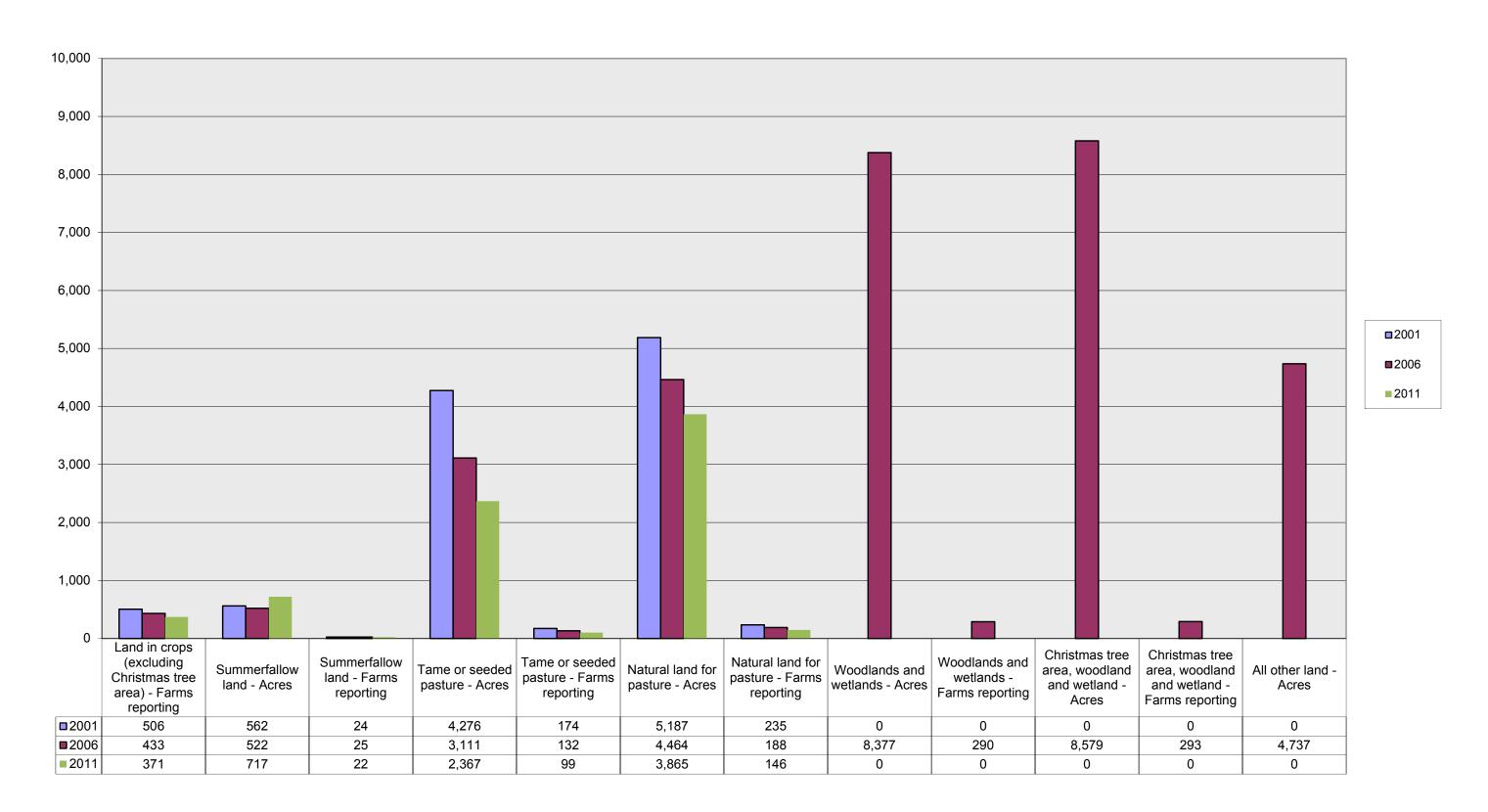
| Agriculture Statistics and Analysis Halton / CLIENT  |                    | 0                    | Intario            |                     |                      |              |              | Halton          |                     |                      |
|--|--------------------|----------------------|--------------------|---------------------|----------------------|--------------|--------------|-----------------|---------------------|----------------------|
| Farm Statistics from Census  | 2001               | 2006                 | 2011               | 2001-2011<br>Change | 2001-2011<br>%Change | 2001         | 2006         | 2011            | 2001-2011<br>Change | 2001-2011<br>%Change |
| Area rented or leased from others - Farms reporting  | 19,944             | 18,436               | 16,762             | -1,508              | -8%                  | 205          | 164          | 134             | -71                 | -34.6                |
| Area rented or leased from others - Acres  | 3,629,128          | 3,767,400            | 3,755,724          | 138,272             | 4%                   | 49,253       | 44,273       | 44,307          | -4,946              | -10.0                |
| Area crop-shared from others - Farms reporting   | 3,346              | 2,489                | 2,316              | -857                | -26%                 | 21           | 12           | 7               | -14                 | -66.7                |
| Area crop-shared from others - Acres   | 390,663            | 323,394              | 305,202            | -67,269             | -17%                 | 1,960        | 1,249        | 355             | -1,605              | -81.9                |
| Other area used by this operation - Farms reporting  | na                 | 2,997                | 3,239              | /                   | /                    | na           | 34           | na              | /                   | /                    |
| Other area used by this operation - Acres  Total area of land owned, leased, rented, crop-shared or used by this operation - Farms reporting | na<br>59,728       | 252,348              | 242,053<br>51,950  | -2,517              | -4%                  | na<br>619    | 1,903<br>566 | na<br>469       | -150                | -24.2                |
| Total area of land owned, leased, rented, crop-shared or used by this operation - Farms reporting  | 13,507,357         | 57,211<br>14,071,820 | 12,668,236         | 564,463             | -4%<br>4%            | 98,758       | 95,690       | 79,567          | -19,191             | -24.2<br>-19.4       |
| Area rented or leased to others - Farms reporting  | 13,307,337<br>na   | 8,031                | 9,374              | 504,405             | 476                  | 98,738<br>na | 93,090       | 7 <i>3,</i> 307 | -13,131             | -19.4                |
| Area rented or leased to others - Acres  | na                 | 607,920              | 684,576            | ,                   | /                    | na           | 5,854        | na              | ,                   | ,                    |
| Area crop-shared to others - Farms reporting   | na                 | 1,547                | na                 | ,                   | /                    | na           | 9            | na              | ,                   | ,                    |
| Area crop-shared to others - Acres   | na                 | 111,338              | na                 | ,                   | /                    | na           | 476          | na              | ,                   | ,                    |
| Other area used by others - Farms reporting  | na                 | 930                  | na                 | ,                   | ,                    | na           | 15           | na              | ,                   |                      |
| Other area used by others - Acres  | na                 | 42,346               | na                 | /                   | /                    | na           | 461          | na              | /                   | /                    |
| Total area of land used by others - Farms reporting  | na                 | 10,107               | 9,374              | /                   | /                    | na           | 101          | na              | /                   | /                    |
| Total area of land used by others - Acres  | na                 | 761,604              | 684,576            | /                   | /                    | na           | 6,791        | na              | /                   | /                    |
| Land Management (tillage, fertility, crop protection)  |                    |                      |                    |                     |                      |              |              |                 |                     |                      |
| Total number of farms  | na                 | 57,211               | na                 | /                   | /                    | na           | 566          | na              | /                   | /                    |
| Weed control on summerfallow land, chemical only - Farms reporting   | 112                | 86                   | 90                 | -26                 | -23%                 | 1            | 4            | 1               | 0                   | 0.0                  |
| Weed control on summerfallow land, chemical only - Acres   | 3,695              | 2,671                | 1,578              | -1,024              | -28%                 | X            | 29           | Х               | /                   | /                    |
| Weed control on summerfallow land, tillage only - Farms reporting  | 1,092              | 811                  | 857                | -281                | -26%                 | 18           | 19           | 14              | -4                  | -22.2                |
| Weed control on summerfallow land, tillage only - Acres  | 22,998             | 19,886               | 857                | -3,112              | -14%                 | 388          | 461          | 14              | -374                | -96.4                |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Farms Reporting                                       | 321                | 228                  | 200                | -93                 | -29%                 | 5            | 4            | 7               | 2                   | 40.0                 |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Acres   | 8,482              | 6,837                | 4,545              | -1,645              | -19%                 | x            | 32           | X               | /                   | 22.2                 |
| Use of herbicides - Farms reporting  | 31,544             | 27,034               | 25,695             | -4,510              | -14%                 | 233          | 195          | 158             | -75<br>0.314        | -32.2<br>-18.3       |
| Use of herbicides - Acres Use of insecticides - Farms reporting  | 5,458,514<br>9,370 | 5,433,806            | 5,923,725<br>7,076 | -24,708<br>-241     | 0%<br>-3%            | 50,425<br>94 | 42,710<br>74 | 41,211<br>71    | -9,214<br>-23       | -18.3<br>-24.5       |
| Use of insecticides - Farms reporting  Use of insecticides - Acres   | 9,370              | 9,129<br>1,259,747   | 1,173,027          | 1,250,377           | 13344%               | 94           | 13,365       | 19,104          | 19,010              | 20,223.4             |
| Use of fungicides - Farms reporting  | 5,712              | 5,691                | 7,062              | -21                 | 0%                   | 71           | 46           | 51              | -20                 | -28.2                |
| Use of fungicides - Acres  | 479,753            | 653,787              | 980,782            | 174,034             | 36%                  | 15,213       | 15,006       | 17,233          | 2,020               | 13.3                 |
| Use of commercial fertilizer - Farms reporting   | 35,445             | 32,580               | 27,905             | -2,865              | -8%                  | 272          | 216          | 175             | -97                 | -35.7                |
| Use of commercial fertilizer - Acres   | 5,514,956          | 5,871,903            | 5,823,731          | 356,947             | 6%                   | 47,828       | 41,685       | 34,589          | -13,239             | -27.7                |
| Use of lime - Farms reporting  | na                 | 2,548                | 2,902              | /                   | /                    | na           | 21           | na              | /                   | /                    |
| Use of lime- Acres   | na                 | 178,589              | 263,350            | /                   | /                    | na           | 1,572        | na              | /                   | /                    |
| Crop rotation - Soil conservation practices - Farms reporting  | 39,040             | 38,398               | 34,056             | -642                | -2%                  | 286          | 272          | 218             | -68                 | -23.8                |
| Rotational grazing - Soil conservation practices - Farms reporting   | na                 | 15,034               | 11,168             | /                   | /                    | na           | 155          | na              | /                   | /                    |
| Winter cover crops - Soil conservation practices - Farms reporting   | 5,751              | 8,585                | 6,340              | 2,834               | 49%                  | 41           | 59           | 38              | -3                  | -7.3                 |
| Plowing down green crops - Soil conservation practices - Farms reporting   | 7,288              | 11,559               | 10,691             | 4,271               | 59%                  | 51           | 79           | 64              | 13                  | 25.5                 |
| Buffer zones around water bodies - Soil conservation practices - Farms reporting   | na                 | 14,272               | 12,168             | /                   | /                    | na           | 132          | na              | /                   | /                    |
| Windbreaks or shelterbelts (natural or planted) - Soil conservation practices - Farms reporting  | 8,132              | 19,044               | 14,622             | 10,912              | 134%                 | 65           | 169          | 125             | 60                  | 92.3                 |
| Total number of farms producing or using manure  | na                 | 36,734               | 31,371             | /                   | /                    | na           | 342          | na              | /                   | /                    |
| Manure applied on this operation - Farms reporting   | na                 | 31,669               | 28,071             | /                   | /                    | na           | 233          | na              | /                   | /                    |
| Manure sold or given to others - Farms reporting  Manure bought or received from others - Farms reporting                                    | na<br>na           | 4,617<br>2,137       | 3,470<br>1,942     | /                   | /                    | na           | 105<br>25    | na<br>na        | /                   | /                    |
| Other manure produced or applied on this operation (composted, dried, processed, stored, etc.) - Farms reporting                             | na                 | 4,785                | 3,491              | /                   | /                    | na<br>na     | 81           | na              | ,                   | /                    |
| Composted manure incorporated into soil - Farms reporting  | na                 | 7,637                | na                 | ,                   | /                    | na           | 97           | na              | ,                   | /                    |
| Composted manure incorporated into soil - Acres  | na                 | 242,995              | na                 | ,                   | /                    | na           | 1,739        | na              | ,                   | ,                    |
| Land use for composted manure incorporated into soil - Field crops   | na                 | 3,783                | na                 | ,                   | 7                    | na           | 37           | na              | ,                   | /                    |
| Land use for composted manure incorporated into soil - Hay and pasture   | na                 | 3,693                | na                 | ,                   | /                    | na           | 46           | na              | ,                   | /                    |
| Land use for composted manure incorporated into soil - Other   | na                 | 984                  | na                 | ,                   | 7                    | na           | 23           | na              | ,                   | /                    |
| Composted manure not incorporated into soil - Farms reporting  | na                 | 4,844                | 9,431              | ,                   | 7                    | na           | 53           | na              | ,                   | /                    |
| Composted manure not incorporated into soil - Acres  | na                 | 140,332              | 369,228            | /                   | /                    | na           | 1,699        | na              | /                   | /                    |
| Land use for composted manure not incorporated into soil - Field crops   | na                 | 720                  | na                 | /                   | /                    | na           | 9            | na              | /                   | /                    |
| Land use for composted manure not incorporated into soil - Hay and pasture   | na                 | 4,152                | na                 | /                   | /                    | na           | 45           | na              | /                   | /                    |
| Land use for composted manure not incorporated into soil - Other   | na                 | 293                  | na                 | /                   | /                    | na           | 4            | na              | /                   | /                    |
| Solid manure incorporated into soil - Farms reporting  | na                 | 12,213               | na                 | /                   | /                    | na           | 75           | na              | /                   | /                    |
| Solid manure incorporated into soil - Acres  | na                 | 597,933              | na                 | /                   | /                    | na           | 2,318        | na              | /                   | /!                   |
| Land use for solid manure incorporated into soil - Field crops   | na                 | 10,073               | na                 | /.                  | /                    | na           | 51           | na              | /                   | /                    |
| Land use for solid manure incorporated into soil - Hay and pasture   | na                 | 2,849                | na                 | /.                  | /                    | na           | 20           | na              | /                   | /.                   |
| Land use for solid manure incorporated into soil - Other   | na                 | 490                  | na<br>12.736       | /,                  | /                    | na           | 9            | na              | /                   | /,                   |
| Solid manure not incorporated into soil - Farms reporting  | na                 | 9,713                | 13,736             | /                   | /                    | na           | 45           | na              | /                   | /                    |

| Agriculture Statistics and Analysis Halton / CLIENT                             |           | 0         | ntario    |                     |                      |        |        | Halton |                     |                      |
|---|-----------|-----------|-----------|---------------------|----------------------|--------|--------|--------|---------------------|----------------------|
| Farm Statistics from Census   | 2001      | 2006      | 2011      | 2001-2011<br>Change | 2001-2011<br>%Change | 2001   | 2006   | 2011   | 2001-2011<br>Change | 2001-2011<br>%Change |
| Solid manure not incorporated into soil - Acres                                 | na        | 386,465   | 690,082   | /                   | /                    | na     | 1,335  | na     | /                   | /                    |
| Land use for solid manure not incorporated into soil - Field crops              | na        | 2,644     | na        | /                   | /                    | na     | 8      | na     | /                   | /                    |
| Land use for solid manure not incorporated into soil - Hay and pasture          | na        | 7,989     | na        | /                   | /                    | na     | 38     | na     | /                   | /                    |
| Land use for solid manure not incorporated into soil - Other                    | na        | 249       | na        | /                   | /                    | na     | 2      | na     | /                   | /                    |
| Liquid manure injected or incorporated into soil - Farms reporting              | na        | 3,525     | 3,079     | /                   | /                    | na     | 2      | na     | /                   | /                    |
| Liquid manure injected or incorporated into soil - Acres                        | na        | 445,033   | 444,708   | /                   | /                    | na     | x      | na     | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Field crops     | na        | 3,380     | na        | /                   | /                    | na     | 2      | na     | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Hay and pasture | na        | 436       | na        | /                   | /                    | na     | 0      | na     | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Other           | na        | 53        | na        | /                   | /                    | na     | 0      | na     | /                   |                      |
| Liquid manure not incorporated into soil - Farms reporting                      | na        | 2,551     | na        | /                   | /                    | na     | 2      | na     | /                   | ,                    |
| Liquid manure not incorporated into soil - Acres                                | na        | 244,651   | na        | /                   | /                    | na     | x      | na     | /                   | /                    |
| Land use for liquid manure not incorporated into soil - Field crops             | na        | 1,386     | na        | /                   | /                    | na     | 1      | na     | /                   |                      |
| Land use for liquid manure not incorporated into soil - Hay and pasture         | na        | 1,640     | na        | /                   | /                    | na     | 2      | na     | /                   | ,                    |
| Land use for liquid manure not incorporated into soil - Other                   | na        | 39        | na        | /                   | /                    | na     | 0      | na     | /                   |                      |
| Liquid manure applied by irrigation - Farms reporting                           | na        | 408       | na        |                     |                      | na     | 0      | na     | ,                   | ,                    |
| Liquid manure applied by irrigation - Acres                                     | na        | 32,117    | na        |                     |                      | na     | 0      | na     | ,                   | ,                    |
| Land use for liquid manure applied by irrigation - Field crops                  | na        | 324       | na        |                     |                      | na     | 0      | na     | ,                   | ,                    |
| Land use for liquid manure applied by irrigation - Hay and pasture              | na        | 141       | na        |                     |                      | na     | 0      | na     | ,                   | ,                    |
| Land use for liquid manure applied by irrigation - Other                        | na        | 19        | na        | ,                   | ,                    | na     | 0      | na     | ,                   | ,                    |
| Total land prepared for seeding - Farms reporting                               | 41,775    | 38,676    | 34,899    | -3,099              | -7%                  | 337    | 284    | 224    | -113                | -33.5                |
| Total land prepared for seeding - Acres   | 6,669,735 | 6,670,555 | 7,075,119 | 820                 |                      | 56,645 | 50,003 | 46,923 | -9,722              | -17.2                |
| Tillage incorporating most crop residue into soil - Farms reporting             | 32,463    | 26,893    | 21,045    | -5,570              |                      | 243    | 164    | 107    | -136                | -56.0                |
| Tillage incorporating most crop residue into soil - Acres                       | 3,452,834 | 2,929,031 | 2,622,837 | -523,803            |                      | 19,436 | 13,582 | 9,364  | -10,072             | -51.8                |
| Tillage retaining most crop residue on the surface - Farms reporting            | 10,557    | 11,341    | 11,824    | 784                 |                      | 87     | 85     | 70     | -17                 | -19.5                |
| Tillage retaining most crop residue on the surface - Acres                      | 1,444,045 | 1,657,893 | 2,111,607 | 213,848             |                      | 14,978 | 14,640 | 15,030 | 52                  | 0.3                  |
| No-till seeding or zero-till seeding - Farms reporting                          | 12,055    | 12,637    | 14,746    | 582                 |                      | 95     | 92     | 102    | 7                   | 7.4                  |
| No-till seeding or zero-till seeding - Acres                                    | 1,772,856 | 2,083,631 | 2,340,675 | 310,775             |                      | 22,231 | 21,781 | 22,529 | 298                 | 1.3                  |
| Total use of irrigation - Farms reporting                                       | 3,002     | 2,983     | 1,987     | -19                 |                      | 52     | 50     | 40     | -12                 | -23.1                |
| Total use of irrigation - Acres   | 121,752   | 156,445   | 103,410   | 34,693              |                      | 1,824  | 1,903  | 1,284  | -540                | -29.6                |
| Irrigated field crops - Farms reporting   | na        | 1,063     | 424       | /                   | 1                    | na     | 3      | na     | 1                   |                      |
| Irrigated field crops - Acres   | na        | 70,730    | 39,571    | ,                   | ,                    | na     | 205    | na     | ,                   | /                    |
| Irrigated hay and pasture -Farms reporting                                      | na        | 89        | 74        | ,                   | ,                    | na     | 3      | na     | ,                   | /                    |
| Irrigated hay and pasture - Acres   | na        | 2,773     | 1,812     | ,                   | ,                    | na     | 18     | na     | /                   | //                   |
| Irrigated vegetables - Farms reporting  | na        | 1,122     | 923       | ,                   | ,                    | na     | 23     | na     | ,                   | //                   |
| Irrigated vegetables - Acres  | na        | 48,750    | 39,546    | ,                   | ,                    | na     | 384    | na     | ,                   | ′,                   |
| Irrigated fruit - Farms reporting   | na        | 794       | 556       | ,                   | ,                    | na     | 18     | na     | ,                   | ′,                   |
| Irrigated fruit - Acres   | na        | 18,003    | 12,568    | ,                   | ,                    | na     | 534    | na     | ,                   | ′,                   |
| Other irrigated areas - Farms reporting   | na        | 357       | 310       | ,                   | ,                    | na     | 13     | na     | ,                   | ′,                   |
| Other irrigated areas - Acres   | na        | 16,189    | 9,913     | ,                   | ,                    | na     | 762    | na     | ,                   | ,                    |

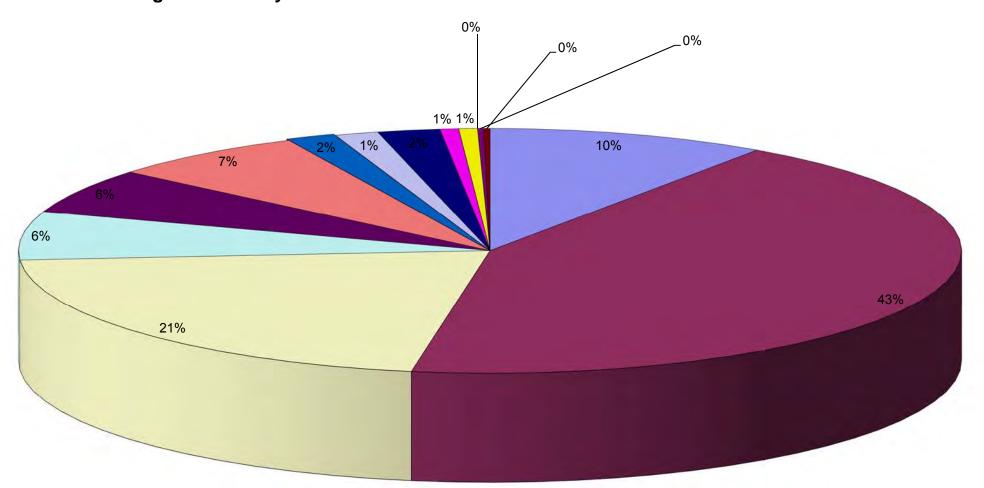
| Halton at-a-glance Report  |               |                | Ontario                     |                                  |          |             | Halton      |             | Locati  | ion Quo   | tient        |
|--|---------------|----------------|-----------------------------|----------------------------------|----------|-------------|-------------|-------------|---------|-----------|--------------|
| Farm Statistics from Census  | 2001          | 2006           | 2011                        | Change (Number)                  | % Change | 2001        | 2006        | 2011        | 2001    | 2006      | 2011         |
| Total Number of Farms  | 59,728        | 57,211         | Farm Statistics<br>51,950   | -5,261                           | -8.81%   | 619         | 566         | 469         |         |           |              |
| Total operators  | 85,020        | 82,410         | 74,840                      | -7,570                           | -8.90%   | 855         | 785         | 675         |         |           |              |
| Farms reporting total farm area - Under 10 acres                       | 2860          | 3,163          | 2,741                       | -422                             | -14.76%  | 48          | 54          | 45          | 1.62    |           | 1.82         |
| Farms reporting total farm area - 10 to 69 acres                       | 12,516        | 13,690         | 12,681                      | -1,009                           | -8.06%   | 256         | 246         | 202         | 1.97    | 1.82      | 1.76         |
| Farms reporting total farm area - 70 to 129 acres                      | 14,262        | 12,857         | 11,779                      | -1,078                           | -7.56%   | 136         | 113         | 99          | 0.92    | 0.89      | 0.93         |
| Farms reporting total farm area - 130 to 179 acres                     | 6,531         | 5,622          | 4,969                       | -2,509                           | -30.38%  | 440         | 413         | 346         | 6.50    | 7.43      | 7.71         |
| Farms reporting total farm area - 180 to 239 acres                     | 6,192         | 5,472          | 4,801                       | -671                             | -10.84%  | 38          | 32          | 28          | 0.59    | 0.59      | 0.65         |
| Farms reporting total farm area - 240 to 399 acres                     | 8,556         | 7,554          | 6,460                       | -1,094                           | -12.79%  | 49          | 35          | 32          | 0.55    | 0.47      | 0.55         |
| Farms reporting total farm area - 400 to 559 acres                     | 3,936         | 3,635          | 3,359                       | -276                             | -7.01%   | 15          | 16          | 8           | 0.37    | 0.44      | 0.26         |
| Farms reporting total farm area - 560 to 759 acres                     | 2,173         | 2,175          | 2,026                       | -149                             | -6.86%   | 14          | 9           | 7           | 0.62    | 0.42      | 0.38         |
| Farms reporting total farm area - 760 to 1,119 acres                   | 1,548         | 1,640          | 1,587                       | -2,190                           | -37.49%  | 116         | 92          | 75          | 7.23    | 5.67      | 5.23         |
| Farms reporting total farm area - 1,120 to 1,599 acres                 | 665           | 762            | 788                         | 26                               | 3.91%    | 8           | 6           | 3           | 1.16    | 0.80      | 0.42         |
| Farms reporting total farm area - 1,600 to 2,239 acres                 | 288           | 361            | 436                         | 75                               | 26.04%   | 3           | 1           | 3           | 1.01    | 0.28      | 0.76         |
| Farms reporting total farm area - 2,240 to 2,879 acres                 | 83            | 120            | 152                         | 32                               | 38.55%   | 0           | 1           | 0           | 0.00    | 0.84      | 0.00<br>1.40 |
| Farms reporting total farm area - 2,880 to 3,519 acres                 | 55            | 66             | 79<br>92                    | 13                               | 23.64%   | 0           | 0           | 1           | 0.00    | 0.00      | 1.40         |
| Farms reporting total farm area - 3,520 acres and over                 | 63            | 94             | Land Use (                  | Acres)                           | -3.17%   | 1           | 1           | 1           | 1.53    | 1.08      | 1.20         |
| Land in crops (excluding Christmas tree area)                          | 9,035,915     | 9,046,383      | 8,929,948                   |                                  |          | 75,290      | 67,486      | 61,673      |         |           |              |
| Summerfallow land  | 35,175        | 29,394         | 23,450                      | -5,944                           | 0        | 562         | 522         | 717         |         | ,         |              |
| Tame or seeded pasture   | 773,650       | 749,719        | 648,758                     | -100,961                         | 0        | 4,276       | 3,111       | 2,367       |         |           |              |
| Natural land for pasture   | 1,314,335     | 1,112,668      | 984,808                     | -127,860                         | 0        | 5,187       | 4,464       | 3,865       |         |           |              |
| Woodlands and wetlands   | na            | 1,838,372      | 1,597,730                   | -240,642                         | /        | na          | 8,377       | na          |         |           |              |
| Christmas tree area, woodland and wetland                              | na            | 1,854,167      | 1,612,445                   | -241,722                         | /        | na          | 8,579       | na          |         | "         |              |
| All other land   | na            | 517,885        | 468,827                     | -49,058                          | /        | na          | 4,737       | na          |         |           |              |
| Total area of farms  | 13,507,357    | 13,310,216     | na                          | ,                                | ,        | 98,758      | 88,899      | na          |         | ,         |              |
|  |               |                | Hired Farm Lab              | our (Weeks)                      |          |             |             |             |         |           |              |
| Paid work, seasonal or temporary                                       | 911,030       | 878,920        | 812,057                     | -66,863                          | 0        | 18,253      | 22,629      | 16,413      |         |           |              |
| Paid work, year round  | 1,376,166     | 1,392,257      | 1,405,252                   | 12,995                           | 0        | 43,987      | 43,384      | 41,459      |         |           |              |
| Total weeks of paid work   | 2,287,196     | 2,271,177      | 2,217,309                   | -53,868                          | 0        | 62,240      | 66,013      | 57,872      |         |           |              |
|  |               |                | Farm Capital                | (Number)                         |          |             |             |             |         |           |              |
| Farms under \$100,000  | 1,566         | 945            |                             |                                  |          | 9           | 9           |             | 1.8     |           | /            |
| Farm Capital - \$100,000 to \$199,999                                  | 6,794         | 3,281          | 1,866                       | -1,415                           | 0        | 14          | 23          | 5           | 5.0     |           | 3.4          |
| Farm capital - Under \$200,000   | 8,360         | 4,226          | 1,866                       | -1,415                           | 0        | 23          | 32          | 5           | 3.8     |           | 3.4          |
| Farm Capital - \$200,000 to \$349,000                                  | 13,791        | 9,736          | 5,914                       | -3,822                           | 0        | 74          | 60          | 27          | 1.9     |           | 2.0          |
| Farm Capital - \$350,000 to \$499,999                                  | 9,453         | 9,122          | 7,080                       | -2,042                           | 0        | 111         | 60          | 34          | 0.9     | 1.5       | 1.9          |
| Farm capital - 200,000 to \$499,999                                    | 23,244        | 18,858         | 12,994                      | -5,864                           | 0        | 185         | 120         | 61          | 1.3     |           | 1.9          |
| Farm Capital - \$500,000 to \$999,999                                  | 15,060        | 16,803         | 15,276                      |                                  | 0        | 221         | 170         | 129         |         |           | 1.1          |
| Farm Capital - \$1,000,000 to \$1,499,999                              | 5,698         | 6,767          | 7,012                       | 245<br><b>000 to \$1,999,999</b> | 0        | 71          | 85          | 73          | 0.8     | 0.8       | 0.9          |
| Farm Capital - \$2,000,000 to \$3,499,999                              | na            | 4,196          | 5,234                       |                                  | /        | na          | 50          | na          |         |           |              |
| Farm Capital - \$3,500,000 and over                                    | na            | 3,058          | 5,240                       | 2,182                            | /        | na          | 74          | na          |         | , I       |              |
|  |               |                | Total Gross Fari            |                                  |          |             |             |             |         |           |              |
| Farms reporting total gross farm receipts - Under \$10,000             | 15,370        | 14,500         | 12,263                      | -2,237                           | 0        | 190         | 173         | 150         |         |           |              |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999       | 11,378        | 10,828         | 9,098                       | -1,730                           | -15.20%  | 111         | 101         | 89          |         | ,         |              |
| Farms reporting total gross farm receipts - Under \$24999              | 26,748        | 25,328         | 21,361                      | -3,967                           | 0        | 301         | 274         | 239         | #VALUE! | #VALUE! # | VALUE!       |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999       | 7,862         | 7,397          | 6,720                       | -677                             | -8.61%   | 87          | 69          | 38          |         | ,         |              |
| Farms reporting total gross farm receipts - \$50,000 to \$99,999       | 6,542         | 6,521          | 6,189                       | -332                             | 0        | 71          | 77          | 57          |         |           |              |
| Farms reporting total gross farm receipts - \$100,000 to \$249,999     | 9,587         | 7,965          | 6,985                       | -980                             | -10.22%  | 73          | 51          | 59          |         |           |              |
| Farms reporting total gross farm receipts - \$250,000 to \$499,999     | 5,493         | 5,589          | 5,086                       | -503                             | -9.16%   | 45          | 54          | 31          |         |           |              |
| Total gross farm receipts (excluding forest products sold) - Amount \$ | 9,115,454,790 | 10,342,031,229 | 11,890,835,395              | 1,548,804,166                    | 16.99%   | 141,473,312 | 132,041,893 | 123,942,913 |         |           |              |
|  |               | •              | Greenhouse Area             | (Square feet)                    |          |             |             |             |         |           |              |
| Greenhouse flowers   | 43,662,922    | 49,414,104     | 42,594,525                  |                                  | 0        | 1,274,110   | х           | Х           |         |           |              |
| Greenhouse vegetables  | 47,727,506    | 69,808,871     | 86,209,724                  |                                  | 0        | 497,769     | х           | X           |         |           |              |
| Total wheat  | 670,857       | 1,235,390      | Grown to Major<br>1,217,328 | Field Crops (Acres)<br>-18,062   | 0        | 9,740       | 9,421       | 9,402       |         |           |              |
| Spring wheat (excluding durum)   | 125,477       | 202,902        | 1,217,328                   | -88,259                          | -1       | 1,271       | 9,421<br>X  | 303         |         |           |              |
| Durum wheat  | 125,477       | 4,012          | 2,682                       | -88,259<br>-1,330                | -1       | 0           | X           | 303         |         |           |              |
| Winter wheat   | 545,380       | 1,028,476      | 445,155                     | -583,321                         | -1       | 8,469       | 8,843       | 3,682       |         |           |              |
| Oats   | 101,670       | 131,952        | 71,040                      | -60,912                          | -1       | 785         | 886         | 172         |         |           |              |
| Barley   | 308,728       | 221,029        | 126,881                     |                                  | 0        | 2,584       | 1,616       | 525         |         |           |              |
| buriey   | 300,720       | 221,029        | 120,001                     | -34,140                          | U        | 2,304       | 1,010       | 323         |         |           |              |

| Halton at-a-glance Report  |                |                | Ontario                      |                  |          |               | Halton        |               | Locatio | on Quo | tient |
|--|----------------|----------------|------------------------------|------------------|----------|---------------|---------------|---------------|---------|--------|-------|
| Farm Statistics from Census  | 2001           | 2006           | 2011                         | Change           | % Change | 2001          | 2006          | 2011          | 2001    | 2006   | 2011  |
| Mixed grains   | 218,265        | 173,454        | 106,162                      | -67,292          | 0        | 1,230         | 536           | 374           |         |        |       |
| Corn for grain   | 2,003,025      | 1,577,862      | 2,032,356                    | 454,494          | 0        | 16,073        | 13,740        | 12,930        |         |        |       |
| Corn for silage  | 319,364        | 320,759        | 271,701                      | -49,058          | 0        | 1,995         | 1,068         | 538           |         |        |       |
| Total rye  | 66,519         | 65,356         | 34,868                       | -30,488          | 0        | 39            | 127           | X             |         |        |       |
| Canola (rapeseed)  | 36,439         | 18,575         | 15,202                       | -3,373           | 0        | х             | 0             | 170           |         |        |       |
| Soybeans   | 2,248,466      | 2,155,884      | 2,464,870                    | 308,986          | 0        | 20,081        | 18,617        | 19,594        |         |        |       |
| Dry field peas   | 3,127          | 4,376          | 4,803                        | 427              | 0        | х             | х             | X             |         |        |       |
| Dry white beans  | 58,559         | 92,289         | 40,236                       | -52,053          | -1       | X             | X             | 0             |         |        |       |
| Alfalfa and alfalfa mixtures   | 1,610,809      | 1,662,370      | 1,346,210                    | -316,160         | 0        | 13,342        | 10,884        | 10,639        |         |        |       |
| Potatoes   | 43,396         | 38,155         | 37,384                       | -771             | 0        | 18            | х             | 0             |         |        |       |
| Tobacco  | 58,333         | 31,669         |                              | /                | /        | 0             | 0             |               |         |        |       |
|  | <b>.</b>       |                |                              | Poultry on Farms |          |               |               |               |         |        |       |
| Calves, under 1 year   | 595,191        | 526,552        | 456,667                      | -69,885          | 0        | 2,026         | 1,790         | 1,180         |         |        |       |
| Steers, 1 year and over  | 332,215        | 311,989        | 291,263                      | -20,726          | 0        | 2,762         | 2,483         | 663           | 1       | 1      |       |
| Total heifers, 1 year and over   | 449,326        | 414,483        | 372,934                      | -41,549          | 0        | 3,558         | 3,624         | 1,181         |         |        |       |
| Total cows   | 739,564        | 707,091        | 600,220                      | -106,871         | 0        | 3,114         | 2,233         | 1,755         |         |        |       |
| Beef cows  | 376,020        | 377,354        | 282,062                      | -95,292          | 0        | 1,694         | 1,662         | 1,191         |         |        |       |
| Dairy cows   | 363,544        | 329,737        | 318,158                      | -11,579          | 0        | 1,420         | 571           | 564           |         |        |       |
| Total cattle and calves  | 2,140,731      | 1,982,651      | 1,741,381                    | -241,270         | 0        | 11,581        | 10,215        | 4,907         |         |        |       |
| Total sheep and lambs  | 337,625        | 311,162        | 352,807                      | 41,645           | 0        | 2,075         | 1,627         | 1,267         |         |        |       |
| Sows and gilts for breeding  | 356,172        | 417,999        | 280,816                      | -137,183         | 0        | 1,013         | X             | X             |         |        |       |
| Total pigs   | 3,457,346      | 3,950,592      | 3,088,646                    | -861,946         | 0        | 6,254         | 3,508         | X             |         |        |       |
| Total hens and chickens  | 43,624,696     | 44,101,552     | 46,902,316                   | 2,800,764        | 0        | 447,321       | 221,811       | 139,913       |         |        |       |
| Turkeys  | 3,402,697      | 3,556,250      | 3,483,828                    | -72,422          | 0        | X             | X             | X             |         |        |       |
| Apples   | 24,251         | 20,169         | rea of Major Fruit<br>15,830 | -4,339           | 0        | 366           | 321           | 187           | 1.81    | 2.13   | 1.71  |
| Pears  | 2,381          | 2,546          | 1,383                        | -1,163           | 0        | 91            | 98            | 109           | 4.59    | 5.16   | 11.41 |
| Plums and prunes   | 1,130          | 1,231          | 1,075                        | -156             | 0        | 7             | 1             | 103<br>Y      | 0.74    | 0.44   | /     |
| Cherries (sweet)   | 993            | 950            | 576                          | -374             | 0        | ×             | 3             | 3             | /       | 0.42   | 0.75  |
| Cherries (sour)  | 2,314          | 2,546          | 2,342                        | -204             | 0        | .,            | V             | 0             | ,       | 0.12   | 0.00  |
| Peaches  | 5,782          | 7,894          | 6,455                        | -1,439           | 0        | x             | X             | V             | /       | /      | 0.00  |
| Grapes   | 18,206         | 20,595         | 18,383                       | -2,212           | 0        | 7             | 169           | 74            | 0.05    | 1.10   | 0.58  |
| Strawberries   | 15,772         | 4,243          | 3,283                        | -960             | 0        | 7             | 157           | 95            | 0.05    | 4.96   | 4.19  |
| Raspberries  | 1,147          | 1,153          | 902                          | -251             | 0        | 66            | 48            | 25            | 0.03    | 4.50   | 4.13  |
| The state of the s | -)             | , ,            | of Major Vegetab             |                  |          |               |               |               |         |        |       |
| Sweet corn   | 49,019         | 38,617         | 25,540                       | -13,077          | 0        | 336           | 125           | 97            |         |        |       |
| Tomatoes   | 21,201         | 20,195         | 16,558                       | -3,637           | 0        | 55            | 177           | 20            |         |        |       |
| Cucumbers  | 8,374          | 4,146          | 3,484                        | -662             | 0        | 13            | 8             | 2             | ,       |        |       |
| Green peas   | 23,308         | 21,482         | 15,121                       | -6,361           | 0        | 45            | 24            | х             |         |        |       |
| Green and wax beans  | 13,035         | 11,879         | 9,186                        | -2,693           | 0        | 143           | x             | X             | ,       |        |       |
| Cabbage  | 4,137          | 3,707          | 3,354                        | -353             | 0        | 132           | 129           | 64            |         |        |       |
| Broccoli   | 2,860          | 3,712          | 4,506                        | 794              | 0        | 41            | х             | Х             |         |        |       |
| Carrots  | 8,872          | 9,993          | 9,855                        | -138             | 0        | x             | x             | 2             |         |        |       |
| Peppers  | 4,112          | 4,015          | 3,892                        | -123             | 0        | 16            | 15            | 19            |         |        |       |
| Pumpkins   | na             | 5,430          | 4,658                        | -772             | /        | na            | 103           | na            |         |        |       |
| Pumpkins, squash and zucchini  | 7,765          | 9,297          | 8,248                        | -1,049           | 0        | 163           | 143           | 114           |         |        |       |
| Other vegetables   | 5,716          | 7,062          | 10,338                       | 3,276            | 1        | 56            | 112           | 52            |         |        |       |
|  |                |                | Machinery on Farn            | ns (number)      |          |               |               |               | 1       |        |       |
| Total farm trucks  | na             | 69,692         | 65,263                       | /                | /        | na            | 742           | na            |         |        |       |
| Combines   | 17,498         | 15,982         | 14,282                       | -1,516           | 0        | X<br>244      | 102           | 79            | 1       |        |       |
| Balers   | 35,385         | 33,052         | 28,916                       | -2,333           | 0        | 311           | 250           | 236           |         |        |       |
| Value of livestock and poultry - farms Market value \$   | 3,067,497,674  | 2,348,654,689  | Farm Capital & 2,269,367,570 | -718,842,985     | -23.43%  | 19,812,435    | 13,788,015    | 8,941,545     | 0.32    | 0.33   | 0.22  |
| Value of all farm machinery and equipment - Market value \$  | 6,564,007,507  | 7,075,892,331  | 7,616,206,049                | -110,042,960     | -23.4370 | 69,215,405    | 73,757,518    | 74,602,831    | 0.32    | 0.59   | 0.22  |
| Land and Buildings - Market Value  | 40,898,278,324 | 55,912,249,481 | 7,616,206,049                |                  |          | 920,952,894   | 1,075,359,522 | 1,455,411,273 | 1.13    | 1.08   | 1.07  |
| Total farm capital - Market value \$   | 50,529,783,505 | 65,336,796,501 | 85,703,337,499               | 14,807,012,996   | 29.30%   | 1,009,980,734 | 1,162,905,055 | 1,538,955,649 | 1.13    | 1.00   | 1.07  |
| Total famil capital - ivial ket value ş  | 30,329,763,305 | 05,550,790,501 | 05,705,557,499               | 14,007,012,990   | 29.30%   | 1,003,380,734 | 1,102,903,033 | 1,556,955,049 |         |        |       |

#### Halton Total Acreage of Farms by Land Use: 2001-2011

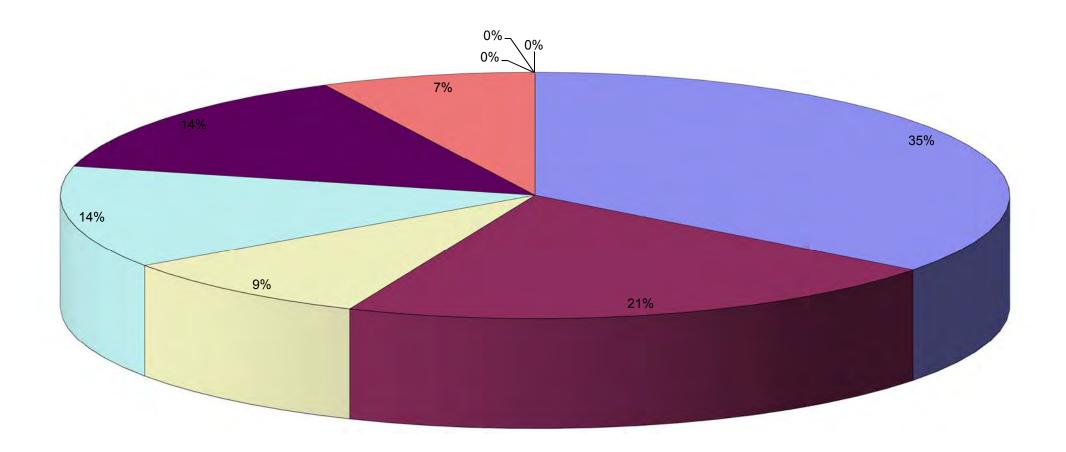


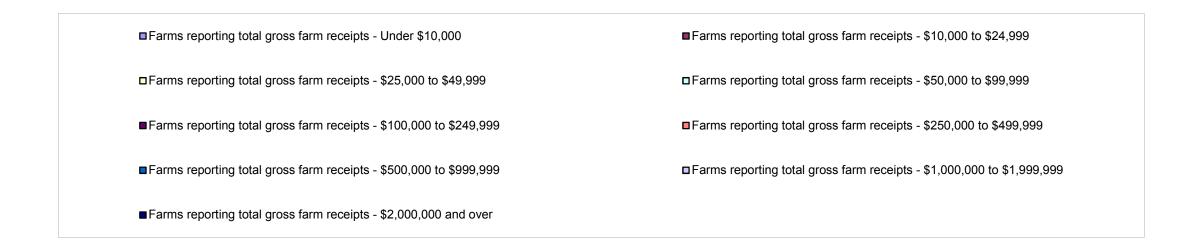
## Halton Percentage of Farms by Total Farm Area: 2011



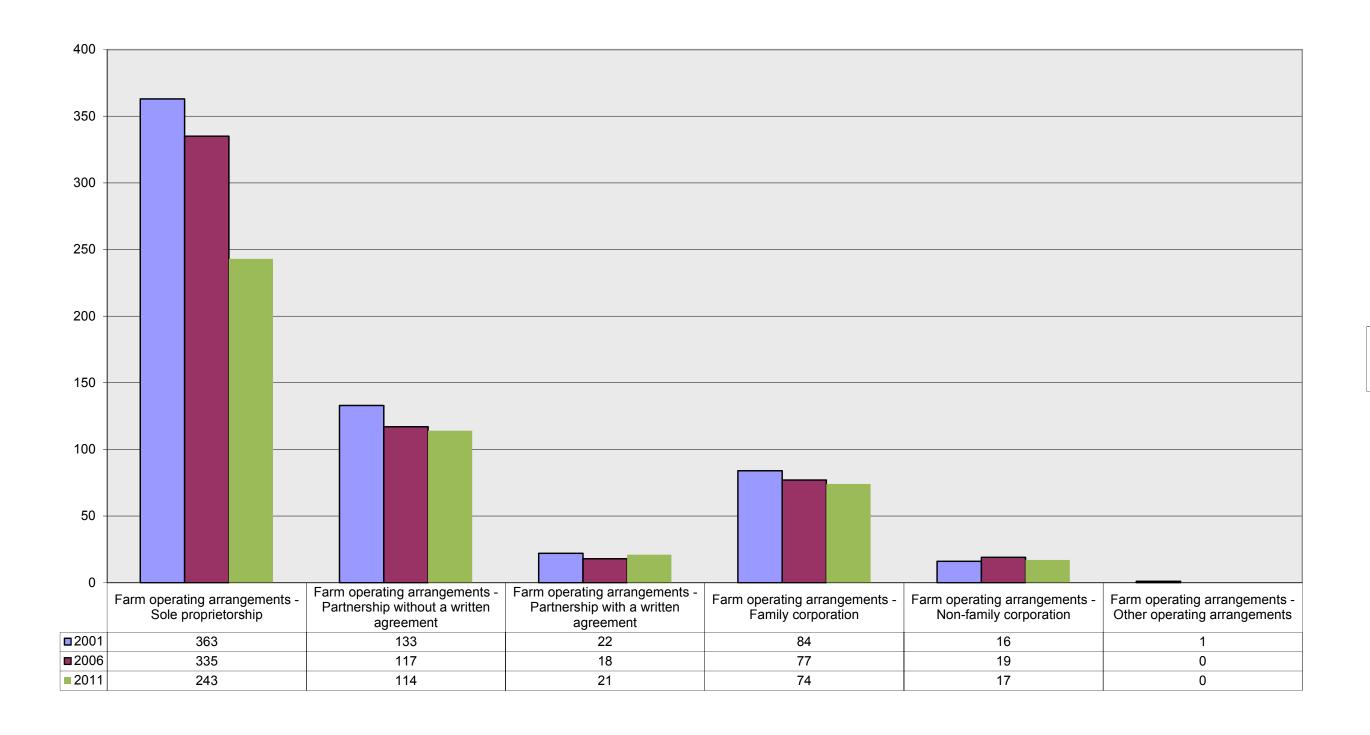


## **Halton Gross Farm Receipts: 2011**





## **Halton Farms Classified by Operating Arrangements**



■2001 ■2006 ■2011

# Burlington – Summary

- 70 farms in 2011 as compared to 95 in 2001 (representing a decrease of 26.3%)
- Average age of farmer 58 years of age
- Gross farm sales have fluctuated over the last 3 census periods and are \$23,243,000 in 2011
- Gross farm sales < \$100,000 49 farms Gross farm sales \$100,000 to \$499,999 - 16 farms Gross farm sales \$500,000 - 5 farms
- Amount of cropland has decreased by 44.8% from 2001 2001 – 9,425 2006 – 7,621 and 2011 – 5203
- Livestock farms -23 farms (decrease of 32.4% from 2001)
- Oilseed and grain farms 9 farms (decrease of 30.8% from 2001)
- Greenhouse, nursery and floraculture 16 farms (increase of 23.1% from 2001)
- Total farm expenses were \$23,249,501 representing an increase of 2.4% from 2001
- Highest farm expenses ranked

All other expenses (excluding depreciation and capital cost allowance Custom work, contract work and hired trucking

Fertilizer and lime purchases

Electricity, telephone and all other telecommunication services All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane Farm interest expenses

• Total farm area

 13 farms < 10 acres</td>
 3 farms 240 - 399 acres

 31 farms 70 - 129 acres
 1 farm 400 - 559 acres

 5 farms 130 - 179 acres
 1 farm 560 - 759 acres

 4 farms 180 - 239 acres
 1 farm 1600 - 2239 acres

- 59/70 farms reported land in crops
- 20/70 farms reported tame or seeded pastures
- Field crops grown on 5203 acres

1451 acres alfalfa and alfalfa mixtures

1225 acres soybeans

635 acres wheat

410 acres corn for grain

33 acres canola

- Fruit production representing 60 acres includes; apple, pears, cherries, peaches, grapes, strawberries, raspberries, other fruit
- 6 farms were involved in vegetable production and includes; tomatoes, cabbage, beets, onion, peppers, pumpkins, squash, zucchini, asparagus and other vegetables
- 526,509 sq ft of greenhouses were reported in use in 2011
- 11 farms reported nursery products
- Livestock inventory

Horses and ponies 369

Hens and chickens 330
Laying hens 222
Poultry or other birds 149
Cows 86
Steers 33
Heifers for slaughter 32

#### • Farm breakdown by NAICS

1 farm
Cattle ranching and farming
Poultry and egg production
Other animal production
Oilseed and grain farming
Vegetable and melon
Fruit and tree nut farming

16 farms Greenhouse, nursery and floraculture

16 farms Other crop farming

• Total value of land and buildings \$197,138,900 (increase of 50.8% over 2001)

| Agriculture Statistics and   |                             | (                           | Ontario             |                     |                      |                      | B                    | Burlingto        | )lì                 |                      |
|--|-----------------------------|-----------------------------|---------------------|---------------------|----------------------|----------------------|----------------------|------------------|---------------------|----------------------|
| Analysis Burlington / CLIENT Farm Statistics from Census   | 2001                        | 2006                        | 2011                | 2001-2011<br>Change | 2001-2011<br>%Change | 2001                 | 2006                 | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change |
| Profile of Selected Community  |                             |                             |                     | Change              | /ochange             |                      |                      |                  | Change              | /ochange             |
| Total number of farms  | 59,728                      | 57,211                      | 51,950              | -5,261              | -9%                  | 95                   | 79                   | 70               | -25                 | -26.3                |
| Total operators  | 85,020                      | 82,410                      | 74,840              | -7,570              | -9%                  | 120                  | 110                  | 100              | -20                 | -16.7                |
| Number of farms operators of farms with one operators  | 35,790                      | 33,200                      | 30,155              | -3,045              | -9%                  | 75                   | 50                   | 40               | -35                 | -46.7                |
| Average age of operators   | 51                          | 53                          | 55                  | 2                   | 4%                   | 54                   | 56                   | 58               | 3                   | 5.7                  |
| Sole Proprietor and Partnerships   | 52,399                      | 48,886                      | 43,192              | -5,694              | -11%                 | 77                   | 68                   | 55               | -22                 | -28.6                |
| Corporations   | 7,275                       | 8,271                       | 8,716               | 445                 | 6%                   | 18                   | 11                   | 15               | -3                  | -16.7                |
| Gross Farm Sales (\$000's)   | 9,115,455                   | 10,342,031                  | 11,890,835          | 1,548,804           | 17%                  | 23,975               | 30,614               | 23,243           | -732                | -3.2                 |
| Farms Under \$100,000 in Gross Farm Receipts   | 41,152                      | 39,246                      | 34,270              | -4,976              | -12%                 | 76                   | 58                   | 49               | -27                 | -35.5                |
| Farms Over \$100,000 to \$500,000 in Gross Farm Receipts   | 15,080                      | 13,554                      | 12,071              | -1,483              | -10%                 | 11                   | 16                   | 16               | 5                   | 45.5                 |
| Farms Over \$500,000 in Gross Farm Receipts Total farm business operating expenses (\$000's)   | 3,496                       | 4,411                       | 5,609               | 1,198               | 34%<br>14%           | 33.609.363           | 5                    | 5                | -3<br>EE1 120       | -37.5<br>2.4         |
| Area of Farms  | 7,829,246,574<br>13,507,357 | 8,843,882,426<br>13,310,216 | 9,965,905,445<br>na | 1,122,023,019       | 14%                  | 22,698,362<br>12,117 | 26,040,401<br>10,641 | 23,249,501<br>na | 551,139<br>,        | 2.4                  |
| Cropland Acres   | 9,035,915                   | 9,046,383                   | 8,929,948           | -116,435            | -1%                  | 9,425                | 7,621                | 5,203            | -4,222              | -44.8                |
| Livestock Farms  | 29,702                      | 28,849                      | 22,407              | -6,442              | -22%                 | 34                   | 29                   | 23               | -4,222              | -32.4                |
| Oilseed and Grain Farms  | 13,371                      | 13,056                      | 15,818              | 2,762               | 21%                  | 13                   | 15                   | 9                | -4                  | -30.8                |
| Greenhouse, nursery and floriculture production  | 2,430                       | 2,822                       | 2,372               | -450                | -19%                 | 13                   | 13                   | 16               | 3                   | 23.1                 |
| Farm Operator Data   |                             | •                           | ·                   |                     | •                    |                      |                      |                  |                     |                      |
| Number of farm operators of farms with two or more operators   | 49,225                      | 49,205                      | 44,685              | -4,520              | -9%                  | 45                   | 60                   | 55               | 10                  | 22.2                 |
| Number of farm operators - Male  | 29,160                      | 58,875                      | 53,595              | -5,280              | -18%                 | 25                   | 75                   | 75               | 50                  | 200.0                |
| Number of farm operators - Female  | 22,805                      | 23,530                      | 21,245              | -2,285              | -10%                 | 30                   | 30                   | 35               | 5                   | 16.7                 |
| Number of farms operators of farms with one operators - Males  | 33,050                      | 30,225                      | 27,400              | -2,825              | -9%                  | 65                   | 40                   | 35               | -30                 | -46.2                |
| Number of farms operators of farms with one operators - Females  | 2,740                       | 2,980                       | 2,760               | -220                | -8%                  | 10                   | 10                   | 5                | -5                  | -50.0                |
| Number of farm operators of farms with two or more operators - Males   | 29,160                      | 28,650                      | 26,195              | -2,455              | -8%                  | 25                   | 30                   | 35               | 10                  | 40.0                 |
| Number of farm operators of farms with two or more operators - Females   | 20,065                      | 20,560                      | 18,490              | -2,070              | -10%                 | 20                   | 20                   | 25               | 5                   | 25.0                 |
| Number of farm operators - under 35 years of age   | 8,975                       | 7,070                       | 6,130               | -940                | -10%                 | 0                    | 5                    | 0                | 0                   | /                    |
| Number of farm operators - 35 to 54 years of age   | 44,150                      | 40,280                      | 31,830              | -8,450              | -19%                 | 70                   | 50                   | 45               | -25                 | -35.7                |
| Number of farm operators - 55 years and over of age  | 31,890                      | 35,065                      | 36,885              | 1,820               | 6%                   | 45                   | 50                   | 50               | 5                   | 11.1                 |
| Number of farms operators of farms with one operators - Under 35 years of age  | 2,895                       | 2,155                       | 1,670               | -485                | -17%                 | 5                    | 5                    | 0                | -5                  | -100.0               |
| Number of farms operators of farms with one operators - 35 to 54 years of age  | 17,550                      | 15,135                      | 11,675              | -3,460              | -20%                 | 35                   | 20                   | 15               | -20                 | -57.1                |
| Number of farms operators of farms with one operators - 55 years and over of age   | 15,345                      | 15,900                      | 16,815              | 915                 | 6%                   | 35                   | 25                   | 30               | -5<br>-             | -14.3                |
| Number of farm operators of farms with two or more operators - Under 35 years of age   | 6,075                       | 4,915                       | 4,460               | -455                | -7%                  | 0                    | 10                   | 5                | 5                   | ,                    |
| Number of farm operators of farms with two or more operators - 35 to 54 years of age   | 26,600                      | 25,135                      | 20,160              | -4,975              | -19%                 | 30                   | 25                   | 30               | 0                   | 0.0                  |
| Number of farm operators of farms with two or more operators - 55 years and over of age  | 16,550                      | 19,155                      | 20,070              | 915<br>2            | 6%                   | 15<br>54             | 30<br>56             | 30<br>58         | 15                  | 100.0<br>5.7         |
| Average age of operators  Number of farms operators of farms with one operators - Average age of farm operators  | 51<br>na                    | 53<br>55                    | 55<br>57            | 2                   | 4%                   | 54<br>na             | 58                   | o na             | 3                   | 5.7                  |
| Number of farm operators of farms with one operators - Average age of farm operators  Number of farm operators of farms with two or more operators - Average age of farm operators | na                          | 51                          | 53                  | 2                   | /                    | na                   | 53                   | na               | ,                   | <i>,</i>             |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - No   | na                          | 6,935                       | 9,135               | 2,200               | /                    | na                   | 20                   | na               | /                   | •                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - Yes  | na                          | 75,475                      | 65,705              | -9,770              | /                    | na                   | 90                   | na               | ,                   | •                    |
| Number of farm operators reporting average hours per week spent working for the agricultural operation in 2005 - Less than   | 23,850                      | 24,480                      | 25,160              | 680                 | 3%                   | 45                   | 45                   | 35               | -10                 | -22.2                |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - 20 to 40 h   | 23,625                      | 22,400                      | 22,025              | -375                | -2%                  | 20                   | 30                   | 30               | 10                  | 50.0                 |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - More than  | 37,540                      | 35,520                      | 27,660              | -7,860              | -21%                 | 50                   | 40                   | 45               | -5                  | -10.0                |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20   | 46,355                      | 41,550                      | na                  | /                   | /                    | 60                   | 60                   | na               | /                   | ,                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 2  | 6,740                       | 7,325                       | na                  | /                   | /                    | 10                   | 10                   | na               | /                   | ,                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 2  | 15,255                      | 15,205                      | na                  | /                   | /                    | 20                   | 15                   | na               | /                   | ,                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20   | 16,655                      | 18,320                      | na                  |                     |                      | 25                   | 25                   | na               |                     | /                    |
| Farm Capital   |                             |                             |                     |                     |                      |                      |                      |                  |                     |                      |
| Total number of farms  | 59,728                      | 57,211                      | na                  | /                   | /                    | 95                   | 79                   | na               | /                   |                      |
| Farm Capital - Under \$100,000 sum!  | 1,566                       | 945                         | 696                 | -249                | -16%                 | 0                    | 2                    | 2                | 2                   |                      |
| Farm Capital - \$100,000 to \$199,999  | 6,794                       | 3,281                       | 1,866               | -1,415              | -21%                 | 2                    | 7                    | 0                | -2                  | -100.0               |
| Farm Capital - \$200,000 to \$349,000  | 13,791                      | 9,736                       | 5,914               | -3,822              | -28%                 | 11                   | 8                    | 7                | -4                  | -36.4                |
| Farm Capital - \$350,000 to \$499,999  | 9,453                       | 9,122                       | 7,080               | -2,042              | -22%                 | 17                   | 11                   | 3                | -14                 | -82.4                |
| Farm Capital - \$500,000 to \$999,999  | 15,060                      | 16,803                      | 15,276              | -1,527              | -10%                 | 31                   | 22                   | 17               | -14                 | -45.2                |
| Farm Capital - \$1,000,000 to \$1,499,999  | 5,698                       | 6,767                       | 7,012               | 245                 | 4%                   | 15                   | 9                    | 13               | -2                  | -13.3                |
| Farm Capital - \$1,500,000 to \$1,999,999  | 2,618                       | 3,303                       | 3,632               | 329                 | 13%                  | 4                    | 6                    | 8                | 4                   | 100.0                |
| Farm Capital - \$2,000,000 to \$3,499,999  | na                          | 4,196                       | 5,234               | 1,038               | /]                   | na                   | 7                    | na               | /                   |                      |
| Farm Capital - \$3,500,000 and over  | na<br>4 749                 | 3,058                       | 5,240               | 2,182               | (00)                 | na<br>15             | 7                    | na<br>20         | /                   | 22.7                 |
| Farms with over 2 Million Capital (Calculated Variable)  | 4,748                       | 7,254                       | 10,474              | 3,220               | 68%                  | 15                   | 14                   | 20               | 5                   | 33.3                 |

| Agriculture Statistics and Analysis Burlington / CLIENT   |                              |                                | Ontario                        |                              |                      |                         | F                       | Burlingt                | <b>011</b>            |                      |
|---|------------------------------|--------------------------------|--------------------------------|------------------------------|----------------------|-------------------------|-------------------------|-------------------------|-----------------------|----------------------|
| Farm Statistics from Census   | 2001                         | 2006                           | 2011                           | 2001-2011<br>Change          | 2001-2011<br>%Change | 2001                    | 2006                    | 2011                    | 2001-2011<br>Change   | 2001-2011<br>%Change |
| Farm Business Structure   |                              |                                |                                |                              |                      |                         |                         |                         |                       |                      |
| Total number of farms   | 59,728                       | 57,211                         | na<br>38.460                   | 2.200                        | 100/                 | 95<br>58                | 79<br>50                | na<br>41                | /<br>-17              | 20.2                 |
| Farm operating arrangements - Sole proprietorship  Farm operating arrangements - Partnership without a written agreement                                      | 33,675<br>14,646             | 31,755<br>13,953               | 28,469<br>12,198               | -3,286<br>-1,755             | -10%<br>-12%         | 16                      | 17                      | 13                      | -17                   | -29.3<br>-18.8       |
| Farm operating arrangements - Partnership with a written agreement  | 4,078                        | 3,178                          | 2,525                          | -653                         | -16%                 | 3                       | 1                       | 1                       | -2                    | -66.7                |
| Farm operating arrangements - Family corporation  | 6,670                        | 7,538                          | 7,837                          | 299                          | 4%                   | 18                      | 11                      | 14                      | -4                    | -22.2                |
| Farm operating arrangements - Non-family corporation Farm operating arrangements - Other operating arrangements   | 605<br>54                    | 733<br>54                      | 879<br>42                      | 146<br>-12                   | 24%<br>-22%          | 0                       | 0                       | 1 0                     | 0                     | /                    |
| Gross Farm Sales  |                              |                                |                                |                              |                      |                         |                         |                         |                       |                      |
| Total number of farms   | na                           | 57,211                         | na                             | /                            | /                    | na                      | 79                      | na                      | /                     | /                    |
| Total gross farm receipts (excluding forest products sold) - Farms reporting  | 59,728                       | 57,211                         | na                             | 1.510.000.100                | /                    | 95                      | 79                      | na                      | 722.225               | /                    |
| Total gross farm receipts (excluding forest products sold) - Amount \$ Farms reporting total gross farm receipts - Under \$10,000                             | 9,115,454,790<br>15,370      | 10,342,031,229<br>14,500       | 11,890,835,395<br>12,263       | 1,548,804,166<br>-2,237      | 17%<br>-15%          | 23,974,891<br>37        | 30,613,802<br>25        | 23,242,635<br>28        | -732,256<br>-9        | -3.1<br>-24.3        |
| Farms reporting total gross farm receipts - Olider \$10,000  Farms reporting total gross farm receipts - \$10,000 to \$24,999                                 | 11,378                       | 10,828                         | 9,098                          | -1,730                       | -15%                 | 12                      | 16                      | 6                       | -9<br>-6              | -24.3<br>-50.0       |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999  | 7,862                        | 7,397                          | 6,720                          | -677                         | -9%                  | 15                      | 7                       | 4                       | -11                   | -73.3                |
| Farms reporting total gross farm receipts - \$50,000 to \$99,999  | 6,542                        | 6,521                          | 6,189                          | -332                         | -5%                  | 12                      | 10                      | 11                      | -1                    | -8.3                 |
| Farms reporting total gross farm receipts - \$100,000 to \$249,999  Farms reporting total gross farm receipts - \$250,000 to \$499,999                        | 9,587<br>5,493               | 7,965<br>5,589                 | 6,985<br>5,086                 | -980<br>-503                 | -10%<br>-9%          | 8                       | 12<br>4                 | 12<br>4                 | 4                     | 50.0<br>33.3         |
| Farms reporting total gross farm receipts - \$220,000 to \$999,999  | 5,493<br>na                  | 2,745                          | 3,248                          | 503                          | -5/6                 | na                      | 1                       | na                      | /                     | /                    |
| Farms reporting total gross farm receipts - \$1,000,000 to \$1,999,999  | na                           | 1,098                          | 1,558                          | 460                          | /                    | na                      | 0                       | na                      | /                     | /                    |
| Farms reporting total gross farm receipts - \$2,000,000 and over Calculated Variable Farms with 500k and over   | na<br>3,496                  | 568<br>4,411                   | 803<br>5,609                   | 235<br>1,198                 | /<br>34%             | na<br>8                 | 4                       | na<br>5                 | /<br>-3               | -37.5                |
| Farm Expenses   | 3,430                        | 4,411                          | 3,009                          | 1,196                        | 3470                 | 8                       | <u> </u>                |                         | -5                    | -37.3                |
| Total number of farms   | 59,728                       | 57,211                         | na                             | /                            | /                    | 95                      | 79                      | na                      | /                     | /                    |
| Fertilizer and lime purchases - Amount \$   | 363,697,863                  | 422,881,752                    | 602,739,381                    | 179,857,629                  | 49%                  | 466,560                 | 1,151,877               | 1,426,553               | 959,993               | 205.8                |
| Purchases of herbicides, insecticides, fungicides, etc Amount \$  | 257,206,528                  | 283,021,264                    | 304,074,996                    | 21,053,732                   | 8%                   | 553,000                 | 469,599                 | 296,748                 | -256,252              | -46.3                |
| Seed and plant purchases (excluding materials purchased for resale) - Amount \$ Total feed, supplements and hay purchases - Amount \$                         | 380,208,571<br>1,024,877,426 | 491,725,517<br>1,170,289,777   | 645,612,086<br>1,329,906,608   | 153,886,569<br>159,616,831   | 40%<br>16%           | 421,150<br>1,732,958    | 1,256,210<br>1,394,858  | 512,887<br>594,230      | 91,737<br>-1,138,728  | 21.8<br>-65.7        |
| Livestock and poultry purchases - Amount \$   | 1,220,075,378                | 1,011,704,723                  | 1,045,833,842                  | 34,129,119                   | 3%                   | 3,666,326               | 3,031,826               | X                       | /                     | /                    |
| Veterinary services, drugs, semen, breeding fees, etc Amount \$   | 151,989,411                  | 180,362,171                    | 180,960,652                    | 598,481                      | 0%                   | х                       | 234,185                 | 235,146                 | /                     | /                    |
| Custom work, contract work and hired trucking - Amount \$ Wages and salaries paid to family members - Amount \$   | 361,476,583<br>403,352,392   | 511,715,957<br>430,830,749     | 539,465,635<br>450,024,050     | 27,749,678<br>19,193,301     | 8%<br>5%             | 1,214,920<br>1,914,716  | 2,028,807<br>681,353    | 1,886,260<br>X          | 671,340<br>/          | 55.3                 |
| Wages and salaries paid to family members - Amount \$   | 714,825,300                  | 838,981,395                    | 921,374,142                    | 82,392,747                   | 12%                  | 2,438,256               | 6,433,576               | X                       | /                     | /                    |
| All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Amount \$   | 417,469,144                  | 582,869,778                    | 571,980,590                    | -10,889,188                  | -3%                  | 1,521,504               | 1,695,880               | 1,215,181               | -306,323              | -20.1                |
| Repairs and maintenance to farm machinery, equipment and vehicles - Amount \$   | 380,640,233                  | 426,417,721                    | 454,993,009                    | 28,575,288                   | 8%                   | 757,062                 | 729,955                 | 559,132                 | -197,930              | -26.1                |
| Repairs and maintenance to farm buildings and fences - Amount \$  Rental and leasing of land and buildings - Amount \$  | 183,176,689<br>211,121,522   | 211,320,305<br>270,098,489     | 220,959,312<br>336,031,922     | 9,639,007<br>65,933,433      | 5%<br>31%            | 257,852<br>164,100      | 369,663<br>111,060      | 618,292<br>649,572      | 360,440<br>485,472    | 139.8<br>295.8       |
| Rental and leasing of farm machinery, equipment and vehicles - Amount \$  | 62,855,799                   | 63,074,215                     | 63,399,902                     | 325,687                      | 1%                   | 104,100<br>X            | 73,160                  | 049,372<br>X            | 463,472               | 293.6                |
| Electricity, telephone and all other telecommunication services - Amount \$   | 224,100,035                  | 269,542,496                    | 305,018,446                    | 35,475,950                   | 16%                  | 817,598                 | 1,395,873               | 1,278,303               | 460,705               | 56.3                 |
| Farm interest expenses - Amount \$  | 523,219,977                  | 539,245,751                    | 501,182,073                    | -38,063,678                  | -7%                  | 800,095                 | 720,068                 | 828,839                 | 28,744                | 3.6                  |
| All other expenses (excluding depreciation and capital cost allowance) - Amount \$ Total farm business operating expenses - Amount \$                         | 948,953,723<br>7,829,246,574 | 1,139,800,366<br>8,843,882,426 | 1,492,348,799<br>9,965,905,445 | 352,548,433<br>1,122,023,019 | 37%<br>14%           | 5,751,590<br>22,698,362 | 4,262,451<br>26,040,401 | 4,157,140<br>23,249,501 | -1,594,450<br>551,139 | -27.7<br>2.4         |
| Farms Reporting Expenses  | .,,.                         |                                | 5,000,000,000                  |                              | 1                    |                         |                         | ==,= :=,===             |                       |                      |
| Fertilizer and lime purchases - Farms reporting   | 40,746                       | 35,819                         | 30,351                         | -4,927                       | -12%                 | 44                      | 36                      | 33                      | -11                   | -25.0                |
| Purchases of herbicides, insecticides, fungicides, etc Farms reporting  Seed and plant purchases (excluding materials purchased for resale) - Farms reporting | 33,855<br>41,091             | 30,340<br>36,736               | 26,517<br>32,896               | -3,515<br>-4,355             | -10%<br>-11%         | 41<br>50                | 29<br>39                | 30<br>33                | -11<br>-17            | -26.8<br>-34.0       |
| Total feed, supplements and hay purchases - Farms reporting   | 37,519                       | 34,066                         | 28,503                         | -3,453                       | -9%                  | 50                      | 38                      | 33                      | -17                   | -34.0                |
| Livestock and poultry purchases - Farms reporting   | 24,252                       | 19,637                         | 17,152                         | -4,615                       | -19%                 | 35                      | 21                      | 10                      | -25                   | -71.4                |
| Veterinary services, drugs, semen, breeding fees, etc Farms reporting   | 34,659<br>35,004             | 31,077<br>33,930               | 25,147<br>29,513               | -3,582<br>-1,074             | -10%<br>-3%          | 43<br>42                | 37<br>27                | 32<br>26                | -11<br>-16            | -25.6<br>-38.1       |
| Custom work, contract work and hired trucking - Farms reporting  Total wages and salaries - Farms reporting   | 24,013                       | 20,837                         | 29,513<br>16,126               | -3,176                       | -13%                 | 42                      | 27                      | 25                      | -16<br>-16            | -38.1<br>-37.2       |
| Wages and salaries paid to family members - Farms reporting   | 15,280                       | 13,224                         | 10,733                         | -2,056                       | -13%                 | 29                      | 18                      | 15                      | -14                   | -48.3                |
| Wages and salaries paid to all other persons - Farms reporting  | 15,427                       | 13,914                         | 10,100                         | -1,513                       | -10%                 | 28                      | 21                      | 21                      | -7                    | -25.0                |
| All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Farms reporting   | 56,702<br>55,388             | 53,610<br>51,033               | 48,591<br>45,941               | -3,092<br>-3,455             | -5%<br>-6%           | 93<br>87                | 65<br>70                | 62<br>56                | -31<br>-31            | -33.3<br>-35.6       |
| Repairs and maintenance to farm machinery, equipment and vehicles - Farms reporting  Repairs and maintenance to farm buildings and fences - Farms reporting   | 55,388<br>46,217             | 51,933<br>43,351               | 45,941<br>36,763               | -3,455<br>-2,866             | -6%                  | 87<br>60                | 70<br>53                | 39                      | -31<br>-21            | -35.6<br>-35.0       |
| Rental and leasing of land and buildings - Farms reporting  | 18,545                       | 17,610                         | 15,691                         | -935                         | -5%                  | 20                      | 16                      | 13                      | -7                    | -35.0                |
| Rental and leasing of farm machinery, equipment and vehicles - Farms reporting  | 9,380                        | 8,372                          | 7,127                          | -1,008                       | -11%                 | 10                      | 9                       | 6                       | -4                    | -40.0                |
| Electricity, telephone and all other telecommunication services - Farms reporting   | 54,410                       | 50,811                         | 45,391                         | -3,599                       | -7%                  | 87                      | 65                      | 58                      | -29                   | -33.3                |

| Agriculture Statistics and AnalysisBurlington / CLIENT  |                | (                   | )ntario             |                     |                      |          | F           | Burlingt | <b>011</b>          |                      |
|---|----------------|---------------------|---------------------|---------------------|----------------------|----------|-------------|----------|---------------------|----------------------|
| Farm Statistics from Census   | 2001           | 2006                | 2011                | 2001-2011<br>Change | 2001-2011<br>%Change | 2001     | 2006        | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farm interest expenses - Farms reporting  | 34,404         | 31,158              | 27,125              | -3,246              | -9%                  | 34       | 30          | 22       | -12                 | -35.3                |
| All other expenses (excluding depreciation and capital cost allowance) - Farms reporting  | 55,877         | 52,894              | 46,400              | -2,983              | -5%                  | 93       | 71          | 62       | -31                 | -33.3                |
| Total farm business operating expenses - Farms reporting  | 59,728         | 57,211<br>31,729    | 51,950              | -2,517<br>-5,790    | -4%<br>-15%          | 95<br>50 | 79<br>35    | 70       | -25                 | -26.3                |
| Feed, supplements and hay purchases from commercial suppliers - Farms reporting  Labour   | 37,519         | 31,729              | na                  | -5,790              | -15%                 | 50       | 35          | na       | /                   |                      |
| Paid work, seasonal or temporary - Farms reporting  | 17,159         | 13,975              | 10,601              | -3,374              | -20%                 | 28       | 17          | 21       | -7                  | -25.0                |
| Paid work, seasonal or temporary - Number of weeks  | 911,030        | 878,920             | 812,057             | -66,863             | -7%                  | 957      | 707         | 1,152    | 195                 | 20.4                 |
| Paid work, year round - Farms reporting   | 10,843         | 10,481              | 8,759               | -1,722              | -16%                 | 23       | 16          | 13       | -10                 | -43.5                |
| Paid work, year round - Number of weeks   | 1,376,166      | 1,392,257           | 1,405,252           | 12,995              | 1%                   | 6,634    | 10,266      | 10,789   | 4,155               | 62.6                 |
| Paid work, seasonal or temporary - Farms reporting  | 17,159         | 13,975              | 10,601              | -3,374              | -20%                 | 28       | 17          | 21       | -7                  | -25.0                |
| Paid work, seasonal or temporary - Number of weeks  | 911,030        | 878,920             | 812,057             | -66,863             | -7%                  | 957      | 707         | 1,152    | 195                 | 20.4                 |
| Paid work, year round - Farms reporting   | 10,843         | 10,481              | 8,759               | -1,722              | -16%                 | 23       | 16          | 13       | -10                 | -43.5                |
| Paid work, year round - Number of weeks   | 1,376,166      | 1,392,257           | 1,405,252           | 12,995              | 1%                   | 6,634    | 10,266      | 10,789   | 4,155               | 62.6                 |
| Total weeks of paid work - Farms reporting  | 24,013         | 20,837              | 16,118              | -4,719              | -20%                 | 43       | 29          | 27       | -16                 | -37.2                |
| Total weeks of paid work - Number of weeks  | 2,287,196      | 2,271,177           | 2,217,309           | -53,868             | -2%                  | 7,591    | 10,973      | 11,941   | 4,350               | 57.3                 |
| Total Farm Area   |                |                     |                     |                     |                      |          |             |          |                     |                      |
| Total number of farms   | 59,728         | 57,211              | 51,950              | -5,261              | -9%                  | 95       | 79          | 70       | -25                 | -26.3                |
| Farms reporting total farm area - Under 10 acres  | 2,860          | 3,163               | 2,741               | -422                | -15%                 | 12       | 9           | 13       | 1                   | 8.3                  |
| Farms reporting total farm area - 10 to 69 acres  | 12,516         | 13,690              | 12,681              | -1,009              | -8%                  | 42       | 34          | 31       | -11                 | -26.2                |
| Farms reporting total farm area - 70 to 129 acres   | 14,262         | 12,857              | 11,779              | -1,078              | -8%                  | 16       | 15          | 11       | -5                  | -31.3                |
| Farms reporting total farm area - 130 to 179 acres  | 6,531          | 5,622               | 4,969               | -653                | -10%                 | 5        | 5           | 5        | 0                   | 0.0                  |
| Farms reporting total farm area - 180 to 239 acres  | 6,192          | 5,472               | 4,801               | -671                | -11%                 | 5        | 2           | 4        | -1                  | -20.0                |
| Farms reporting total farm area - 240 to 399 acres  | 8,556          | 7,554               | 6,460               | -1,094              | -13%                 | 9        | 8           | 3        | -6                  | -66.7                |
| Farms reporting total farm area - 400 to 559 acres  | 3,936          | 3,635               | 3,359               | -276                | -7%<br>-7%           | 2        | 2           | 1        | -1<br>0             | -50.0<br>0.0         |
| Farms reporting total farm area - 560 to 759 acres Farms reporting total farm area - 760 to 1,119 acres   | 2,173<br>1,548 | 2,175<br>1,640      | 2,026<br>1,587      | -149<br>-53         | -7%<br>-3%           | 2        | 2           | 0        | -2                  | -100.0               |
| Farms reporting total farm area - 1,120 to 1,159 acres  | 665            | 762                 | 788                 | 26                  | -3%<br>4%            | 1        | 1           | 0        | - <u>-</u> 2<br>-1  | -100.0               |
| Farms reporting total farm area - 1,600 to 2,239 acres  | 288            | 361                 | 436                 | 75                  | 26%                  | 0        | 0           | 1        | 1                   | 100.0                |
| Farms reporting total farm area - 2,240 to 2,879 acres  | 83             | 120                 | 152                 | 32                  | 39%                  | 0        | 0           | 0        | 0                   |                      |
| Farms reporting total farm area - 2,880 to 3,519 acres  | 55             | 66                  | 79                  | 13                  | 24%                  | 0        | 0           | 0        | 0                   |                      |
| Farms reporting total farm area - 3,520 acres and over  | 63             | 94                  | 92                  | -2                  | -3%                  | 0        | 0           | 0        | 0                   |                      |
| Area in Crops   |                |                     |                     |                     |                      |          |             |          |                     |                      |
| Cropland Acres - (excluding Christmas tree area) - Acres  | 9,035,915      | 9,046,383           | 8,929,948           | -116,435            | -1%                  | 9,425    | 7,621       | 5,203    | -4,222              | -44.8                |
| Land in crops (excluding Christmas tree area) - Farms reporting   | 53,799         | 50,169              | 45,604              | -3,630              | -7%                  | 78       | 65          | 59       | -19                 | -24.4                |
| Summerfallow land - Acres   | 35,175         | 29,394              | 23,450              | -5,944              | -17%                 | 88       | 195         | 75       | -13                 | -14.8                |
| Summerfallow land - Farms reporting   | 1,468          | 1,098               | 1,122               | -370                | -25%                 | 4        | 7           | 3        | -1                  | -25.0                |
| Tame or seeded pasture - Acres  | 773,650        | 749,719             | 648,758             | -100,961            | -13%                 | X        | X           | X        | /                   | ,                    |
| Tame or seeded pasture - Farms reporting  | 19,160         | 16,482              | 14,605              | -2,678              | -14%                 | 27       | 14          | 20       | -7                  | -25.9                |
| Natural land for pasture - Acres  | 1,314,335      | 1,112,668           | 984,808             | -127,860            | -10%                 | 477      | X           | X        | /                   |                      |
| Natural land for pasture - Farms reporting Woodlands and wetlands - Acres   | 22,148<br>na   | 19,313<br>1,838,372 | 15,553<br>1,597,730 | -2,835<br>-240,642  | -13%                 | 29<br>na | 23<br>1,011 | 14<br>na | -15<br>/            | -51.7                |
| Woodlands and wetlands - Acres  Woodlands and wetlands - Farms reporting  | na             | 35,708              | 31,133              | -240,042            | /                    | na       | 37          | na       | /                   | •                    |
| Christmas tree area, woodland and wetland - Acres   | na             | 1,854,167           | 1,612,445           | -241,722            | /                    | na       | 1,011       | na       | ,                   |                      |
| Christmas tree area, woodland and wetland - Farms reporting   | na             | 35,918              | 31,310              | ,,/                 | /                    | na       | 37          | na       | ,                   |                      |
| All other land - Acres  | na             | 517,885             | 468,827             | -49,058             | /                    | na       | 1,068       | na       | ,                   | ,                    |
| All other land - Farms reporting  | na             | 40,056              | 38,884              | , /                 | /                    | na       | 61          | na       | ,                   |                      |
| All other land (including woodland, wetlands and Christmas tree area) - Acres   | 2,348,282      | 2,372,052           | na                  | /                   | ,                    | х        | 2,079       | na       | /                   |                      |
| All other land (including woodland, wetlands and Christmas tree area) - Farms reporting   | 49,950         | 48,342              | na                  | -1,608              | -3%                  | 79       | 68          | na       | /                   |                      |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Total number   | 53,801         | 50,216              | 45,658              | -4,558              | -8%                  | 78       | 66          | 59       | -19                 | -24.4                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Under 10 acres   | 1,164          | 3,861               | 3,235               | -626                | -54%                 | 5        | 13          | 13       | 8                   | 160.0                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 10 to 69 acres   | 2,236          | 16,448              | 15,202              | -1,246              | -56%                 | 14       | 27          | 33       | 19                  | 135.7                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 70 to 129 acres  | 17,435         | 11,077              | 9,910               | -1,167              | -7%                  | 29       | 11          | 5        | -24                 | -82.8                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 130 to 179 acres   | 12,923         | 4,848               | 4,128               | -720                | -6%                  | 10       | 3           | 1        | -9                  | -90.0                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 180 to 239 acres   | 5,599          | 3,766               | 3,400               | -366                | -7%                  | 4        | 4           | 1        | -3                  | -75.0<br>25.0        |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 240 to 399 acres   | 4,297          | 5,015               | 4,372               | -643                | -15%                 | 4        | 3           | 3        | -1                  | -25.0                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 400 to 559 acres   | 5,336          | 2,163               | 2,119               | -44                 | -1%                  | 7        | 1           | 1        | -6                  | -85.3                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 560 to 759 acres   | 2,167<br>1,119 | 1,216<br>943        | 1,265<br>954        | 49<br>11            | 2%<br>1%             | 1 2      | 2           | 1        | 0<br>-2             | 0.0<br>-100.0        |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 760 to 1,119 acres Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 1,120 to 1,999 acres | 819            | 611                 | 754<br>754          | 143                 | 1%<br>17%            | 1        | 1           | 1        | -2<br>0             | -100.0               |

| Agriculture Statistics and  |                    |                      | Ontario              |                     |                      |            | В        | Burlingto | )II                 |                      |
|---|--------------------|----------------------|----------------------|---------------------|----------------------|------------|----------|-----------|---------------------|----------------------|
| AnalysisBurlington / CLIENT   |                    |                      |                      |                     |                      |            |          |           |                     |                      |
| Farm Statistics from Census   | 2001               | 2006                 | 2011                 | 2001-2011<br>Change | 2001-2011<br>%Change | 2001       | 2006     | 2011      | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 2,000 to 3,499 acres Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 3,500 acres and over | 383<br>323         | 194<br>74            | 245<br>74            | 51<br>0             | 13%<br>0%            | 1 0        | 0        | 0         | -1<br>0             | -100.0               |
|   | 323                | 74                   | 74                   | 0                   | 076                  | 0          | 0        | 0         | 0                   | /                    |
| Field Crops Grown   |                    |                      |                      |                     |                      |            |          |           |                     |                      |
| Total wheat - Acres Spring wheat (excluding durum) - Acres  | 670,857<br>125,477 | 1,235,390<br>202,902 | 1,217,328<br>114,643 | -18,062<br>-88,259  | -3%<br>-70%          | 789<br>161 | 743<br>x | 635<br>X  | -154<br>/           | -19.5<br>/           |
| Durum wheat - Acres   | 0                  | 4,012                | 2,682                | -1,330              | /                    | 0          | 0        | 0         | 0                   | ,                    |
| Winter wheat - Acres  | 545,380            | 1,028,476            | 445,155              | -583,321            | -107%                | 628        | x        | X         | /                   | /                    |
| Oats - Acres Barley - Acres   | 101,670            | 131,952<br>221,029   | 71,040<br>126,881    | -60,912<br>-94,148  | -60%<br>-30%         | x<br>x     | X<br>X   | X<br>0    | /                   | /                    |
| Mixed grains - Acres  | 308,728<br>218,265 | 173,454              | 106,162              | -94,148<br>-67,292  | -31%                 | X<br>X     | X<br>X   | X         | /                   | /                    |
| Total corn - Acres  | 2,003,025          | 1,898,621            | 2,304,057            | 405,436             | 20%                  | 1,019      | 1,622    | 410       | -609                | -59.8                |
| Corn for grain - Acres  | 2,003,025          | 1,577,862            | 2,032,356            | 454,494             | 23%                  | 1,019      | 1,335    | 410       | -609                | -59.8                |
| Corn for silage - Acres   | 319,364            | 320,759              | 271,701              | -49,058             | -15%                 | 851        | 287      | 0         | -851                | -100.0               |
| Total rye - Acres Fall rye - Acres  | 66,519<br>66,519   | 65,356<br>63,172     | 34,868<br>32,934     | -30,488<br>-30,238  | -46%<br>-45%         | 0<br>0     | X<br>X   | X<br>0    | 7                   | /                    |
| Spring rye - Acres  | 1,813              | 2,184                | 1,934                | -30,238             | -14%                 | 0          | 0        | X         | /                   | /                    |
| Canola (rapeseed) - Acres   | 36,439             | 18,575               | 15,202               | -3,373              | -9%                  | 0          | 0        | 33        | 33                  | ,                    |
| Soybeans - Acres  | 2,248,466          | 2,155,884            | 2,464,870            | 308,986             | 14%                  | 2,591      | 1,513    | 1,225     | -1,366              | -52.7                |
| Flaxseed - Acres  | 1,983              | 4,257                | 2,973                | -1,284              | -65%                 | 0          | 0        | na        | /                   | /                    |
| Dry field peas - Acres  | 3,127              | 4,376                | 4,803<br>X           | 427                 | 14%                  | 0          | 0        | 0         | 0                   | /                    |
| Chick peas - Acres Lentils - Acres  | 201<br>x           | 406<br>207           | 123                  | -84                 | /                    | 0          | 0        | 0         | 0                   | /                    |
| Dry white beans - Acres   | 58,559             | 92,289               | 40,236               | -52,053             | -89%                 | x          | 0        | 0         | /                   | ,                    |
| Other dry beans - Acres   | 63,061             | 71,206               | 52,372               | -18,834             | -30%                 | х          | 0        | 0         | ,                   | ,                    |
| Alfalfa and alfalfa mixtures - Acres  | 1,610,809          | 1,662,370            | 1,346,210            | -316,160            | -20%                 | 2,537      | x        | 1,451     | -1,086              | -42.8                |
| All other tame hay and fodder crops - Acres   | 893,217            | 900,267              | 731,701              | -168,566            | -19%                 | 656        | X        | X         | /                   | /                    |
| Forage seed for seed - Acres Potatoes - Acres   | 9,088<br>43,396    | 12,323<br>38,155     | 7,536<br>37,384      | -4,787<br>-771      | -53%<br>- <b>2</b> % | 0          | 0        | 0         | 0                   | /                    |
| Mustard seed - Acres  | 43,330<br>X        | 507                  | 577                  | 70                  | -2/6                 | 0          | 0        | 0         | 0                   | /                    |
| Sunflowers - Acres  | 1,109              | 2,501                | 1,336                | -1,165              | -105%                | 0          | 0        | 0         | 0                   | ,                    |
| Canary seed - Acres   | 70                 | х                    | 0                    | /                   | /                    | 0          | 0        | 0         | 0                   | /                    |
| Tobacco - Acres   | 58,333             | 31,669               | #REF!                | /                   | /                    | 0          | 0        | #REF!     | /                   | /                    |
| Ginseng - Acres Buckwheat - Acres   | 4,480              | 7,156                | 7,232                | 76<br>173           | 2%<br>3%             | 0          | 0        | 0         | 0                   | /                    |
| Sugar beets - Acres   | 5,941<br>6,006     | 6,133<br>9,353       | 6,306<br>10,816      | 1,463               | 24%                  | 0          | 0        | 0         | 0                   | /                    |
| Caraway seed - Acres  | 0                  | x                    | 0                    | /                   | /                    | 0          | 0        | 0         | 0                   | ,                    |
| Triticale - Acres   | 838                | 2,987                | 2,243                | -744                | -89%                 | 0          | 0        | 0         | 0                   | /                    |
| Other field crops - Acres   | 11,404             | 21,527               | 28,294               | 6,767               | 59%                  | х          | х        | X         |                     | /                    |
| Farms reporting field crops Total number of farms   | F0 730             | F7 244               |                      | 2.517               | -4%                  | 05         | 70       |           |                     |                      |
| Total wheat - Farms reporting   | 59,728<br>11,565   | 57,211<br>14,682     | na<br>13,713         | -2,517<br>3,117     | -4%<br>27%           | 95<br>13   | 79<br>16 | na<br>7   | -6                  | -46.2                |
| Spring wheat (excluding durum) - Farms reporting  | 2,503              | 3,237                | 1,968                | 734                 | 29%                  | 5          | 10       | 1         | -4                  | -80.0                |
| Durum wheat - Farms reporting   | 0                  | 69                   | 56                   | 69                  | /                    | 0          | 0        | 0         | 0                   | /                    |
| Winter wheat - Farms reporting  | 9,570              | 12,286               | 1,100,003            | 2,716               | 28%                  | 8          | 15       | X         | /                   | /                    |
| Oats - Farms reporting  | 4,550              | 4,362                | 2,542                | -188                | -4%                  | 5          | 6        | 1         | -4                  | -80.0                |
| Barley - Farms reporting Mixed grains - Farms reporting   | 7,498<br>7,063     | 5,139<br>5,400       | 3,223<br>3,750       | -2,359<br>-1,663    | -31%<br>-24%         | 10<br>8    | 4        | 2         | -10<br>-6           | -100.0<br>-75.0      |
| Total corn - Farms reporting  | 19,244             | 18,275               | 18,642               | -969                | -5%                  | 13         | 9        | 3         | -10                 | -76.9                |
| Corn for grain - Farms reporting  | 19,244             | 14,304               | 16,184               | -4,940              | -26%                 | 13         | 6        | 3         | -10                 | -76.9                |
| Corn for silage - Farms reporting   | 9,365              | 8,404                | 6,746                | -961                | -10%                 | 9          | 3        | 0         | -9                  | -100.0               |
| Total rye - Farms reporting   | 1,386              | 1,304                | 767<br>730           | -82<br>151          | -6%                  | 0          | 1        | 1<br>0    | 1                   | /,                   |
| Fall rye - Farms reporting Spring rye - Farms reporting   | 1,386<br>56        | 1,235<br>81          | 729<br>39            | -151<br>25          | -11%<br>45%          | 0          | 1        | 0         | 0                   | /                    |
| Canola (rapeseed) - Farms reporting   | 432                | 205                  | 3,235                | -227                | -53%                 | 0          | 0        | 13        | 13                  | /                    |
| Soybeans - Farms reporting  | 19,706             | 17,171               | 18,773               | -2,535              | -13%                 | 16         | 14       | 9         | -7                  | -43.8                |
| Flaxseed - Farms reporting  | 48                 | 79                   | 38                   | 31                  | 65%                  | 0          | 0        | na        | /                   | /                    |
| Dry field peas - Farms reporting  | 102                | 116                  | 133                  | 14                  | 14%                  | 0          | 0        | 0         | 0                   | /.                   |
| Chick peas - Farms reporting Lentils - Farms reporting  | 10                 | 12<br>5              | 10<br>6              | 2                   | 20%<br>150%          | 0          | 0        | 0         | 0                   | /                    |
| Dry white beans - Farms reporting   | 987                | 5<br>1,054           | 437                  | 67                  | 7%                   | 1          | 0        | 0         | -1                  | -100.0               |
| Other dry beans - Farms reporting   | 653                | 664                  | 473                  | 11                  | 2%                   | 1          | 0        | 0         | -1                  | -100.0               |

| Agriculture Statistics and AnalysisBurlington / CLIENT                                 | Ontario        |                |                |                     |                      |        | В      | Burlingto | ırlington           |                      |  |
|--|----------------|----------------|----------------|---------------------|----------------------|--------|--------|-----------|---------------------|----------------------|--|
| Farm Statistics from Census  | 2001           | 2006           | 2011           | 2001-2011<br>Change | 2001-2011<br>%Change | 2001   | 2006   | 2011      | 2001-2011<br>Change | 2001-2011<br>%Change |  |
| Alfalfa and alfalfa mixtures - Farms reporting   | 26,166         | 24,427         | 20,641         | -1,739              | -7%                  | 43     | 24     | 21        | -22                 | -51.2                |  |
| All other tame hay and fodder crops - Farms reporting                                  | 14,171         | 13,010         | 10,877         | -1,161              | -8%                  | 13     | 22     | 19        | 6                   | 46.2                 |  |
| Forage seed for seed - Farms reporting   | 238            | 312            | 214            | 74                  | 31%                  | 0      | 0      | 0         | 0                   | /                    |  |
| Potatoes - Farms reporting   | 876            | 904            | 811            | 28                  | 3%                   | 0      | 0      | 0         | 0                   | /                    |  |
| Mustard seed - Farms reporting   | 2              | 13             | 21             | 11                  | 550%                 | 0      | 0      | 0         | 0                   | /                    |  |
| Sunflowers - Farms reporting   | 76             | 124            | 84             | 48                  | 63%                  | 0      | 0      | 0         | 0                   | /                    |  |
| Canary seed - Farms reporting  | 5              | 1              | 0              | -4                  | -80%                 | 0      | 0      | 0         | 0                   | /                    |  |
| Tobacco - Farms reporting  | 1,083<br>290   | 643<br>252     | #REF!<br>190   | -440<br>-38         | -41%                 | 0      | 0      | #REF!     | /                   | /                    |  |
| Ginseng - Farms reporting  Buckwheat - Farms reporting                                 | 290            | 252<br>247     | 190<br>257     | -38<br>-40          | -13%<br>-14%         | 0      | 0      | 0         | 0                   | /                    |  |
| Sugar beets - Farms reporting  | 85             | 102            | 103            | 17                  | 20%                  | 0      | 0      | 0         | 0                   | /                    |  |
| Caraway seed - Farms reporting   | 0              | 1              | 0              | 1                   | 2070                 | 0      | 0      | 0         | 0                   | /                    |  |
| Triticale - Farms reporting  | 27             | 117            | 109            | 90                  | 333%                 | 0      | 0      | 0         | 0                   | /                    |  |
| Other field crops - Farms reporting  | 363            | 394            | 577            | 31                  | 9%                   | 1      | 1      | 1         | 0                   | 0.0                  |  |
|  |                |                | -              | -                   |                      |        |        |           | -                   |                      |  |
| Fruit Crops Grown  |                |                |                |                     |                      |        |        |           |                     |                      |  |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting | 3,247          | 3,093          | 2,709          | -384                | -12%                 | 10     | 9      | 8         | -2                  | -20.0                |  |
| Total area of fruits, berries and nuts (producing and non-producing) - Acres           | 65,076         | 63,704         | 52,740         | -10,964             | -17%                 | 143    | Х      | Х         | /                   | /                    |  |
| Apples total area - Acres  | 24,251         | 20,169         | 15,830         | -4,339              | -18%                 | х      | х      | 60        | /                   | /                    |  |
| Pears total area - Acres   | 2,381          | 2,546          | 1,383          | -1,163              | -49%                 | X      | X      | X         | /                   | /                    |  |
| Plums and prunes total area - Acres  | 1,130          | 1,231          | 1,075          | -156                | -14%                 | x<br>0 | X      | 0         | /                   | /                    |  |
| Cherries (sweet) total area - Acres  | 993            | 950            | 576            | -374                | -38%                 | 0      | x<br>0 | X<br>0    | /                   | /                    |  |
| Cherries (sour) total area - Acres   | 2,314<br>5,782 | 2,546<br>7,894 | 2,342<br>6,455 | -204<br>-1,439      | -9%<br>-25%          | 0      | 0      | v         | 0                   | /                    |  |
| Peaches total area - Acres Apricots total area - Acres                                 | 122            | 7,894<br>146   | 102            | -1,439<br>-44       | -36%                 | 0      | 0      | ^         | 7                   | /                    |  |
| Grapes total area - Acres  | 18,206         | 20,595         | 18,383         | -2,212              | -12%                 | ×      | v x    | V         | /                   | /                    |  |
| Strawberries total area - Acres  | 15,772         | 4,243          | 3,283          | -960                | -6%                  | ×      | 10     | X         | ,                   | //                   |  |
| Raspberries total area - Acres   | 1,147          | 1,153          | 902            | -251                | -22%                 | ×      | 10     | X         | ,                   | /                    |  |
| Cranberries total area - Acres   | 117            | 176            | 66             | -110                | -94%                 | 0      | 0      | 0         | 0                   | /                    |  |
| Blueberries total area - Acres   | 604            | 732            | 792            | 60                  | 10%                  | 0      | 0      | 0         | 0                   | ,                    |  |
| Saskatoons total area - Acres  | 61             | 63             | 56             | -7                  | -11%                 | 0      | 0      | 0         | 0                   | /                    |  |
| Other fruits, berries and nuts total area - Acres                                      | 1,464          | 1,259          | 1,499          | 240                 | 16%                  | x      | x      | X         | /                   | /                    |  |
| Farms reporting fruit crops  |                |                |                |                     |                      |        |        |           |                     |                      |  |
| Total number of farms  | 59,728         | 57,211         | na             | -2,517              | -4%                  | 95     | 79     | na        | /                   | /                    |  |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting | 3,247          | 3,093          | 2,709          | -154                | -5%                  | 10     | 9      | 8         | -2                  | -20.0                |  |
| Apples total area - Farms reporting  | 1,419          | 1,223          | 1,079          | -196                | -14%                 | 3      | 2      | 4         | 1                   | 33.3                 |  |
| Pears total area - Farms reporting   | 695            | 542            | 473            | -153                | -22%                 | 4      | 4      | 3         | -1                  | -25.0                |  |
| Plums and prunes total area - Farms reporting  | 476            | 376            | 351            | -100                | -21%                 | 2      | 1      | 0         | -2                  | -100.0               |  |
| Cherries (sweet) total area - Farms reporting  | 357            | 310            | 266            | -47                 | -13%                 | 0      | 1      | 1         | 1                   | /                    |  |
| Cherries (sour) total area - Farms reporting   | 198            | 132            | 131            | -66                 | -33%                 | 0      | 0      | 0         | 0                   | /                    |  |
| Peaches total area - Farms reporting   | 419<br>143     | 343<br>103     | 302<br>100     | -76<br>-40          | -18%<br>-28%         | 0      | 0      | 2         | 2                   | /                    |  |
| Apricots total area - Farms reporting  | 746            | 778            | 704            | 32                  | -28%<br>4%           | 2      | 2      | 2         | 0                   | 0.0                  |  |
| Grapes total area - Farms reporting Strawberries total area - Farms reporting          | 746            | 801            | 663            | 55                  | 7%                   | 2      | 3      | 1         | -1                  | -50.0                |  |
| Raspberries total area - Farms reporting   | 684            | 613            | 613            | -71                 | -10%                 | 5      | 5      | 2         | -3                  | -60.0                |  |
| Cranberries total area - Farms reporting   | 12             | 13             | 7              | 1                   | 8%                   | 0      | 0      | 0         | 0                   | /                    |  |
| Blueberries total area - Farms reporting   | 158            | 161            | 196            | 3                   | 2%                   | 0      | 0      | 0         | 0                   | /                    |  |
| Saskatoons total area - Farms reporting  | 45             | 40             | 48             | -5                  | -11%                 | 0      | 0      | 0         | 0                   | <i>'</i> /           |  |
| Other fruits, berries and nuts total area - Farms reporting                            | 1,464          | 261            | 363            | -1,203              | -82%                 | x      | 2      | 1         | /                   | /                    |  |
| Vegetable Crops Grown  |                |                |                |                     |                      |        |        |           |                     |                      |  |
| Total vegetables - Acres   | 170,147        | 155,594        | 129,595        | -25,999             | -15%                 | 97     | X      | 16        | -81                 | -83.5                |  |
| Sweet corn - Acres   | 49,019         | 38,617         | 25,540         | -13,077             | -27%                 | x      | х      | 0         | /                   | /                    |  |
| Tomatoes - Acres   | 21,201         | 20,195         | 16,558         | -3,637              | -17%                 | x      | х      | Х         | /                   | /                    |  |
| Cucumbers - Acres  | 8,374          | 4,146          | 3,484          | -662                | -8%                  | x      | х      | 0         | /                   | /                    |  |
| Green peas - Acres   | 23,308         | 21,482         | 15,121         | -6,361              | -27%                 | x      | 0      | 0         | /                   | /                    |  |
| Green and wax beans - Acres  | 13,035         | 11,879         | 9,186          | -2,693              | -21%                 | x      | x      | X         | /                   | /                    |  |
| Cabbage - Acres  | 4,137          | 3,707          | 3,354          | -353                | -9%                  | x      | 0      | 0         | /                   | /                    |  |
| Chinese cabbage - Acres  | 1,834          | 1,857          | 1,855          | -2                  | 0%                   | 0      | 0      | 0         | 0                   | /                    |  |
| Cauliflower - Acres  | 3,195          | 2,025          | 1,649          | -376                | -12%                 | x      | X      | 0         | /                   | /                    |  |
| Broccoli - Acres   | 2,860          | 3,712          | 4,506          | 794                 | 28%                  | X      | 0      | 0         | /                   | /                    |  |
| Brussels sprouts - Acres   | 253            | 358            | 647            | 289                 | 114%                 | 0      | 0      | 0         | 0                   | /                    |  |

| Agriculture Statistics and   |                        |                        | Ontario                |                      |             |         | ]       | Burlingt   | on            |                 |
|--|------------------------|------------------------|------------------------|----------------------|-------------|---------|---------|------------|---------------|-----------------|
| Analysis Burlington / CLIENT   |                        |                        |                        | 2001-2011            | 2001-2011   |         |         |            | 2001-2011     | 2001-2011       |
| Farm Statistics from Census  | 2001                   | 2006                   | 2011                   | Change               | %Change     | 2001    | 2006    | 2011       | Change        | %Change         |
| Carrots - Acres  | 8,872                  | 9,993                  | 9,855                  | -138                 | -2%<br>-14% | 0       | 0       | 0          | 0             | /               |
| Rutabagas and turnips - Acres  Beets - Acres   | 2,036<br>861           | 1,814<br>1,088         | 1,534<br>1,371         | -280<br>283          | 33%         | V X     | U<br>X  | X          | /             | /               |
| Radishes - Acres   | 625                    | 392                    | 352                    | -40                  | -6%         | ×       | 0       | 0          | ,             | ,               |
| Shallots and green onions - Acres  | 6,624                  | 622                    | 457                    | -165                 | -2%         | 0       | 0       | 0          | 0             | ,               |
| Dry onions, yellow, Spanish, cooking, etc Acres  | 564                    | 6,930                  | 6,456                  | -474                 | -84%        | 0       | х       | X          | /             | /               |
| Celery - Acres   | 779                    | 650                    | 614                    | -36                  | -5%         | 0       | 0       | 0          | 0             | /               |
| Lettuce - Acres  | 1,033                  | 955                    | 617                    | -338                 | -33%        | 0       | 0       | 0          | 0             | /               |
| Spinach - Acres  | 898                    | 999                    | 790                    | -209                 | -23%        | 0       | 0       | 0          | 0             | /               |
| Peppers - Acres Pumpkins - Acres   | 4,112<br>na            | 4,015<br>5,430         | 3,892<br>4,658         | -123<br>-772         | -3%         | x<br>na | X<br>X  | X<br>na    | /             | /               |
| Squash and zucchini - Acres  | na                     | 3,867                  | 3,590                  | -277                 | /           | na      | ×       | na         | /             | ,               |
| Pumpkins, squash and zucchini - Acres  | 7,765                  | 9,297                  | 8,248                  | -1,049               | -14%        | X       | X       | #VALUE!    | ,             | ,               |
| Asparagus, producing - Acres   | 2,255                  | 3,245                  | 2,744                  | -501                 | -22%        | x       | x       | X          | ,             | ,               |
| Asparagus, non-producing - Acres   | 576                    | 556                    | 427                    | -129                 | -22%        | 0       | 0       | Х          | ,             | ,               |
| Other vegetables - Acres   | 5,716                  | 7,062                  | 10,338                 | 3,276                | 57%         | 23      | х       | Х          | /             |                 |
| Farms reporting vegetable crops  |                        |                        |                        |                      |             |         |         |            |               |                 |
| Total number of farms  | 59,728                 | 57,211                 | na                     | -2,517               | -4%         | 95      | 79      | na         | /             | /               |
| Total vegetables - Farms reporting   | 3,938                  | 3,909                  | 3,527                  | -29                  | -1%         | 11      | 6       | 6          | -5            | -45.5           |
| Sweet corn - Farms reporting   | 1,503                  | 1,399                  | 1,146                  | -104                 | -7%         | 1       | 2       | 0          | -1            | -100.0          |
| Tomatoes - Farms reporting Cucumbers - Farms reporting                                 | 1,286<br>930           | 1,429<br>964           | 1,422<br>921           | 143<br>34            | 11%<br>4%   | 4<br>2  | 3<br>2  | 0          | -2<br>-2      | -50.0<br>-100.0 |
| Green peas - Farms reporting   | 723                    | 763                    | 772                    | 40                   | 6%          | 3       | 0       | 0          | -3            |                 |
| Green and wax beans - Farms reporting  | 760                    | 852                    | 935                    | 92                   | 12%         | 2       | 1       | 1          | -1            | -50.0           |
| Cabbage - Farms reporting  | 461                    | 442                    | 496                    | -19                  | -4%         | 1       | 0       | 0          | -1            | -100.0          |
| Chinese cabbage - Farms reporting  | 74                     | 93                     | 143                    | 19                   | 26%         | 0       | 0       | 0          | 0             | /               |
| Cauliflower - Farms reporting  | 359                    | 327                    | 329                    | -32                  | -9%         | 1       | 1       | 0          | -1            | -100.0          |
| Broccoli - Farms reporting   | 365                    | 346                    | 400                    | -19                  | -5%         | 1       | 0       | 0          | -1            | -100.0          |
| Brussels sprouts - Farms reporting   | 140                    | 145                    | 199                    | 5                    | 4%          | 0       | 0       | 0          | 0             | /               |
| Carrots - Farms reporting  | 554                    | 648                    | 724                    | 94                   | 17%         | 0       | 0       | 0          | 0             | /               |
| Rutabagas and turnips - Farms reporting  Beets - Farms reporting                       | 177<br>509             | 204<br>607             | 270<br>773             | 27<br>98             | 15%<br>19%  | 2       | 0       | 0          | -1            | /<br>-50.0      |
| Radishes - Farms reporting   | 195                    | 246                    | 311                    | 51                   | 26%         | 1       | 0       | 0          | -1            | -100.0          |
| Shallots and green onions - Farms reporting  | 574                    | 299                    | 367                    | -275                 | -48%        | 0       | 0       | 0          | 0             | 100.0           |
| Dry onions, yellow, Spanish, cooking, etc Farms reporting                              | 226                    | 648                    | 687                    | 422                  | 187%        | 0       | 1       | 1          | 1             | ,               |
| Celery - Farms reporting   | 77                     | 102                    | 128                    | 25                   | 32%         | 0       | 0       | 0          | 0             | /               |
| Lettuce - Farms reporting  | 343                    | 429                    | 542                    | 86                   | 25%         | 0       | 0       | 0          | 0             | /               |
| Spinach - Farms reporting  | 215                    | 250                    | 362                    | 35                   | 16%         | 0       | 0       | 0          | 0             | /               |
| Peppers - Farms reporting  | 697                    | 795                    | 780                    | 98                   | 14%         | 2       | 2       | 2          | 0             | 0.0             |
| Pumpkins - Farms reporting   | na                     | 1,130                  | 1,016                  | /                    | /           | na      | 2       | na         | /             | /               |
| Squash and zucchini - Farms reporting Pumpkins, squash and zucchini - Farms reporting  | na<br>1,238            | 1,030<br>1,518         | 1,082<br>2,098         | 280                  | 23%         | na<br>5 | 2       | na<br>3    | /<br>-2       | -40.0           |
| Asparagus, producing - Farms reporting   | 309                    | 391                    | 389                    | 82                   | 27%         | 2       | 1       | 1          | -z<br>-1      | -50.0           |
| Asparagus, non-producing - Farms reporting   | 159                    | 132                    | 137                    | -27                  | -17%        | 0       | 0       | 1          | 1             | 30.0            |
| Other vegetables - Farms reporting   | 985                    | 1,057                  | 1,283                  | 72                   | 7%          | 4       | 3       | 4          | 0             | 0.0             |
| Sod, Greenhouse and Maple Taps   |                        |                        |                        |                      |             |         |         |            |               |                 |
| Total area of Sod under cultivation for sale - Acres                                   | 28,674                 | 32,196                 | 28,414                 | -3,782               | -13%        | 0       | 0       | Х          | /             | /               |
| Total area of nursery products - Acres   | 25,488                 | 27,079                 | 25,270                 | -1,809               | -7%         | 54      | x       | X          | /             | /               |
| Total area of greenhouses in use on May 16, 2006 - Square feet                         | 96,544,723             | 125,141,329            | 133,520,541            | 8,379,212            | 9%          | 897,384 | 720,600 | 526,509    | -370,875      | -41.3           |
| Total area under glass, plastic or other protection - Square feet                      | 96,544,723             | 126,589,790            | 135,076,388            | 8,486,598            | 9%          | 897,384 | 720,600 | 527,209    | -370,175<br>, | -41.3           |
| Greenhouse flowers - Square feet   | 43,662,922             | 49,414,104             | 42,594,525             | -6,819,579           | -16%        | 473,884 | x       | X          | /.            | /               |
| Greenhouse vegetables - Square feet  | 47,727,506             | 69,808,871             | 86,209,724             | 16,400,853           | 34%         | X       | x<br>0  | X          | /,            | /               |
| Other greenhouse products - Square feet Total growing area for mushrooms - Square feet | 5,154,295<br>3,016,020 | 5,918,354<br>3,447,739 | 4,716,292<br>3,461,842 | -1,202,062<br>14,103 | -23%<br>0%  | x<br>0  | 0       | X<br>X     | /             | /               |
| Total area of Christmas trees grown for sale - Acres                                   | 21,766                 | 3,447,739<br>15,795    | 3,461,842<br>14,715    | -1,080               | -5%         | v x     | x<br>0  | X<br>0     | /             | /               |
| Sales of forest products in 2005 - Amount \$   | 20,587,058             | 18,568,858             | 11,335,962             | -7,232,896           | -35%        | ×       | x       | 5,300      | ,             | ,               |
| Taps on maple trees in 2006 - Number   | 1,304,995              | 1,311,599              | 1,508,651              | 197,052              | 15%         | 750     | 0       | 3,300<br>X | ,             | ,               |
| Farms Reporting  | , , ,                  |                        |                        | ,                    |             |         |         |            | ,             | ,               |
| Total area of Sod under cultivation for sale - Farms reporting                         | 135                    | 120                    | 122                    | 2                    | 1%          | 0       | 0       | 1          | 1             |                 |
| Total area of nursery products - Farms reporting                                       | 1,443                  | 1,209                  | 1,004                  | -205                 | -14%        | 5       | 9       | 11         | 6             | 120.0           |
| Total area of greenhouses in use on May 16, 2006 - Farms reporting                     | 2,012                  | 1,898                  | 1,590                  | -308                 | -15%        | 9       | 6       | 7          | -2            | -22.2           |

| Agriculture Statistics and AnalysisBurlington / CLIENT  |                   | (                 | Ontario           |                     |                      |        | ]        | Burlingt | 011                 |                      |
|---|-------------------|-------------------|-------------------|---------------------|----------------------|--------|----------|----------|---------------------|----------------------|
| Farm Statistics from Census   | 2001              | 2006              | 2011              | 2001-2011<br>Change | 2001-2011<br>%Change | 2001   | 2006     | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Total area under glass, plastic or other protection - Farms reporting   | 2,012             | 1,898             | 1,592             | -306                | -15%                 | 9      | 6        | 7        | -2                  | -22.2                |
| Greenhouse flowers - Farms reporting  | 1,359             | 1,274             | 1,004             | -270                | -20%                 | 7      | 5        | 3        | -4                  | -57.1                |
| Greenhouse vegetables - Farms reporting   | 681               | 654               | 669               | 15                  | 2%                   | 3      | 1        | 1        | -2                  | -66.7                |
| Other greenhouse products - Farms reporting   | 351<br>76         | 282<br>85         | 214<br>86         | -68<br>1            | -19%<br>1%           | 1      | 1        | 3        | 2                   | 200.0                |
| Total growing area for mushrooms - Farms reporting  Total area of Christmas trees grown for sale. Farms reporting | 918               | 85<br>725         | 86<br>647         | -78                 | 1%<br>-8%            | 1      | 1        | 0        | -1                  | -100.0               |
| Total area of Christmas trees grown for sale - Farms reporting Sales of forest products in 2005 - Farms reporting | 2,903             | 2,485             | 1,945             | -78<br>-540         | -8%<br>-19%          | 4      | 2        | 3        | -1<br>-1            | -25.0                |
| Taps on maple trees in 2006 - Farms reporting   | 2,588             | 2,240             | 2,673             | 433                 | 17%                  | 3      | 0        | 2        | -1                  | -33.3                |
|   | 2,300             | 2,240             | 2,073             | +33                 | 1770                 | 3      | <u> </u> |          | 1                   | 33.3                 |
| Livestock Inventory   |                   |                   |                   |                     | .1                   |        |          |          |                     |                      |
| Total number of farms   | na                | 57,211            | na                | /                   | /                    | na     | 79       | na       | /                   | /,                   |
| Calves, under 1 year - Number   | 595,191           | 526,552           | 456,667           | -69,885             | -11.5%               | 298    | x        | X        | /                   | /                    |
| Steers, 1 year and over - Number  | 332,215           | 311,989           | 291,263           | -20,726             | -6.1%                | X      | X        | 33       | /                   | /                    |
| Total heifers, 1 year and over - Number   | 449,326           | 414,483           | 372,934           | -41,549             | -7.8%                | X      | 2,083    | X        | /                   | /                    |
| Heifers for slaughter or feeding - Number   | 170,811           | 178,726           | 157,803           | -20,923             | 4.6%                 | X      | X        | 32<br>X  | /                   | /                    |
| Heifers for beef herd replacement - Number Heifers for dairy herd replacement - Number                            | 81,923<br>196,592 | 48,756<br>187,001 | 41,986<br>173,145 | -6,770<br>-13,856   | -40.5%<br>-4.9%      | x<br>x | x<br>0   | X        | /,                  | /,                   |
| Total cows - Number   | 739,564           | 707,091           | 600,220           | -106,871            | -4.9%<br>-4.4%       | 416    | 115      | 86       | -330                | -79.3                |
| Beef cows - Number  | 376,020           | 377,354           | 282,062           | -95,292             | 0.4%                 | X      | X X      | na       | /                   | 15.5                 |
| Dairy cows - Number   | 363,544           | 329,737           | 318,158           | -11,579             | -9.3%                | ×      | X        | X        | ,                   | ,                    |
| Bulls, 1 year and over - Number   | 24,435            | 22,536            | 20,297            | -2,239              | -7.8%                | 15     | 7        | X        | ,                   | ,                    |
| Total cattle and calves - Number  | 2,140,731         | 1,982,651         | 1,741,381         | -241,270            | -7.4%                | 3,642  | 3,919    | X        | ,                   | ,                    |
| Rams - Number   | 8,488             | 7,115             | 8,538             | 1,423               | -16.2%               | х      | x        | X        | ,                   | ,                    |
| Ewes - Number   | 176,818           | 158,569           | 184,626           | 26,057              | -10.3%               | х      | х        | 82       | ,                   |                      |
| Lambs - Number  | 152,319           | 145,478           | 159,643           | 14,165              | -4.5%                | х      | 50       | X        | ,                   |                      |
| Total sheep and lambs - Number  | 337,625           | 311,162           | 352,807           | 41,645              | -7.8%                | х      | х        | Х        | /                   | /                    |
| Boars - Number  | 13,188            | 9,235             | 4,985             | -4,250              | -30.0%               | х      | 0        | Х        | /                   | /                    |
| Sows and gilts for breeding - Number  | 356,172           | 417,999           | 280,816           | -137,183            | 17.4%                | х      | 0        | Х        | /                   | /                    |
| Nursing and weaner pigs - Number  | 1,280,456         | 1,460,868         | 1,239,818         | -221,050            | 14.1%                | x      | 0        | X        | /                   | /                    |
| Grower and finishing pigs - Number  | 1,807,530         | 2,062,490         | 1,563,027         | -499,463            | 14.1%                | х      | x        | 0        | /                   | /                    |
| Total pigs - Number   | 3,457,346         | 3,950,592         | 3,088,646         | -861,946            | 14.3%                | х      | x        | Х        | /                   | /                    |
| Horses and ponies - Number  | 83,337            | 97,285            | 86,642            | -10,643             | 16.7%                | 268    | 286      | 369      | 101                 | 37.7                 |
| Goats - Number  | 62,310            | 76,114            | 116,260           | 40,146              | 22.2%                | x      | Х        | 40       | /                   | /                    |
| Wild boars - Number   | 1,499             | 1,006             | 473               | -533                | -32.9%               | 0      | 0        | 0        | 0                   | /                    |
| Mink - Number   | 351,226           | 395,672           | 122,137           | -273,535            | 12.7%                | 0      | 0        | 0        | 0                   | /,                   |
| Fox - Number  | 1,466             | 918               | na                | 1.706               | -37.4%               | 0      | 0        | na       | /                   | /                    |
| Bison (buffalo) - Number  | 3,755             | 4,106             | 2,320             | -1,786              | 9.3%                 | 0      | 0        | 0        | 0                   | /                    |
| Llamas and alpacas - Number   | 2,554             | 4,332             | 6,283<br>3,022    | 1,951               | 69.6%                | U      | X        | X        | /                   | /                    |
| Deer (excluding wild deer) - Number<br>Elk - Number   | 14,464<br>5,902   | 8,031<br>3,550    | 3,022<br>1,601    | -5,009<br>-1,949    | -44.5%<br>-39.9%     | x<br>0 | x<br>0   | X<br>0   | /                   | /                    |
| Broilers, roasters and Cornish - Number of birds  | 5,902<br>na       | 29,151,442        | 31,901,308        | 2,749,866           | -39.9%               | na     | v x      | na       | /                   | /                    |
| Pullets under 19 weeks, intended for laying - Number of birds   | 5,390,118         | 4,809,018         | 4,773,819         | -35,199             | -10.8%               | 79     | X        | X        | /                   | /                    |
| Laying hens, 19 weeks and over - Number of birds  | 10,303,256        | 10,141,092        | 8,433,385         | -1,707,707          | -1.6%                | 329    | 320      | 222      | -107                | -32.5                |
| Total hens and chickens - Number of birds   | 43,624,696        | 44,101,552        | 46,902,316        | 2,800,764           | 1.1%                 | X      | X        | 330      | 107                 | J2.5                 |
| Laying hens in hatchery supply flocks - Number of birds   | 1,775,443         | 1,724,450         | #REF!             | _,000,704           | -2.9%                | Ô      | 0        | #REF!    | ,                   | ,                    |
| Turkeys - Number of birds   | 3,402,697         | 3,556,250         | 3,483,828         | -72,422             | 4.5%                 | X      | x        | X        | ,                   | ,                    |
| Other poultry - Number of birds   | 1,433,518         | 2,677,339         | 1,369,622         | -1,307,717          | 86.8%                | 161    | x        | 149      | -12                 | ,<br>-7.5            |
| Chicks or other poultry hatched - Number of birds   | 210,870,722       | 230,861,567       | 224,375,126       | -6,486,441          | 9.5%                 | 0      | 0        | 0        | 0                   | /                    |
| Honeybees - Number of colonies  | 56,740            | 64,591            | 67,563            | 2,972               | 13.8%                | 0      | 0        | Х        | /                   | /                    |
| Other pollinating bees - Number of gallons  | na                | 1,734             | 1,746             | 12                  | /                    | na     | 0        | na       | /                   | /                    |
| Farms reporting livestock   |                   |                   |                   |                     |                      |        |          |          |                     |                      |
| Total number of farms   | 59,728            | 57,211            | na                | -2,517              | -4.2%                | 95     | 79       | na       | /                   | 7                    |
| Calves, under 1 year - Farms reporting  | 23,906            | 20,942            | 16,885            | -2,964              | -12.4%               | 22     | 17       | 8        | -14                 | -63.6                |
| Steers, 1 year and over - Farms reporting   | 9,234             | 8,442             | 6,807             | -792                | -8.6%                | 9      | 7        | 5        | -4                  | -44.4                |
| Total heifers, 1 year and over - Farms reporting  | 19,647            | 16,374            | 13,412            | -3,273              | -16.7%               | 17     | 9        | 7        | -10                 | -58.8                |
| Heifers for slaughter or feeding - Farms reporting  | 4,977             | 6,089             | 5,186             | 1,112               | 22.3%                | 4      | 7        | 5        | 1                   | 25.0                 |
| Heifers for beef herd replacement - Farms reporting   | 10,676            | 7,160             | 5,845             | -3,516              | -32.9%               | 11     | 2        | 3        | -8                  | -72.7                |
| Heifers for dairy herd replacement - Farms reporting  | 7,374             | 5,837             | 4,767             | -1,537              | -20.8%               | 3      | 0        | 1        | -2                  | -66.7                |
| Total cows - Farms reporting  | 22,774            | 20,352            | 16,178            | -2,422              | -10.6%               | 21     | 12       | 10       | -11                 | -52.4                |
| Beef cows - Farms reporting   | 16,179            | 15,017            | 11,567            | -1,162              | -7.2%                | 16     | 11       | 9        | -7                  | -43.8                |
| Dairy cows - Farms reporting  | 7,557             | 6,092             | 5,131             | -1,465              | -19.4%               | 5      | 1        | na       | /                   | /                    |
| Bulls, 1 year and over - Farms reporting  | 13,896            | 12,338            | 10,210            | -1,558              | -11.2%               | 14     | 7        | 7        | -7                  | -50.0                |

| Agriculture Statistics and Analysis Burlington / CLIENT   | Ontario        |                |                |                     |                      |      |      | Burling      |                                       |                      |
|---|----------------|----------------|----------------|---------------------|----------------------|------|------|--------------|---------------------------------------|----------------------|
| Farm Statistics from Census   | 2001           | 2006           | 2011           | 2001-2011<br>Change | 2001-2011<br>%Change | 2001 | 2006 | 2011         | 2001-2011<br>Change                   | 2001-2011<br>%Change |
| Total cattle and calves - Farms reporting   | 28,209         | 25,040         | 20,349         | -3,169              | -11.2%               | 29   | 21   | 12           |                                       |                      |
| Rams - Farms reporting  | 3,130          | 2,658          | 2,909          | -472                | -15.1%               | 7    | 4    | . 4          |                                       | -42.9                |
| Ewes - Farms reporting  | 3,808          | 3,225          | 3,374          | -583                | -15.3%               | 9    | 4    | . 5          | · · · · · · · · · · · · · · · · · · · | -44.4                |
| Lambs - Farms reporting   | 3,375          | 2,892          | 3,022          | -483                | -14.3%               | 8    | 5    | 4            | -4                                    | -50.0                |
| Total sheep and lambs - Farms reporting   | 3,978          | 3,408          | 3,569          | -570                |                      | 9    | 5    | _            | -4                                    | -44.4                |
| Boars - Farms reporting   | 2,560          | 1,854          | 1,057          | -706                | -27.6%               | 1    | 0    | -            | . 0                                   | 0.0                  |
| Sows and gilts for breeding - Farms reporting   | 2,802          | 2,083          | 1,183          | -719                | -25.7%               | 1    | 0    | -            | . 0                                   | 0.0                  |
| Nursing and weaner pigs - Farms reporting   | 2,639<br>3,968 | 2,035<br>3,187 | 1,291<br>1,816 | -604<br>-781        | -22.9%<br>-19.7%     | 1    | 1    | _            | . 0                                   | 0.0<br>-100.0        |
| Grower and finishing pigs - Farms reporting Total pigs - Farms reporting  | 4,972          | 4,070          | 2,556          | -902                | -19.7%               | 1    | 1    | •            | · -1                                  | 0.0                  |
| Horses and ponies - Farms reporting   | 11,258         | 12,333         | 11,170         | 1,075               | 9.5%                 | 28   | _    | <del>-</del> | . 0                                   | -14.3                |
| Goats - Farms reporting   | 2,342          | 2,169          | 2,152          | -173                | -7.4%                | 5    | 2    |              |                                       | -20.0                |
| Wild boars - Farms reporting  | 58             | 38             | 14             | -20                 | -34.5%               | 0    | 0    |              |                                       | 20.0                 |
| Mink - Farms reporting  | 59             | 59             | 62             | 0                   |                      | 0    | 0    | •            |                                       | /                    |
| Fox - Farms reporting   | 58             | 10             | na             | -48                 | -82.8%               | 0    | 0    | _            | . /                                   | ′/                   |
| Bison (buffalo) - Farms reporting   | 58             | 71             | 60             | 13                  |                      | 0    | 0    |              | ,                                     | <i>'</i> /           |
| Llamas and alpacas - Farms reporting  | 437            | 696            | 798            | 259                 | 59.3%                | 0    | 1    | 1            | . 1                                   | ,                    |
| Deer (excluding wild deer) - Farms reporting  | 234            | 158            | 103            | -76                 |                      | 2    | 2    | 1            | 1                                     | -50.0                |
| Elk - Farms reporting   | 100            | 80             | 51             | -20                 | -20.0%               | 0    | 0    | C            | 0                                     | /                    |
| Broilers, roasters and Cornish - Farms reporting  | 2,700          | 2,792          | 2,657          | 92                  | 3.4%                 | 2    | 3    | 3            | 1                                     | 50.0                 |
| Pullets under 19 weeks, intended for laying - Farms reporting   | 1,023          | 844            | 1,022          | -179                | -17.5%               | 3    | 1    | 1            | 2                                     | -66.7                |
| Laying hens, 19 weeks and over - Farms reporting  | 6,427          | 5,609          | 5,402          | -818                | -12.7%               | 11   | 10   | 6            | -5                                    | -45.5                |
| Total hens and chickens - Farms reporting   | 8,306          | 7,397          | 7,263          | -909                | -10.9%               | 12   | 11   | 7            | -5                                    | -41.7                |
| Laying hens in hatchery supply flocks - Farms reporting   | 95             | 105            | #REF!          | 10                  | 10.5%                | 0    | 0    | #REF         | /                                     | /                    |
| Turkeys - Farms reporting   | 1,026          | 983            | 926            | -43                 | -4.2%                | 1    | 1    | 1            | . 0                                   | 0.0                  |
| Other poultry - Farms reporting   | 2,305          | 1,811          | 1,569          | -494                | -21.4%               | 5    | 5    | 4            | -1                                    | -20.0                |
| Turkey production - Farms reporting   | 1,159          | 843            | 804            | -316                | -27.3%               | 1    | 0    | 1            | . 0                                   | 0.0                  |
| Turkey production - Kilograms   | na             | 82,431,752     | 87,178,740     | /                   | /                    | na   | 0    |              | -                                     | /                    |
| Turkey production - Pounds  | 162,456,662    | 181,730,894    | 192,196,210    | 19,274,232          | 11.9%                | х    | 0    | -            | ,                                     | /                    |
| Broilers, roasters and Cornish production - Farms reporting   | 2,700          | 2,180          | 2,401          | -520                | -19.3%               | 2    | 1    | -            | =                                     | 50.0                 |
| Broilers, roasters and Cornish production - Kilograms   | na             | 385,642,413    | 436,781,542    | /                   | 10.00(               | na   | х    |              | •                                     | /                    |
| Broilers, roasters and Cornish production - Pounds  | 767,556,883    | 850,195,933    | 962,938,406    | 82,639,050          | 10.8%                | x    | x    | ·            | ,                                     | /                    |
| Chicks or other poultry hatched - Farms reporting   | 48             | 34             | 28             | -14                 | -29.2%               | 0    | 0    | -            | 0                                     | /                    |
| Honeybees - Farms reporting Other pollinating bees - Farms reporting  | 955<br>na      | 981<br>67      | 1,068<br>70    | 26                  | 2.7%                 | na   |      |              | . 1                                   | /                    |
|   | IId            | 07             | 70             |                     | /                    | ila_ |      | 110          | <u>'</u>                              | /                    |
| Farms Classified by NAICS   | 55.000         | 57.044         |                | ,                   |                      |      | 70   |              |                                       |                      |
| Total number of farms   | 55,092         | 57,211         | na<br>11 141   | 4.040               | 7                    | 85   |      |              | •                                     | 04.1                 |
| Farms classified by industry group (NAICS classification) - Cattle ranching and farming   | 19,152         | 15,989         | 11,141         | -4,848              |                      | 17   |      |              | 16                                    |                      |
| Farms classified by industry group (NAICS classification) - Hog and pig farming   | 2,491          | 2,222          | 1,235          | -987                | -40%                 | 1    | 0    |              | -1                                    | -100.0               |
| Farms classified by industry group (NAICS classification) - Poultry and egg production Farms classified by industry group (NAICS classification) - Sheep and goat farming | 1,614<br>1,017 | 1,700<br>1,365 | 1,619<br>1,446 | -81<br>81           | -5%<br>8%            | 2    | 1    | _            | 1<br>) -2                             | -50.0<br>-100.0      |
| Farms classified by industry group (NAICS classification) - Other animal production   | 5,428          | 7,573          | 6,966          | -607                | -11%                 | 12   |      |              | _                                     | 75.0                 |
| Farms classified by industry group (NAICS classification) - Oilseed and grain farming   | 13,371         | 13,056         | 15,818         | 2,762               |                      | 13   |      |              |                                       | -30.8                |
| Farms classified by industry group (NAICS classification) - Vegetable and melon farming   | 1,416          | 1,769          | 1,531          | -238                |                      | 6    | 3    |              | -4                                    | -66.7                |
| Farms classified by industry group (NAICS classification) - Fruit and tree nut farming  | 1,739          | 1,892          | 1,548          | -344                | -20%                 | 3    | 5    |              | . 1                                   | 33.3                 |
| Farms classified by industry group (NAICS classification) - Greenhouse, nursery and floriculture production   | 2,430          | 2,822          | 2,372          | -450                |                      | 13   |      |              | 3                                     | 23.1                 |
| Farms classified by industry group (NAICS classification) - Other crop farming  | 6,434          | 8,823          | 8,274          | -549                |                      | 16   |      |              |                                       | 0.0                  |
| Farms by NAICS Subtypes   |                |                |                |                     |                      |      |      |              |                                       |                      |
| Farms classified by industry (NAICS classification) - Dairy cattle and milk production  | 6,414          | 4,937          | 4,036          | -901                | -14%                 | 2    | 0    | C            | -2                                    | -100.0               |
| Farms classified by industry (NAICS classification) - Beef cattle ranching and farming, including feedlots  | 13,669         | 11,052         | 7,105          | -3,947              | -29%                 | 16   |      | 1            | 15                                    | -93.8                |
| Farms classified by industry (NAICS classification) - Hog and pig farming   | 2,454          | 2,222          | 1,235          | -987                | -40%                 | 1    | 0    | C            | -1                                    | -100.0               |
| Farms classified by industry (NAICS classification) - Chicken egg production  | na             | 599            | 566            | -33                 | /                    | na   | 0    | na           | /                                     | /                    |
| Farms classified by industry (NAICS classification) - Broiler and other meat-type chicken production  | na             | 834            | 816            | -18                 | /                    | na   | 1    | na           | /                                     | /                    |
| Farms classified by industry (NAICS classification) - Turkey production   | na             | 116            | 109            | -7                  | /                    | na   | 0    | na           | /                                     | /                    |
| Farms classified by industry (NAICS classification) - Poultry hatcheries  | na             | 15             | 11             | -4                  | /                    | na   | 0    | na           | /                                     | /                    |
| Farms classified by industry (NAICS classification) - Combination poultry and egg production  | na             | 43             | 46             | 3                   | /                    | na   | 0    |              | /                                     | /                    |
| Farms classified by industry (NAICS classification) - Other poultry production  | na             | 93             | 71             | -22                 | /                    | na   | 0    |              | · .                                   | /                    |
| Farms classified by industry (NAICS classification) - Sheep farming   | na             | 1,021          | 1,052          | 31                  | /                    | na   | 1    | na           | · · · · · · · · · · · · · · · · · · · | /                    |
| Farms classified by industry (NAICS classification) - Goat farming  | na             | 344            | 394            | 50                  | /                    | na   |      |              | •                                     | /                    |
| Farms classified by industry (NAICS classification) - Apiculture  | na             | 410            | 477            | 67                  | /                    | na   | 0    | na           | /                                     | /                    |

| Agriculture Statistics and  |                          |                          | Ontario                  |                       |            |                  | B                | Burlingto         | D <b>II</b>       |               |
|---|--------------------------|--------------------------|--------------------------|-----------------------|------------|------------------|------------------|-------------------|-------------------|---------------|
| Analysis Burlington / CLIENT Farm Statistics from Census  | 2004                     | 2006                     | 2014                     | 2001-2011             | 2001-2011  | 2001             | 2006             | 2011              | 2001-2011         | 2001-2011     |
|   | 2001                     |                          | 2011                     | Change                | %Change    | 2001             |                  | 2011              | Change            | %Change       |
| Farms classified by industry (NAICS classification) - Horse and other equine production   | na                       | 4,297<br>112             | 3,894<br>113             | -403<br>1             | /          | na               | 15<br>0          | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Fur bearing animal and rabbit production Farms classified by industry (NAICS classification) - Livestock combination farming        | na<br>na                 | 2,464                    | 2,278                    | -186                  | /          | na<br>na         | 3                | na<br>na          | /                 | /             |
| Farms classified by industry (NAICS classification) - All other miscellaneous animal production   | na                       | 290                      | 204                      | -86                   | /          | na               | 1                | na                | ,                 | ,             |
| Farms classified by industry (NAICS classification) - Soybean farming   | na                       | 5,812                    | 5,250                    | -562                  | ,          | na               | 9                | na                | ,                 | ,             |
| Farms classified by industry (NAICS classification) - Oilseed (except soybean) farming  | na                       | 25                       | 72                       | 47                    | /          | na               | 0                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Dry pea and bean farming  | na                       | 152                      | 114                      | -38                   | /          | na               | 0                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Wheat farming   | na                       | 953                      | 1,232                    | 279                   | /          | na               | 0                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Corn farming  | na                       | 1,694                    | 4,066                    | 2,372                 | /          | na               | 3                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Other grain farming Farms classified by industry (NAICS classification) - Potato farming  | na<br>na                 | 4,420<br>243             | 5,084<br>170             | 664<br>-73            | //         | na<br>na         | 3                | na<br>na          | /                 | /             |
| Farms classified by industry (NAICS classification) - Potato farming  Farms classified by industry (NAICS classification) - Other vegetable (except potato) and melon farming             | na                       | 1,526                    | 1,361                    | -165                  | /          | na               | 3                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Fruit and tree nut farming  | na                       | 1,892                    | 1,548                    | -344                  | /          | na               | 5                | na                | ,                 | ,             |
| Farms classified by industry (NAICS classification) - Mushroom production   | na                       | 68                       | 66                       | -2                    | ,          | na               | 1                | na                | ,                 | ,             |
| Farms classified by industry (NAICS classification) - Other food crops grown under cover  | na                       | 312                      | 303                      | -9                    | /          | na               | 0                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Nursery and tree production   | na                       | 1,474                    | 1,236                    | -238                  | /          | na               | 8                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Floriculture production   | na                       | 968                      | 767                      | -201                  | /          | na               | 4                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Tobacco farming   | na                       | 560                      | 137                      | -423                  | /          | na               | 0                | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Hay farming Farms classified by industry (NAICS classification) - Fruit and vegetable combination farming                           | na                       | 5,917<br>167             | 5,600<br>179             | -317<br>12            | //         | na               | 12<br>0          | na                | /                 | /             |
| Farms classified by industry (NAICS classification) - Fruit and vegetable combination farming  Farms classified by industry (NAICS classification) - All other miscellaneous crop farming | na<br>na                 | 2,179                    | 1,942                    | -237                  | /          | na<br>na         | 2                | na<br>na          | /                 | /             |
| Selected Machinery Data   |                          | _,                       | -/- ·-                   |                       | ,          | •                | _                |                   | ,                 | ,             |
| Total number of farms   | na                       | 57,211                   | na                       | /                     | /          | na               | 79               | na                | /                 | /             |
| Total value of land and buildings - Farms reporting   | 59,728                   | 57,211                   | 51,950                   | -2,517                | -4%        | 95               | 79               | 70                | -25               | -26.3         |
| Total value of land and buildings - Market value \$   | 40,898,278,324           | 55,912,249,481           | 75,817,763,880           | 15,013,971,157        | 37%        | 130,758,226      | 122,978,000      | 197,138,900       | 66,380,674        | 50.8          |
| Value of land and buildings, owned - Farms reporting  | 57,288                   | 55,289                   | 49,960                   | -1,999                | -3%        | 94               | 73               | 66                | -28               | -29.8         |
| Value of land and buildings, owned - Market value \$ DON'T UNDERSTAND THE DIFFERENCE IN VALUES BETWEEN 01 AND 06  | 29,540,809,757           | 40,121,575,084           | 53,514,373,781           | 10,580,765,327        | 36%<br>-2% | 101,509,826      | 72,381,000       | 151,940,600<br>22 | 50,430,774        | 49.7<br>-40.5 |
| Value of land and buildings, rented or leased from others - Farms reporting  Value of land and buildings, rented or leased from others - Market value \$                                  | 22,200<br>11,357,468,567 | 21,675<br>15,790,674,397 | 20,272<br>22,303,390,099 | -525<br>4,433,205,830 | 39%        | 37<br>29,248,400 | 30<br>50,597,000 | 45,198,300        | -15<br>15,949,900 | -40.5<br>54.5 |
| Tractors under 60 hp - Farms reporting  | na                       | 44,117                   | 38,548                   | ., .55,255,656        | /          | na               | 68               | na                | 15,5 .5,500       | /             |
| Tractors under 60 hp - Total number   | na                       | 102,057                  | 88,287                   | ,                     | ,          | na               | 179              | na                | /                 | ,             |
| Tractors under 60 hp - Market value \$  | na                       | 624,625,930              | 555,736,781              | /                     | /          | na               | 1,161,433        | na                | /                 | /             |
| Tractors from 60 to 99 hp - Farms reporting   | na                       | 33,065                   | 30,054                   | /                     | /          | na               | 31               | na                | /                 | /             |
| Tractors from 60 to 99 hp - Total number  | na                       | 53,953                   | 50,133                   | /                     | /          | na               | 55               | na                | /                 | /             |
| Tractors from 60 to 99 hp - Market value \$   | na<br>53.700             | 1,038,762,791            | 946,061,862              | 1 707                 | 7          | na<br>84         | 1,190,930        | na<br>86          | /                 | /             |
| Tractors under 100 hp - Farms reporting Tractors under 100 hp - Total number  | 53,709<br>na             | 52,002<br>156,010        | 68,602<br>138,420        | -1,707<br>/           | -3%        | na               | 74<br>234        | 86<br>na          | 2                 | 2.4           |
| Tractors under 100 hp - Market value \$   | 1,569,822,309            | 1,663,388,721            | 1,501,798,643            | 93,566,412            | 6%         | 1,846,576        | 2,352,363        | #VALUE!           | ,                 | ,             |
| Tractors from 100 to 149 hp - Farms reporting   | 16,118                   | 15,728                   | 15,410                   | -390                  | -2%        | 21               | 10               | 11                | -10               | -47.6         |
| Tractors from 100 to 149 hp - Total number  | na                       | 21,409                   | 22,318                   | /                     | /          | na               | 18               | na                | /                 | /             |
| Tractors from 100 to 149 hp - Market value \$   | 643,788,622              | 713,927,553              | 781,540,436              | 70,138,931            | 11%        | 983,547          | 925,115          | 724,500           | -259,047          | -26.3         |
| Tractors over 149 hp - Farms reporting  | 5,695                    | 5,859                    | 6,761                    | 164                   | 3%         | 5                | 5                | 2                 | -3                | -60.0         |
| Tractors over 149 hp - Total number   | na<br>202 959 276        | 8,157                    | 10,668                   | 00.763.700            | 720/       | na<br>262.429    | 5<br>200 EOO     | na<br>v           | /,                | /,            |
| Tractors over 149 hp - Market value \$ Total tractors - Farms reporting   | 393,858,376<br>55,449    | 484,621,136<br>53,334    | 743,159,923<br>48,253    | 90,762,760<br>-2,115  | 23%<br>-4% | 362,428<br>90    | 288,500<br>74    | X<br>63           | -27               | -30.0         |
| Total tractors - Total number   | 183,704                  | 185,576                  | 171,406                  | 1,872                 | 1%         | 263              | 257              | 190               | -73               | -27.8         |
| Total tractors - Market value \$  | na                       | 2,861,937,410            | 3,026,499,002            | _,_,_/                | /          | na               | 3,565,978        | na                | /                 | /             |
| Total farm trucks - Farms reporting   | 8,530                    | 45,034                   | 40,913                   | 36,504                | 428%       | 15               | 51               | 46                | 31                | 206.7         |
| Total farm trucks - Total number  | na                       | 69,692                   | 65,263                   | /                     | /          | na               | 83               | na                | /                 | /             |
| Total farm trucks - Market value \$   | 815,787,013              | 879,979,374              | 871,432,496              | 64,192,361            | 8%         | 1,254,220        | 1,345,588        | 1,426,750         | 172,530           | 13.8          |
| Pick-ups and cargo vans - Farms reporting   | 45,881                   | 43,258                   | 38,677                   | -2,623                | -6%        | 62               | 47               | 42                | -20               | -32.3         |
| Pick-ups and cargo vans - Total number  | na<br>664,384,571        | 55,863<br>696,453,650    | 51,358<br>658,140,298    | 32,069,079            | /<br>5%    | na<br>918,068    | 58<br>816,372    | na<br>868,750     | -49,318           | /             |
| Pick-ups and cargo vans - Market value \$ Other farm trucks - Farms reporting   | 8,530                    | 696,453,650<br>8,959     | 8,808                    | 32,069,079<br>429     | 5%<br>5%   | 918,068          | 816,372          | 868,750           | -49,318<br>-1     | -5.4<br>-6.7  |
| Other farm trucks - Total number  | 8,330<br>na              | 13,829                   | 13,904                   | 429                   | 5/6<br>/   | na               | 25               | na                | -1                | -0.7          |
| Other farm trucks - Market value \$   | 151,402,442              | 183,525,724              | 213,292,198              | 32,123,282            | 21%        | 336,152          | 529,216          | 558,000           | 221,848           | 66.0          |
| Cars and other passenger vehicles - Farms reporting   | 30,373                   | 27,200                   | 19,713                   | -3,173                | -10%       | 41               | 35               | 21                | -20               | -48.8         |
| Cars and other passenger vehicles -Total number   | na                       | 31,502                   | 22,774                   | /                     | /          | na               | 40               | na                | /                 | /             |
| Cars and other passenger vehicles - Market value \$   | 385,663,028              | 354,755,466              | 250,359,201              | -30,907,562           | -8%        | x                | x                | 281,000           | /                 | /             |
| Tillage, cultivation, seeding and planting equipment - Farms reporting  | 40,054                   | 37,461                   | 30,993                   | -2,593                | -6%        | 49               | 49               | 28                | -21               | -42.9         |
| Tillage, cultivation, seeding and planting equipment - Total number   | na                       | 151,171                  | na                       | /                     | /          | na               | 222              | na                | /                 | /             |

| Agriculture Statistics and AnalysisBurlington / CLIENT   | Ontario                         |   |                                 |                          |                      |                          | Burlington               |                        |                          |                      |
|--|---------------------------------|---|---------------------------------|--------------------------|----------------------|--------------------------|--------------------------|------------------------|--------------------------|----------------------|
| Farm Statistics from Census  | 2001                            | 2006                                    | 2011                            | 2001-2011<br>Change      | 2001-2011<br>%Change | 2001                     | 2006                     | 2011                   | 2001-2011<br>Change      | 2001-2011<br>%Change |
| Tillage, cultivation, seeding and planting equipment - Market value \$   | 665,377,368                     | 735,033,507                             | 805,078,403                     | 69,656,139               | 10%                  | 458,109                  | 4,083,821                | 1,967,400              | 1,509,291                | 329.5                |
| Combines - Farms reporting   | 16,478                          | 14,732                                  | 12,972                          | -1,746                   | -11%                 | 19                       | 12                       | 9                      | -10                      | -52.6                |
| Combines - Total number  | 17,498                          | 15,982                                  | 14,282                          | -1,516                   | -9%                  | 20                       | 13                       | X                      | /                        | /                    |
| Combines - Market value \$   | na                              | 562,195,454                             | 679,263,750                     | /                        | /                    | na                       | 174,273                  | na                     | /                        | /                    |
| Swathers and mower-conditioners - Farms reporting  | 23,093                          | 22,474                                  | 18,392                          | -619                     | -3%                  | 28                       | 27                       | 21                     | -7                       | -25.0                |
| Swathers and mower-conditioners - Total number   | 26,240                          | 26,473                                  | 21,322                          | 233                      | 1%                   | 32                       | х                        | 29                     | -3                       | -9.4                 |
| Swathers and mower-conditioners - Market value \$  | na                              | 147,325,430                             | 137,187,541                     | /                        | /                    | na                       | X                        | na                     | /                        | /                    |
| Balers - Farms reporting   | 27,708                          | 25,130                                  | 21,510                          | -2,578                   | -9%<br>-7%           | 33                       | 29<br>38                 | 24                     | -9<br>10                 | -27.3<br>-24.4       |
| Balers - Total number Balers - Market value \$   | 35,385<br>201,858,933           | 33,052<br>218,819,021                   | 28,916<br>215,588,329           | -2,333<br>16,960,088     | -7%<br>8%            | 41<br>237,821            | 226,306                  | 31<br>343,900          | -10<br>106,079           | -24.4<br>44.6        |
| Forage harvesters - Farms reporting  | 10,080                          | 8,436                                   | 6,827                           | -1,644                   | -16%                 | 237,821                  | 220,300                  | 343,900                | -3                       | -42.9                |
| Forage harvesters - Total number   | 35,258                          | 9,601                                   | 7,832                           | -25,657                  | -73%                 | 41                       | 10                       | ¥<br>X                 | -3<br>/                  | -42.5                |
| Forage harvesters - Market value \$  | 84,855,238                      | 91,890,629                              | 99,855,705                      | 7,035,391                | 8%                   | . <u></u> x              | 38,900                   | X                      | ,                        | /                    |
| Irrigation equipment - Farms reporting   | 4,473                           | 3,783                                   | 3,273                           | -690                     | -15%                 | 10                       | 9                        | 10                     | 0                        | 0.0                  |
| Irrigation equipment - Market value \$   | 121,640,068                     | 127,444,328                             | 112,962,911                     | 5,804,260                | 5%                   | х                        | х                        | Х                      | /                        | /                    |
| All other farm machinery, workshop and office equipment - Farms reporting  | 45,208                          | 43,296                                  | 41,628                          | -1,912                   | -4%                  | 66                       | 55                       | 53                     | -13                      | -19.7                |
| All other farm machinery, workshop and office equipment - Market value \$  | 990,678,994                     | 1,096,511,712                           | 1,417,978,711                   | 105,832,718              | 11%                  | х                        | 4,524,188                | 13,367,823             | /                        | /                    |
| Value of all farm machinery and equipment - Farms reporting  | 59,728                          | 57,211                                  | 51,950                          | -2,517                   | -4%                  | 95                       | 79                       | 70                     | -25                      | -26.3                |
| Value of all farm machinery and equipment - Market value \$  | 6,564,007,507                   | 7,075,892,331                           | 7,616,206,049                   | 511,884,824              | 8%                   | 16,431,593               | 15,831,066               | 20,865,307             | 4,433,714                | 27.0                 |
| Value of livestock and poultry - Farms reporting   | 40,249                          | 37,463                                  | 32,080                          | -2,786                   | -7%                  | 57                       | 46                       | 34                     | -23                      | -40.4                |
| Value of livestock and poultry - farms Market value \$   | 3,067,497,674                   | 2,348,654,689                           | 2,269,367,570                   | -718,842,985             | -23%                 | 4,744,409                | 3,939,881                | 962,390                | -3,782,019               | -79.7                |
| Total farm capital - Farms reporting  Total farm capital - Market value \$   | 59,728<br>50,529,783,505        | 57,211<br>65,336,796,501                | 51,950<br>85,703,337,499        | -2,517<br>14,807,012,996 | -4%<br>29%           | 95<br>151,934,228        | 79<br>142,748,947        | 70<br>218,966,597      | -25<br>67,032,369        | -26.3<br>44.1        |
| Calculated Tractor Variable - under 100 hp fr  | 53,709                          | 77,182                                  | 68,602                          | 23,473                   | 44%                  | 151,954,228              | 142,748,947              | 218,966,597            | 07,032,309               | 2.4                  |
| Calculated Tractor Variable - under 100 hp number  | 55,709<br>na                    | 156,010                                 | 138,420                         | 23,473                   | 44/6                 | na                       | 234                      | na                     | /                        | 2.4                  |
| Calculated Tractor Variable - under 100 hp value   | 1,569,822,309                   | 1,663,388,721                           | 1,501,798,643                   | 93,566,412               | 6%                   | 1,846,576                | 2,352,363                | #VALUE!                | ,                        | /                    |
|  |                                 | _,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | _,                              | 55,555,122               |                      | =,0 :0,0 : 0             | _,                       |                        |                          | ,                    |
| Farm Value   | 6.564.007.507                   | 7.075.002.004                           | 7.646.206.040                   | 540.040.740              | 201                  | 16 424 502               | 45.004.000               | 20.055.207             | 4 400 74 4               | 27.0                 |
| Value of all farm machinery and equipment - Market value \$  | 6,564,007,507                   | 7,075,892,331                           | 7,616,206,049                   | 540,313,718              | 8%                   | 16,431,593               | 15,831,066               | 20,865,307             | 4,433,714                | 27.0                 |
| Value of livestock and poultry - farms Market value \$ Land and Buildings - Market Value   | 3,067,497,674<br>40,898,278,324 | 2,348,654,689<br>55,912,249,481         | 2,269,367,570<br>75,817,763,880 | -79,287,119              | -3%                  | 4,744,409<br>130,758,226 | 3,939,881<br>122,978,000 | 962,390<br>197,138,900 | -3,782,019<br>66,380,674 | -79.7<br>50.8        |
| Total farm capital - Market value \$   | 50,529,783,505                  | 65,336,796,501                          | 85,703,337,499                  | 20,366,540,998           | 40%                  | 151,934,228              | 142,748,947              | 218,966,597            | 67,032,369               | 44.1                 |
| Computer Use   | 30,323,7.03,003                 | 03,030,70,001                           | 00,100,001,100                  | 20,000,010,000           | .0,0                 | 131,331,1210             | 112,710,317              | 210,300,337            | 0.7032,303               | ,2                   |
| •  |                                 |   |                                 |                          | ,1                   |                          |                          |                        |                          |                      |
| Total number of farms using computers  | 23,552                          | 26,260                                  | 30,381                          | /                        | /                    | 36                       | 34                       | 42                     | 6                        | 16.7                 |
| Farms using computers for - Bookkeeping, payroll or tax preparation  | 17,832                          | 18,458                                  | na                              | /                        | /                    | 27<br>10                 | 25<br>12                 | na                     | /                        | /                    |
| Farms using computers for - Livestock or crop record keeping Farms using computers for - Word processing (writing letters, labels, etc.)                             | 9,031<br>15,184                 | 8,596<br>16,874                         | na<br>na                        | /                        | /                    | 29                       | 12<br>24                 | na<br>na               | /                        | /                    |
| Farms using computers for - Desktop publishing (brochures, flyers, etc.)   | 13,104<br>na                    | 4,570                                   | na                              | ,                        | /                    | na                       | 8                        | na                     | ,                        | /                    |
| Farms using computers for - Banking  | na                              | 12,660                                  | na                              | ,                        | /                    | na                       | 17                       | na                     | ,                        | ,                    |
| Farms using computers for - Internet   | 17,371                          | 20,270                                  | 28,614                          | ,                        | ,                    | 26                       | 25                       | 37                     | 11                       | 42.3                 |
| Farms using computers for - E-mail   | 15,681                          | 18,823                                  | na                              | /                        | /                    | 25                       | 25                       | na                     | /                        | /                    |
| Farms using computers for - Other computer applications  | 139                             | 34                                      | na                              | /                        | /                    | 0                        | 0                        | na                     | /                        | /                    |
| Land owned, leased   |                                 |   |                                 |                          |                      |                          |                          |                        |                          |                      |
| Total number of farms  | 59,728                          | 57,211                                  | na                              | -2,517                   | -4%                  | 95                       | 79                       | na                     | /                        | /                    |
| Total area of land operated by this operation - Farms reporting  | 59,728                          | 57,211                                  | na                              | -2,517                   | -4%                  | 95                       | 79                       | na                     | ,                        |                      |
| Total area of land operated by this operation - Acres  | 13,507,357                      | 13,310,216                              | na                              | -197,141                 | -1%                  | 12,117                   | 10,641                   | na                     | /                        | /                    |
| Total area of land operated by this operation - Farms reporting  | 57,156                          | 55,179                                  | na                              | -1,977                   | -3%                  | 94                       | 73                       | na                     | /                        | /                    |
| Historical comparison component of total area owned - Acres  | 9,373,178                       | 8,889,694                               | na                              | -483,484                 | -5%                  | 7,261                    | х                        | na                     | /                        | /                    |
| Historical comparison component of total area rented - Farms reporting   | 22,055                          | 21,508                                  | na                              | -547                     | -2%                  | 37                       | 30                       | na                     | /                        | /                    |
| Historical comparison component of total area rented - Acres   | 4,134,179                       | 4,420,522                               | na                              | 286,343                  | 7%                   | 4,856                    | x                        | na                     | /                        | /]                   |
| Historical comparison component of area leased from governments - Farms reporting  | 1,041                           | 784                                     | na                              | -257                     | -25%                 | 4                        | 6                        | na                     | /,                       | /]                   |
| Historical comparison component of area leased from governments - Acres  | 114,388                         | X<br>20 102                             | na                              | 238                      | 10/                  | 33                       | x<br>24                  | na<br>na               | /,                       | /                    |
| Historical comparison component of area rented or leased from others - Farms reporting  Historical comparison component of area rented or leased from others - Acres | 19,944<br>3,629,128             | 20,182<br>3,987,629                     | na<br>na                        | 358,501                  | 1%<br>10%            | 4,532                    | 24                       | na<br>na               | /,                       | //                   |
| Historical comparison component of area renew of leased from others - Farms reporting  | 3,346                           | 2,489                                   | na                              | -857                     | -26%                 | 4,332                    | 1                        | na                     | ,                        | //                   |
| Historical comparison component of area crop-shared from others - Acres  | 390,663                         | 2,403<br>x                              | na                              | /                        | 20%                  | x                        | ×                        | na                     | ,                        | //                   |
| Total area owned - Farms reporting   | 57,156                          | 55,208                                  | 49,886                          | -1,948                   | -3%                  | 94                       | 73                       | 66                     | -28                      | -29.8                |
| Total area owned - Acres   | 9,373,178                       | 9,613,544                               | 8,952,054                       | 240,366                  | 3%                   | 7,261                    | x                        | 4,206                  | -3,055                   | -42.1                |
| Area leased from governments - Farms reporting   | 1,041                           | 784                                     | 728                             | -257                     | -25%                 | 4                        | 6                        | 3                      | -1                       | -25.0                |
| Area leased from governments - Acres   | 114,388                         | 115,134                                 | 97,779                          | 746                      | 1%                   | х                        | x                        | Х                      | ,                        | ,                    |

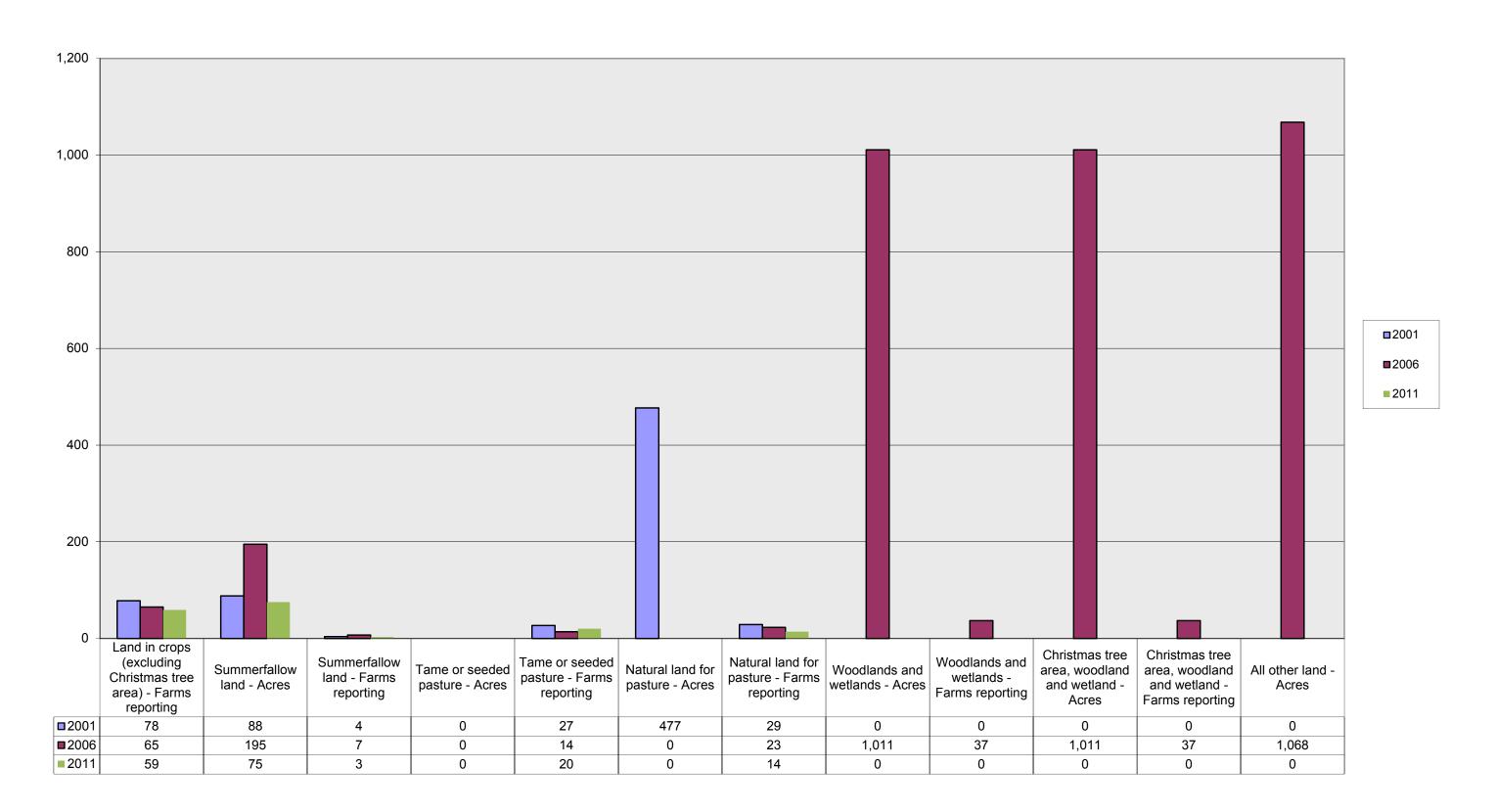
| Agriculture Statistics and Analysis Burlington / CLIENT  |                      |                      | Ontario              |                     |                      |              | B            | Burlingto   | on .                |                      |
|--|----------------------|----------------------|----------------------|---------------------|----------------------|--------------|--------------|-------------|---------------------|----------------------|
| Farm Statistics from Census  | 2001                 | 2006                 | 2011                 | 2001-2011<br>Change | 2001-2011<br>%Change | 2001         | 2006         | 2011        | 2001-2011<br>Change | 2001-2011<br>%Change |
| Area rented or leased from others - Farms reporting  Area rented or leased from others - Acres   | 19,944<br>3,629,128  | 18,436<br>3,767,400  | 16,762<br>3,755,724  | -1,508<br>138,272   | -8%<br>4%            | 33<br>4,532  | 20<br>3,777  | 14<br>3,666 | -19<br>-866         | -57.6<br>-19.1       |
| Area crop-shared from others - Farms reporting   | 3,829,128            | 2,489                | 2,316                | -857                | -26%                 | 4,532        | 3,777        | 3,000<br>0  | -800<br>-3          | -19.1                |
| Area crop-shared from others - Acres   | 390,663              | 323,394              | 305,202              | -67,269             | -17%                 | x            | x            | 0           | /                   | /                    |
| Other area used by this operation - Farms reporting  | na                   | 2,997                | 3,239                | /                   | /                    | na           | 6            | na          | /                   | /                    |
| Other area used by this operation - Acres  | na                   | 252,348              | 242,053              | /                   | /                    | na           | X            | na          | /                   | /                    |
| Total area of land owned, leased, rented, crop-shared or used by this operation - Farms reporting  Total area of land owned, leased, rented, crop-shared or used by this operation - Acres | 59,728<br>13,507,357 | 57,211<br>14,071,820 | 51,950<br>12,668,236 | -2,517<br>564,463   | -4%<br>4%            | 95<br>12,117 | 79<br>11,949 | 70<br>8,054 | -25<br>-4,063       | -26.3<br>-33.5       |
| Area rented or leased to others - Farms reporting  | 13,307,337<br>na     | 8,031                | 9,374                | 304,403<br>/        | 4%                   | 12,117<br>na | 11,949       | na          | -4,003              | -33.3                |
| Area rented or leased to others - Acres  | na                   | 607,920              | 684,576              | ,                   | 7                    | na           | 1,142        | na          | ,                   | ,                    |
| Area crop-shared to others - Farms reporting   | na                   | 1,547                | na                   | /                   | /                    | na           | 3            | na          | /                   | /                    |
| Area crop-shared to others - Acres   | na                   | 111,338              | na                   | /                   | /                    | na           | 111          | na          | /                   | /                    |
| Other area used by others - Farms reporting Other area used by others - Acres  | na                   | 930<br>42,346        | na<br>na             | /                   | /                    | na<br>na     | 3<br>55      | na<br>na    | /                   | /                    |
| Total area of land used by others - Farms reporting  | na                   | 10,107               | 9,374                | /                   | /                    | na           | 19           | na          | /                   | /                    |
| Total area of land used by others - Acres  | na                   | 761,604              | 684,576              | ,                   | /                    | na           | 1,308        | na          | ,                   | ,                    |
| Land Management (tillage, fertility, crop protection)  |                      |                      |                      |                     | ·                    |              |              |             |                     |                      |
| Total number of farms  | na                   | 57,211               | na                   | /                   | /                    | na           | 79           | na          | /                   | /                    |
| Weed control on summerfallow land, chemical only - Farms reporting   | 112                  | 86                   | 90                   | -26                 | -23%                 | 0            | 1            | 0           | 0                   | /                    |
| Weed control on summerfallow land, chemical only - Acres  Weed control on summerfallow land, tillage only - Farms reporting  | 3,695<br>1,092       | 2,671<br>811         | 1,578<br>857         | -1,024<br>-281      | -28%<br>-26%         | 0<br>4       | X<br>7       | 0           | 0<br>-1             | /<br>-25.0           |
| Weed control on summerfallow land, tillage only - Farms reporting  Weed control on summerfallow land, tillage only - Acres   | 22,998               | 19,886               | 857                  | -3,112              | -14%                 | 88           | ,<br>x       | 3           | -85                 | -23.0<br>-96.6       |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Farms Reporting   | 321                  | 228                  | 200                  | -93                 | -29%                 | 0            | 0            | 0           | 0                   | /                    |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Acres   | 8,482                | 6,837                | 4,545                | -1,645              | -19%                 | 0            | 0            | 0           | 0                   | /                    |
| Use of herbicides - Farms reporting  | 31,544               | 27,034               | 25,695               | -4,510              | -14%                 | 33           | 26           | 21          | -12                 | -36.4                |
| Use of herbicides - Acres  | 5,458,514            | 5,433,806            | 5,923,725            | -24,708             | 0%                   | 5,238        | 3,460<br>9   | 2,246       | -2,992              | -57.1                |
| Use of insecticides - Farms reporting Use of insecticides - Acres  | 9,370<br>9,370       | 9,129<br>1,259,747   | 7,076<br>1,173,027   | -241<br>1,250,377   | -3%<br>13344%        | 10<br>10     | 556          | 8<br>1,213  | -2<br>1,203         | -20.0<br>12,030.0    |
| Use of fungicides - Farms reporting  | 5,712                | 5,691                | 7,062                | -21                 | 0%                   | 8            | 5            | 8           | 0                   | 0.0                  |
| Use of fungicides - Acres  | 479,753              | 653,787              | 980,782              | 174,034             | 36%                  | 64           | x            | 1,213       | 1,149               | 1,795.3              |
| Use of commercial fertilizer - Farms reporting   | 35,445               | 32,580               | 27,905               | -2,865              | -8%                  | 33           | 28           | 21          | -12                 | -36.4                |
| Use of commercial fertilizer - Acres   | 5,514,956            | 5,871,903            | 5,823,731            | 356,947             | 6%                   | 5,117        | 5,347<br>3   | 2,593       | -2,524              | -49.3                |
| Use of lime - Farms reporting Use of lime- Acres   | na<br>na             | 2,548<br>178,589     | 2,902<br>263,350     | /                   | /                    | na<br>na     | 3<br>X       | na<br>na    | /                   | /                    |
| Crop rotation - Soil conservation practices - Farms reporting  | 39,040               | 38,398               | 34,056               | -642                | -2%                  | 38           | 42           | 23          | -15                 | -39.5                |
| Rotational grazing - Soil conservation practices - Farms reporting   | na                   | 15,034               | 11,168               | /                   | /                    | na           | 21           | na          | /                   | /                    |
| Winter cover crops - Soil conservation practices - Farms reporting   | 5,751                | 8,585                | 6,340                | 2,834               | 49%                  | 8            | 13           | 8           | 0                   | 0.0                  |
| Plowing down green crops - Soil conservation practices - Farms reporting   | 7,288                | 11,559               | 10,691               | 4,271               | 59%                  | 8            | 11           | 10          | 2                   | 25.0                 |
| Buffer zones around water bodies - Soil conservation practices - Farms reporting Windbreaks or shelterbelts (natural or planted) - Soil conservation practices - Farms reporting           | na<br>8,132          | 14,272<br>19,044     | 12,168<br>14,622     | /<br>10,912         | 134%                 | na<br>8      | 23<br>29     | na<br>22    | /<br>14             | /<br>175.0           |
| Total number of farms producing or using manure  | na                   | 36,734               | 31,371               | 10,912              | 134%                 | na           | 43           | na          | /                   | 1/3.0                |
| Manure applied on this operation - Farms reporting   | na                   | 31,669               | 28,071               | ,                   | /                    | na           | 33           | na          | ,                   | /                    |
| Manure sold or given to others - Farms reporting   | na                   | 4,617                | 3,470                | /                   | /                    | na           | 8            | na          | /                   | /                    |
| Manure bought or received from others - Farms reporting  | na                   | 2,137                | 1,942                | /                   | /                    | na           | 4            | na          | /                   | /                    |
| Other manure produced or applied on this operation (composted, dried, processed, stored, etc.) - Farms reporting Composted manure incorporated into soil - Farms reporting                 | na<br>na             | 4,785<br>7,637       | 3,491<br>na          | /,                  | //                   | na<br>na     | 10<br>11     | na<br>na    | /,                  | /                    |
| Composted manure incorporated into soil - Farms reporting  Composted manure incorporated into soil - Acres   | na na                | 7,637<br>242,995     | na<br>na             | /                   | /                    | na<br>na     | 184          | na<br>na    | /                   | /                    |
| Land use for composted manure incorporated into soil - Field crops   | na                   | 3,783                | na                   | ,                   | /                    | na           | 3            | na          | ,                   | /                    |
| Land use for composted manure incorporated into soil - Hay and pasture   | na                   | 3,693                | na                   | /                   | /                    | na           | 7            | na          | /                   | /                    |
| Land use for composted manure incorporated into soil - Other   | na                   | 984                  | na                   | /                   | /                    | na           | 1            | na          | /                   | /                    |
| Composted manure not incorporated into soil - Farms reporting  | na                   | 4,844                | 9,431                | /                   | /                    | na           | 8            | na          | /                   | /                    |
| Composted manure not incorporated into soil - Acres  Land use for composted manure not incorporated into soil - Field crops  | na<br>na             | 140,332<br>720       | 369,228<br>na        | /                   | /                    | na<br>na     | x<br>1       | na<br>na    | /                   | /                    |
| Land use for composted manure not incorporated into soil - Hay and pasture   | na                   | 4,152                | na                   | ,                   | /                    | na           | 8            | na          | ,                   | /                    |
| Land use for composted manure not incorporated into soil - Other   | na                   | 293                  | na                   | /                   | /                    | na           | 0            | na          | /                   | /                    |
| Solid manure incorporated into soil - Farms reporting  | na                   | 12,213               | na                   | /                   | /                    | na           | 11           | na          | /                   | /                    |
| Solid manure incorporated into soil - Acres  | na                   | 597,933              | na                   | /                   | /                    | na           | 374          | na          | /                   | /                    |
| Land use for solid manure incorporated into soil - Field crops  Land use for solid manure incorporated into soil - Hay and pasture   | na<br>na             | 10,073<br>2,849      | na<br>na             | /,                  | //                   | na<br>na     | 10<br>1      | na<br>na    | /,                  | //                   |
| Land use for solid manure incorporated into soil - hay and pasture  Land use for solid manure incorporated into soil - Other   | na                   | 490                  | na                   | /                   | //                   | na           | 1            | na          | /                   | //                   |
| Solid manure not incorporated into soil - Farms reporting  | na                   | 9,713                | 13,736               | ,                   | /                    | na           | 5            | na          | ,                   | /                    |

| Agriculture Statistics and AnalysisBurlington / CLIENT                          |           |           | Ontario            | Burlington          |                      |       |            |       |                     |                      |
|---|-----------|-----------|--------------------|---------------------|----------------------|-------|------------|-------|---------------------|----------------------|
| Farm Statistics from Census   | 2001      | 2006      | 2011               | 2001-2011<br>Change | 2001-2011<br>%Change | 2001  | 2006       | 2011  | 2001-2011<br>Change | 2001-2011<br>%Change |
| Solid manure not incorporated into soil - Acres                                 | na        | 386,465   | 690,082            | /                   | /                    | na    | 291        | na    | /                   | /                    |
| Land use for solid manure not incorporated into soil - Field crops              | na        | 2,644     | na                 | /                   | /                    | na    | 0          | na    | /                   | /                    |
| Land use for solid manure not incorporated into soil - Hay and pasture          | na        | 7,989     | na                 | /                   | /                    | na    | 4          | na    | /                   | /                    |
| Land use for solid manure not incorporated into soil - Other                    | na        | 249       | na                 | /                   | /                    | na    | 1          | na    | /                   | /                    |
| Liquid manure injected or incorporated into soil - Farms reporting              | na        | 3,525     | 3,079              | /                   | /                    | na    | 1          | na    | /                   | /                    |
| Liquid manure injected or incorporated into soil - Acres                        | na        | 445,033   | 444,708            | /                   | /                    | na    | x          | na    | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Field crops     | na        | 3,380     | na                 | /                   | /                    | na    | 1          | na    | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Hay and pasture | na        | 436       | na                 | /                   | /                    | na    | 0          | na    | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Other           | na        | 53        | na                 | /                   | /                    | na    | 0          | na    | /                   | /                    |
| Liquid manure not incorporated into soil - Farms reporting                      | na        | 2,551     | na                 | /                   | /                    | na    | 0          | na    | /                   | /                    |
| Liquid manure not incorporated into soil - Acres                                | na        | 244,651   | na                 | /                   | /                    | na    | 0          | na    | /                   | /                    |
| Land use for liquid manure not incorporated into soil - Field crops             | na        | 1,386     | na                 | /                   |                      | na    | 0          | na    | /                   | /                    |
| Land use for liquid manure not incorporated into soil - Hay and pasture         | na        | 1,640     | na                 | /                   | /                    | na    | 0          | na    | /                   | ,                    |
| Land use for liquid manure not incorporated into soil - Other                   | na        | 39        | na                 | ,                   |                      | na    | 0          | na    |                     |                      |
| Liquid manure applied by irrigation - Farms reporting                           | na        | 408       | na                 | ,                   | ,                    | na    | 0          | na    | ,                   | ,                    |
| Liquid manure applied by irrigation - Acres                                     | na        | 32,117    | na                 | ,                   | ,                    | na    | 0          | na    | ,                   | ,                    |
| Land use for liquid manure applied by irrigation - Field crops                  | na        | 324       | na                 | ,                   | ,                    | na    | 0          | na    | ,                   | ,                    |
| Land use for liquid manure applied by irrigation - Hay and pasture              | na        | 141       | na                 | ,                   | ,                    | na    | 0          | na    | ,                   | ,                    |
| Land use for liquid manure applied by irrigation - Other                        | na        | 19        | na                 | ,                   | · /                  | na    | 0          | na    | ,                   | ,                    |
| Total land prepared for seeding - Farms reporting                               | 41,775    | 38,676    | 34,899             | -3,099              | -7%                  | 48    | 39         | 26    | -22                 | -45.8                |
| Total land prepared for seeding - Acres   | 6,669,735 | 6,670,555 | 7,075,119          | 820                 |                      | 6,254 | 4,635      | 2,649 | -3,605              | -57.6                |
| Tillage incorporating most crop residue into soil - Farms reporting             | 32,463    | 26,893    | 21,045             | -5,570              |                      | 40    | 21         | 13    | -27                 | -67.5                |
| Tillage incorporating most crop residue into soil - Acres                       | 3,452,834 | 2,929,031 | 2,622,837          | -523,803            |                      | 3,238 | X          | X     | _/                  | 07.5                 |
| Tillage retaining most crop residue on the surface - Farms reporting            | 10,557    | 11,341    | 11,824             | 784                 |                      | 8     | 9          | 7     | -1                  | -12.5                |
| Tillage retaining most crop residue on the surface - Acres                      | 1,444,045 | 1,657,893 | 2,111,607          | 213,848             |                      | 432   | X          | X     | -1                  | -12.5                |
| No-till seeding or zero-till seeding - Farms reporting                          | 12,055    | 12,637    | 14,746             | 582                 |                      | 10    | 19         | 6     | -4                  | -40.0                |
| No-till seeding or zero-till seeding - Farms reporting                          | 1,772,856 | 2,083,631 | 2,340,675          | 310,775             |                      | 2,584 | 2,098      | 1,168 | -1,416              | -40.0<br>-54.8       |
|   | 3,002     | 2,063,631 | 2,340,673<br>1,987 | -19                 |                      | 2,364 | 2,098<br>7 | 1,108 | -1,416<br>-4        | -34.o<br>-33.3       |
| Total use of irrigation - Farms reporting                                       | ,         | •         | ,                  |                     |                      |       | -          | _     | 7                   |                      |
| Total use of irrigation - Acres   | 121,752   | 156,445   | 103,410            | 34,693              | 28%                  | 64    | x          | 142   | 78                  | 121.9                |
| Irrigated field crops - Farms reporting   | na        | 1,063     | 424                | /,                  | . //                 | na    | 0          | na    | /                   | /                    |
| Irrigated field crops - Acres   | na        | 70,730    | 39,571             | /                   | . //                 | na    | 0          | na    | /                   | /                    |
| Irrigated hay and pasture -Farms reporting                                      | na        | 89        | 74                 | /                   | . / <u>/</u>         | na    | 0          | na    | /                   | /                    |
| Irrigated hay and pasture - Acres   | na        | 2,773     | 1,812              | /                   |                      | na    | 0          | na    | /                   | /                    |
| Irrigated vegetables - Farms reporting  | na        | 1,122     | 923                | /                   |                      | na    | 3          | na    | /                   | /                    |
| Irrigated vegetables - Acres  | na        | 48,750    | 39,546             | /                   | /_                   | na    | Х          | na    | /                   | /                    |
| Irrigated fruit - Farms reporting   | na        | 794       | 556                | /                   | /                    | na    | 3          | na    | /                   | /                    |
| Irrigated fruit - Acres   | na        | 18,003    | 12,568             | /                   | /                    | na    | х          | na    | /                   | /                    |
| Other irrigated areas - Farms reporting   | na        | 357       | 310                | /                   | /                    | na    | 2          | na    | /                   | /                    |
| Other irrigated areas - Acres   | na        | 16,189    | 9,913              | /                   | /                    | na    | x          | na    | /                   | /                    |

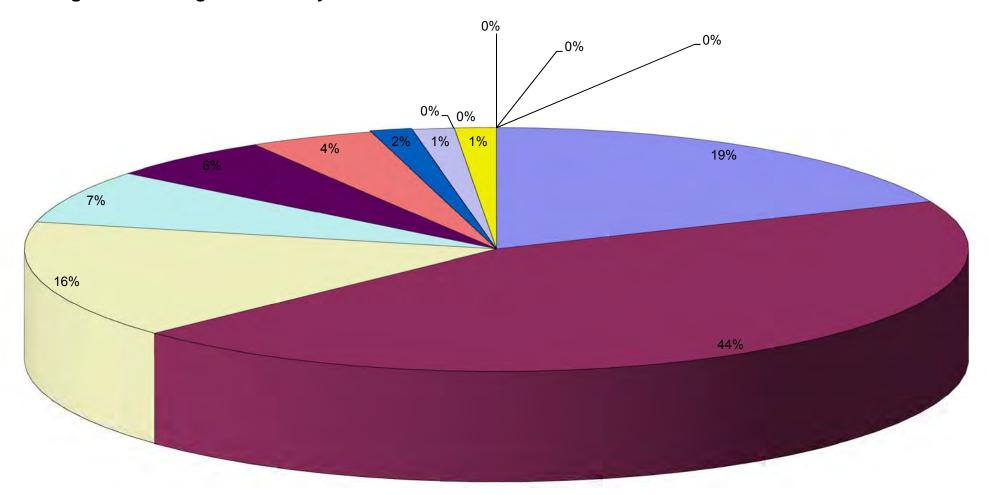
| Burlington at-a-glance Report  |               |                               | Ontario                              |                               |                   | В             | Burlington   |             | Locat    | ion Quoti | ient     |
|--|---------------|-------------------------------|--------------------------------------|-------------------------------|-------------------|---------------|--------------|-------------|----------|-----------|----------|
| Farm Statistics from Census  | 2001          | 2006                          | 2011                                 | Change                        | % Change          | 2001          | 2006         | 2011        | 2001     | 2006      | 2011     |
|  |               |                               | Farm Statistics (N                   | -                             |                   |               |              |             |          |           |          |
| Total Number of Farms  | 59,728        | 57,211                        | 51,950                               | -5,261                        | -8.81%            | 95            | 79           | 70          |          |           |          |
| Total operators  | 85,020        | 82,410                        | 74,840                               | -7,570                        | -8.90%            | 120           | 110          | 100         |          |           |          |
| Farms reporting total farm area - Under 10 acres   | 2860          | 3,163                         | 2,741                                | -422                          | -14.76%           | 12            | 9            | 13          | 2.64     | 2.06      | 3.52     |
| Farms reporting total farm area - 10 to 69 acres   | 12,516        | 13,690                        | 12,681                               | -1,009                        | -8.06%            | 42            | 34           | 31          | 2.11     | 1.80      | 1.81     |
| Farms reporting total farm area - 70 to 129 acres  | 14,262        | 12,857                        | 11,779                               | -1,078                        | -7.56%            | 16            | 15           | 11          | 0.71     | 0.84      | 0.69     |
| Farms reporting total farm area - 130 to 179 acres   | 6,531         | 5,622                         | 4,969                                | -2,509                        | -30.38%           | 70            | 58           | 55          | 6.74     | 7.47      | 8.21     |
| Farms reporting total farm area - 180 to 239 acres   | 6,192         | 5,472                         | 4,801                                | -671                          | -10.84%           | 5             | 2            | 4           | 0.51     | 0.26      | 0.62     |
| Farms reporting total farm area - 240 to 399 acres   | 8,556         | 7,554                         | 6,460                                | -1,094                        | -12.79%           | 9             | 8            | 3           | 0.66     | 0.77      | 0.34     |
| Farms reporting total farm area - 400 to 559 acres   | 3,936         | 3,635                         | 3,359                                | -276                          | -7.01%            | 2             | 2            | 1           | 0.32     | 0.40      | 0.22     |
| Farms reporting total farm area - 560 to 759 acres   | 2,173         | 2,175                         | 2,026                                | -149                          | -6.86%            | 1             | 1            | 1           | 0.29     | 0.33      | 0.37     |
| Farms reporting total farm area - 760 to 1,119 acres   | 1,548         | 1,640                         | 1,587                                | -2,190                        | -37.49%           | 17            | 13           | 9           | 6.90     | 5.74      | 4.21     |
| Farms reporting total farm area - 1,120 to 1,599 acres   | 665           | 762                           | 788                                  | 26                            | 3.91%             | 1             | 1            | 0           | 0.95     | 0.95      | 0.00     |
| Farms reporting total farm area - 1,600 to 2,239 acres   | 288           | 361                           | 436                                  | 75                            | 26.04%            | 0             | 0            | 1           | 0.00     | 0.00      | 1.70     |
| Farms reporting total farm area - 2,240 to 2,879 acres   | 83            | 120                           | 152                                  | 32                            | 38.55%            | 0             | 0            | 0           | 0.00     | 0.00      | 0.00     |
| Farms reporting total farm area - 2,880 to 3,519 acres   | 55            | 66                            | 79                                   | 13                            | 23.64%            | 0             | 0            | 0           | 0.00     | 0.00      | 0.00     |
| Farms reporting total farm area - 3,520 acres and over   | 63            | 94                            | 92                                   | -2                            | -3.17%            | 0             | 0            | 0           | 0.00     | 0.00      | 0.00     |
| Lord to some fourth disp Chat to   | 0.00= 0.1=    | 0.040.005                     | Land Use (Acr                        | es)                           |                   | 0 :           | 7            |             |          |           |          |
| Land in crops (excluding Christmas tree area)  | 9,035,915     | 9,046,383                     | 8,929,948                            | F 0.11                        |                   | 9,425         | 7,621        | 5,203       |          |           |          |
| Summerfallow land  | 35,175        | 29,394                        | 23,450                               | -5,944                        | 0                 | 88            | 195          | 75          | 1        | -         |          |
| Tame or seeded pasture   | 773,650       | 749,719                       | 648,758                              | -100,961                      | 0                 | x             | x            | X           |          |           |          |
| Natural land for pasture   | 1,314,335     | 1,112,668                     | 984,808                              | -127,860                      | 0                 | 477           | x            | X           | 1        |           |          |
| Woodlands and wetlands   | na            | 1,838,372                     | 1,597,730                            | -240,642                      | /                 | na            | 1,011        | na          |          |           |          |
| Christmas tree area, woodland and wetland  | na            | 1,854,167                     | 1,612,445                            | -241,722                      | /                 | na            | 1,011        | na          |          | 1         |          |
| All other land   | na            | 517,885                       | 468,827                              | -49,058                       | /                 | na            | 1,068        | na          |          |           |          |
| Total area of farms  | 13,507,357    | 13,310,216                    | na                                   |                               |                   | 12,117        | 10,641       | na          |          |           |          |
|  | T             |                               | lired Farm Labour                    |                               |                   |               |              |             |          |           |          |
| Paid work, seasonal or temporary   | 911,030       | 878,920                       | 812,057                              | -66,863                       | 0                 | 957           | 707          | 1,152       |          |           |          |
| Paid work, year round  | 1,376,166     | 1,392,257                     | 1,405,252                            | 12,995                        | 0                 | 6,634         | 10,266       | 10,789      | 1        |           |          |
| Total weeks of paid work   | 2,287,196     | 2,271,177                     | 2,217,309                            | -53,868                       | 0                 | 7,591         | 10,973       | 11,941      |          |           |          |
| Farms under \$100,000  | 1 566         | 945                           | Farm Capital (Nu                     | mber)                         |                   | 0             | 2            |             | /        | 0.7       |          |
| • •  | 1,566         |                               | 1.000                                | 1 415                         | 0                 |               | 2            | 0           | - /      |           | /        |
| Farm Capital - \$100,000 to \$199,999  | 6,794         | 3,281                         | 1,866                                | -1,415                        | 0                 | 2             | /            | 0           | 5.4      | 0.6       | /        |
| Farm capital - Under \$200,000   | 8,360         | 4,226                         | 1,866                                | -1,415                        | 0                 | 2             | 9            | 0           | 6.6      | 0.6       | /        |
| Farm Capital - \$200,000 to \$349,000  | 13,791        | 9,736                         | 5,914                                | -3,822                        | 0                 | 11            | 8            | /           | 2.0      | 1.7       | 1.1      |
| Farm Capital - \$350,000 to \$499,999  | 9,453         | 9,122                         | 7,080                                | -2,042                        | 0                 | 17            | 11           | 3           | 0.9      | 1.1       | 3.2      |
| Farm capital - 200,000 to \$499,999  | 23,244        | 18,858                        | 12,994                               | -5,864                        | 0                 | 28            | 19           | 10          | 1.3      | 1.4       | 1.8      |
| Farm Capital - \$500,000 to \$999,999  | 15,060        | 16,803                        | 15,276                               | -1,527                        | 0                 | 31            | 22           | 17          | 0.8      | 1.1       | 1.2      |
| Farm Capital - \$1,000,000 to \$1,499,999  | 5,698         | 6,767                         | 7,012                                | 245                           | 0                 | 15            | 9            | 13          | 0.6      | 1.0       | 0.7      |
| Farm Capital - \$2,000,000 to \$3,499,999  | l na          | 4,196                         | apital - <b>\$1,500,000</b><br>5,234 | 1,038                         | /                 | na            | 7            | na          |          |           |          |
|  | na            |                               |                                      |                               | /                 | na            | 7            | na          |          |           |          |
| Farm Capital - \$3,500,000 and over  | na            | 3,058<br><b>T</b>             | 5,240<br>Total Gross Farm R          | 2,182<br>eceints              | /                 | na            | /            | na          |          |           |          |
| Farms reporting total gross farm receipts - Under \$10,000   | 15,370        | 14,500                        | 12,263                               | -2,237                        | 0                 | 37            | 25           | 28          |          |           |          |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999   | 11,378        | 10,828                        | 9,098                                | -1,730                        | -15.20%           | 12            | 16           | 5           |          |           |          |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999   | 26,748        | 25,328                        | 21,361                               | -3,967                        | -13.20%           | 49            | 41           | 34          | #VALUE!  | #VALUE!   | #VALUE!  |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999   | 7,862         | 7,397                         | 6,720                                | -5,907<br>-677                | -8.61%            | 15            | 7            | 34          | " VALUE: | # VALUE:  | " VALUE! |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999   | 6,542         | 6,521                         | 6,189                                | -332                          | -8.01%            | 12            | 10           | 11          |          |           |          |
| Farms reporting total gross farm receipts - \$50,000 to \$249,999  | 9,587         | 7,965                         | 6,985                                | -980                          | -10.22%           | 8             | 10           | 12          |          |           |          |
| Farms reporting total gross farm receipts - \$100,000 to \$249,999  Farms reporting total gross farm receipts - \$250,000 to \$499,999 | 5,493         | 5,589                         | 5,086                                | -503                          | -10.22%<br>-9.16% | 3             | 12           | 12          | ı        |           |          |
| Total gross farm receipts (excluding forest products sold) - Amount \$   | 9,115,454,790 | 10,342,031,229                | 11,890,835,395                       | 1,548,804,166                 | -9.16%<br>16.99%  | 23,974,891    | 30,613,802   | 23,242,635  |          |           |          |
| rotal Bross farm receipts (excluding forest products sold) - Amount 5  | 3,113,434,790 |                               | eenhouse Area (Sq                    |                               | 10.33/6           | 23,374,031    | 30,013,602   | 23,242,033  |          |           |          |
| Greenhouse flowers   | 43,662,922    | 49,414,104                    | 42,594,525                           | -6,819,579                    | 0                 | 473,884       | v            | х           |          |           |          |
| Greenhouse vegetables  | 47,727,506    | 69,808,871                    | 86,209,724                           | 16,400,853                    | 0                 | 473,864<br>X  | x<br>x       | x           |          |           |          |
|  | ,. 21,300     |                               | own to Major Field                   |                               | <u> </u>          | ^             | ^            | ^           |          |           |          |
| Total wheat  | 670,857       | 1,235,390                     | 1,217,328                            | -18,062                       | 0                 | 789           | 743          | 635         |          |           |          |
|  | 125,477       | 202,902                       | 114,643                              | -88,259                       | -1                | 161           | , 13         | X           |          |           |          |
| ISpring wheat (excluding durum)  | 123,711       | 202,302                       | 117,073                              |                               | -                 |               | 1            | ^           |          |           |          |
| Spring wheat (excluding durum) Durum wheat   | 1             | 4 N12                         | 2 682                                | -1 330                        | /                 | U             | NI NI        | NI          |          |           |          |
| Durum wheat  | 0             | 4,012<br>1.028.476            | 2,682<br>445,155                     | -1,330<br>-583.321            | -1                | 0<br>628      | 0<br>x       | 0<br>X      |          |           |          |
|  | 1             | 4,012<br>1,028,476<br>131,952 | 2,682<br>445,155<br>71,040           | -1,330<br>-583,321<br>-60,912 | / <br>-1<br>-1    | 0<br>628<br>x | 0 <br>x<br>x | 0<br>X<br>X |          |           |          |

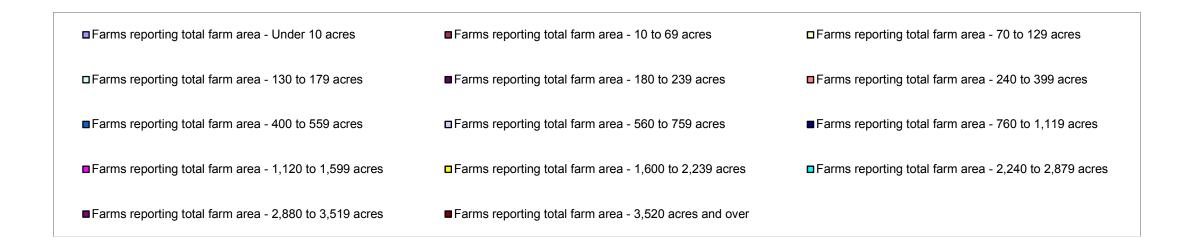
| Burlington at-a-glance Report                               |                |                | Ontario            |                |          | 1              | Burlington  |             | Locatio | on Quotie | nt   |
|---|----------------|----------------|--------------------|----------------|----------|----------------|-------------|-------------|---------|-----------|------|
| Farm Statistics from Census                                 | 2001           | 2006           | 2011               | Change         | % Change | 2001           | 2006        | 2011        | 2001    | 2006      | 2011 |
| Mixed grains  | 218,265        | 173,454        | 106,162            | -67,292        | 0        | х              | х           | Х           |         |           |      |
| Corn for grain  | 2,003,025      | 1,577,862      | 2,032,356          | 454,494        | 0        | 1,019          | 1,335       | 410         |         |           |      |
| Corn for silage   | 319,364        | 320,759        | 271,701            | -49,058        | 0        | 851            | 287         | 0           |         |           |      |
| Total rye   | 66,519         | 65,356         | 34,868             | -30,488        | 0        | 0              | х           | х           |         |           |      |
| Canola (rapeseed)   | 36,439         | 18,575         | 15,202             | -3,373         | 0        | 0              | 0           | 33          |         |           |      |
| Soybeans  | 2,248,466      | 2,155,884      | 2,464,870          | 308,986        | 0        | 2,591          | 1,513       | 1,225       |         |           |      |
| Dry field peas  | 3,127          | 4,376          | 4,803              | 427            | 0        | 0              | 0           | 0           |         |           |      |
| Dry white beans   | 58,559         | 92,289         | 40,236             | -52,053        | -1       | x              | 0           | 0           |         |           |      |
| Alfalfa and alfalfa mixtures                                | 1,610,809      | 1,662,370      | 1,346,210          | -316,160       | 0        | 2,537          | x           | 1,451       |         |           |      |
| Potatoes  | 43,396         | 38,155         | 37,384             | -771           | 0        | 0              | 0           | 0           |         |           |      |
| Tobacco   | 58,333         | 31,669         |                    | /              | /        | 0              | 0           |             |         |           |      |
|   |                |                | of Livestock and F |                |          |                |             |             |         |           |      |
| Calves, under 1 year  | 595,191        | 526,552        | 456,667            | -69,885        | 0        | 298            | x           | Х           |         |           |      |
| Steers, 1 year and over                                     | 332,215        | 311,989        | 291,263            | -20,726        | 0        | х              | x           | 33          |         |           |      |
| Total heifers, 1 year and over                              | 449,326        | 414,483        | 372,934            | -41,549        | 0        | x              | 2,083       | Х           |         |           |      |
| Total cows  | 739,564        | 707,091        | 600,220            | -106,871       | 0        | 416            | 115         | 86          |         |           |      |
| Beef cows   | 376,020        | 377,354        | 282,062            | -95,292        | 0        | x              | х           | na          |         |           |      |
| Dairy cows  | 363,544        | 329,737        | 318,158            | -11,579        | 0        | х              | x           | Х           | -       |           |      |
| Total cattle and calves                                     | 2,140,731      | 1,982,651      | 1,741,381          | -241,270       | 0        | 3,642          | 3,919       | Х           |         |           | ļ    |
| Total sheep and lambs                                       | 337,625        | 311,162        | 352,807            | 41,645         | 0        | х              | х           | Х           | 1       |           |      |
| Sows and gilts for breeding                                 | 356,172        | 417,999        | 280,816            | -137,183       | 0        | x              | 0           | Х           |         |           |      |
| Total pigs  | 3,457,346      | 3,950,592      | 3,088,646          | -861,946       | 0        | х              | х           | Х           | 1       |           |      |
| Total hens and chickens                                     | 43,624,696     | 44,101,552     | 46,902,316         | 2,800,764      | 0        | x              | x           | 330         |         |           |      |
| Turkeys   | 3,402,697      | 3,556,250      | 3,483,828          | -72,422        | 0        | Х              | X           | X           |         |           |      |
| Analaa  | 24.251         |                | a of Major Fruit C |                | 0        |                |             | col         | /       |           | C F1 |
| Apples  | 24,251         | 20,169         | 15,830             | -4,339         | 0        | X              | x           | 60          | /       | /         | 6.51 |
| Pears   | 2,381          | 2,546          | 1,383              | -1,163         | 0        | x              | x           | X           | /       | /         | 0.00 |
| Plums and prunes  | 1,130<br>993   | 1,231<br>950   | 1,075<br>576       | -156<br>-374   | 0        | x <sub> </sub> | X           | V           | 0.00    | /         | 0.00 |
| Cherries (sweet)  |                | 1              |                    |                | -        |                | X           | ^           | 1       | 2 22      | /    |
| Cherries (sour)   | 2,314          | 2,546          | 2,342              | -204           | 0        | 0              | 0           | 0           | 0.00    | 0.00      | 0.00 |
| Peaches   | 5,782          | 7,894          | 6,455              | -1,439         | 0        | 0              | 0           | X           | 0.00    | 0.00      | /    |
| Grapes  | 18,206         | 20,595         | 18,383             | -2,212         | 0        | X              | X           | X           | /       | 7         | /    |
| Strawberries  | 15,772         | 4,243<br>1,153 | 3,283<br>902       | -960<br>-251   | 0        | X              | 10          | X           | /       | 2.80      | /    |
| Raspberries   | 1,147          | ,              | f Major Vegetable  |                | U        | х              | 10          | Х           |         |           |      |
| Sweet corn  | 49,019         | 38,617         | 25,540             | -13,077        | 0        | X              | X           | 0           |         |           |      |
| Tomatoes  | 21,201         | 20,195         | 16,558             | -3,637         | 0        | x              | x           | X           |         |           |      |
| Cucumbers   | 8,374          | 4,146          | 3,484              | -662           | 0        | X              | x           | 0           |         |           |      |
| Green peas  | 23,308         | 21,482         | 15,121             | -6,361         | 0        | x              | o o         | 0           |         |           |      |
| Green and wax beans   | 13,035         | 11,879         | 9,186              | -2,693         | 0        | x              | x           | x           |         |           |      |
| Cabbage   | 4,137          | 3,707          | 3,354              | -353           | 0        | ×              | o o         | 0           |         |           |      |
| Broccoli  | 2,860          | 3,712          | 4,506              | 794            | 0        | x              | 0           | 0           | ļ.      |           |      |
| Carrots   | 8,872          | 9,993          | 9,855              | -138           | 0        | 0              | 0           | 0           |         |           |      |
| Peppers   | 4,112          | 4,015          | 3,892              | -123           | 0        | x              | X           | x           |         |           |      |
| Pumpkins  | na             | 5,430          | 4,658              | -772           | /        | na             | x           | na          |         |           |      |
| Pumpkins, squash and zucchini                               | 7,765          | 9,297          | 8,248              | -1,049         | 0        | x              | X           |             | ,       |           |      |
| Other vegetables  | 5,716          | 7,062          | 10,338             | 3,276          | 1        | 23             | x           | х           |         |           |      |
|   | ,              |                | achinery on Farms  |                | <u> </u> |                |             | •           | 1       |           |      |
| Total farm trucks   | na             | 69,692         | 65,263             | /              | /        | na             | 83          | na          |         |           |      |
| Combines  | 17,498         | 15,982         | 14,282             | -1,516         | 0        | 20             | 13          | X           |         |           |      |
| Balers  | 35,385         | 33,052         | 28,916             | -2,333         | 0        | 41             | 38          | 31          |         |           |      |
|   |                |                | Farm Capital & I   |                |          |                |             |             | 1       |           |      |
| Value of livestock and poultry - farms Market value \$      | 3,067,497,674  | 2,348,654,689  | 2,269,367,570      | -718,842,985   | -23.43%  | 4,744,409      | 3,939,881   | 962,390     | 0.51    | 0.77      | 0.17 |
| Value of all farm machinery and equipment - Market value \$ | 6,564,007,507  | 7,075,892,331  | 7,616,206,049      |                | 1        | 16,431,593     | 15,831,066  | 20,865,307  | 0.83    | 1.02      | 1.07 |
| Land and Buildings - Market Value                           | 40,898,278,324 | 55,912,249,481 | 75,817,763,880     |                |          | 130,758,226    | 122,978,000 | 197,138,900 | 1.06    | 1.01      | 1.02 |
| Total farm capital - Market value \$                        | 50,529,783,505 | 65,336,796,501 | 85,703,337,499     | 14,807,012,996 | 29.30%   | 151,934,228    | 142,748,947 | 218,966,597 |         |           |      |

#### **Burlington Total Acreage of Farms by Land Use: 2001-2011**

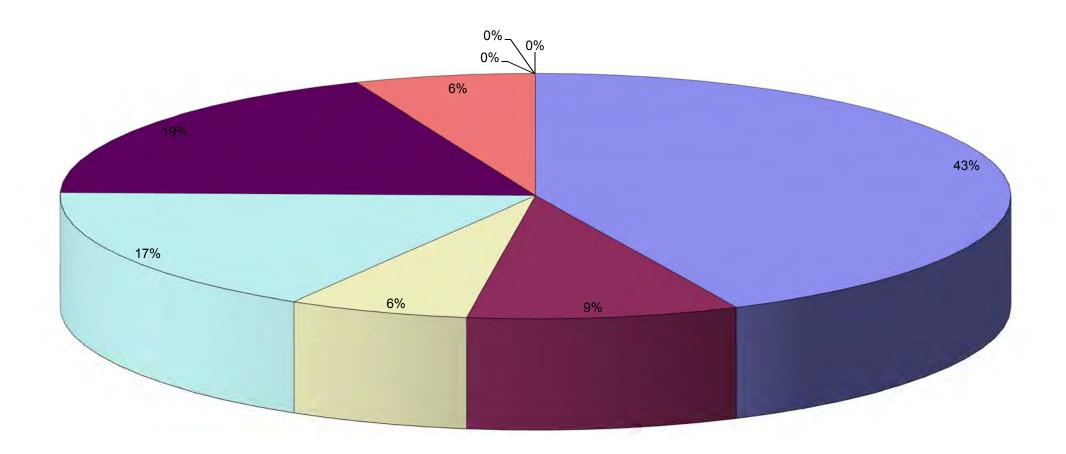


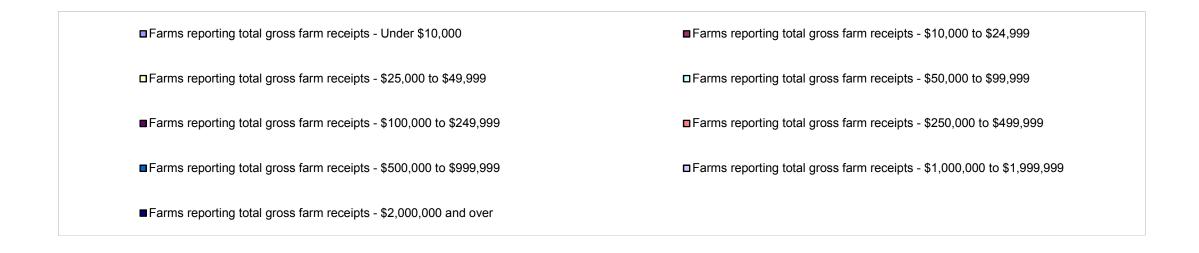
## **Burlington Percentage of Farms by Total Farm Area: 2011**



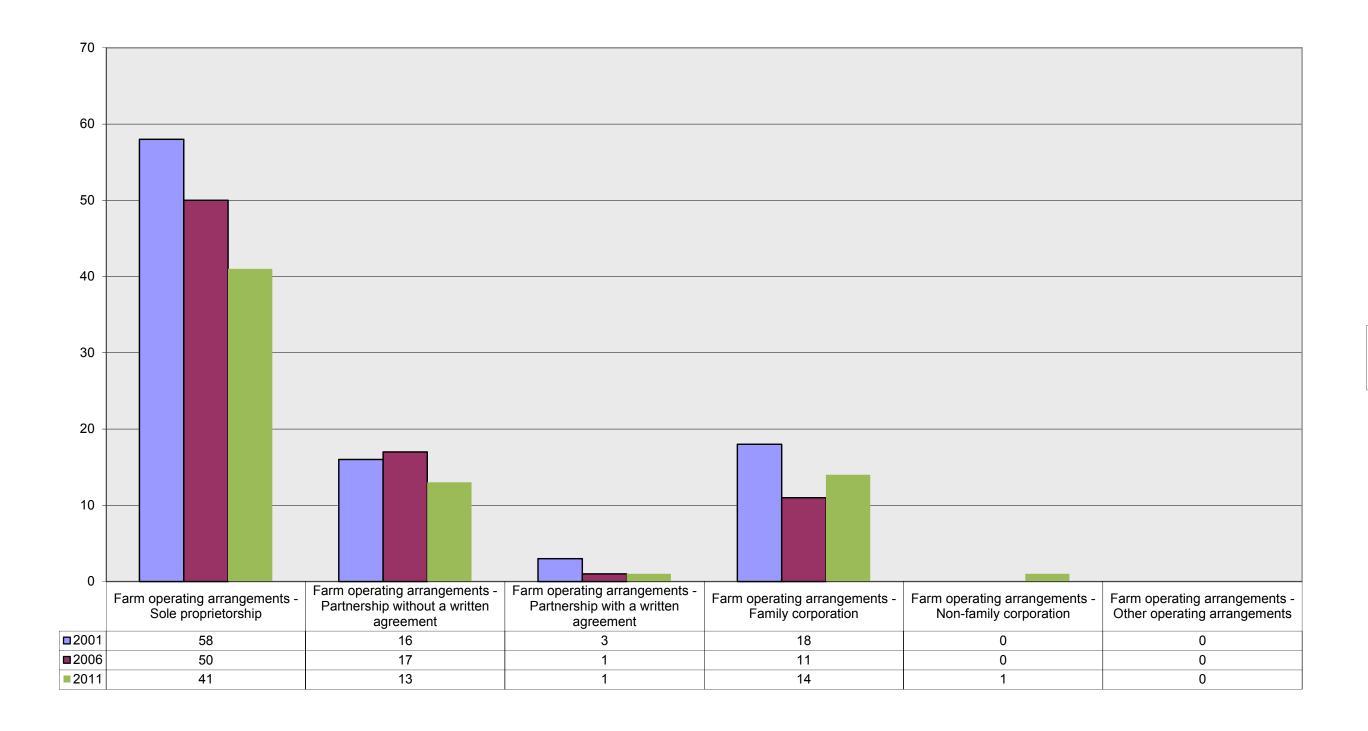


## **Burlington Gross Farm Receipts: 2011**





# **Burlington Farms Classified by Operating Arrangements**



■2001 ■2006 ■2011

# Oakville - Summary

- 21 farms (2011) decrease of 22% from 2001
- Average age of farmer 62 years of age
- Gross farm sales have gradually increased \$3,347,000
- GFR < \$100,000 remained unchanged from 2006 12 farms</li>
   GFR \$100,000 \$500,000 6 farms
   GFR \$500,000 or more 3 farms
- Amount of cropland has increased 39.3% from 2001 2001 3650 acres 2006 5270 acres 2011 5084 acres
- The majority of farms (9 farms of 21) reported over \$2M in capital
- 11 farms reported sales < \$50,000
  - 7 farms reported sales between \$100,000 499,999
  - 3 farms reported sales of \$500,000 +
- Total farm expenses \$2,890,686 in 2011 (increase of 12.7% from 2001)
- Highest farm expense categories (ranked)
  - All other expenses (including depreciation and capital cost allowance)

Custom work, contract work and hired trucking

Seed and plant purchases

Fertilizer and lime purchases

Total feed supplements and hay purchases

Rental and leasing of land and buildings

- Total farm area
  - 5 farms Less than 10 acres
  - 6 farms 10 to 69 acres
  - 5 farms 70 to 129 acres
  - 2 farms 240 to 399 acres
  - 2 farms 760 to 1119 acres
  - 1 farm 1600 to 2239 acres
- 17 of 21 farms reported land in crops
  - 2 of 21 farms reported tamed or seeded pastures
  - 6 of 21 farms reported natural land for pasture
- Only 1 farm reported fruit, berry and nut production
- No sod, maple or greenhouse production
- Field crops on 5084 acres

45% - Soybeans (huge increase from 2001)

29% - Alfalfa and alfalfa mixes (huge increase from 2001)

Rest is made up of corn, wheat and winter wheat

- 3 farms reporting vegetable production green peas, green and wax beans, carrots, rutabagas, turnips, onions, lettuce and other
- 1 farm reporting nursery products
- Livestock inventory shows 56 cows and 98 horses and ponies
- 1 farm reporting honey production
- Farm breakdown by NAICS Code

| Cattle ranching and farming       | 1 farm   | (decrease 50% from 2001)   |
|-----------------------------------|----------|----------------------------|
| Other animal production           | 4 farms  | (0 % change from 2001)     |
| Oilseed and grain                 | 10 farms | (increase 150% from 2001)  |
| Vegetable and melon farming       | 2 farms  | (increase 100% from 2001)  |
| Fruit and tree nut                | 1 farm   | (decrease 50% from 2001)   |
| Greenhouse, nursery, floraculture | 1 farm   | (decrease 75% from 2001)   |
| Other crop farming                | 2 farms  | (decrease 33.3% from 2001) |

- Value of land and buildings \$105,527,000 (61% increase from 2001)
  Total farm capital \$109,090,144 (57.2% increase from 2001)

| Agriculture Statistics and AnalysisOakville / CLIENT  |                  | 0                |                  |                     | e                    |           |           |           |                     |                      |
|---|------------------|------------------|------------------|---------------------|----------------------|-----------|-----------|-----------|---------------------|----------------------|
| Farm Statistics from Census   | 2001             | 2006             | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change | 2001      | 2006      | 2011      | 2001-2011<br>Change | 2001-2011<br>%Change |
| Profile of Selected Community   |                  |                  |                  |                     |                      |           |           |           |                     |                      |
| Total number of farms   | 59,728           | 57,211           | 51,950           | -5,261              | -9%                  | 27        | 21        | 21        | -6                  | -22.2                |
| Total operators   | 85,020           | 82,410           | 74,840           | -7,570              | -9%                  | 40        | 35        | 35        | -5                  | -12.5                |
| Number of farms operators of farms with one operators  Average age of operators   | 35,790<br>51     | 33,200<br>53     | 30,155<br>55     | -3,045<br>2         | -9%<br>4%            | 20<br>53  | 10<br>58  | 15<br>62  | -5<br>9             | -25.0<br>16.7        |
| Sole Proprietor and Partnerships  | 52,399           | 48,886           | 43,192           | -5,694              | -11%                 | 20        | 17        | 19        | -1                  | -5.0                 |
| Corporations  | 7,275            | 8,271            | 8,716            | 445                 | 6%                   | 7         | 4         | 2         | -5                  | -71.4                |
| Gross Farm Sales (\$000's)  | 9,115,455        | 10,342,031       | 11,890,835       | 1,548,804           | 17%                  | 3,009     | 3,160     | 3,347     | 337                 | 11.2                 |
| Farms Under \$100,000 in Gross Farm Receipts  | 41,152           | 39,246           | 34,270           | -4,976<br>1,483     | -12%<br>-10%         | 19<br>7   | 12<br>9   | 12<br>6   | -7<br>-1            | -36.8<br>-14.3       |
| Farms Over \$100,000 to \$500,000 in Gross Farm Receipts Farms Over \$500,000 in Gross Farm Receipts  | 15,080<br>3,496  | 13,554<br>4,411  | 12,071<br>5,609  | -1,483<br>1,198     | 34%                  | 1         | 0         | 3         | -1<br>2             | 200.0                |
| Total farm business operating expenses (\$000's)  | 7,829,246,574    | 8,843,882,426    | 9,965,905,445    | 1,122,023,019       | 14%                  | 2,565,469 | 3,163,270 | 2,890,686 | 325,217             | 12.7                 |
| Area of Farms   | 13,507,357       | 13,310,216       | na               | /                   | /                    | 4,455     | 5,759     | na        | /                   | /                    |
| Cropland Acres  | 9,035,915        | 9,046,383        | 8,929,948        | -116,435            | -1%                  | 3,650     | 5,270     | 5,084     | 1,434               | 39.3                 |
| Livestock Farms Oilseed and Grain Farms   | 29,702<br>13,371 | 28,849<br>13,056 | 22,407<br>15,818 | -6,442<br>2,762     | -22%<br>21%          | 9<br>4    | 9<br>6    | 5<br>10   | -4<br>6             | -44.4<br>150.0       |
| Greenhouse, nursery and floriculture production   | 2,430            | 2,822            | 2,372            | -450                | -19%                 | 4         | 0         | 1         | -3                  | -75.0                |
| Farm Operator Data  |                  |                  |                  |                     |                      |           |           |           |                     |                      |
| Number of farm operators of farms with two or more operators  | 49,225           | 49,205           | 44,685           | -4,520              | -9%                  | 20        | 15        | 20        | 0                   | 0.0                  |
| Number of farm operators - Male   | 29,160           | 58,875           | 53,595           | -5,280              | -18%                 | 10        | 20        | 25        | 15                  | 150.0                |
| Number of farm operators of farms with one operators. Males   | 22,805           | 23,530           | 21,245           | -2,285              | -10%<br>-9%          | 15<br>15  | 10<br>15  | 10<br>5   | -5<br>10            | -33.3<br>-66.7       |
| Number of farms operators of farms with one operators - Males  Number of farms operators of farms with one operators - Females  | 33,050<br>2,740  | 30,225<br>2,980  | 27,400<br>2,760  | -2,825<br>-220      | -9%<br>-8%           | 15<br>5   | 0         | 0         | -10<br>-5           | -100.0               |
| Number of farm operators of farms with two or more operators - Males  | 29,160           | 28,650           | 26,195           | -2,455              | -8%                  | 10        | 10        | 15        | 5                   | 50.0                 |
| Number of farm operators of farms with two or more operators - Females  | 20,065           | 20,560           | 18,490           | -2,070              | -10%                 | 10        | 5         | 15        | 5                   | 50.0                 |
| Number of farm operators - under 35 years of age  | 8,975            | 7,070            | 6,130            | -940                | -10%                 | 0         | 0         | 5         | 5                   | /                    |
| Number of farm operators - 35 to 54 years of age  Number of farm operators - 55 years and over of age   | 44,150<br>31,890 | 40,280<br>35,065 | 31,830<br>36,885 | -8,450<br>1,820     | -19%<br>6%           | 20<br>20  | 15<br>20  | 10<br>20  | -10<br>0            | -50.0<br>0.0         |
| Number of farms operators of farms with one operators - Under 35 years of age   | 2,895            | 2,155            | 1,670            | -485                | -17%                 | 5         | 5         | 0         | -5                  | -100.0               |
| Number of farms operators of farms with one operators - 35 to 54 years of age   | 17,550           | 15,135           | 11,675           | -3,460              | -20%                 | 5         | 10        | 5         | 0                   | 0.0                  |
| Number of farms operators of farms with one operators - 55 years and over of age  | 15,345           | 15,900           | 16,815           | 915                 | 6%                   | 10        | 5         | 10        | 0                   | 0.0                  |
| Number of farm operators of farms with two or more operators - Under 35 years of age  | 6,075            | 4,915            | 4,460            | -455                | -7%                  | 0         | 5<br>5    | 5         | 5                   | /                    |
| Number of farm operators of farms with two or more operators - 35 to 54 years of age  Number of farm operators of farms with two or more operators - 55 years and over of age   | 26,600<br>16,550 | 25,135<br>19,155 | 20,160<br>20,070 | -4,975<br>915       | -19%<br>6%           | 15<br>10  | 5<br>5    | 15<br>10  | 0                   | 0.0<br>0.0           |
| Average age of operators  | 51               | 53               | 55               | 2                   | 4%                   | 53        | 58        | 62        | 9                   | 16.7                 |
| Number of farms operators of farms with one operators - Average age of farm operators   | na               | 55               | 57               | 2                   | /                    | na        | 56        | na        | /                   | /                    |
| Number of farm operators of farms with two or more operators - Average age of farm operators  | na               | 51               | 53               | 2                   | /                    | na        | 59        | na        | /                   | /                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - No  | na               | 6,935            | 9,135<br>65,705  | 2,200<br>-9,770     | /                    | na        | 10<br>20  | na        | /                   | /                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - Yes  Number of farm operators reporting average hours per week spent working for the agricultural operation in 2005 - Less than 2                   | na<br>23,850     | 75,475<br>24,480 | 65,705<br>25,160 | -9,770              | 7<br>3%              | na<br>10  | 10        | na<br>15  | 5                   | 50.0                 |
| Number of farm operations reporting average hours per week spent working for the agricultural operation in 2005 - 20 to 40 h  | 23,625           | 22,400           | 22,025           | -375                | -2%                  | 15        | 15        | 15        | 0                   | 0.0                  |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - More than   | 37,540           | 35,520           | 27,660           | -7,860              | -21%                 | 15        | 15        | 5         | -10                 | -66.7                |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20  | 46,355           | 41,550           | na               | /                   | /                    | 20        | 20        | na        | /                   | /                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20  | 6,740            | 7,325            | na               | /                   | /                    | 0         | 5         | na        | /                   | /                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20 Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20 | 15,255<br>16,655 | 15,205<br>18,320 | na<br>na         | /                   | /                    | 10<br>5   | 5<br>5    | na<br>na  | /                   | /                    |
| Farm Capital  | 10,033           | 10,320           | Tiu.             |                     |                      |           |           | 110       |                     | ,                    |
| -   | E0 730           | E7 244           |                  | ,                   | ,,                   | 27        | 24        |           | ,                   | ,                    |
| Total number of farms Farm Capital - Under \$100,000 sum!   | 59,728<br>1,566  | 57,211<br>945    | na<br>696        | -249                | -16%                 | 27<br>1   | 21<br>0   | na<br>0   | /<br>-1             | -100.0               |
| Farm Capital - \$100,000 to \$199,999   | 6,794            | 3,281            | 1,866            | -1,415              | -21%                 | 2         | 2         | 0         | -2                  | -100.0               |
| Farm Capital - \$200,000 to \$349,000   | 13,791           | 9,736            | 5,914            | -3,822              | -28%                 | 5         | 2         | 2         | -3                  | -60.0                |
| Farm Capital - \$350,000 to \$499,999   | 9,453            | 9,122            | 7,080            | -2,042              | -22%                 | 1         | 3         | 1         | 0                   | 0.0                  |
| Farm Capital - \$500,000 to \$999,999   | 15,060           | 16,803           | 15,276           | -1,527              | -10%                 | 5         | 4         | 4         | -1                  | -20.0                |
| Farm Capital - \$1,000,000 to \$1,499,999<br>Farm Capital - \$1,500,000 to \$1,999,999  | 5,698<br>2,618   | 6,767<br>3,303   | 7,012<br>3,632   | 245<br>329          | 4%<br>13%            | 5         | 3         | 2         | -2<br>1             | -40.0<br>100.0       |
| Farm Capital - \$2,000,000 to \$3,499,999   | 2,018<br>na      | 4,196            | 5,234            | 1,038               | 13/6                 | na        | 0         | na        | /                   | 100.0                |
| Farm Capital - \$3,500,000 and over   | na               | 3,058            | 5,240            | 2,182               | /                    | na        | 5         | na        | ,                   | /                    |
| Farms with over 2 Million Capital (Calculated Variable)   | 4,748            | 7,254            | 10,474           | 3,220               | 68%                  | 7         | 5         | 9         | 2                   | 28.6                 |

| Agriculture Statistics and AnalysisOakville / CLIENT  | Ontario                    |                            |                            |                           |                      | Oakville           |                    |                   |                     |                      |
|---|----------------------------|----------------------------|----------------------------|---------------------------|----------------------|--------------------|--------------------|-------------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                       | 2006                       | 2011                       | 2001-2011<br>Change       | 2001-2011<br>%Change | 2001               | 2006               | 2011              | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farm Business Structure   |                            |                            |                            |                           |                      |                    |                    |                   |                     |                      |
| Total number of farms   | 59,728                     | 57,211                     | na                         | /                         | /                    | 27                 | 21                 | na                | /                   | /                    |
| Farm operating arrangements - Sole proprietorship   | 33,675                     | 31,755                     | 28,469                     | -3,286                    | -10%                 | 15                 | 9                  | 11                | -4                  | -26.7                |
| Farm operating arrangements - Partnership without a written agreement Farm operating arrangements - Partnership with a written agreement                            | 14,646<br>4,078            | 13,953<br>3,178            | 12,198<br>2,525            | -1,755<br>-653            | -12%<br>-16%         | 4                  | 6<br>2             | 6                 | 2                   | 50.0<br>100.0        |
| Farm operating arrangements - Family corporation  | 6,670                      | 7,538                      | 7,837                      | 299                       | 4%                   | 6                  | 2                  | 2                 | -4                  | -66.7                |
| Farm operating arrangements - Non-family corporation  | 605                        | 733                        | 879                        | 146                       | 24%                  | 1                  | 2                  | 0                 | -1                  | -100.0               |
| Farm operating arrangements - Other operating arrangements  | 54                         | 54                         | 42                         | -12                       | -22%                 | 0                  | 0                  | 0                 | 0                   | /                    |
| Gross Farm Sales  |                            |                            |                            |                           |                      |                    |                    |                   |                     |                      |
| Total number of farms   | na                         | 57,211                     | na                         | /                         | /                    | na                 | 21                 | na                | /                   | /                    |
| Total gross farm receipts (excluding forest products sold) - Farms reporting  | 59,728                     | 57,211                     | na                         | 1.540.004.166             | 170/                 | 27                 | 21                 | na                | 227.272             | 11.2                 |
| Total gross farm receipts (excluding forest products sold) - Amount \$ Farms reporting total gross farm receipts - Under \$10,000                                   | 9,115,454,790<br>15,370    | 10,342,031,229<br>14,500   | 11,890,835,395<br>12,263   | 1,548,804,166<br>-2,237   | 17%<br>-15%          | 3,009,463<br>10    | 3,160,422<br>6     | 3,346,735         | 337,272<br>-7       | 11.2<br>-70.0        |
| Farms reporting total gross farm receipts - Under \$10,000 Farms reporting total gross farm receipts - \$10,000 to \$24,999   | 15,370<br>11,378           | 14,500<br>10,828           | 9,098                      | -2,237<br>-1,730          | -15%<br>-15%         | 3                  | 3                  | 3<br>6            | -/<br>3             | -70.0<br>100.0       |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999  | 7,862                      | 7,397                      | 6,720                      | -677                      | -9%                  | 2                  | 1                  | 2                 | 0                   | 0.0                  |
| Farms reporting total gross farm receipts - \$50,000 to \$99,999  | 6,542                      | 6,521                      | 6,189                      | -332                      | -5%                  | 4                  | 2                  | 1                 | -3                  | -75.0                |
| Farms reporting total gross farm receipts - \$100,000 to \$249,999  | 9,587                      | 7,965                      | 6,985                      | -980                      | -10%                 | 4                  | 3                  | 4                 | 0                   | 0.0                  |
| Farms reporting total gross farm receipts - \$250,000 to \$499,999  | 5,493                      | 5,589                      | 5,086                      | -503                      | -9%                  | 3                  | 6                  | 2                 | -1                  | -33.3                |
| Farms reporting total gross farm receipts - \$500,000 to \$999,999  | na                         | 2,745                      | 3,248                      | 503                       | /                    | na                 | 0                  | na                | /                   | /                    |
| Farms reporting total gross farm receipts - \$1,000,000 to \$1,999,999  | na                         | 1,098                      | 1,558                      | 460                       | /                    | na                 | 0                  | na                | /                   | ,                    |
| Farms reporting total gross farm receipts - \$2,000,000 and over Calculated Variable Farms with 500k and over   | na<br>3,496                | 568<br>4,411               | 803<br>5,609               | 235<br>1,198              | 34%                  | na<br>1            | 0                  | na<br>3           | /                   | /<br>200.0           |
| Farm Expenses   | 3,430                      | 7,711                      | 3,003                      | 1,130                     | 3470                 |                    |                    |                   |                     | 200.0                |
| Total number of farms   | 59,728                     | 57,211                     | na                         |                           | /                    | 27                 | 21                 | na                | /                   |                      |
| Fertilizer and lime purchases - Amount \$   | 363,697,863                | 422,881,752                | 602,739,381                | 179,857,629               | 49%                  | 92,034             | 186,464            | 190,869           | 98,835              | 107.4                |
| Purchases of herbicides, insecticides, fungicides, etc Amount \$  | 257,206,528                | 283,021,264                | 304,074,996                | 21,053,732                | 8%                   | 113,794            | 150,288            | 110,912           | -2,882              | -2.5                 |
| Seed and plant purchases (excluding materials purchased for resale) - Amount \$   | 380,208,571                | 491,725,517                | 645,612,086                | 153,886,569               | 40%                  | 134,901            | 131,879            | 214,140           | 79,239              | 58.7                 |
| Total feed, supplements and hay purchases - Amount \$   | 1,024,877,426              | 1,170,289,777              | 1,329,906,608              | 159,616,831               | 16%                  | 436,202            | 315,429            | 171,100           | -265,102            | -60.8                |
| Livestock and poultry purchases - Amount \$   | 1,220,075,378              | 1,011,704,723              | 1,045,833,842              | 34,129,119                | 3%                   | 326,678            | 198,829            | X 53.840          | /                   | /                    |
| Veterinary services, drugs, semen, breeding fees, etc Amount \$ Custom work, contract work and hired trucking - Amount \$   | 151,989,411<br>361,476,583 | 180,362,171<br>511,715,957 | 180,960,652<br>539,465,635 | 598,481<br>27,749,678     | 0%<br>8%             | x<br>77,536        | 43,585<br>218,791  | 52,840<br>411,500 | /<br>333,964        | 430.7                |
| Wages and salaries paid to family members - Amount \$   | 403,352,392                | 430,830,749                | 450,024,050                | 19,193,301                | 5%                   | 154,264            | 131,871            | 411,300<br>X      | 333,304             | 430.7                |
| Wages and salaries paid to all other persons - Amount \$  | 714,825,300                | 838,981,395                | 921,374,142                | 82,392,747                | 12%                  | 294,117            | 365,704            | X                 | ,                   | ,                    |
| All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Amount \$   | 417,469,144                | 582,869,778                | 571,980,590                | -10,889,188               | -3%                  | 164,519            | 169,842            | 119,752           | -44,767             | -27.2                |
| Repairs and maintenance to farm machinery, equipment and vehicles - Amount \$   | 380,640,233                | 426,417,721                | 454,993,009                | 28,575,288                | 8%                   | 119,247            | 160,828            | 167,072           | 47,825              | 40.1                 |
| Repairs and maintenance to farm buildings and fences - Amount \$  | 183,176,689                | 211,320,305                | 220,959,312                | 9,639,007                 | 5%                   | 45,732             | 56,017             | 71,391            | 25,659              | 56.1                 |
| Rental and leasing of land and buildings - Amount \$  | 211,121,522                | 270,098,489                | 336,031,922                | 65,933,433                | 31%                  | 57,680             | 299,809            | 159,718           | 102,038             | 176.9                |
| Rental and leasing of farm machinery, equipment and vehicles - Amount \$  | 62,855,799                 | 63,074,215                 | 63,399,902                 | 325,687                   | 1%                   | X                  | 43,031             | X                 | 10.004              | 25.4                 |
| Electricity, telephone and all other telecommunication services - Amount \$ Farm interest expenses - Amount \$  | 224,100,035<br>523,219,977 | 269,542,496<br>539,245,751 | 305,018,446<br>501,182,073 | 35,475,950<br>-38,063,678 | 16%<br>-7%           | 110,011<br>146,046 | 117,438<br>237,479 | 69,977<br>137,083 | -40,034<br>-8,963   | -36.4<br>-6.1        |
| All other expenses (excluding depreciation and capital cost allowance) - Amount \$  | 948,953,723                | 1,139,800,366              | 1,492,348,799              | 352,548,433               | 37%                  | 231,950            | 335,986            | 593,660           | 361,710             | 155.9                |
| Total farm business operating expenses - Amount \$  | 7,829,246,574              | 8,843,882,426              | 9,965,905,445              | 1,122,023,019             | 14%                  | 2,565,469          | 3,163,270          | 2,890,686         | 325,217             | 12.7                 |
| Farms Reporting Expenses  |                            |                            |                            |                           |                      |                    |                    |                   |                     |                      |
| Fertilizer and lime purchases - Farms reporting   | 40,746                     | 35,819                     | 30,351                     | -4,927                    | -12%                 | 14                 | 10                 | 10                | -4                  | -28.6                |
| Purchases of herbicides, insecticides, fungicides, etc Farms reporting  | 33,855                     | 30,340                     | 26,517                     | -3,515                    | -10%                 | 12                 | 11                 | 7                 | -5                  | -41.7                |
| Seed and plant purchases (excluding materials purchased for resale) - Farms reporting  Total feed, supplements and hay purchases - Farms reporting                  | 41,091<br>37,519           | 36,736<br>34,066           | 32,896<br>28,503           | -4,355<br>-3,453          | -11%<br>-9%          | 15<br>12           | 10<br>9            | 12<br>6           | -3<br>-6            | -20.0<br>-50.0       |
| Livestock and poultry purchases - Farms reporting   | 24,252                     | 19,637                     | 17,152                     | -3,455<br>-4,615          | -19%                 | 8                  | 5                  | 2                 | -6<br>-6            | -50.C<br>-75.C       |
| Veterinary services, drugs, semen, breeding fees, etc Farms reporting   | 34,659                     | 31,077                     | 25,147                     | -3,582                    | -10%                 | 14                 | 10                 | 8                 | -6                  | -42.9                |
| Custom work, contract work and hired trucking - Farms reporting   | 35,004                     | 33,930                     | 29,513                     | -1,074                    | -3%                  | 15                 | 8                  | 9                 | -6                  | -40.0                |
| Total wages and salaries - Farms reporting  | 24,013                     | 20,837                     | 16,126                     | -3,176                    | -13%                 | 14                 | 10                 | 7                 | -7                  | -50.0                |
| Wages and salaries paid to family members - Farms reporting   | 15,280                     | 13,224                     | 10,733                     | -2,056                    | -13%                 | 7                  | 6                  | 4                 | -3                  | -42.9                |
| Wages and salaries paid to all other persons - Farms reporting  | 15,427                     | 13,914                     | 10,100                     | -1,513                    | -10%                 | 11                 | 9                  | 4                 | -7                  | -63.6                |
| All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Farms reporting   | 56,702                     | 53,610                     | 48,591                     | -3,092                    | -5%                  | 25                 | 18                 | 18                | -7                  | -28.0                |
| Repairs and maintenance to farm machinery, equipment and vehicles - Farms reporting   | 55,388                     | 51,933                     | 45,941                     | -3,455                    | -6%                  | 27                 | 17                 | 16                | -11                 | -40.7                |
| Repairs and maintenance to farm buildings and fences - Farms reporting  | 46,217                     | 43,351                     | 36,763                     | -2,866                    | -6%                  | 18                 | 14                 | 10                | -8                  | -44.4                |
| Rental and leasing of land and buildings - Farms reporting  | 18,545<br>9,380            | 17,610<br>8,372            | 15,691                     | -935<br>-1.008            | -5%<br>-11%          | 7                  | 7<br>6             | 6                 | -1<br>1             | -14.3<br>50.0        |
| Rental and leasing of farm machinery, equipment and vehicles - Farms reporting<br>Electricity, telephone and all other telecommunication services - Farms reporting | 9,380<br>54,410            | 8,372<br>50,811            | 7,127<br>45,391            | -1,008<br>-3,599          | -11%<br>-7%          | 25                 | 19                 | 16                | -9                  | 50.0<br>-36.0        |

| Agriculture Statistics and AnalysisOakville / CLIENT   |                     | 0                   | ntario           |                     |                      |           |          | Oakvillo | <b>.</b>            |                      |
|--|---------------------|---------------------|------------------|---------------------|----------------------|-----------|----------|----------|---------------------|----------------------|
| Farm Statistics from Census  | 2001                | 2006                | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change | 2001      | 2006     | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farm interest expenses - Farms reporting   | 34,404              | 31,158              | 27,125           | -3,246              | -9%                  | 11        | 9        | 6        | -5                  | -45.5                |
| All other expenses (excluding depreciation and capital cost allowance) - Farms reporting   | 55,877              | 52,894              | 46,400           | -2,983              | -5%                  | 24        | 18       | 17       | -7                  | -29.2                |
| Total farm business operating expenses - Farms reporting   | 59,728              | 57,211              | 51,950           | -2,517              | -4%                  | 27        | 21       | 21       | -6                  | -22.2                |
| Feed, supplements and hay purchases from commercial suppliers - Farms reporting  | 37,519              | 31,729              | na               | -5,790              | -15%                 | 12        | 8        | na       | /                   | /                    |
| Labour   |                     |                     |                  |                     |                      |           |          |          |                     |                      |
| Paid work, seasonal or temporary - Farms reporting   | 17,159              | 13,975              | 10,601           | -3,374              | -20%                 | 7         | 8        | 5        | -2                  | -28.6                |
| Paid work, seasonal or temporary - Number of weeks   | 911,030             | 878,920             | 812,057          | -66,863             | -7%                  | 560       | 690      | 339      | -221                | -39.5                |
| Paid work, year round - Farms reporting  | 10,843              | 10,481              | 8,759            | -1,722              | -16%                 | 8         | 6        | 5        | -3                  | -37.5                |
| Paid work, year round - Number of weeks  | 1,376,166           | 1,392,257           | 1,405,252        | 12,995              | 1%                   | 433<br>7  | 559      | 953      | 520                 | 120.1                |
| Paid work, seasonal or temporary - Farms reporting   | 17,159              | 13,975              | 10,601           | -3,374              | -20%                 | •         | 8        | 5        | -2                  | -28.6                |
| Paid work, seasonal or temporary - Number of weeks Paid work, year round - Farms reporting   | 911,030             | 878,920             | 812,057<br>8,759 | -66,863<br>-1,722   | -7%                  | 560<br>8  | 690<br>6 | 339<br>5 | -221<br>-3          | -39.5<br>-37.5       |
| Paid work, year round - Number of weeks  | 10,843<br>1,376,166 | 10,481<br>1,392,257 | 1,405,252        | 12,995              | -16%<br>1%           | 433       | 559      | 953      | -s<br>520           | 120.1                |
| Total weeks of paid work - Farms reporting   | 24,013              | 20,837              | 1,405,252        | -4,719              | -20%                 | 433<br>14 | 10       | 955<br>7 | -7                  | -50.0                |
| Total weeks of paid work - rams reporting  Total weeks of paid work - Number of weeks  | 2,287,196           | 2,271,177           | 2,217,309        | -53,868             | -2%                  | 993       | 1,249    | 1,292    | 299                 | 30.1                 |
| Total Farm Area  | 2,207,130           | 2,271,177           | 2,217,303        | 33,000              | 270                  | 333       | 1,243    | 1,232    | 233                 | 30.1                 |
| Total number of farms  | 59,728              | 57,211              | 51,950           | -5,261              | -9%                  | 27        | 21       | 21       | -6                  | -22.2                |
| Farms reporting total farm area - Under 10 acres   | 2,860               | 3,163               | 2,741            | -422                | -15%                 | 3         | 4        | 5        | 2                   | 66.7                 |
| Farms reporting total farm area - 10 to 69 acres   | 12,516              | 13,690              | 12,681           | -1,009              | -8%                  | 13        | 7        | 6        | -7                  | -53.8                |
| Farms reporting total farm area - 70 to 129 acres  | 14,262              | 12,857              | 11,779           | -1,078              | -8%                  | 6         | 6        | 5        | -1                  | -16.7                |
| Farms reporting total farm area - 130 to 179 acres   | 6,531               | 5,622               | 4,969            | -653                | -10%                 | 1         | 1        | 0        | -1                  | -100.0               |
| Farms reporting total farm area - 180 to 239 acres   | 6,192               | 5,472               | 4,801            | -671                | -11%                 | 0         | 0        | 0        | 0                   | /                    |
| Farms reporting total farm area - 240 to 399 acres   | 8,556               | 7,554               | 6,460            | -1,094              | -13%                 | 2         | 0        | 2        | 0                   | 0.0                  |
| Farms reporting total farm area - 400 to 559 acres   | 3,936               | 3,635               | 3,359            | -276                | -7%                  | 0         | 0        | 0        | 0                   | /                    |
| Farms reporting total farm area - 560 to 759 acres   | 2,173               | 2,175               | 2,026            | -149                | -7%                  | 0         | 0        | 0        | 0                   | /                    |
| Farms reporting total farm area - 760 to 1,119 acres   | 1,548               | 1,640               | 1,587<br>788     | -53                 | -3%<br>4%            | 0 2       | 1<br>1   | 0        | 2<br>-2             | 100.0                |
| Farms reporting total farm area - 1,120 to 1,599 acres Farms reporting total farm area - 1,600 to 2,239 acres  | 665<br>288          | 762<br>361          | 436              | 26<br>75            | 26%                  | 0         | 0        | 1        | -2<br>1             | -100.0               |
| Farms reporting total farm area - 2,240 to 2,879 acres   | 83                  | 120                 | 152              | 32                  | 39%                  | 0         | 1        | 0        | 0                   | /                    |
| Farms reporting total farm area - 2,880 to 3,519 acres   | 55                  | 66                  | 79               | 13                  | 24%                  | 0         | 0        | 0        | 0                   | /                    |
| Farms reporting total farm area - 3,520 acres and over   | 63                  | 94                  | 92               | -2                  |                      | 0         | 0        | 0        | 0                   | /                    |
| Area in Crops  |                     |                     | <u> </u>         |                     |                      |           |          | -        | •                   | ,                    |
| Cropland Acres - (excluding Christmas tree area) - Acres   | 9,035,915           | 9,046,383           | 8,929,948        | -116,435            | -1%                  | 3,650     | 5,270    | 5,084    | 1,434               | 39.3                 |
| Land in crops (excluding christmas tree area) - Farms reporting  | 53,799              | 50,169              | 45,604           | -3,630              | -7%                  | 18        | 14       | 17       | -1                  | -5.6                 |
| Summerfallow land - Acres  | 35,175              | 29,394              | 23,450           | -5,944              | -17%                 | X         | 0        | 0        | /                   | 5.0                  |
| Summerfallow land - Farms reporting  | 1,468               | 1,098               | 1,122            | -370                | -25%                 | 2         | 0        | 0        | -2                  | -100.0               |
| Tame or seeded pasture - Acres   | 773,650             | 749,719             | 648,758          | -100,961            | -13%                 | x         | x        | X        | /                   | /                    |
| Tame or seeded pasture - Farms reporting   | 19,160              | 16,482              | 14,605           | -2,678              | -14%                 | 1         | 1        | 2        | 1                   | 100.0                |
| Natural land for pasture - Acres   | 1,314,335           | 1,112,668           | 984,808          | -127,860            | -10%                 | 242       | x        | Х        | /                   | /                    |
| Natural land for pasture - Farms reporting   | 22,148              | 19,313              | 15,553           | -2,835              | -13%                 | 11        | 8        | 6        | -5                  | -45.5                |
| Woodlands and wetlands - Acres   | na                  | 1,838,372           | 1,597,730        | -240,642            | /                    | na        | 59       | na       | /                   | /                    |
| Woodlands and wetlands - Farms reporting   | na                  | 35,708              | 31,133           | /                   | /                    | na        | 6        | na       | /                   | /                    |
| Christmas tree area, woodland and wetland - Acres  | na                  | 1,854,167           | 1,612,445        | -241,722            | /                    | na        | 59       | na       | /                   | /                    |
| Christmas tree area, woodland and wetland - Farms reporting  | na                  | 35,918              | 31,310           | /                   | /                    | na        | 6        | na       | /                   | /                    |
| All other land - Acres   | na                  | 517,885             | 468,827          | -49,058             | /                    | na        | 123      | na       | /                   | /                    |
| All other land - Farms reporting   | na                  | 40,056              | 38,884           | /.                  | /                    | na        | 14       | na       | /                   | /]                   |
| All other land (including woodland, wetlands and Christmas tree area) - Acres  | 2,348,282           | 2,372,052           | na               | 1 500               | /                    | X         | 182      | na       | /                   | /                    |
| All other land (including woodland, wetlands and Christmas tree area) - Farms reporting  | 49,950<br>53 801    | 48,342<br>50.216    | na<br>45.659     | -1,608              | -3%<br>-8%           | 21<br>18  | 16<br>14 | na<br>17 | /                   | _/                   |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Total number Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Under 10 acres    | 53,801<br>1,164     | 50,216<br>3,861     | 45,658<br>3,235  | -4,558<br>-626      | -8%<br>-54%          | 18        | 14<br>3  | 17       | -1<br>3             | -5.6<br>300.0        |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Order 10 acres  Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 10 to 69 acres | 2,236               | 16,448              | 15,202           | -026<br>-1,246      | -54%                 | 2         | 3        | 4        | 2                   | 100.0                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 10 to 69 acres  | 17,435              | 11,077              | 9,910            | -1,246              | -7%                  | 7         | 5        | 4        | -3                  | -42.9                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 130 to 179 acres  | 12,923              | 4,848               | 4,128            | -1,107<br>-720      | -6%                  | 3         | 0        | 0        | -3                  | -100.0               |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 180 to 239 acres  | 5,599               | 3,766               | 3,400            | -366                | -7%                  | 1         | 0        | 0        | -1                  | -100.0               |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 240 to 399 acres  | 4,297               | 5,015               | 4,372            | -643                | -15%                 | 1         | 0        | 2        | 1                   | 100.0                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 400 to 559 acres  | 5,336               | 2,163               | 2,119            | -44                 | -1%                  | 1         | 0        | 0        | -1                  | -100.0               |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 560 to 759 acres  | 2,167               | 1,216               | 1,265            | 49                  | 2%                   | 0         | 0        | 0        | 0                   | /                    |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 760 to 1,119 acres  | 1,119               | 943                 | 954              | 11                  | 1%                   | 0         | 1        | 2        | 2                   | /                    |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 1,120 to 1,999 acres  | 819                 | 611                 | 754              | 143                 | 17%                  | 0         | 1        | 0        | 0                   | /                    |

| Agriculture Statistics and AnalysisOakville / CLIENT  |                   | 0                 | ntario            |                     |                      |        |        | Oakville | ,                   |                      |
|---|-------------------|-------------------|-------------------|---------------------|----------------------|--------|--------|----------|---------------------|----------------------|
| Farm Statistics from Census   | 2001              | 2006              | 2011              | 2001-2011<br>Change | 2001-2011<br>%Change | 2001   | 2006   | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 2,000 to 3,499 acres Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 3,500 acres and over | 383<br>323        | 194<br>74         | 245<br>74         | 51<br>0             | 13%<br>0%            | 2      | 1<br>0 | 1 0      | -1<br>0             | -50.0<br>/           |
| Field Crops Grown   |                   |                   |                   |                     |                      |        |        |          |                     |                      |
| Total wheat - Acres   | 670,857           | 1,235,390         | 1,217,328         | -18,062             | -3%                  | 664    | 1,388  | 393      | -271                | -40.8                |
| Spring wheat (excluding durum) - Acres  Durum wheat - Acres   | 125,477<br>0      | 202,902<br>4,012  | 114,643<br>2,682  | -88,259<br>-1,330   | -70%<br>/            | 0      | x<br>0 | 0        | 0                   | /                    |
| Winter wheat - Acres  | 545,380           | 1,028,476         | 445,155           | -583,321            | -107%                | 664    | x      | 159      | -505                | -76.1                |
| Oats - Acres  | 101,670           | 131,952           | 71,040            | -60,912             | -60%                 | x      | x      | 0        | /                   | /                    |
| Barley - Acres  | 308,728           | 221,029           | 126,881           | -94,148             | -30%                 | x      | x      | 0        | /                   | /                    |
| Mixed grains - Acres  | 218,265           | 173,454           | 106,162           | -67,292             | -31%                 | x      | 0      | 0        | /                   | /                    |
| Total corn - Acres  | 2,003,025         | 1,898,621         | 2,304,057         | 405,436             | 20%                  | 806    | 761    | 856      | 50                  | 6.2                  |
| Corn for grain - Acres  | 2,003,025         | 1,577,862         | 2,032,356         | 454,494             | 23%                  | 806    | 761    | 856<br>0 | 50                  | 6.2                  |
| Corn for silage - Acres Total rye - Acres   | 319,364<br>66,519 | 320,759<br>65,356 | 271,701<br>34,868 | -49,058<br>-30,488  | -15%<br>-46%         | x<br>0 | 0      | U<br>X   | /                   | /                    |
| Fall rye - Acres  | 66,519            | 63,172            | 32,934            | -30,238             | -45%                 | 0      | 0      | X        | ,                   | ,                    |
| Spring rye - Acres  | 1,813             | 2,184             | 1,934             | -250                | -14%                 | 0      | 0      | 0        | 0                   | ,                    |
| Canola (rapeseed) - Acres   | 36,439            | 18,575            | 15,202            | -3,373              | -9%                  | 0      | 0      | 4        | 4                   | /                    |
| Soybeans - Acres  | 2,248,466         | 2,155,884         | 2,464,870         | 308,986             | 14%                  | 1,030  | 2,296  | 2,279    | 1,249               | 121.3                |
| Flaxseed - Acres  | 1,983             | 4,257             | 2,973             | -1,284              | -65%                 | 0      | 0      | na       | /                   | /                    |
| Dry field peas - Acres  | 3,127             | 4,376             | 4,803             | 427                 | 14%                  | 0      | 0      | 0        | 0                   | /                    |
| Chick peas - Acres  | 201               | 406               | X                 | /                   | /                    | 0      | X      | 0        | 0                   | /                    |
| Lentils - Acres   | X X               | 207               | 123               | -84                 | 900/                 | 0      | 0      | 0        | 0                   | /                    |
| Dry white beans - Acres Other dry beans - Acres   | 58,559<br>63,061  | 92,289<br>71,206  | 40,236<br>52,372  | -52,053<br>-18,834  | -89%<br>-30%         | 0      | 0      | 0        | 0                   | /                    |
| Alfalfa and alfalfa mixtures - Acres  | 1,610,809         | 1,662,370         | 1,346,210         | -316,160            | -20%                 | 540    | X      | 1,462    | 922                 | 170.7                |
| All other tame hay and fodder crops - Acres   | 893,217           | 900,267           | 731,701           | -168,566            | -19%                 | 159    | X      | X        | /                   | 170.7                |
| Forage seed for seed - Acres  | 9,088             | 12,323            | 7,536             | -4,787              | -53%                 | 0      | 0      | 0        | 0                   | ,                    |
| Potatoes - Acres  | 43,396            | 38,155            | 37,384            | -771                | -2%                  | 0      | 0      | 0        | 0                   | /                    |
| Mustard seed - Acres  | х                 | 507               | 577               | 70                  | /                    | 0      | 0      | 0        | 0                   | /                    |
| Sunflowers - Acres  | 1,109             | 2,501             | 1,336             | -1,165              | -105%                | 0      | 0      | 0        | 0                   | /                    |
| Canary seed - Acres   | 70                | X                 | 0                 | /                   | /                    | 0      | 0      | 0        | 0                   | /                    |
| Tobacco - Acres   | 58,333<br>4,480   | 31,669            | #REF!             | /<br>76             | 70/                  | 0      | 0      | #REF!    | /                   | /                    |
| Ginseng - Acres Buckwheat - Acres   | 5,941             | 7,156<br>6,133    | 7,232<br>6,306    | 173                 | 2%<br>3%             | 0      | 0      | 0        | 0                   | /                    |
| Sugar beets - Acres   | 6,006             | 9,353             | 10,816            | 1,463               | 24%                  | 0      | 0      | 0        | 0                   | ,                    |
| Caraway seed - Acres  | 0                 | х                 | 0                 | 1,105               | /                    | 0      | 0      | 0        | 0                   | ,                    |
| Triticale - Acres   | 838               | 2,987             | 2,243             | -744                | -89%                 | 0      | 0      | 0        | 0                   | ,                    |
| Other field crops - Acres   | 11,404            | 21,527            | 28,294            | 6,767               | 59%                  | 0      | 0      | 0        | 0                   | /                    |
| Farms reporting field crops   |                   |                   |                   |                     |                      |        |        |          |                     |                      |
| Total number of farms   | 59,728            | 57,211            | na                | -2,517              | -4%                  | 27     | 21     | na       | /                   | /                    |
| Total wheat - Farms reporting   | 11,565            | 14,682            | 13,713            | 3,117               | 27%                  | 4      | 5      | 3        | -1                  | -25.0                |
| Spring wheat (excluding durum) - Farms reporting  | 2,503<br>0        | 3,237             | 1,968             | 734                 | 29%                  | 0      | 1<br>0 | 0        | 0                   | /,                   |
| Durum wheat - Farms reporting Winter wheat - Farms reporting  | 9,570             | 69<br>12,286      | 56<br>1,100,003   | 69<br>2,716         | 28%                  | 4      | 4      | 393      | 389                 | /<br>9,725.0         |
| Oats - Farms reporting  | 4,550             | 4,362             | 2,542             | -188                | -4%                  | 1      | 1      | 0        | -1                  | -100.0               |
| Barley - Farms reporting  | 7,498             | 5,139             | 3,223             | -2,359              | -31%                 | 1      | 1      | 0        | -1                  | -100.0               |
| Mixed grains - Farms reporting  | 7,063             | 5,400             | 3,750             | -1,663              | -24%                 | 1      | 0      | 0        | -1                  | -100.0               |
| Total corn - Farms reporting  | 19,244            | 18,275            | 18,642            | -969                | -5%                  | 4      | 3      | 4        | 0                   | 0.0                  |
| Corn for grain - Farms reporting  | 19,244            | 14,304            | 16,184            | -4,940              | -26%                 | 4      | 3      | 4        | 0                   | 0.0                  |
| Corn for silage - Farms reporting   | 9,365             | 8,404             | 6,746             | -961                | -10%                 | 2      | 0      | 0        | -2                  | -100.0               |
| Total rye - Farms reporting   | 1,386             | 1,304             | 767               | -82                 | -6%                  | 0      | 0      | 1        | 1                   | /.                   |
| Fall rye - Farms reporting  | 1,386<br>56       | 1,235<br>81       | 729<br>39         | -151<br>25          | -11%<br>45%          | 0      | 0      | 1        | 1                   | /,                   |
| Spring rye - Farms reporting Canola (rapeseed) - Farms reporting  | 432               | 205               | 39<br>3,235       | -227                | -53%                 | 0      | 0      | <i>0</i> | U<br>A              | /                    |
| Soybeans - Farms reporting  | 19,706            | 17,171            | 18,773            | -2,535              | -33%<br>-13%         | 3      | 5      | 9        | <del>4</del><br>6   | 200.0                |
| Flaxseed - Farms reporting  | 48                | 79                | 38                | 31                  | 65%                  | 0      | 0      | na       | ,                   | 230.0                |
| Dry field peas - Farms reporting  | 102               | 116               | 133               | 14                  | 14%                  | 0      | 0      | 0        | 0                   | ,                    |
| Chick peas - Farms reporting  | 10                | 12                | 10                | 2                   | 20%                  | 0      | 1      | 0        | 0                   | /                    |
| Lentils - Farms reporting   | 2                 | 5                 | 6                 | 3                   | 150%                 | 0      | 0      | 0        | 0                   | /                    |
| Dry white beans - Farms reporting   | 987               | 1,054             | 437               | 67                  | 7%                   | 0      | 0      | 0        | 0                   | /                    |
| Other dry beans - Farms reporting   | 653               | 664               | 473               | 11                  | 2%                   | 0      | 0      | 0        | 0                   | /                    |

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|--|------------|------------|------------|---------------------|----------------------|--------|--------|--------|---------------------|----------------------|
| Farm Statistics from Census  | 2001       | 2006       | 2011       | 2001-2011<br>Change | 2001-2011<br>%Change | 2001   | 2006   | 2011   | 2001-2011<br>Change | 2001-2011<br>%Change |
| Alfalfa and alfalfa mixtures - Farms reporting   | 26,166     | 24,427     | 20,641     | -1,739              | -7%                  | 4      | 2      |        |                     |                      |
| All other tame hay and fodder crops - Farms reporting  | 14,171     | 13,010     | 10,877     | -1,161              | -8%                  | 4      | 3      |        |                     |                      |
| Forage seed for seed - Farms reporting   | 238        | 312        | 214        | 74                  | 31%                  | 0      | 0      | •      | •                   | <b>'</b> .           |
| Potatoes - Farms reporting   | 876        | 904        | 811        | 28                  | 3%                   | 0      | 0      | •      | 0                   | /!                   |
| Mustard seed - Farms reporting   | 2<br>76    | 13<br>124  | 21<br>84   | 11<br>48            | 550%<br>63%          | 0      | 0      | •      | 0                   | / /                  |
| Sunflowers - Farms reporting   | 5          |            | 0          | 48<br>-4            | -80%                 | 0      | 0      | -      | 0                   | /                    |
| Canary seed - Farms reporting Tobacco - Farms reporting  | 1,083      | 1<br>643   | #REF!      | -440                | -80%<br>-41%         | 0      | 0      | •      |                     | / 1                  |
| Ginseng - Farms reporting  | 290        | 252        | 190        | -38                 | -13%                 | 0      | 0      |        | •                   | / /                  |
| Buckwheat - Farms reporting  | 287        | 247        | 257        | -40                 | -14%                 | 0      | 0      | ,      | 0                   | / /                  |
| Sugar beets - Farms reporting  | 85         | 102        | 103        | 17                  | 20%                  | 0      | 0      | •      | 0                   | /                    |
| Caraway seed - Farms reporting   | 0          | 1          | 0          | 1                   | 20/0                 | 0      | 0      | (      | 0                   | /                    |
| Triticale - Farms reporting  | 27         | 117        | 109        | 90                  | 333%                 | 0      | 0      | (      | 0                   | /                    |
| Other field crops - Farms reporting  | 363        | 394        | 577        | 31                  | 9%                   | 0      | 0      |        |                     | ,                    |
| Fruit Crops Grown  |            |            |            |                     |                      |        |        |        |                     |                      |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting   | 3,247      | 3,093      | 2,709      | -384                | -12%                 | 3      | 2      |        | 2                   | -66.7                |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting  Total area of fruits, berries and nuts (producing and non-producing) - Acres | 65,076     | 63,704     | 52,740     | -384<br>-10,964     | -12%<br>-17%         | 38     | 2<br>X |        |                     | -00.71               |
| Apples total area - Acres  | 24,251     | 20,169     | 15,830     | -4,339              | -18%                 | X      | ×      | _      | •                   | /                    |
| Pears total area - Acres   | 2,381      | 2,546      | 1,383      | -1,163              | -49%                 | ×      | ,<br>X |        | <b>'</b> .          | /                    |
| Plums and prunes total area - Acres  | 1,130      | 1,231      | 1,075      | -156                | -14%                 | ×      | ,<br>X | ,      | <b>'</b> .          | /                    |
| Cherries (sweet) total area - Acres  | 993        | 950        | 576        | -374                | -38%                 | x      |        |        | ,                   | /                    |
| Cherries (sour) total area - Acres   | 2,314      | 2,546      | 2,342      | -204                | -9%                  | 0      | ×      | (      | 0                   | /                    |
| Peaches total area - Acres   | 5,782      | 7,894      | 6,455      | -1,439              | -25%                 | x      | ×      | (      | /                   | /                    |
| Apricots total area - Acres  | 122        | 146        | 102        | -44                 | -36%                 | 0      | O      | (      | 0                   | /                    |
| Grapes total area - Acres  | 18,206     | 20,595     | 18,383     | -2,212              | -12%                 | 0      | х      | >      | . /                 | /                    |
| Strawberries total area - Acres  | 15,772     | 4,243      | 3,283      | -960                | -6%                  | 0      | 0      | 0      | 0                   | /                    |
| Raspberries total area - Acres   | 1,147      | 1,153      | 902        | -251                | -22%                 | x      | ×      | (      | /                   | /                    |
| Cranberries total area - Acres   | 117        | 176        | 66         | -110                | -94%                 | 0      | 0      | (      | 0                   | /                    |
| Blueberries total area - Acres   | 604        | 732        | 792        | 60                  | 10%                  | 0      | 0      | (      | 0                   | /                    |
| Saskatoons total area - Acres  | 61         | 63         | 56         | -7                  | -11%                 | 0      | O      | (      | 0                   | /'                   |
| Other fruits, berries and nuts total area - Acres  | 1,464      | 1,259      | 1,499      | 240                 | 16%                  | 0      | х      | (      | 0                   | /                    |
| Farms reporting fruit crops  |            |            |            |                     |                      |        |        |        |                     |                      |
| Total number of farms  | 59,728     | 57,211     | na         | -2,517              | -4%                  | 27     | 21     |        |                     | /'                   |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting   | 3,247      | 3,093      | 2,709      | -154                | -5%                  | 3      | 2      |        |                     |                      |
| Apples total area - Farms reporting  | 1,419      | 1,223      | 1,079      | -196                | -14%                 | 2      | 1      |        | _                   |                      |
| Pears total area - Farms reporting   | 695        | 542        | 473        | -153                | -22%                 | 2      | 1      | -      | _                   |                      |
| Plums and prunes total area - Farms reporting  | 476        | 376        | 351        | -100                | -21%                 | 1      | 1      |        | ·                   |                      |
| Cherries (sweet) total area - Farms reporting  | 357        | 310        | 266        | -47                 | -13%                 | 2      | 1      | (      | _                   |                      |
| Cherries (sour) total area - Farms reporting   | 198<br>419 | 132<br>343 | 131<br>302 | -66<br>-76          | -33%<br>-18%         | 0<br>1 | 1      |        | 0 -1                | ,                    |
| Peaches total area - Farms reporting Apricots total area - Farms reporting   | 143        | 103        | 100        | -40                 | -28%                 | 0      | 0      |        |                     |                      |
| Grapes total area - Farms reporting  | 746        | 778        | 704        | 32                  | 4%                   | 0      | 1      | 1      | 1                   | /                    |
| Strawberries total area - Farms reporting  | 746        | 801        | 663        | 55                  | 7%                   | 0      | 0      |        | 0                   | /                    |
| Raspberries total area - Farms reporting   | 684        | 613        | 613        | -71                 | -10%                 | 1      | 1      | _      | -1                  | ,                    |
| Cranberries total area - Farms reporting   | 12         | 13         | 7          | 1                   | 8%                   | 0      | 0      |        |                     |                      |
| Blueberries total area - Farms reporting   | 158        | 161        | 196        | 3                   | 2%                   | 0      | 0      | •      |                     | <b>'</b> .           |
| Saskatoons total area - Farms reporting  | 45         | 40         | 48         | -5                  | -11%                 | 0      | 0      |        | 0                   | /                    |
| Other fruits, berries and nuts total area - Farms reporting  | 1,464      | 261        | 363        | -1,203              | -82%                 | 0      | 1      |        | 0                   | /                    |
| Vegetable Crops Grown  |            |            |            | ·                   |                      |        |        |        |                     |                      |
| Total vegetables - Acres   | 170,147    | 155,594    | 129,595    | -25,999             | -15%                 | 20     | ×      | 2      | -18                 | -90.0                |
| Sweet corn - Acres   | 49,019     | 38,617     | 25,540     | -13,077             | -27%                 | 0      | O      |        |                     |                      |
| Tomatoes - Acres   | 21,201     | 20,195     | 16,558     | -3,637              | -17%                 | x      | ×      | (      | /                   | /                    |
| Cucumbers - Acres  | 8,374      | 4,146      | 3,484      | -662                | -8%                  | x      | ×      | >      | . /                 | /                    |
| Green peas - Acres   | 23,308     | 21,482     | 15,121     | -6,361              | -27%                 | 0      | 0      | 0      | 0                   | /                    |
| Green and wax beans - Acres  | 13,035     | 11,879     | 9,186      | -2,693              | -21%                 | 0      | 0      | >      | . /                 | /                    |
| Cabbage - Acres  | 4,137      | 3,707      | 3,354      | -353                | -9%                  | 0      | 0      | 0      | 0                   | /                    |
| Chinese cabbage - Acres  | 1,834      | 1,857      | 1,855      | -2                  | 0%                   | 0      | 0      | 0      | 0                   | /                    |
| Cauliflower - Acres  | 3,195      | 2,025      | 1,649      | -376                | -12%                 | 0      | 0      | 0      | 0                   | /                    |
| Broccoli - Acres   | 2,860      | 3,712      | 4,506      | 794                 | 28%                  | 0      | 0      | 0      | 0                   | /                    |
| Brussels sprouts - Acres   | 253        | 358        | 647        | 289                 | 114%                 | 0      | O      | (      | 0                   | /                    |

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|--|------------------------|------------------------|------------------------|----------------------|----------------------|----------|--------|----------|---------------------|---------------------------------------|
| Farm Statistics from Census  | 2001                   | 2006                   | 2011                   | 2001-2011<br>Change  | 2001-2011<br>%Change | 2001     | 2006   | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change                  |
| Carrots - Acres  | 8,872                  | 9,993                  | 9,855                  | -138                 | -2%                  | 0        | 0      | X        |                     | /                                     |
| Rutabagas and turnips - Acres  Beets - Acres   | 2,036<br>861           | 1,814<br>1,088         | 1,534<br>1,371         | -280<br>283          | -14%<br>33%          | 0        | 0      | X<br>0   | /                   | /                                     |
| Radishes - Acres   | 625                    | 392                    | 352                    | -40                  | -6%                  | 0        | 0      | 0        | •                   | <b>'</b> .                            |
| Shallots and green onions - Acres  | 6,624                  | 622                    | 457                    | -165                 | -2%                  | 0        | 0      | 0        | C                   | /                                     |
| Dry onions, yellow, Spanish, cooking, etc Acres  | 564                    | 6,930                  | 6,456                  | -474                 | -84%                 | x        | 0      | X        | ,                   | · /                                   |
| Celery - Acres   | 779                    | 650                    | 614                    | -36                  | -5%                  | x        | 0      | 0        | ,                   | ′ /                                   |
| Lettuce - Acres  | 1,033                  | 955                    | 617                    | -338                 | -33%                 | x        | 0      | Х        | ,                   | /                                     |
| Spinach - Acres  | 898                    | 999                    | 790                    | -209                 | -23%                 | X        | 0      | 0        | /                   | /                                     |
| Peppers - Acres  | 4,112                  | 4,015                  | 3,892                  | -123                 | -3%                  | 0        | X      | 0        | •                   | /                                     |
| Pumpkins - Acres Squash and zucchini - Acres   | na<br>na               | 5,430<br>3,867         | 4,658<br>3,590         | -772<br>-277         | /                    | na<br>na | X<br>X | na<br>na | •                   | '                                     |
| Pumpkins, squash and zucchini - Acres  | 7,765                  | 9,297                  | 8,248                  | -1,049               | -14%                 | Tia<br>X | X      | #VALUE!  | •                   | '                                     |
| Asparagus, producing - Acres   | 2,255                  | 3,245                  | 2,744                  | -501                 | -22%                 | 0        | ×      | 0        | •                   | /                                     |
| Asparagus, non-producing - Acres   | 576                    | 556                    | 427                    | -129                 | -22%                 | 0        | 0      | 0        | C                   | <b>'</b> .                            |
| Other vegetables - Acres   | 5,716                  | 7,062                  | 10,338                 | 3,276                | 57%                  | x        | x      | X        |                     | <u>'</u> /                            |
| Farms reporting vegetable crops  |                        |                        |                        |                      |                      |          |        | _        |                     |                                       |
| Total number of farms  | 59,728                 | 57,211                 | na                     | -2,517               | -4%                  | 27       | 21     | na       |                     | /                                     |
| Total vegetables - Farms reporting   | 3,938                  | 3,909                  | 3,527                  | -29                  | -1%                  | 5        | 2      | 3        |                     |                                       |
| Sweet corn - Farms reporting   | 1,503                  | 1,399                  | 1,146                  | -104                 | -7%                  | 0        | 0      | 0        | •                   | ,                                     |
| Tomatoes - Farms reporting   | 1,286<br>930           | 1,429<br>964           | 1,422<br>921           | 143<br>34            | 11%<br>4%            | 1        | 1      | 0        |                     |                                       |
| Cucumbers - Farms reporting  Green peas - Farms reporting  | 723                    | 763                    | 772                    | 40                   | 6%                   | 0        | 0      | 0        |                     |                                       |
| Green and wax beans - Farms reporting  | 760                    | 852                    | 935                    | 92                   | 12%                  | 0        | 0      | 1        | 1                   | . ,                                   |
| Cabbage - Farms reporting  | 461                    | 442                    | 496                    | -19                  | -4%                  | 0        | 0      | 0        | 0                   | ,                                     |
| Chinese cabbage - Farms reporting  | 74                     | 93                     | 143                    | 19                   | 26%                  | 0        | 0      | 0        | C                   | /                                     |
| Cauliflower - Farms reporting  | 359                    | 327                    | 329                    | -32                  | -9%                  | 0        | 0      | 0        | C                   | /                                     |
| Broccoli - Farms reporting   | 365                    | 346                    | 400                    | -19                  | -5%                  | 0        | 0      | 0        | C                   | <i>'</i>                              |
| Brussels sprouts - Farms reporting   | 140                    | 145                    | 199                    | 5                    | 4%                   | 0        | 0      | 0        | C                   | /                                     |
| Carrots - Farms reporting  | 554                    | 648                    | 724                    | 94                   | 17%                  | 0        | 0      | 1        | 1                   | . /                                   |
| Rutabagas and turnips - Farms reporting  | 177<br>509             | 204<br>607             | 270<br>773             | 27<br>98             | 15%<br>19%           | 0        | 0      | 1        | 1                   | . /                                   |
| Beets - Farms reporting  Radishes - Farms reporting  | 195                    | 246                    | 311                    | 51                   | 26%                  | 0        | 0      | 0        | (                   | <b>'</b> .                            |
| Shallots and green onions - Farms reporting  | 574                    | 299                    | 367                    | -275                 | -48%                 | 0        | 0      | 0        | (                   | <b>'</b> .                            |
| Dry onions, yellow, Spanish, cooking, etc Farms reporting  | 226                    | 648                    | 687                    | 422                  | 187%                 | 1        | 0      | 1        | (                   | 0.0                                   |
| Celery - Farms reporting   | 77                     | 102                    | 128                    | 25                   | 32%                  | 1        | 0      | 0        | -1                  | -100.0                                |
| Lettuce - Farms reporting  | 343                    | 429                    | 542                    | 86                   | 25%                  | 1        | 0      | 1        | C                   | 0.0                                   |
| Spinach - Farms reporting  | 215                    | 250                    | 362                    | 35                   | 16%                  | 1        | 0      | 0        | -1                  | -100.0                                |
| Peppers - Farms reporting  | 697                    | 795                    | 780                    | 98                   | 14%                  | 0        | 1      | 0        | C                   | /                                     |
| Pumpkins - Farms reporting   | na                     | 1,130                  | 1,016                  | /                    | /                    | na       | 2      | na       | •                   | /                                     |
| Squash and zucchini - Farms reporting  | na<br>1 220            | 1,030                  | 1,082                  | 700                  | 220/                 | na<br>5  | 1 2    | na<br>1  | /<br>-4             | /                                     |
| Pumpkins, squash and zucchini - Farms reporting Asparagus, producing - Farms reporting               | 1,238<br>309           | 1,518<br>391           | 2,098<br>389           | 280<br>82            | 23%<br>27%           | 0        | 1      | 0        | -4                  | -80.0                                 |
| Asparagus, non-producing - Farms reporting   | 159                    | 132                    | 137                    | -27                  | -17%                 | 0        | 0      | 0        | •                   | <b>'</b> .                            |
| Other vegetables - Farms reporting   | 985                    | 1,057                  | 1,283                  | 72                   | 7%                   | 1        | 1      | 1        | C                   | 0.0                                   |
| Sod, Greenhouse and Maple Taps   |                        |                        |                        |                      |                      |          |        |          |                     |                                       |
| Total area of Sod under cultivation for sale - Acres   | 28,674                 | 32,196                 | 28,414                 | -3,782               | -13%                 | 0        | 0      | 0        | (                   | /                                     |
| Total area of nursery products - Acres   | 25,488                 | 27,079                 | 25,270                 | -1,809               | -7%                  | x        | x      | X        |                     | ,<br>/                                |
| Total area of greenhouses in use on May 16, 2006 - Square feet                                       | 96,544,723             | 125,141,329            | 133,520,541            | 8,379,212            | 9%                   | x        | x      | 0        | ,                   | ′ /                                   |
| Total area under glass, plastic or other protection - Square feet                                    | 96,544,723             | 126,589,790            | 135,076,388            | 8,486,598            | 9%                   | x        | x      | 0        | ,                   | /                                     |
| Greenhouse flowers - Square feet   | 43,662,922             | 49,414,104             | 42,594,525             | -6,819,579           | -16%                 | x        | x      | 0        | ,                   | <u></u>                               |
| Greenhouse vegetables - Square feet  | 47,727,506             | 69,808,871             | 86,209,724             | 16,400,853           | 34%                  | X        | х      | 0        | /                   | /                                     |
| Other greenhouse products - Square feet  Total growing area for mushrooms - Square feet              | 5,154,295<br>3,016,020 | 5,918,354<br>3,447,739 | 4,716,292<br>3,461,842 | -1,202,062<br>14 103 | -23%<br>0%           | x<br>0   | x<br>0 | 0        | ,                   | /                                     |
| Total growing area for mushrooms - Square feet  Total area of Christmas trees grown for sale - Acres | 3,016,020<br>21,766    | 3,447,739<br>15,795    | 3,461,842<br>14,715    | 14,103<br>-1,080     | -5%                  | 0<br>X   | 0      | 0        |                     | /                                     |
| Sales of forest products in 2005 - Amount \$   | 20,587,058             | 18,568,858             | 11,335,962             | -7,232,896           | -35%                 | X        | x      | 0        | /                   | , ,                                   |
| Taps on maple trees in 2006 - Number   | 1,304,995              | 1,311,599              | 1,508,651              | 197,052              | 15%                  | x        | 0      | 0        | ,                   | , , , , , , , , , , , , , , , , , , , |
| Farms Reporting  | ,22.,222               | ,,,,,,,,,              | ,===,===               |                      |                      |          |        |          |                     | ,                                     |
| Total area of Sod under cultivation for sale - Farms reporting                                       | 135                    | 120                    | 122                    | 2                    | 1%                   | 0        | 0      | 0        | C                   | /                                     |
| Total area of nursery products - Farms reporting   | 1,443                  | 1,209                  | 1,004                  | -205                 | -14%                 | 4        | 1      | 1        |                     |                                       |
| Total area of greenhouses in use on May 16, 2006 - Farms reporting                                   | 2,012                  | 1,898                  | 1,590                  | -308                 | -15%                 | 3        | 1      | 0        | -3                  | -100.0                                |

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|---|-------------------------|--------------------------|---------------------|-------------------------|---|----------|--------|---------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                    | 2006                     | 2011                | 2001-2011<br>Change     | 2001-2011<br>%Change                          | 2001     | 2006   | 2011    | 2001-2011<br>Change | 2001-2011<br>%Change |
| Total area under glass, plastic or other protection - Farms reporting                             | 2,012                   | 1,898                    | 1,592               | -306                    | -15%  | 3        | 1      | 0       | -3                  | -100.0               |
| Greenhouse flowers - Farms reporting  | 1,359                   | 1,274                    | 1,004               | -270                    | -20%  | 3        | 1      | 0       | -3                  | -100.0               |
| Greenhouse vegetables - Farms reporting   | 681                     | 654                      | 669                 | 15                      |   | 2        | 1      | 0       | -2                  | -100.0               |
| Other greenhouse products - Farms reporting   | 351                     | 282                      | 214                 | -68                     | -19%  | 1        | 1      | 0       | -1                  | -100.0               |
| Total growing area for mushrooms - Farms reporting  | 76                      | 85                       | 86                  | 1                       | 1%  | 0        | 0      | 0       | 0                   | /                    |
| Total area of Christmas trees grown for sale - Farms reporting                                    | 918                     | 725                      | 647                 | -78                     |   | 1        | 0      | 0       | -1                  | -100.0               |
| Sales of forest products in 2005 - Farms reporting  | 2,903                   | 2,485                    | 1,945               | -540                    | -19%  | 2        | 1      | 0       | -2                  | -100.0               |
| Taps on maple trees in 2006 - Farms reporting   | 2,588                   | 2,240                    | 2,673               | 433                     | 17%   | 1        | 0      | 0       | -1                  | -100.0               |
| Livestock Inventory   |                         |                          |                     |                         |   |          |        |         |                     |                      |
| Total number of farms   | na                      | 57,211                   | na                  | /                       | /   | na       | 21     | na      | /                   | /                    |
| Calves, under 1 year - Number   | 595,191                 | 526,552                  | 456,667             | -69,885                 | -11.5%  | 81       | 0      | X       | /                   | /                    |
| Steers, 1 year and over - Number  | 332,215                 | 311,989                  | 291,263             | -20,726                 | -6.1%   | X        | 0      | 0       | /                   | /                    |
| Total heifers, 1 year and over - Number   | 449,326                 | 414,483                  | 372,934             | -41,549                 | -7.8%   | X        | 0      | X       | /                   | /                    |
| Heifers for slaughter or feeding - Number   | 170,811                 | 178,726                  | 157,803             | -20,923                 | 4.6%  | X        | 0      | 0       | /                   | /                    |
| Heifers for beef herd replacement - Number  | 81,923                  | 48,756<br>187,001        | 41,986              | -6,770                  | -40.5%  | X        | 0      | X       | /,                  | /                    |
| Heifers for dairy herd replacement - Number Total cows - Number                                   | 196,592<br>739,564      | 187,001<br>707,091       | 173,145<br>600,220  | -13,856<br>-106,871     | -4.9%<br>-4.4%                                | x<br>157 | 0      | 0<br>56 | /<br>-101           | /<br>-64.3           |
| Beef cows - Number  | 739,564<br>376,020      | 707,091<br>377,354       | 282,062             | -106,871<br>-95,292     | -4.4%<br>0.4%                                 | 157<br>X | 0      | na Sb   | -101                | -04.3                |
| Dairy cows - Number   | 363,544                 | 377,334<br>329,737       | 318,158             | -11,579                 | -9.3%   | X        | 0      | 0       | /                   | /                    |
| Bulls, 1 year and over - Number   | 24,435                  | 22,536                   | 20,297              | -2,239                  | -7.8%   | 8        | 0      | X       | /                   | ,                    |
| Total cattle and calves - Number  | 2,140,731               | 1,982,651                | 1,741,381           | -241,270                | -7.4%   | 321      | 0      | X       | ,                   | ,                    |
| Rams - Number   | 8,488                   | 7,115                    | 8,538               | 1,423                   | -16.2%  | X        | x      | X       | ,                   | ,                    |
| Ewes - Number   | 176,818                 | 158,569                  | 184,626             | 26,057                  | -10.3%  | X        | ×      | 0       | ,                   | ,                    |
| Lambs - Number  | 152,319                 | 145,478                  | 159,643             | 14,165                  | -4.5%   | X        | 0      | X       | ,                   | ,                    |
| Total sheep and lambs - Number  | 337,625                 | 311,162                  | 352,807             | 41,645                  | -7.8%   | x        | x      | X       | ,                   | ,                    |
| Boars - Number  | 13,188                  | 9,235                    | 4,985               | -4,250                  | -30.0%  | 0        | 0      | 0       | 0                   | ,                    |
| Sows and gilts for breeding - Number  | 356,172                 | 417,999                  | 280,816             | -137,183                | 17.4%   | 0        | 0      | 0       | 0                   | ,                    |
| Nursing and weaner pigs - Number  | 1,280,456               | 1,460,868                | 1,239,818           | -221,050                | 14.1%   | 0        | 0      | 0       | 0                   | ,                    |
| Grower and finishing pigs - Number  | 1,807,530               | 2,062,490                | 1,563,027           | -499,463                | 14.1%   | 0        | 0      | 0       | 0                   | /                    |
| Total pigs - Number   | 3,457,346               | 3,950,592                | 3,088,646           | -861,946                | 14.3%   | 0        | 0      | 0       | 0                   | /                    |
| Horses and ponies - Number  | 83,337                  | 97,285                   | 86,642              | -10,643                 | 16.7%   | 85       | 218    | 98      | 13                  | 15.3                 |
| Goats - Number  | 62,310                  | 76,114                   | 116,260             | 40,146                  | 22.2%   | x        | x      | 0       | /                   | /                    |
| Wild boars - Number   | 1,499                   | 1,006                    | 473                 | -533                    | -32.9%  | 0        | 0      | 0       | 0                   | /                    |
| Mink - Number   | 351,226                 | 395,672                  | 122,137             | -273,535                | 12.7%   | 0        | 0      | 0       | 0                   | /                    |
| Fox - Number  | 1,466                   | 918                      | na                  | /                       | -37.4%  | 0        | 0      | na      | /                   | /                    |
| Bison (buffalo) - Number  | 3,755                   | 4,106                    | 2,320               | -1,786                  |   | 0        | 0      | 0       | 0                   | /                    |
| Llamas and alpacas - Number   | 2,554                   | 4,332                    | 6,283               | 1,951                   | 69.6%   | 0        | x      | 0       | 0                   | /                    |
| Deer (excluding wild deer) - Number   | 14,464                  | 8,031                    | 3,022               | -5,009                  | -44.5%  | 0        | 0      | 0       | 0                   | /                    |
| Elk - Number  | 5,902                   | 3,550                    | 1,601               | -1,949                  |   | 0        | 0      | 0       | 0                   | /                    |
| Broilers, roasters and Cornish - Number of birds  | na<br>5 300 118         | 29,151,442               | 31,901,308          | 2,749,866               |   | na       | x      | na      | /                   | /                    |
| Pullets under 19 weeks, intended for laying - Number of birds                                     | 5,390,118               | 4,809,018                | 4,773,819           | -35,199                 |   | x<br>0   | 0      | 0       | /                   | /                    |
| Laying hens, 19 weeks and over - Number of birds  Total hens and chickens - Number of birds       | 10,303,256              | 10,141,092<br>44,101,552 | 8,433,385           | -1,707,707<br>2,800,764 | -1.6%   |          | 43     | 0       | 0                   | /                    |
| Total hens and chickens - Number of birds Laying hens in hatchery supply flocks - Number of birds | 43,624,696<br>1,775,443 | 44,101,552<br>1,724,450  | 46,902,316<br>#REF! | 2,800,764               | 1.1%<br>-2.9%                                 | x<br>0   | x<br>0 | #REF!   | /                   | /                    |
| Turkeys - Number of birds   | 3,402,697               | 3,556,250                | 3,483,828           | -72,422                 |   | v x      | 0      | #KEF!   | /                   | /                    |
| Other poultry - Number of birds   | 1,433,518               | 2,677,339                | 1,369,622           | -1,307,717              | 86.8%   | x<br>0   | X      | 0       | /                   | /                    |
| Chicks or other poultry hatched - Number of birds   | 210,870,722             | 230,861,567              | 224,375,126         | -6,486,441              | 9.5%  | 0        | 0      | 0       | 0                   | ,                    |
| Honeybees - Number of colonies  | 56,740                  | 64,591                   | 67,563              | 2,972                   |   | 0        | 0      | X       | /                   | ,                    |
| Other pollinating bees - Number of gallons  | na                      | 1,734                    | 1,746               | 12                      |   | na       | 0      | na      | ,                   | ,                    |
| Farms reporting livestock   |                         | _,                       | _,. 10              |                         | , <u>, , , , , , , , , , , , , , , , , , </u> |          |        |         |                     | ,                    |
| Total number of farms   | 59,728                  | 57,211                   | na                  | -2,517                  | -4.2%   | 27       | 21     | na      | 1                   | /                    |
| Calves, under 1 year - Farms reporting  | 23,906                  | 20,942                   | 16,885              | -2,964                  |   | 4        | 0      | 2       | -2                  | -50.0                |
| Steers, 1 year and over - Farms reporting   | 9,234                   | 8,442                    | 6,807               | -792                    |   | 1        | 0      | 0       | -1                  | -100.0               |
| Total heifers, 1 year and over - Farms reporting  | 19,647                  | 16,374                   | 13,412              | -3,273                  | -16.7%  | 2        | 0      | 1       | -1                  | -50.0                |
| Heifers for slaughter or feeding - Farms reporting  | 4,977                   | 6,089                    | 5,186               | 1,112                   | 22.3%   | 1        | 0      | 0       | -1                  | -100.0               |
| Heifers for beef herd replacement - Farms reporting   | 10,676                  | 7,160                    | 5,845               | -3,516                  | -32.9%  | 1        | 0      | 1       | 0                   | 0.0                  |
| Heifers for dairy herd replacement - Farms reporting  | 7,374                   | 5,837                    | 4,767               | -1,537                  | -20.8%  | 2        | 0      | 0       | -2                  | -100.0               |
| Total cows - Farms reporting  | 22,774                  | 20,352                   | 16,178              | -2,422                  | -10.6%  | 4        | 0      | 3       | -1                  | -25.0                |
| Beef cows - Farms reporting   | 16,179                  | 15,017                   | 11,567              | -1,162                  | -7.2%   | 3        | 0      | 3       | 0                   | 0.0                  |
| Dairy cows - Farms reporting  | 7,557                   | 6,092                    | 5,131               | -1,465                  |   | 2        | 0      | na      | /                   | /                    |
| Bulls, 1 year and over - Farms reporting  | 13,896                  | 12,338                   | 10,210              | -1,558                  |   | 3        | 0      | 1       | -2                  | -66.7                |

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|---|-----------------|----------------|-----------------|---------------------|----------------------|----------|------|---------|---------------------|----------------------|
| Farm Statistics from Census   | 2001            | 2006           | 2011            | 2001-2011<br>Change | 2001-2011<br>%Change | 2001     | 2006 | 2011    | 2001-2011<br>Change | 2001-2011<br>%Change |
| Total cattle and calves - Farms reporting   | 28,209          | 25,040         | 20,349          | -3,169              | -11.2%               | 4        | 0    | 3       | -1                  |                      |
| Rams - Farms reporting  | 3,130           | 2,658          | 2,909           | -472                | -15.1%               | 2        | 1    | 1       | 1                   |                      |
| Ewes - Farms reporting  | 3,808           | 3,225          | 3,374           | -583                | -15.3%               | 2        | 1    | 0       | _                   |                      |
| Lambs - Farms reporting   | 3,375           | 2,892          | 3,022           | -483                | -14.3%               | 2        | 0    | _       | -                   |                      |
| Total sheep and lambs - Farms reporting   | 3,978           | 3,408          | 3,569           | -570                | -14.3%               | 2        | 1    | 1       | -                   |                      |
| Boars - Farms reporting   | 2,560           | 1,854          | 1,057           | -706                | -27.6%               | 0        | 0    | 0       | (                   | ) /                  |
| Sows and gilts for breeding - Farms reporting   | 2,802<br>2,639  | 2,083          | 1,183<br>1,291  | -719<br>-604        | -25.7%<br>-22.9%     | 0        | 0    | 0       |                     | ) /                  |
| Nursing and weaner pigs - Farms reporting Grower and finishing pigs - Farms reporting   | 3,968           | 2,035<br>3,187 | 1,816           | -781                | -19.7%               | 0        | 0    | 0       |                     | )<br>) /             |
| Total pigs - Farms reporting  | 4,972           | 4,070          | 2,556           | -902                | -18.1%               | 0        | 0    | 0       | (                   | ,<br>,<br>,          |
| Horses and ponies - Farms reporting   | 11,258          | 12,333         | 11,170          | 1,075               | 9.5%                 | 6        | 8    | 4       | -2                  | 2 -33.3              |
| Goats - Farms reporting   | 2,342           | 2,169          | 2,152           | -173                | -7.4%                | 1        | 1    | 0       | -1                  |                      |
| Wild boars - Farms reporting  | 58              | 38             | 14              | -20                 | -34.5%               | 0        | 0    | 0       | ) (                 | J /                  |
| Mink - Farms reporting  | 59              | 59             | 62              | 0                   | 0.0%                 | 0        | 0    | 0       | ) (                 | J /                  |
| Fox - Farms reporting   | 58              | 10             | na              | -48                 | -82.8%               | 0        | 0    | na      |                     | /                    |
| Bison (buffalo) - Farms reporting   | 58              | 71             | 60              | 13                  | 22.4%                | 0        | 0    | 0       | (                   | ) /                  |
| Llamas and alpacas - Farms reporting  | 437             | 696            | 798             | 259                 | 59.3%                | 0        | 1    | 0       | ) (                 | ) /                  |
| Deer (excluding wild deer) - Farms reporting  | 234             | 158            | 103             | -76                 | -32.5%               | 0        | 0    | 0       | (                   | ) /                  |
| Elk - Farms reporting   | 100             | 80             | 51              | -20                 | -20.0%               | 0        | 0    | 0       |                     | ) /                  |
| Broilers, roasters and Cornish - Farms reporting  | 2,700           | 2,792          | 2,657           | 92                  | 3.4%                 | 2        | 2    | 0       | -2                  |                      |
| Pullets under 19 weeks, intended for laying - Farms reporting   | 1,023           | 844            | 1,022           | -179                | -17.5%               | 1        | 0    | 0       | -1                  | 1 -100.0             |
| Laying hens, 19 weeks and over - Farms reporting  | 6,427           | 5,609          | 5,402           | -818                | -12.7%               | 0        | 3    |         |                     | ) /                  |
| Total hens and chickens - Farms reporting   | 8,306<br>95     | 7,397<br>105   | 7,263<br>#REF!  | -909<br>10          | -10.9%               | 0        | 0    | ŭ       |                     | 3 -100.0             |
| Laying hens in hatchery supply flocks - Farms reporting  Turkeys - Farms reporting  | 1,026           | 983            | 926             | -43                 | 10.5%<br>-4.2%       | 1        | 0    | #KEF!   |                     | /<br>1 -100.0        |
| Other poultry - Farms reporting   | 2,305           | 1,811          | 1,569           | -494                | -21.4%               | 0        | 1    | 0       | ·                   | n -100.0             |
| Turkey production - Farms reporting   | 1,159           | 843            | 804             | -316                | -27.3%               | 1        | 0    | 0       |                     | 1 -100.0             |
| Turkey production - Kilograms   | na              | 82,431,752     | 87,178,740      | /                   |                      | na       | 0    | na      | ·                   | /                    |
| Turkey production - Pounds  | 162,456,662     | 181,730,894    | 192,196,210     | 19,274,232          | 11.9%                | x        | 0    | 0       |                     | ,                    |
| Broilers, roasters and Cornish production - Farms reporting   | 2,700           | 2,180          | 2,401           | -520                | -19.3%               | 2        | 1    | 0       | -2                  | 2 -100.0             |
| Broilers, roasters and Cornish production - Kilograms   | na              | 385,642,413    | 436,781,542     | /                   | /                    | na       | x    | na      |                     | /                    |
| Broilers, roasters and Cornish production - Pounds  | 767,556,883     | 850,195,933    | 962,938,406     | 82,639,050          | 10.8%                | x        | x    | 0       | )                   | /                    |
| Chicks or other poultry hatched - Farms reporting   | 48              | 34             | 28              | -14                 | -29.2%               | 0        | 0    | 0       |                     | ) /                  |
| Honeybees - Farms reporting   | 955             | 981            | 1,068           | 26                  | 2.7%                 | 0        | 0    |         | . 1                 | 1 /                  |
| Other pollinating bees - Farms reporting  | na              | 67             | 70              | /                   | /                    | na       | 0    | na      |                     | //                   |
| Farms Classified by NAICS   |                 |                |                 |                     |                      |          |      |         |                     |                      |
| Total number of farms   | 55,092          | 57,211         | na              | /                   | /                    | 23       | 21   | na      |                     | /                    |
| Farms classified by industry group (NAICS classification) - Cattle ranching and farming   | 19,152          | 15,989         | 11,141          | -4,848              | -25%                 | 2        | 0    |         | -                   |                      |
| Farms classified by industry group (NAICS classification) - Hog and pig farming   | 2,491           | 2,222          | 1,235           | -987                | -40%                 | 0        | 0    | 0       | (                   | - ,                  |
| Farms classified by industry group (NAICS classification) - Poultry and egg production  | 1,614           | 1,700          | 1,619           | -81                 | -5%                  | 1        | 2    | 0       | -1                  | 1 -100.0             |
| Farms classified by industry group (NAICS classification) - Sheep and goat farming  | 1,017           | 1,365          | 1,446           | 81                  | 8%                   | 2        | 0    | 0       | -2                  |                      |
| Farms classified by industry group (NAICS classification) - Other animal production   | 5,428<br>13,371 | 7,573          | 6,966<br>15,818 | -607<br>2,762       | -11%<br>21%          | 4        | 7    | 4<br>10 | . (                 | 0 0.0<br>6 150.0     |
| Farms classified by industry group (NAICS classification) - Oilseed and grain farming  Farms classified by industry group (NAICS classification) - Vegetable and melon farming  | •               | 13,056         | 1,531           | -238                | -17%                 | 1        | 1    | 10      |                     | 150.0                |
| Farms classified by industry group (NAICS classification) - vegetable and meion farming  Farms classified by industry group (NAICS classification) - Fruit and tree nut farming | 1,416<br>1,739  | 1,769<br>1,892 | 1,531           | -238<br>-344        | -17%<br>-20%         | 2        | 2    | 1       | -                   |                      |
| Farms classified by industry group (NAICS classification) - Greenhouse, nursery and floriculture production   | 2,430           | 2,822          | 2,372           | -450                | -19%                 | 4        | 0    | _       | -                   |                      |
| Farms classified by industry group (NAICS classification) - Other crop farming  | 6,434           | 8,823          | 8,274           | -549                | -9%                  | 3        | 3    |         |                     |                      |
| Farms by NAICS Subtypes   | ·               | ,              | ,               |                     | <u> </u>             |          |      |         |                     |                      |
| Farms classified by industry (NAICS classification) - Dairy cattle and milk production  | 6,414           | 4,937          | 4,036           | -901                | -14%                 | 1        | 0    | 0       | ) -1                | 1 -100.0             |
| Farms classified by industry (NAICS classification) - Beef cattle ranching and farming, including feedlots  | 13,669          | 11,052         | 7,105           | -3,947              | -29%                 | 1        | 0    | 1       | . (                 | 0.0                  |
| Farms classified by industry (NAICS classification) - Hog and pig farming   | 2,454           | 2,222          | 1,235           | -987                | -40%                 | 0        | 0    | 0       | ) (                 | ) /                  |
| Farms classified by industry (NAICS classification) - Chicken egg production  | na              | 599            | 566             | -33                 | /                    | na       | 1    | na      | ,                   | / /                  |
| Farms classified by industry (NAICS classification) - Broiler and other meat-type chicken production  | na              | 834            | 816             | -18                 | /                    | na       | 1    | na      | ,                   | / /                  |
| Farms classified by industry (NAICS classification) - Turkey production   | na              | 116            | 109             | -7                  | /                    | na       | 0    | na      | ,                   | //                   |
| Farms classified by industry (NAICS classification) - Poultry hatcheries  | na              | 15             | 11              | -4                  | /                    | na       | 0    | na      | •                   | !                    |
| Farms classified by industry (NAICS classification) - Combination poultry and egg production  | na              | 43             | 46              | 3                   | /]                   | na       | 0    | na      | •                   | ! /                  |
| Farms classified by industry (NAICS classification) - Other poultry production  | na              | 93             | 71              | -22                 | /]                   | na       | 0    | na      | •                   | /                    |
| Farms classified by industry (NAICS classification) - Sheep farming   | na              | 1,021          | 1,052           | 31<br>50            | /                    | na       | 0    | na      | •                   | /                    |
| Farms classified by industry (NAICS classification) - Goat farming  Farms classified by industry (NAICS classification) - Aniculture  | na<br>na        | 344<br>410     | 394<br>477      | 67                  | //                   | na<br>na | 0    |         |                     | ;<br>,               |
| Farms classified by industry (NAICS classification) - Apiculture  | na              | 410            | 4//             | 6/                  | /                    | na       | 0    | na      | 1                   | <i>i</i>             |

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|--|----------------------|--------------------------|--------------------------|---------------------|----------------------|------------------|------------------|------------------|---------------------|---------------------------|
| Farm Statistics from Census  | 2001                 | 2006                     | 2011                     | 2001-2011<br>Change | 2001-2011<br>%Change | 2001             | 2006             | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change      |
| Farms classified by industry (NAICS classification) - Horse and other equine production  | na                   | 4,297                    | 3,894                    | -403                | /                    | na               | 6                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Fur bearing animal and rabbit production   | na                   | 112                      | 113                      | 1                   | /                    | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Livestock combination farming  | na                   | 2,464                    | 2,278                    | -186                | /                    | na               | 1                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - All other miscellaneous animal production  | na                   | 290                      | 204                      | -86                 | //                   | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Soybean farming Farms classified by industry (NAICS classification) - Oilseed (except soybean) farming | na                   | 5,812                    | 5,250<br>72              | -562                | //                   | na               | 0                | na               | /                   |                           |
| , , , , , , ,  | na                   | 25<br>152                | 114                      | 47                  | //                   | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Dry pea and bean farming Farms classified by industry (NAICS classification) - Wheat farming           | na<br>na             | 953                      | 1,232                    | -38<br>279          | /                    | na<br>na         | 1                | na<br>na         | /                   |                           |
| Farms classified by industry (NAICS classification) - Writed Farms classified by industry (NAICS classification) - Corn farming                              | na                   | 1,694                    | 4,066                    | 2,372               | /                    | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Other grain farming  | na                   | 4,420                    | 5,084                    | 664                 | /                    | na               | 1                | na               | ,                   |                           |
| Farms classified by industry (NAICS classification) - Potato farming   | na                   | 243                      | 170                      | -73                 | /                    | na               | 0                | na               | ,                   |                           |
| Farms classified by industry (NAICS classification) - Other vegetable (except potato) and melon farming  | na                   | 1,526                    | 1,361                    | -165                | ,                    | na               | 1                | na               | ,                   |                           |
| Farms classified by industry (NAICS classification) - Fruit and tree nut farming   | na                   | 1,892                    | 1,548                    | -344                | ,                    | na               | 2                | na               | ,                   |                           |
| Farms classified by industry (NAICS classification) - Mushroom production  | na                   | 68                       | 66                       | -2                  | /                    | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Other food crops grown under cover   | na                   | 312                      | 303                      | -9                  | ,                    | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Nursery and tree production  | na                   | 1,474                    | 1,236                    | -238                | /                    | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Floriculture production  | na                   | 968                      | 767                      | -201                | /                    | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Tobacco farming  | na                   | 560                      | 137                      | -423                | /                    | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Hay farming  | na                   | 5,917                    | 5,600                    | -317                | /                    | na               | 2                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - Fruit and vegetable combination farming  | na                   | 167                      | 179                      | 12                  | /                    | na               | 0                | na               | /                   |                           |
| Farms classified by industry (NAICS classification) - All other miscellaneous crop farming   | na                   | 2,179                    | 1,942                    | -237                | /                    | na               | 1                | na               | /                   |                           |
| Selected Machinery Data  |                      |                          |                          |                     |                      |                  |                  |                  |                     |                           |
| Total number of farms  | na                   | 57,211                   | na                       | /                   | /                    | na               | 21               | na               | /                   |                           |
| Total value of land and buildings - Farms reporting  | 59,728               | 57,211                   | 51,950                   | -2,517              | -4%                  | 27               | 21               | 21               | -6                  | -22.3                     |
| Total value of land and buildings - Market value \$  | 40,898,278,324       | 55,912,249,481           | 75,817,763,880           | 15,013,971,157      | 37%                  | 65,552,818       | 83,901,500       | 105,527,000      | 39,974,182          | 61.                       |
| Value of land and buildings, owned - Farms reporting   | 57,288               | 55,289                   | 49,960                   | -1,999              | -3%                  | 23               | 18               | 19               | -4                  | -17.4                     |
| Value of land and buildings, owned - Market value \$ DON'T UNDERSTAND THE DIFFERENCE IN VALUES BETWEEN 01 AND 06   | 29,540,809,757       | 40,121,575,084           | 53,514,373,781           | 10,580,765,327      | 36%                  | 20,426,318       | 21,864,000       | 31,337,000       | 10,910,682          | 53.4                      |
| Value of land and buildings, rented or leased from others - Farms reporting  Value of land and buildings, rented or leased from others - Market value \$     | 22,200               | 21,675                   | 20,272                   | -525                | -2%<br>39%           | 11<br>45,126,500 | 62 027 500       | 74 100 000       | 20.063.500          | 0.0<br>64.                |
| Tractors under 60 hp - Farms reporting   | 11,357,468,567<br>na | 15,790,674,397<br>44,117 | 22,303,390,099<br>38,548 | 4,433,205,830       | 39%                  | 45,126,500<br>na | 62,037,500<br>17 | 74,190,000<br>na | 29,063,500          | 04.4                      |
| Tractors under 60 hp - Total number  | na                   | 102,057                  | 88,287                   | /                   | /                    | na               | 40               | na               | /                   |                           |
| Tractors under 60 hp - Narket value \$   | na                   | 624,625,930              | 555,736,781              | ,                   | /                    | na               | 248,000          | na               | /                   |                           |
| Tractors from 60 to 99 hp - Farms reporting  | na                   | 33,065                   | 30,054                   | ,                   | /                    | na               | 7                | na               | ,                   |                           |
| Tractors from 60 to 99 hp - Total number   | na                   | 53,953                   | 50,133                   | ,                   | /                    | na               | 11               | na               | ,                   |                           |
| Tractors from 60 to 99 hp - Market value \$  | na                   | 1,038,762,791            | 946,061,862              | ,                   | /                    | na               | 204,000          | na               | ,                   |                           |
| Tractors under 100 hp - Farms reporting  | 53,709               | 52,002                   | 68,602                   | -1,707              | -3%                  | 23               | 19               | 28               | 5                   | 21.                       |
| Tractors under 100 hp - Total number   | na                   | 156,010                  | 138,420                  | . /                 | /                    | na               | 51               | na               | /                   |                           |
| Tractors under 100 hp - Market value \$  | 1,569,822,309        | 1,663,388,721            | 1,501,798,643            | 93,566,412          | 6%                   | 360,358          | 452,000          | #VALUE!          | /                   |                           |
| Tractors from 100 to 149 hp - Farms reporting  | 16,118               | 15,728                   | 15,410                   | -390                | -2%                  | 5                | 3                | 5                | 0                   | 0.0                       |
| Tractors from 100 to 149 hp - Total number   | na                   | 21,409                   | 22,318                   | /                   | /                    | na               | 3                | na               | /                   |                           |
| Tractors from 100 to 149 hp - Market value \$  | 643,788,622          | 713,927,553              | 781,540,436              | 70,138,931          | 11%                  | 107,128          | 95,000           | 508,000          | 400,872             | 374                       |
| Tractors over 149 hp - Farms reporting   | 5,695                | 5,859                    | 6,761                    | 164                 | 3%                   | 4                | 3                | 2                | -2                  | -50.0                     |
| Tractors over 149 hp - Total number  | na                   | 8,157                    | 10,668                   | /                   | /                    | na               | 8                | na               | /                   |                           |
| Tractors over 149 hp - Market value \$   | 393,858,376          | 484,621,136              | 743,159,923              | 90,762,760          |                      | 311,149          | 750,000          | X                | /                   |                           |
| Total tractors - Farms reporting   | 55,449               | 53,334                   | 48,253                   | -2,115              | -4%                  | 24               | 21               | 19               | -5                  | -20.8                     |
| Total tractors - Total number  | 183,704              | 185,576                  | 171,406                  | 1,872               | 1%                   | 63               | 62               | 64               | 1                   | 1.0                       |
| Total tractors - Market value \$   | na<br>a saa          | 2,861,937,410            | 3,026,499,002            | /                   | /                    | na               | 1,297,000        | na               | /                   | ÷ -                       |
| Total form trucks - Farms reporting  | 8,530                | 45,034                   | 40,913                   | 36,504              | 428%                 | 5                | 16               | 15               | 10                  | 200.0                     |
| Total farm trucks - Total number  Total farm trucks - Market value \$  | na<br>915 797 013    | 69,692                   | 65,263                   | (4.102.201          | /                    | na<br>540.670    | 26               | na<br>279 400    | 163.370             | 20                        |
| Total farm trucks - Market value \$  | 815,787,013          | 879,979,374              | 871,432,496              | 64,192,361          | 8%                   | 540,670          | 402,500          | 378,400          | -162,270            | -30.i                     |
| Pick-ups and cargo vans - Farms reporting  | 45,881               | 43,258<br>55,863         | 38,677<br>51 358         | -2,623              | -6%<br>/             | 18               | 15<br>20         | 15               | -3<br>/             | -16.                      |
| Pick-ups and cargo vans - Total number   | na<br>664,384,571    | 55,863<br>696,453,650    | 51,358<br>658 140 298    | 32,069,079          | /<br>5%              | na<br>298.486    | 20<br>294,000    | na<br>345,200    | /<br>46,714         | 15                        |
| Pick-ups and cargo vans - Market value \$ Other farm trucks - Farms reporting  |                      |                          | 658,140,298              |                     | 5%<br>5%             | 298,486<br>5     | 294,000          | 345,200          |                     | 15. <sup>-</sup><br>-20.0 |
| Other farm trucks - Farms reporting Other farm trucks - Total number   | 8,530                | 8,959<br>13 820          | 8,808<br>13 904          | 429                 | 5%<br>/              |                  | 6                | •                | -1                  | -20.0                     |
| Other farm trucks - Total number Other farm trucks - Market value \$   | na<br>151,402,442    | 13,829<br>183,525,724    | 13,904<br>213,292,198    | 32,123,282          | 21%                  | na<br>242,184    | 108,500          | na<br>33,200     | -208,984            | -86.                      |
| Cars and other passenger vehicles - Farms reporting  | 30,373               | 183,525,724<br>27,200    | 19,713                   | -3,173              | -10%                 | 242,184<br>9     | 108,500          | 33,200           | -208,984<br>-3      | -86.<br>-33.              |
| Cars and other passenger vehicles - Farms reporting  Cars and other passenger vehicles -Total number   |                      | 31,502                   | 19,713<br>22,774         | -3,1/3              | -10%                 | na               | 15               | na               | -3                  | -33.:                     |
| Cars and other passenger vehicles - Total number   | na<br>385,663,028    | 354,755,466              | 250,359,201              | -30,907,562         | -8%                  | TIA<br>X         | 15<br>X          | 86,500           | ,                   |                           |
|  | 40,054               | 37,461                   | 30,993                   | -30,907,562         | -6%                  | 12               | 8                | 80,500           | -3                  | -25.0                     |
| Tillage, cultivation, seeding and planting equipment - Farms reporting   | 40,054<br>na         | 37,461<br>151,171        | 30,993<br>na             | -2,393              | -0%                  | na               | 8<br>47          | 9                | -3                  | -25.0                     |

| Agriculture Statistics and AnalysisOakville / CLIENT  |                         | C                       | Intario                 |                       |                      |             |               | Oakvill       | e                   |                      |
|---|-------------------------|-------------------------|-------------------------|-----------------------|----------------------|-------------|---------------|---------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                    | 2006                    | 2011                    | 2001-2011<br>Change   | 2001-2011<br>%Change | 2001        | 2006          | 2011          | 2001-2011<br>Change | 2001-2011<br>%Change |
| Tillage, cultivation, seeding and planting equipment - Market value \$  | 665,377,368             | 735,033,507             | 805,078,403             | 69,656,139            | 10%                  | 320,162     | 614,000       | 314,000       | -6,162              | -1.9                 |
| Combines - Farms reporting  | 16,478                  | 14,732                  | 12,972                  | -1,746                |                      | 6           | 4             | 2             | -4                  | -66.7                |
| Combines - Total number   | 17,498                  | 15,982                  | 14,282                  | -1,516                | -9%                  | 8           | 5             | Х             | /                   | /                    |
| Combines - Market value \$  | na<br>22.002            | 562,195,454             | 679,263,750             | 610                   | 20/                  | na<br>3     | 572,500       | na<br>3       | /                   | /                    |
| Swathers and mower-conditioners - Farms reporting Swathers and mower-conditioners - Total number  | 23,093<br>26,240        | 22,474<br>26,473        | 18,392<br>21,322        | -619<br>233           | -3%<br>1%            | 3           | 2<br>x        | 3             | 0                   | 0.0<br>0.0           |
| Swathers and mower-conditioners - Total number  Swathers and mower-conditioners - Market value \$   | 20,240<br>na            | 147,325,430             | 137,187,541             | 255                   | 1/6                  | na          | X             | na            | /                   | 0.0                  |
| Balers - Farms reporting  | 27,708                  | 25,130                  | 21,510                  | -2,578                | -9%                  | 6           | 3             | 4             | -2                  | -33.3                |
| Balers - Total number   | 35,385                  | 33,052                  | 28,916                  | -2,333                | -7%                  | 7           | 3             | 8             | 1                   | 14.3                 |
| Balers - Market value \$  | 201,858,933             | 218,819,021             | 215,588,329             | 16,960,088            | 8%                   | 21,577      | 9,000         | 58,000        | 36,423              | 168.8                |
| Forage harvesters - Farms reporting   | 10,080                  | 8,436                   | 6,827                   | -1,644                | -16%                 | 2           | 0             | 1             | -1                  | -50.0                |
| Forage harvesters - Total number  | 35,258                  | 9,601                   | 7,832                   | -25,657               | -73%                 | 7           | 0             | X             | /                   | ,                    |
| Forage harvesters - Market value \$   | 84,855,238              | 91,890,629              | 99,855,705              | 7,035,391             | 8%                   | x           | 0             | X             | /                   | ,                    |
| Irrigation equipment - Farms reporting  | 4,473                   | 3,783                   | 3,273                   | -690                  | -15%                 | 2           | 2             | 4             | 2                   | 100.0                |
| Irrigation equipment - Market value \$  | 121,640,068             | 127,444,328             | 112,962,911             | 5,804,260             | 5%                   | X           | X             | X             | /                   | . /                  |
| All other farm machinery, workshop and office equipment - Farms reporting   | 45,208                  | 43,296                  | 41,628                  | -1,912                | -4%                  | 18          | 15            | 15            | -3                  | -16.7                |
| All other farm machinery, workshop and office equipment - Market value \$ Value of all farm machinery and equipment - Farms reporting                               | 990,678,994             | 1,096,511,712           | 1,417,978,711           | 105,832,718           | 11%<br>-4%           | x<br>27     | 404,500<br>21 | 501,000<br>21 | -6                  | -22.2                |
| Value of all farm machinery and equipment - Farms reporting  Value of all farm machinery and equipment - Market value \$  | 59,728<br>6,564,007,507 | 57,211<br>7,075,892,331 | 51,950<br>7,616,206,049 | -2,517<br>511,884,824 | -4%<br>8%            | 3,163,199   | 3,415,300     | 3,284,400     | -6<br>121,201       | -22.2<br>3.8         |
| Value of livestock and poultry - Farms reporting  | 40,249                  | 37,463                  | 32,080                  | -2,786                | -7%                  | 3,103,199   | 3,413,300     | 3,284,400     | -5                  | -35.7                |
| Value of livestock and poultry - farms Market value \$  | 3,067,497,674           | 2,348,654,689           | 2,269,367,570           | -718,842,985          | -23%                 | 665,155     | 314,934       | 278,744       | -386,411            | -58.1                |
| Total farm capital - Farms reporting  | 59,728                  | 57,211                  | 51,950                  | -2,517                | -4%                  | 27          | 21            | 21            | -6                  | -22.2                |
| Total farm capital - Market value \$  | 50,529,783,505          | 65,336,796,501          | 85,703,337,499          | 14,807,012,996        | 29%                  | 69,381,172  | 87,631,734    | 109,090,144   | 39,708,972          | 57.2                 |
| Calculated Tractor Variable - under 100 hp fr   | 53,709                  | 77,182                  | 68,602                  | 23,473                | 44%                  | 23          | 24            | 28            | 5                   | 21.7                 |
| Calculated Tractor Variable - under 100 hp number   | na                      | 156,010                 | 138,420                 | /                     | /                    | na          | 51            | na            | /                   | ,                    |
| Calculated Tractor Variable - under 100 hp value  | 1,569,822,309           | 1,663,388,721           | 1,501,798,643           | 93,566,412            | 6%                   | 360,358     | 452,000       | #VALUE!       | /                   | /                    |
| Farm Value  |                         |                         |                         |                       |                      |             |               |               |                     |                      |
| Value of all farm machinery and equipment - Market value \$   | 6,564,007,507           | 7,075,892,331           | 7,616,206,049           | 540,313,718           | 8%                   | 3,163,199   | 3,415,300     | 3,284,400     | 121,201             | 3.8                  |
| Value of livestock and poultry - farms Market value \$  | 3,067,497,674           | 2,348,654,689           | 2,269,367,570           | -79,287,119           | -3%                  | 665,155     | 314,934       | 278,744       | -386,411            | -58.1                |
| Land and Buildings - Market Value   | 40,898,278,324          | 55,912,249,481          | 75,817,763,880          |                       |                      | 65,552,818  | 83,901,500    | 105,527,000   | 39,974,182          | 61.0                 |
| Total farm capital - Market value \$  | 50,529,783,505          | 65,336,796,501          | 85,703,337,499          | 20,366,540,998        | 40%                  | 69,381,172  | 87,631,734    | 109,090,144   | 39,708,972          | 57.2                 |
| Computer Use  |                         |                         |                         |                       |                      |             |               |               |                     |                      |
| Total number of farms using computers   | 23,552                  | 26,260                  | 30,381                  | /                     | /                    | 12          | 8             | 11            | -1                  | -8.3                 |
| Farms using computers for - Bookkeeping, payroll or tax preparation   | 17,832                  | 18,458                  | na                      | /                     | /                    | 11          | 7             | na            | /                   | /                    |
| Farms using computers for - Livestock or crop record keeping  | 9,031                   | 8,596                   | na                      | /                     | /                    | 7<br>10     | 2             | na            | /                   | /                    |
| Farms using computers for - Word processing (writing letters, labels, etc.)   | 15,184                  | 16,874<br>4,570         | na                      | /                     | /                    |             | 3             | na            | /                   | /                    |
| Farms using computers for - Desktop publishing (brochures, flyers, etc) Farms using computers for - Banking   | na                      | 12,660                  | na<br>na                | /                     | /                    | na<br>na    | 5<br>5        | na<br>na      | /                   | /                    |
| Farms using computers for - Internet  | 17,371                  | 20,270                  | 28,614                  | ,                     | /                    | 9           | 7             | 9             | 0                   | 0.0                  |
| Farms using computers for - E-mail  | 15,681                  | 18,823                  | 28,014<br>na            | ,                     | //                   | 8           | 8             | na            | /                   | 0.0                  |
| Farms using computers for - Other computer applications   | 139                     | 34                      | na                      | ,                     | 7                    | 0           | 0             | na            | ,                   | ,                    |
| Land owned, leased  |                         |                         |                         |                       |                      |             |               |               |                     |                      |
| Total number of farms   | 59,728                  | 57,211                  | na                      | -2,517                | -4%                  | 27          | 21            | na            | /                   |                      |
| Total area of land operated by this operation - Farms reporting   | 59,728                  | 57,211                  | na                      | -2,517                | -4%                  | 27          | 21            | na            | ,                   | ,                    |
| Total area of land operated by this operation - Acres   | 13,507,357              | 13,310,216              | na                      | -197,141              | -1%                  | 4,455       | 5,759         | na            | ,                   | ,                    |
| Total area of land operated by this operation - Farms reporting   | 57,156                  | 55,179                  | na                      | -1,977                | -3%                  | 23          | 18            | na            | /                   | /                    |
| Historical comparison component of total area owned - Acres   | 9,373,178               | 8,889,694               | na                      | -483,484              | -5%                  | 910         | x             | na            | /                   | /                    |
| Historical comparison component of total area rented - Farms reporting  | 22,055                  | 21,508                  | na                      | -547                  | -2%                  | 11          | 7             | na            | /                   | /                    |
| Historical comparison component of total area rented - Acres  | 4,134,179               | 4,420,522               | na                      | 286,343               | 7%                   | 3,545       | X             | na            | /                   | /                    |
| Historical comparison component of area leased from governments - Farms reporting   | 1,041                   | 784                     | na                      | -257                  | -25%                 | 2           | 1             | na            | /.                  | /                    |
| Historical comparison component of area leased from governments - Acres   | 114,388                 | X 20.183                | na                      | /                     | /                    | X           | X             | na            | /,                  | /                    |
| Historical comparison component of area rented or leased from others - Farms reporting Historical comparison component of area rented or leased from others - Acres | 19,944<br>3,629,128     | 20,182<br>3,987,629     | na<br>na                | 238<br>358,501        | 1%<br>10%            | 11<br>2,819 | /<br>X        | na<br>na      | /                   | /                    |
| Historical comparison component of area crop-shared from others - Farms reporting   | 3,829,128               | 2,489                   | na<br>na                | -857                  | -26%                 | 2,819       | x<br>0        | na<br>na      | /                   | /                    |
| Historical comparison component of area crop-shared from others - Acres   | 390,663                 | 2,409<br>v              | na                      | -03/                  | -20%                 | 2<br>X      | 0             | na            | /                   | /                    |
| Total area owned - Farms reporting  | 57,156                  | 55,208                  | 49,886                  | -1,948                | -3%                  | 23          | 18            | 19            | -4                  | -17.4                |
| Total area owned - Acres  | 9,373,178               | 9,613,544               | 8,952,054               | 240,366               |                      | 910         | X             | 1,038         | 128                 | 14.1                 |
| Area leased from governments - Farms reporting  | 1,041                   | 784                     | 728                     | -257                  | -25%                 | 2           | 1             | 3             | 1                   | 50.0                 |
| Area leased from governments - Acres  | 114,388                 | 115,134                 | 97,779                  | 746                   |                      | x           | x             | 381           | /                   | 30.0                 |

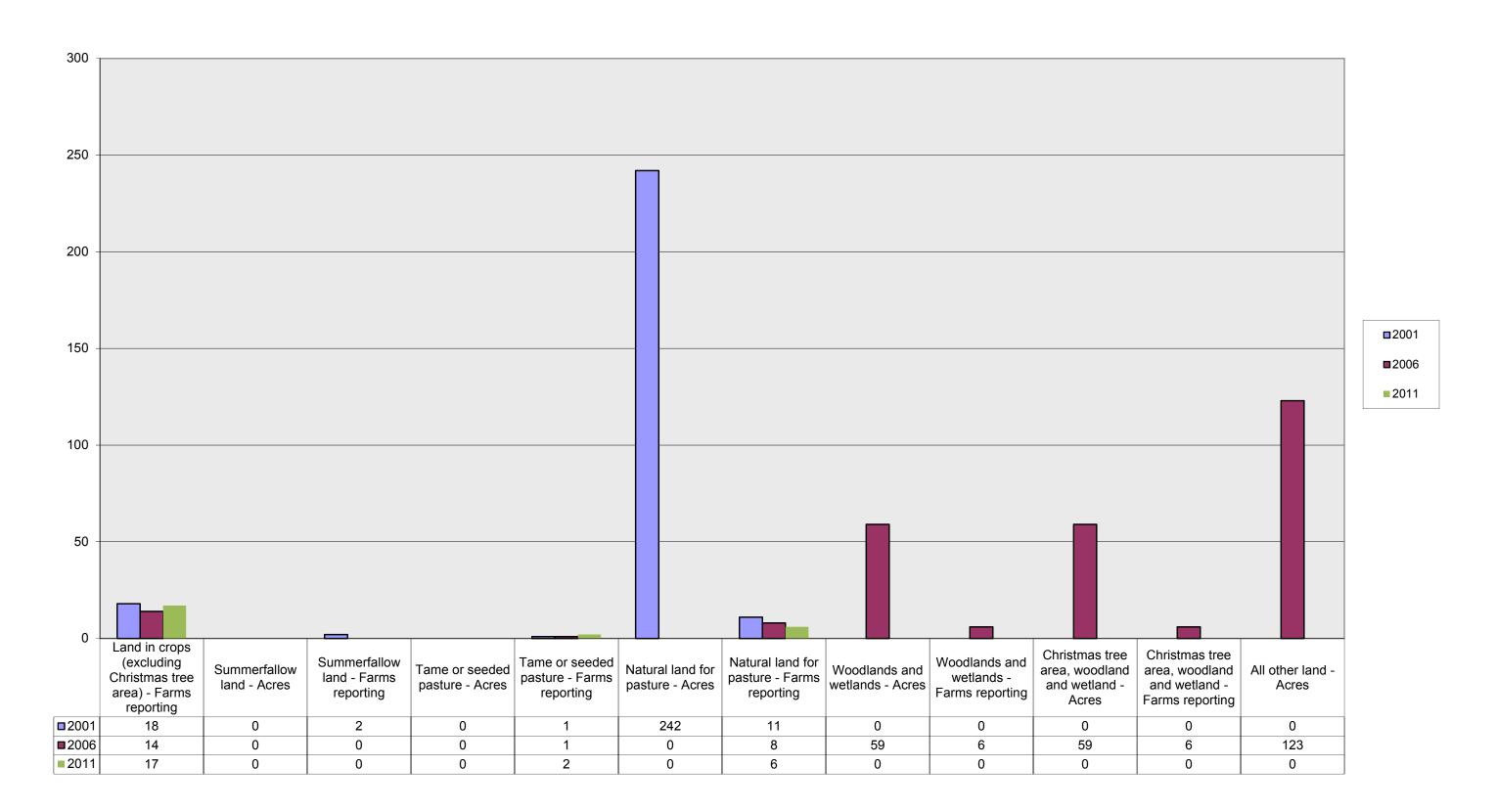
| Agriculture Statistics and AnalysisOakville / CLIENT   |                  | 0                 | ntario              |                     |                      |          |            | Oakville | e                   |                      |
|--|------------------|-------------------|---------------------|---------------------|----------------------|----------|------------|----------|---------------------|----------------------|
| Farm Statistics from Census  | 2001             | 2006              | 2011                | 2001-2011<br>Change | 2001-2011<br>%Change | 2001     | 2006       | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Area rented or leased from others - Farms reporting  | 19,944           | 18,436            | 16,762              | -1,508              | -8%                  | 11       | 6          | 10       | -1                  | -9.1                 |
| Area rented or leased from others - Acres  | 3,629,128        | 3,767,400         | 3,755,724           | 138,272             | 4%                   | 2,819    | 4,289      | 4,011    | 1,192               | 42.3                 |
| Area crop-shared from others - Farms reporting   | 3,346            | 2,489             | 2,316               | -857                | -26%                 | 2        | 0          | 1        | -1                  | -50.0                |
| Area crop-shared from others - Acres   | 390,663          | 323,394           | 305,202             | -67,269             | -17%                 | х        | 0          | Х        | /                   | /                    |
| Other area used by this operation - Farms reporting  | na               | 2,997             | 3,239               | /                   | /                    | na       | 1          | na       | /                   | /                    |
| Other area used by this operation - Acres  | na               | 252,348           | 242,053             | /                   | /                    | na       | X          | na       | /                   | /                    |
| Total area of land owned, leased, rented, crop-shared or used by this operation - Farms reporting  | 59,728           | 57,211            | 51,950              | -2,517              | -4%<br>4%            | 27       | 21         | 21       | -6                  | -22.2                |
| Total area of land owned, leased, rented, crop-shared or used by this operation - Acres  Area rented or leased to others - Farms reporting | 13,507,357<br>na | 14,071,820        | 12,668,236<br>9,374 | 564,463             | 4%                   | 4,455    | 5,849<br>3 | 5,475    | 1,020               | 22.9                 |
| Area rented or leased to others - rams reporting  Area rented or leased to others - Acres  | na               | 8,031<br>607,920  | 684,576             | /                   | /                    | na<br>na | 90         | na<br>na | /                   | /                    |
| Area crop-shared to others - Farms reporting   | na               | 1,547             | 004,370<br>na       | ,                   | /                    | na       | 0          | na       | ,                   | ,                    |
| Area crop-shared to others - Acres   | na               | 111,338           | na                  | /                   | /                    | na       | 0          | na       | ,                   | ,                    |
| Other area used by others - Farms reporting  | na               | 930               | na                  | ,                   | /                    | na       | 0          | na       | ,                   | ,                    |
| Other area used by others - Acres  | na               | 42,346            | na                  | ,                   | ′/                   | na       | 0          | na       | ,                   | ,                    |
| Total area of land used by others - Farms reporting  | na               | 10,107            | 9,374               | ,                   | ,                    | na       | 3          | na       | ,                   | ,                    |
| Total area of land used by others - Acres  | na               | 761,604           | 684,576             | ,                   | ,                    | na       | 90         | na       | ,                   | ,                    |
| Land Management (tillage, fertility, crop protection)  | -                | · 1               | ·                   | ·                   |                      |          |            |          | ·                   | ·                    |
| Total number of farms  | na               | 57,211            | na                  | 1                   | /                    | na       | 21         | na       | /                   |                      |
| Weed control on summerfallow land, chemical only - Farms reporting   | 112              | 86                | 90                  | -26                 | -23%                 | 1        | 0          | 0        | ,<br>-1             | -100.0               |
| Weed control on summerfallow land, chemical only - Acres   | 3,695            | 2,671             | 1,578               | -1,024              | -28%                 | х        | 0          | 0        | /                   | /                    |
| Weed control on summerfallow land, tillage only - Farms reporting  | 1,092            | 811               | 857                 | -281                | -26%                 | 0        | 0          | 0        | 0                   |                      |
| Weed control on summerfallow land, tillage only - Acres  | 22,998           | 19,886            | 857                 | -3,112              | -14%                 | 0        | 0          | 0        | 0                   | /                    |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Farms Reporting                                     | 321              | 228               | 200                 | -93                 | -29%                 | 1        | 0          | 0        | -1                  | -100.0               |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Acres   | 8,482            | 6,837             | 4,545               | -1,645              | -19%                 | x        | 0          | 0        | /                   | /                    |
| Use of herbicides - Farms reporting  | 31,544           | 27,034            | 25,695              | -4,510              | -14%                 | 9        | 7          | 8        | -1                  | -11.1                |
| Use of herbicides - Acres  | 5,458,514        | 5,433,806         | 5,923,725           | -24,708             | 0%                   | 2,773    | 2,448      | 3,180    | 407                 | 14.7                 |
| Use of insecticides - Farms reporting  | 9,370            | 9,129             | 7,076               | -241                | -3%                  | 5        | 3          | 4        | -1                  | -20.0                |
| Use of insecticides - Acres  | 9,370            | 1,259,747         | 1,173,027           | 1,250,377           | 13344%               | 5        | 73         | 162      | 157                 | 3,140.0              |
| Use of fungicides - Farms reporting  | 5,712            | 5,691             | 7,062               | -21                 | 0%                   | 4        | 2          | 3        | -1                  | -25.0                |
| Use of fungicides - Acres  | 479,753          | 653,787           | 980,782             | 174,034             | 36%                  | 50       | Х          | 108      | 58                  | 116.0                |
| Use of commercial fertilizer - Farms reporting   | 35,445           | 32,580            | 27,905              | -2,865              | -8%                  | 9        | 8          | 9        | 0                   | 0.0                  |
| Use of commercial fertilizer - Acres   | 5,514,956        | 5,871,903         | 5,823,731           | 356,947             | 6%                   | 2,271    | 3,809      | 1,658    | -613                | -27.0                |
| Use of lime - Farms reporting  | na               | 2,548             | 2,902               | /                   | /                    | na       | 1          | na       | /                   | /                    |
| Use of lime- Acres   | na<br>39,040     | 178,589<br>38,398 | 263,350<br>34,056   | -642                | -2%                  | na<br>13 | x<br>11    | na<br>13 | /                   | 0.0                  |
| Crop rotation - Soil conservation practices - Farms reporting  Rotational grazing - Soil conservation practices - Farms reporting          | 59,040<br>na     | 15,034            | 11,168              | -042                | -276                 | na       | 2          | na       | ,                   | 0.0                  |
| Winter cover crops - Soil conservation practices - Farms reporting   | 5,751            | 8,585             | 6,340               | 2,834               | 49%                  | 11d<br>1 | 3          | 4        | 7                   | 0.0                  |
| Plowing down green crops - Soil conservation practices - Farms reporting   | 7,288            | 11,559            | 10,691              | 4,271               | 59%                  | 3        | 2          | 2        | -1                  | -33.3                |
| Buffer zones around water bodies - Soil conservation practices - Farms reporting   | na               | 14,272            | 12,168              | 7,2,1               | 3370                 | na       | 3          | na       | /                   | /                    |
| Windbreaks or shelterbelts (natural or planted) - Soil conservation practices - Farms reporting  | 8,132            | 19,044            | 14,622              | 10,912              | 134%                 | 2        | 3          | 6        | 4                   | 200.0                |
| Total number of farms producing or using manure  | na               | 36,734            | 31,371              | /                   | /                    | na       | 10         | na       | /                   | /                    |
| Manure applied on this operation - Farms reporting   | na               | 31,669            | 28,071              | /                   | /                    | na       | 5          | na       | /                   | /                    |
| Manure sold or given to others - Farms reporting   | na               | 4,617             | 3,470               | /                   | /                    | na       | 5          | na       | /                   | /                    |
| Manure bought or received from others - Farms reporting  | na               | 2,137             | 1,942               | /                   | /                    | na       | 0          | na       | /                   | /                    |
| Other manure produced or applied on this operation (composted, dried, processed, stored, etc.) - Farms reporting                           | na               | 4,785             | 3,491               | /                   | /                    | na       | 2          | na       | /                   | /                    |
| Composted manure incorporated into soil - Farms reporting  | na               | 7,637             | na                  | /                   | /                    | na       | 3          | na       | /                   | /                    |
| Composted manure incorporated into soil - Acres  | na               | 242,995           | na                  | /                   | /                    | na       | 14         | na       | /                   | /                    |
| Land use for composted manure incorporated into soil - Field crops   | na               | 3,783             | na                  | /                   | /                    | na       | 2          | na       | /                   | /                    |
| Land use for composted manure incorporated into soil - Hay and pasture   | na               | 3,693             | na                  | /                   | /                    | na       | 1          | na       | /                   | /                    |
| Land use for composted manure incorporated into soil - Other   | na               | 984               | na                  | /                   | /                    | na       | 0          | na       | /                   | /                    |
| Composted manure not incorporated into soil - Farms reporting  | na               | 4,844             | 9,431               | /                   | /,                   | na       | 2          | na       | /                   | /                    |
| Composted manure not incorporated into soil - Acres  | na               | 140,332           | 369,228             | /                   | /,                   | na       | x          | na       | /                   | /,                   |
| Land use for composted manure not incorporated into soil - Field crops   | na               | 720<br>4.152      | na                  | /                   | /                    | na       | 0          | na       | /                   | /,                   |
| Land use for composted manure not incorporated into soil - Hay and pasture   | na               | 4,152<br>293      | na                  | /                   | ′,                   | na       | 1          | na       | /                   | /,                   |
| Land use for composted manure not incorporated into soil - Other  Solid manure incorporated into soil - Farms reporting                    | na<br>na         | 12,213            | na<br>na            | /                   | /                    | na<br>na | U<br>T     | na<br>na | /                   | /                    |
| Solid manure incorporated into soil - Farms reporting  | na               | 597,933           | na                  | /                   | /                    | na       | 0          | na       | /                   | /                    |
| Land use for solid manure incorporated into soil - Field crops   | na               | 10,073            | na                  | ,                   | /                    | na       | 0          | na       | ,                   | ,                    |
| Land use for solid manure incorporated into soil - Hay and pasture   | na               | 2,849             | na                  | ,                   | /                    | na       | 0          | na       | ,                   | ,                    |
| Land use for solid manure incorporated into soil - Other   | na               | 490               | na                  | ,                   | /                    | na       | 0          | na       | ,                   | ,                    |
|  |                  |                   |                     | ,                   | ,                    |          | •          |          |                     | ,                    |

| Farm Statistics from Census  Solid manure not incorporated into soil - Acres Land use for solid manure not incorporated into soil - Field crops Land use for solid manure not incorporated into soil - Hay and pasture Land use for solid manure not incorporated into soil - Other Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting Liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Hay and pasture Land use for liquid manure not incorporated into soil - Other Liquid manure applied by irrigation - Farms reporting Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Hay and pasture  Land use for liquid manure applied by irrigation - Hay and pasture | 386,465<br>2,644<br>7,989<br>249<br>3,525<br>445,033<br>3,380<br>436<br>53 | 690,082<br>na<br>na<br>na<br>3,079<br>444,708 | 2001-2011<br>Change /<br>/<br>/         | 2001-2011<br>%Change<br>/<br>/<br>/ | <b>2001</b> na na | <b>2006</b> 0 0 | <b>2011</b> | 2001-2011<br>Change | 2001-2011<br>%Change |
|---|--|---|---|-------------------------------------|-------------------|-----------------|-------------|---------------------|----------------------|
| Land use for solid manure not incorporated into soil - Field crops  Land use for solid manure not incorporated into soil - Hay and pasture  Land use for solid manure not incorporated into soil - Other  Liquid manure injected or incorporated into soil - Farms reporting  Liquid manure injected or incorporated into soil - Field crops  Land use for liquid manure injected or incorporated into soil - Field crops  Land use for liquid manure injected or incorporated into soil - Hay and pasture  Land use for liquid manure injected or incorporated into soil - Other  Land use for liquid manure injected or incorporated into soil - Other  Liquid manure not incorporated into soil - Field crops  Land use for liquid manure not incorporated into soil - Field crops  Land use for liquid manure not incorporated into soil - Hay and pasture  Land use for liquid manure not incorporated into soil - Other  Liquid manure applied by irrigation - Farms reporting  na  Liquid manure applied by irrigation - Farms reporting  na  Liquid manure applied by irrigation - Farms reporting  na  Liquid manure applied by irrigation - Farms reporting  na  Liquid manure applied by irrigation - Farms reporting  na  Liquid manure applied by irrigation - Hay and pasture  na  Land use for liquid manure applied by irrigation - Hay and pasture   | 2,644<br>7,989<br>249<br>3,525<br>445,033<br>3,380<br>436<br>53            | na<br>na<br>na<br>3,079<br>444,708            | / | /                                   | na                |                 | na          |                     | ,                    |
| Land use for solid manure not incorporated into soil - Hay and pasture Land use for solid manure not incorporated into soil - Other Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting Liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Hay and pasture Land use for liquid manure applied by irrigation - Farms reporting Liquid manure applied by irrigation - Acres Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Hay and pasture Land use for liquid manure applied by irrigation - Hay and pasture Land use for liquid manure applied by irrigation - Hay and pasture Land use for liquid manure applied by irrigation - Hay and pasture  | 7,989<br>249<br>3,525<br>445,033<br>3,380<br>436<br>53                     | na<br>na<br>3,079<br>444,708                  | /<br>/<br>/                             | /                                   |                   | 0               |             | /                   | /                    |
| Land use for solid manure not incorporated into soil - Other Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting Liquid manure not incorporated into soil - Acres Land use for liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Hay and pasture Land use for liquid manure not incorporated into soil - Other Liquid manure applied by irrigation - Farms reporting Liquid manure applied by irrigation - Acres Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Hay and pasture  Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Hay and pasture  na Land use for liquid manure applied by irrigation - Hay and pasture  na Land use for liquid manure applied by irrigation - Hay and pasture  | 249<br>3,525<br>445,033<br>3,380<br>436<br>53                              | na<br>3,079<br>444,708                        | /                                       | /                                   |                   | U               | na          | /                   | /                    |
| Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure not incorporated into soil - Farms reporting Liquid manure not incorporated into soil - Farms reporting Liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Hay and pasture Land use for liquid manure not incorporated into soil - Other Liquid manure applied by irrigation - Farms reporting Liquid manure applied by irrigation - Farms reporting Liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Hay and pasture Land use for liquid manure applied by irrigation - Hay and pasture  Land use for liquid manure applied by irrigation - Hay and pasture  na Land use for liquid manure applied by irrigation - Hay and pasture  na Land use for liquid manure applied by irrigation - Hay and pasture  | 3,525<br>445,033<br>3,380<br>436<br>53                                     | 3,079<br>444,708                              | /                                       |                                     | na                | 0               | na          | /                   | /                    |
| Liquid manure injected or incorporated into soil - Acres  Land use for liquid manure injected or incorporated into soil - Field crops  Land use for liquid manure injected or incorporated into soil - Hay and pasture  Land use for liquid manure injected or incorporated into soil - Other  Liquid manure not incorporated into soil - Farms reporting  Liquid manure not incorporated into soil - Farms reporting  Land use for liquid manure not incorporated into soil - Field crops  Land use for liquid manure not incorporated into soil - Hay and pasture  Land use for liquid manure not incorporated into soil - Other  Liquid manure applied by irrigation - Farms reporting  Liquid manure applied by irrigation - Farms reporting  Liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Hay and pasture  Land use for liquid manure applied by irrigation - Hay and pasture  na  Land use for liquid manure applied by irrigation - Hay and pasture  na   | 445,033<br>3,380<br>436<br>53  | 444,708                                       | ,                                       | /                                   | na                | 0               | na          | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Field crops  Land use for liquid manure injected or incorporated into soil - Hay and pasture  Land use for liquid manure injected or incorporated into soil - Other  Liquid manure not incorporated into soil - Farms reporting  Liquid manure not incorporated into soil - Acres  Land use for liquid manure not incorporated into soil - Field crops  Land use for liquid manure not incorporated into soil - Hay and pasture  Land use for liquid manure not incorporated into soil - Other  Liquid manure applied by irrigation - Farms reporting  Liquid manure applied by irrigation - Acres  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Hay and pasture  na  Land use for liquid manure applied by irrigation - Hay and pasture  na  | 3,380<br>436<br>53   | · ·   | /                                       | /                                   | na                | 0               | na          | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Hay and pasture  Land use for liquid manure injected or incorporated into soil - Other  Liquid manure not incorporated into soil - Farms reporting  Liquid manure not incorporated into soil - Acres  Land use for liquid manure not incorporated into soil - Field crops  Land use for liquid manure not incorporated into soil - Hay and pasture  Land use for liquid manure not incorporated into soil - Other  Liquid manure applied by irrigation - Farms reporting  Liquid manure applied by irrigation - Acres  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Hay and pasture  na   | 436<br>53  |   | /                                       | /                                   | na                | 0               | na          | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting Liquid manure not incorporated into soil - Acres Land use for liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Hay and pasture Land use for liquid manure not incorporated into soil - Other Liquid manure applied by irrigation - Farms reporting Liquid manure applied by irrigation - Acres Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Hay and pasture  Land use for liquid manure applied by irrigation - Hay and pasture  na   | 53   | na  | /                                       | /                                   | na                | 0               | na          | /                   | /                    |
| Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting Liquid manure not incorporated into soil - Acres Land use for liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Hay and pasture Land use for liquid manure not incorporated into soil - Other Liquid manure applied by irrigation - Farms reporting Liquid manure applied by irrigation - Acres Land use for liquid manure applied by irrigation - Field crops Land use for liquid manure applied by irrigation - Hay and pasture  Land use for liquid manure applied by irrigation - Hay and pasture  na   |  | na  | /                                       | /                                   | na                | 0               | na          | ,                   | /                    |
| Liquid manure not incorporated into soil - Farms reporting Liquid manure not incorporated into soil - Acres na Land use for liquid manure not incorporated into soil - Field crops Land use for liquid manure not incorporated into soil - Hay and pasture na Land use for liquid manure not incorporated into soil - Other na Liquid manure applied by irrigation - Farms reporting na Liquid manure applied by irrigation - Acres na Land use for liquid manure applied by irrigation - Field crops na Land use for liquid manure applied by irrigation - Hay and pasture na  |  | na  | /                                       | /                                   | na                | 0               | na          | ,                   | /                    |
| Liquid manure not incorporated into soil - Acres  Land use for liquid manure not incorporated into soil - Field crops  Land use for liquid manure not incorporated into soil - Hay and pasture  Land use for liquid manure not incorporated into soil - Other  Liquid manure applied by irrigation - Farms reporting  Liquid manure applied by irrigation - Acres  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Hay and pasture  na   | 2,551  | na  |   | ,                                   | na                | 0               | na          | ,                   | 7                    |
| Land use for liquid manure not incorporated into soil - Field crops  Land use for liquid manure not incorporated into soil - Hay and pasture  Land use for liquid manure not incorporated into soil - Other  Liquid manure applied by irrigation - Farms reporting  Liquid manure applied by irrigation - Acres  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Hay and pasture  na   | 244,651  | na  |   | ,                                   | na                | 0               | na          | ,                   | /                    |
| Land use for liquid manure not incorporated into soil - Hay and pasture  Land use for liquid manure not incorporated into soil - Other  Liquid manure applied by irrigation - Farms reporting  Liquid manure applied by irrigation - Acres  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Hay and pasture  na  | 1,386  | na  | ,                                       | ,                                   | na                | 0               | na          | ,                   | / /                  |
| Land use for liquid manure not incorporated into soil - Other Liquid manure applied by irrigation - Farms reporting na Liquid manure applied by irrigation - Acres na Land use for liquid manure applied by irrigation - Field crops na Land use for liquid manure applied by irrigation - Hay and pasture na   | 1,640  | na  | ,                                       | ,                                   | na                | 0               | na          | ,                   | / /                  |
| Liquid manure applied by irrigation - Farms reporting na Liquid manure applied by irrigation - Acres na Land use for liquid manure applied by irrigation - Field crops na Land use for liquid manure applied by irrigation - Hay and pasture na   | 39   | na  | ,                                       | ,                                   | na                | 0               | na          | ,                   | <i>',</i> !          |
| Liquid manure applied by irrigation - Acres  Land use for liquid manure applied by irrigation - Field crops  Land use for liquid manure applied by irrigation - Hay and pasture  na   | 408  | na  | ,                                       | ,                                   | na                | 0               | na          | ,                   | <i>'</i> , l         |
| Land use for liquid manure applied by irrigation - Field crops na Land use for liquid manure applied by irrigation - Hay and pasture na   | 32,117   | na  | ,                                       | ,                                   | na                | 0               | na          | ,                   | <i>',</i> !          |
| Land use for liquid manure applied by irrigation - Hay and pasture  | 324  | na  | ,                                       | ,                                   | na                | 0               | na          | ,                   | <i>',</i> !          |
|   | 141  | na  | ,                                       | ,                                   | na                | 0               | na          | ,                   | / /                  |
| Land use for liquid manure applied by irrigation - Other na   | 19   | na  | ,                                       | ′,                                  | na                | 0               | na          | ,                   | / /                  |
| Total land prepared for seeding - Farms reporting 41,775  | 38,676   | 34,899  | -3,099                                  | -7%                                 | 13                | 9               | 13          | 0                   | 0.0                  |
| Total land prepared for seeding - Acres 6,669,735   | 6,670,555  | 7,075,119                                     | 820                                     | 0%                                  | 3,106             | 4,527           | 3,571       | 465                 | 15.0                 |
| Tillage incorporating most crop residue into soil - Farms reporting 32,463  | 26,893   | 21,045  | -5,570                                  | -17%                                | 10                | 6               | 3,3,1       | -7                  | -70.0                |
| Tillage incorporating most crop residue into soil - Acres 3,452,834   | 2,929,031  | 2,622,837                                     | -523,803                                | -15%                                | 1,059             | x               | X           | ,                   | 70.0                 |
| Tillage retaining most crop residue on the surface - Farms reporting 10,557   | 11,341   | 11,824  | 784                                     | 7%                                  | 4                 | 1               | 1           | 0                   | 0.0                  |
| Tillage retaining most crop residue on the surface - Acres 1,444,045  | 1,657,893  | 2,111,607                                     | 213,848                                 | 15%                                 | 269               | X               | X           | /                   | 0.0                  |
| No-till seeding or zero-till seeding - Farms reporting 12,055   | 12,637   | 14,746  | 582                                     | 5%                                  | 4                 | 4               | 8           | Δ                   | 100.0                |
| No-till seeding or zero-till seeding - Acres 1,772,856  | 2,083,631  | 2,340,675                                     | 310,775                                 | 18%                                 | 1,778             | 3,128           | 1,585       | -193                | -10.9                |
| Total use of irrigation - Farms reporting 3,002   | 2,983  | 1,987   | -19                                     | -1%                                 | 4                 | 2               | 3           | -1                  | -25.0                |
| Total use of irrigation - Acres 121,752   | 156,445  | 103,410                                       | 34,693                                  | 28%                                 | 21                | X               | 15          | -6                  | -28.6                |
| Irrigated field crops - Farms reporting   | 1,063  | 424   | 34,033                                  | 20/0                                | na                | 0               | na          | -0                  | -20.0                |
| Irrigated field crops - Acres   | 70,730   | 39,571  | ,                                       | /                                   | na                | 0               | na          | /                   | //                   |
|   | 70,730   | 39,371<br>74                                  | ,                                       | /                                   |                   | 1               |             | /                   | //                   |
| Irrigated hay and pasture -Farms reporting na Irrigated hay and pasture - Acres na  | 89<br>2,773  | 74<br>1,812                                   | /                                       | /                                   | na<br>na          | 1<br>X          | na<br>na    | /,                  | //                   |
|   | 2,773<br>1,122   | 923   | /                                       | /,                                  |                   | x<br>1          |             | /,                  | /,                   |
| Irrigated vegetables - Farms reporting na   | 1,122<br>48,750  | 39,546  | /                                       | /                                   | na                | ı<br>x          | na          | /,                  | /,                   |
| Irrigated vegetables - Acres na   | ,  | 39,546<br>556                                 | /                                       | /                                   | na                | x<br>1          | na          | /,                  | //                   |
| Irrigated fruit - Farms reporting na  | 794<br>18,003  | 12,568  | /                                       | /                                   | na                | <del>-</del>    | na          | /,                  | /,                   |
| Irrigated fruit - Acres na  | 18,003   | 310   | /,                                      | /]                                  | na                | Х               | na          | /                   | / !                  |
| Other irrigated areas - Farms reporting na Other irrigated areas - Acres na   | 357  |   |   | /1                                  | na                | 0               | na          | ·,                  | ار ً                 |

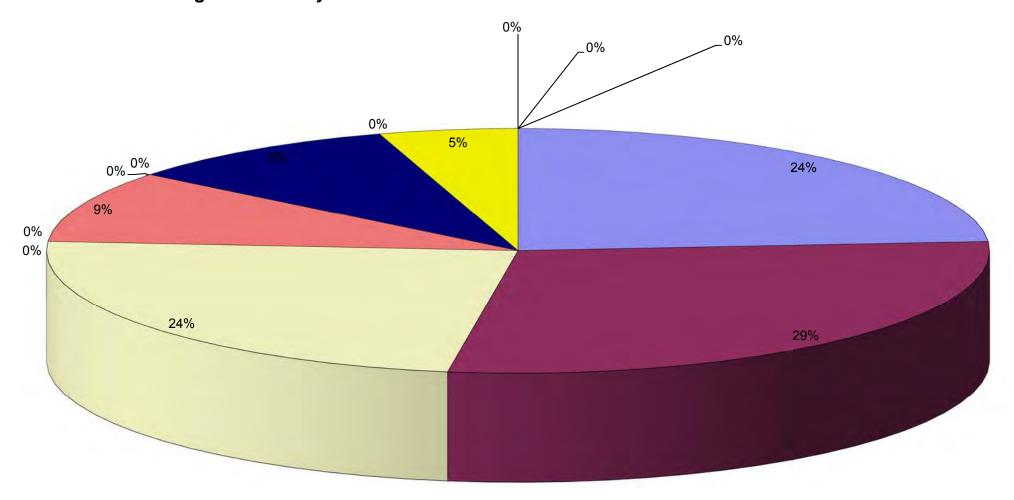
| Oakville at-a-glance Report  |                    |                          | Ontario                      |                     |                      |           | Oakville  |                | Locatio   | on Que  | otient |
|--|--------------------|--------------------------|------------------------------|---------------------|----------------------|-----------|-----------|----------------|-----------|---------|--------|
| Farm Statistics from Census  | 2001               | 2006                     | 2011                         | Change              | % Change             | 2001      | 2006      | 2011           | 2001      | 2006    | 2011   |
| Total Number of Farms  | F0 739             | 57,211                   | Statistics (Number           | -                   | -8.81%               | 27        | 21        | 21             |           |         |        |
| Total operators  | 59,728<br>85,020   | 82,410                   | 51,950<br>74,840             | -5,261<br>-7,570    | -8.90%               | 40        | 21<br>35  | 21<br>35       |           |         |        |
| Farms reporting total farm area - Under 10 acres                       | 2860               | 3,163                    | 2,741                        | -422                | -14.76%              | 3         | 4         | 5              | 2.32      | 3.45    | 4.51   |
| Farms reporting total farm area - 10 to 69 acres                       | 12,516             | 13,690                   | 12,681                       | -1,009              | -8.06%               | 13        | 7         | 5              | 2.30      | 1.39    | 1.17   |
| Farms reporting total farm area - 70 to 129 acres                      | 14,262             | 12,857                   | 11,779                       | -1,078              | -7.56%               | 6         | 6         | 5              | 0.93      | 1.27    | 1.05   |
| Farms reporting total farm area - 130 to 179 acres                     | 6,531              | 5,622                    | 4,969                        | -2,509              | -30.38%              | 22        | 17        | 16             | 7.45      | 8.24    | 7.97   |
| Farms reporting total farm area - 180 to 239 acres                     | 6,192              | 5,472                    | 4,801                        | -671                | -10.84%              | 0         | 0         | 10             | 0.00      | 0.00    | 0.00   |
| Farms reporting total farm area - 240 to 399 acres                     | 8,556              | 7,554                    | 6,460                        | -1,094              | -12.79%              | 2         | 0         | 2              | 0.52      | 0.00    | 0.77   |
| Farms reporting total farm area - 400 to 559 acres                     | 3,936              | 3,635                    | 3,359                        | -276                | -7.01%               | 0         | 0         | 0              | 0.00      | 0.00    | 0.00   |
| Farms reporting total farm area - 560 to 759 acres                     | 2,173              | 2,175                    | 2,026                        | -149                | -6.86%               | 0         | 0         | 0              | 0.00      | 0.00    | 0.00   |
| Farms reporting total farm area - 760 to 1,119 acres                   | 1,548              | 1,640                    | 1,587                        | -2,190              | -37.49%              | 2         | 0         | 2              | 2.86      | 0.00    | 3.12   |
| Farms reporting total farm area - 1,120 to 1,599 acres                 | 665                | 762                      | 788                          | 26                  | 3.91%                | 2         | 1         | 0              | 6.65      | 3.58    | 0.00   |
| Farms reporting total farm area - 1,600 to 2,239 acres                 | 288                | 361                      | 436                          | 75                  | 26.04%               | 0         | 0         | 1              | 0.00      | 0.00    | 5.67   |
| Farms reporting total farm area - 2,240 to 2,879 acres                 | 83                 | 120                      | 152                          | 32                  | 38.55%               | 0         | 1         | 0              | 0.00      | 22.70   | 0.00   |
| Farms reporting total farm area - 2,880 to 3,519 acres                 | 55                 | 66                       | 79                           | 13                  | 23.64%               | 0         | 0         | 0              | 0.00      | 0.00    | 0.00   |
| Farms reporting total farm area - 3,520 acres and over                 | 63                 | 94                       | 92                           | -2                  | -3.17%               | 0         | 0         | 0              | 0.00      | 0.00    | 0.00   |
| I amis reporting total familialea - 3,320 acres and over               | 03                 |                          | and Use (Acres)              | -2                  | -3.17/6              | 0         |           | O <sub>1</sub> | 0.00      | 0.00    | 0.00   |
| Land in crops (excluding Christmas tree area)                          | 9,035,915          | 9,046,383                | 8,929,948                    |                     |                      | 3,650     | 5,270     | 5,084          |           |         |        |
| Summerfallow land  | 35,175             | 29,394                   | 23,450                       | -5,944              | 0                    | х         | 0         | 0              |           |         |        |
| Tame or seeded pasture   | 773,650            | 749,719                  | 648,758                      | -100,961            | 0                    | x         | x         | х              |           |         |        |
| Natural land for pasture   | 1,314,335          | 1,112,668                | 984,808                      | -127,860            | 0                    | 242       | x         | х              |           | ,       |        |
| Woodlands and wetlands   | na                 | 1,838,372                | 1,597,730                    | -240,642            | /                    | na        | 59        | na             |           |         |        |
| Christmas tree area, woodland and wetland                              | na                 | 1,854,167                | 1,612,445                    | -241,722            | /                    | na        | 59        | na             |           |         |        |
| All other land   | na                 | 517,885                  | 468,827                      | -49,058             | /                    | na        | 123       | na             |           |         |        |
| Total area of farms  | 13,507,357         | 13,310,216               | na                           |                     | ,                    | 4,455     | 5,759     | na             | ,         | ,       |        |
|  |                    | Hired F                  | arm Labour (Wee              | eks)                |                      |           |           |                |           |         |        |
| Paid work, seasonal or temporary                                       | 911,030            | 878,920                  | 812,057                      | -66,863             | 0                    | 560       | 690       | 339            |           |         |        |
| Paid work, year round  | 1,376,166          | 1,392,257                | 1,405,252                    | 12,995              | 0                    | 433       | 559       | 953            |           |         |        |
| Total weeks of paid work   | 2,287,196          | 2,271,177                | 2,217,309                    | -53,868             | 0                    | 993       | 1,249     | 1,292          |           |         |        |
|  |                    | Farn                     | n Capital (Number            | r)                  |                      |           |           |                |           |         |        |
| Farms under \$100,000  | 1,566              | 945                      |                              |                     |                      | 1         | 0         |                | 0.7       | /       | /      |
| Farm Capital - \$100,000 to \$199,999                                  | 6,794              | 3,281                    | 1,866                        | -1,415              | 0                    | 2         | 2         | 0              | 1.5       | 0.6     | /      |
| Farm capital - Under \$200,000   | 8,360              | 4,226                    | 1,866                        | -1,415              | 0                    | 3         | 2         | 0              | 1.3       | 0.8     | /      |
| Farm Capital - \$200,000 to \$349,000                                  | 13,791             | 9,736                    | 5,914                        | -3,822              | 0                    | 5         | 2         | 2              | 1.2       | 1.8     | 1.2    |
| Farm Capital - \$350,000 to \$499,999                                  | 9,453              | 9,122                    | 7,080                        | -2,042              | 0                    | 1         | 3         | 1              | 4.3       | 1.1     | 2.9    |
| Farm capital - 200,000 to \$499,999                                    | 23,244             | 18,858                   | 12,994                       | -5,864              | 0                    | 6         | 5         | 3              | 1.8       | 1.4     | 1.8    |
| Farm Capital - \$500,000 to \$999,999                                  | 15,060             | 16,803                   | 15,276                       | -1,527              | 0                    | 5         | 4         | 4              | 1.4       | 1.5     | 1.5    |
| Farm Capital - \$1,000,000 to \$1,499,999                              | 5,698              | 6,767                    | 7,012                        | 245                 | 0                    | 5         | 3         | 3              | 0.5       | 0.8     | 0.9    |
| Farm Capital - \$2,000,000 to \$3,499,999                              | na                 | 4,196                    | - <b>\$1,500,000 to \$</b> 3 | 1,038               | /                    | na        | 0         | na             |           |         |        |
| Farm Capital - \$3,500,000 and over                                    | na                 | 3,058                    | 5,240                        | 2,182               | /                    | na        | 5         | na             | ,         |         |        |
|  |                    |                          | Gross Farm Receip            | ots                 |                      |           |           | •              |           |         |        |
| Farms reporting total gross farm receipts - Under \$10,000             | 15,370             | 14,500                   | 12,263                       | -2,237              | 0                    | 10        | 6         | 3              |           |         |        |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999       | 11,378             | 10,828                   | 9,098                        | -1,730              | -15.20%              | 3         | 3         | 6              |           |         |        |
| Farms reporting total gross farm receipts - Under \$24999              | 26,748             | 25,328                   | 21,361                       | -3,967              | 0                    | 13        | 9         | 9              | #VALUE! # | #VALUE! | #VALUE |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999       | 7,862              | 7,397                    | 6,720                        | -677                | -8.61%               | 2         | 1         | 2              |           |         |        |
| Farms reporting total gross farm receipts - \$50,000 to \$99,999       | 6,542              | 6,521                    | 6,189                        | -332                | 0                    | 4         | 2         | 1              |           |         |        |
| Farms reporting total gross farm receipts - \$100,000 to \$249,999     | 9,587              | 7,965                    | 6,985                        | -980                | -10.22%              | 4         | 3         | 4              |           |         |        |
| Farms reporting total gross farm receipts - \$250,000 to \$499,999     | 5,493              | 5,589                    | 5,086                        | -503                | -9.16%               | 3         | 6         | 2              |           |         |        |
| Total gross farm receipts (excluding forest products sold) - Amount \$ | 9,115,454,790      | 10,342,031,229           | 11,890,835,395               | 1,548,804,166       | 16.99%               | 3,009,463 | 3,160,422 | 3,346,735      |           |         |        |
| Greenhouse flowers   | 43,662,922         |                          | ouse Area (Square            | -6,819,579          | ما                   |           |           | 0              |           |         |        |
|  |                    | 49,414,104<br>69,808,871 | 42,594,525<br>86,209,724     |                     | 0                    | X         | x<br>x    | 0              |           |         |        |
| Greenhouse vegetables  | 47,727,506         |                          | to Major Field Cro           | 16,400,853          | U                    | X         | X         | U              |           |         |        |
| Total wheat  | 670,857            | 1,235,390                | 1,217,328                    | -18,062             | 0                    | 664       | 1,388     | 393            |           |         |        |
| Spring wheat (excluding durum)   | 125,477            | 202,902                  | 114,643                      | -88,259             | -1                   | 0         |           | 393            |           |         |        |
| Durum wheat  | 125,477            | 4,012                    | 2,682                        | -1,330              | -1                   | 0         | x         | 0              |           |         |        |
|  | -                  |                          |                              |                     | / <sub> </sub><br>-1 | 664       | 0         | 150            |           |         |        |
| Winter wheat Oats  | 545,380<br>101,670 | 1,028,476<br>131,952     | 445,155<br>71,040            | -583,321<br>-60,912 | 1                    | 664       | X         | 159            |           |         |        |
| Barley   |                    |                          |                              |                     | -1                   | X         | x         | 0              |           |         |        |
| IDdilev  | 308,728            | 221,029                  | 126,881                      | -94,148             | 0                    | X         | X         | 0              |           |         |        |

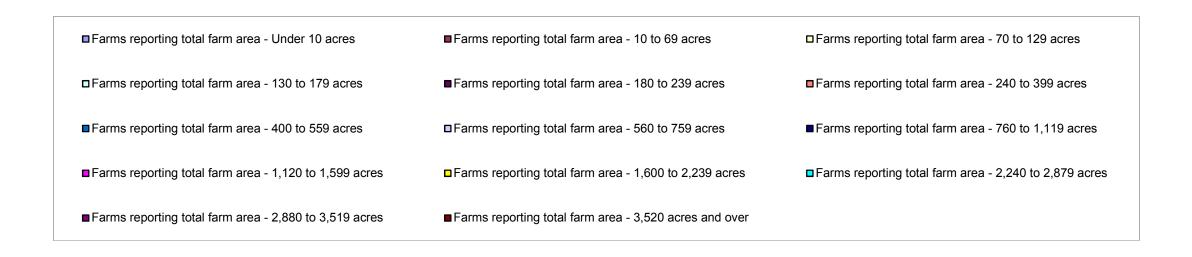
| Oakville at-a-glance Report                                 |                |                | Ontario              |                |  |  | Oakville   |             | Locatio | on Quo | tient |
|---|----------------|----------------|----------------------|----------------|--|--|------------|-------------|---------|--------|-------|
| Farm Statistics from Census                                 | 2001           | 2006           | 2011                 | Change         | % Change                                       | 2001   | 2006       | 2011        | 2001    | 2006   | 2011  |
| Mixed grains  | 218,265        | 173,454        | 106,162              | -67,292        | 0  | х  | 0          | 0           |         |        |       |
| Corn for grain  | 2,003,025      | 1,577,862      | 2,032,356            | 454,494        | 0  | 806  | 761        | 856         |         |        |       |
| Corn for silage   | 319,364        | 320,759        | 271,701              | -49,058        | 0  | x  | 0          | 0           |         |        |       |
| Total rye   | 66,519         | 65,356         | 34,868               | -30,488        | 0  | 0  | 0          | Х           |         |        |       |
| Canola (rapeseed)   | 36,439         | 18,575         | 15,202               | -3,373         | 0  | 0  | 0          | 4           |         |        |       |
| Soybeans  | 2,248,466      | 2,155,884      | 2,464,870            | 308,986        | 0  | 1,030  | 2,296      | 2,279       |         |        |       |
| Dry field peas  | 3,127          | 4,376          | 4,803                | 427            | 0  | 0  | 0          | 0           |         |        | ļ     |
| Dry white beans   | 58,559         | 92,289         | 40,236               | -52,053        | -1   | 0  | 0          | 0           |         |        |       |
| Alfalfa and alfalfa mixtures                                | 1,610,809      | 1,662,370      | 1,346,210            | -316,160       | 0  | 540  | х          | 1,462       |         |        |       |
| Potatoes  | 43,396         | 38,155         | 37,384               | -771           | 0  | 0  | 0          | 0           |         |        |       |
| Tobacco   | 58,333         | 31,669         |                      | /              | /  | 0  | 0          |             |         |        |       |
|   |                |                | estock and Poultry   | on Farms       |  |  |            |             |         |        |       |
| Calves, under 1 year  | 595,191        | 526,552        | 456,667              | -69,885        | 0  | 81   | 0          | Х           |         |        |       |
| Steers, 1 year and over                                     | 332,215        | 311,989        | 291,263              | -20,726        | 0  | x  | 0          | 0           |         |        |       |
| Total heifers, 1 year and over                              | 449,326        | 414,483        | 372,934              | -41,549        | 0  | x  | 0          | Х           |         |        |       |
| Total cows  | 739,564        | 707,091        | 600,220              | -106,871       | 0  | 157  | 0          | 56          |         |        |       |
| Beef cows   | 376,020        | 377,354        | 282,062              | -95,292        | 0  | x  | 0          | na          |         |        |       |
| Dairy cows  | 363,544        | 329,737        | 318,158              | -11,579        | 0  | х  | 0          | 0           |         |        |       |
| Total cattle and calves                                     | 2,140,731      | 1,982,651      | 1,741,381            | -241,270       | 0  | 321  | 0          | х           |         |        |       |
| Total sheep and lambs                                       | 337,625        | 311,162        | 352,807              | 41,645         | 0  | х  | х          | Х           |         |        |       |
| Sows and gilts for breeding                                 | 356,172        | 417,999        | 280,816              | -137,183       | 0  | 0  | 0          | 0           |         |        |       |
| Total pigs  | 3,457,346      | 3,950,592      | 3,088,646            | -861,946       | 0  | 0  | 0          | 0           |         | ·      |       |
| Total hens and chickens                                     | 43,624,696     | 44,101,552     | 46,902,316           | 2,800,764      | 0  | x  | х          | 0           |         |        |       |
| Turkeys   | 3,402,697      | 3,556,250      | 3,483,828            | -72,422        | 0  | х  | 0          | 0           |         | ,      |       |
|   |                | Area of N      | lajor Fruit Crops (A | Acres)         |  |  |            |             |         |        |       |
| Apples  | 24,251         | 20,169         | 15,830               | -4,339         | 0  | х  | х          | 0           | /       | /      | 0.00  |
| Pears   | 2,381          | 2,546          | 1,383                | -1,163         | 0  | х  | х          | 0           | /       | /      | 0.00  |
| Plums and prunes  | 1,130          | 1,231          | 1,075                | -156           | 0  | x  | x          | 0           | /       | /      | 0.00  |
| Cherries (sweet)  | 993            | 950            | 576                  | -374           | 0  | х  | х          | 0           | /       | /      | 0.00  |
| Cherries (sour)   | 2,314          | 2,546          | 2,342                | -204           | 0  | 0  | x          | 0           | 0.00    | /      | 0.00  |
| Peaches   | 5,782          | 7,894          | 6,455                | -1,439         | 0  | x  | x          | 0           | /       | /      | 0.00  |
| Grapes  | 18,206         | 20,595         | 18,383               | -2,212         | 0  | 0  | х          | х           | 0.00    | /      | /     |
| Strawberries  | 15,772         | 4,243          | 3,283                | -960           | 0  | 0  | 0          | 0           | 0.00    | 0.00   | 0.00  |
| Raspberries   | 1,147          | 1,153          | 902                  | -251           | 0  | х  | х          | 0           |         |        |       |
|   | *              | Area of Maj    | or Vegetable Crops   | s (Acres)      |  |  |            | *           |         |        |       |
| Sweet corn  | 49,019         | 38,617         | 25,540               | -13,077        | 0  | 0  | 0          | 0           |         |        |       |
| Tomatoes  | 21,201         | 20,195         | 16,558               | -3,637         | 0  | x  | x          | 0           |         |        |       |
| Cucumbers   | 8,374          | 4,146          | 3,484                | -662           | 0  | x  | x          | Х           |         | ,      |       |
| Green peas  | 23,308         | 21,482         | 15,121               | -6,361         | 0  | 0  | 0          | 0           |         |        |       |
| Green and wax beans   | 13,035         | 11,879         | 9,186                | -2,693         | 0  | 0  | 0          | Х           |         | ,      |       |
| Cabbage   | 4,137          | 3,707          | 3,354                | -353           | 0  | 0  | 0          | 0           |         |        |       |
| Broccoli  | 2,860          | 3,712          | 4,506                | 794            | 0  | 0  | 0          | 0           |         | •      |       |
| Carrots   | 8,872          | 9,993          | 9,855                | -138           | 0  | 0  | 0          | Х           |         |        |       |
| Peppers   | 4,112          | 4,015          | 3,892                | -123           | 0  | 0  | х          | 0           |         | •      |       |
| Pumpkins  | na             | 5,430          | 4,658                | -772           | /  | na   | x          | na          |         |        |       |
| Pumpkins, squash and zucchini                               | 7,765          | 9,297          | 8,248                | -1,049         | 0  | x  | x          |             |         | ,      |       |
| Other vegetables  | 5,716          | 7,062          | 10,338               | 3,276          | 1  | x  | х          | х           |         |        |       |
|   | <u> </u>       | Machine        | ery on Farms (num    | ber)           | <u>.                                      </u> | <u>.                                    </u> | <u>.</u>   |             |         |        |       |
| Total farm trucks   | na             | 69,692         | 65,263               | /              | /  | na   | 26         | na          |         |        |       |
| Combines  | 17,498         | 15,982         | 14,282               | -1,516         | 0  | 8  | 5          | х           |         |        |       |
| Balers  | 35,385         | 33,052         | 28,916               | -2,333         | 0  | 7  | 3          | 8           |         |        |       |
|   |                | Farn           | n Capital & Income   | •              |  |  |            |             |         |        |       |
| Value of livestock and poultry - farms Market value \$      | 3,067,497,674  | 2,348,654,689  | 2,269,367,570        | -718,842,985   | -23.43%  | 665,155                                      | 314,934    | 278,744     | 0.16    | 0.10   | 0.10  |
| Value of all farm machinery and equipment - Market value \$ | 6,564,007,507  | 7,075,892,331  | 7,616,206,049        |                |  | 3,163,199                                    | 3,415,300  | 3,284,400   | 0.35    | 0.36   | 0.34  |
| Land and Buildings - Market Value                           | 40,898,278,324 | 55,912,249,481 | 75,817,763,880       |                |  | 65,552,818                                   | 83,901,500 | 105,527,000 | 1.17    | 1.12   | 1.09  |
| Total farm capital - Market value \$                        | 50,529,783,505 | 65,336,796,501 | 85,703,337,499       | 14,807,012,996 | 29.30%   | 69,381,172                                   | 87,631,734 | 109,090,144 | "       | ,      |       |

### Oakville Total Acreage of Farms by Land Use: 2001-2011

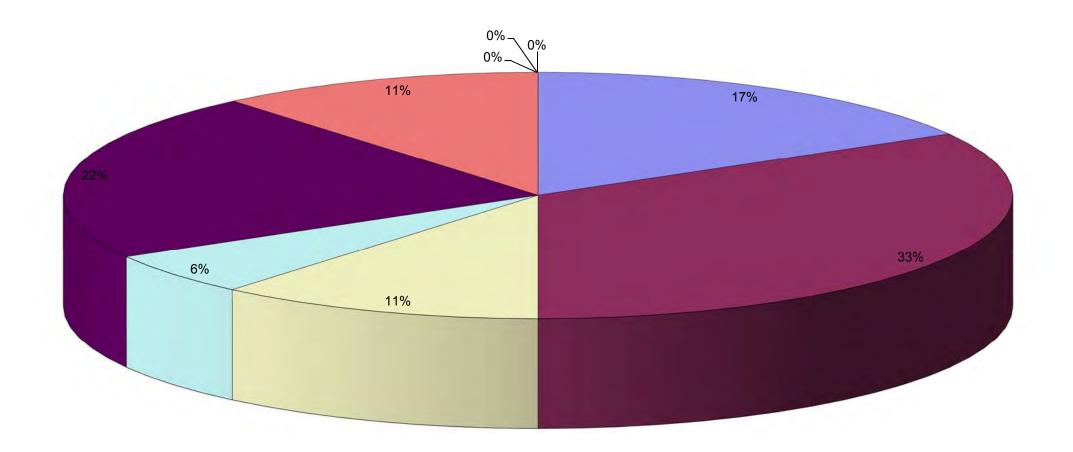


### Oakville Percentage of Farms by Total Farm Area: 2011



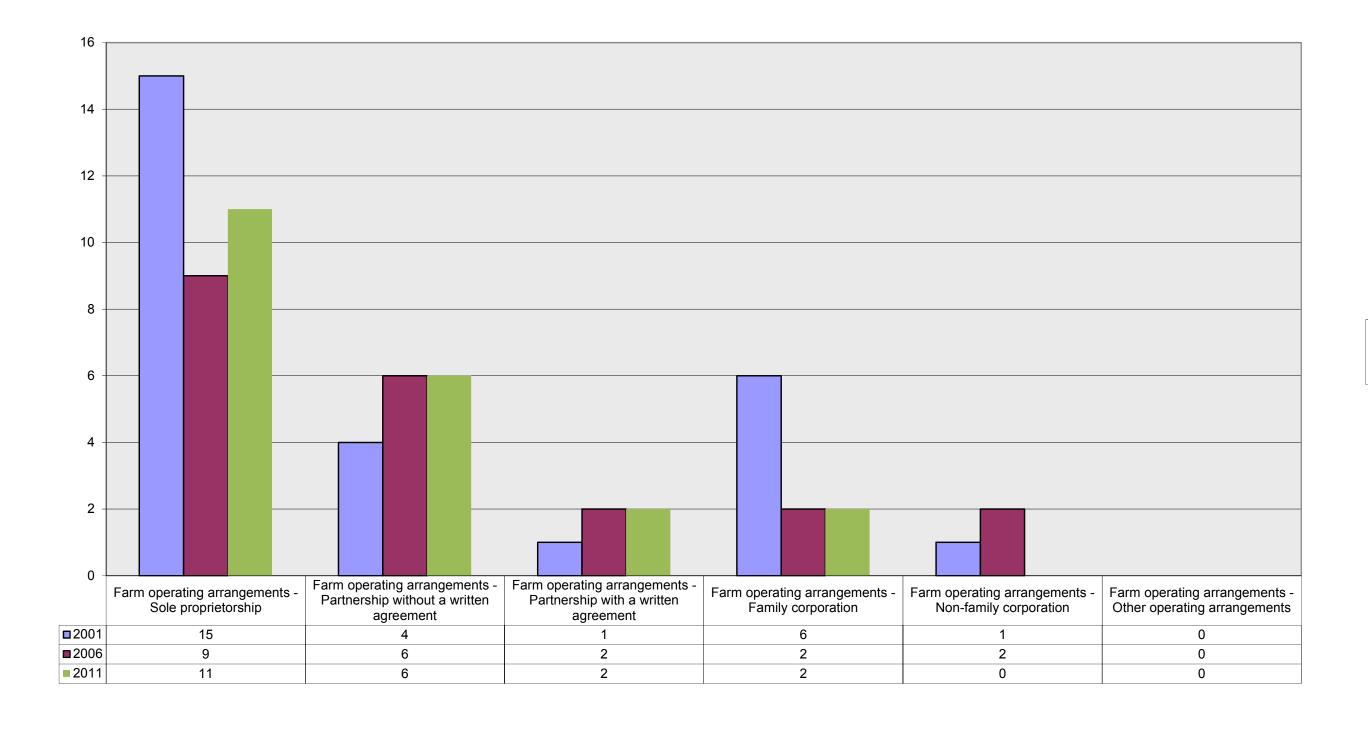


# Oakville Gross Farm Receipts: 2011





# **Oakville Farms Classified by Operating Arrangements**



■2001 ■2006 ■2011

# Milton – Summary

- 209 farms (2011) as compared to 271 farms in 2001 representing a 22.9% decrease
- Aging farmers 58 years of age in 2011
- Gross farm sales have steadily increased \$57,361,000 in 2011 (an increase of 66.7% from 2001)
- GFR < \$100,000 150 farms GFR \$100,000 - \$500,000 - 34 farms GFR \$500,000 + - 25 farms
- Amount of cropland has decreased by 12.5 % from 2001
   2001 23,400 acres
   2006 21,600 acres
   2011 20,480 acres
- Livestock farms 86 farms (decrease of 24.6% from 2001)
- Oilseed and grain 44 farms (increase of 4.8% from 2001)
- Greenhouse, nursery, floraculture 34 farms (increase of 6.3% from 2001)
- Total farm expenses \$46,122,647 (an increase of 45.8% from 2001)
- Highest farm expenses (ranked)

Wages and salaries to all other persons

All other expenses (including depreciation and capital cost allowance)

All other fuel expenses (diesel, gasoline, oil, wood, natural gas)

Veterinary services, drugs, semen, breeding fees

Seed and plant purchases

Total feed, supplements and hay purchases

Repairs and maintenance to farm machinery, equipment and vehicles

• Total farm area

| 12 farms < 10 acres      | 4 farms 400-559 acres     |
|--------------------------|---------------------------|
| 107 farms 10 – 69 acres  | 2 farms 560 – 759 acres   |
| 42 farms 70 – 129 acres  | 2 farms 760 – 1119 acres  |
| 11 farms 130 – 179 acres | 2 farms 1120 – 1599 acres |
| 14 farms 180 – 239 acres | 1 farm 1600 – 2239 acres  |
| 11 farms 240 – 399 acres | 1 farm 2880 – 3519 acres  |

- 153/209 farms reported land in crops
- 38/209 farms reported tame or seeded pastures
- 75/209 farms reported land for natural pasture
- Field crops on 20,480 acres

7079 acres soybeans

4367 acres total corn

4092 acres corm for grain

3065 acres alfalfa and alfalfa mixtures

2637 acres total wheat

1495 acres all other tame hay and fodder crops

284 acres corn for silage

75 acres canola

50 acres fall rye

- Total area of fruits, berries and nuts 191 acres 15 farms reporting 60 acres of grapes, 53 acres of strawberries, 31 acres of apples and 4 acres of raspberries
- Vegetable crops grown Total vegetable acres = 460 and includes sweet corn, cucumbers, broccoli, beets, pumpkins, and other vegetables
- Total area of nursery products 993 acres with 23 farms reporting
- Total area of greenhouses 706,602 sq ft
- Livestock inventory

139,220 hens and chickens
1,854 total cattle and calves
381 calves under 1 year

1,067 horses and ponies 237 lambs 780 honey bee colonies 229 ewes

735 chicks or other poultry hatched 194 steers 1 year and over

654 heifers 117 goats 596 total cows 36 rams

571 laying hens 29 bulls 1 year and over

502 total sheep and lambs

#### • Farms classified by NAICS

| 60 farms | Other animal production           | (+3.4% from 2001)  |
|----------|-----------------------------------|--------------------|
| 44 farms | Oilseed and grain farming         | (+4.8% from 2001)  |
| 34 farms | Greenhouse, nursery, floraculture | (+6.3% from 2001)  |
| 26 farms | Other crop farming                | (-3.7% from 2001)  |
| 13 farms | Cattle ranching and farming       | (-65.8% from 2001) |
| 10 farms | Vegetable and melon farming       | (-23.1% from 2001) |
| 9 farms  | Fruit and tree nut farming        | (-10% from 2001)   |
| 8 farms  | Poultry and egg production        | (-20% from 2001)   |
| 5 farms  | Sheep and goat farming            | (-16.7% from 2001) |
|          | <del>-</del>                      |                    |

• Total value of land and buildings \$526,129,919 (+ 72.4% from 2001)

| Agriculture Statistics and Analysis Milton / CLIENT  | Ontario Milton   |                  |                 |                     |                      |            |            |            |                     |                      |
|--|------------------|------------------|-----------------|---------------------|----------------------|------------|------------|------------|---------------------|----------------------|
| Farm Statistics from Census  | 2001             | 2006             | 2011            | 2001-2011<br>Change | 2001-2011<br>%Change | 2001       | 2006       | 2011       | 2001-2011<br>Change | 2001-2011<br>%Change |
| Profile of Selected Community  |                  |                  |                 |                     |                      |            |            |            |                     |                      |
| Total number of farms  | 59,728           | 57,211           | 51,950          | -5,261              | -9%                  | 271        | 260        | 209        | -62                 | -22.9                |
| Total operators  | 85,020           | 82,410           | 74,840          | -7,570              | -9%                  | 395        | 370        | 310        | -85                 | -21.5                |
| Number of farms operators of farms with one operators  | 35,790           | 33,200           | 30,155          | -3,045              | -9%                  | 160        | 155        | 120        | -40                 | -25.0                |
| Average age of operators   | 51<br>52,399     | 53               | 55<br>43 103    | -5,694              | 4%<br>-11%           | 54<br>226  | 57<br>203  | 58<br>163  | -63                 | 8.8<br>-27.9         |
| Sole Proprietor and Partnerships Corporations  | 7,275            | 48,886<br>8,271  | 43,192<br>8,716 | -5,694<br>445       | -11%                 | 44         | 203<br>57  | 46         | -63<br>2            | -27.9<br>4.5         |
| Gross Farm Sales (\$000's)   | 9,115,455        | 10,342,031       | 11,890,835      | 1,548,804           | 17%                  | 34,420     | 40,516     | 57,361     | 22,941              | 66.7                 |
| Farms Under \$100,000 in Gross Farm Receipts   | 41,152           | 39,246           | 34,270          | -4,976              | -12%                 | 203        | 200        | 150        | -53                 | -26.1                |
| Farms Over \$100,000 to \$500,000 in Gross Farm Receipts   | 15,080           | 13,554           | 12,071          | -1,483              | -10%                 | 52         | 38         | 34         | -18                 | -34.6                |
| Farms Over \$500,000 in Gross Farm Receipts  | 3,496            | 4,411            | 5,609           | 1,198               | 34%                  | 16         | 22         | 25         | 9                   | 56.3                 |
| Total farm business operating expenses (\$000's)   | 7,829,246,574    | 8,843,882,426    | 9,965,905,445   | 1,122,023,019       | 14%                  | 31,626,728 | 31,097,507 | 46,122,647 | 14,495,919          | 45.8                 |
| Area of Farms  | 13,507,357       | 13,310,216       | na              | /                   | /                    | 33,531     | 31,116     | na         | /                   | /                    |
| Cropland Acres   | 9,035,915        | 9,046,383        | 8,929,948       | -116,435            | -1%                  | 23,400     | 21,600     | 20,480     | -2,920              | -12.5                |
| Livestock Farms  | 29,702           | 28,849           | 22,407          | -6,442              | -22%                 | 114        | 127        | 86         | -28                 | -24.6                |
| Oilseed and Grain Farms  | 13,371           | 13,056           | 15,818          | 2,762               | 21%                  | 42         | 39         | 44         | 2                   | 4.8                  |
| Greenhouse, nursery and floriculture production  | 2,430            | 2,822            | 2,372           | -450                | -19%                 | 32         | 41         | 34         | 2                   | 6.3                  |
| Farm Operator Data   |                  |                  |                 |                     |                      |            |            |            |                     |                      |
| Number of farm operators of farms with two or more operators   | 49,225           | 49,205           | 44,685          | -4,520              | -9%                  | 240        | 220        | 190        | -50                 | -20.8                |
| Number of farm operators - Male  | 29,160           | 58,875           | 53,595          | -5,280              | -18%                 | 140        | 250        | 205        | 65                  | 46.4                 |
| Number of farm operators - Female  | 22,805           | 23,530           | 21,245          | -2,285              | -10%                 | 125        | 125        | 100        | -25                 | -20.0                |
| Number of farms operators of farms with one operators - Males  | 33,050           | 30,225           | 27,400          | -2,825              | -9%                  | 135        | 130        | 100        | -35                 | -25.9                |
| Number of farms operators of farms with one operators - Females  | 2,740            | 2,980            | 2,760<br>26,195 | -220<br>-2,455      | -8%<br>-8%           | 20<br>140  | 25<br>125  | 15<br>115  | -5<br>- <b>2</b> 5  | -25.0<br>-17.9       |
| Number of farm operators of farms with two or more operators - Males  Number of farm operators of farms with two or more operators - Females | 29,160<br>20,065 | 28,650<br>20,560 | 18,490          | -2,455<br>-2,070    | -10%                 | 105        | 90         | 80         | -25<br>-25          | -17.9                |
| Number of farm operators - under 35 years of age   | 8,975            | 7,070            | 6,130           | -940                | -10%                 | 30         | 20         | 20         | -10                 | -33.3                |
| Number of farm operators - 35 to 54 years of age   | 44,150           | 40,280           | 31,830          | -8,450              | -19%                 | 175        | 145        | 110        | -65                 | -37.1                |
| Number of farm operators - 55 years and over of age  | 31,890           | 35,065           | 36,885          | 1,820               | 6%                   | 185        | 205        | 185        | 0                   | 0.0                  |
| Number of farms operators of farms with one operators - Under 35 years of age  | 2,895            | 2,155            | 1,670           | -485                | -17%                 | 5          | 0          | 5          | 0                   | 0.0                  |
| Number of farms operators of farms with one operators - 35 to 54 years of age  | 17,550           | 15,135           | 11,675          | -3,460              | -20%                 | 75         | 65         | 40         | -35                 | -46.7                |
| Number of farms operators of farms with one operators - 55 years and over of age   | 15,345           | 15,900           | 16,815          | 915                 | 6%                   | 70         | 90         | 70         | 0                   | 0.0                  |
| Number of farm operators of farms with two or more operators - Under 35 years of age   | 6,075            | 4,915            | 4,460           | -455                | -7%                  | 25         | 20         | 10         | -15                 | -60.0                |
| Number of farm operators of farms with two or more operators - 35 to 54 years of age   | 26,600           | 25,135           | 20,160          | -4,975              | -19%                 | 105        | 85         | 70         | -35                 | -33.3                |
| Number of farm operators of farms with two or more operators - 55 years and over of age  | 16,550           | 19,155           | 20,070          | 915                 | 6%                   | 115        | 120        | 110        | -5                  | -4.3                 |
| Average age of operators  Number of farms operators of farms with one operators - Average age of farm operators                              | 51<br>na         | 53<br>55         | 55<br>57        | 2                   | 4%                   | 54<br>na   | 57<br>57   | 58<br>na   | 5                   | 8.8                  |
| Number of farm operators of farms with two or more operators - Average age of farm operators   | na               | 51               | 53              | 2                   | /                    | na         | 57<br>57   | na         | /                   | /                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - No                                     | na               | 6,935            | 9,135           | 2,200               | /                    | na         | 50         | na         | ,                   | /                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - Yes                                    | na               | 75,475           | 65,705          | -9,770              | /                    | na         | 330        | na         | ,                   | ,                    |
| Number of farm operators reporting average hours per week spent working for the agricultural operation in 2005 - Less than                   |                  | 24,480           | 25,160          | 680                 | 3%                   | 135        | 125        | 115        | -20                 | -14.8                |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - 20 to 40 h                 |                  | 22,400           | 22,025          | -375                | -2%                  | 95         | 100        | 90         | -5                  | -5.3                 |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - More than                  | 37,540           | 35,520           | 27,660          | -7,860              | -21%                 | 160        | 145        | 115        | -45                 | -28.1                |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20                 |                  | 41,550           | na              | /                   | /                    | 195        | 185        | na         | /                   | /                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20                 |                  | 7,325            | na              | /                   | /                    | 40         | 40         | na         | /                   | /                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20                 |                  | 15,205           | na              | /                   | /                    | 65         | 60         | na         | /                   | /                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 2                  | 16,655           | 18,320           | na              | /                   | /                    | 95         | 85         | na         |                     |                      |
| Farm Capital   |                  |                  |                 |                     |                      |            |            |            |                     |                      |
| Total number of farms  | 59,728           | 57,211           | na              | /                   | /                    | 271        | 260        | na         | /                   |                      |
| Farm Capital - Under \$100,000 sum!  | 1,566            | 945              | 696             | -249                | -16%                 | 5          | 5          | 1          | -4                  | -80.0                |
| Farm Capital - \$100,000 to \$199,999  | 6,794            | 3,281            | 1,866           | -1,415              | -21%                 | 8          | 9          | 2          | -6<br>33            | -75.0                |
| Farm Capital - \$200,000 to \$349,000<br>Farm Capital - \$350,000 to \$499,999   | 13,791<br>9,453  | 9,736<br>9,122   | 5,914<br>7,080  | -3,822<br>-2,042    | -28%<br>-22%         | 32<br>54   | 25<br>32   | 9<br>15    | -23<br>-39          | -71.9<br>-72.2       |
| Farm Capital - \$550,000 to \$499,999  Farm Capital - \$500,000 to \$999,999   | 15,060           | 16,803           | 7,080<br>15,276 | -2,042<br>-1,527    | -22%<br>-10%         | 104        | 95         | 65         | -39                 | -72<br>-37.!         |
| Farm Capital - \$1,000,000 to \$1,499,999  | 5,698            | 6,767            | 7,012           | 245                 | 4%                   | 18         | 38         | 35         | 17                  | 94.                  |
| Farm Capital - \$1,500,000 to \$1,999,999  | 2,618            | 3,303            | 3,632           | 329                 | 13%                  | 17         | 9          | 19         | 2                   | 11.                  |
| Farm Capital - \$2,000,000 to \$3,499,999  | na               | 4,196            | 5,234           | 1,038               | -2.0                 | na         | 23         | na         | /                   |                      |
| Farm Capital - \$3,500,000 and over  | na               | 3,058            | 5,240           | 2,182               | ,                    | na         | 24         | na         | /                   |                      |
| Farms with over 2 Million Capital (Calculated Variable)  | 4,748            | 7,254            | 10,474          | 3,220               | 68%                  | 33         | 47         | 63         | 30                  | 90.9                 |

| Agriculture Statistics and Analysis Milton / CLIENT  |                            | 0                          | )ntario                    |                           |                      |                        | Milton                 |                         |                       |                      |  |  |  |
|--|----------------------------|----------------------------|----------------------------|---------------------------|----------------------|------------------------|------------------------|-------------------------|-----------------------|----------------------|--|--|--|
| Farm Statistics from Census  | 2001                       | 2006                       | 2011                       | 2001-2011<br>Change       | 2001-2011<br>%Change | 2001                   | 2006                   | 2011                    | 2001-2011<br>Change   | 2001-2011<br>%Change |  |  |  |
| Farm Business Structure  |                            |                            |                            |                           |                      |                        |                        |                         |                       |                      |  |  |  |
| Total number of farms  | 59,728                     | 57,211                     | na                         | /                         | /                    | 271                    | 260                    | na                      | /                     | /                    |  |  |  |
| Farm operating arrangements - Sole proprietorship  | 33,675                     | 31,755                     | 28,469                     | -3,286                    | -10%                 | 151                    | 142                    | 96                      | -55                   | -36.4                |  |  |  |
| Farm operating arrangements - Partnership without a written agreement  | 14,646                     | 13,953                     | 12,198                     | -1,755                    | -12%                 | 63                     | 51                     | 56<br>11                | -7<br>-1              | -11.1                |  |  |  |
| Farm operating arrangements - Partnership with a written agreement Farm operating arrangements - Family corporation                              | 4,078<br>6,670             | 3,178<br>7,538             | 2,525<br>7,837             | -653<br>299               | -16%<br>4%           | 12<br>35               | 10<br>44               | 38                      | -1<br>3               | -8.3<br>8.6          |  |  |  |
| Farm operating arrangements - Non-family corporation   | 605                        | 733                        | 879                        | 146                       | 24%                  | 9                      | 13                     | 8                       | -1                    | -11.1                |  |  |  |
| Farm operating arrangements - Other operating arrangements   | 54                         | 54                         | 42                         | -12                       | -22%                 | 1                      | 0                      | 0                       | -1                    | -100.0               |  |  |  |
| Gross Farm Sales   |                            |                            |                            |                           | <u>.</u>             |                        |                        |                         |                       |                      |  |  |  |
| Total number of farms  | na                         | 57,211                     | na                         | /                         | /                    | na                     | 260                    | na                      | /                     | /                    |  |  |  |
| Total gross farm receipts (excluding forest products sold) - Farms reporting   | 59,728                     | 57,211                     | na                         | /                         | /                    | 271                    | 260                    | na                      | /                     | /                    |  |  |  |
| Total gross farm receipts (excluding forest products sold) - Amount \$   | 9,115,454,790              | 10,342,031,229             | 11,890,835,395             | 1,548,804,166             | 17%                  | 34,419,693             | 40,515,672             | 57,360,702              | 22,941,009            | 66.7                 |  |  |  |
| Farms reporting total gross farm receipts - Under \$10,000   | 15,370                     | 14,500                     | 12,263                     | -2,237                    | -15%                 | 88                     | 84                     | 64                      | -24                   | -27.3                |  |  |  |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999  Farms reporting total gross farm receipts - \$25,000 to \$49,999               | 11,378<br>7,862            | 10,828<br>7,397            | 9,098<br>6,720             | -1,730<br>-677            | -15%<br>-9%          | 55<br>31               | 47<br>37               | 45<br>18                | -10<br>-13            | -18.2<br>-41.9       |  |  |  |
| Farms reporting total gross farm receipts - \$25,000 to \$45,555   | 6,542                      | 6,521                      | 6,189                      | -332                      | -5%                  | 29                     | 32                     | 23                      | -13                   | -20.7                |  |  |  |
| Farms reporting total gross farm receipts - \$300,000 to \$249,999   | 9,587                      | 7,965                      | 6,985                      | -980                      | -10%                 | 27                     | 15                     | 21                      | -6                    | -20.7                |  |  |  |
| Farms reporting total gross farm receipts - \$250,000 to \$499,999   | 5,493                      | 5,589                      | 5,086                      | -503                      | -9%                  | 25                     | 23                     | 13                      | -12                   | -48.0                |  |  |  |
| Farms reporting total gross farm receipts - \$500,000 to \$999,999   | na                         | 2,745                      | 3,248                      | 503                       | /                    | na                     | 16                     | na                      | /                     | /                    |  |  |  |
| Farms reporting total gross farm receipts - \$1,000,000 to \$1,999,999   | na                         | 1,098                      | 1,558                      | 460                       | /                    | na                     | 4                      | na                      | /                     | /                    |  |  |  |
| Farms reporting total gross farm receipts - \$2,000,000 and over   | na                         | 568                        | 803                        | 235                       | /                    | na                     | 2                      | na                      | /                     |                      |  |  |  |
| Calculated Variable Farms with 500k and over   | 3,496                      | 4,411                      | 5,609                      | 1,198                     | 34%                  | 16                     | 22                     | 25                      | 9                     | 56.3                 |  |  |  |
| Farm Expenses  | 59,728                     | F7 211                     |                            |                           | /                    | 271                    | 260                    |                         |                       |                      |  |  |  |
| Total number of farms Fertilizer and lime purchases - Amount \$  | 363,697,863                | 57,211<br>422,881,752      | na<br>602,739,381          | /<br>179,857,629          | /<br>49%             | 880,386                | 854,031                | na<br>910,223           | /<br>29,837           | /<br>3.4             |  |  |  |
| Purchases of herbicides, insecticides, fungicides, etc Amount \$   | 257,206,528                | 283,021,264                | 304,074,996                | 21,053,732                | 8%                   | 758,998                | 643,921                | 529,837                 | -229,161              | -30.2                |  |  |  |
| Seed and plant purchases (excluding materials purchased for resale) - Amount \$  | 380,208,571                | 491,725,517                | 645,612,086                | 153,886,569               | 40%                  | 2,275,796              | 1,809,509              | 2,963,531               | 687,735               | 30.2                 |  |  |  |
| Total feed, supplements and hay purchases - Amount \$  | 1,024,877,426              | 1,170,289,777              | 1,329,906,608              | 159,616,831               | 16%                  | 2,900,203              | 3,185,254              | 2,568,540               | -331,663              | -11.4                |  |  |  |
| Livestock and poultry purchases - Amount \$  | 1,220,075,378              | 1,011,704,723              | 1,045,833,842              | 34,129,119                | 3%                   | 3,452,898              | 3,445,407              | 1,652,851               | -1,800,047            | -52.1                |  |  |  |
| Veterinary services, drugs, semen, breeding fees, etc Amount \$  | 151,989,411                | 180,362,171                | 180,960,652                | 598,481                   | 0%                   | 1,166,190              | 1,564,583              | 3,379,692               | 2,213,502             | 189.8                |  |  |  |
| Custom work, contract work and hired trucking - Amount \$  | 361,476,583                | 511,715,957                | 539,465,635                | 27,749,678                | 8%                   | 803,529                | 1,215,117              | 1,347,817               | 544,288               | 67.7                 |  |  |  |
| Wages and salaries paid to family members - Amount \$  | 403,352,392                | 430,830,749                | 450,024,050                | 19,193,301                | 5%<br>12%            | 3,140,251              | 1,749,744<br>5,192,182 | 2,206,219<br>11,797,578 | -934,032<br>7,098,104 | -29.7<br>151.0       |  |  |  |
| Wages and salaries paid to all other persons - Amount \$ All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Amount \$ | 714,825,300<br>417,469,144 | 838,981,395<br>582,869,778 | 921,374,142<br>571,980,590 | 82,392,747<br>-10,889,188 | -3%                  | 4,699,474<br>1,560,784 | 2,134,397              | 4,783,377               | 3,222,593             | 206.5                |  |  |  |
| Repairs and maintenance to farm machinery, equipment and vehicles - Amount \$  | 380,640,233                | 426,417,721                | 454,993,009                | 28,575,288                | 8%                   | 1,429,080              | 1,324,493              | 2,216,884               | 787,804               | 55.1                 |  |  |  |
| Repairs and maintenance to farm buildings and fences - Amount \$   | 183,176,689                | 211,320,305                | 220,959,312                | 9,639,007                 | 5%                   | 985,244                | 1,254,650              | 1,025,558               | 40,314                | 4.1                  |  |  |  |
| Rental and leasing of land and buildings - Amount \$   | 211,121,522                | 270,098,489                | 336,031,922                | 65,933,433                | 31%                  | 745,788                | 569,487                | 661,385                 | -84,403               | -11.3                |  |  |  |
| Rental and leasing of farm machinery, equipment and vehicles - Amount \$   | 62,855,799                 | 63,074,215                 | 63,399,902                 | 325,687                   | 1%                   | 280,837                | 285,191                | 497,982                 | 217,145               | 77.3                 |  |  |  |
| Electricity, telephone and all other telecommunication services - Amount \$  | 224,100,035                | 269,542,496                | 305,018,446                | 35,475,950                | 16%                  | 1,027,523              | 1,295,201              | 1,141,058               | 113,535               | 11.0                 |  |  |  |
| Farm interest expenses - Amount \$   | 523,219,977                | 539,245,751                | 501,182,073                | -38,063,678               | -7%                  | 1,159,495              | 996,992                | 1,144,007               | -15,488               | -1.3                 |  |  |  |
| All other expenses (excluding depreciation and capital cost allowance) - Amount \$   | 948,953,723                | 1,139,800,366              | 1,492,348,799              | 352,548,433               | 37%<br>14%           | 4,360,252              | 3,577,348              | 7,296,108               | 2,935,856             | 67.3<br>45.8         |  |  |  |
| Total farm business operating expenses - Amount \$  Farms Reporting Expenses   | 7,829,246,574              | 8,843,882,426              | 9,965,905,445              | 1,122,023,019             | 1470                 | 31,626,728             | 31,097,507             | 46,122,647              | 14,495,919            | 45.0                 |  |  |  |
| Fertilizer and lime purchases - Farms reporting  | 40,746                     | 35,819                     | 30,351                     | -4,927                    | -12%                 | 147                    | 123                    | 93                      | -54                   | -36.7                |  |  |  |
| Purchases of herbicides, insecticides, fungicides, etc Farms reporting   | 33,855                     | 30,340                     | 26,517                     | -3,515                    | -10%                 | 123                    | 109                    | 81                      | -42                   | -34.1                |  |  |  |
| Seed and plant purchases (excluding materials purchased for resale) - Farms reporting  | 41,091                     | 36,736                     | 32,896                     | -4,355                    | -11%                 | 156                    | 130                    | 94                      | -62                   | -39.7                |  |  |  |
| Total feed, supplements and hay purchases - Farms reporting  | 37,519                     | 34,066                     | 28,503                     | -3,453                    | -9%                  | 155                    | 145                    | 100                     | -55                   | -35.5                |  |  |  |
| Livestock and poultry purchases - Farms reporting  | 24,252                     | 19,637                     | 17,152                     | -4,615                    | -19%                 | 94                     | 70<br>128              | 46<br>90                | -48<br>46             | -51.1<br>24.1        |  |  |  |
| Veterinary services, drugs, semen, breeding fees, etc Farms reporting Custom work, contract work and hired trucking - Farms reporting            | 34,659<br>35,004           | 31,077<br>33,930           | 25,147<br>29,513           | -3,582<br>-1,074          | -10%<br>-3%          | 135<br>112             | 128<br>108             | 89<br>95                | -46<br>-17            | -34.1<br>-15.2       |  |  |  |
| Total wages and salaries - Farms reporting   | 24,013                     | 20,837                     | 16,126                     | -3,176                    | -13%                 | 116                    | 99                     | 63                      | -53                   | -13.2<br>-45.7       |  |  |  |
| Wages and salaries paid to family members - Farms reporting  | 15,280                     | 13,224                     | 10,733                     | -2,056                    | -13%                 | 70                     | 55                     | 35                      | -35                   | -50.0                |  |  |  |
| Wages and salaries paid to all other persons - Farms reporting   | 15,427                     | 13,914                     | 10,100                     | -1,513                    | -10%                 | 82                     | 79                     | 50                      | -32                   | -39.0                |  |  |  |
| All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Farms reporting  | 56,702                     | 53,610                     | 48,591                     | -3,092                    | -5%                  | 247                    | 229                    | 192                     | -55                   | -22.3                |  |  |  |
| Repairs and maintenance to farm machinery, equipment and vehicles - Farms reporting  | 55,388                     | 51,933                     | 45,941                     | -3,455                    | -6%                  | 242                    | 226                    | 171                     | -71                   | -29.3                |  |  |  |
| Repairs and maintenance to farm buildings and fences - Farms reporting   | 46,217                     | 43,351                     | 36,763                     | -2,866                    | -6%                  | 193                    | 187                    | 131                     | -62                   | -32.1                |  |  |  |
|  | 18,545                     | 17,610                     | 15,691                     | -935                      | -5%                  | 64                     | 54                     | 43                      | -21                   | -32.8                |  |  |  |
| Rental and leasing of land and buildings - Farms reporting  Rental and leasing of farm machinery, equipment and vehicles - Farms reporting       | 9,380                      | 8,372                      | 7,127                      | -1,008                    | -11%                 | 38                     | 25                     | 29                      | -9                    | -23.7                |  |  |  |

| Agriculture Statistics and Analysis Milton / CLIENT  |                     | 0                   | ntario              |                     |                      |               |              |              | 2011 2001-2011      |                      |  |  |  |
|--|---------------------|---------------------|---------------------|---------------------|----------------------|---------------|--------------|--------------|---------------------|----------------------|--|--|--|
| Farm Statistics from Census  | 2001                | 2006                | 2011                | 2001-2011<br>Change | 2001-2011<br>%Change | 2001          | 2006         | 2011         | 2001-2011<br>Change | 2001-2011<br>%Change |  |  |  |
| Farm interest expenses - Farms reporting   | 34,404              | 31,158              | 27,125              | -3,246              | -9%                  | 122           | 103          | 72           | -50                 | -41.0                |  |  |  |
| All other expenses (excluding depreciation and capital cost allowance) - Farms reporting   | 55,877              | 52,894              | 46,400              | -2,983              | -5%                  | 247           | 232          | 182          | -65                 | -26.3                |  |  |  |
| Total farm business operating expenses - Farms reporting   | 59,728              | 57,211              | 51,950              | -2,517              | -4%                  | 271           | 260          | 209          | -62                 | -22.9                |  |  |  |
| Feed, supplements and hay purchases from commercial suppliers - Farms reporting  | 37,519              | 31,729              | na                  | -5,790              | -15%                 | 155           | 135          | na           | /                   | /                    |  |  |  |
| Labour   |                     |                     |                     |                     |                      |               |              |              |                     |                      |  |  |  |
| Paid work, seasonal or temporary - Farms reporting   | 17,159              | 13,975              | 10,601              | -3,374              | -20%                 | 85            | 68           | 39           | -46                 | -54.1                |  |  |  |
| Paid work, seasonal or temporary - Number of weeks   | 911,030             | 878,920             | 812,057             | -66,863             | -7%                  | 8,473         | 7,592        | 4,337        | -4,136              | -48.8                |  |  |  |
| Paid work, year round - Farms reporting  | 10,843              | 10,481              | 8,759               | -1,722              | -16%                 | 63            | 54           | 43           | -20                 | -31.7                |  |  |  |
| Paid work, year round - Number of weeks  | 1,376,166           | 1,392,257           | 1,405,252           | 12,995              | 1%                   | 6,903         | 7,501        | 22,621       | 15,718              | 227.7                |  |  |  |
| Paid work, seasonal or temporary - Farms reporting   | 17,159              | 13,975              | 10,601              | -3,374              | -20%                 | 85            | 68           | 39           | -46                 | -54.1                |  |  |  |
| Paid work, seasonal or temporary - Number of weeks   | 911,030             | 878,920             | 812,057             | -66,863             | -7%                  | 8,473         | 7,592        | 4,337        | -4,136              | -48.8                |  |  |  |
| Paid work, year round - Farms reporting  | 10,843              | 10,481              | 8,759               | -1,722              | -16%                 | 63            | 54<br>7.501  | 43           | -20                 | -31.7<br>227.7       |  |  |  |
| Paid work, year round - Number of weeks  | 1,376,166           | 1,392,257           | 1,405,252           | 12,995              | 1%                   | 6,903         | 7,501        | 22,621<br>63 | 15,718              |                      |  |  |  |
| Total weeks of paid work - Farms reporting Total weeks of paid work - Number of weeks  | 24,013<br>2,287,196 | 20,837<br>2,271,177 | 16,118<br>2,217,309 | -4,719<br>-53,868   | -20%<br>-2%          | 116<br>15,376 | 99<br>15,093 | 26,958       | -53<br>11,582       | -45.7<br>75.3        |  |  |  |
| Total Farm Area  | 2,287,190           | 2,2/1,1//           | 2,217,303           | -33,606             | -2/0                 | 13,370        | 13,093       | 20,336       | 11,362              | 73.3                 |  |  |  |
| Total number of farms  | 59,728              | 57,211              | 51,950              | -5,261              | -9%                  | 271           | 260          | 209          | -62                 | -22.9                |  |  |  |
| Farms reporting total farm area - Under 10 acres   | 2,860               | 3,163               | 2,741               | -422                | -15%                 | 18            | 26           | 12           | -6                  | -33.3                |  |  |  |
| Farms reporting total farm area - 10 to 69 acres   | 12,516              | 13,690              | 12,681              | -1,009              | -8%                  | 130           | 124          | 107          | -23                 | -17.7                |  |  |  |
| Farms reporting total farm area - 70 to 129 acres  | 14,262              | 12,857              | 11,779              | -1,078              | -8%                  | 53            | 49           | 42           | -11                 | -20.8                |  |  |  |
| Farms reporting total farm area - 130 to 179 acres   | 6,531               | 5,622               | 4,969               | -653                | -10%                 | 21            | 19           | 11           | -10                 | -47.6                |  |  |  |
| Farms reporting total farm area - 180 to 239 acres   | 6,192               | 5,472               | 4,801               | -671                | -11%                 | 17            | 17           | 14           | -3                  | -17.6                |  |  |  |
| Farms reporting total farm area - 240 to 399 acres   | 8,556               | 7,554               | 6,460               | -1,094              | -13%                 | 15            | 9            | 11           | -4                  | -26.7                |  |  |  |
| Farms reporting total farm area - 400 to 559 acres   | 3,936               | 3,635               | 3,359               | -276                | -7%                  | 6             | 6            | 4            | -2                  | -33.3                |  |  |  |
| Farms reporting total farm area - 560 to 759 acres   | 2,173               | 2,175               | 2,026               | -149                | -7%                  | 5             | 3            | 2            | -3                  | -60.0                |  |  |  |
| Farms reporting total farm area - 760 to 1,119 acres   | 1,548               | 1,640               | 1,587               | -53                 | -3%                  | 3             | 4            | 2            | -1                  | -33.3                |  |  |  |
| Farms reporting total farm area - 1,120 to 1,599 acres   | 665                 | 762                 | 788                 | 26                  | 4%                   | 2             | 2            | 2            | 0                   | 0.0                  |  |  |  |
| Farms reporting total farm area - 1,600 to 2,239 acres   | 288                 | 361                 | 436                 | 75                  | 26%                  | 1             | 1            | 1            | 0                   | 0.0                  |  |  |  |
| Farms reporting total farm area - 2,240 to 2,879 acres   | 83                  | 120                 | 152                 | 32                  | 39%                  | 0             | 0            | 0            | 0                   | /                    |  |  |  |
| Farms reporting total farm area - 2,880 to 3,519 acres   | 55                  | 66                  | 79                  | 13                  | 24%                  | 0             | 0            | 1            | 1                   | /                    |  |  |  |
| Farms reporting total farm area - 3,520 acres and over   | 63                  | 94                  | 92                  | -2                  | -3%                  | 0             | 0            | 0            | 0                   | /                    |  |  |  |
| Area in Crops Cropland Acres - (excluding Christmas tree area) - Acres   | 9,035,915           | 9,046,383           | 8,929,948           | -116,435            | -1%                  | 23,400        | 21,600       | 20,480       | -2,920              | -12.5                |  |  |  |
| Land in crops (excluding Christmas tree area) - Farms reporting  | 53,799              | 9,046,383<br>50,169 | 6,929,946<br>45,604 | -3,630              | -7%                  | 23,400        | 188          | 153          | -2,920<br>-61       | -28.5                |  |  |  |
| Summerfallow land - Acres  | 35,175              | 29,394              | 23,450              | -5,944              | -17%                 | 214<br>X      | 99           | 75           | -01                 | -28.3                |  |  |  |
| Summerfallow land - Farms reporting  | 1,468               | 1,098               | 1,122               | -370                | -25%                 | 7             | 8            | 73           | 0                   | 0.0                  |  |  |  |
| Tame or seeded pasture - Acres   | 773,650             | 749,719             | 648,758             | -100,961            | -13%                 | 2,010         | 1,265        | 945          | -1,065              | -53.0                |  |  |  |
| Tame or seeded pasture - Farms reporting   | 19,160              | 16,482              | 14,605              | -2,678              | -14%                 | 79            | 64           | 38           | -41                 | -51.9                |  |  |  |
| Natural land for pasture - Acres   | 1,314,335           | 1,112,668           | 984,808             | -127,860            | -10%                 | 2,119         | 2,093        | 1,722        | -397                | -18.7                |  |  |  |
| Natural land for pasture - Farms reporting   | 22,148              | 19,313              | 15,553              | -2,835              | -13%                 | 104           | 81           | ,<br>75      | -29                 | -27.9                |  |  |  |
| Woodlands and wetlands - Acres   | na                  | 1,838,372           | 1,597,730           | -240,642            | /                    | na            | x            | na           | /                   | /                    |  |  |  |
| Woodlands and wetlands - Farms reporting   | na                  | 35,708              | 31,133              | /                   | /                    | na            | 140          | na           | /                   | /                    |  |  |  |
| Christmas tree area, woodland and wetland - Acres  | na                  | 1,854,167           | 1,612,445           | -241,722            | /                    | na            | 4,066        | na           | /                   | /                    |  |  |  |
| Christmas tree area, woodland and wetland - Farms reporting  | na                  | 35,918              | 31,310              | /                   | /                    | na            | 143          | na           | /                   | /                    |  |  |  |
| All other land - Acres   | na                  | 517,885             | 468,827             | -49,058             | /                    | na            | 1,993        | na           | /                   | /                    |  |  |  |
| All other land - Farms reporting   | na                  | 40,056              | 38,884              | /                   | /                    | na            | 195          | na           | /                   | /                    |  |  |  |
| All other land (including woodland, wetlands and Christmas tree area) - Acres  | 2,348,282           | 2,372,052           | na                  | /                   | /                    | X             | 6,059        | na           | /                   | /                    |  |  |  |
| All other land (including woodland, wetlands and Christmas tree area) - Farms reporting  | 49,950              | 48,342              | na                  | -1,608              | -3%                  | 224           | 220          | na           | /                   | /                    |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Total number  | 53,801              | 50,216              | 45,658              | -4,558              | -8%                  | 214           | 189          | 153          | -61                 | -28.5                |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Under 10 acres  | 1,164               | 3,861               | 3,235               | -626<br>1.246       | -54%                 | 11<br>27      | 43           | 25           | 14                  | 127.3                |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 10 to 69 acres  | 2,236<br>17,435     | 16,448<br>11,077    | 15,202<br>9,910     | -1,246<br>-1,167    | -56%<br>-7%          | 27<br>96      | 78<br>28     | 75<br>22     | 48<br>-74           | 177.8<br>-77.1       |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 70 to 129 acres Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 130 to 179 acres | 17,435              | 11,077<br>4,848     | 9,910<br>4,128      | -1,167<br>-720      | -7%<br>-6%           | 35            | 13           | 7            | -74<br>-28          | -77.1                |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 180 to 179 acres  | 5,599               | 4,646<br>3,766      | 4,128<br>3,400      | -366                | -7%                  | 33<br>14      | 8            | 8            | -28<br>-6           | -42.9                |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 240 to 399 acres  | 4,297               | 5,015               | 4,372               | -643                | -15%                 | 10            | 6            | 6            | -4                  | -40.0                |  |  |  |
| Farms reporting area in crops (excluding christmas tree area) and summerfallow - 400 to 559 acres  | 5,336               | 2,163               | 2,119               | -44                 | -1%                  | 7             | 6            | 2            | -5                  | -71.4                |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 560 to 759 acres  | 2,167               | 1,216               | 1,265               | 49                  | 2%                   | 7             | 0            | 2            | -5                  | -71.4                |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 760 to 1,119 acres  | 1,119               | 943                 | 954                 | 11                  | 1%                   | 1             | 4            | 3            | 2                   | 200.0                |  |  |  |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 1,120 to 1,999 acres  | 819                 | 611                 | 754                 | 143                 | 17%                  | 3             | 2            | 1            | -2                  | -66.7                |  |  |  |

| Agriculture Statistics and Analysis Milton / CLIENT   |                    | 0                    | ntario               |                     | Milton               |              |              |            |                     |                      |
|---|--------------------|----------------------|----------------------|---------------------|----------------------|--------------|--------------|------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001               | 2006                 | 2011                 | 2001-2011<br>Change | 2001-2011<br>%Change | 2001         | 2006         | 2011       | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 2,000 to 3,499 acres Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 3,500 acres and over | 383<br>323         | 194<br>74            | 245<br>74            | 51<br>0             | 13%<br>0%            | 3            | 1<br>0       | 1          | -2<br>1             | -66.7<br>/           |
| Field Crops Grown   | 323                |                      | ,-                   |                     | 070                  |              |              | 1          |                     | ,                    |
| <u> </u>  | 670.057            | 4 225 220            | 4 247 222            | 10.000              | 201                  | 1.000        | 2.110        | 2.627      | 700                 | 22.0                 |
| Total wheat - Acres Spring wheat (excluding durum) - Acres  | 670,857<br>125,477 | 1,235,390<br>202,902 | 1,217,328<br>114,643 | -18,062<br>-88,259  | -3%<br>-70%          | 1,899<br>289 | 2,148<br>156 | 2,637<br>X | 738<br>/            | 38.9<br>/            |
| Durum wheat - Acres   | 0                  | 4,012                | 2,682                | -1,330              | /                    | 0            | 0            | 0          | 0                   | ,                    |
| Winter wheat - Acres  | 545,380            | 1,028,476            | 445,155              | -583,321            | -107%                | 1,610        | 1,992        | Х          | /                   | /                    |
| Oats - Acres  | 101,670            | 131,952              | 71,040               | -60,912             | -60%                 | 376          | 296          | X          | /                   | /                    |
| Barley - Acres Mixed grains - Acres   | 308,728<br>218,265 | 221,029<br>173,454   | 126,881<br>106,162   | -94,148<br>-67,292  | -30%<br>-31%         | 509<br>306   | 368<br>x     | X<br>X     | /                   | /                    |
| Total corn - Acres  | 2,003,025          | 1,898,621            | 2,304,057            | 405,436             | 20%                  | 4,725        | 3,922        | 4,376      | -349                | -7.4                 |
| Corn for grain - Acres  | 2,003,025          | 1,577,862            | 2,032,356            | 454,494             | 23%                  | 4,725        | 3,612        | 4,092      | -633                | -13.4                |
| Corn for silage - Acres   | 319,364            | 320,759              | 271,701              | -49,058             | -15%                 | 658          | 310          | 284        | -374                | -56.8                |
| Total rye - Acres Fall rye - Acres  | 66,519<br>66,519   | 65,356<br>63,172     | 34,868<br>32,934     | -30,488<br>-30,238  | -46%<br>-45%         | x<br>x       | X<br>X       | 50<br>50   | /                   | /                    |
| Spring rye - Acres  | 1,813              | 2,184                | 1,934                | -250                | -14%                 | Ô            | 0            | 0          | 0                   | /                    |
| Canola (rapeseed) - Acres   | 36,439             | 18,575               | 15,202               | -3,373              | -9%                  | ×            | 0            | 75         | /                   | ,                    |
| Soybeans - Acres  | 2,248,466          | 2,155,884            | 2,464,870            | 308,986             | 14%                  | 6,861        | 6,786        | 7,079      | 218                 | 3.2                  |
| Flaxseed - Acres  | 1,983              | 4,257                | 2,973                | -1,284              | -65%                 | 0            | x            | 0          | 0                   | /                    |
| Dry field peas - Acres Chick peas - Acres   | 3,127<br>201       | 4,376<br>406         | 4,803<br>X           | 427                 | 14%                  | 0            | 0<br>0       | 0          | 0                   | /                    |
| Lentils - Acres   | X                  | 207                  | 123                  | -84                 | /                    | 0            | 0            | 0          | 0                   | ,                    |
| Dry white beans - Acres   | 58,559             | 92,289               | 40,236               | -52,053             | -89%                 | 0            | 0            | 0          | 0                   |                      |
| Other dry beans - Acres   | 63,061             | 71,206               | 52,372               | -18,834             | -30%                 | 0            | 0            | 0          | 0                   | /                    |
| Alfalfa and alfalfa mixtures - Acres  | 1,610,809          | 1,662,370            | 1,346,210            | -316,160            | -20%                 | 3,908        | 3,597        | 3,065      | -843                | -21.6                |
| All other tame hay and fodder crops - Acres Forage seed for seed - Acres  | 893,217<br>9,088   | 900,267<br>12,323    | 731,701<br>7,536     | -168,566<br>-4,787  | -19%<br>-53%         | 1,963<br>0   | 2,019<br>x   | 1,495<br>0 | -468<br>0           | -23.8                |
| Potatoes - Acres  | 43,396             | 38,155               | 37,384               | -771                | -2%                  | x            | ×            | 0          | /                   | /                    |
| Mustard seed - Acres  | x                  | 507                  | 577                  | 70                  | /                    | 0            | 0            | 0          | 0                   | ,                    |
| Sunflowers - Acres  | 1,109              | 2,501                | 1,336                | -1,165              | -105%                | 0            | 0            | 0          | 0                   | /                    |
| Canary seed - Acres Tobacco - Acres   | 70<br>58,333       | x<br>31,669          | 0<br>#REF!           | /                   | /                    | 0            | 0<br>0       | 0<br>#REF! | 0                   | /                    |
| Ginseng - Acres   | 4,480              | 7,156                | 7,232                | 7<br>76             | 2%                   | ×            | ×            | #KEF!      | /                   | /                    |
| Buckwheat - Acres   | 5,941              | 6,133                | 6,306                | 173                 | 3%                   | 0            | x            | 0          | 0                   | ,                    |
| Sugar beets - Acres   | 6,006              | 9,353                | 10,816               | 1,463               | 24%                  | 0            | 0            | 0          | 0                   | /                    |
| Caraway seed - Acres  | 0                  | X                    | 0                    | /                   | /                    | 0            | 0            | 0          | 0                   | /                    |
| Triticale - Acres Other field crops - Acres   | 838<br>11,404      | 2,987<br>21,527      | 2,243<br>28,294      | -744<br>6,767       | -89%<br>59%          | 0<br>x       | 0<br>x       | 0          | 0                   | /                    |
| Farms reporting field crops   | 11,404             | 21,327               | 20,234               | 0,707               | 3370                 | ^            |              | 0          |                     | /                    |
| Total number of farms   | 59,728             | 57,211               | na                   | -2,517              | -4%                  | 271          | 260          | na         | /                   | /                    |
| Total wheat - Farms reporting   | 11,565             | 14,682               | 13,713               | 3,117               | 27%                  | 27           | 21           | 24         | -3                  | -11.1                |
| Spring wheat (excluding durum) - Farms reporting  | 2,503<br>0         | 3,237<br>69          | 1,968<br>56          | 734<br>69           | 29%                  | 7<br>0       | 5<br>0       | 1          | -6<br>0             | -85.7                |
| Durum wheat - Farms reporting Winter wheat - Farms reporting  | 9,570              | 12,286               | 1,100,003            | 2,716               | 28%                  | 21           | 18           | X          | /                   | /                    |
| Oats - Farms reporting  | 4,550              | 4,362                | 2,542                | -188                | -4%                  | 13           | 9            | 2          | -11                 | -84.6                |
| Barley - Farms reporting  | 7,498              | 5,139                | 3,223                | -2,359              | -31%                 | 15           | 9            | 2          | -13                 | -86.7                |
| Mixed grains - Farms reporting  | 7,063              | 5,400                | 3,750                | -1,663              | -24%                 | 11           | 6            | 2          | -9                  | -81.8                |
| Total corn - Farms reporting  Corn for grain - Farms reporting  | 19,244<br>19,244   | 18,275<br>14,304     | 18,642<br>16,184     | -969<br>-4,940      | -5%<br>-26%          | 43<br>43     | 29<br>24     | 27<br>24   | -16<br>-19          | -37.2<br>-44.2       |
| Corn for silage - Farms reporting   | 9,365              | 8,404                | 6,746                | -961                | -10%                 | 20           | 8            | 8          | -12                 | -60.0                |
| Total rye - Farms reporting   | 1,386              | 1,304                | 767                  | -82                 | -6%                  | 1            | 3            | 3          | 2                   | 200.0                |
| Fall rye - Farms reporting  | 1,386              | 1,235                | 729                  | -151                | -11%                 | 1            | 3            | 3          | 2                   | 200.0                |
| Spring rye - Farms reporting  | 56                 | 81                   | 39                   | 25                  | 45%                  | 0            | 0            | 0          | 0                   | 2 400 0              |
| Canola (rapeseed) - Farms reporting Soybeans - Farms reporting  | 432<br>19,706      | 205<br>17,171        | 3,235<br>18,773      | -227<br>-2,535      | -53%<br>-13%         | 1<br>49      | 0<br>45      | 25<br>47   | 24<br>-2            | 2,400.0<br>-4.1      |
| Flaxseed - Farms reporting  | 19,700             | 79                   | 38                   | -2,333              | 65%                  | 0            | 1            | 0          | 0                   | -4.1                 |
| Dry field peas - Farms reporting  | 102                | 116                  | 133                  | 14                  | 14%                  | 0            | 0            | 0          | 0                   | ,                    |
| Chick peas - Farms reporting  | 10                 | 12                   | 10                   | 2                   | 20%                  | 0            | 0            | 0          | 0                   | /                    |
| Lentils - Farms reporting   | 2<br>987           | 5                    | 6                    | 3                   | 150%                 | 0            | 0            | 0          | 0                   | /                    |
| Dry white beans - Farms reporting Other dry beans - Farms reporting   | 987<br>653         | 1,054<br>664         | 437<br>473           | 67<br>11            | 7%<br>2%             | 0            | 0<br>0       | 0          | 0                   | /                    |

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|--|-----------------|-----------------|----------------|---------------------|----------------------|----------|----------|----------|---------------------|----------------------|
| Farm Statistics from Census  | 2001            | 2006            | 2011           | 2001-2011<br>Change | 2001-2011<br>%Change | 2001     | 2006     | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Alfalfa and alfalfa mixtures - Farms reporting   | 26,166          | 24,427          | 20,641         | -1,739              |                      | 79       | 74       | 57       | -22                 | -27.8                |
| All other tame hay and fodder crops - Farms reporting                                  | 14,171          | 13,010          | 10,877         | -1,161              | -8%                  | 54       | 39       | 33       | -21                 | -38.9                |
| Forage seed for seed - Farms reporting Potatoes - Farms reporting                      | 238<br>876      | 312<br>904      | 214<br>811     | 74<br>28            | 31%<br>3%            | 0<br>5   | 1<br>1   | 0        | 0<br>-5             | -100.0               |
| Mustard seed - Farms reporting   | 2               | 13              | 21             | 11                  | 550%                 | 0        | 0        | 0        | -5                  | -100.0               |
| Sunflowers - Farms reporting   | 76              | 124             | 84             | 48                  | 63%                  | 0        | 0        | 0        | 0                   | ,                    |
| Canary seed - Farms reporting  | 5               | 1               | 0              | -4                  | -80%                 | 0        | 0        | 0        | 0                   | ,                    |
| Tobacco - Farms reporting  | 1,083           | 643             | #REF!          | -440                | -41%                 | 0        | 0        | #REF!    | /                   | ,                    |
| Ginseng - Farms reporting  | 290             | 252             | 190            | -38                 | -13%                 | 2        | 2        | 0        | -2                  | -100.0               |
| Buckwheat - Farms reporting  | 287             | 247             | 257            | -40                 | -14%                 | 0        | 2        | 0        | 0                   | /                    |
| Sugar beets - Farms reporting  | 85              | 102             | 103            | 17                  | 20%                  | 0        | 0        | 0        | 0                   | /                    |
| Caraway seed - Farms reporting   | 0               | 1               | 0              | 1                   | /                    | 0        | 0        | 0        | 0                   | /                    |
| Triticale - Farms reporting  | 27              | 117             | 109            | 90                  | 333%                 | 0        | 0        | 0        | 0                   | /                    |
| Other field crops - Farms reporting  | 363             | 394             | 577            | 31                  | 9%                   | 1        | 1        | 0        | -1                  | -100.0               |
| Fruit Crops Grown  |                 |                 |                |                     |                      |          |          |          |                     |                      |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting | 3,247           | 3,093           | 2,709          | -384                | -12%                 | 21       | 14       | 15       | -6                  | -28.6                |
| Total area of fruits, berries and nuts (producing and non-producing) - Acres           | 65,076          | 63,704          | 52,740         | -10,964             | -17%                 | 217      | 239      | 191      | -26                 | -12.0                |
| Apples total area - Acres  | 24,251          | 20,169          | 15,830         | -4,339              | -18%                 | 103      | x        | 31       | -72                 | -69.9                |
| Pears total area - Acres   | 2,381           | 2,546           | 1,383          | -1,163              | -49%                 | 11       | 5        | X        | /                   | /                    |
| Plums and prunes total area - Acres  | 1,130           | 1,231           | 1,075          | -156                | -14%                 | X        | X        | 0        | /                   | /                    |
| Cherries (sweet) total area - Acres  | 993             | 950<br>3.546    | 576            | -374                | -38%<br>-9%          | x<br>0   | x<br>0   | X<br>0   | /                   | /                    |
| Cherries (sour) total area - Acres   | 2,314<br>5,782  | 2,546<br>7,894  | 2,342<br>6,455 | -204<br>-1,439      | -9%<br>-25%          | 0        | 0        | 0        | 0                   | /                    |
| Peaches total area - Acres Apricots total area - Acres                                 | 122             | 7,894<br>146    | 102            | -1,439<br>-44       | -36%                 | 0        | 0        | 0        | 0                   | /                    |
| Grapes total area - Acres  | 18,206          | 20,595          | 18,383         | -2,212              | -12%                 | ×        | 93       | 60       | /                   | /                    |
| Strawberries total area - Acres  | 15,772          | 4,243           | 3,283          | -960                | -6%                  | X        | 78       | 53       | ,                   | ,                    |
| Raspberries total area - Acres   | 1,147           | 1,153           | 902            | -251                | -22%                 | 13       | , s      | 4        | -9                  | -69.2                |
| Cranberries total area - Acres   | 117             | 176             | 66             | -110                | -94%                 | 0        | 0        | 0        | 0                   | /                    |
| Blueberries total area - Acres   | 604             | 732             | 792            | 60                  | 10%                  | x        | 0        | X        | /                   | ,                    |
| Saskatoons total area - Acres  | 61              | 63              | 56             | -7                  | -11%                 | 0        | 0        | 0        | 0                   | /                    |
| Other fruits, berries and nuts total area - Acres                                      | 1,464           | 1,259           | 1,499          | 240                 | 16%                  | x        | 0        | X        | /                   | /                    |
| Farms reporting fruit crops  |                 |                 |                |                     |                      |          |          |          |                     |                      |
| Total number of farms  | 59,728          | 57,211          | na             | -2,517              | -4%                  | 271      | 260      | na       | /                   | /                    |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting | 3,247           | 3,093           | 2,709          | -154                | -5%                  | 21       | 14       | 15       | -6                  | -28.6                |
| Apples total area - Farms reporting  | 1,419           | 1,223           | 1,079          | -196                | -14%                 | 16       | 7        | 7        | -9                  | -56.3                |
| Pears total area - Farms reporting   | 695             | 542             | 473            | -153                | -22%                 | 7        | 3        | 2        | -5                  | -71.4                |
| Plums and prunes total area - Farms reporting  | 476             | 376             | 351            | -100                | -21%                 | 2        | 1        | 0        | -2                  | -100.0               |
| Cherries (sweet) total area - Farms reporting  | 357             | 310             | 266            | -47                 | -13%                 | 1        | 1        | 1        | 0                   | 0.0                  |
| Cherries (sour) total area - Farms reporting   | 198             | 132             | 131            | -66<br><b>7</b> 6   | -33%                 | 0        | 0        | 0        | 0                   | /                    |
| Peaches total area - Farms reporting Apricots total area - Farms reporting             | 419<br>143      | 343<br>103      | 302<br>100     | -76<br>-40          | -18%<br>-28%         | 0<br>0   | 0        | 0        | 0                   | /                    |
| Grapes total area - Farms reporting  | 746             | 778             | 704            | 32                  | -28%<br>4%           | 1        | <i>1</i> | 3        | 2                   | 200.0                |
| Strawberries total area - Farms reporting  | 746             | 801             | 663            | 55                  | 7%                   | 1        | 5        | 4        | 3                   | 300.0                |
| Raspberries total area - Farms reporting   | 684             | 613             | 613            | -71                 | -10%                 | 4        | 2        | 4        | 0                   | 0.0                  |
| Cranberries total area - Farms reporting   | 12              | 13              | 7              | 1                   | 8%                   | 0        | 0        | 0        | 0                   | /                    |
| Blueberries total area - Farms reporting   | 158             | 161             | 196            | 3                   | 2%                   | 1        | 0        | 1        | 0                   | 0.0                  |
| Saskatoons total area - Farms reporting  | 45              | 40              | 48             | -5                  | -11%                 | 0        | 0        | 0        | 0                   | /                    |
| Other fruits, berries and nuts total area - Farms reporting                            | 1,464           | 261             | 363            | -1,203              | -82%                 | х        | 0        | 2        | /                   | /                    |
| Vegetable Crops Grown  |                 |                 |                |                     |                      |          |          |          |                     |                      |
| Total vegetables - Acres   | 170,147         | 155,594         | 129,595        | -25,999             | -15%                 | 728      | 685      | 460      | -268                | -36.8                |
| Sweet corn - Acres   | 49,019          | 38,617          | 25,540         | -13,077             | -27%                 | X        | X        | 35       | /                   | /                    |
| Tomatoes - Acres   | 21,201          | 20,195          | 16,558         | -3,637              | -17%                 | 26       | 132      | X        | /                   | /                    |
| Cucumbers - Acres  | 8,374           | 4,146           | 3,484          | -662                | -8%                  | 11       | 3        | 1        | -10                 | -90.9                |
| Green peas - Acres   | 23,308          | 21,482          | 15,121         | -6,361              | -27%                 | 38       | X        | X        | /,                  | /,                   |
| Green and wax beans - Acres  | 13,035<br>4,137 | 11,879<br>3,707 | 9,186          | -2,693<br>-353      | -21%<br>-9%          | X        | X        | X        | /,                  | /,                   |
| Cabbage - Acres  | 4,137<br>1,834  | 3,707<br>1,857  | 3,354<br>1,855 | -353<br>-2          |                      | x<br>135 | X        | X        | /                   | /                    |
| Chinese cabbage - Acres Cauliflower - Acres  | 1,834<br>3,195  | 1,857<br>2,025  | 1,855<br>1,649 | -2<br>-376          |                      | 135<br>X | X<br>X   | X        | /                   | /                    |
| Broccoli - Acres   | 3,195<br>2,860  | 2,025<br>3,712  | 4,506          | -376<br>794         | 28%                  | x<br>x   | x<br>X   | , x<br>1 | /                   | /                    |
| Dioceon Acies  | 2,000           | 358             | 4,300          | 289                 | 2070                 | X        | Х        | 1        | /                   | /                    |

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|---|-------------------------|----------------------|----------------------|-----------------------|----------------------|-----------------|-------------|----------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                    | 2006                 | 2011                 | 2001-2011<br>Change   | 2001-2011<br>%Change | 2001            | 2006        | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Carrots - Acres   | 8,872                   | 9,993                | 9,855                | -138                  |                      | X               | X           | X        | /                   | /                    |
| Rutabagas and turnips - Acres Beets - Acres   | 2,036<br>861            | 1,814<br>1,088       | 1,534<br>1,371       | -280<br>283           | -14%<br>33%          | 0<br>x          | X<br>X      | X        | /                   | /                    |
| Radishes - Acres  | 625                     | 392                  | 352                  | -40                   | -6%                  | X               | X           | X        | /                   | /                    |
| Shallots and green onions - Acres   | 6,624                   | 622                  | 457                  | -165                  | -2%                  | ×               | ×           | X        | ,                   | ,                    |
| Dry onions, yellow, Spanish, cooking, etc Acres   | 564                     | 6,930                | 6,456                | -474                  | -84%                 | x               | 3           | X        | ,                   | ,                    |
| Celery - Acres  | 779                     | 650                  | 614                  | -36                   | -5%                  | 0               | 0           | Х        | ,                   | ,                    |
| Lettuce - Acres   | 1,033                   | 955                  | 617                  | -338                  | -33%                 | x               | x           | X        | /                   | /                    |
| Spinach - Acres   | 898                     | 999                  | 790                  | -209                  | -23%                 | x               | x           | X        | /                   | /                    |
| Peppers - Acres   | 4,112                   | 4,015                | 3,892                | -123                  | -3%                  | 7               | 4           | X        | /                   | /                    |
| Pumpkins - Acres  | na                      | 5,430                | 4,658                | -772                  | /                    | na              | 57          | na       | /                   | /                    |
| Squash and zucchini - Acres   | na                      | 3,867                | 3,590                | -277                  | /                    | na              | 6           | na       | /                   | /                    |
| Pumpkins, squash and zucchini - Acres   | 7,765                   | 9,297                | 8,248                | -1,049                |                      | 80              | 63          | 75       | -5                  | -6.3                 |
| Asparagus, producing - Acres  | 2,255<br>576            | 3,245<br>556         | 2,744<br>427         | -501<br>-129          | -22%<br>-22%         | x               | x<br>0      | X<br>X   | /,                  | /                    |
| Asparagus, non-producing - Acres Other vegetables - Acres   | 5,716                   | 7,062                | 10,338               | -129<br>3,276         | -22%<br>57%          | X<br>X          | 108         | 37       | /                   | /                    |
| Farms reporting vegetable crops   | 3,710                   | 7,002                | 10,538               | 3,270                 | 37/8                 |                 | 108         | 37       | /                   | /                    |
| Total number of farms   | 59,728                  | 57,211               | na                   | -2,517                | -4%                  | 271             | 260         | na       |                     |                      |
| Total vegetables - Farms reporting  | 3,938                   | 3,909                | 3,527                | -29                   | -1%                  | 32              | 31          | 27       | -5                  | -15.6                |
| Sweet corn - Farms reporting  | 1,503                   | 1,399                | 1,146                | -104                  | -7%                  | 10              | 5           | 5        | -5                  | -50.0                |
| Tomatoes - Farms reporting  | 1,286                   | 1,429                | 1,422                | 143                   | 11%                  | 6               | 10          | 7        | 1                   | 16.7                 |
| Cucumbers - Farms reporting   | 930                     | 964                  | 921                  | 34                    | 4%                   | 4               | 5           | 3        | -1                  |                      |
| Green peas - Farms reporting  | 723                     | 763                  | 772                  | 40                    | 6%                   | 3               | 2           | 4        | 1                   | 33.3                 |
| Green and wax beans - Farms reporting   | 760                     | 852                  | 935                  | 92                    |                      | 6               | 4           | 5        | -1                  |                      |
| Cabbage - Farms reporting   | 461                     | 442                  | 496                  | -19                   |                      | 7               | 5           | 5        | -2                  |                      |
| Chinese cabbage - Farms reporting   | 74                      | 93                   | 143                  | 19                    |                      | 4               | 4           | 1        | -3                  |                      |
| Cauliflower - Farms reporting   | 359<br>365              | 327<br>346           | 329<br>400           | -32<br>-19            | -9%<br>-5%           | 6<br>7          | 3 2         | 2        | -4<br>-4            | -66.7<br>-57.1       |
| Broccoli - Farms reporting Brussels sprouts - Farms reporting                                       | 140                     | 145                  | 199                  | -19                   | -5%<br>4%            | 1               | 1           | 3<br>1   | - <del>4</del><br>0 | -57.1                |
| Carrots - Farms reporting   | 554                     | 648                  | 724                  | 94                    | 17%                  | 2               | 2           | 2        | 0                   | 0.0                  |
| Rutabagas and turnips - Farms reporting   | 177                     | 204                  | 270                  | 27                    | 15%                  | 0               | 1           | 2        | 2                   | 0.0                  |
| Beets - Farms reporting   | 509                     | 607                  | 773                  | 98                    | 19%                  | 2               | 4           | 3        | 1                   | 50.0                 |
| Radishes - Farms reporting  | 195                     | 246                  | 311                  | 51                    | 26%                  | 2               | 2           | 2        | 0                   | 0.0                  |
| Shallots and green onions - Farms reporting   | 574                     | 299                  | 367                  | -275                  | -48%                 | 4               | 2           | 1        | -3                  | -75.0                |
| Dry onions, yellow, Spanish, cooking, etc Farms reporting   | 226                     | 648                  | 687                  | 422                   | 187%                 | 4               | 4           | 2        | -2                  | -50.0                |
| Celery - Farms reporting  | 77                      | 102                  | 128                  | 25                    | 32%                  | 0               | 0           | 2        | 2                   | /                    |
| Lettuce - Farms reporting   | 343                     | 429                  | 542                  | 86                    | 25%                  | 3               | 5           | 3        | 0                   | 0.0                  |
| Spinach - Farms reporting   | 215                     | 250                  | 362                  | 35                    | 16%                  | 3               | 2           | 1        | -2                  |                      |
| Peppers - Farms reporting   | 697                     | 795                  | 780                  | 98                    | 14%                  | 6               | 8           | 5        | -1                  | -16.7                |
| Pumpkins - Farms reporting Squark and queskini. Farms reporting                                     | na                      | 1,130                | 1,016                | /,                    | //                   | na              | 14<br>7     | na       | /,                  | /                    |
| Squash and zucchini - Farms reporting Pumpkins, squash and zucchini - Farms reporting               | na<br>1,238             | 1,030<br>1,518       | 1,082<br>2,098       | 280                   | 23%                  | na<br>15        | 17          | na<br>20 | /                   | /<br>33.3            |
| Asparagus, producing - Farms reporting  | 309                     | 1,518<br>391         | 2,098<br>389         | 82                    |                      | 15              | 2           | 20       | 3                   | 300.0                |
| Asparagus, non-producing - Farms reporting  | 159                     | 132                  | 137                  | -27                   |                      | 2               | 0           | 1        | -1                  |                      |
| Other vegetables - Farms reporting  | 985                     | 1,057                | 1,283                | 72                    |                      | 7               | 11          | 10       | 3                   | 42.9                 |
| Sod, Greenhouse and Maple Taps  |                         |                      |                      |                       |                      |                 |             |          |                     |                      |
| Total area of Sod under cultivation for sale - Acres  | 28,674                  | 32,196               | 28,414               | -3,782                | -13%                 | х               | х           | 0        |                     |                      |
| Total area of nursery products - Acres  | 25,488                  | 27,079               | 25,270               | -1,809                | -7%                  | 1,154           | 1,250       | 993      | -161                | -14.0                |
| Total area of greenhouses in use on May 16, 2006 - Square feet                                      | 96,544,723              | 125,141,329          | 133,520,541          | 8,379,212             |                      | 731,153         | 879,559     | 706,602  | -24,551             |                      |
| Total area under glass, plastic or other protection - Square feet                                   | 96,544,723              | 126,589,790          | 135,076,388          | 8,486,598             | 9%                   | 731,153         | 919,559     | 706,602  | -24,551             | -3.4                 |
| Greenhouse flowers - Square feet  | 43,662,922              | 49,414,104           | 42,594,525           | -6,819,579            | -16%                 | 592,401         | 724,598     | 582,750  | -9,651              | -1.6                 |
| Greenhouse vegetables - Square feet   | 47,727,506              | 69,808,871           | 86,209,724           | 16,400,853            | 34%                  | х               | 68,005      | X        | /                   | /                    |
| Other greenhouse products - Square feet   | 5,154,295               | 5,918,354            | 4,716,292            | -1,202,062            | -23%                 | x               | 86,956      | X        | /                   | /                    |
| Total growing area for mushrooms - Square feet  Total area of Christmas troop grown for sale. Acres | 3,016,020               | 3,447,739            | 3,461,842            | 14,103                | 0%                   | 0               | 0           | X        | /,                  | /                    |
| Total area of Christmas trees grown for sale - Acres Sales of forest products in 2005 - Amount \$   | 21,766<br>20,587,058    | 15,795<br>18,568,858 | 14,715<br>11,335,962 | -1,080                | -5%<br>-35%          | 172<br>88,800   | x<br>67,613 | X<br>X   | /,                  | /                    |
| Taps on maple trees in 2006 - Number  | 20,587,058<br>1,304,995 | 18,568,858           | 11,335,962           | -7,232,896<br>197,052 | -35%<br>15%          | 88,800<br>2,748 | 415         | X        | /                   | /                    |
| Farms Reporting   | 1,304,333               | 1,311,333            | 1,300,031            | 137,032               | 1370                 | 2,740           | 413         | ^        | /                   | /                    |
| Total area of Sod under cultivation for sale - Farms reporting                                      | 135                     | 120                  | 122                  | 2                     | 1%                   | 2               | 1           | 0        | -2                  | -100.0               |
| Total area of nursery products - Farms reporting  | 1,443                   | 1,209                | 1,004                | -205                  |                      | 24              | 21          | 23       | -1                  |                      |
| Total area of greenhouses in use on May 16, 2006 - Farms reporting                                  | 2,012                   | 1,898                | 1,590                | -308                  |                      | 24              | 21          | 15       | -9                  |                      |

| Agriculture Statistics and Analysis Milton /   |                         | 0                       | ntario                  |                       |                 |            |              | Milton     |                       |                |
|--|-------------------------|-------------------------|-------------------------|-----------------------|-----------------|------------|--------------|------------|-----------------------|----------------|
| CLIENT Farm Statistics from Census   | 2001                    | 2006                    | 2011                    | 2001-2011             | 2001-2011       | 2001       | 2006         | 2011       | 2001-2011             | 2001-2011      |
|  |                         |                         |                         | Change                | %Change         |            |              |            | Change                | %Change        |
| otal area under glass, plastic or other protection - Farms reporting   | 2,012                   | 1,898                   | 1,592                   | -306                  |                 | 24         | 21           | 15         | -9                    | -37.5          |
| reenhouse flowers - Farms reporting reenhouse vegetables - Farms reporting                                     | 1,359<br>681            | 1,274<br>654            | 1,004<br>669            | -270<br>15            |                 | 18<br>9    | 15<br>3      | 10<br>2    | -8<br>-7              | -44.4<br>-77.8 |
| ther greenhouse products - Farms reporting   | 351                     | 282                     | 214                     | -68                   |                 | 6          | 5<br>5       | 5          | -7<br>-1              | -16.7          |
| otal growing area for mushrooms - Farms reporting  | 76                      | 85                      | 86                      | 1                     | 1%              | 0          | 0            | 1          | 1                     | -10.7          |
| otal area of Christmas trees grown for sale - Farms reporting  | 918                     | 725                     | 647                     | -78                   |                 | 10         | 10           | 7          | -3                    | -30.0          |
| ales of forest products in 2005 - Farms reporting  | 2,903                   | 2,485                   | 1,945                   | -540                  |                 | 11         | 8            | 5          | -6                    | -54.5          |
| aps on maple trees in 2006 - Farms reporting   | 2,588                   | 2,240                   | 2,673                   | 433                   |                 | 12         | 8            | 12         | 0                     | 0.0            |
| Livestock Inventory  |                         |                         |                         |                       |                 |            |              |            |                       |                |
| otal number of farms   | na                      | 57,211                  | na                      |                       |                 | na         | 260          | na         |                       |                |
| alves, under 1 year - Number   | 595,191                 | 526,552                 | 456,667                 | -69,885               | -11.5%          | 613        | х            | 381        | -232                  | -37.8          |
| teers, 1 year and over - Number  | 332,215                 | 311,989                 | 291,263                 | -20,726               |                 | 523        | х            | 194        | -329                  | -62.9          |
| otal heifers, 1 year and over - Number   | 449,326                 | 414,483                 | 372,934                 | -41,549               | -7.8%           | 700        | 887          | 654        | -46                   | -6.6           |
| eifers for slaughter or feeding - Number   | 170,811                 | 178,726                 | 157,803                 | -20,923               | 4.6%            | 369        | 694          | 489        | 120                   | 32.5           |
| eifers for beef herd replacement - Number  | 81,923                  | 48,756                  | 41,986                  | -6,770                |                 | 141        | 85           | X          | /                     |                |
| eifers for dairy herd replacement - Number   | 196,592                 | 187,001                 | 173,145                 | -13,856               |                 | 190        | 108          | X          | /                     |                |
| otal cows - Number   | 739,564                 | 707,091                 | 600,220                 | -106,871              | -4.4%           | 843        | 784          | 596        | -247                  | -29.3          |
| eef cows - Number  | 376,020                 | 377,354                 | 282,062                 | -95,292               |                 | 585        | х            | Х          | /                     | ,              |
| airy cows - Number   | 363,544                 | 329,737                 | 318,158                 | -11,579               |                 | 258        | X            | X          | /                     |                |
| ulls, 1 year and over - Number   | 24,435                  | 22,536                  | 20,297                  | -2,239                |                 | 38         | 29           | 29         | -9                    | -23.7          |
| otal cattle and calves - Number  | 2,140,731               | 1,982,651               | 1,741,381               | -241,270              |                 | 2,717      | 2,725        | 1,854      | -863                  | -31.8          |
| ams - Number   | 8,488                   | 7,115                   | 8,538                   | 1,423                 |                 | 46         | 20           | 36         | -10                   | -21.7<br>-59.3 |
| wes - Number<br>ambs - Number  | 176,818                 | 158,569                 | 184,626                 | 26,057                | -10.3%<br>-4.5% | 562<br>466 | 487          | 229<br>237 | -333<br>- <b>22</b> 9 | -59.:<br>-49.1 |
| otal sheep and lambs - Number  | 152,319<br>337,625      | 145,478<br>311,162      | 159,643<br>352,807      | 14,165<br>41,645      |                 | 1,074      | 411<br>918   | 502        | -572                  | -49<br>-53.3   |
| oars - Number  | 13,188                  | 9,235                   | 4,985                   | -4,250                |                 | 1,074<br>X | X<br>319     | 0          | -372                  | -55.5          |
| ows and gilts for breeding - Number  | 356,172                 | 417,999                 | 280,816                 | -137,183              | 17.4%           | X          | X            | 0          | ,                     |                |
| ursing and weaner pigs - Number  | 1,280,456               | 1,460,868               | 1,239,818               | -221,050              |                 | ×          | X            | 0          | ,                     |                |
| rower and finishing pigs - Number  | 1,807,530               | 2,062,490               | 1,563,027               | -499,463              | 14.1%           | x          | x            | X          | ,                     |                |
| otal pigs - Number   | 3,457,346               | 3,950,592               | 3,088,646               | -861,946              |                 | x          | х            | X          | ,                     |                |
| orses and ponies - Number  | 83,337                  | 97,285                  | 86,642                  | -10,643               | 16.7%           | 1,383      | 1,425        | 1,067      | -316                  | -22.8          |
| oats - Number  | 62,310                  | 76,114                  | 116,260                 | 40,146                | 22.2%           | 168        | x            | 117        | -51                   | -30.4          |
| /ild boars - Number  | 1,499                   | 1,006                   | 473                     | -533                  | -32.9%          | 0          | 0            | 0          | 0                     | ,              |
| link - Number  | 351,226                 | 395,672                 | 122,137                 | -273,535              | 12.7%           | 0          | 0            | 0          | 0                     |                |
| ox - Number  | 1,466                   | 918                     | na                      | /                     | -37.4%          | 0          | 0            | na         | /                     |                |
| ison (buffalo) - Number  | 3,755                   | 4,106                   | 2,320                   | -1,786                |                 | 0          | 0            | 0          | 0                     | ,              |
| amas and alpacas - Number  | 2,554                   | 4,332                   | 6,283                   | 1,951                 | 69.6%           | 16         | 29           | X          | /                     | ,              |
| eer (excluding wild deer) - Number   | 14,464                  | 8,031                   | 3,022                   | -5,009                |                 | x          | x            | 0          | /                     | ,              |
| lk - Number<br>roilers, roasters and Cornish - Number of birds   | 5,902                   | 3,550                   | 1,601                   | -1,949                |                 | 0          | 0<br>117,378 | 0          | 0                     | •              |
| ullets under 19 weeks, intended for laying - Number of birds   | na<br>5 200 119         | 29,151,442<br>4,809,018 | 31,901,308<br>4,773,819 | 2,749,866             |                 | na         | 117,378<br>X | na<br>X    | /                     | •              |
| unets under 19 weeks, intended for laying - Number of birds<br>aying hens, 19 weeks and over - Number of birds | 5,390,118<br>10,303,256 | 4,809,018<br>10,141,092 | 8,433,385               | -35,199<br>-1,707,707 |                 | x<br>1,283 | x<br>x       | 571        | -712                  | -55.5          |
| otal hens and chickens - Number of birds   | 43,624,696              | 44,101,552              | 46,902,316              | 2,800,764             |                 | 232,306    | 118,762      | 139,220    | -93,086               | -33<br>-40.1   |
| aying hens in hatchery supply flocks - Number of birds   | 1,775,443               | 1,724,450               | #REF!                   | 2,000,704             | -2.9%           | 232,300    | 0            | #REF!      | /                     | 40             |
| urkeys - Number of birds   | 3,402,697               | 3,556,250               | 3,483,828               | -72,422               |                 | 290        | 169          | X          | ,                     | ,              |
| ther poultry - Number of birds   | 1,433,518               | 2,677,339               | 1,369,622               | -1,307,717            |                 | 9,173      | 739          | 735        | -8,438                | -92.(          |
| hicks or other poultry hatched - Number of birds   | 210,870,722             | 230,861,567             | 224,375,126             | -6,486,441            |                 | 0          | 0            | 0          | 0                     |                |
| oneybees - Number of colonies  | 56,740                  | 64,591                  | 67,563                  | 2,972                 | 13.8%           | x          | 32           | 780        | /                     | ,              |
| ther pollinating bees - Number of gallons  | na                      | 1,734                   | 1,746                   | 12                    | /               | na         | х            | na         | /                     |                |
| arms reporting livestock   |                         |                         |                         |                       |                 |            |              |            |                       |                |
| otal number of farms   | 59,728                  | 57,211                  | na                      | -2,517                |                 | 271        | 260          | na         | /                     | _              |
| alves, under 1 year - Farms reporting  | 23,906                  | 20,942                  | 16,885                  | -2,964                |                 | 46         | 43           | 32         | -14                   | -30.4          |
| teers, 1 year and over - Farms reporting   | 9,234                   | 8,442                   | 6,807                   | -792                  |                 | 31         | 19           | 17         | -14                   | -45.2          |
| otal heifers, 1 year and over - Farms reporting  | 19,647                  | 16,374                  | 13,412                  | -3,273                |                 | 43         | 31           | 25         | -18                   | -41.9          |
| eifers for slaughter or feeding - Farms reporting  | 4,977                   | 6,089                   | 5,186                   | 1,112                 |                 | 18         | 17           | 12         | -6                    | -33.3          |
| eifers for beef herd replacement - Farms reporting   | 10,676                  | 7,160<br>5 927          | 5,845                   | -3,516                |                 | 27<br>7    | 14<br>4      | 14         | -13                   | -48.1          |
| eifers for dairy herd replacement - Farms reporting  | 7,374<br>22,774         | 5,837<br>20,352         | 4,767<br>16 178         | -1,537<br>-2,422      |                 | 7<br>45    | 4<br>37      | 4<br>28    | -3<br>-17             | -42.9<br>-37.8 |
| otal cows - Farms reporting  |                         | 20,352<br>15,017        | 16,178<br>11,567        | -2,422<br>-1 162      |                 | 45<br>38   | 37           | 28<br>25   | -17<br>-13            | -37.8<br>-34.2 |
| SHALL FORMS - EARLING FORMSTORD  | 16,179                  | 15,017                  | 11,567                  | -1,162                | -1.2%           | 36         | 21           | 25         | -13                   | -34.2          |
| eef cows - Farms reporting airy cows - Farms reporting   | 7,557                   | 6,092                   | 5,131                   | -1,465                | -19.4%          | 9          | 7            | 3          | -6                    | -66.7          |

| Agriculture Statistics and Analysis Milton / CLIENT   |                   | 0                 | ntario            |                     |                      |                 | Milton                 |          |                     |                      |  |
|---|-------------------|-------------------|-------------------|---------------------|----------------------|-----------------|------------------------|----------|---------------------|----------------------|--|
| Farm Statistics from Census   | 2001              | 2006              | 2011              | 2001-2011<br>Change | 2001-2011<br>%Change | 2001            | 2006                   | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |  |
| Total cattle and calves - Farms reporting   | 28,209            | 25,040            | 20,349            | -3,169              | -11.2%               | 64              | 54                     | 38       | -26                 | -40.6                |  |
| Rams - Farms reporting  | 3,130             | 2,658             | 2,909             | -472                | -15.1%               | 19              | 13                     | 9        | -10                 | -52.6                |  |
| Ewes - Farms reporting  | 3,808             | 3,225             | 3,374             | -583                | -15.3%               | 21              | 16                     | 9        | -12                 | -57.1                |  |
| Lambs - Farms reporting   | 3,375             | 2,892             | 3,022             | -483                | -14.3%               | 21              | 16                     | 12       | -9                  | -42.9                |  |
| Total sheep and lambs - Farms reporting   | 3,978             | 3,408             | 3,569             | -570                | -14.3%               | 25              | 21                     | 16       | -9                  | -36.0                |  |
| Boars - Farms reporting   | 2,560             | 1,854             | 1,057             | -706                | -27.6%               | 2               | 1                      | 0        | -2                  | -100.0               |  |
| Sows and gilts for breeding - Farms reporting   | 2,802             | 2,083             | 1,183<br>1,291    | -719<br>-604        | -25.7%               | 2               | <u>1</u><br>2          | 0        | -2<br>-2            | -100.0               |  |
| Nursing and weaner pigs - Farms reporting Grower and finishing pigs - Farms reporting   | 2,639<br>3,968    | 2,035<br>3,187    | 1,816             | -604<br>-781        | -22.9%<br>-19.7%     | 5               | 3                      | 2        | -2<br>-3            | -100.0<br>-60.0      |  |
| Total pigs - Farms reporting  | 4,972             | 4,070             | 2,556             | -902                | -19.7%               | 6               | 3                      | 2        | -3<br>-4            | -66.7                |  |
| Horses and ponies - Farms reporting   | 11,258            | 12,333            | 11,170            | 1,075               | 9.5%                 | 88              | 94                     | 69       | -19                 | -21.6                |  |
| Goats - Farms reporting   | 2,342             | 2,169             | 2,152             | -173                | -7.4%                | 15              | 12                     | 8        | -7                  | -46.7                |  |
| Wild boars - Farms reporting  | 58                | 38                | 14                | -20                 | -34.5%               | 0               | 0                      | 0        | 0                   | /                    |  |
| Mink - Farms reporting  | 59                | 59                | 62                | 0                   | 0.0%                 | 0               | 0                      | 0        | 0                   | ,                    |  |
| Fox - Farms reporting   | 58                | 10                | na                | -48                 | -82.8%               | 0               | 0                      | na       | /                   | ,                    |  |
| Bison (buffalo) - Farms reporting   | 58                | 71                | 60                | 13                  | 22.4%                | 0               | 0                      | 0        | 0                   | ,                    |  |
| Llamas and alpacas - Farms reporting  | 437               | 696               | 798               | 259                 | 59.3%                | 4               | 5                      | 5        | 1                   | 25.0                 |  |
| Deer (excluding wild deer) - Farms reporting  | 234               | 158               | 103               | -76                 | -32.5%               | 2               | 1                      | 0        | -2                  | -100.0               |  |
| Elk - Farms reporting   | 100               | 80                | 51                | -20                 | -20.0%               | 0               | 0                      | 0        | 0                   | /                    |  |
| Broilers, roasters and Cornish - Farms reporting  | 2,700             | 2,792             | 2,657             | 92                  | 3.4%                 | 13              | 15                     | 8        | -5                  | -38.5                |  |
| Pullets under 19 weeks, intended for laying - Farms reporting   | 1,023             | 844               | 1,022             | -179                | -17.5%               | 8               | 2                      | 3        | -5                  | -62.5                |  |
| Laying hens, 19 weeks and over - Farms reporting  | 6,427             | 5,609             | 5,402             | -818                | -12.7%               | 34              | 34                     | 19       | -15                 | -44.1                |  |
| Total hens and chickens - Farms reporting   | 8,306             | 7,397             | 7,263             | -909                | -10.9%               | 43              | 42                     | 26       | -17                 | -39.5                |  |
| Laying hens in hatchery supply flocks - Farms reporting   | 95                | 105               | #REF!             | 10                  | 10.5%                | 0               | 0                      | #REF!    | /                   | /                    |  |
| Turkeys - Farms reporting   | 1,026             | 983               | 926               | -43                 | -4.2%                | 5               | 6                      | 6        | 1                   | 20.0                 |  |
| Other poultry - Farms reporting   | 2,305             | 1,811             | 1,569             | -494                | -21.4%               | 15              | 16                     | 14       | -1                  | -6.7                 |  |
| Turkey production - Farms reporting   | 1,159             | 843               | 804               | -316                | -27.3%               | 7               | 3                      | 5        | -2                  | -28.6                |  |
| Turkey production - Kilograms   | na                | 82,431,752        | 87,178,740        | /                   | /                    | na              | 1,247                  | na       | /                   | /,                   |  |
| Turkey production - Pounds  | 162,456,662       | 181,730,894       | 192,196,210       | 19,274,232          | 11.9%                | 1,323           | 2,749                  | X        | /                   | /                    |  |
| Broilers, roasters and Cornish production - Farms reporting   | 2,700             | 2,180             | 2,401             | -520                | -19.3%               | 13              | 13                     | 8        | -5                  | -38.5                |  |
| Broilers, roasters and Cornish production - Kilograms   | na<br>767 FF6 883 | 385,642,413       | 436,781,542       | / 82 630 050        | 10.00/               | na<br>5,448,522 | 2,065,013<br>4,552,574 | na<br>X  | /                   | /                    |  |
| Broilers, roasters and Cornish production - Pounds Chicks or other poultry hatched - Farms reporting  | 767,556,883<br>48 | 850,195,933<br>34 | 962,938,406<br>28 | 82,639,050<br>-14   | 10.8%<br>-29.2%      | 3,446,322<br>0  | 4,552,574              | ^        | /                   | /                    |  |
| Honeybees - Farms reporting   | 955               | 981               | 1,068             | 26                  | 2.7%                 | 11              | 4                      | 9        | -2                  | -18.2                |  |
| Other pollinating bees - Farms reporting  | na                | 67                | 70                | /                   | 2.776                | na              | 1                      | na       | - <u>z</u>          | -16.2                |  |
| Farms Classified by NAICS   | Tiu.              | <u> </u>          | 70                | ,                   |                      | 110             |                        | Tiu.     | ,                   | ,                    |  |
| Total number of farms   | 55,092            | 57,211            | na                |                     | /                    | 238             | 260                    | na       | /                   |                      |  |
| Farms classified by industry group (NAICS classification) - Cattle ranching and farming   | 19,152            | 15,989            | 11,141            | -4,848              | -25%                 | 38              | 30                     | 13       | -25                 | -65.8                |  |
| Farms classified by industry group (NAICS classification) - Hog and pig farming   | 2,491             | 2,222             | 1,235             | -987                | -40%                 | 2               | 2                      | 0        | -2                  | -100.0               |  |
| Farms classified by industry group (NAICS classification) - Poultry and egg production  | 1,614             | 1,700             | 1,619             | -81                 | -5%                  | 10              | 9                      | 8        | -2                  | -20.0                |  |
| Farms classified by industry group (NAICS classification) - Sheep and goat farming  | 1,017             | 1,365             | 1,446             | 81                  | 8%                   | 6               | 8                      | 5        | -1                  | -16.7                |  |
| Farms classified by industry group (NAICS classification) - Other animal production   | 5,428             | 7,573             | 6,966             | -607                | -11%                 | 58              | 78                     | 60       | 2                   | 3.4                  |  |
| Farms classified by industry group (NAICS classification) - Oilseed and grain farming   | 13,371            | 13,056            | 15,818            | 2,762               | 21%                  | 42              | 39                     | 44       | 2                   | 4.8                  |  |
| Farms classified by industry group (NAICS classification) - Vegetable and melon farming   | 1,416             | 1,769             | 1,531             | -238                | -17%                 | 13              | 12                     | 10       | -3                  | -23.1                |  |
| Farms classified by industry group (NAICS classification) - Fruit and tree nut farming  | 1,739             | 1,892             | 1,548             | -344                | -20%                 | 10              | 10                     | 9        | -1                  | -10.0                |  |
| Farms classified by industry group (NAICS classification) - Greenhouse, nursery and floriculture production   | 2,430             | 2,822             | 2,372             | -450                | -19%                 | 32              | 41                     | 34       | 2                   | 6.3                  |  |
| Farms classified by industry group (NAICS classification) - Other crop farming  | 6,434             | 8,823             | 8,274             | -549                | -9%                  | 27              | 31                     | 26       | -1                  | -3.7                 |  |
| Farms by NAICS Subtypes   |                   |                   |                   |                     |                      |                 |                        |          |                     |                      |  |
| Farms classified by industry (NAICS classification) - Dairy cattle and milk production  | 6,414             | 4,937             | 4,036             | -901                | -14%                 | 5               | 4                      | 2        | -3                  | -60.0                |  |
| Farms classified by industry (NAICS classification) - Beef cattle ranching and farming, including feedlots  | 13,669            | 11,052            | 7,105             | -3,947              | -29%                 | 35<br>2         | 26<br>2                | 11<br>0  | -24<br>-2           | -68.6                |  |
| Farms classified by industry (NAICS classification) - Hog and pig farming  Farms classified by industry (NAICS classification) - Chicken agg production                           | 2,454             | 2,222<br>599      | 1,235<br>566      | -987<br>-33         | -40%                 |                 | 2                      | · ·      | -2                  | -100.0               |  |
| Farms classified by industry (NAICS classification) - Chicken egg production Farms classified by industry (NAICS classification) - Broiler and other meat-type chicken production | na<br>na          | 834               | 816               | -33<br>-18          | /                    | na<br>na        | 1                      | na<br>na | /                   | /                    |  |
| Farms classified by industry (NAICS classification) - Broiler and other meat-type chicken production  Farms classified by industry (NAICS classification) - Turkey production     | na                | 834<br>116        | 109               | -18<br>-7           | /,                   | na<br>na        | ,                      | na<br>na | /                   | /                    |  |
| Farms classified by industry (NAICS classification) - Poultry hatcheries  | na                | 15                | 109               | -7<br>-4            | /                    | na              | 0                      | na       | /                   | /                    |  |
| Farms classified by industry (NAICS classification) - Pounty flatchenes  Farms classified by industry (NAICS classification) - Combination poultry and egg production             | na                | 43                | 46                | 3                   | //                   | na              | 1                      | na       | ,                   | ,                    |  |
| Farms classified by industry (NAICS classification) - Other poultry production  | na                | 93                | 71                | -22                 | //                   | na              | 0                      | na       | ,                   | ,                    |  |
| Farms classified by industry (NAICS classification) - Sheep farming   | na                | 1,021             | 1,052             | 31                  | //                   | na              | 8                      | na       | ,                   | ,                    |  |
| Farms classified by industry (NAICS classification) - Goat farming  | na                | 344               | 394               | 50                  | <i>'</i> /           | na              | 0                      | na       | ,                   | ,                    |  |
| Farms classified by industry (NAICS classification) - Apiculture  | na                | 410               | 477               | 67                  | /                    | na              | 1                      | na       | ,                   | ,                    |  |

| Agriculture Statistics and Analysis Milton / CLIENT  |                | C                       | Intario                 |                     |                      |             |                  | Milton      |                     |                      |
|--|----------------|-------------------------|-------------------------|---------------------|----------------------|-------------|------------------|-------------|---------------------|----------------------|
| Farm Statistics from Census  | 2001           | 2006                    | 2011                    | 2001-2011<br>Change | 2001-2011<br>%Change | 2001        | 2006             | 2011        | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farms classified by industry (NAICS classification) - Horse and other equine production  | na             | 4,297                   | 3,894                   | -403                | /                    | na          | 67               | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Fur bearing animal and rabbit production   | na             | 112                     | 113                     | 1                   | /                    | na          | 0                | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Livestock combination farming  | na             | 2,464                   | 2,278                   | -186                | /                    | na          | 9                | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - All other miscellaneous animal production  | na             | 290                     | 204<br>5,250            | -86<br>-562         | /                    | na<br>na    | 1<br>23          | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Soybean farming Farms classified by industry (NAICS classification) - Oilseed (except soybean) farming | na<br>na       | 5,812<br>25             | 72                      | -362<br>47          | /                    | na          | 0                | na<br>na    | /                   | /                    |
| Farms classified by industry (NAICS classification) - Onseed (except soybean) farming  | na             | 152                     | 114                     | -38                 | /                    | na          | 0                | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Wheat farming  | na             | 953                     | 1,232                   | 279                 | ,                    | na          | 3                | na          | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Corn farming   | na             | 1,694                   | 4,066                   | 2,372               | ,                    | na          | 6                | na          | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Other grain farming  | na             | 4,420                   | 5,084                   | 664                 | /                    | na          | 7                | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Potato farming   | na             | 243                     | 170                     | -73                 | /                    | na          | 0                | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Other vegetable (except potato) and melon farming  | na             | 1,526                   | 1,361                   | -165                | /                    | na          | 12               | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Fruit and tree nut farming   | na             | 1,892                   | 1,548                   | -344                | /                    | na          | 10               | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Mushroom production  | na             | 68                      | 66                      | -2                  | /                    | na          | 0                | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Other food crops grown under cover   | na             | 312                     | 303                     | -9                  | /                    | na          | 1                | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Nursery and tree production  | na             | 1,474                   | 1,236                   | -238                | /                    | na          | 27               | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Floriculture production  | na             | 968                     | 767                     | -201                | /                    | na          | 13<br>0          | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Tobacco farming Farms classified by industry (NAICS classification) - Hay farming                      | na             | 560<br>5,917            | 137<br>5,600            | -423<br>-317        | /                    | na          | 20               | na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Fruit and vegetable combination farming  | na<br>na       | 167                     | 179                     | -317<br>12          | /                    | na<br>na    | 1                | na<br>na    | /                   | /                    |
| Farms classified by industry (NAICS classification) - All other miscellaneous crop farming   | na             | 2,179                   | 1,942                   | -237                | /                    | na          | 10               | na          | /                   | /                    |
| Selected Machinery Data  |                |                         | _,,,                    |                     | ,,                   |             |                  |             | ,                   | ,                    |
| Total number of farms  | na             | 57,211                  | na                      | 1                   | /                    | na          | 260              | na          | /                   | /                    |
| Total value of land and buildings - Farms reporting  | 59,728         | 57,211                  | 51,950                  | -2,517              | -4%                  | 271         | 260              | 209         | -62                 | -22.9                |
| Total value of land and buildings - Market value \$  | 40,898,278,324 | 55,912,249,481          | 75,817,763,880          | 15,013,971,157      | 37%                  | 305,098,296 | 395,276,400      | 526,129,919 | 221,031,623         | 72.4                 |
| Value of land and buildings, owned - Farms reporting   | 57,288         | 55,289                  | 49,960                  | -1,999              | -3%                  | 254         | 238              | 198         | -56                 | -22.0                |
| Value of land and buildings, owned - Market value \$ DON'T UNDERSTAND THE DIFFERENCE IN VALUES BETWEEN 01 AND 06   | 29,540,809,757 | 40,121,575,084          | 53,514,373,781          | 10,580,765,327      | 36%                  | 179,269,596 | 283,133,900      | 319,876,752 | 140,607,156         | 78.4                 |
| Value of land and buildings, rented or leased from others - Farms reporting  | 22,200         | 21,675                  | 20,272                  | -525                | -2%                  | 79          | 71               | 58          | -21                 | -26.6                |
| Value of land and buildings, rented or leased from others - Market value \$  | 11,357,468,567 | 15,790,674,397          | 22,303,390,099          | 4,433,205,830       | 39%                  | 125,828,700 | 112,142,500      | 206,253,167 | 80,424,467          | 63.9                 |
| Tractors under 60 hp - Farms reporting   | na             | 44,117                  | 38,548                  | /                   | /                    | na          | 211              | na          | /                   | /                    |
| Tractors under 60 hp - Total number  | na             | 102,057                 | 88,287                  | /                   | /                    | na          | 517              | na          | /                   | /                    |
| Tractors under 60 hp - Market value \$   | na             | 624,625,930             | 555,736,781             | /                   | /                    | na          | 3,466,451        | na          | /                   | /                    |
| Tractors from 60 to 99 hp - Farms reporting  | na             | 33,065                  | 30,054                  | /                   | /                    | na          | 109              | na          | /                   | /                    |
| Tractors from 60 to 99 hp - Total number  Tractors from 60 to 99 hp - Market value \$  | na<br>na       | 53,953<br>1,038,762,791 | 50,133<br>946,061,862   | /                   | /                    | na<br>na    | 178<br>3,800,059 | na<br>na    | /                   | /                    |
| Tractors under 100 hp - Farms reporting  | 53,709         | 52,002                  | 68,602                  | -1,707              | -3%                  | 239         | 239              | 257         | 18                  | 7.5                  |
| Tractors under 100 hp - Total number   | 55,765<br>na   | 156,010                 | 138,420                 | 1,707               | /                    | na          | 695              | na          | /                   | /.5                  |
| Tractors under 100 hp - Market value \$  | 1,569,822,309  | 1,663,388,721           | 1,501,798,643           | 93,566,412          | 6%                   | 5,664,765   | 7,266,510        | 6,573,185   | 908,420             | 16.0                 |
| Tractors from 100 to 149 hp - Farms reporting  | 16,118         | 15,728                  | 15,410                  | -390                | -2%                  | 42          | 36               | 38          | -4                  | -9.5                 |
| Tractors from 100 to 149 hp - Total number   | na             | 21,409                  | 22,318                  | /                   | /                    | na          | 55               | na          | /                   | /                    |
| Tractors from 100 to 149 hp - Market value \$  | 643,788,622    | 713,927,553             | 781,540,436             | 70,138,931          | 11%                  | 1,415,714   | 1,495,818        | 1,603,404   | 187,690             | 13.3                 |
| Tractors over 149 hp - Farms reporting   | 5,695          | 5,859                   | 6,761                   | 164                 | 3%                   | 17          | 16               | 18          | 1                   | 5.9                  |
| Tractors over 149 hp - Total number  | na             | 8,157                   | 10,668                  | /                   | /                    | na          | 20               | na          | /                   | /                    |
| Tractors over 149 hp - Market value \$   | 393,858,376    | 484,621,136             | 743,159,923             | 90,762,760          | 23%                  | 773,927     | 1,051,388        | 1,946,000   | 1,172,073           | 151.4                |
| Total tractors - Farms reporting   | 55,449         | 53,334                  | 48,253                  | -2,115              | -4%                  | 249         | 244              | 198         | -51                 | -20.5                |
| Total tractors - Total number  Total tractors - Market value S   | 183,704        | 185,576                 | 171,406                 | 1,872               | 1%                   | 735         | 770              | 610         | -125                | -17.0                |
| Total farm trucks - Farms reporting  | na<br>8,530    | 2,861,937,410<br>45,034 | 3,026,499,002<br>40,913 | /<br>36,504         | /<br>428%            | na<br>52    | 9,813,716<br>186 | na<br>152   | 100                 | /<br>192.3           |
| Total farm trucks - Farms reporting  Total farm trucks - Total number  | 8,530<br>na    | 45,034<br>69,692        | 40,913<br>65,263        | 30,304<br>/         | 420%                 | na          | 321              | na          | 100                 | 192.3                |
| Total farm trucks - Market value \$  | 815,787,013    | 879,979,374             | 871,432,496             | 64,192,361          | 8%                   | 4,613,302   | 4,229,886        | 6,770,071   | 2,156,769           | 46.8                 |
| Pick-ups and cargo vans - Farms reporting  | 45,881         | 43,258                  | 38,677                  | -2,623              | -6%                  | 186         | 173              | 136         | -50                 | -26.9                |
| Pick-ups and cargo vans - Total number   | na             | 55,863                  | 51,358                  | _,:_5               | /                    | na          | 236              | na          | /                   | _5.5                 |
| Pick-ups and cargo vans - Market value \$  | 664,384,571    | 696,453,650             | 658,140,298             | 32,069,079          | 5%                   | 3,225,335   | 2,990,185        | 3,094,221   | -131,114            | -4.1                 |
| Other farm trucks - Farms reporting  | 8,530          | 8,959                   | 8,808                   | 429                 | 5%                   | 52          | 52               | 50          | -2                  | -3.8                 |
| Other farm trucks - Total number   | na             | 13,829                  | 13,904                  | /                   | /                    | na          | 85               | na          | /                   | /                    |
| Other farm trucks - Market value \$  | 151,402,442    | 183,525,724             | 213,292,198             | 32,123,282          | 21%                  | 1,387,967   | 1,239,701        | 3,675,850   | 2,287,883           | 164.8                |
| Cars and other passenger vehicles - Farms reporting  | 30,373         | 27,200                  | 19,713                  | -3,173              | -10%                 | 123         | 110              | 75          | -48                 | -39.0                |
| Cars and other passenger vehicles -Total number  | na             | 31,502                  | 22,774                  | /                   | /                    | na          | 132              | na          | /                   | /                    |
| Cars and other passenger vehicles - Market value \$  | 385,663,028    | 354,755,466             | 250,359,201             | -30,907,562         | -8%                  | 1,880,939   | 1,648,620        | 1,266,000   | -614,939            | -32.7                |
| Tillage, cultivation, seeding and planting equipment - Farms reporting   | 40,054         | 37,461                  | 30,993                  | -2,593              | -6%                  | 135         | 126              | 79          | -56                 | -41.5                |
| Tillage, cultivation, seeding and planting equipment - Total number  | na             | 151,171                 | na                      | /                   | /                    | na          | 470              | na          | /                   | /                    |

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|---|---------------------|-----------------------|------------------|---------------------|----------------------|-------------|---------------|-------------|---------------------|----------------------|--|--|
| Farm Statistics from Census   | 2001                | 2006                  | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change | 2001        | 2006          | 2011        | 2001-2011<br>Change | 2001-2011<br>%Change |  |  |
| Tillage, cultivation, seeding and planting equipment - Market value \$                            | 665,377,368         | 735,033,507           | 805,078,403      | 69,656,139          | 10%                  | 1,774,234   | 2,313,115     | 2,282,521   | 508,287             | 28.6                 |  |  |
| Combines - Farms reporting  | 16,478              | 14,732                | 12,972           | -1,746              | -11%                 | 40          | 35            | 23          | -17                 | -42.5                |  |  |
| Combines - Total number   | 17,498              | 15,982                | 14,282           | -1,516              | -9%                  | 44          | 39            | 28          | -16                 | -36.4                |  |  |
| Combines - Market value \$  | na<br>22.003        | 562,195,454           | 679,263,750      | (10                 | 20/                  | na<br>73    | 833,114       | na          | 7                   | 7                    |  |  |
| Swathers and mower-conditioners - Farms reporting Swathers and mower-conditioners - Total number  | 23,093              | 22,474<br>26,473      | 18,392<br>21,322 | -619<br>233         | -3%<br>1%            | 72<br>83    | 64<br>70      | 45<br>49    | -27<br>-34          | -37.5<br>-41.0       |  |  |
| Swathers and mower-conditioners - Total number  Swathers and mower-conditioners - Market value \$ | 26,240<br>na        | 26,473<br>147,325,430 | 137,187,541      | 233                 | 1%                   | na          | 356,474       | na          | -34                 | -41.U<br>/           |  |  |
| Balers - Farms reporting  | 27,708              | 25,130                | 21,510           | -2,578              | -9%                  | 11a<br>77   | 550,474<br>68 | 55          | -22                 | -28.6                |  |  |
| Balers - Total number   | 35,385              | 33,052                | 28,916           | -2,333              | -7%                  | 101         | 91            | 73          | -28                 | -28.0                |  |  |
| Balers - Market value \$  | 201,858,933         | 218,819,021           | 215,588,329      | 16,960,088          | 8%                   | 533,627     | 587,597       | 592,101     | 58,474              | 11.0                 |  |  |
| Forage harvesters - Farms reporting   | 10,080              | 8,436                 | 6,827            | -1,644              | -16%                 | 22          | 14            | 10          | -12                 | -54.5                |  |  |
| Forage harvesters - Total number  | 35,258              | 9,601                 | 7,832            | -25,657             | -73%                 | x           | 17            | 11          | /                   | /                    |  |  |
| Forage harvesters - Market value \$   | 84,855,238          | 91,890,629            | 99,855,705       | 7,035,391           | 8%                   | 152,991     | 43,789        | 88,525      | -64,466             | -42.1                |  |  |
| Irrigation equipment - Farms reporting  | 4,473               | 3,783                 | 3,273            | -690                | -15%                 | 27          | 33            | 19          | -8                  | -29.6                |  |  |
| Irrigation equipment - Market value \$  | 121,640,068         | 127,444,328           | 112,962,911      | 5,804,260           | 5%                   | 491,580     | 850,983       | 834,800     | 343,220             | 69.8                 |  |  |
| All other farm machinery, workshop and office equipment - Farms reporting                         | 45,208              | 43,296                | 41,628           | -1,912              | -4%                  | 189         | 170           | 150         | -39                 | -20.6                |  |  |
| All other farm machinery, workshop and office equipment - Market value \$                         | 990,678,994         | 1,096,511,712         | 1,417,978,711    | 105,832,718         | 11%                  | 3,149,402   | 4,615,877     | 5,558,189   | 2,408,787           | 76.5                 |  |  |
| Value of all farm machinery and equipment - Farms reporting                                       | 59,728              | 57,211                | 51,950           | -2,517              | -4%                  | 271         | 260           | 209         | -62                 | -22.9                |  |  |
| Value of all farm machinery and equipment - Market value \$                                       | 6,564,007,507       | 7,075,892,331         | 7,616,206,049    | 511,884,824         | 8%                   | 22,363,705  | 25,293,171    | 29,312,961  | 6,949,256           | 31.1                 |  |  |
| Value of livestock and poultry - Farms reporting  | 40,249              | 37,463                | 32,080           | -2,786              | -7%                  | 177         | 163           | 123         | -54                 | -30.5                |  |  |
| Value of livestock and poultry - farms Market value \$  | 3,067,497,674       | 2,348,654,689         | 2,269,367,570    | -718,842,985        | -23%                 | 6,353,443   | 4,423,180     | 4,318,623   | -2,034,820          | -32.0                |  |  |
| Total farm capital - Farms reporting  | 59,728              | 57,211                | 51,950           | -2,517              | -4%                  | 271         | 260           | 209         | -62                 | -22.9                |  |  |
| Total farm capital - Market value \$  | 50,529,783,505      | 65,336,796,501        | 85,703,337,499   | 14,807,012,996      | 29%                  | 333,815,444 | 424,992,751   | 559,761,503 | 225,946,059         | 67.7                 |  |  |
| Calculated Tractor Variable - under 100 hp fr   | 53,709              | 77,182                | 68,602           | 23,473              | 44%                  | 239         | 320           | 257         | 18                  | 7.5                  |  |  |
| Calculated Tractor Variable - under 100 hp number   | na<br>4 500 033 300 | 156,010               | 138,420          | 02.566.442          | /                    | na          | 695           | na          | /                   | 15.0                 |  |  |
| Calculated Tractor Variable - under 100 hp value  | 1,569,822,309       | 1,663,388,721         | 1,501,798,643    | 93,566,412          | 6%                   | 5,664,765   | 7,266,510     | 6,573,185   | 908,420             | 16.0                 |  |  |
| Farm Value  |                     |                       |                  |                     |                      |             |               |             |                     |                      |  |  |
| Value of all farm machinery and equipment - Market value \$                                       | 6,564,007,507       | 7,075,892,331         | 7,616,206,049    | 540,313,718         | 8%                   | 22,363,705  | 25,293,171    | 29,312,961  | 6,949,256           | 31.1                 |  |  |
| Value of livestock and poultry - farms Market value \$  | 3,067,497,674       | 2,348,654,689         | 2,269,367,570    | -79,287,119         | -3%                  | 6,353,443   | 4,423,180     | 4,318,623   | -2,034,820          | -32.0                |  |  |
| Land and Buildings - Market Value   | 40,898,278,324      | 55,912,249,481        | 75,817,763,880   |                     |                      | 305,098,296 | 395,276,400   | 526,129,919 | 221,031,623         | 72.4                 |  |  |
| Total farm capital - Market value \$  | 50,529,783,505      | 65,336,796,501        | 85,703,337,499   | 20,366,540,998      | 40%                  | 333,815,444 | 424,992,751   | 559,761,503 | 225,946,059         | 67.7                 |  |  |
| Computer Use  |                     |                       |                  |                     |                      |             |               |             |                     |                      |  |  |
| Total number of farms using computers   | 23,552              | 26,260                | 30,381           | /                   | /                    | 133         | 129           | 121         | -12                 | -9.0                 |  |  |
| Farms using computers for - Bookkeeping, payroll or tax preparation                               | 17,832              | 18,458                | na               | /                   | /                    | 102         | 91            | na          | /                   | /                    |  |  |
| Farms using computers for - Livestock or crop record keeping                                      | 9,031               | 8,596                 | na               | /                   | /                    | 52          | 45            | na          | /                   | /                    |  |  |
| Farms using computers for - Word processing (writing letters, labels, etc.)                       | 15,184              | 16,874                | na               | /                   | /                    | 105         | 97            | na          | /                   | /                    |  |  |
| Farms using computers for - Desktop publishing (brochures, flyers, etc)                           | na                  | 4,570                 | na               | /                   | /                    | na          | 28            | na          | /                   | /                    |  |  |
| Farms using computers for - Banking   | na                  | 12,660                | na               | /                   | /                    | na          | 65            | na          | /                   | /                    |  |  |
| Farms using computers for - Internet  | 17,371              | 20,270                | 28,614           | /                   | /                    | 105         | 100           | 110         | 5                   | 4.8                  |  |  |
| Farms using computers for - E-mail  | 15,681              | 18,823                | na               | /                   | /                    | 104<br>0    | 102           | na          | /                   | /                    |  |  |
| Land owned, leased  | 139                 | 34                    | na               |                     | /                    | U           | 0             | na          |                     | /                    |  |  |
| Total number of farms   | 59,728              | 57,211                | na               | -2,517              | -4%                  | 271         | 260           | na          |                     |                      |  |  |
| Total area of land operated by this operation - Farms reporting                                   | 59,728              | 57,211                | na               | -2,517              | -4%<br>-4%           | 271         | 260           | na          | ,                   | ,                    |  |  |
| Total area of land operated by this operation - Acres   | 13,507,357          | 13,310,216            | na               | -197,141            | -1%                  | 33,531      | 31,116        | na          | ,                   | ,                    |  |  |
| Total area of land operated by this operation - Farms reporting                                   | 57,156              | 55,179                | na               | -1,977              | -3%                  | 254         | 237           | na          | ,                   | ,                    |  |  |
| Historical comparison component of total area owned - Acres                                       | 9,373,178           | 8,889,694             | na               | -483,484            | -5%                  | 18,054      | x             | na          | ,                   | ,                    |  |  |
| Historical comparison component of total area rented - Farms reporting                            | 22,055              | 21,508                | na               | -547                | -2%                  | 79          | 71            | na          | ,                   | ,                    |  |  |
| Historical comparison component of total area rented - Acres                                      | 4,134,179           | 4,420,522             | na               | 286,343             | 7%                   | 15,477      | x             | na          | ,                   | ,                    |  |  |
| Historical comparison component of area leased from governments - Farms reporting                 | 1,041               | 784                   | na               | -257                | -25%                 | 10          | 6             | na          | /                   | /                    |  |  |
| Historical comparison component of area leased from governments - Acres                           | 114,388             | x                     | na               | /                   | /                    | 703         | х             | na          | /                   | /                    |  |  |
| Historical comparison component of area rented or leased from others - Farms reporting            | 19,944              | 20,182                | na               | 238                 | 1%                   | 72          | 67            | na          | /                   | /                    |  |  |
| Historical comparison component of area rented or leased from others - Acres                      | 3,629,128           | 3,987,629             | na               | 358,501             | 10%                  | 14,176      | 13,217        | na          | /                   | /                    |  |  |
| Historical comparison component of area crop-shared from others - Farms reporting                 | 3,346               | 2,489                 | na               | -857                | -26%                 | 5           | 6             | na          | /                   | /                    |  |  |
| Historical comparison component of area crop-shared from others - Acres                           | 390,663             | x                     | na               | /                   | /                    | 598         | 638           | na          | /                   | /                    |  |  |
| Total area owned - Farms reporting  | 57,156              | 55,208                | 49,886           | -1,948              | -3%                  | 254         | 237           | 197         | -57                 | -22.4                |  |  |
| Total area owned - Acres  | 9,373,178           | 9,613,544             | 8,952,054        | 240,366             | 3%                   | 18,054      | 18,022        | 13,477      | -4,577              | -25.4                |  |  |
| Area leased from governments - Farms reporting  | 1,041               | 784                   | 728              | -257                | -25%                 | 10          | 6             | 4           | -6                  | -60.0                |  |  |
| Area leased from governments - Acres  | 114,388             | 115,134               | 97,779           | 746                 | 1%                   | 703         | 1,214         | 527         | -176                | -25.0                |  |  |

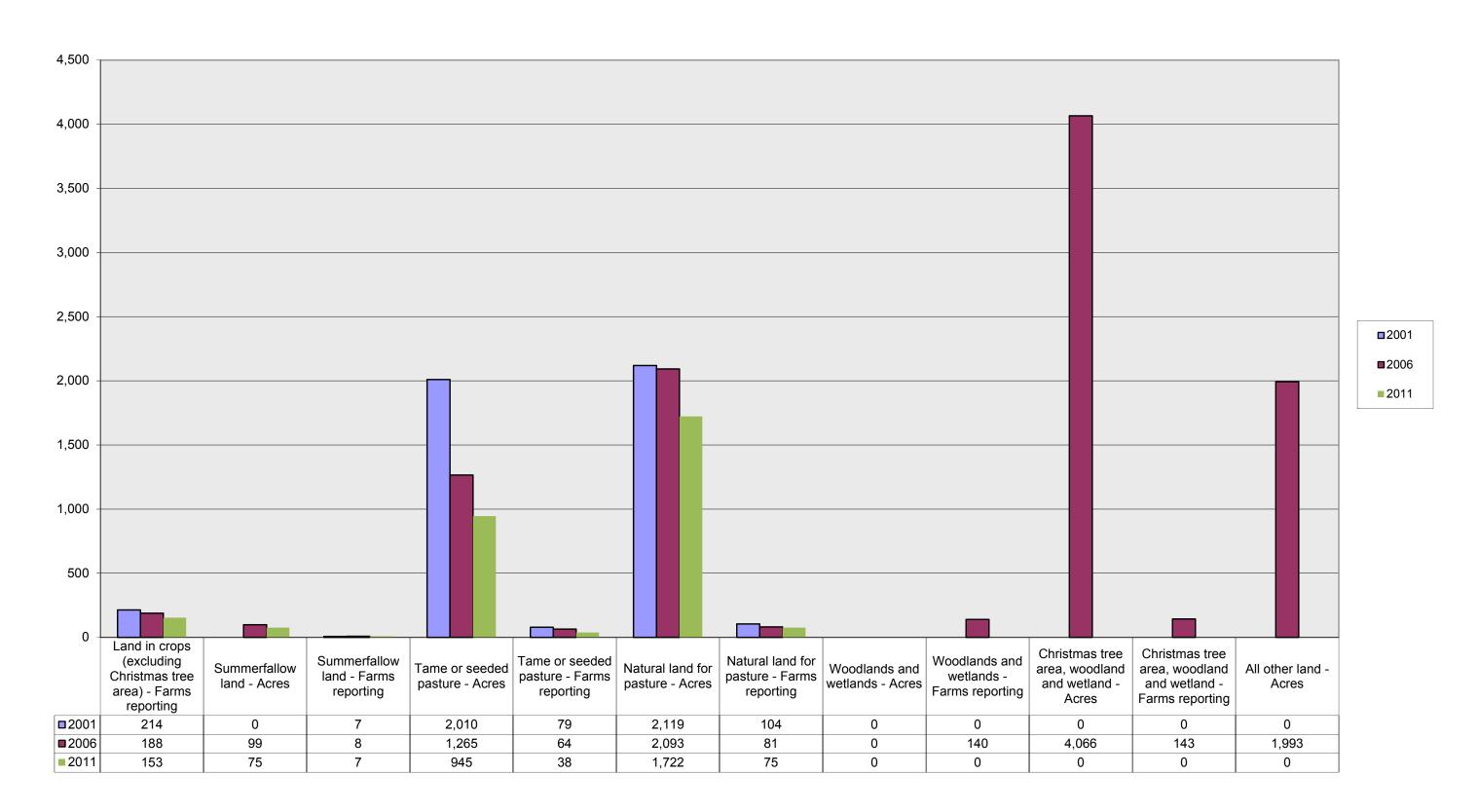
| Agriculture Statistics and Analysis Milton / CLIENT  |                   | Milton           |                   |                     |                      |              |             |             |                     |                      |
|--|-------------------|------------------|-------------------|---------------------|----------------------|--------------|-------------|-------------|---------------------|----------------------|
| Farm Statistics from Census  | 2001              | 2006             | 2011              | 2001-2011<br>Change | 2001-2011<br>%Change | 2001         | 2006        | 2011        | 2001-2011<br>Change | 2001-2011<br>%Change |
| Area rented or leased from others - Farms reporting  | 19,944            | 18,436           | 16,762            | -1,508              | -8%                  | 72           | 60          | 48          | -24                 | -33.3                |
| Area grand about from others - Acres   | 3,629,128         | 3,767,400        | 3,755,724         | 138,272             | 4%                   | 14,176       | 12,930      | 13,965      | -211                | -1.5                 |
| Area crop-shared from others - Farms reporting Area crop-shared from others - Acres  | 3,346<br>390,663  | 2,489<br>323,394 | 2,316<br>305,202  | -857<br>-67,269     | -26%<br>-17%         | 5<br>598     | 6<br>638    | 4<br>240    | -1<br>-358          | -20.0<br>-59.9       |
| Other area used by this operation - Farms reporting  | 390,003<br>na     | 2,997            | 3,239             | -07,209             | -1//6                | na           | 11          | na          | -336                | -39.9                |
| Other area used by this operation - Acres  | na                | 252,348          | 242,053           | ,                   | /                    | na           | 816         | na          | ,                   | /                    |
| Total area of land owned, leased, rented, crop-shared or used by this operation - Farms reporting  | 59,728            | 57,211           | 51,950            | -2,517              | -4%                  | 271          | 260         | 209         | -62                 | -22.9                |
| Total area of land owned, leased, rented, crop-shared or used by this operation - Acres  | 13,507,357        | 14,071,820       | 12,668,236        | 564,463             | 4%                   | 33,531       | 33,620      | 27,896      | -5,635              | -16.8                |
| Area rented or leased to others - Farms reporting  | na                | 8,031            | 9,374             | ,                   | /                    | na           | 36          | na          | . /                 | /                    |
| Area rented or leased to others - Acres  | na                | 607,920          | 684,576           | /                   | /                    | na           | 2,333       | na          | /                   | /                    |
| Area crop-shared to others - Farms reporting   | na                | 1,547            | na                | /                   | /                    | na           | 3           | na          | /                   | /                    |
| Area crop-shared to others - Acres   | na                | 111,338          | na                | /                   | /                    | na           | 130         | na          | /                   | /                    |
| Other area used by others - Farms reporting  | na                | 930              | na                | /                   | /                    | na           | 5           | na          | /                   | /                    |
| Other area used by others - Acres  | na                | 42,346           | na                | /                   | /                    | na           | 41          | na          | /                   | /                    |
| Total area of land used by others - Farms reporting  | na                | 10,107           | 9,374             | /                   | /                    | na           | 41          | na          | /                   | /                    |
| Land Management (tillage, fertility, crop protection)  | na                | 761,604          | 684,576           | /                   | /]                   | na           | 2,504       | na          | /                   | /                    |
| Total number of farms  | na                | 57,211           | na                | 1                   | /                    | na           | 260         | na          | 1                   | /                    |
| Weed control on summerfallow land, chemical only - Farms reporting   | 112               | 37,211<br>86     | 90                | -26                 | -23%                 | 0            | 1           | 1           | 1                   | /                    |
| Weed control on summerfallow land, chemical only - Acres   | 3,695             | 2,671            | 1,578             | -1,024              | -28%                 | 0            | X           | X           | /                   | ,                    |
| Weed control on summerfallow land, tillage only - Farms reporting  | 1,092             | 811              | 857               | -281                | -26%                 | 6            | 6           | 4           | -2                  | -33.3                |
| Weed control on summerfallow land, tillage only - Acres  | 22,998            | 19,886           | 857               | -3,112              | -14%                 | 129          | x           | 4           | -125                | -96.9                |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Farms Reporting   | 321               | 228              | 200               | -93                 | -29%                 | 1            | 2           | 2           | 1                   | 100.0                |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Acres   | 8,482             | 6,837            | 4,545             | -1,645              | -19%                 | x            | х           | X           | /                   | /                    |
| Use of herbicides - Farms reporting  | 31,544            | 27,034           | 25,695            | -4,510              | -14%                 | 90           | 79          | 66          | -24                 | -26.7                |
| Use of herbicides - Acres  | 5,458,514         | 5,433,806        | 5,923,725         | -24,708             | 0%                   | 15,410       | 13,381      | 13,161      | -2,249              | -14.6                |
| Use of insecticides - Farms reporting  | 9,370             | 9,129            | 7,076             | -241                | -3%                  | 47           | 31          | 33          | -14                 | -29.8                |
| Use of insecticides - Acres  | 9,370             | 1,259,747        | 1,173,027         | 1,250,377           | 13344%               | 47           | 3,412       | 2,792       | 2,745               | 5,840.4              |
| Use of fungicides - Farms reporting  | 5,712             | 5,691<br>653,787 | 7,062             | -21                 | 0%<br>36%            | 34<br>2,573  | 17<br>1,023 | 18<br>1,075 | -16                 | -47.1<br>-58.2       |
| Use of fungicides - Acres Use of commercial fertilizer - Farms reporting   | 479,753<br>35,445 | 32,580           | 980,782<br>27,905 | 174,034<br>-2,865   | -8%                  | 2,575<br>117 | 1,023       | 76          | -1,498<br>-41       | -35.0                |
| Use of commercial fertilizer - Acres   | 5,514,956         | 5,871,903        | 5,823,731         | 356,947             | 6%                   | 14,113       | 11,521      | 12,818      | -1,295              | -9.2                 |
| Use of lime - Farms reporting  | na                | 2,548            | 2,902             | /                   | /                    | na           | 5           | na          | /                   | /                    |
| Use of lime- Acres   | na                | 178,589          | 263,350           | ,                   | ,                    | na           | 907         | na          | ,                   | ,                    |
| Crop rotation - Soil conservation practices - Farms reporting  | 39,040            | 38,398           | 34,056            | -642                | -2%                  | 107          | 100         | 87          | -20                 | -18.7                |
| Rotational grazing - Soil conservation practices - Farms reporting   | na                | 15,034           | 11,168            | /                   | /                    | na           | 77          | na          | /                   | /                    |
| Winter cover crops - Soil conservation practices - Farms reporting   | 5,751             | 8,585            | 6,340             | 2,834               | 49%                  | 13           | 22          | 13          | 0                   | 0.0                  |
| Plowing down green crops - Soil conservation practices - Farms reporting   | 7,288             | 11,559           | 10,691            | 4,271               | 59%                  | 20           | 35          | 28          | 8                   | 40.0                 |
| Buffer zones around water bodies - Soil conservation practices - Farms reporting   | na                | 14,272           | 12,168            | /                   | /                    | na           | 61          | na          | /                   | /                    |
| Windbreaks or shelterbelts (natural or planted) - Soil conservation practices - Farms reporting  | 8,132             | 19,044           | 14,622            | 10,912              | 134%                 | 31           | 76          | 57          | 26                  | 83.9                 |
| Total number of farms producing or using manure  | na                | 36,734           | 31,371            | /                   | /                    | na           | 153         | na          | /                   | /                    |
| Manure applied on this operation - Farms reporting  Manure sold or given to others - Farms reporting   | na<br>na          | 31,669<br>4,617  | 28,071<br>3,470   | /                   | /                    | na           | 102<br>52   | na<br>na    | /                   | /                    |
| Manure bought or received from others - Farms reporting  | na                | 2,137            | 1,942             | /                   | /                    | na<br>na     | 13          | na          | /                   | /                    |
| Other manure produced or applied on this operation (composted, dried, processed, stored, etc.) - Farms reporting                                   | na                | 4,785            | 3,491             | ,                   | /                    | na           | 37          | na          | ,                   | ,                    |
| Composted manure incorporated into soil - Farms reporting  | na                | 7,637            | na                | ,                   | /                    | na           | 44          | na          | ,                   | ,                    |
| Composted manure incorporated into soil - Acres  | na                | 242,995          | na                | ,                   | ,                    | na           | 642         | na          | /                   | /                    |
| Land use for composted manure incorporated into soil - Field crops   | na                | 3,783            | na                | /                   | /                    | na           | 11          | na          | /                   | /                    |
| Land use for composted manure incorporated into soil - Hay and pasture   | na                | 3,693            | na                | /                   | /                    | na           | 22          | na          | /                   | /                    |
| Land use for composted manure incorporated into soil - Other   | na                | 984              | na                | /.                  | /                    | na           | 13          | na          | /                   | /                    |
| Composted manure not incorporated into soil - Farms reporting  | na                | 4,844            | 9,431             | /.                  | /]                   | na           | 23          | na          | /                   | /                    |
| Composted manure not incorporated into soil - Acres  | na                | 140,332          | 369,228           | /                   | //                   | na           | 701         | na          | /                   | /                    |
| Land use for composted manure not incorporated into soil - Field crops  Land use for composted manure not incorporated into soil - Hay and pasture | na<br>na          | 720<br>4,152     | na<br>na          | /                   | //                   | na<br>na     | 3<br>21     | na<br>na    | /                   | /                    |
| Land use for composted manure not incorporated into soil - Hay and pasture  Land use for composted manure not incorporated into soil - Other       | na<br>na          | 4,152<br>293     | na<br>na          | /                   | //                   | na<br>na     | 1           | na<br>na    | /                   | /                    |
| Solid manure incorporated into soil - Farms reporting  | na                | 12,213           | na                | ,                   | //                   | na           | 29          | na          | /                   | /                    |
| Solid manure incorporated into soil - Acres  | na                | 597,933          | na                | ,                   | //                   | na           | 1,061       | na          | ,                   | /                    |
| Land use for solid manure incorporated into soil - Field crops   | na                | 10,073           | na                | ,                   | <i>'</i> /           | na           | 14          | na          | ,                   | ,                    |
| Land use for solid manure incorporated into soil - Hay and pasture   | na                | 2,849            | na                | ,                   | ,                    | na           | 10          | na          | /                   | /                    |
| Land use for solid manure incorporated into soil - Other   | na                | 490              | na                | /                   | /                    | na           | 6           | na          | /                   | /                    |
| Solid manure not incorporated into soil - Farms reporting  | na                | 9,713            | 13,736            | /                   | /                    | na           | 18          | na          | /                   | /                    |

| Solid manure not incorporated into soil - Acres Land use for solid manure not incorporated into soil - Field crops Land use for solid manure not incorporated into soil - Hay and pasture Land use for solid manure not incorporated into soil - Other Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting | na n     | 386,465<br>2,644<br>7,989<br>249<br>3,525<br>445,033<br>3,380<br>436<br>53<br>2,551 | 690,082<br>na<br>na<br>na<br>3,079<br>444,708<br>na<br>na | 2001-2011<br>Change /<br>/<br>/<br>/<br>/<br>/<br>/ | 2001-2011<br>%Change<br>/<br>/<br>/<br>/<br>/<br>/ | na na na na na na na na na | 2006  412 1 17 1 0 0 0 | na<br>na<br>na<br>na<br>na<br>na | 2001-2011<br>Change /<br>/<br>/<br>/ | 2001-2011<br>%Change<br>/<br>/<br>/ |
|---|--|---|---|---|--|----------------------------|------------------------|----------------------------------|--------------------------------------|-------------------------------------|
| Land use for solid manure not incorporated into soil - Field crops Land use for solid manure not incorporated into soil - Hay and pasture Land use for solid manure not incorporated into soil - Other Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting   | na<br>na<br>na<br>na<br>na<br>na<br>na<br>na | 2,644<br>7,989<br>249<br>3,525<br>445,033<br>3,380<br>436<br>53<br>2,551            | na<br>na<br>na<br>3,079<br>444,708<br>na<br>na            | /<br>/<br>/<br>/<br>/                               | /<br>/<br>/<br>/                                   | na<br>na<br>na<br>na<br>na | 1<br>17<br>1<br>0      | na<br>na<br>na<br>na             | /<br>/<br>/                          | /<br>/<br>/                         |
| Land use for solid manure not incorporated into soil - Hay and pasture Land use for solid manure not incorporated into soil - Other Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting  | na<br>na<br>na<br>na<br>na<br>na<br>na       | 7,989<br>249<br>3,525<br>445,033<br>3,380<br>436<br>53<br>2,551                     | na<br>na<br>3,079<br>444,708<br>na<br>na                  | /<br>/<br>/<br>/                                    | /<br>/<br>/<br>/                                   | na<br>na<br>na<br>na       | 17<br>1<br>0<br>0      | na<br>na<br>na                   | /<br>/<br>/                          | /                                   |
| Land use for solid manure not incorporated into soil - Other Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting   | na<br>na<br>na<br>na<br>na<br>na<br>na       | 249<br>3,525<br>445,033<br>3,380<br>436<br>53<br>2,551                              | na<br>3,079<br>444,708<br>na<br>na                        | /<br>/<br>/<br>/                                    | /<br>/<br>/  | na<br>na<br>na             | 1<br>0<br>0            | na<br>na                         | /<br>/                               | /                                   |
| Liquid manure injected or incorporated into soil - Farms reporting Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting  | na<br>na<br>na<br>na<br>na<br>na             | 3,525<br>445,033<br>3,380<br>436<br>53<br>2,551                                     | 3,079<br>444,708<br>na<br>na                              | /<br>/<br>/   | /<br>/<br>/  | na<br>na                   | 0                      | na                               | /                                    | /                                   |
| Liquid manure injected or incorporated into soil - Acres Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting   | na<br>na<br>na<br>na<br>na                   | 445,033<br>3,380<br>436<br>53<br>2,551  | 444,708<br>na<br>na                                       | /<br>/<br>/   | / /  | na                         | 0                      |                                  | 1                                    | /                                   |
| Land use for liquid manure injected or incorporated into soil - Field crops Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting  | na<br>na<br>na<br>na                         | 3,380<br>436<br>53<br>2,551   | na<br>na  | /<br>/  | /  |                            | -                      | na                               | ,                                    | /                                   |
| Land use for liquid manure injected or incorporated into soil - Hay and pasture Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting  | na<br>na<br>na<br>na                         | 436<br>53<br>2,551  | na  | /   | /  | na                         | ^                      | iiu                              | /                                    | /                                   |
| Land use for liquid manure injected or incorporated into soil - Other Liquid manure not incorporated into soil - Farms reporting  | na<br>na<br>na                               | 53<br>2,551   |   | /   |  |                            | 0                      | na                               | /                                    | /                                   |
| Liquid manure not incorporated into soil - Farms reporting  | na<br>na                                     | 2,551   | na  |   | /  | na                         | 0                      | na                               | ,                                    | /                                   |
| Liquid manure not incorporated into soil - Farms reporting  | na   | 2,551   |   | /   | /  | na                         | 0                      | na                               | ,                                    | /                                   |
| 1 ' '   |  | •   | na  | ,   | ,  | na                         | 1                      | na                               | ,                                    |                                     |
| Liquid manure not incorporated into soil - Acres  |  | 244,651   | na  |   | ,  | na                         | х                      | na                               | ,                                    |                                     |
| Land use for liquid manure not incorporated into soil - Field crops   | na   | 1,386   | na  |   | ,  | na                         | 1                      | na                               | ,                                    |                                     |
| Land use for liquid manure not incorporated into soil - Hay and pasture   | na   | 1,640   | na  |   | ,  | na                         | 1                      | na                               | ,                                    |                                     |
| Land use for liquid manure not incorporated into soil - Other   | na   | 39  | na  |   | ,  | na                         | 0                      | na                               | ,                                    |                                     |
| Liquid manure applied by irrigation - Farms reporting   | na   | 408   | na  | . /   | <i>'</i> /   | na                         | 0                      | na                               | ,                                    | ,                                   |
| Liquid manure applied by irrigation - Acres   | na   | 32,117  | na  | ,   | <i>′</i> /   | na                         | 0                      | na                               | ,                                    | ,                                   |
| Land use for liquid manure applied by irrigation - Field crops  | na   | 324   | na  | . /   | <i>'</i> /   | na                         | 0                      | na                               | ,                                    | ,                                   |
| Land use for liquid manure applied by irrigation - Hay and pasture  | na   | 141   | na  | ,   | /  | na                         | 0                      | na                               | ,                                    | ,                                   |
| Land use for liquid manure applied by irrigation - Other  | na   | 19  | na  | ,   | /  | na                         | 0                      | na                               | ,                                    | ,                                   |
| Total land prepared for seeding - Farms reporting   | 41,775                                       | 38,676  | 34,899  | -3,099  | -7%  | 142                        | 121                    | 93                               | -49                                  | -34.5                               |
| Total land prepared for seeding - Acres   | 6,669,735                                    | 6,670,555   | 7,075,119   | 820   | 0%   | 17,087                     | 15,336                 | 15,795                           | -1,292                               | -7.6                                |
| Tillage incorporating most crop residue into soil - Farms reporting   | 32,463                                       | 26,893  | 21,045  | -5,570  | -17%   | 84                         | 62                     | 37                               | -47                                  | -56.0                               |
| Tillage incorporating most crop residue into soil - Acres   | 3,452,834                                    | 2,929,031   | 2,622,837   | -523,803  | -15%   | 6,208                      | 3,631                  | 2,159                            | -4,049                               | -65.2                               |
| Tillage retaining most crop residue on the surface - Farms reporting  | 10,557                                       | 11,341  | 11,824  | 784   | 7%   | 38                         | 42                     | 27                               | -11                                  | -28.9                               |
| Tillage retaining most crop residue on the surface - Acres  | 1,444,045                                    | 1,657,893   | 2,111,607   | 213,848   | 15%  | 4,066                      | 5,049                  | 6,090                            | 2,024                                | 49.8                                |
| No-till seeding or zero-till seeding - Farms reporting  | 12,055                                       | 12,637  | 14,746  | 582   | 5%   | 52                         | 39                     | 50                               | -2                                   | -3.8                                |
| No-till seeding or zero-till seeding - Acres  | 1,772,856                                    | 2,083,631   | 2,340,675   | 310,775   | 18%  | 6,813                      | 6,656                  | 7,546                            | 733                                  | 10.8                                |
| Total use of irrigation - Farms reporting   | 3,002  | 2,983   | 1,987   | -19   | -1%  | 20                         | 27                     | 18                               | -2                                   | -10.0                               |
| Total use of irrigation - Acres   | 121,752                                      | 156,445   | 103,410   | 34,693  | 28%  | 460                        | 912                    | 553                              | 93                                   | 20.2                                |
| Irrigated field crops - Farms reporting   | na   | 1,063   | 424   | 34,093  | 26%  | na                         | 2                      | na                               | 93                                   | 20.2                                |
| Irrigated field crops - Acres   | na   | 70,730  | 39,571  | ,   | /  | na                         | X                      | na                               | ,                                    | ,                                   |
| Irrigated hay and pasture -Farms reporting  | na   | 70,730<br>89  | 74  | ,   | /  | na                         | 2                      | na                               | ,                                    | ,                                   |
| Irrigated hay and pasture - Farms reporting   | na   | 2,773   | 1,812   | /   | /  | na                         | x                      | na                               | ,                                    | /                                   |
| Irrigated vegetables - Farms reporting  | na   | 2,773<br>1,122  | 923   | /   | /  | na                         | 11                     | na                               | ,                                    | /                                   |
| Irrigated vegetables - Parins reporting   | na   | 48,750  | 39,546  | /   | /,   | na                         | 233                    | na                               | ,                                    | /                                   |
| Irrigated vegetables - Acres  |  | 48,730<br>794   | 59,546<br>556   | /   | /,   |                            | 233<br>6               | na                               | ,                                    | /                                   |
| Irrigated fruit - Acres   | na   | 18,003  | 12,568  | /   | /,   | na<br>na                   | 128                    | na<br>na                         | /,                                   | /                                   |
|   | na   | •   | -   | /   | /,   |                            | 9                      |                                  | /,                                   | /                                   |
| Other irrigated areas - Farms reporting Other irrigated areas - Acres   | na<br>na                                     | 357<br>16,189   | 310<br>9,913  | /   | /,   | na<br>na                   | 348                    | na<br>na                         | /,                                   | /                                   |

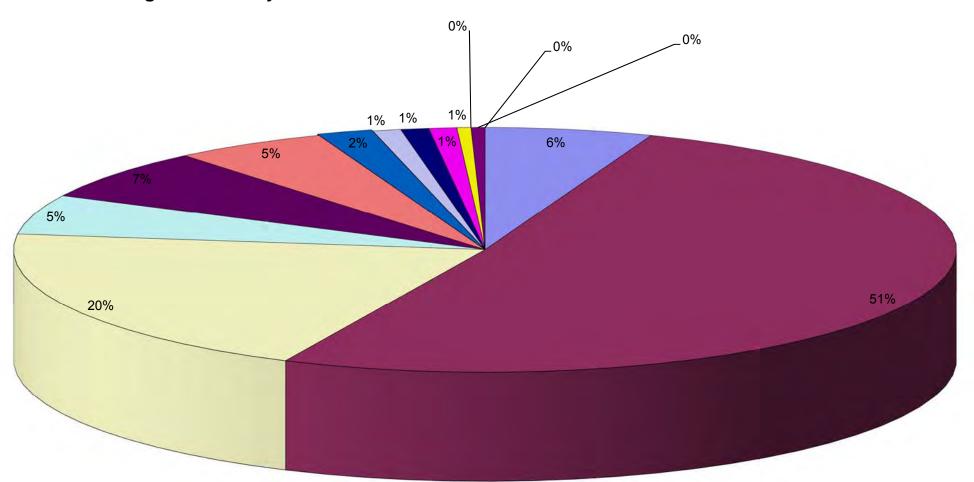
| Milton at-a-glance Report  | Ontario                          |   |   |                              |                  |                   | Location Quotient |                      |              |            |          |
|--|----------------------------------|---|---|------------------------------|------------------|-------------------|-------------------|----------------------|--------------|------------|----------|
| Farm Statistics from Census  | 2001                             | 2006  | 2011  | Change                       | % Change         | 2001              | 2006              | 2011                 | 2001         | 2006       | 2011     |
| Total Number of Farms  | E0 729                           | 57,211  | Statistics (Number                                  | •                            | -8.81%           | 271               | 260               | 209                  |              |            |          |
| Total operators  | 59,728<br>85,020                 | 82,410  | 51,950<br>74,840                                    | -5,261<br>-7,570             | -8.90%           | 395               | 370               | 310                  |              |            |          |
| Farms reporting total farm area - Under 10 acres   | 2860                             | 3,163   | 2,741   | -422                         | -14.76%          | 18                | 26                | 12                   | 1.39         | 1.81       | 1.09     |
| Farms reporting total farm area - 10 to 69 acres   | 12,516                           | 13,690  | 12,681  | -1,009                       | -8.06%           | 130               | 124               | 107                  | 2.29         | 1.99       | 2.10     |
| Farms reporting total farm area - 70 to 129 acres  | 14,262                           | 12,857  | 11,779  | -1,078                       | -7.56%           | 53                | 49                | 42                   | 0.82         | 0.84       | 0.89     |
| Farms reporting total farm area - 130 to 179 acres   | 6,531                            | 5,622   | 4,969   | -2,509                       | -30.38%          | 201               | 199               | 161                  | 6.78         | 7.79       | 8.05     |
| Farms reporting total farm area - 180 to 239 acres   | 6,192                            | 5,472   | 4,801   | -671                         | -10.84%          | 17                | 17                | 14                   | 0.61         | 0.68       | 0.72     |
| Farms reporting total farm area - 240 to 399 acres   | 8,556                            | 7,554   | 6,460   | -1,094                       | -12.79%          | 15                | 9                 | 11                   | 0.39         | 0.26       | 0.72     |
| Farms reporting total farm area - 400 to 559 acres   | 3,936                            | 3,635   | 3,359   | -276                         | -7.01%           | 6                 | 6                 | 11                   | 0.34         | 0.36       | 0.42     |
| Farms reporting total farm area - 560 to 759 acres   | 2,173                            | 2,175   | 2,026   | -149                         | -6.86%           | 5                 | 3                 | 2                    | 0.51         | 0.30       | 0.25     |
| Farms reporting total farm area - 760 to 1,119 acres   | 1,548                            | 1,640   | 1,587   | -2,190                       | -37.49%          | 43                | 35                | 31                   | 6.12         | 4.70       | 4.86     |
| Farms reporting total farm area - 1,120 to 1,599 acres   | 665                              | 762   | 788   | 26                           | 3.91%            | 2                 | 2                 | 2                    | 0.66         | 0.58       | 0.63     |
| Farms reporting total farm area - 1,600 to 2,239 acres   | 288                              | 361   | 436   | 75                           | 26.04%           | 1                 | 1                 | 1                    | 0.77         | 0.61       | 0.57     |
| Farms reporting total farm area - 2,240 to 2,879 acres   | 83                               | 120   | 152   | 32                           | 38.55%           | 0                 | 0                 | 0                    | 0.00         | 0.00       | 0.00     |
| Farms reporting total farm area - 2,880 to 3,519 acres   | 55                               | 66  | 79  | 13                           | 23.64%           | 0                 | 0                 | 1                    | 0.00         | 0.00       | 3.15     |
|  | 63                               | 94  | 92  | -2                           | -3.17%           | 0                 | 0                 | 0                    | 0.00         | 0.00       | 0.00     |
| Farms reporting total farm area - 3,520 acres and over   | 03                               |   | and Use (Acres)                                     | -2                           | -3.1/%           | U                 | U                 | U                    | 0.00         | 0.00       | 0.00     |
| Land in crops (excluding Christmas tree area)  | 9,035,915                        | 9,046,383                                     | 8,929,948   |                              |                  | 23,400            | 21,600            | 20,480               |              |            |          |
| Summerfallow land  | 35,175                           | 29,394  | 23,450  | -5,944                       | 0                | x                 | 99                | 75                   | ,            | ,          |          |
| Tame or seeded pasture   | 773,650                          | 749,719                                       | 648,758   | -100,961                     | 0                | 2,010             | 1,265             | 945                  |              |            |          |
| Natural land for pasture   | 1,314,335                        | 1,112,668                                     | 984,808   | -127,860                     | 0                | 2,119             | 2,093             | 1,722                |              |            |          |
| Woodlands and wetlands   | na                               | 1,838,372                                     | 1,597,730   | -240,642                     | /                | na                | x                 | na                   |              |            |          |
| Christmas tree area, woodland and wetland  | na                               | 1,854,167                                     | 1,612,445   | -241,722                     | /                | na                | 4,066             | na                   |              |            |          |
| All other land   | na                               | 517,885                                       | 468,827   | -49,058                      | /                | na                | 1,993             | na                   |              |            |          |
| Total area of farms  | 13,507,357                       | 13,310,216                                    | na  |                              | , ,              | 33,531            | 31,116            | na                   |              | Į.         |          |
|  | <u> </u>                         | Hired I                                       | Farm Labour (Wee                                    | eks)                         |                  | ·                 | ·                 |                      |              |            |          |
| Paid work, seasonal or temporary   | 911,030                          | 878,920                                       | 812,057   | -66,863                      | 0                | 8,473             | 7,592             | 4,337                |              |            |          |
| Paid work, year round  | 1,376,166                        | 1,392,257                                     | 1,405,252   | 12,995                       | 0                | 6,903             | 7,501             | 22,621               |              |            |          |
| Total weeks of paid work   | 2,287,196                        | 2,271,177                                     | 2,217,309   | -53,868                      | 0                | 15,376            | 15,093            | 26,958               |              |            |          |
|  |                                  | Farn  | n Capital (Number                                   | r)                           |                  |                   |                   |                      |              | <u> </u>   |          |
| Farms under \$100,000  | 1,566                            | 945   |   |                              |                  | 5                 | 5                 |                      | 1.4          | 0.9        |          |
| Farm Capital - \$100,000 to \$199,999  | 6,794                            | 3,281   | 1,866   | -1,415                       | 0                | 8                 | 9                 | 2                    | 3.9          | 1.7        | 3.8      |
| Farm capital - Under \$200,000   | 8,360                            | 4,226   | 1,866   | -1,415                       | 0                | 13                | 14                | 2                    | 2.9          | 1.4        | 3.8      |
| Farm Capital - \$200,000 to \$349,000  | 13,791                           | 9,736   | 5,914   | -3,822                       | 0                | 32                | 25                | 9                    | 2.0          | 1.8        | 2.6      |
| Farm Capital - \$350,000 to \$499,999  | 9,453                            | 9,122   | 7,080   | -2,042                       | 0                | 54                | 32                | 15                   | 0.8          | 1.3        | 1.9      |
| Farm capital - 200,000 to \$499,999  | 23,244                           | 18,858  | 12,994  | -5,864                       | 0                | 86                | 57                | 24                   | 1.2          | 1.5        | 2.2      |
| Farm Capital - \$500,000 to \$999,999  | 15,060                           | 16,803  | 15,276  | -1,527                       | 0                | 104               | 95                | 65                   | 0.7          | 0.8        | 0.9      |
| Farm Capital - \$1,000,000 to \$1,499,999  | 5,698                            | 6,767   | 7,012   | 245                          | 0                | 18                | 38                | 35                   | 1.4          | 0.8        | 0.8      |
|  |                                  | Farm Capital                                  | - \$1,500,000 to \$                                 | 1,999,999                    |                  |                   |                   |                      |              |            |          |
| Farm Capital - \$2,000,000 to \$3,499,999  | na                               | 4,196   | 5,234   | 1,038                        | /                | na                | 23                | na                   |              |            |          |
| Farm Capital - \$3,500,000 and over  | na                               | 3,058   | 5,240<br>Gross Farm Receip                          | 2,182                        | /                | na                | 24                | na                   |              |            |          |
| Farms reporting total gross farm receipts - Under \$10,000   | 15,370                           | 14,500  | 12,263  | -2,237                       | 0                | 88                | 84                | 64                   |              |            |          |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999   | 11,378                           | 10,828  | 9,098   | -1,730                       | -15.20%          | 55                | 47                | 45                   |              |            |          |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999   | 26,748                           | 25,328  | 21,361  | -3,967                       | -13.20%          | 143               | 131               | 109                  | #VALUE! #    | 4\/ΔΙΙΙΕΙ  | <u> </u> |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999   | 7,862                            | 7,397   | 6,720   | -3,907 <sub> </sub><br>-677  | -8.61%           | 31                | 37                | 18                   | " VALUL:   f | , VALUE: 1 | . VALUE! |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999   | 6,542                            | 6,521   | 6,189   | -332                         | -0.01%           | 29                | 32                | 23                   |              |            |          |
| Farms reporting total gross farm receipts - \$30,000 to \$39,399   | 9,587                            | 7,965   | 6,985   | -980                         | -10.22%          | 27                | 15                | 21                   |              |            |          |
|  |                                  | 5,589   |   | 1                            | -9.16%           | 1                 | 23                |                      |              |            |          |
| Farms reporting total gross farm receipts - \$250,000 to \$499,999  Total gross farm receipts (excluding forest products sold) - Amount \$ | 5,493<br>9,115,454,790           | 10,342,031,229                                | 5,086<br>11,890,835,395                             | -503<br>1,548,804,166        | -9.16%<br>16.99% | 25<br>34,419,693  | 40,515,672        | 13<br>57,360,702     |              |            |          |
| oral Pross Januareceibrs feveraging Jorest broaders 2010) - Millornit 2  | J,11J,434,730                    |   | ouse Area (Square                                   |                              | 10.99/0          | 34,413,033        | 40,313,072        | 37,300,702           |              |            |          |
|  | 43,662,922                       | 49,414,104                                    | 42,594,525  | -6,819,579                   | 0                | 592,401           | 724,598           | 582,750              |              |            |          |
| Greenhouse flowers   |                                  |   |   | 16,400,853                   | 0                | x                 | 68,005            | x                    |              |            |          |
| Greenhouse flowers Greenhouse vegetables   |                                  | 69,808.871                                    | 86,209.724  |                              |                  |                   |                   |                      |              |            |          |
| Greenhouse flowers Greenhouse vegetables   | 47,727,506                       | 69,808,871<br>Area Grown 1                    | 86,209,724<br>to Maior Field Cro                    |                              | <u> </u>         |                   |                   |                      |              |            |          |
| Greenhouse vegetables  | 47,727,506                       | Area Grown t                                  | o Major Field Cro                                   | ps (Acres)                   | 0                | L                 |                   | 2.637                |              |            |          |
| Greenhouse vegetables  Total wheat   | 47,727,506<br>670,857            | Area Grown t                                  | to Major Field Cro<br>1,217,328                     | ops (Acres)<br>-18,062       | 0                | 1,899             | 2,148             | 2,637<br>X           |              |            |          |
| Greenhouse vegetables  Total wheat  Spring wheat (excluding durum)   | 47,727,506<br>670,857<br>125,477 | Area Grown t<br>1,235,390<br>202,902          | to Major Field Cro<br>1,217,328<br>114,643          | -18,062<br>-88,259           | 0                | 1,899<br>289      | 2,148<br>156      | 2,637<br>X           |              |            |          |
| Greenhouse vegetables  Total wheat  Spring wheat (excluding durum)  Durum wheat  | 47,727,506<br>670,857<br>125,477 | Area Grown t<br>1,235,390<br>202,902<br>4,012 | to Major Field Cro<br>1,217,328<br>114,643<br>2,682 | -18,062<br>-88,259<br>-1,330 | -1<br>/          | 1,899<br>289<br>0 | 2,148<br>156<br>0 | 2,637<br>X<br>0      |              |            |          |
| Greenhouse vegetables  Total wheat Spring wheat (excluding durum)  | 47,727,506<br>670,857<br>125,477 | Area Grown t<br>1,235,390<br>202,902          | to Major Field Cro<br>1,217,328<br>114,643          | -18,062<br>-88,259           |                  | 1,899<br>289      | 2,148<br>156      | 2,637<br>X<br>0<br>X |              |            |          |

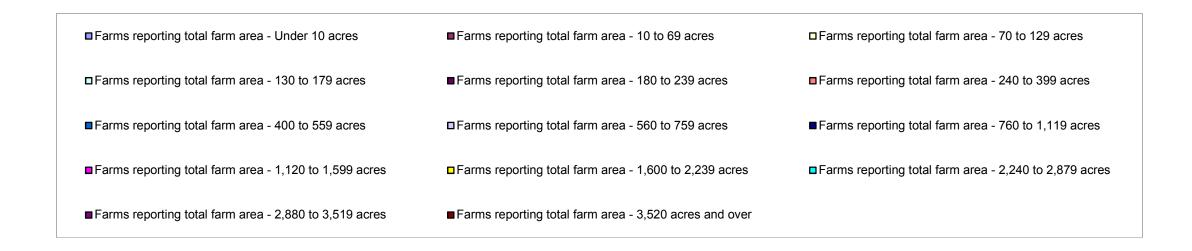
| Milton at-a-glance Report                                   | Ontario        |                |                     |                |          |             | Location Quotient |             |      |      |      |
|---|----------------|----------------|---------------------|----------------|----------|-------------|-------------------|-------------|------|------|------|
| Farm Statistics from Census                                 | 2001           | 2006           | 2011                | Change         | % Change | 2001        | 2006              | 2011        | 2001 | 2006 | 2011 |
| Mixed grains  | 218,265        | 173,454        | 106,162             | -67,292        | 0        | 306         | х                 | X           |      |      |      |
| Corn for grain  | 2,003,025      | 1,577,862      | 2,032,356           | 454,494        | 0        | 4,725       | 3,612             | 4,092       |      |      |      |
| Corn for silage   | 319,364        | 320,759        | 271,701             | -49,058        | 0        | 658         | 310               | 284         |      |      |      |
| Total rye   | 66,519         | 65,356         | 34,868              | -30,488        | 0        | x           | x                 | 50          |      |      |      |
| Canola (rapeseed)   | 36,439         | 18,575         | 15,202              | -3,373         | 0        | x           | 0                 | 75          |      |      |      |
| Soybeans  | 2,248,466      | 2,155,884      | 2,464,870           | 308,986        | 0        | 6,861       | 6,786             | 7,079       |      |      |      |
| Dry field peas  | 3,127          | 4,376          | 4,803               | 427            | 0        | 0           | 0                 | 0           |      |      |      |
| Dry white beans   | 58,559         | 92,289         | 40,236              | -52,053        | -1       | 0           | 0                 | 0           |      |      |      |
| Alfalfa and alfalfa mixtures                                | 1,610,809      | 1,662,370      | 1,346,210           | -316,160       | 0        | 3,908       | 3,597             | 3,065       |      |      |      |
| Potatoes  | 43,396         | 38,155         | 37,384              | -771           | 0        | х           | х                 | 0           |      |      |      |
| Tobacco   | 58,333         | 31,669         |                     | /              | /        | 0           | 0                 |             |      |      |      |
|   |                |                | estock and Poultr   | y on Farms     |          |             |                   |             |      |      |      |
| Calves, under 1 year  | 595,191        | 526,552        | 456,667             | -69,885        | 0        | 613         | x                 | 381         |      |      |      |
| Steers, 1 year and over                                     | 332,215        | 311,989        | 291,263             | -20,726        | 0        | 523         | х                 | 194         |      |      |      |
| Total heifers, 1 year and over                              | 449,326        | 414,483        | 372,934             | -41,549        | 0        | 700         | 887               | 654         |      |      |      |
| Total cows  | 739,564        | 707,091        | 600,220             | -106,871       | 0        | 843         | 784               | 596         |      |      |      |
| Beef cows   | 376,020        | 377,354        | 282,062             | -95,292        | 0        | 585         | x                 | X           |      |      |      |
| Dairy cows  | 363,544        | 329,737        | 318,158             | -11,579        | 0        | 258         | х                 | X           |      |      |      |
| Total cattle and calves                                     | 2,140,731      | 1,982,651      | 1,741,381           | -241,270       | 0        | 2,717       | 2,725             | 1,854       |      |      |      |
| Total sheep and lambs                                       | 337,625        | 311,162        | 352,807             | 41,645         | 0        | 1,074       | 918               | 502         |      |      |      |
| Sows and gilts for breeding                                 | 356,172        | 417,999        | 280,816             | -137,183       | 0        | x           | x                 | 0           |      |      |      |
| Total pigs  | 3,457,346      | 3,950,592      | 3,088,646           | -861,946       | 0        | x           | x                 | X           |      |      |      |
| Total hens and chickens                                     | 43,624,696     | 44,101,552     | 46,902,316          | 2,800,764      | 0        | 232,306     | 118,762           | 139,220     |      |      |      |
| Turkeys   | 3,402,697      | 3,556,250      | 3,483,828           | -72,422        | 0        | 290         | 169               | X           |      |      |      |
|   |                |                | lajor Fruit Crops ( |                |          |             |                   |             |      |      |      |
| Apples  | 24,251         | 20,169         | 15,830              | -4,339         | 0        | 103         | x                 | 31          | 1.64 | /    | 0.85 |
| Pears   | 2,381          | 2,546          | 1,383               | -1,163         | 0        | 11          | 5                 | X           | 1.78 | 0.82 | /    |
| Plums and prunes  | 1,130          | 1,231          | 1,075               | -156           | 0        | x           | x                 | 0           | /    | /    | 0.00 |
| Cherries (sweet)  | 993            | 950            | 576                 | -374           | 0        | х           | х                 | Х           | /    | /    | /    |
| Cherries (sour)   | 2,314          | 2,546          | 2,342               | -204           | 0        | 0           | 0                 | 0           | 0.00 | 0.00 | 0.00 |
| Peaches   | 5,782          | 7,894          | 6,455               | -1,439         | 0        | 0           | 0                 | 0           | 0.00 | 0.00 | 0.00 |
| Grapes  | 18,206         | 20,595         | 18,383              | -2,212         | 0        | x           | 93                | 60          | /    | 1.89 | 1.42 |
| Strawberries  | 15,772         | 4,243          | 3,283               | -960           | 0        | х           | 78                | 53          | /    | 7.70 | 7.04 |
| Raspberries   | 1,147          | 1,153          | 902                 | -251           | 0        | 13          | x                 | 4           |      |      |      |
|   |                | •              | or Vegetable Crop   | s (Acres)      |          |             |                   |             |      |      |      |
| Sweet corn  | 49,019         | 38,617         | 25,540              | -13,077        | 0        | х           | х                 | 35          |      | ,    |      |
| Tomatoes  | 21,201         | 20,195         | 16,558              | -3,637         | 0        | 26          | 132               | X           |      |      |      |
| Cucumbers   | 8,374          | 4,146          | 3,484               | -662           | 0        | 11          | 3                 | 1           |      | ,    |      |
| Green peas  | 23,308         | 21,482         | 15,121              | -6,361         | 0        | 38          | x                 | Х           |      |      |      |
| Green and wax beans   | 13,035         | 11,879         | 9,186               | -2,693         | 0        | х           | х                 | X           |      | 1    |      |
| Cabbage   | 4,137          | 3,707          | 3,354               | -353           | 0        | х           | x                 | Х           |      |      |      |
| Broccoli  | 2,860          | 3,712          | 4,506               | 794            | 0        | х           | х                 | 1           |      | T.   |      |
| Carrots   | 8,872          | 9,993          | 9,855               | -138           | 0        | х           | x                 | Х           |      |      |      |
| Peppers   | 4,112          | 4,015          | 3,892               | -123           | 0        | 7           | 4                 | X           | 1    |      |      |
| Pumpkins  | na             | 5,430          | 4,658               | -772           | /        | na          | 57                | na          |      |      |      |
| Pumpkins, squash and zucchini                               | 7,765          | 9,297          | 8,248               | -1,049         | 0        | 80          | 63                | 75          |      | ı    |      |
| Other vegetables  | 5,716          | 7,062          | 10,338              | 3,276          | 1        | X           | 108               | 37          |      |      |      |
|   |                |                | ery on Farms (num   | nber)          | .1       | ,           | T                 |             |      | -    |      |
| Total farm trucks   | na             | 69,692         | 65,263              | /              | /        | na          | 321               | na          |      |      |      |
| Combines  | 17,498         | 15,982         | 14,282              | -1,516         | 0        | 44          | 39                | 28          | ı    | ı    |      |
| Balers  | 35,385         | 33,052         | 28,916              | -2,333         | 0        | 101         | 91                | 73          |      |      |      |
|   | 2 007 107 07   |                | Capital & Incom     |                |          | 6.0=0.1.=   | 4.422.425         | 40.00-      |      | 6.55 |      |
| Value of livestock and poultry - farms Market value \$      | 3,067,497,674  | 2,348,654,689  | 2,269,367,570       | -718,842,985   | -23.43%  | 6,353,443   | 4,423,180         | 4,318,623   | 0.31 | 0.29 | 0.29 |
| Value of all farm machinery and equipment - Market value \$ | 6,564,007,507  | 7,075,892,331  | 7,616,206,049       |                |          | 22,363,705  | 25,293,171        | 29,312,961  | 0.52 | 0.55 | 0.59 |
| Land and Buildings - Market Value                           | 40,898,278,324 | 55,912,249,481 | 75,817,763,880      |                |          | 305,098,296 | 395,276,400       | 526,129,919 | 1.13 | 1.09 | 1.06 |
| Total farm capital - Market value \$                        | 50,529,783,505 | 65,336,796,501 | 85,703,337,499      | 14,807,012,996 | 29.30%   | 333,815,444 | 424,992,751       | 559,761,503 |      |      |      |

### Milton Total Acreage of Farms by Land Use: 2001-2011

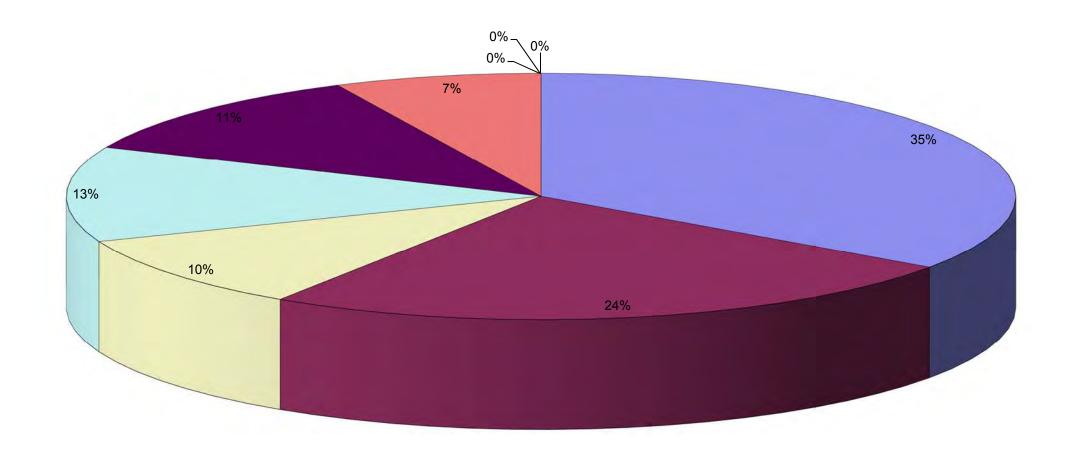


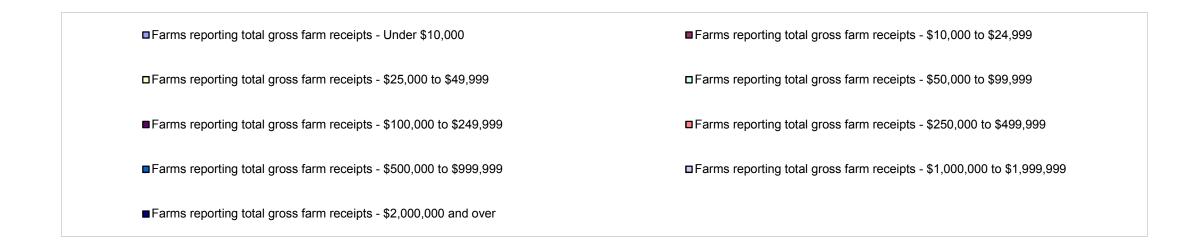
# Milton Percentage of Farms by Total Farm Area: 2011



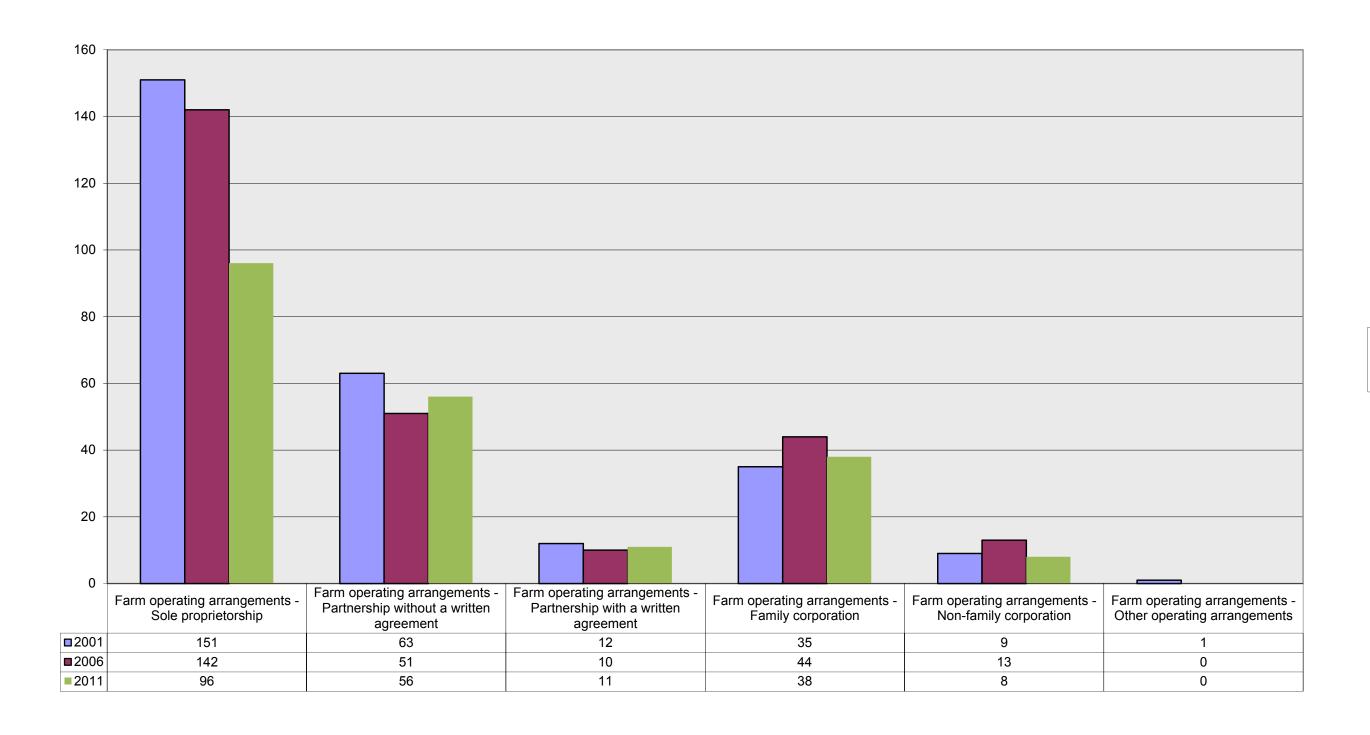


### Milton Gross Farm Receipts: 2011





# **Milton Farms Classified by Operating Arrangements**



■2001 ■2006 ■2011

# Halton Hills - Summary

- 169 farms in 2011 compared to 226 farms in 2001 representing a 25.2% decrease
- Average age of farmer is 60 years of age in 2011
- Gross farm receipts have steadily decreased and are \$39,993,000 in 2011
- Gross farm receipts < \$100,000 123 farms (55 farms reporting GFR < \$10,000) GFR \$100,000 \$499,999 = 34 farms

13 farms

GFR \$500,000+=12 farms

- Amount of cropland has decreased 20.4% since 2001 2001-38,815 acres 2006-32,995 acres 2011-30,906 acres
- Livestock farms 64 farms
- Oilseed and grain 44 farmsGreenhouse, nursery and floraculture
- Total farm expenses is \$31,590,781 up 52.5% from 2001
- Highest farm expenses (ranked)

Wages and salaries paid to all other persons

All other expenses (excluding depreciation and capital allowance)

Seed and plant purchases

All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane)

Custom work, contract work and hired trucking

Wages and salaries paid to family members

Fertilizer and lime purchases

Repairs and maintenance to farm buildings and fences

• Total farm area

 15 farms < 10 acres</td>
 16 farms 240 to 399 acres

 58 farms 10 to 69 acres
 3 farms 400 to 559 acres

 41 farms 70 – 129 acres
 4 farms 560 to 759 acres

 14 farms 130 – 179 acres
 6 farms 760 to 1119 acres

 10 farms 180 – 239 acres
 1 farm 1120 to 1599 acres

 1 farm 3520 acres +

- 142/169 farms reported land in crops
- 39/169 farms reported tame or seeded pastures
- 51/169 farms reported natural land for pasture
- Field crops grown 30,906 acres

9011 acres soybeans

7826 acres corn

7572 acres corn for grain

5737 acres wheat

4661 acres alfalfa

1486 acres all other tame hay and fodder crops

280 acres mixed grains

254 acres corn for silage

105 acres oats

58 acres canola

- Total area of fruits, berries and nuts = 184 acres with 11 farms reporting
- Vegetable crops grown on 210 acres and includes sweet corn, tomatoes, peppers, cucumbers, green peas, green and wax beans, cabbage, cauliflower, broccoli, carrots, beets, shallots and green onions, dry onions/Spanish cooking onions, celery, lettuce, pumpkins/squash/zucchini, asparagus and other.
- Total area of nursery products 876 acres with 7 farms reporting
- Total area of greenhouses in use 619,200 (11 farms reporting)
- Greenhouse flowers sq ft 522,900 acres with 9 farms reporting
- Taps on maple tree's 1485 up from 608 in 2001
- Livestock inventory

2672 cattle and calves
422 goats
1017 cows
374 bulls 1 yr +
698 calves under 1 yr
374 dairy cows

643 beef cows 363 hens and chickens

625 sheep and lambs (increasing) 320 ewes 454 horse and pony 294 lambs

436 steers 121 other poultry

436 total heifers

• Farms classified by NAICS

44 farms Oilseed and grain farming

36 farms
Other crop farming
Other animal production
Cattle ranching and farming

13 farms Greenhouse, nursery and floraculture

8 farms Fruit and tree nut farming 4 farms Vegetable and melon farming

4 farms Sheep and goat 2 farms Poultry and egg

• Total value of land and buildings \$626,615,454 representing an increase of 43.2 percent from 2001

| Agriculture Statistics and Analysis Halton<br>Hills / CLIENT  |                  | 0                | ntario          |                     |                      |            | Н          | alton H    | ills                |                      |
|---|------------------|------------------|-----------------|---------------------|----------------------|------------|------------|------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001             | 2006             | 2011            | 2001-2011<br>Change | 2001-2011<br>%Change | 2001       | 2006       | 2011       | 2001-2011<br>Change | 2001-2011<br>%Change |
| Profile of Selected Community   |                  |                  |                 |                     |                      |            |            |            |                     |                      |
| Total number of farms   | 59,728           | 57,211           | 51,950          | -5,261              | -9%                  | 226        | 206        | 169        | -57                 | -25.2                |
| Total operators   | 85,020           | 82,410           | 74,840          | -7,570              | -9%                  | 305        | 270        | 235        | -70                 | -23.0                |
| Number of farms operators of farms with one operators   | 35,790           | 33,200           | 30,155          | -3,045              | -9%                  | 155        | 145        | 110        | -45                 | -29.0                |
| Average age of operators  | 51               | 53               | 55              | 2                   | 4%                   | 54         | 58         | 60         | 5                   | 9.8                  |
| Sole Proprietor and Partnerships Corporations   | 52,399<br>7,275  | 48,886<br>8,271  | 43,192<br>8,716 | -5,694<br>445       | -11%<br>6%           | 195<br>31  | 182<br>24  | 141<br>28  | -54<br>-3           | -27.7<br>-9.7        |
| Gross Farm Sales (\$000's)  | 9,115,455        | 10,342,031       | 11,890,835      | 1,548,804           | 17%                  | 80,069     | 57,752     | 39,993     | -40,076             | -50.1                |
| Farms Under \$100,000 in Gross Farm Receipts  | 41,152           | 39,246           | 34,270          | -4,976              | -12%                 | 161        | 150        | 123        | -38                 | -23.6                |
| Farms Over \$100,000 to \$500,000 in Gross Farm Receipts  | 15,080           | 13,554           | 12,071          | -1,483              | -10%                 | 48         | 42         | 34         | -14                 | -29.2                |
| Farms Over \$500,000 in Gross Farm Receipts   | 3,496            | 4,411            | 5,609           | 1,198               | 34%                  | 17         | 14         | 12         | -5                  | -29.4                |
| Total farm business operating expenses (\$000's)  | 7,829,246,574    | 8,843,882,426    | 9,965,905,445   | 1,122,023,019       | 14%                  | 66,519,811 | 48,014,196 | 31,590,781 | -34,929,030         | -52.5                |
| Area of Farms   | 13,507,357       | 13,310,216       | na              | /                   | /                    | 48,655     | 41,383     | na         | /                   | /                    |
| Cropland Acres  | 9,035,915        | 9,046,383        | 8,929,948       | -116,435            | -1%                  | 38,815     | 32,995     | 30,906     | -7,909              | -20.4                |
| Livestock Farms   | 29,702           | 28,849           | 22,407          | -6,442              | -22%                 | 105        | 99         | 64         | -41                 | -39.0                |
| Oilseed and Grain Farms   | 13,371           | 13,056           | 15,818          | 2,762               | 21%                  | 42         | 41         | 44         | 2                   | 4.8                  |
| Greenhouse, nursery and floriculture production   | 2,430            | 2,822            | 2,372           | -450                | -19%                 | 18         | 18         | 13         | -5                  | -27.8                |
| Farm Operator Data  |                  |                  |                 |                     |                      |            |            |            |                     |                      |
| Number of farm operators of farms with two or more operators  | 49,225           | 49,205           | 44,685          | -4,520              | -9%                  | 145        | 130        | 125        | -20                 | -13.8                |
| Number of farm operators - Male   | 29,160           | 58,875           | 53,595          | -5,280              | -18%                 | 80         | 195        | 155        | 75                  | 93.8                 |
| Number of farm operators - Female   | 22,805           | 23,530           | 21,245          | -2,285              | -10%                 | 80         | 80         | 75         | -5                  | -6.3                 |
| Number of farms operators of farms with one operators - Males  Number of farms operators of farms with one operators - Females  | 33,050<br>2,740  | 30,225<br>2,980  | 27,400<br>2,760 | -2,825<br>-220      | -9%<br>-8%           | 140<br>15  | 125<br>15  | 85<br>25   | -55<br>10           | -39.3<br>66.7        |
| Number of farm operators of farms with two or more operators - Males  | 29,160           | 28,650           | 26,195          | -2,455              | -8%                  | 80         | 80         | 70         | -10                 | -12.5                |
| Number of farm operators of farms with two or more operators - Females  | 20,065           | 20,560           | 18,490          | -2,070              | -10%                 | 65         | 55         | 55         | -10                 | -15.4                |
| Number of farm operators - under 35 years of age  | 8,975            | 7,070            | 6,130           | -940                | -10%                 | 30         | 10         | 5          | -25                 | -83.3                |
| Number of farm operators - 35 to 54 years of age  | 44,150           | 40,280           | 31,830          | -8,450              | -19%                 | 130        | 100        | 75         | -55                 | -42.3                |
| Number of farm operators - 55 years and over of age   | 31,890           | 35,065           | 36,885          | 1,820               | 6%                   | 150        | 160        | 150        | 0                   | 0.0                  |
| Number of farms operators of farms with one operators - Under 35 years of age   | 2,895            | 2,155            | 1,670           | -485                | -17%                 | 10         | 0          | 5          | -5                  | -50.0                |
| Number of farms operators of farms with one operators - 35 to 54 years of age   | 17,550           | 15,135           | 11,675          | -3,460              | -20%                 | 60         | 55         | 25         | -35                 | -58.3                |
| Number of farms operators of farms with one operators - 55 years and over of age  | 15,345           | 15,900           | 16,815          | 915                 | 6%                   | 85         | 85         | 80         | -5                  | -5.9                 |
| Number of farm operators of farms with two or more operators - Under 35 years of age  | 6,075            | 4,915            | 4,460           | -455                | -7%                  | 15         | 15         | 5          | -10                 | -66.7                |
| Number of farm operators of farms with two or more operators - 35 to 54 years of age  Number of farm operators of farms with two or more operators - 55 years and over of age   | 26,600           | 25,135           | 20,160          | -4,975              | -19%<br>6%           | 65<br>65   | 45<br>75   | 45<br>75   | -20<br>10           | -30.8<br>15.4        |
| Average age of operators  | 16,550<br>51     | 19,155<br>53     | 20,070<br>55    | 915<br>2            | 4%                   | 54         | 75<br>58   | 60         | 10                  | 9.8                  |
| Number of farms operators of farms with one operators - Average age of farm operators   | na               | 55               | 57              | 2                   | 4,0                  | na         | 59         | na         | ,                   | J.6                  |
| Number of farm operators of farms with two or more operators - Average age of farm operators  | na               | 51               | 53              | 2                   | /                    | na         | 56         | na         | ,                   | /                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - No  | na               | 6,935            | 9,135           | 2,200               | ,                    | na         | 40         | na         | ,                   | ,                    |
| Number of farm operators who lives on the farm for all or part of the 12 months prior to the census - Yes   | na               | 75,475           | 65,705          | -9,770              | /                    | na         | 235        | na         | /                   | /                    |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - Less than   | 23,850           | 24,480           | 25,160          | 680                 | 3%                   | 95         | 80         | 75         | -20                 | -21.1                |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - 20 to 40 h  | 23,625           | 22,400           | 22,025          | -375                | -2%                  | 80         | 90         | 80         | 0                   | 0.0                  |
| Number of farm opertators reporting average hours per week spent working for the agricultural operation in 2005 - More than   | 37,540           | 35,520           | 27,660          | -7,860              | -21%                 | 135        | 110        | 75         | -60                 | -44.4                |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20  | 46,355           | 41,550           | na              | /                   | /                    | 165        | 150        | na         | /                   | /]                   |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20  | 6,740            | 7,325            | na              | /                   | /                    | 40         | 40         | na         | /                   | /                    |
| Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20 Number of farm operators reporting average hours per week of non-farm work (not related to the agricultural operation) in 20 | 15,255<br>16,655 | 15,205<br>18,320 | na<br>na        | /                   | /                    | 55<br>45   | 45<br>50   | na<br>na   | /                   | /                    |
|   | 10,033           | 18,320           | IIa             |                     | /                    | 43         | 30         | IId        | /                   | /                    |
| Farm Capital  |                  |                  |                 |                     |                      |            |            |            |                     |                      |
| Total number of farms   | 59,728           | 57,211           | na              | /                   | /                    | 226        | 206        | na         | /                   | /                    |
| Farm Capital - Under \$100,000 sum!   | 1,566            | 945              | 696             | -249                | -16%                 | 3          | 2          | 4          | 1                   | 33.3                 |
| Farm Capital - \$100,000 to \$199,999   | 6,794            | 3,281            | 1,866           | -1,415              | -21%                 | 2          | 5          | 3          | 1                   | 50.0                 |
| Farm Capital - \$200,000 to \$349,000   | 13,791           | 9,736            | 5,914           | -3,822              | -28%                 | 26         | 25         | 9          | -17<br>24           | -65.4<br>61.5        |
| Farm Capital - \$350,000 to \$499,999 Farm Capital - \$500,000 to \$999,999   | 9,453<br>15,060  | 9,122<br>16,803  | 7,080<br>15,276 | -2,042<br>-1,527    | -22%<br>-10%         | 39<br>81   | 14<br>49   | 15<br>43   | -24<br>-38          | -61.5<br>-46.9       |
| Farm Capital - \$1,000,000 to \$1,499,999   | 5,698            | 6,767            | 7,012           | -1,327<br>245       | -10%<br>4%           | 33         | 35         | 22         | -36<br>-11          | -46.9                |
| Farm Capital - \$1,500,000 to \$1,999,999   | 2,618            | 3,303            | 3,632           | 329                 | 13%                  | 4          | 18         | 17         | 13                  | 325.0                |
| Farm Capital - \$2,000,000 to \$3,499,999   | na               | 4,196            | 5,234           | 1,038               | 10,0                 | na         | 20         | na         | /                   | /                    |
| Farm Capital - \$3,500,000 and over   | na               | 3,058            | 5,240           | 2,182               | <i>'</i> /           | na         | 38         | na         | ,                   | <i>'</i> /           |
| Farms with over 2 Million Capital (Calculated Variable)   | 4,748            | 7,254            | 10,474          | 3,220               | 68%                  | 38         | 58         | 56         | 18                  | 47.4                 |

| Agriculture Statistics and Analysis Halton<br>Hills / CLIENT  |                              | 0                            | Intario                      |                            |                      |                         | H                       | alton H                | ills                    |                           |
|---|------------------------------|------------------------------|------------------------------|----------------------------|----------------------|-------------------------|-------------------------|------------------------|-------------------------|---------------------------|
| Farm Statistics from Census   | 2001                         | 2006                         | 2011                         | 2001-2011<br>Change        | 2001-2011<br>%Change | 2001                    | 2006                    | 2011                   | 2001-2011<br>Change     | 2001-2011<br>%Change      |
| Farm Business Structure   |                              |                              |                              |                            |                      |                         |                         |                        |                         |                           |
| Total number of farms   | 59,728                       | 57,211                       | na                           | /                          | /                    | 226                     | 206                     | na                     | /                       |                           |
| Farm operating arrangements - Sole proprietorship   | 33,675                       | 31,755                       | 28,469                       | -3,286                     | -10%                 | 139                     | 134                     | 95                     | -44                     | -31.                      |
| Farm operating arrangements - Partnership without a written agreement   | 14,646                       | 13,953                       | 12,198                       | -1,755                     | -12%                 | 50<br>6                 | 43<br>5                 | 39<br>7                | -11                     | -22.0                     |
| Farm operating arrangements - Partnership with a written agreement Farm operating arrangements - Family corporation   | 4,078<br>6,670               | 3,178<br>7,538               | 2,525<br>7,837               | -653<br><b>2</b> 99        | -16%<br>4%           | 25                      | 20                      | 20                     | -5                      | 16. <sup>-</sup><br>-20.0 |
| Farm operating arrangements - Non-family corporation  | 605                          | 733                          | 879                          | 146                        | 24%                  | 6                       | 4                       | 8                      | 2                       | 33.:                      |
| Farm operating arrangements - Other operating arrangements  | 54                           | 54                           | 42                           | -12                        | -22%                 | 0                       | 0                       | 0                      | 0                       |                           |
| Gross Farm Sales  |                              |                              |                              |                            |                      |                         |                         |                        |                         |                           |
| Total number of farms   | na                           | 57,211                       | na                           | /                          | /                    | na                      | 206                     | na                     | /                       |                           |
| Total gross farm receipts (excluding forest products sold) - Farms reporting  | 59,728                       | 57,211                       | na                           | /                          | /                    | 226                     | 206                     | na                     | /                       |                           |
| Total gross farm receipts (excluding forest products sold) - Amount \$  | 9,115,454,790                | 10,342,031,229               | 11,890,835,395               | 1,548,804,166              | 17%                  | 80,069,265              | 57,751,997              | 39,992,841             | -40,076,424             | -50.:                     |
| Farms reporting total gross farm receipts - Under \$10,000 Farms reporting total gross farm receipts - \$10,000 to \$24,999                                       | 15,370<br>11,378             | 14,500<br>10,828             | 12,263<br>9,098              | -2,237<br>-1,730           | -15%<br>-15%         | 55<br>41                | 58<br>35                | 55<br>32               | -9                      | 0.0<br>-22.0              |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999  | 7,862                        | 7,397                        | 6,720                        | -1,730<br>-677             | -9%                  | 39                      | 24                      | 14                     | -25                     | -64.:                     |
| Farms reporting total gross farm receipts - \$50,000 to \$99,999  | 6,542                        | 6,521                        | 6,189                        | -332                       | -5%                  | 26                      | 33                      | 22                     | -4                      | -15.4                     |
| Farms reporting total gross farm receipts - \$100,000 to \$249,999  | 9,587                        | 7,965                        | 6,985                        | -980                       | -10%                 | 34                      | 21                      | 22                     | -12                     | -35.3                     |
| Farms reporting total gross farm receipts - \$250,000 to \$499,999  | 5,493                        | 5,589                        | 5,086                        | -503                       | -9%                  | 14                      | 21                      | 12                     | -2                      | -14.3                     |
| Farms reporting total gross farm receipts - \$500,000 to \$999,999  Farms reporting total gross farm receipts - \$1,000,000 to \$1,999,999                        | na<br>na                     | 2,745<br>1,098               | 3,248<br>1,558               | 503<br>460                 | /                    | na<br>na                | 7                       | na<br>na               | /                       |                           |
| Farms reporting total gross farm receipts - \$2,000,000 to \$1,555,555  | na                           | 568                          | 803                          | 235                        | /                    | na                      | 4                       | na                     | ,                       |                           |
| Calculated Variable Farms with 500k and over  | 3,496                        | 4,411                        | 5,609                        | 1,198                      | 34%                  | 17                      | 14                      | 12                     | -5                      | -29.                      |
| Farm Expenses   |                              |                              |                              |                            |                      |                         |                         |                        |                         |                           |
| Total number of farms   | 59,728                       | 57,211                       | na                           | /                          | /                    | 226                     | 206                     | na                     | /                       |                           |
| Fertilizer and lime purchases - Amount \$   | 363,697,863                  | 422,881,752                  | 602,739,381                  | 179,857,629                | 49%                  | 1,245,391               | 2,089,631               | 1,729,483              | 484,092                 | 38.9                      |
| Purchases of herbicides, insecticides, fungicides, etc Amount \$  | 257,206,528                  | 283,021,264                  | 304,074,996                  | 21,053,732                 | 8%                   | 1,397,272               | 1,010,461               | 980,893                | -416,379                | -29.8                     |
| Seed and plant purchases (excluding materials purchased for resale) - Amount \$ Total feed, supplements and hay purchases - Amount \$                             | 380,208,571<br>1,024,877,426 | 491,725,517<br>1,170,289,777 | 645,612,086<br>1,329,906,608 | 153,886,569<br>159,616,831 | 40%<br>16%           | 4,096,955<br>3,246,933  | 5,165,524<br>2,894,327  | 3,384,896<br>1,089,504 | -712,059<br>-2,157,429  | -17.4<br>-66.             |
| Livestock and poultry purchases - Amount \$   | 1,220,075,378                | 1,011,704,723                | 1,045,833,842                | 34,129,119                 | 3%                   | 3,298,183               | 2,416,569               | 1,151,361              | -2,146,822              | -65.                      |
| Veterinary services, drugs, semen, breeding fees, etc Amount \$   | 151,989,411                  | 180,362,171                  | 180,960,652                  | 598,481                    | 0%                   | 654,939                 | 528,388                 | 637,702                | -17,237                 | -2.0                      |
| Custom work, contract work and hired trucking - Amount \$   | 361,476,583                  | 511,715,957                  | 539,465,635                  | 27,749,678                 | 8%                   | 1,329,520               | 1,418,364               | 1,744,275              | 414,755                 | 31.3                      |
| Wages and salaries paid to family members - Amount \$   | 403,352,392                  | 430,830,749                  | 450,024,050                  | 19,193,301                 | 5%                   | 1,247,143               | 1,909,668               | 1,006,277              | -240,866                | -19.3                     |
| Wages and salaries paid to all other persons - Amount \$ All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Amount \$                  | 714,825,300<br>417,469,144   | 838,981,395<br>582,869,778   | 921,374,142<br>571,980,590   | 82,392,747<br>-10,889,188  | 12%<br>-3%           | 18,842,936<br>2,825,376 | 14,971,894<br>2,631,648 | 7,401,733<br>1,999,945 | -11,441,203<br>-825,431 | -60.<br>-29.:             |
| Repairs and maintenance to farm machinery, equipment and vehicles - Amount \$   | 380,640,233                  | 426,417,721                  | 454,993,009                  | 28,575,288                 | 8%                   | 2,090,463               | 2,264,048               | 1,593,744              | -496,719                | -23.                      |
| Repairs and maintenance to farm buildings and fences - Amount \$  | 183,176,689                  | 211,320,305                  | 220,959,312                  | 9,639,007                  | 5%                   | 868,384                 | 1,288,024               | 468,417                | -399,967                | -46.                      |
| Rental and leasing of land and buildings - Amount \$  | 211,121,522                  | 270,098,489                  | 336,031,922                  | 65,933,433                 | 31%                  | 888,116                 | 881,080                 | 908,616                | 20,500                  | 2.:                       |
| Rental and leasing of farm machinery, equipment and vehicles - Amount \$  | 62,855,799                   | 63,074,215                   | 63,399,902                   | 325,687                    | 1%                   | 396,270                 | 316,857                 | 154,934                | -241,336                | -60.9                     |
| Electricity, telephone and all other telecommunication services - Amount \$ Farm interest expenses - Amount \$  | 224,100,035<br>523,219,977   | 269,542,496<br>539,245,751   | 305,018,446<br>501,182,073   | 35,475,950<br>-38,063,678  | 16%<br>-7%           | 1,765,793<br>1,107,884  | 1,581,740<br>1,124,191  | 796,476<br>534,738     | -969,317<br>-573,146    | -54.9<br>-51.             |
| All other expenses (excluding depreciation and capital cost allowance) - Amount \$  | 948,953,723                  | 1,139,800,366                | 1,492,348,799                | 352,548,433                | 37%                  | 21,218,253              | 5,521,782               | 6,007,787              | -15,210,466             | -31.<br>-71.              |
| Total farm business operating expenses - Amount \$  | 7,829,246,574                | 8,843,882,426                | 9,965,905,445                | 1,122,023,019              | 14%                  | 66,519,811              | 48,014,196              | 31,590,781             | -34,929,030             | -52.                      |
| Farms Reporting Expenses  |                              | 27.215                       | 22.22                        |                            | 1                    |                         |                         | -                      |                         |                           |
| Fertilizer and lime purchases - Farms reporting  Purchases of herbicides, insecticides, fungicides, etc Farms reporting   | 40,746<br>33,855             | 35,819<br>30,340             | 30,351<br>26,517             | -4,927<br>-3,515           | -12%<br>-10%         | 140<br>125              | 111<br>96               | 82<br>71               | -58<br>-54              | -41.4<br>-43.2            |
| Seed and plant purchases (excluding materials purchased for resale) - Farms reporting   | 41,091                       | 36,736                       | 32,896                       | -4,355                     | -11%                 | 144                     | 123                     | 91                     | -54                     | -45<br>-36.               |
| Total feed, supplements and hay purchases - Farms reporting   | 37,519                       | 34,066                       | 28,503                       | -3,453                     | -9%                  | 131                     | 112                     | 79                     | -52                     | -39.                      |
| Livestock and poultry purchases - Farms reporting   | 24,252                       | 19,637                       | 17,152                       | -4,615                     | -19%                 | 80                      | 62                      | 44                     | -36                     | -45.0                     |
| Veterinary services, drugs, semen, breeding fees, etc Farms reporting   | 34,659                       | 31,077                       | 25,147                       | -3,582                     | -10%                 | 125                     | 105                     | 79                     | -46                     | -36.8                     |
| Custom work, contract work and hired trucking - Farms reporting Total wages and salaries - Farms reporting  | 35,004<br>24,013             | 33,930<br>20,837             | 29,513<br>16,126             | -1,074<br>-3,176           | -3%<br>-13%          | 130<br>98               | 98<br>84                | 87<br>58               | -43<br>-40              | -33.:<br>-40.:            |
| Wages and salaries – Farms reporting  Wages and salaries paid to family members – Farms reporting   | 15,280                       | 13,224                       | 10,733                       | -3,176<br>-2,056           | -13%                 | 57                      | 42                      | 37                     | -40<br>-20              | -40.i<br>-35.i            |
| Wages and salaries paid to all other persons - Farms reporting  | 15,427                       | 13,914                       | 10,100                       | -1,513                     | -10%                 | 66                      | 66                      | 39                     | -27                     | -40.                      |
| All fuel expenses (diesel, gasoline, oil, wood, natural gas, propane, etc.) - Farms reporting   | 56,702                       | 53,610                       | 48,591                       | -3,092                     | -5%                  | 209                     | 188                     | 162                    | -47                     | -22.                      |
| Repairs and maintenance to farm machinery, equipment and vehicles - Farms reporting   | 55,388                       | 51,933                       | 45,941                       | -3,455                     | -6%                  | 211                     | 183                     | 140                    | -71                     | -33.                      |
| Repairs and maintenance to farm buildings and fences - Farms reporting  | 46,217                       | 43,351                       | 36,763                       | -2,866                     | -6%                  | 165                     | 146                     | 115                    | -50                     | -30.                      |
| Rental and leasing of land and buildings - Farms reporting  | 18,545                       | 17,610                       | 15,691                       | -935                       | -5%                  | 77                      | 65                      | 56                     | -21                     | -27.                      |
| Rental and leasing of farm machinery, equipment and vehicles - Farms reporting  Electricity, telephone and all other telecommunication services - Farms reporting | 9,380<br>54,410              | 8,372<br>50,811              | 7,127<br>45,391              | -1,008<br>-3,599           | -11%<br>-7%          | 40<br>201               | 38<br>186               | 25<br>146              | -15<br>-55              | -37.<br>-27.              |

| Agriculture Statistics and Analysis Halton<br>Hills / CLIENT  |                   | 0                   | ntario              |                     |                      |             | Н            | alton Hi     | ills                 |                      |
|---|-------------------|---------------------|---------------------|---------------------|----------------------|-------------|--------------|--------------|----------------------|----------------------|
| Farm Statistics from Census   | 2001              | 2006                | 2011                | 2001-2011<br>Change | 2001-2011<br>%Change | 2001        | 2006         | 2011         | 2001-2011<br>Change  | 2001-2011<br>%Change |
| Farm interest expenses - Farms reporting  | 34,404            | 31,158              | 27,125              | -3,246              | -9%                  | 98          | 73           | 48           | -50                  | -51.0                |
| All other expenses (excluding depreciation and capital cost allowance) - Farms reporting  | 55,877            | 52,894              | 46,400              | -2,983              | -5%                  | 211         | 185          | 142          | -69                  | -32.7                |
| Total farm business operating expenses - Farms reporting  | 59,728            | 57,211              | 51,950              | -2,517              | -4%                  | 226         | 206          | 169          | -57                  | -25.2                |
| Feed, supplements and hay purchases from commercial suppliers - Farms reporting   | 37,519            | 31,729              | na                  | -5,790              | -15%                 | 131         | 103          | na           | /                    | /                    |
| Labour  |                   |                     |                     |                     |                      |             |              |              |                      |                      |
| Paid work, seasonal or temporary - Farms reporting  | 17,159            | 13,975              | 10,601              | -3,374              | -20%                 | 67          | 49           | 40           | -27                  | -40.3                |
| Paid work, seasonal or temporary - Number of weeks Paid work, year round - Farms reporting  | 911,030<br>10,843 | 878,920<br>10,481   | 812,057<br>8,759    | -66,863<br>-1,722   | -7%<br>-16%          | 8,263<br>50 | 13,640<br>53 | 10,585<br>29 | 2,322<br>-21         | 28.1<br>-42.0        |
| Paid work, year round - Number of weeks   | 1,376,166         | 1,392,257           | 1,405,252           | 12,995              | 1%                   | 30,017      | 25,058       | 7,096        | -22,921              | -76.4                |
| Paid work, seasonal or temporary - Farms reporting  | 17,159            | 13,975              | 10,601              | -3,374              | -20%                 | 67          | 49           | 40           | -27                  | -40.3                |
| Paid work, seasonal or temporary - Number of weeks  | 911,030           | 878,920             | 812,057             | -66,863             | -7%                  | 8,263       | 13,640       | 10,585       | 2,322                | 28.1                 |
| Paid work, year round - Farms reporting   | 10,843            | 10,481              | 8,759               | -1,722              | -16%                 | 50          | 53           | 29           | -21                  | -42.0                |
| Paid work, year round - Number of weeks   | 1,376,166         | 1,392,257           | 1,405,252           | 12,995              | 1%                   | 30,017      | 25,058       | 7,096        | -22,921              | -76.4                |
| Total weeks of paid work - Farms reporting  | 24,013            | 20,837              | 16,118              | -4,719              | -20%                 | 98          | 84           | 58           | -40                  | -40.8                |
| Total weeks of paid work - Number of weeks  | 2,287,196         | 2,271,177           | 2,217,309           | -53,868             | -2%                  | 38,280      | 38,698       | 17,681       | -20,599              | -53.8                |
| Total Farm Area   |                   |                     |                     |                     |                      |             |              |              |                      |                      |
| Total number of farms   | 59,728            | 57,211              | 51,950              | -5,261              | -9%                  | 226         | 206          | 169          | -57                  | -25.2                |
| Farms reporting total farm area - Under 10 acres  | 2,860             | 3,163               | 2,741               | -422                | -15%                 | 15          | 15           | 15           | 0                    | 0.0                  |
| Farms reporting total farm area - 10 to 69 acres  | 12,516            | 13,690              | 12,681              | -1,009              | -8%                  | 71          | 81           | 58           | -13                  | -18.3                |
| Farms reporting total farm area - 70 to 129 acres   | 14,262            | 12,857              | 11,779              | -1,078              | -8%                  | 61          | 43           | 41           | -20                  | -32.8                |
| Farms reporting total farm area - 130 to 179 acres  | 6,531             | 5,622               | 4,969               | -653                | -10%                 | 18          | 18           | 14           | -4                   | -22.2                |
| Farms reporting total farm area - 180 to 239 acres  | 6,192             | 5,472               | 4,801               | -671                | -11%                 | 16          | 13           | 10           | -6                   | -37.5                |
| Farms reporting total farm area - 240 to 399 acres  | 8,556             | 7,554               | 6,460               | -1,094              | -13%                 | 23          | 18           | 16           | -7                   | -30.4                |
| Farms reporting total farm area - 400 to 559 acres  | 3,936             | 3,635               | 3,359               | -276                | -7%                  | 7           | 8            | 3            | -4                   | -57.1                |
| Farms reporting total farm area - 560 to 759 acres Farms reporting total farm area - 760 to 1,119 acres   | 2,173<br>1,548    | 2,175<br>1,640      | 2,026<br>1,587      | -149<br>-53         | -7%<br>-3%           | 8           | 5<br>2       | 4            | -4<br>5              | -50.0<br>500.0       |
| Farms reporting total farm area - 1,120 to 1,599 acres  | 665               | 762                 | 1,567<br>788        | -55<br>26           | -5%<br>4%            | 3           | 2            | 1            | -2                   | -66.7                |
| Farms reporting total farm area - 1,600 to 2,239 acres  | 288               | 361                 | 436                 | 75                  | 26%                  | 2           | 0            | 0            | -2                   | -100.0               |
| Farms reporting total farm area - 2,240 to 2,879 acres  | 83                | 120                 | 152                 | 32                  | 39%                  | 0           | 0            | 0            | 0                    | /                    |
| Farms reporting total farm area - 2,880 to 3,519 acres  | 55                | 66                  | 79                  | 13                  | 24%                  | 0           | 0            | 0            | 0                    | ,                    |
| Farms reporting total farm area - 3,520 acres and over  | 63                | 94                  | 92                  | -2                  | -3%                  | 1           | 1            | 1            | 0                    | 0.0                  |
| Area in Crops   |                   |                     |                     |                     |                      |             |              |              |                      |                      |
| Cropland Acres - (excluding Christmas tree area) - Acres  | 9,035,915         | 9,046,383           | 8,929,948           | -116,435            | -1%                  | 38,815      | 32,995       | 30,906       | -7,909               | -20.4                |
| Land in crops (excluding Christmas tree area) - Farms reporting   | 53,799            | 50,169              | 45,604              | -3,630              | -7%                  | 196         | 166          | 142          | -54                  | -27.6                |
| Summerfallow land - Acres   | 35,175            | 29,394              | 23,450              | -5,944              | -17%                 | 274         | 228          | 567          | 293                  | 106.9                |
| Summerfallow land - Farms reporting   | 1,468             | 1,098               | 1,122               | -370                | -25%                 | 11          | 10           | 12           | 1                    | 9.1                  |
| Tame or seeded pasture - Acres  | 773,650           | 749,719             | 648,758             | -100,961            | -13%                 | 1,627       | 1,581        | 1,007        | -620                 | -38.1                |
| Tame or seeded pasture - Farms reporting  | 19,160            | 16,482              | 14,605              | -2,678              | -14%                 | 67          | 53           | 39           | -28                  | -41.8                |
| Natural land for pasture - Acres  | 1,314,335         | 1,112,668           | 984,808             | -127,860            | -10%                 | 2,349       | 1,583        | 1,863        | -486                 | -20.7                |
| Natural land for pasture - Farms reporting Woodlands and wetlands - Acres   | 22,148<br>na      | 19,313<br>1,838,372 | 15,553<br>1,597,730 | -2,835<br>-240,642  | -13%                 | 91<br>na    | 76<br>x      | 51<br>na     | -40                  | -44.0                |
| Woodlands and wetlands - Acres Woodlands and wetlands - Farms reporting   | na                | 35,708              | 31,133              | -240,042            | /                    | na          | 107          | na           | ,                    | /                    |
| Christmas tree area, woodland and wetland - Acres   | na                | 1,854,167           | 1,612,445           | -241,722            | ′/                   | na          | 3,443        | na           | ,                    | /                    |
| Christmas tree area, woodland and wetland - Farms reporting   | na                | 35,918              | 31,310              | . /                 | ,                    | na          | 107          | na           | ,                    | ,                    |
| All other land - Acres  | na                | 517,885             | 468,827             | -49,058             | /                    | na          | 1,553        | na           | /                    | /                    |
| All other land - Farms reporting  | na                | 40,056              | 38,884              | /                   | /                    | na          | 144          | na           | /                    | /                    |
| All other land (including woodland, wetlands and Christmas tree area) - Acres   | 2,348,282         | 2,372,052           | na                  | /                   | /                    | 5,590       | 4,996        | na           | /                    | /                    |
| All other land (including woodland, wetlands and Christmas tree area) - Farms reporting   | 49,950            | 48,342              | na                  | -1,608              | -3%                  | 191         | 169          | na           | /                    | /                    |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Total number   | 53,801            | 50,216              | 45,658              | -4,558              | -8%                  | 196         | 166          | 142          | -54                  | -27.6                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - Under 10 acres   | 1,164             | 3,861               | 3,235               | -626                | -54%                 | 4           | 17           | 13           | 9                    | 225.0                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 10 to 69 acres   | 2,236             | 16,448              | 15,202              | -1,246              | -56%                 | 16          | 70           | 58           | 42                   | 262.5                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 70 to 129 acres  | 17,435            | 11,077              | 9,910               | -1,167              | -7%<br>6%            | 83          | 31           | 30<br>11     | -53<br>27            | -63.9<br>71.1        |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 130 to 179 acres Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 180 to 239 acres | 12,923<br>5,599   | 4,848<br>3,766      | 4,128<br>3,400      | -720<br>-366        | -6%<br>-7%           | 38<br>12    | 13<br>9      | 11<br>8      | -27<br>-4            | -71.1<br>-33.3       |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 240 to 399 acres   | 4,297             | 5,015               | 4,372               | -643                | -15%                 | 13          | 13           | 10           | - <del>4</del><br>-3 | -23.1                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 400 to 559 acres   | 5,336             | 2,163               | 2,119               | -44                 | -1%                  | 14          | 7            | 4            | -10                  | -71.4                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 560 to 759 acres   | 2,167             | 1,216               | 1,265               | 49                  | 2%                   | 3           | 2            | 5            | 2                    | 66.7                 |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 760 to 1,119 acres   | 1,119             | 943                 | 954                 | 11                  | 1%                   | 6           | 2            | 1            | -5                   | -83.3                |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 1,120 to 1,999 acres   | 819               | 611                 | 754                 | 143                 | 17%                  | 1           | 1            | 1            | 0                    | 0.0                  |

| Agriculture Statistics and Analysis Halton<br>Hills / CLIENT  |                      | 0                    | Intario              |                      |                      |                | Н              | alton Hi       | ills                |                      |
|---|----------------------|----------------------|----------------------|----------------------|----------------------|----------------|----------------|----------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                 | 2006                 | 2011                 | 2001-2011<br>Change  | 2001-2011<br>%Change | 2001           | 2006           | 2011           | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 2,000 to 3,499 acres Farms reporting area in crops (excluding Christmas tree area) and summerfallow - 3,500 acres and over | 383<br>323           | 194<br>74            | 245<br>74            | 51                   | 13%<br>0%            | 4 2            | 0              | 0              | -4<br>-1            | -100.0<br>-50.0      |
| Field Crops Grown   | 323                  |                      | · ·                  |                      | 5/8                  |                |                |                |                     | 30.0                 |
| Total wheat - Acres   | 670,857              | 1,235,390            | 1,217,328            | -18,062              | -3%                  | 6,388          | 5,142          | 5,737          | -651                | -10.2                |
| Spring wheat (excluding durum) - Acres  | 125,477              | 202,902              | 114,643              | -88,259              | -70%                 | 821            | 232            | X              | /                   | /                    |
| Durum wheat - Acres   | 0                    | 4,012                | 2,682                | -1,330               | 1070/                | 0              | x              | 0              | 0                   | /                    |
| Winter wheat - Acres Oats - Acres   | 545,380<br>101,670   | 1,028,476<br>131,952 | 445,155<br>71,040    | -583,321<br>-60,912  | -107%<br>-60%        | 5,567<br>248   | x<br>396       | X<br>105       | -143                | /<br>-57.7           |
| Barley - Acres  | 308,728              | 221,029              | 126,881              | -94,148              | -30%                 | 1,526          | 1,025          | X              | /                   | /                    |
| Mixed grains - Acres  | 218,265              | 173,454              | 106,162              | -67,292              | -31%                 | 653            | 440            | 280            | -373                | -57.1                |
| Total corn - Acres  | 2,003,025            | 1,898,621            | 2,304,057            | 405,436              | 20%                  | 9,523          | 8,503          | 7,826          | -1,697              | -17.8                |
| Corn for grain - Acres  | 2,003,025            | 1,577,862            | 2,032,356            | 454,494              | 23%                  | 9,523          | 8,032          | 7,572          | -1,951              | -20.5                |
| Corn for silage - Acres   | 319,364              | 320,759              | 271,701              | -49,058              | -15%                 | X              | 471            | 254            | /                   | /                    |
| Total rye - Acres   | 66,519<br>66,510     | 65,356<br>62,173     | 34,868               | -30,488              | -46%                 | X              | x              | 0              | /,                  | /                    |
| Fall rye - Acres Spring rye - Acres   | 66,519<br>1,813      | 63,172<br>2,184      | 32,934<br>1,934      | -30,238<br>-250      | -45%<br>-14%         | x<br>0         | x<br>0         | 0              | /                   | //                   |
| Canola (rapeseed) - Acres   | 36,439               | 2,184<br>18,575      | 15,202               | -3,373               | -14%<br>-9%          | v x            | 0              | 58             | /                   | //                   |
| Soybeans - Acres  | 2,248,466            | 2,155,884            | 2,464,870            | 308,986              | 14%                  | 9,599          | 8,022          | 9,011          | -588                | -6.1                 |
| Flaxseed - Acres  | 1,983                | 4,257                | 2,973                | -1,284               | -65%                 | 0              | ×              | na             | /                   | /                    |
| Dry field peas - Acres  | 3,127                | 4,376                | 4,803                | 427                  | 14%                  | x              | x              | X              | /                   | /                    |
| Chick peas - Acres  | 201                  | 406                  | X                    | /                    | /                    | 0              | 0              | 0              | 0                   | /                    |
| Lentils - Acres   | х                    | 207                  | 123                  | -84                  | /                    | 0              | 0              | 0              | 0                   | /                    |
| Dry white beans - Acres   | 58,559               | 92,289               | 40,236               | -52,053              | -89%                 | 0              | X              | 0              | 0                   | /                    |
| Other dry beans - Acres   | 63,061               | 71,206               | 52,372               | -18,834              | -30%                 | 0              | 18             | 0              | 0                   | 26.7                 |
| Alfalfa and alfalfa mixtures - Acres All other tame hay and fodder crops - Acres  | 1,610,809<br>893,217 | 1,662,370<br>900,267 | 1,346,210<br>731,701 | -316,160<br>-168,566 | -20%<br>-19%         | 6,357<br>1,604 | 5,390<br>1,433 | 4,661<br>1,486 | -1,696<br>-118      | -26.7<br>-7.4        |
| Forage seed for seed - Acres  | 9,088                | 12,323               | 7,536                | -4,787               | -53%                 | 1,004<br>X     | 1,433<br>X     | 1,480          | -116                | -7.4                 |
| Potatoes - Acres  | 43,396               | 38,155               | 37,384               | -771                 | -2%                  | x              | 0              | 0              | ,                   | /                    |
| Mustard seed - Acres  | x                    | 507                  | 577                  | 70                   | /                    | 0              | 0              | Х              | ,                   |                      |
| Sunflowers - Acres  | 1,109                | 2,501                | 1,336                | -1,165               | -105%                | 0              | 22             | 0              | 0                   | /                    |
| Canary seed - Acres   | 70                   | x                    | 0                    | /                    | /                    | 0              | 0              | 0              | 0                   | /                    |
| Tobacco - Acres   | 58,333               | 31,669               | #REF!                | /                    | /                    | 0              | 0              | #REF!          | /                   | /                    |
| Ginseng - Acres   | 4,480                | 7,156                | 7,232                | 76                   | 2%                   | 0              | 0              | 0              | 0                   | /                    |
| Buckwheat - Acres Sugar beets - Acres   | 5,941<br>6,006       | 6,133<br>9,353       | 6,306<br>10,816      | 173<br>1,463         | 3%<br>24%            | 0              | 0              | 0              | 0                   | /                    |
| Caraway seed - Acres  | 0,000                | 9,555<br>X           | 10,816               | 1,403                | 24%                  | 0              | 0              | 0              | 0                   | /                    |
| Triticale - Acres   | 838                  | 2,987                | 2,243                | -744                 | -89%                 | 0              | 0              | 0              | 0                   | /                    |
| Other field crops - Acres   | 11,404               | 21,527               | 28,294               | 6,767                | 59%                  | x              | x              | 0              | /                   | /                    |
| Farms reporting field crops   | ·                    |                      |                      |                      |                      |                |                |                |                     | ·                    |
| Total number of farms   | 59,728               | 57,211               | na                   | -2,517               | -4%                  | 226            | 206            | na             | /                   | /                    |
| Total wheat - Farms reporting   | 11,565               | 14,682               | 13,713               | 3,117                | 27%                  | 47             | 45             | 31             | -16                 | -34.0                |
| Spring wheat (excluding durum) - Farms reporting  | 2,503                | 3,237                | 1,968                | 734                  | 29%                  | 13             | 10             | 4              | -9                  | -69.2                |
| Durum wheat - Farms reporting   | 0                    | 69<br>12 286         | 1 100 003            | 69                   | 7                    | 0              | 1<br>37        | 0<br>X         | 0                   | /                    |
| Winter wheat - Farms reporting Oats - Farms reporting   | 9,570<br>4,550       | 12,286<br>4,362      | 1,100,003<br>2,542   | 2,716<br>-188        | 28%<br>-4%           | 37<br>11       | 37<br>11       | X<br>4         | /<br>-7             | -63.6                |
| Barley - Farms reporting  | 7,498                | 5,139                | 3,223                | -2,359               | -31%                 | 28             | 23             | 15             | -13                 | -46.4                |
| Mixed grains - Farms reporting  | 7,063                | 5,400                | 3,750                | -1,663               | -24%                 | 28             | 16             | 9              | -19                 | -67.9                |
| Total corn - Farms reporting  | 19,244               | 18,275               | 18,642               | -969                 | -5%                  | 56             | 46             | 35             | -21                 | -37.5                |
| Corn for grain - Farms reporting  | 19,244               | 14,304               | 16,184               | -4,940               | -26%                 | 56             | 31             | 30             | -26                 | -46.4                |
| Corn for silage - Farms reporting   | 9,365                | 8,404                | 6,746                | -961                 | -10%                 | 17             | 17             | 9              | -8                  | -47.1                |
| Total rye - Farms reporting   | 1,386                | 1,304                | 767                  | -82                  | -6%                  | 2              | 1              | 0              | -2                  | -100.0               |
| Fall rye - Farms reporting  | 1,386                | 1,235                | 729                  | -151                 | -11%                 | 2              | 1              | 0              | -2                  | -100.0               |
| Spring rye - Farms reporting  Canala (raneseed) - Farms reporting   | 56<br>432            | 81<br>205            | 39<br>3,235          | 25<br>-227           | 45%<br>-53%          | 0<br>1         | 0              | 0<br>13        | 0<br>12             | 1,200.0              |
| Canola (rapeseed) - Farms reporting Soybeans - Farms reporting  | 19,706               | 205<br>17,171        | 3,235<br>18,773      | -227<br>-2,535       | -53%<br>-13%         | 1<br>57        | 51             | 13<br>42       | -15                 | 1,200.0<br>-26.3     |
| Flaxseed - Farms reporting  | 48                   | 79                   | 38                   | -2,333               | 65%                  | 0              | 1              | na             | -13                 | -20.3                |
| Dry field peas - Farms reporting  | 102                  | 116                  | 133                  | 14                   | 14%                  | 1              | 2              | 1              | 0                   | 0.0                  |
| Chick peas - Farms reporting  | 10                   | 12                   | 10                   | 2                    | 20%                  | 0              | 0              | 0              | 0                   | /                    |
| Lentils - Farms reporting   | 2                    | 5                    | 6                    | 3                    | 150%                 | 0              | 0              | 0              | 0                   | /                    |
| Dry white beans - Farms reporting   | 987                  | 1,054                | 437                  | 67                   | 7%                   | 0              | 2              | 0              | 0                   | /                    |
| Other dry beans - Farms reporting   | 653                  | 664                  | 473                  | 11                   | 2%                   | 0              | 3              | 0              | 0                   | /                    |

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|---|-----------------|-----------------|----------------|---------------------|----------------------|--------|--------|---------------------------------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001            | 2006            | 2011           | 2001-2011<br>Change | 2001-2011<br>%Change | 2001   | 2006   | 2011                                  | 2001-2011<br>Change | 2001-2011<br>%Change |
| Alfalfa and alfalfa mixtures - Farms reporting  | 26,166          | 24,427          | 20,641         | -1,739              |                      | 115    | 93     | 76                                    | -39                 | -33.9                |
| All other tame hay and fodder crops - Farms reporting   | 14,171          | 13,010          | 10,877         | -1,161              | -8%                  | 41     | 34     | 40                                    | -1                  | -2.4                 |
| Forage seed for seed - Farms reporting  | 238             | 312             | 214            | 74                  | 31%                  | 1      | 1      | 0                                     | -1                  | -100.0               |
| Potatoes - Farms reporting  | 876             | 904             | 811            | 28                  | 3%                   | 1      | 0      | 0                                     | -1                  | -100.0               |
| Mustard seed - Farms reporting  | 2               | 13              | 21             | 11                  | 550%                 | 0      | 0      | 1                                     | 1                   | /                    |
| Sunflowers - Farms reporting  | 76<br>5         | 124             | 84<br>0        | 48                  | 63%                  | 0      | 3<br>0 | 0                                     | 0                   | /                    |
| Canary seed - Farms reporting Tobacco - Farms reporting   | 1,083           | 1<br>643        | #REF!          | -4<br>-440          | -80%<br>-41%         | 0      | 0      | #REF!                                 | 0                   | /                    |
| Ginseng - Farms reporting   | 290             | 252             | 190            | -38                 | -13%                 | 0      | 0      | #KLF:                                 | 0                   | /                    |
| Buckwheat - Farms reporting   | 287             | 247             | 257            | -40                 | -14%                 | 0      | 0      | 0                                     | 0                   | ,                    |
| Sugar beets - Farms reporting   | 85              | 102             | 103            | 17                  | 20%                  | 0      | 0      | 0                                     | 0                   | ,                    |
| Caraway seed - Farms reporting  | 0               | 1               | 0              | 1                   | /                    | 0      | 0      | 0                                     | 0                   | ,                    |
| Triticale - Farms reporting   | 27              | 117             | 109            | 90                  | 333%                 | 0      | 0      | 0                                     | 0                   |                      |
| Other field crops - Farms reporting   | 363             | 394             | 577            | 31                  | 9%                   | 1      | 1      | 0                                     | -1                  | -100.0               |
| Fruit Crops Grown   |                 |                 |                |                     |                      |        |        |                                       |                     |                      |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting            | 3,247           | 3,093           | 2,709          | -384                | -12%                 | 19     | 21     | 11                                    | -8                  | -42.1                |
| Total area of fruits, berries and nuts (producing and non-producing) - Acres                      | 65,076          | 63,704          | 52,740         | -10,964             | -17%                 | 401    | 449    | 184                                   | -217                | -54.1                |
| Apples total area - Acres   | 24,251          | 20,169          | 15,830         | -4,339              | -18%                 | 206    | 236    | 96                                    | -110                | -53.4                |
| Pears total area - Acres  | 2,381           | 2,546           | 1,383          | -1,163              | -49%                 | x      | x      | 1                                     | /                   | /                    |
| Plums and prunes total area - Acres   | 1,130           | 1,231           | 1,075          | -156                | -14%                 | 2      | x      | X                                     | /                   | /                    |
| Cherries (sweet) total area - Acres   | 993             | 950             | 576            | -374                | -38%                 | х      | 3      | X                                     | /                   | /                    |
| Cherries (sour) total area - Acres  | 2,314           | 2,546           | 2,342          | -204                | -9%                  | x      | х      | 0                                     | /                   | /                    |
| Peaches total area - Acres  | 5,782           | 7,894           | 6,455          | -1,439              | -25%                 | x      | х      | 0                                     | /                   | /                    |
| Apricots total area - Acres   | 122             | 146             | 102            | -44                 | -36%                 | Х      | 0      | Х                                     | /                   | /                    |
| Grapes total area - Acres   | 18,206          | 20,595          | 18,383         | -2,212              | -12%                 | Х      | x      | 10                                    | /                   | /                    |
| Strawberries total area - Acres   | 15,772          | 4,243           | 3,283          | -960                | -6%                  | Х      | 68     | X                                     | /                   | /                    |
| Raspberries total area - Acres  | 1,147           | 1,153           | 902            | -251                | -22%                 | 40     | х      | X                                     | /                   | /                    |
| Cranberries total area - Acres  | 117             | 176             | 66             | -110                | -94%                 | 0      | 0      | 0                                     | 0                   | /                    |
| Blueberries total area - Acres  | 604             | 732<br>63       | 792<br>56      | 60                  | 10%                  | x<br>0 | x<br>0 | X<br>0                                | /                   | /                    |
| Saskatoons total area - Acres Other fruits, berries and nuts total area - Acres                   | 61<br>1,464     | 1,259           | 1,499          | -7<br>240           | -11%<br>16%          | U<br>X | 12     | X                                     | 0                   | /                    |
| Farms reporting fruit crops   | 1,404           | 1,239           | 1,433          | 240                 | 10/6                 |        | 12     | ^                                     |                     | /                    |
| Total number of farms   | 59,728          | 57,211          | na             | -2,517              | -4%                  | 226    | 206    | na                                    | /                   |                      |
| Total area of fruits, berries and nuts (producing and non-producing) - Farms reporting            | 3,247           | 3,093           | 2,709          | -154                | -5%                  | 19     | 21     | 11                                    | -8                  | -42.1                |
| Apples total area - Farms reporting   | 1,419           | 1,223           | 1,079          | -196                | -14%                 | 12     | 12     | 6                                     | -6                  | -50.0                |
| Pears total area - Farms reporting  | 695             | 542             | 473            | -153                | -22%                 | 6      | 4      | 3                                     | -3                  | -50.0                |
| Plums and prunes total area - Farms reporting   | 476             | 376             | 351            | -100                | -21%                 | 4      | 2      | 2                                     | -2                  | -50.0                |
| Cherries (sweet) total area - Farms reporting   | 357             | 310             | 266            | -47                 | -13%                 | 1      | 3      | 2                                     | 1                   | 100.0                |
| Cherries (sour) total area - Farms reporting  | 198             | 132             | 131            | -66                 | -33%                 | 1      | 1      | 0                                     | -1                  | -100.0               |
| Peaches total area - Farms reporting  | 419             | 343             | 302            | -76                 | -18%                 | 1      | 1      | 0                                     | -1                  | -100.0               |
| Apricots total area - Farms reporting   | 143             | 103             | 100            | -40                 | -28%                 | 1      | 0      | 1                                     | 0                   | 0.0                  |
| Grapes total area - Farms reporting   | 746             | 778             | 704            | 32                  | 4%                   | 1      | 6      | 3                                     | 2                   | 200.0                |
| Strawberries total area - Farms reporting   | 746             | 801             | 663            | 55                  | 7%                   | 1      | 7      | 3                                     | 2                   | 200.0                |
| Raspberries total area - Farms reporting  | 684             | 613             | 613            | -71                 | -10%                 | 10     | 4      | 2                                     | -8                  | -80.0                |
| Cranberries total area - Farms reporting  | 12              | 13              | 7              | 1                   | 8%                   | 0      | 0      | 0                                     | 0                   | /                    |
| Blueberries total area - Farms reporting  | 158             | 161             | 196            | 3                   | 2%                   | 1      | 1      | 2                                     | 1                   | 100.0                |
| Saskatoons total area - Farms reporting Other fruits herries and puts total area. Farms reporting | 45<br>1,464     | 40<br>261       | 48<br>363      | -5<br>-1,203        | -11%<br>-82%         | 0      | 0<br>4 | 0<br>1                                | 0                   | /                    |
| Other fruits, berries and nuts total area - Farms reporting  Vegetable Crops Grown                | 1,404           | 201             | 303            | -1,203              | -0270                | X      | 4      | 1                                     |                     | /                    |
|   |                 | .=-             |                |                     | 1                    |        |        |                                       |                     |                      |
| Total vegetables - Acres  | 170,147         | 155,594         | 129,595        | -25,999             | -15%                 | 385    | 310    | 210                                   | -175                | -45.5                |
| Sweet corn - Acres  | 49,019          | 38,617          | 25,540         | -13,077             | -27%                 | 223    | 114    | 62                                    | -161                | -72.2                |
| Tomatoes - Acres  | 21,201          | 20,195          | 16,558         | -3,637              | -17%                 | X      | X      | 11                                    | /                   | /.                   |
| Cucumbers - Acres   | 8,374           | 4,146           | 3,484          | -662                | -8%                  | X      | 4      | X                                     | /,                  | /,                   |
| Green peas - Acres  | 23,308          | 21,482          | 15,121         | -6,361              | -27%                 | X      | x<br>3 | X<br>X                                | /,                  | /,                   |
| Green and wax beans - Acres   | 13,035<br>4,137 | 11,879<br>3,707 | 9,186<br>3,354 | -2,693<br>-353      | -21%<br>-9%          | x<br>x | 3<br>X | X                                     | /,                  | /                    |
| Cabbage - Acres Chinese cabbage - Acres   | 1,834           | 1,857           | 3,354<br>1,855 | -353<br>-2          |                      | x<br>0 | x<br>0 | X<br>0                                | /                   | /                    |
| Cauliflower - Acres   | 3,195           | 2,025           | 1,855<br>1,649 | -2<br>-376          |                      | v x    | v x    | · · · · · · · · · · · · · · · · · · · | ,                   | /                    |
| Broccoli - Acres  | 2,860           | 2,025<br>3,712  | 1,649<br>4,506 | -376<br>794         | 28%                  | x<br>x | x<br>x | X                                     | /                   | /                    |
| procedi Adies   | 2,860           | 358             | 4,506          | 289                 | 114%                 | 0      | X<br>X | 0                                     | 0                   | /                    |

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|--|------------------|-----------------------|-----------------------|---------------------|----------------------|---------|---------|----------|---------------------|----------------------|
| Farm Statistics from Census  | 2001             | 2006                  | 2011                  | 2001-2011<br>Change | 2001-2011<br>%Change | 2001    | 2006    | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Carrots - Acres  | 8,872            | 9,993                 | 9,855                 | -138                | -2%                  | 0       | 1       | Х        |                     | /                    |
| Rutabagas and turnips - Acres  | 2,036            | 1,814                 | 1,534                 | -280                | -14%                 | 0       | x       | 0        | 0                   | /                    |
| Beets - Acres  | 861              | 1,088                 | 1,371                 | 283                 | 33%                  | x       | 1       | X        | /                   | /                    |
| Radishes - Acres   | 625              | 392                   | 352                   | -40                 | -6%                  | 0       | х       | 0        | 0                   | /                    |
| Shallots and green onions - Acres  | 6,624            | 622                   | 457                   | -165                | -2%                  | 0       | х       | X        | /                   | /                    |
| Dry onions, yellow, Spanish, cooking, etc Acres  | 564              | 6,930                 | 6,456                 | -474                | -84%                 | 0       | х       | X        | /                   | /                    |
| Celery - Acres   | 779              | 650                   | 614                   | -36                 | -5%                  | 0       | X       | X        | /                   | /                    |
| Lettuce - Acres Spinach - Acres  | 1,033<br>898     | 955<br>999            | 617<br>790            | -338<br>-209        | -33%<br>-23%         | 0       | x<br>5  | X<br>0   | /                   | /                    |
| Peppers - Acres  | 4,112            | 4,015                 | 3,892                 | -123                | -3%                  | ×       | . x     | 13       | /                   | /                    |
| Pumpkins - Acres   | na               | 5,430                 | 4,658                 | -772                | /                    | na      | ×       | na       | ,                   | ,                    |
| Squash and zucchini - Acres  | na               | 3,867                 | 3,590                 | -277                | /                    | na      | x       | na       | ,                   | ,                    |
| Pumpkins, squash and zucchini - Acres  | 7,765            | 9,297                 | 8,248                 | -1,049              | -14%                 | 54      | 71      | #VALUE!  | ,                   | ,                    |
| Asparagus, producing - Acres   | 2,255            | 3,245                 | 2,744                 | -501                | -22%                 | x       | x       | X        | ,                   | ,                    |
| Asparagus, non-producing - Acres   | 576              | 556                   | 427                   | -129                | -22%                 | 0       | 0       | 0        | 0                   | ,                    |
| Other vegetables - Acres   | 5,716            | 7,062                 | 10,338                | 3,276               | 57%                  | x       | 2       | X        | /                   | /                    |
| Farms reporting vegetable crops  |                  |                       |                       |                     |                      |         |         |          |                     |                      |
| Total number of farms  | 59,728           | 57,211                | na                    | -2,517              | -4%                  | 226     | 206     | na       | /                   | /                    |
| Total vegetables - Farms reporting   | 3,938            | 3,909                 | 3,527                 | -29                 | -1%                  | 13      | 16      | 8        | -5                  | -38.5                |
| Sweet corn - Farms reporting   | 1,503            | 1,399                 | 1,146                 | -104                | -7%                  | 5       | 6       | 3        | -2                  | -40.0                |
| Tomatoes - Farms reporting   | 1,286            | 1,429                 | 1,422                 | 143                 | 11%                  | 2       | 7       | 3        | 1                   | 50.0                 |
| Cucumbers - Farms reporting  | 930              | 964                   | 921                   | 34                  | 4%                   | 1       | 5       | 2        | 1                   | 100.0                |
| Green peas - Farms reporting   | 723              | 763                   | 772                   | 40                  | 6%                   | 1       | 4       | 2        | 1                   | 100.0                |
| Green and wax beans - Farms reporting  | 760              | 852                   | 935                   | 92                  | 12%                  | 2       | 5       | 2        | 0                   | 0.0                  |
| Cabbage - Farms reporting  | 461              | 442                   | 496                   | -19                 | -4%                  | 1       | 1<br>0  | 3        | 2                   | 200.0                |
| Chinese cabbage - Farms reporting  | 74<br>359        | 93<br>327             | 143<br>329            | 19<br>-32           | 26%<br>-9%           | 1       | 1       | 1        | 0                   | 0.0                  |
| Cauliflower - Farms reporting  Broccoli - Farms reporting  | 365              | 346                   | 400                   | -52<br>-19          | -5%<br>-5%           | 1       | 1       | 3        | 2                   | 200.0                |
| Brussels sprouts - Farms reporting   | 140              | 145                   | 199                   | -19                 | 4%                   | 0       | 1       | 0        | 0                   | 200.0                |
| Carrots - Farms reporting  | 554              | 648                   | 724                   | 94                  | 17%                  | 0       | 4       | 1        | 1                   | ,                    |
| Rutabagas and turnips - Farms reporting  | 177              | 204                   | 270                   | 27                  | 15%                  | 0       | 1       | 0        | 0                   | ,                    |
| Beets - Farms reporting  | 509              | 607                   | 773                   | 98                  | 19%                  | 1       | 5       | 2        | 1                   | 100.0                |
| Radishes - Farms reporting   | 195              | 246                   | 311                   | 51                  | 26%                  | 0       | 1       | 0        | 0                   | /                    |
| Shallots and green onions - Farms reporting  | 574              | 299                   | 367                   | -275                | -48%                 | 0       | 1       | 1        | 1                   |                      |
| Dry onions, yellow, Spanish, cooking, etc Farms reporting  | 226              | 648                   | 687                   | 422                 | 187%                 | 0       | 4       | 2        | 2                   | /                    |
| Celery - Farms reporting   | 77               | 102                   | 128                   | 25                  | 32%                  | 0       | 1       | 1        | 1                   | /                    |
| Lettuce - Farms reporting  | 343              | 429                   | 542                   | 86                  | 25%                  | 0       | 2       | 1        | 1                   | /                    |
| Spinach - Farms reporting  | 215              | 250                   | 362                   | 35                  | 16%                  | 0       | 4       | 0        | 0                   | /                    |
| Peppers - Farms reporting  | 697              | 795                   | 780                   | 98                  | 14%                  | 1       | 4       | 4        | 3                   | 300.0                |
| Pumpkins - Farms reporting   | na               | 1,130                 | 1,016                 | /                   | /                    | na      | 6       | na       | /                   | /                    |
| Squash and zucchini - Farms reporting  | na               | 1,030                 | 1,082                 | /                   | /                    | na      | 6       | na       | /                   | /                    |
| Pumpkins, squash and zucchini - Farms reporting  | 1,238            | 1,518                 | 2,098                 | 280                 | 23%                  | 7       | 9       | 4        | -3                  | -42.9                |
| Asparagus, producing - Farms reporting   | 309              | 391                   | 389                   | 82                  | 27%                  | 3       | 1       | 1        | -2                  | -66.7                |
| Asparagus, non-producing - Farms reporting Other vegetables - Farms reporting                          | 159<br>985       | 132<br>1,057          | 137<br>1,283          | -27<br>72           | -17%<br>7%           | 0       | 0<br>6  | 0        | 0                   | /                    |
| Sod, Greenhouse and Maple Taps   | 985              | 1,057                 | 1,283                 | 72                  | 7%                   | 3       | 6       | 3        | 0                   | 0.0                  |
|  | 20 674           | 22.100                | 20.444                | 2 702               | 120/                 |         | 0       | ^        | ,                   | ,                    |
| Total area of Sod under cultivation for sale - Acres Total area of nursery products - Acres            | 28,674<br>25,488 | 32,196<br>27,079      | 28,414<br>25,270      | -3,782<br>-1,809    | -13%<br>-7%          | X<br>X  | 0<br>x  | 0<br>876 |                     | /                    |
| Total area of nursery products - Acres  Total area of greenhouses in use on May 16, 2006 - Square feet | 96,544,723       | 27,079<br>125,141,329 | 25,270<br>133,520,541 | -1,809<br>8,379,212 | -7%<br>9%            | x<br>x  | x<br>x  | 619,200  | /                   | /                    |
| Total area under glass, plastic or other protection - Square feet                                      | 96,544,723       | 126,589,790           | 135,076,388           | 8,486,598           | 9%                   | X       | ×       | 623,000  | /                   | ,                    |
| Greenhouse flowers - Square feet   | 43,662,922       | 49,414,104            | 42,594,525            | -6,819,579          | -16%                 | ×       | 434,624 | 522,900  | ,                   | ,                    |
| Greenhouse vegetables - Square feet  | 47,727,506       | 69,808,871            | 86,209,724            | 16,400,853          | 34%                  | x       | x       | X        | ,                   | ,                    |
| Other greenhouse products - Square feet  | 5,154,295        | 5,918,354             | 4,716,292             | -1,202,062          | -23%                 | 0       | x       | X        | ,                   | ,                    |
| Total growing area for mushrooms - Square feet   | 3,016,020        | 3,447,739             | 3,461,842             | 14,103              | 0%                   | x       | х       | 0        | ,                   | ,                    |
| Total area of Christmas trees grown for sale - Acres   | 21,766           | 15,795                | 14,715                | -1,080              | -5%                  | x       | х       | X        | /                   | /                    |
| Sales of forest products in 2005 - Amount \$   | 20,587,058       | 18,568,858            | 11,335,962            | -7,232,896          | -35%                 | 112,237 | x       | X        | /                   | /                    |
| Taps on maple trees in 2006 - Number   | 1,304,995        | 1,311,599             | 1,508,651             | 197,052             | 15%                  | X       | 608     | 1,485    | /                   | /                    |
| Farms Reporting  |                  |                       |                       |                     |                      |         |         |          |                     |                      |
| Total area of Sod under cultivation for sale - Farms reporting   | 135              | 120                   | 122                   | 2                   | 1%                   | 1       | 0       | 0        | -1                  | -100.0               |
| Total area of nursery products - Farms reporting   | 1,443            | 1,209                 | 1,004                 | -205                | -14%                 | 10      | 6       | 7        | -3                  |                      |
| Total area of greenhouses in use on May 16, 2006 - Farms reporting                                     | 2,012            | 1,898                 | 1,590                 | -308                | -15%                 | 10      | 15      | 11       | 1                   | 10.0                 |

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|---|--------------------|-------------------------|-------------------------|-----------------------|----------------------|--------------|--------------|--------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001               | 2006                    | 2011                    | 2001-2011<br>Change   | 2001-2011<br>%Change | 2001         | 2006         | 2011         | 2001-2011<br>Change | 2001-2011<br>%Change |
| Total area under glass, plastic or other protection - Farms reporting | 2,012              | 1,898                   | 1,592                   | -306                  | -15%                 | 10           | 15           | 11           | 1                   | 10.0                 |
| Greenhouse flowers - Farms reporting                                  | 1,359              | 1,274                   | 1,004                   | -270                  | -20%                 | 8            | 12           | 9            | 1                   | 12.5                 |
| Greenhouse vegetables - Farms reporting                               | 681                | 654                     | 669                     | 15                    | 2%                   | 2            | 2            | 4            | 2                   | 100.0                |
| Other greenhouse products - Farms reporting                           | 351                | 282                     | 214                     | -68                   | -19%                 | 0            | 2            | 1            | 1                   | ,                    |
| Total growing area for mushrooms - Farms reporting                    | 76                 | 85                      | 86                      | 1                     | 1%                   | 1            | 1            | 0            | -1                  | -100.0               |
| Total area of Christmas trees grown for sale - Farms reporting        | 918                | 725                     | 647                     | -78                   | -8%                  | 3            | 1            | 2            | -1                  | -33.3                |
| Sales of forest products in 2005 - Farms reporting                    | 2,903              | 2,485                   | 1,945                   | -540                  | -19%                 | 8            | 4            | 5            | -3                  | -37.5                |
| Taps on maple trees in 2006 - Farms reporting                         | 2,588              | 2,240                   | 2,673                   | 433                   | 17%                  | 4            | 3            | 4            | 0                   | 0.0                  |
| Livestock Inventory   |                    |                         |                         |                       |                      |              |              |              |                     |                      |
| Total number of farms   | na                 | 57,211                  | na                      | /                     | /                    | na           | 206          | na           | /                   | ,                    |
| Calves, under 1 year - Number   | 595,191            | 526,552                 | 456,667                 | -69,885               | -11.5%               | 1,034        | 957          | 698          | -336                | -32.5                |
| Steers, 1 year and over - Number                                      | 332,215            | 311,989                 | 291,263                 | -20,726               | -6.1%                | 1,250        | 577          | 436          | -814                | -65.1                |
| Total heifers, 1 year and over - Number                               | 449,326            | 414,483                 | 372,934                 | -41,549               | -7.8%                | 859          | 654          | 436          | -423                | -49.2                |
| Heifers for slaughter or feeding - Number                             | 170,811            | 178,726                 | 157,803                 | -20,923               | 4.6%                 | X            | X            | 155          | /                   | ,                    |
| Heifers for beef herd replacement - Number                            | 81,923             | 48,756                  | 41,986                  | -6,770                | -40.5%               | X            | X            | 119          | 7                   | 67.6                 |
| Heifers for dairy herd replacement - Number<br>Total cows - Number    | 196,592<br>739,564 | 187,001<br>707,091      | 173,145<br>600,220      | -13,856<br>-106,871   | -4.9%<br>-4.4%       | 500<br>1,698 | 217<br>1,334 | 162<br>1,017 | -338<br>-681        | -67.6<br>-40.1       |
| Beef cows - Number  | 376,020            | 377,354                 | 282,062                 | -95,292               | 0.4%                 | 1,098<br>834 | 1,554<br>965 | 643          | -191                | -22.9                |
| Dairy cows - Number   | 363,544            | 329,737                 | 318,158                 | -11,579               | -9.3%                | 864          | 369          | 374          | -490                | -56.7                |
| Bulls, 1 year and over - Number                                       | 24,435             | 22,536                  | 20,297                  | -2,239                | -7.8%                | 60           | 49           | 85           | 25                  | 41.7                 |
| Total cattle and calves - Number                                      | 2,140,731          | 1,982,651               | 1,741,381               | -241,270              | -7.4%                | 4,901        | 3,571        | 2,672        | -2,229              | -45.5                |
| Rams - Number   | 8,488              | 7,115                   | 8,538                   | 1,423                 | -16.2%               | 22           | 18           | 11           | -11                 | -50.0                |
| Ewes - Number   | 176,818            | 158,569                 | 184,626                 | 26,057                | -10.3%               | 383          | 370          | 320          | -63                 | -16.4                |
| Lambs - Number  | 152,319            | 145,478                 | 159,643                 | 14,165                | -4.5%                | 142          | 166          | 294          | 152                 | 107.0                |
| Total sheep and lambs - Number  | 337,625            | 311,162                 | 352,807                 | 41,645                | -7.8%                | 547          | 554          | 625          | 78                  | 14.3                 |
| Boars - Number  | 13,188             | 9,235                   | 4,985                   | -4,250                | -30.0%               | х            | x            | Х            | /                   | ,                    |
| Sows and gilts for breeding - Number                                  | 356,172            | 417,999                 | 280,816                 | -137,183              | 17.4%                | х            | х            | X            | /                   |                      |
| Nursing and weaner pigs - Number                                      | 1,280,456          | 1,460,868               | 1,239,818               | -221,050              | 14.1%                | х            | x            | X            | /                   | ,                    |
| Grower and finishing pigs - Number                                    | 1,807,530          | 2,062,490               | 1,563,027               | -499,463              | 14.1%                | 1,996        | x            | 0            | -1,996              | -100.0               |
| Total pigs - Number   | 3,457,346          | 3,950,592               | 3,088,646               | -861,946              | 14.3%                | x            | x            | X            | /                   | ,                    |
| Horses and ponies - Number  | 83,337             | 97,285                  | 86,642                  | -10,643               | 16.7%                | 804          | 886          | 454          | -350                | -43.5                |
| Goats - Number  | 62,310             | 76,114                  | 116,260                 | 40,146                | 22.2%                | х            | x            | 422          | /                   | ,                    |
| Wild boars - Number   | 1,499              | 1,006                   | 473                     | -533                  | -32.9%               | 0            | Х            | X            | /                   | ,                    |
| Mink - Number   | 351,226            | 395,672                 | 122,137                 | -273,535              | 12.7%                | 0            | 0            | 0            | 0                   | ,                    |
| Fox - Number  | 1,466              | 918                     | na                      | /                     | -37.4%               | 0            | 0            | na           | /                   | ,                    |
| Bison (buffalo) - Number  | 3,755              | 4,106                   | 2,320                   | -1,786                | 9.3%                 | 0            | 0            | 0            | 0                   | ,                    |
| Llamas and alpacas - Number   | 2,554              | 4,332                   | 6,283                   | 1,951                 | 69.6%                | 0            | х            | 26           | 26                  | ,                    |
| Deer (excluding wild deer) - Number                                   | 14,464             | 8,031                   | 3,022                   | -5,009                | -44.5%               | 0            | X            | 0            | 0                   | ,                    |
| Elk - Number  Broilers, roasters and Cornish - Number of birds        | 5,902              | 3,550                   | 1,601                   | -1,949<br>2 749 866   | -39.9%               | X            | X            | 0            | /,                  | ,                    |
| Pullets under 19 weeks, intended for laying - Number of birds         | na<br>5,390,118    | 29,151,442<br>4,809,018 | 31,901,308<br>4,773,819 | 2,749,866<br>-35,199  | -10.8%               | na<br>0      | x<br>x       | na<br>21     | /<br>21             | /                    |
| Laying hens, 19 weeks and over - Number of birds                      | 10,303,256         | 4,809,018<br>10,141,092 | 8,433,385               | -35,199<br>-1,707,707 | -10.8%               | 11,022       | x<br>517     | 289          | -10,733             | -97.4                |
| Total hens and chickens - Number of birds                             | 43,624,696         | 44,101,552              | 46,902,316              | 2,800,764             | 1.1%                 | 11,022<br>X  | X 217        | 363          | -10,735             | -57.2                |
| Laying hens in hatchery supply flocks - Number of birds               | 1,775,443          | 1,724,450               | #REF!                   | 2,000,704             | -2.9%                | 0            | 0            | #REF!        | ,                   | ,                    |
| Turkeys - Number of birds   | 3,402,697          | 3,556,250               | 3,483,828               | -72,422               | 4.5%                 | x            | x            | 0            | ,                   | ,                    |
| Other poultry - Number of birds                                       | 1,433,518          | 2,677,339               | 1,369,622               | -1,307,717            | 86.8%                | 1,039        | 2,596        | 121          | -918                | -88.4                |
| Chicks or other poultry hatched - Number of birds                     | 210,870,722        | 230,861,567             | 224,375,126             | -6,486,441            | 9.5%                 | 0            | 0            | 0            | 0                   | 20.                  |
| Honeybees - Number of colonies  | 56,740             | 64,591                  | 67,563                  | 2,972                 |                      | x            | 243          | X            | /                   | ,                    |
| Other pollinating bees - Number of gallons                            | na                 | 1,734                   | 1,746                   | 12                    |                      | na           | 0            | na           | ,                   | ,                    |
| Farms reporting livestock   |                    |                         |                         |                       |                      |              |              |              |                     |                      |
| Total number of farms   | 59,728             | 57,211                  | na                      | -2,517                | -4.2%                | 226          | 206          | na           | /                   |                      |
| Calves, under 1 year - Farms reporting                                | 23,906             | 20,942                  | 16,885                  | -2,964                | -12.4%               | 68           | 54           | 39           | -29                 | -42.6                |
| Steers, 1 year and over - Farms reporting                             | 9,234              | 8,442                   | 6,807                   | -792                  | -8.6%                | 32           | 24           | 15           | -17                 | -53.1                |
| Total heifers, 1 year and over - Farms reporting                      | 19,647             | 16,374                  | 13,412                  | -3,273                | -16.7%               | 63           | 41           | 32           | -31                 | -49.2                |
| Heifers for slaughter or feeding - Farms reporting                    | 4,977              | 6,089                   | 5,186                   | 1,112                 |                      | 12           | 10           | 9            | -3                  | -25.0                |
| Heifers for beef herd replacement - Farms reporting                   | 10,676             | 7,160                   | 5,845                   | -3,516                |                      | 34           | 31           | 19           | -15                 | -44.1                |
| Heifers for dairy herd replacement - Farms reporting                  | 7,374              | 5,837                   | 4,767                   | -1,537                | -20.8%               | 24           | 10           | 10           | -14                 | -58.3                |
| Total cows - Farms reporting  | 22,774             | 20,352                  | 16,178                  | -2,422                | -10.6%               | 67           | 53           | 34           | -33                 | -49.3                |
| Beef cows - Farms reporting   | 16,179             | 15,017                  | 11,567                  | -1,162                |                      | 44           | 45           | 24           | -20                 | -45.5                |
| Dairy cows - Farms reporting  | 7,557              | 6,092                   | 5,131                   | -1,465                | -19.4%               | 23           | 10           | 10           | -13                 | -56.5                |
| Bulls, 1 year and over - Farms reporting                              | 13,896             | 12,338                  | 10,210                  | -1,558                | -11.2%               | 29           | 31           | 20           | -9                  | -31.0                |

| Agriculture Statistics and Analysis Halton<br>Hills / CLIENT   |                | 0              | ntario         |                     |                      |           | Н       | lalton H | ills                |                      |
|--|----------------|----------------|----------------|---------------------|----------------------|-----------|---------|----------|---------------------|----------------------|
| Farm Statistics from Census  | 2001           | 2006           | 2011           | 2001-2011<br>Change | 2001-2011<br>%Change | 2001      | 2006    | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Total cattle and calves - Farms reporting  | 28,209         | 25,040         | 20,349         | -3,169              | -11.2%               | 80        | 60      | 43       |                     | -46.3                |
| Rams - Farms reporting   | 3,130          | 2,658          | 2,909          | -472                | -15.1%               | 13        | 10      | 5        | -8                  | -61.5                |
| Ewes - Farms reporting   | 3,808          | 3,225          | 3,374          | -583                | -15.3%               | 17        | 8       | 10       | -7                  | -41.2                |
| Lambs - Farms reporting  | 3,375          | 2,892          | 3,022          | -483<br>-570        | -14.3%               | 13<br>17  | 7<br>11 | 9<br>11  | -4<br>-6            | -30.8                |
| Total sheep and lambs - Farms reporting  Boars - Farms reporting   | 3,978<br>2,560 | 3,408<br>1,854 | 3,569<br>1,057 | -570<br>-706        | -14.3%<br>-27.6%     | 3         | 2       | 2        | -6<br>-1            | -35.3<br>-33.3       |
| Sows and gilts for breeding - Farms reporting  | 2,802          | 2,083          | 1,037          | -719                | -27.6%<br>-25.7%     | 3         | 3       | 2        | -1<br>-1            | -33.3                |
| Nursing and weaner pigs - Farms reporting  | 2,639          | 2,035          | 1,183          | -604                | -23.7%               | 3         | 2       | 2        | -1<br>-1            | -33.3                |
| Grower and finishing pigs - Farms reporting  | 3,968          | 3,187          | 1,816          | -781                | -19.7%               | 5         | 2       | 0        | -5                  | -100.0               |
| Total pigs - Farms reporting   | 4,972          | 4,070          | 2,556          | -902                | -18.1%               | 6         | 4       | 2        | -4                  | -66.7                |
| Horses and ponies - Farms reporting  | 11,258         | 12,333         | 11,170         | 1,075               | 9.5%                 | 58        | 63      | 48       | -10                 | -17.2                |
| Goats - Farms reporting  | 2,342          | 2,169          | 2,152          | -173                | -7.4%                | 6         | 7       | 7        | 1                   | 16.7                 |
| Wild boars - Farms reporting   | 58             | 38             | 14             | -20                 | -34.5%               | 0         | 1       | 1        | 1                   | /                    |
| Mink - Farms reporting   | 59             | 59             | 62             | 0                   | 0.0%                 | 0         | 0       | 0        | 0                   | /                    |
| Fox - Farms reporting  | 58             | 10             | na             | -48                 | -82.8%               | 0         | 0       | na       | /                   | /                    |
| Bison (buffalo) - Farms reporting  | 58             | 71             | 60             | 13                  | 22.4%                | 0         | 0       | 0        | 0                   | /                    |
| Llamas and alpacas - Farms reporting   | 437            | 696            | 798            | 259                 | 59.3%                | 0         | 3       | 6        | 6                   | /                    |
| Deer (excluding wild deer) - Farms reporting   | 234            | 158            | 103            | -76                 | -32.5%               | 0         | 1       | 0        | 0                   | /                    |
| Elk - Farms reporting  | 100            | 80             | 51             | -20                 | -20.0%               | 1         | 1       | 0        | -1                  | -100.0               |
| Broilers, roasters and Cornish - Farms reporting Pullets under 19 weeks, intended for laying - Farms reporting   | 2,700          | 2,792          | 2,657          | 92                  | 3.4%                 | 6<br>0    | 6<br>2  | 1 3      | -5                  | -83.3                |
| Laying hens, 19 weeks, intended for laying - Farms reporting   | 1,023<br>6,427 | 844<br>5,609   | 1,022<br>5,402 | -179<br>-818        | -17.5%<br>-12.7%     | 21        | 19      | 10       | -11                 | /<br>-52.4           |
| Total hens and chickens - Farms reporting  | 8,306          | 7,397          | 7,263          | -909                | -12.7%               | 24        | 22      | 13       |                     | -32.4<br>-45.8       |
| Laying hens in hatchery supply flocks - Farms reporting  | 95             | 105            | #REF!          | 10                  | 10.5%                | 0         | 0       | #REF!    | -11                 | -43.8                |
| Turkeys - Farms reporting  | 1,026          | 983            | 926            | -43                 | -4.2%                | 1         | 4       | 0        | -1                  | -100.0               |
| Other poultry - Farms reporting  | 2,305          | 1,811          | 1,569          | -494                | -21.4%               | 14        | 13      | 4        | -10                 | -71.4                |
| Turkey production - Farms reporting  | 1,159          | 843            | 804            | -316                | -27.3%               | 3         | 1       | 0        | -3                  | -100.0               |
| Turkey production - Kilograms  | na             | 82,431,752     | 87,178,740     | /                   | /                    | na        | х       | na       | /                   | /                    |
| Turkey production - Pounds   | 162,456,662    | 181,730,894    | 192,196,210    | 19,274,232          | 11.9%                | x         | х       | 0        | ,                   | /                    |
| Broilers, roasters and Cornish production - Farms reporting  | 2,700          | 2,180          | 2,401          | -520                | -19.3%               | 6         | 6       | 1        | -5                  | -83.3                |
| Broilers, roasters and Cornish production - Kilograms  | na             | 385,642,413    | 436,781,542    | /                   | /                    | na        | x       | na       | /                   | /                    |
| Broilers, roasters and Cornish production - Pounds   | 767,556,883    | 850,195,933    | 962,938,406    | 82,639,050          | 10.8%                | 1,718,968 | x       | X        | /                   | /                    |
| Chicks or other poultry hatched - Farms reporting  | 48             | 34             | 28             | -14                 | -29.2%               | 0         | 0       | 0        | 0                   | /                    |
| Honeybees - Farms reporting  | 955            | 981            | 1,068          | 26                  | 2.7%                 | 4         | 8       | 7        | 3                   | 75.0                 |
| Other pollinating bees - Farms reporting   | na             | 67             | 70             | /                   | /                    | na        | 0       | na       | /                   | /                    |
| Farms Classified by NAICS  |                |                |                |                     |                      |           |         |          |                     |                      |
| Total number of farms  | 55,092         | 57,211         | na             | /                   | /                    | 204       | 206     | na       | •                   | 7                    |
| Farms classified by industry group (NAICS classification) - Cattle ranching and farming  | 19,152         | 15,989         | 11,141         | -4,848              | -25%                 | 58        | 36      | 24       |                     | -58.6                |
| Farms classified by industry group (NAICS classification) - Hog and pig farming  | 2,491          | 2,222          | 1,235          | -987                | -40%                 | 1         | 1       | 0        | -1                  | -100.0               |
| Farms classified by industry group (NAICS classification) - Poultry and egg production Farms classified by industry group (NAICS classification) - Sheep and goat farming  | 1,614          | 1,700          | 1,619          | -81                 | -5%                  | 8         | 8       | 2        | -6<br>3             | -75.0                |
| Farms classified by industry group (NAICS classification) - Sneep and goat farming  Farms classified by industry group (NAICS classification) - Other animal production    | 1,017<br>5,428 | 1,365<br>7,573 | 1,446<br>6,966 | -607                | 8%<br>-11%           | 1<br>37   | 50      | 34       | -                   | 300.0<br>-8.1        |
| Farms classified by industry group (NAICS classification) - Other animal production  Farms classified by industry group (NAICS classification) - Oilseed and grain farming | 13,371         | 13,056         | 15,818         | 2,762               | 21%                  | 42        | 41      | 44       |                     | 4.8                  |
| Farms classified by industry group (NAICS classification) - Vegetable and melon farming  | 1,416          | 1,769          | 1,531          | -238                | -17%                 | 2         | 3       | 44       | 2                   | 100.0                |
| Farms classified by industry group (NAICS classification) - Fruit and tree nut farming   | 1,739          | 1,892          | 1,548          | -344                | -20%                 | 12        | 16      | 8        | -4                  | -33.3                |
| Farms classified by industry group (NAICS classification) - Greenhouse, nursery and floriculture production  | 2,430          | 2,822          | 2,372          | -450                | -19%                 | 18        | 18      | 13       | -5                  | -27.8                |
| Farms classified by industry group (NAICS classification) - Other crop farming   | 6,434          | 8,823          | 8,274          | -549                | -9%                  | 25        | 29      | 36       |                     | 44.0                 |
| Farms by NAICS Subtypes  |                |                |                |                     |                      |           |         |          |                     |                      |
| Farms classified by industry (NAICS classification) - Dairy cattle and milk production   | 6,414          | 4,937          | 4,036          | -901                | -14%                 | 18        | 8       | 10       | -8                  | -44.4                |
| Farms classified by industry (NAICS classification) - Beef cattle ranching and farming, including feedlots   | 13,669         | 11,052         | 7,105          | -3,947              | -29%                 | 41        | 28      | 14       | -27                 | -65.9                |
| Farms classified by industry (NAICS classification) - Hog and pig farming  | 2,454          | 2,222          | 1,235          | -987                | -40%                 | 1         | 1       | 0        | -1                  | -100.0               |
| Farms classified by industry (NAICS classification) - Chicken egg production   | na             | 599            | 566            | -33                 | /                    | na        | 2       | na       | /                   | /                    |
| Farms classified by industry (NAICS classification) - Broiler and other meat-type chicken production   | na             | 834            | 816            | -18                 | /                    | na        | 4       | na       | /                   | /                    |
| Farms classified by industry (NAICS classification) - Turkey production  | na             | 116            | 109            | -7                  | /                    | na        | 1       | na       | /                   | /                    |
| Farms classified by industry (NAICS classification) - Poultry hatcheries   | na             | 15             | 11             | -4                  | /                    | na        | 0       | na       | /                   | /                    |
| Farms classified by industry (NAICS classification) - Combination poultry and egg production   | na             | 43             | 46             | 3                   | /.                   | na        | 0       | na       | /                   | /                    |
| Farms classified by industry (NAICS classification) - Other poultry production   | na             | 93             | 71             | -22                 | /                    | na        | 1       | na       | /,                  | /,                   |
| Farms classified by industry (NAICS classification) - Sheep farming  Farms classified by industry (NAICS classification) - Goat farming                                    | na             | 1,021          | 1,052          | 31<br>50            | /                    | na        | 3       | na       | /,                  | /,                   |
| Farms classified by industry (NAICS classification) - Goat farming  Farms classified by industry (NAICS classification) - Anjoulture                                       | na<br>na       | 344<br>410     | 394<br>477     | 50<br>67            | /                    | na<br>na  | 1       | na<br>na |                     | /                    |
| Farms classified by industry (NAICS classification) - Apiculture   | na             | 410            | 4//            | 67                  | /                    | rıa       | 4       | na       | /                   | /                    |

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|--|--------------------------|--------------------------|--------------------------|-----------------------|----------------------|-------------------|-------------------|-------------------|---------------------|----------------------|
| Farm Statistics from Census  | 2001                     | 2006                     | 2011                     | 2001-2011<br>Change   | 2001-2011<br>%Change | 2001              | 2006              | 2011              | 2001-2011<br>Change | 2001-2011<br>%Change |
| Farms classified by industry (NAICS classification) - Horse and other equine production  | na                       | 4,297                    | 3,894                    | -403                  | /                    | na                | 39                | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - Fur bearing animal and rabbit production   | na                       | 112                      | 113                      | 1                     | /                    | na                | 0                 | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - Livestock combination farming  | na                       | 2,464                    | 2,278                    | -186                  | /                    | na                | 7                 | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - All other miscellaneous animal production  | na                       | 290                      | 204                      | -86                   | /                    | na                | 0                 | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - Soybean farming Farms classified by industry (NAICS classification) - Oilseed (except soybean) farming | na                       | 5,812                    | 5,250<br>72              | -562                  | /                    | na                | 13<br>1           | na                | /                   | /                    |
| ,  | na                       | 25<br>152                | 114                      | 47                    | /                    | na                | 0                 | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - Dry pea and bean farming Farms classified by industry (NAICS classification) - Wheat farming           | na<br>na                 | 953                      | 1,232                    | -38<br>279            | /                    | na<br>na          | 5                 | na<br>na          | /                   | /                    |
| Farms classified by industry (NAICS classification) - Virtual raming   | na                       | 1,694                    | 4,066                    | 2,372                 | /                    | na                | 6                 | na                | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Other grain farming  | na                       | 4,420                    | 5,084                    | 664                   | /                    | na                | 16                | na                | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Potato farming   | na                       | 243                      | 170                      | -73                   | <i>'</i> /           | na                | 0                 | na                | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Other vegetable (except potato) and melon farming  | na                       | 1,526                    | 1,361                    | -165                  | ,                    | na                | 3                 | na                | ,                   | ,                    |
| Farms classified by industry (NAICS classification) - Fruit and tree nut farming   | na                       | 1,892                    | 1,548                    | -344                  | ,                    | na                | 16                | na                |                     | ,                    |
| Farms classified by industry (NAICS classification) - Mushroom production  | na                       | 68                       | 66                       | -2                    | ,                    | na                | 1                 | na                | /                   | ,                    |
| Farms classified by industry (NAICS classification) - Other food crops grown under cover   | na                       | 312                      | 303                      | -9                    | ,                    | na                | 1                 | na                | ,                   |                      |
| Farms classified by industry (NAICS classification) - Nursery and tree production  | na                       | 1,474                    | 1,236                    | -238                  | /                    | na                | 6                 | na                | /                   | ,                    |
| Farms classified by industry (NAICS classification) - Floriculture production  | na                       | 968                      | 767                      | -201                  | /                    | na                | 10                | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - Tobacco farming  | na                       | 560                      | 137                      | -423                  | /                    | na                | 0                 | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - Hay farming  | na                       | 5,917                    | 5,600                    | -317                  | /                    | na                | 19                | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - Fruit and vegetable combination farming  | na                       | 167                      | 179                      | 12                    | /                    | na                | 2                 | na                | /                   | /                    |
| Farms classified by industry (NAICS classification) - All other miscellaneous crop farming   | na                       | 2,179                    | 1,942                    | -237                  | /                    | na                | 8                 | na                | /                   | /                    |
| Selected Machinery Data  |                          |                          |                          |                       |                      |                   |                   |                   |                     |                      |
| Total number of farms  | na                       | 57,211                   | na                       | /                     | /                    | na                | 206               | na                | /                   | /                    |
| Total value of land and buildings - Farms reporting  | 59,728                   | 57,211                   | 51,950                   | -2,517                | -4%                  | 226               | 206               | 169               | -57                 | -25.2                |
| Total value of land and buildings - Market value \$  | 40,898,278,324           | 55,912,249,481           | 75,817,763,880           | 15,013,971,157        | 37%                  | 419,543,554       | 473,203,622       | 626,615,454       | 207,071,900         | 49.4                 |
| Value of land and buildings, owned - Farms reporting   | 57,288                   | 55,289                   | 49,960                   | -1,999                | -3%                  | 204               | 187               | 151               | -53                 | -26.0                |
| Value of land and buildings, owned - Market value \$ DON'T UNDERSTAND THE DIFFERENCE IN VALUES BETWEEN 01 AND 06   | 29,540,809,757           | 40,121,575,084           | 53,514,373,781           | 10,580,765,327        | 36%                  | 173,252,254       | 300,425,300       | 333,390,454       | 160,138,200         | 92.4<br>-22.7        |
| Value of land and buildings, rented or leased from others - Farms reporting Value of land and buildings, rented or leased from others - Market value \$      | 22,200<br>11,357,468,567 | 21,675<br>15,790,674,397 | 20,272<br>22,303,390,099 | -525<br>4,433,205,830 | -2%<br>39%           | 97<br>246,291,300 | 88<br>172,778,322 | 75<br>293,225,000 | -22<br>46,933,700   | -22.7<br>19.1        |
| Tractors under 60 hp - Farms reporting   | 11,337,408,307<br>na     | 44,117                   | 38,548                   | 4,433,203,830         | 39/6                 | na                | 160               | 293,223,000<br>na | 40,933,700          | 19.1                 |
| Tractors under 60 hp - Total number  | na                       | 102,057                  | 88,287                   | ,                     | /                    | na                | 432               | na                | ,                   | ,                    |
| Tractors under 60 hp - Market value \$   | na                       | 624,625,930              | 555,736,781              | ,                     | /                    | na                | 3,217,880         | na                | ,                   | ,                    |
| Tractors from 60 to 99 hp - Farms reporting  | na                       | 33,065                   | 30,054                   | ,                     | /                    | na                | 106               | na                | ,                   | ,                    |
| Tractors from 60 to 99 hp - Total number   | na                       | 53,953                   | 50,133                   | ,                     | ,                    | na                | 198               | na                | ,                   | ,                    |
| Tractors from 60 to 99 hp - Market value \$  | na                       | 1,038,762,791            | 946,061,862              | ,                     | ,                    | na                | 3,868,010         | na                | ,                   | ,                    |
| Tractors under 100 hp - Farms reporting  | 53,709                   | 52,002                   | 68,602                   | -1,707                | -3%                  | 198               | 186               | 223               | 25                  | 12.6                 |
| Tractors under 100 hp - Total number   | na                       | 156,010                  | 138,420                  | /                     | /                    | na                | 629               | na                | /                   | /                    |
| Tractors under 100 hp - Market value \$  | 1,569,822,309            | 1,663,388,721            | 1,501,798,643            | 93,566,412            | 6%                   | 5,830,474         | 7,085,890         | 5,004,232         | -826,242            | -14.2                |
| Tractors from 100 to 149 hp - Farms reporting  | 16,118                   | 15,728                   | 15,410                   | -390                  | -2%                  | 50                | 44                | 36                | -14                 | -28.0                |
| Tractors from 100 to 149 hp - Total number   | na                       | 21,409                   | 22,318                   | /                     | /                    | na                | 53                | na                | /                   | /                    |
| Tractors from 100 to 149 hp - Market value \$  | 643,788,622              | 713,927,553              | 781,540,436              | 70,138,931            | 11%                  | 1,999,884         | 1,396,827         | 1,772,600         | -227,284            | -11.4                |
| Tractors over 149 hp - Farms reporting   | 5,695                    | 5,859                    | 6,761                    | 164                   | 3%                   | 15                | 12                | 17                | 2                   | 13.3                 |
| Tractors over 149 hp - Total number  | na                       | 8,157                    | 10,668                   | /                     | /                    | na                | 15                | na                | /                   | /                    |
| Tractors over 149 hp - Market value \$   | 393,858,376              | 484,621,136              | 743,159,923              | 90,762,760            | 23%                  | 1,341,511         | 1,197,864         | 2,135,100         | 793,589             | 59.2                 |
| Total tractors - Farms reporting   | 55,449                   | 53,334                   | 48,253                   | -2,115                | -4%                  | 209               | 192               | 155               | -54                 | -25.8                |
| Total tractors - Total number  | 183,704                  | 185,576                  | 171,406                  | 1,872                 | 1%                   | 712               | 697               | 568               | -144                | -20.2                |
| Total form trucks. Forms constitute:   | na<br>8 E 2 O            | 2,861,937,410            | 3,026,499,002            | 26.501                | 42001                | na<br>22          | 9,680,581         | na<br>120         | /                   | 202.0                |
| Total farm trucks - Farms reporting  Total farm trucks - Total number  | 8,530                    | 45,034<br>60,603         | 40,913                   | 36,504                | 428%                 | 33                | 158               | 129               | 96                  | 290.9                |
| Total farm trucks - Total number Total farm trucks - Market value \$   | na<br>815,787,013        | 69,692<br>879,979,374    | 65,263<br>871,432,496    | 64,192,361            | /<br>8%              | na<br>3,964,708   | 313<br>4,600,784  | na<br>2,920,891   | -1,043,817          | - <b>26</b> .3       |
| Pick-ups and cargo vans - Farms reporting  | 45,881                   | 879,979,374<br>43,258    | 871,432,496<br>38,677    | -2,623                | -6%                  | 3,964,708<br>158  | 4,600,784         | 2,920,891<br>121  | -1,043,817<br>-37   | -26.3<br>-23.4       |
| Pick-ups and cargo vans - Total number   | 45,661<br>na             | 55,863                   | 51,358                   | -2,025                | -0%                  | na 136            | 232               | na                | -3/<br>/            | -23.4                |
| Pick-ups and cargo vans - Market value \$  | 664,384,571              | 696,453,650              | 658,140,298              | 32,069,079            | 5%                   | 2,704,256         | 2,831,085         | 2,101,686         | -602,570            | - <b>22</b> .3       |
| Other farm trucks - Farms reporting  | 8,530                    | 8,959                    | 8,808                    | 429                   | 5%                   | 33                | 37                | 32                | -1                  | -3.0                 |
| Other farm trucks - Total number   | na                       | 13,829                   | 13,904                   | 1                     | /                    | na                | 81                | na                | /                   | 3.0                  |
| Other farm trucks - Market value \$  | 151,402,442              | 183,525,724              | 213,292,198              | 32,123,282            | 21%                  | 1,260,452         | 1,769,699         | 819,205           | -441,247            | -35.0                |
| Cars and other passenger vehicles - Farms reporting  | 30,373                   | 27,200                   | 19,713                   | -3,173                | -10%                 | 113               | 104               | 57                | -56                 | -49.6                |
| Cars and other passenger vehicles -Total number  | na                       | 31,502                   | 22,774                   | /                     | -370                 | na                | 128               | na                | /                   | .5.0                 |
| Cars and other passenger vehicles - Market value \$  | 385,663,028              | 354,755,466              | 250,359,201              | -30,907,562           | -8%                  | 1,667,724         | 1,644,736         | 833,500           | -834,224            | -50.0                |
| Tillage, cultivation, seeding and planting equipment - Farms reporting   | 40,054                   | 37,461                   | 30,993                   | -2,593                | -6%                  | 138               | 117               | 90                | -48                 | -34.8                |
| Tillage, cultivation, seeding and planting equipment - Total number  | na                       | 151,171                  | na                       | _,/                   | /                    | na                | 547               | na                | /                   | Je                   |

| Agriculture Statistics and Analysis Halton<br>Hills / CLIENT  |                          | 0                        | )ntario                  |                          |                      |                    | Н                  | alton H            | ills                |                      |
|---|--------------------------|--------------------------|--------------------------|--------------------------|----------------------|--------------------|--------------------|--------------------|---------------------|----------------------|
| Farm Statistics from Census   | 2001                     | 2006                     | 2011                     | 2001-2011<br>Change      | 2001-2011<br>%Change | 2001               | 2006               | 2011               | 2001-2011<br>Change | 2001-2011<br>%Change |
| Tillage, cultivation, seeding and planting equipment - Market value \$  | 665,377,368              | 735,033,507              | 805,078,403              | 69,656,139               | 10%                  | 2,050,694          | 2,401,992          | 2,548,265          | 497,571             | 24.3                 |
| Combines - Farms reporting  | 16,478                   | 14,732                   | 12,972                   | -1,746                   | -11%                 | 61                 | 40                 | 34                 | -27                 | -44.3                |
| Combines - Total number   | 17,498                   | 15,982                   | 14,282                   | -1,516                   | -9%                  | Х                  | 45                 | 37                 | /                   | /                    |
| Combines - Market value \$ Swathers and mower-conditioners - Farms reporting  | na<br>23,093             | 562,195,454<br>22,474    | 679,263,750<br>18,392    | -619                     | -3%                  | na<br>95           | 1,966,243<br>73    | na<br>66           | -29                 | -30.5                |
| Swathers and mower-conditioners - Total number  | 26,240                   | 26,473                   | 21,322                   | 233                      | 1%                   | 102                | 84                 | 77                 | -25                 | -24.5                |
| Swathers and mower-conditioners - Market value \$   | na                       | 147,325,430              | 137,187,541              | /                        | //                   | na                 | X                  | na                 | /                   | /                    |
| Balers - Farms reporting  | 27,708                   | 25,130                   | 21,510                   | -2,578                   | -9%                  | 114                | 85                 | 88                 | -26                 | -22.8                |
| Balers - Total number   | 35,385                   | 33,052                   | 28,916                   | -2,333                   | -7%                  | 162                | 118                | 124                | -38                 | -23.5                |
| Balers - Market value \$  | 201,858,933              | 218,819,021              | 215,588,329              | 16,960,088               | 8%                   | 996,999            | 783,752            | 823,700            | -173,299            | -17.4                |
| Forage harvesters - Farms reporting   | 10,080                   | 8,436                    | 6,827                    | -1,644                   | -16%                 | 32                 | 24                 | 22                 | -10                 | -31.3                |
| Forage harvesters - Total number  | 35,258                   | 9,601                    | 7,832                    | -25,657                  | -73%                 | X                  | 26                 | 22                 | 122.024             | 62.1                 |
| Forage harvesters - Market value \$ Irrigation equipment - Farms reporting  | 84,855,238<br>4,473      | 91,890,629<br>3,783      | 99,855,705<br>3,273      | 7,035,391<br>-690        | -15%                 | 212,234<br>17      | 104,837<br>14      | 78,300<br>10       | -133,934<br>-7      | -63.1<br>-41.2       |
| Irrigation equipment - Market value \$  | 121,640,068              | 127,444,328              | 112,962,911              | 5,804,260                | 5%                   | 282,933            | X                  | 109,400            | -173,533            | -61.3                |
| All other farm machinery, workshop and office equipment - Farms reporting   | 45,208                   | 43,296                   | 41,628                   | -1,912                   | -4%                  | 166                | 156                | 127                | -39                 | -23.5                |
| All other farm machinery, workshop and office equipment - Market value \$   | 990,678,994              | 1,096,511,712            | 1,417,978,711            | 105,832,718              | 11%                  | 6,611,313          | 7,265,900          | 2,711,080          | -3,900,233          | -59.0                |
| Value of all farm machinery and equipment - Farms reporting   | 59,728                   | 57,211                   | 51,950                   | -2,517                   | -4%                  | 226                | 206                | 169                | -57                 | -25.2                |
| Value of all farm machinery and equipment - Market value \$   | 6,564,007,507            | 7,075,892,331            | 7,616,206,049            | 511,884,824              | 8%                   | 27,256,908         | 29,217,981         | 21,140,163         | -6,116,745          | -22.4                |
| Value of livestock and poultry - Farms reporting  | 40,249                   | 37,463                   | 32,080                   | -2,786                   | -7%                  | 151                | 140                | 103                | -48                 | -31.8                |
| Value of livestock and poultry - farms Market value \$  | 3,067,497,674            | 2,348,654,689            | 2,269,367,570            | -718,842,985             | -23%                 | 8,049,428          | 5,110,020          | 3,381,788          | -4,667,640          | -58.0                |
| Total farm capital - Farms reporting Total farm capital - Market value \$   | 59,728<br>50,529,783,505 | 57,211<br>65,336,796,501 | 51,950<br>85,703,337,499 | -2,517<br>14,807,012,996 | -4%<br>29%           | 226<br>454,849,890 | 206<br>507,531,623 | 169<br>651,137,405 | -57<br>196,287,515  | -25.2<br>43.2        |
| Calculated Tractor Variable - under 100 hp fr   | 53,709                   | 77,182                   | 68,602                   | 23,473                   | 44%                  | 198                | 266                | 223                | 190,287,313         | 12.6                 |
| Calculated Tractor Variable - under 100 hp number   | na                       | 156,010                  | 138,420                  | 23,473                   | 77.0                 | na                 | 630                | na                 | /                   | 12.0                 |
| Calculated Tractor Variable - under 100 hp value  | 1,569,822,309            | 1,663,388,721            | 1,501,798,643            | 93,566,412               | 6%                   | 5,830,474          | 7,085,890          | 5,004,232          | -826,242            | -14.2                |
| Farm Value  |                          |                          |                          |                          |                      |                    |                    |                    |                     |                      |
| Value of all farm machinery and equipment - Market value \$   | 6,564,007,507            | 7,075,892,331            | 7,616,206,049            | 540,313,718              | 8%                   | 27,256,908         | 29,217,981         | 21,140,163         | -6,116,745          | -22.4                |
| Value of livestock and poultry - farms Market value \$  | 3,067,497,674            | 2,348,654,689            | 2,269,367,570            | -79,287,119              | -3%                  | 8,049,428          | 5,110,020          | 3,381,788          | -4,667,640          | -58.0                |
| Land and Buildings - Market Value   | 40,898,278,324           | 55,912,249,481           | 75,817,763,880           | -, - ,                   |                      | 419,543,554        | 473,203,622        | 626,615,454        | 207,071,900         | 49.4                 |
| Total farm capital - Market value \$  | 50,529,783,505           | 65,336,796,501           | 85,703,337,499           | 20,366,540,998           | 40%                  | 454,849,890        | 507,531,623        | 651,137,405        | 196,287,515         | 43.2                 |
| Computer Use  |                          |                          |                          |                          |                      |                    |                    |                    |                     |                      |
| Total number of farms using computers   | 23,552                   | 26,260                   | 30,381                   | /                        | /                    | 97                 | 93                 | 93                 | -4                  | -4.1                 |
| Farms using computers for - Bookkeeping, payroll or tax preparation   | 17,832                   | 18,458                   | na                       | /                        | /                    | 71                 | 60                 | na                 | /                   | /                    |
| Farms using computers for - Livestock or crop record keeping  | 9,031                    | 8,596                    | na                       | /                        | /                    | 30                 | 27                 | na                 | /                   | /                    |
| Farms using computers for - Word processing (writing letters, labels, etc.)   | 15,184                   | 16,874                   | na                       | /                        | /                    | 73                 | 61                 | na                 | /                   | /                    |
| Farms using computers for - Desktop publishing (brochures, flyers, etc) Farms using computers for - Banking                         | na<br>na                 | 4,570<br>12,660          | na<br>na                 | /                        | /                    | na<br>na           | 21<br>40           | na<br>na           | /                   | /                    |
| Farms using computers for - Internet  | 17,371                   | 20,270                   | 28,614                   | /                        | /                    | 64                 | 66                 | 83                 | 19                  | 7<br>29.7            |
| Farms using computers for - E-mail  | 15,681                   | 18,823                   | na                       | ,                        | /                    | 62                 | 69                 | na                 | /                   |                      |
| Farms using computers for - Other computer applications   | 139                      | 34                       | na                       | /                        | /                    | 0                  | 0                  | na                 | /                   | /                    |
| Land owned, leased  |                          |                          |                          |                          |                      |                    |                    |                    |                     |                      |
| Total number of farms   | 59,728                   | 57,211                   | na                       | -2,517                   | -4%                  | 226                | 206                | na                 | /                   | /                    |
| Total area of land operated by this operation - Farms reporting   | 59,728                   | 57,211                   | na                       | -2,517                   | -4%                  | 226                | 206                | na                 | /                   | /                    |
| Total area of land operated by this operation - Acres   | 13,507,357               | 13,310,216               | na                       | -197,141                 | -1%                  | 48,655             | 41,383             | na                 | /                   | /                    |
| Total area of land operated by this operation - Farms reporting   | 57,156                   | 55,179                   | na                       | -1,977                   | -3%                  | 204                | 186                | na                 | /                   | /                    |
| Historical comparison component of total area owned - Acres  Historical comparison component of total area rented - Farms reporting | 9,373,178<br>22,055      | 8,889,694<br>21,508      | na                       | -483,484<br>-547         | -5%<br>-2%           | 19,598<br>96       | x<br>88            | na<br>na           | /                   | /                    |
| Historical comparison component of total area rented - Farms reporting  | 4,134,179                | 4,420,522                | na<br>na                 | 286,343                  | 7%                   | 29,057             | X                  | na                 | /                   | /                    |
| Historical comparison component of area leased from governments - Farms reporting   | 1,041                    | 784                      | na                       | -257                     | -25%                 | 23,037             | 5                  | na                 | ,                   | /                    |
| Historical comparison component of area leased from governments - Acres   | 114,388                  | x                        | na                       | /                        | /                    | 169                | 318                | na                 | ,                   | /                    |
| Historical comparison component of area rented or leased from others - Farms reporting  | 19,944                   | 20,182                   | na                       | 238                      | 1%                   | 89                 | 86                 | na                 | /                   | /                    |
| Historical comparison component of area rented or leased from others - Acres  | 3,629,128                | 3,987,629                | na                       | 358,501                  | 10%                  | 27,726             | 23,639             | na                 | /                   | /                    |
| Historical comparison component of area crop-shared from others - Farms reporting   | 3,346                    | 2,489                    | na                       | -857                     | -26%                 | 11                 | 5                  | na                 | /                   | /                    |
| Historical comparison component of area crop-shared from others - Acres   | 390,663                  | x                        | na                       | /                        | /                    | 1,162              | X                  | na                 | _/                  | /                    |
| Total area owned - Farms reporting  | 57,156                   | 55,208                   | 49,886                   | -1,948                   | -3%                  | 204                | 186                | 149                | -55<br>4 544        | -27.0                |
| Total area owned - Acres  Area leased from governments - Farms reporting  | 9,373,178<br>1,041       | 9,613,544<br>784         | 8,952,054<br>728         | 240,366<br>-257          | 3%<br>-25%           | 19,598<br>6        | 19,210<br>5        | 15,054<br>3        | -4,544<br>-3        | -23.2<br>-50.0       |
| Area leased from governments - Farms reporting  Area leased from governments - Acres  | 114,388                  | 115,134                  | 728<br>97,779            | -257<br>746              | -25%<br>1%           | 169                | 5<br>X             | 3<br>X             | -3<br>/             | -50.0                |

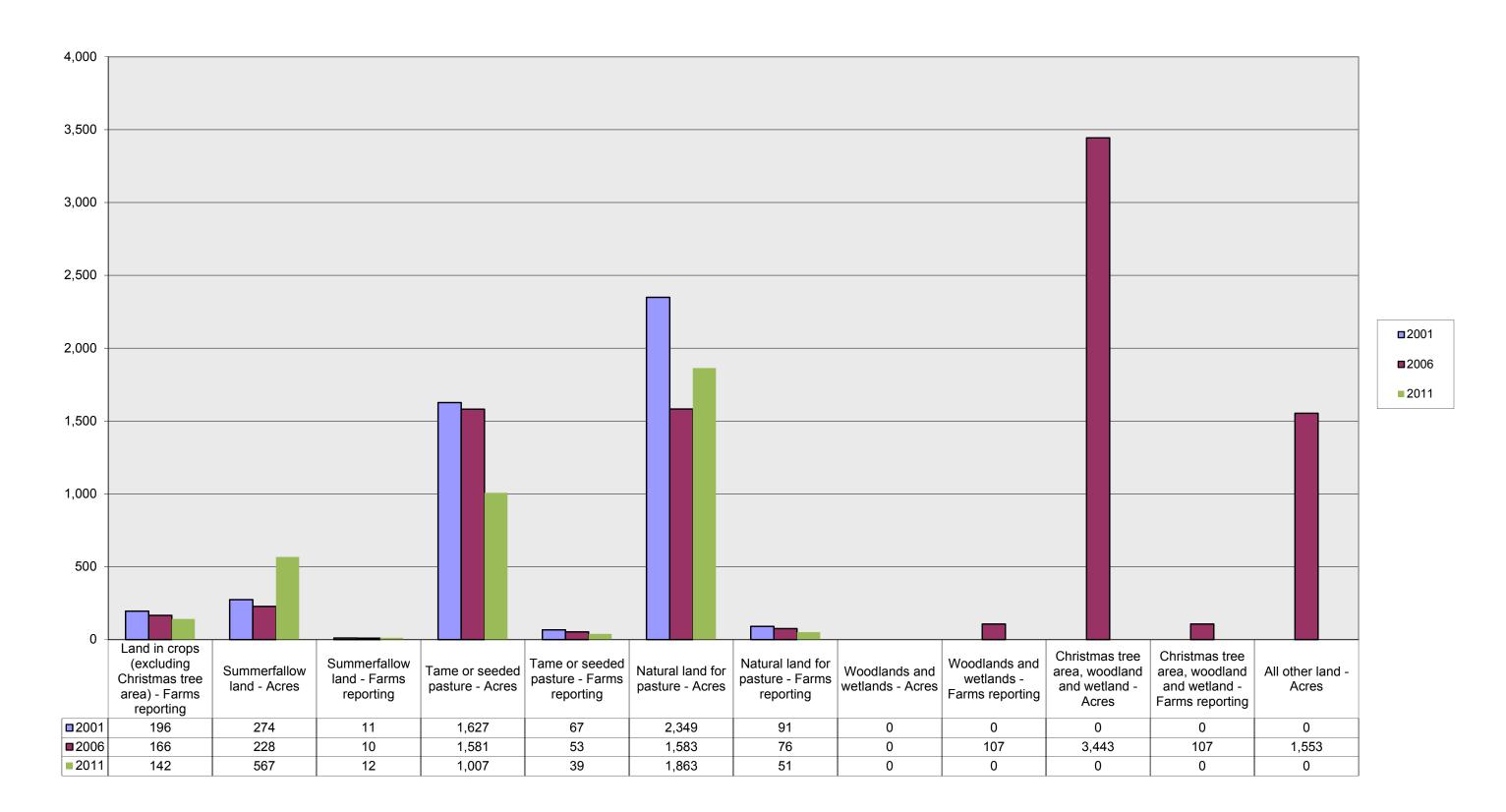
| Agriculture Statistics and Analysis Halton<br>Hills / CLIENT   |                  | 0                 | Intario          |                     |                      |             | H         | alton H  | ills                |                      |
|--|------------------|-------------------|------------------|---------------------|----------------------|-------------|-----------|----------|---------------------|----------------------|
| Farm Statistics from Census  | 2001             | 2006              | 2011             | 2001-2011<br>Change | 2001-2011<br>%Change | 2001        | 2006      | 2011     | 2001-2011<br>Change | 2001-2011<br>%Change |
| Area rented or leased from others - Farms reporting  | 19,944           | 18,436            | 16,762           | -1,508              | -8%                  | 89          | 78        | 62       | -27                 | -30.3                |
| Area gran about from others - Acres  | 3,629,128        | 3,767,400         | 3,755,724        | 138,272             | 4%                   | 27,726      | 23,277    | 22,665   | -5,061              | -18.3<br>-81.8       |
| Area crop-shared from others - Farms reporting  Area crop-shared from others - Acres   | 3,346<br>390,663 | 2,489<br>323,394  | 2,316<br>305,202 | -857<br>-67,269     | -26%<br>-17%         | 11<br>1,162 | 5<br>x    | 2<br>X   | -9<br>/             | -81.8                |
| Other area used by this operation - Farms reporting  | 390,003<br>na    | 2,997             | 3,239            | -07,209             | -1//6                | 1,102<br>na | 16        | na       | /                   | /                    |
| Other area used by this operation - Acres  | na               | 252,348           | 242,053          | ,                   | /                    | na          | 876       | na       | ,                   | ,                    |
| Total area of land owned, leased, rented, crop-shared or used by this operation - Farms reporting                                  | 59,728           | 57,211            | 51,950           | -2,517              | -4%                  | 226         | 206       | 169      | -57                 | -25.2                |
| Total area of land owned, leased, rented, crop-shared or used by this operation - Acres  | 13,507,357       | 14,071,820        | 12,668,236       | 564,463             | 4%                   | 48,655      | 44,272    | 38,142   | -10,513             | -21.6                |
| Area rented or leased to others - Farms reporting  | na               | 8,031             | 9,374            | /                   | /                    | na          | 28        | na       | ,                   | /                    |
| Area rented or leased to others - Acres  | na               | 607,920           | 684,576          | /                   | /                    | na          | 2,289     | na       | /                   | /                    |
| Area crop-shared to others - Farms reporting   | na               | 1,547             | na               | /                   | /                    | na          | 3         | na       | /                   | /                    |
| Area crop-shared to others - Acres   | na               | 111,338           | na               | /                   | /                    | na          | 235       | na       | /                   | /                    |
| Other area used by others - Farms reporting  | na               | 930               | na               | /                   | /                    | na          | 7         | na       | /                   | /                    |
| Other area used by others - Acres  | na               | 42,346            | na               | /                   | /                    | na          | 365       | na       | /                   | /                    |
| Total area of land used by others - Farms reporting  | na               | 10,107            | 9,374            | /                   | /                    | na          | 38        | na       | /                   | /                    |
| Total area of land used by others - Acres  | na               | 761,604           | 684,576          | /_                  | /                    | na          | 2,889     | na       |                     | /                    |
| Land Management (tillage, fertility, crop protection)  |                  | F7 04:            |                  | ,                   | .1                   |             | 200       |          | ,                   | ,                    |
| Total number of farms  | na               | 57,211            | na               | /                   | 220/                 | na          | 206       | na       | /                   | /                    |
| Weed control on summerfallow land, chemical only - Farms reporting  Weed control on summerfallow land, chemical only - Acres       | 112<br>3,695     | 86<br>2,671       | 90<br>1,578      | -26<br>-1,024       | -23%<br>-28%         | 0           | 2<br>x    | 0        | 0                   | /                    |
| Weed control on summerfallow land, tillage only - Farms reporting  | 1,092            | 811               | 1,576            | -1,024<br>-281      | -26%                 | 8           | х<br>6    | 7        | -1                  | -12.5                |
| Weed control on summerfallow land, tillage only - Acres  | 22,998           | 19,886            | 857              | -3,112              | -14%                 | 171         | 184       | 7        | -164                | -95.9                |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Farms Reporting                             | 321              | 228               | 200              | -93                 | -29%                 | 3           | 2         | 5        | 2                   | 66.7                 |
| Weed control on summerfallow land, tillage and chemical combination on the same land - Acres                                       | 8,482            | 6,837             | 4,545            | -1,645              | -19%                 | 103         | x         | 147      | 44                  | 42.7                 |
| Use of herbicides - Farms reporting  | 31,544           | 27,034            | 25,695           | -4,510              | -14%                 | 101         | 83        | 63       | -38                 | -37.6                |
| Use of herbicides - Acres  | 5,458,514        | 5,433,806         | 5,923,725        | -24,708             | 0%                   | 27,004      | 23,421    | 22,624   | -4,380              | -16.2                |
| Use of insecticides - Farms reporting  | 9,370            | 9,129             | 7,076            | -241                | -3%                  | 32          | 31        | 26       | -6                  | -18.8                |
| Use of insecticides - Acres  | 9,370            | 1,259,747         | 1,173,027        | 1,250,377           | 13344%               | 32          | 9,324     | 14,937   | 14,905              | 46,578.1             |
| Use of fungicides - Farms reporting  | 5,712            | 5,691             | 7,062            | -21                 | 0%                   | 25          | 22        | 22       | -3                  | -12.0                |
| Use of fungicides - Acres  | 479,753          | 653,787           | 980,782          | 174,034             | 36%                  | 12,526      | 13,882    | 14,837   | 2,311               | 18.4                 |
| Use of commercial fertilizer - Farms reporting   | 35,445           | 32,580            | 27,905           | -2,865              | -8%                  | 113         | 89        | 69       | -44                 | -38.9                |
| Use of commercial fertilizer - Acres   | 5,514,956        | 5,871,903         | 5,823,731        | 356,947             | 6%                   | 26,327      | 21,008    | 17,520   | -8,807              | -33.5                |
| Use of lime - Farms reporting Use of lime- Acres   | na<br>na         | 2,548<br>178,589  | 2,902<br>263,350 | /                   | /                    | na<br>na    | 12<br>531 | na<br>na | /                   | /                    |
| Crop rotation - Soil conservation practices - Farms reporting  | 39,040           | 38,398            | 34,056           | -642                | -2%                  | 128         | 119       | 95       | -33                 | -25.8                |
| Rotational grazing - Soil conservation practices - Farms reporting   | na               | 15,034            | 11,168           | /                   | 2/0                  | na          | 55        | na       | /                   | 25.0                 |
| Winter cover crops - Soil conservation practices - Farms reporting   | 5,751            | 8,585             | 6,340            | 2,834               | 49%                  | 16          | 21        | 13       | -3                  | -18.8                |
| Plowing down green crops - Soil conservation practices - Farms reporting   | 7,288            | 11,559            | 10,691           | 4,271               | 59%                  | 20          | 31        | 24       | 4                   | 20.0                 |
| Buffer zones around water bodies - Soil conservation practices - Farms reporting   | na               | 14,272            | 12,168           | /                   | /                    | na          | 45        | na       | /                   | /                    |
| Windbreaks or shelterbelts (natural or planted) - Soil conservation practices - Farms reporting                                    | 8,132            | 19,044            | 14,622           | 10,912              | 134%                 | 24          | 61        | 40       | 16                  | 66.7                 |
| Total number of farms producing or using manure  | na               | 36,734            | 31,371           | /                   | /                    | na          | 136       | na       | /                   | /                    |
| Manure applied on this operation - Farms reporting   | na               | 31,669            | 28,071           | /                   | /                    | na          | 93        | na       | /                   | /                    |
| Manure sold or given to others - Farms reporting   | na               | 4,617             | 3,470            | /                   | /                    | na          | 40        | na       | /                   | /                    |
| Manure bought or received from others - Farms reporting  | na               | 2,137             | 1,942            | /                   | /                    | na          | 8         | na       | /                   | /                    |
| Other manure produced or applied on this operation (composted, dried, processed, stored, etc.) - Farms reporting                   | na               | 4,785<br>7,637    | 3,491            | /                   | /                    | na          | 32<br>39  | na       | /                   | /                    |
| Composted manure incorporated into soil - Farms reporting  Composted manure incorporated into soil - Acres                         | na<br>na         | 7,637<br>242,995  | na<br>na         | /                   | /                    | na<br>na    | 899       | na<br>na | /                   | /                    |
| Land use for composted manure incorporated into soil - Field crops   | na               | 3,783             | na               | ,                   | //                   | na          | 21        | na       | ,                   | ,                    |
| Land use for composted manure incorporated into soil - Hay and pasture   | na               | 3,693             | na               | ,                   | /                    | na          | 16        | na       | ,                   | ,                    |
| Land use for composted manure incorporated into soil - Other   | na               | 984               | na               | ,                   | 7                    | na          | 9         | na       | ,                   | ,                    |
| Composted manure not incorporated into soil - Farms reporting  | na               | 4,844             | 9,431            | ,                   | /                    | na          | 20        | na       | /                   | /                    |
| Composted manure not incorporated into soil - Acres  | na               | 140,332           | 369,228          | /                   | /                    | na          | 527       | na       | /                   | /                    |
| Land use for composted manure not incorporated into soil - Field crops   | na               | 720               | na               | /                   | /                    | na          | 5         | na       | /                   | /                    |
| Land use for composted manure not incorporated into soil - Hay and pasture   | na               | 4,152             | na               | /                   | /                    | na          | 15        | na       | /                   | /                    |
| Land use for composted manure not incorporated into soil - Other   | na               | 293               | na               | /.                  | /                    | na          | 2         | na       | /                   | /.                   |
| Solid manure incorporated into soil - Farms reporting  | na               | 12,213            | na               | /,                  | /,                   | na          | 35        | na       | /,                  | /,                   |
| Solid manure incorporated into soil - Acres  | na<br>na         | 597,933<br>10.073 | na<br>na         | /,                  | //                   | na          | 883<br>27 | na       | /,                  | /,                   |
| Land use for solid manure incorporated into soil - Field crops  Land use for solid manure incorporated into soil - Hay and pasture | na<br>na         | 10,073<br>2,849   | na<br>na         | /                   | /                    | na<br>na    | 9         | na<br>na | /                   | /                    |
| Land use for solid manure incorporated into soil - hay and pasture  Land use for solid manure incorporated into soil - Other       | na               | 2,849<br>490      | na               | /                   | //                   | na          | 2         | na       | /                   | /                    |
| Solid manure not incorporated into soil - Farms reporting  | na               | 9,713             | 13,736           | ,                   | /                    | na          | 22        | na       | ,                   | ,                    |

| Agriculture Statistics and Analysis Halton<br>Hills / CLIENT                    |           | 0             | ntario    |                     |                      | Halton Hills |        |        |                     |                      |  |  |
|---|-----------|---------------|-----------|---------------------|----------------------|--------------|--------|--------|---------------------|----------------------|--|--|
| Farm Statistics from Census   | 2001      | 2006          | 2011      | 2001-2011<br>Change | 2001-2011<br>%Change | 2001         | 2006   | 2011   | 2001-2011<br>Change | 2001-2011<br>%Change |  |  |
| Solid manure not incorporated into soil - Acres                                 | na        | 386,465       | 690,082   | /                   | /                    | na           | 632    | na     | /                   | /                    |  |  |
| Land use for solid manure not incorporated into soil - Field crops              | na        | 2,644         | na        | /                   | /                    | na           | 7      | na     | /                   | /                    |  |  |
| Land use for solid manure not incorporated into soil - Hay and pasture          | na        | 7,989         | na        | /                   | /                    | na           | 17     | na     | /                   | /                    |  |  |
| Land use for solid manure not incorporated into soil - Other                    | na        | 249           | na        | /                   | /                    | na           | 0      | na     | /                   | /                    |  |  |
| Liquid manure injected or incorporated into soil - Farms reporting              | na        | 3,525         | 3,079     | /                   | /                    | na           | 1      | na     | /                   | /                    |  |  |
| Liquid manure injected or incorporated into soil - Acres                        | na        | 445,033       | 444,708   | /                   | /                    | na           | x      | na     | /                   | /                    |  |  |
| Land use for liquid manure injected or incorporated into soil - Field crops     | na        | 3,380         | na        | /                   | /                    | na           | 1      | na     | /                   | /                    |  |  |
| Land use for liquid manure injected or incorporated into soil - Hay and pasture | na        | 436           | na        | /                   | /                    | na           | 0      | na     | /                   | /                    |  |  |
| Land use for liquid manure injected or incorporated into soil - Other           | na        | 53            | na        | /                   | /                    | na           | 0      | na     | /                   | ,                    |  |  |
| Liquid manure not incorporated into soil - Farms reporting                      | na        | 2,551         | na        | /                   | /                    | na           | 1      | na     | /                   | /                    |  |  |
| Liquid manure not incorporated into soil - Acres                                | na        | 244,651       | na        | /                   | /                    | na           | x      | na     | /                   | /                    |  |  |
| Land use for liquid manure not incorporated into soil - Field crops             | na        | 1,386         | na        | /                   | /                    | na           | 0      | na     | /                   | /                    |  |  |
| Land use for liquid manure not incorporated into soil - Hay and pasture         | na        | 1,640         | na        | /                   | /                    | na           | 1      | na     | /                   | /                    |  |  |
| Land use for liquid manure not incorporated into soil - Other                   | na        | 39            | na        |                     | ,                    | na           | 0      | na     | ,                   |                      |  |  |
| Liquid manure applied by irrigation - Farms reporting                           | na        | 408           | na        |                     | ,                    | na           | 0      | na     | ,                   | ,                    |  |  |
| Liquid manure applied by irrigation - Acres                                     | na        | 32,117        | na        | ,                   | ,                    | na           | 0      | na     | ,                   | ,                    |  |  |
| Land use for liquid manure applied by irrigation - Field crops                  | na        | 324           | na        | ,                   | ,                    | na           | 0      | na     | ,                   | ,                    |  |  |
| Land use for liquid manure applied by irrigation - Hay and pasture              | na        | 141           | na        | ,                   | ,                    | na           | 0      | na     | ,                   | ,                    |  |  |
| Land use for liquid manure applied by irrigation - Other                        | na        | 19            | na        | ,                   | ,                    | na           | 0      | na     | ,                   | ,                    |  |  |
| Total land prepared for seeding - Farms reporting                               | 41,775    | 38,676        | 34,899    | -3,099              | -7%                  | 134          | 115    | 92     | -42                 | -31.3                |  |  |
| Total land prepared for seeding - Acres   | 6,669,735 | 6,670,555     | 7,075,119 | 820                 |                      | 30,198       | 25,505 | 24,908 | -5,290              | -17.5                |  |  |
| Tillage incorporating most crop residue into soil - Farms reporting             | 32,463    | 26,893        | 21,045    | -5,570              |                      | 109          | 75     | 54     | -55                 | -50.5                |  |  |
| Tillage incorporating most crop residue into soil - Acres                       | 3,452,834 | 2,929,031     | 2,622,837 | -523,803            |                      | 8,931        | 7,030  | 5,353  | -3,578              | -40.1                |  |  |
| Tillage retaining most crop residue on the surface - Farms reporting            | 10,557    | 11,341        | 11,824    | 784                 |                      | 37           | 33     | 32     | -5                  | -13.5                |  |  |
| Tillage retaining most crop residue on the surface - Acres                      | 1,444,045 | 1,657,893     | 2,111,607 | 213,848             |                      | 10,211       | 8,576  | 7,325  | -2,886              | -28.3                |  |  |
| No-till seeding or zero-till seeding - Farms reporting                          | 12,055    | 12,637        | 14,746    | 582                 |                      | 29           | 30     | 38     | 2,000               | 31.0                 |  |  |
| No-till seeding or zero-till seeding - Acres                                    | 1,772,856 | 2,083,631     | 2,340,675 | 310,775             |                      | 11,056       | 9,899  | 12,230 | 1,174               | 10.6                 |  |  |
| Total use of irrigation - Farms reporting                                       | 3,002     | 2,983         | 1,987     | -19                 |                      | 16           | 14     | 11     | -5                  | -31.3                |  |  |
| Total use of irrigation - Acres   | 121,752   | 156,445       | 103,410   | 34,693              |                      | 1,279        | 859    | 574    | -705                | -55.1                |  |  |
| Irrigated field crops - Farms reporting   | na        | 1,063         | 424       | 5 <del>4</del> ,055 | 20/0                 | na           | 1      | na     | /03                 | 33.1                 |  |  |
| Irrigated field crops - Acres   | na        | 70,730        | 39,571    | ,                   | ,                    | na           | X      | na     | ,                   | ′,                   |  |  |
| Irrigated hay and pasture -Farms reporting                                      | na        | 70,730<br>89  | 74        | ,                   | ,                    | na           | 0      | na     | ,                   | /                    |  |  |
| Irrigated hay and pasture - Acres   | na        | 2,773         | 1,812     | ,                   | ,                    | na           | 0      | na     | ,                   | ′,                   |  |  |
| Irrigated vegetables - Farms reporting  | na        | 1,122         | 923       | ,                   | /                    | na           | 8      | na     | /                   | //                   |  |  |
| Irrigated vegetables - Acres  | na        | 48,750        | 39,546    | ,                   | ,                    | na           | 132    | na     | ,                   | //                   |  |  |
| Irrigated fruit - Farms reporting   | na        | 48,730<br>794 | 556       | ,                   | ,                    | na           | 8      | na     | ,                   | /                    |  |  |
| Irrigated fruit - Acres   | na        | 18,003        | 12,568    | /                   | /                    | na           | 326    | na     | /                   | //                   |  |  |
| Other irrigated areas - Farms reporting   | na        | 357           | 310       | /                   | /                    | na           | 2      | na     | /                   | //                   |  |  |
| Other irrigated areas - Acres   | na        | 16,189        | 9,913     | /                   | /                    | na           | 2<br>X | na     | /,                  | //                   |  |  |

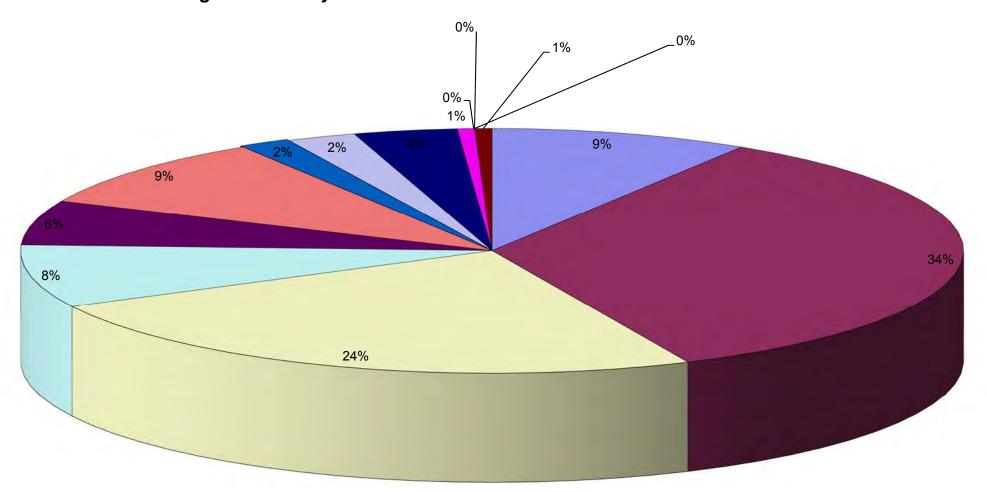
| Halton Hills at-a-glance Report  |               |                | Ontario                        |               |          | Н          | alton Hills  |              | Locatio | on Quo  | otient  |
|--|---------------|----------------|--------------------------------|---------------|----------|------------|--------------|--------------|---------|---------|---------|
| Farm Statistics from Census  | 2001          | 2006           | 2011                           | Change        | % Change | 2001       | 2006         | 2011         | 2001    | 2006    | 2011    |
| Total Number of Farms  | 59,728        | 57,211         | Statistics (Number 51,950      | -5,261        | -8.81%   | 226        | 206          | 169          |         |         |         |
| Total operators  | 85,020        | 82,410         | 74,840                         | -7,570        | -8.90%   | 305        | 270          | 235          |         |         |         |
| Farms reporting total farm area - Under 10 acres   | 2860          | 3,163          | 2,741                          | -422          | -14.76%  | 15         | 15           | 15           | 1.39    | 1.32    | 1.68    |
| Farms reporting total farm area - 10 to 69 acres   | 12,516        | 13,690         | 12,681                         | -1,009        | -8.06%   | 71         | 81           | 58           | 1.50    | 1.64    | 1.41    |
| Farms reporting total farm area - 70 to 129 acres  | 14,262        | 12,857         | 11,779                         | -1,078        | -7.56%   | 61         | 43           | 41           | 1.13    | 0.93    | 1.07    |
| Farms reporting total farm area - 130 to 179 acres   | 6,531         | 5,622          | 4,969                          | -2,509        | -30.38%  | 147        | 139          | 114          | 5.95    | 6.87    | 7.05    |
| Farms reporting total farm area - 180 to 239 acres   | 6,192         | 5,472          | 4,801                          | -671          | -10.84%  | 16         | 13           | 10           | 0.68    | 0.66    | 0.64    |
| Farms reporting total farm area - 240 to 399 acres   | 8,556         | 7,554          | 6,460                          | -1,094        | -12.79%  | 23         | 18           | 16           | 0.71    | 0.66    | 0.76    |
| Farms reporting total farm area - 400 to 559 acres   | 3,936         | 3,635          | 3,359                          | -276          | -7.01%   | 7          | 8            | 3            | 0.47    | 0.61    | 0.27    |
| Farms reporting total farm area - 560 to 759 acres   | 2,173         | 2,175          | 2,026                          | -149          | -6.86%   | 8          | 5            | 4            | 0.97    | 0.64    | 0.61    |
| Farms reporting total farm area - 760 to 1,119 acres   | 1,548         | 1,640          | 1,587                          | -2,190        | -37.49%  | 54         | 44           | 33           | 9.22    | 7.45    | 6.39    |
| Farms reporting total farm area - 1,120 to 1,599 acres   | 665           | 762            | 788                            | 26            | 3.91%    | 3          | 2            | 1            | 1.19    | 0.73    | 0.39    |
| Farms reporting total farm area - 1,600 to 2,239 acres   | 288           | 361            | 436                            | 75            | 26.04%   | 2          | 0            | 0            | 1.84    | 0.00    | 0.00    |
| Farms reporting total farm area - 2,240 to 2,879 acres   | 83            | 120            | 152                            | 32            | 38.55%   | 0          | 0            | 0            | 0.00    | 0.00    | 0.00    |
| Farms reporting total farm area - 2,880 to 3,519 acres   | 55            | 66             | 79                             | 13            | 23.64%   | 0          | 0            | 0            | 0.00    | 0.00    | 0.00    |
| Farms reporting total farm area - 3,520 acres and over   | 63            | 94             | 92                             | -2            | -3.17%   | 1          | 1            | 1            | 4.19    | 2.95    | 3.34    |
| The state of the s |               |                | and Use (Acres)                |               | 3.17,0   |            |              | -            | 25      | 2.50    | 0.0     |
| Land in crops (excluding Christmas tree area)  | 9,035,915     | 9,046,383      | 8,929,948                      |               |          | 38,815     | 32,995       | 30,906       |         |         |         |
| Summerfallow land  | 35,175        | 29,394         | 23,450                         | -5,944        | 0        | 274        | 228          | 567          |         |         |         |
| Tame or seeded pasture   | 773,650       | 749,719        | 648,758                        | -100,961      | 0        | 1,627      | 1,581        | 1,007        |         |         |         |
| Natural land for pasture   | 1,314,335     | 1,112,668      | 984,808                        | -127,860      | 0        | 2,349      | 1,583        | 1,863        |         |         |         |
| Woodlands and wetlands   | na            | 1,838,372      | 1,597,730                      | -240,642      | /        | na         | x            | na           |         |         |         |
| Christmas tree area, woodland and wetland  | na            | 1,854,167      | 1,612,445                      | -241,722      | /        | na         | 3,443        | na           |         |         |         |
| All other land   | na            | 517,885        | 468,827                        | -49,058       | /        | na         | 1,553        | na           |         |         |         |
| Total area of farms  | 13,507,357    | 13,310,216     | na                             |               |          | 48,655     | 41,383       | na           |         |         |         |
|  |               |                | Farm Labour (Wee               |               |          |            |              |              |         |         |         |
| Paid work, seasonal or temporary   | 911,030       | 878,920        | 812,057                        | -66,863       | 0        | 8,263      | 13,640       | 10,585       |         |         |         |
| Paid work, year round  | 1,376,166     | 1,392,257      | 1,405,252                      | 12,995        | 0        | 30,017     | 25,058       | 7,096        | ,       | ,       |         |
| Total weeks of paid work   | 2,287,196     | 2,271,177      | 2,217,309                      | -53,868       | 0        | 38,280     | 38,698       | 17,681       |         |         |         |
|  |               |                | n Capital (Number              | r)            |          |            |              |              |         |         |         |
| Farms under \$100,000  | 1,566         | 945            |                                |               |          | 3          | 2            |              | 2.0     | 1.7     | /       |
| Farm Capital - \$100,000 to \$199,999  | 6,794         | 3,281          | 1,866                          | -1,415        | 0        | 2          | 5            | 3            | 12.9    | 2.4     | 2.0     |
| Farm capital - Under \$200,000   | 8,360         | 4,226          | 1,866                          | -1,415        | 0        | 5          | 7            | 3            | 6.3     | 2.2     | 2.0     |
| Farm Capital - \$200,000 to \$349,000  | 13,791        | 9,736          | 5,914                          | -3,822        | 0        | 26         | 25           | 9            | 2.0     | 1.4     | 2.1     |
| Farm Capital - \$350,000 to \$499,999  | 9,453         | 9,122          | 7,080                          | -2,042        | 0        | 39         | 14           | 15           | 0.9     | 2.3     | 1.5     |
| Farm capital - 200,000 to \$499,999  | 23,244        | 18,858         | 12,994                         | -5,864        | 0        | 65         | 39           | 24           | 1.4     | 1.7     | 1.8     |
| Farm Capital - \$500,000 to \$999,999  | 15,060        | 16,803         | 15,276                         | -1,527        | 0        | 81         | 49           | 43           | 0.7     | 1.2     | 1.2     |
| Farm Capital - \$1,000,000 to \$1,499,999  | 5,698         | 6,767          | 7,012                          | 245           | 0        | 33         | 35           | 22           | 0.7     | 0.7     | 1.0     |
| Farm Capital - \$2,000,000 to \$3,499,999  | na            | 4,196          | - <b>\$1,500,000 to \$</b> 3   | 1,038         | /        | na         | 20           | na           |         |         |         |
| Farm Capital - \$3,500,000 and over  | na            | 3,058          | 5,240                          | 2,182         | /        | na         | 38           | na           | Į.      | l .     |         |
|  |               |                | Gross Farm Receip              |               |          |            |              |              |         |         |         |
| Farms reporting total gross farm receipts - Under \$10,000   | 15,370        | 14,500         | 12,263                         | -2,237        | 0        | 55         | 58           | 55           |         |         |         |
| Farms reporting total gross farm receipts - \$10,000 to \$24,999   | 11,378        | 10,828         | 9,098                          | -1,730        | -15.20%  | 41         | 35           | 32           |         | 1       |         |
| Farms reporting total gross farm receipts - Under \$24999  | 26,748        | 25,328         | 21,361                         | -3,967        | 0        | 96         | 93           | 87           | #VALUE! | #VALUE! | #VALUE! |
| Farms reporting total gross farm receipts - \$25,000 to \$49,999   | 7,862         | 7,397          | 6,720                          | -677          | -8.61%   | 39         | 24           | 14           |         | 1       |         |
| Farms reporting total gross farm receipts - \$50,000 to \$99,999   | 6,542         | 6,521          | 6,189                          | -332          | 0        | 26         | 33           | 22           |         |         |         |
| Farms reporting total gross farm receipts - \$100,000 to \$249,999   | 9,587         | 7,965          | 6,985                          | -980          | -10.22%  | 34         | 21           | 22           | 1       | 1       |         |
| Farms reporting total gross farm receipts - \$250,000 to \$499,999   | 5,493         | 5,589          | 5,086                          | -503          | -9.16%   | 14         | 21           | 12           |         |         |         |
| Total gross farm receipts (excluding forest products sold) - Amount \$   | 9,115,454,790 | 10,342,031,229 | 11,890,835,395                 | 1,548,804,166 | 16.99%   | 80,069,265 | 57,751,997   | 39,992,841   |         |         |         |
| Greenhouse flowers   | 43,662,922    | 49,414,104     | use Area (Square<br>42,594,525 | -6,819,579    | 0        |            | 434,624      | 522,900      |         |         |         |
| Greenhouse vegetables  | 47,727,506    | 69,808,871     | 86,209,724                     | 16,400,853    | 0        | x<br>x     | 434,624<br>X | 322,900<br>Y |         |         |         |
| or connouse vegetables   | 47,727,300    |                | to Major Field Cro             |               | J_       | X          |              | ^            |         |         |         |
| Total wheat  | 670,857       | 1,235,390      | 1,217,328                      | -18,062       | 0        | 6,388      | 5,142        | 5,737        |         |         |         |
| Spring wheat (excluding durum)   | 125,477       | 202,902        | 114,643                        | -88,259       | -1       | 821        | 232          | 3,737<br>V   |         |         |         |
| Durum wheat  | 125,477       | 4,012          | 2,682                          | -1,330        | -1       | 0          |              | χ            |         |         |         |
| Winter wheat   | 545,380       | 1,028,476      | 445,155                        | -583,321      | -1       | 5,567      | x            | U            |         |         |         |
| Oats   | 101,670       | 1,028,476      | 71,040                         | -60,912       | 1        | 248        | 396          | 105          |         |         |         |
|  |               |                |                                |               | -1       |            |              | 102          |         |         |         |
| Barley   | 308,728       | 221,029        | 126,881                        | -94,148       | 0        | 1,526      | 1,025        | Х            |         |         |         |

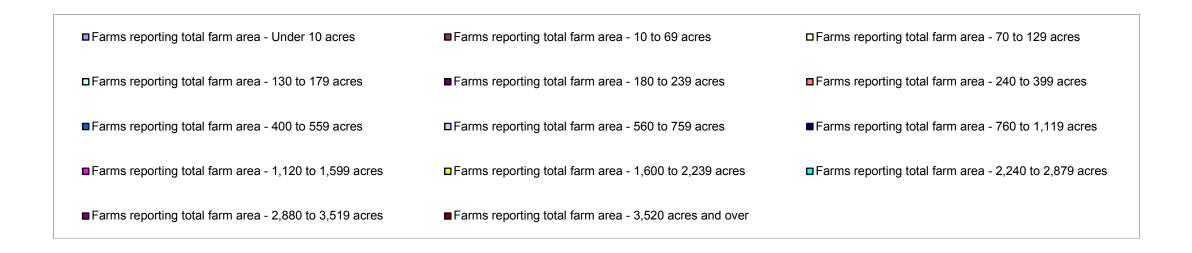
| Minestgrams  | Halton Hills at-a-glance Report                        |                |                | Ontario        |  |                                       | Н           | alton Hills  |                | Locatio | on Quo | tient |
|--|--|----------------|----------------|----------------|--|---------------------------------------|-------------|--|----------------|---------|--------|-------|
| Common   1,000   1,0   | Farm Statistics from Census                            | 2001           | 2006           | 2011           | Change   | % Change                              | 2001        | 2006   | 2011           | 2001    | 2006   | 2011  |
| Common   1313-254   1312-726   212-726   2-10-10-10-10-10-10-10-10-10-10-10-10-10-   | Mixed grains   | 218,265        | 173,454        | 106,162        | -67,292  | 0                                     | 653         | 440  | 280            |         |        |       |
| 1500      | Corn for grain   | 2,003,025      | 1,577,862      | 2,032,356      | 454,494  | 0                                     | 9,523       | 8,032  | 7,572          |         |        |       |
| Carcia Carcia Cargonized   3.6.438   16.757   15.202   3.737   0   5   0   5   9.012   1.000   | Corn for silage  | 319,364        | 320,759        | 271,701        | -49,058  | 0                                     | х           | 471  | 254            |         |        |       |
| Solphens   | Total rye  | 66,519         | 65,356         | 34,868         | -30,488  | 0                                     | х           | х  | 0              |         |        |       |
| Mary field peach   1,27   4,376   4,968   4,928   4,928   1   0   1   8   8   7   1   1   1   1   1   1   1   1   1  | Canola (rapeseed)                                      | 36,439         | 18,575         | 15,202         | -3,373   | 0                                     | х           | 0  | 58             |         |        |       |
| 100    | Soybeans   | 2,248,466      | 2,155,884      | 2,464,870      | 308,986  | 0                                     | 9,599       | 8,022  | 9,011          |         |        |       |
| Alfaffs and alfaffs renurnes  Alfaff | Dry field peas   | 3,127          | 4,376          | 4,803          | 427  | 0                                     | x           | x  | х              |         |        | ı     |
| Problemen  | Dry white beans  | 58,559         | 92,289         | 40,236         | -52,053  | -1                                    | 0           | х  | 0              |         |        |       |
| Tribution   1,6813   1,686   | Alfalfa and alfalfa mixtures                           | 1,610,809      | 1,662,370      | 1,346,210      | -316,160   | 0                                     | 6,357       | 5,390  | 4,661          |         |        | ı     |
| Number of Livestock and Poultry or Farms   | Potatoes   | 43,396         | 38,155         | 37,384         | -771   | 0                                     | x           | 0  | 0              |         |        |       |
| Calless under 1 year   959,519   326,552   48,667   4-9,088   0   1,038   377   688  | Tobacco  | 58,333         |                |                | /  | /                                     | 0           | 0  |                |         |        |       |
| Secrit New and nown  |  |                |                |                |  | <u>.</u>                              |             |  |                |         |        |       |
| Main      | Calves, under 1 year                                   | 595,191        | 526,552        | 456,667        | -69,885  | 0                                     | 1,034       | 957  | 698            |         |        |       |
| Total convise  | Steers, 1 year and over                                |                |                |                |  | 0                                     |             |  |                |         | ,      |       |
| Red crows  | Total heifers, 1 year and over                         |                | · ·            |                |  | 0                                     |             |  |                |         |        | ·     |
| Dairy cows  381,544  327,737  318,158  1,147,198  317,675  311,62  337,675  311,62  336,072  41,645  0   | Total cows   | ·              |                |                |  | 0                                     |             |  |                |         |        |       |
| Total cate and calves  | Beef cows  |                |                |                |  | 0                                     | 834         | 965  |                |         |        |       |
| Total pickep and lambs   | Dairy cows   | 363,544        | 329,737        | 318,158        |  | 0                                     | 864         | 369  | 374            |         |        |       |
| Sow and gilts for breeding   3.65,172   417,099   28,0816   1.37,381   0   x   x   x   x   x   Total pick and chickens   43,645,696   41,011.52   46,002.316   2,800.74   0   x   x   x   x   x   x   x   x   x  | Total cattle and calves                                | 2,140,731      | 1,982,651      | 1,741,381      | -241,270   | 0                                     | 4,901       | 3,571  | 2,672          |         |        |       |
| Total prigs   3,457,246   3,959,0592   3,088,046   8,61,346   0   x   x   x   x   x   x   x   x   x  | Total sheep and lambs                                  | 337,625        |                |                | 41,645   | 0                                     | 547         | 554  | 625            |         |        |       |
| Total pers and chickens  | Sows and gilts for breeding                            | 356,172        | 417,999        |                | -137,183   | 0                                     | x           | x  | х              |         |        |       |
| Turkeys   3,802,697   3,555,250   3,483,282   72,422   0   x   x   0   | Total pigs   | 3,457,346      | 3,950,592      | 3,088,646      | -861,946   | 0                                     | x           | x  | х              |         |        |       |
| Area of Major Fruit Crops      | Total hens and chickens                                | 43,624,696     | 44,101,552     | 46,902,316     | 2,800,764  | 0                                     | x           | x  | 363            |         |        |       |
| Apples   | Turkeys  | 3,402,697      |                |                |  | 0                                     | х           | Х  | 0              |         |        |       |
| Pears  |  |                | Area of N      |                |  |                                       |             |  |                |         |        |       |
| Plums and prunes   | Apples   |                | 20,169         |                |  | 0                                     | 206         | 236  | 96             | 1.98    | 3.21   | 1.75  |
| Cherries (sweet)   | Pears  |                |                |                |  |                                       | х           | х  | 1              | /       | /      | 0.21  |
| Cherries (sour)  | ·  |                |                |                |  | 0                                     | 2           | х  | Х              | 0.41    | /      | /     |
| Peaches   S,782   7,894   6,455   1,439   0   x   x   0   / 0,00   | Cherries (sweet)                                       | 993            | 950            | 576            |  | 0                                     | х           | 3  | Х              | /       | 0.87   | /     |
| Strawberries   18,206   20,995   18,333   -2,212   0   x   x   10   /  | Cherries (sour)  | 2,314          | 2,546          | 2,342          | -204   | 0                                     | x           | x  | 0              | /       | /      | 0.00  |
| 15,772   | Peaches  | 5,782          | 7,894          | 6,455          | -1,439   | 0                                     | х           | х  | 0              | /       | /      | 0.00  |
| New Part   | Grapes   | 18,206         | 20,595         | 18,383         | -2,212   | 0                                     | x           | x  | 10             | /       | /      | 0.16  |
| Mean of Major Vegetable Crops (Acres)   Mean   | Strawberries   | 15,772         |                | 3,283          | -960   | 0                                     | х           | 68   | Х              | /       | 4.39   | /     |
| Sweet corn   | Raspberries  | 1,147          | 1,153          | 902            | -251   | 0                                     | 40          | x  | Х              |         |        |       |
| Cucumbers  |  |                |                |                |  |                                       |             |  |                |         |        |       |
| Cucumbers   R,374   4,146   3,484   -662   0   x   4   X   | Sweet corn   |                |                |                |  |                                       | 223         | 114  |                |         |        |       |
| Second   S   |  |                |                |                |  | , , , , , , , , , , , , , , , , , , , | x           | x  | 11             |         |        |       |
| See    |  |                |                |                |  |                                       | x           | 4  | Х              | 1       |        |       |
| Cabbage  | ·  |                |                |                |  | , , , , , , , , , , , , , , , , , , , | x           |  | X              |         |        |       |
| Process   1,000   1,   |  |                |                |                |  |                                       | x           | 3  | X              | 1       | ı      |       |
| Carrots   R872   R993   R875   |  | ·              |                |                |  |                                       | x           |  | Х              |         |        |       |
| Peppers   A,112   A,015   3,892   -123   0   x   x   13  |  |                |                |                |  | 1                                     | X           | 1  | Х              | 1       |        |       |
| Pumpkins   Name   Nam   |  |                |                |                |  | - 1                                   | -1          |  | X              |         |        |       |
| Pumpkins, squash and zucchini         7,765         9,297         8,248         -1,049         0         54         71           Other vegetables         5,716         7,062         10,338         3,276         1         x         2         X         IIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIIII  |  |                |                | •              | and the second s | 0                                     |             | 1  |                | 1       |        |       |
| Other vegetables         5,716         7,062         10,338         3,276         1         x         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         I         X         2         X         X         3  | ·  |                |                |                |  | /                                     |             |  | na             |         |        |       |
| Machinery on Farms (number)   Machinery on Farms (number)  |  |                |                |                |  |                                       | 1           |  | V              | 1       |        |       |
| Total farm trucks    na   69,692   65,263   /   /   na   313   na  | Other vegetables                                       | 5,/16          |                |                |  | 1                                     | X           | 2  | X <sub>1</sub> |         |        |       |
| Combines         17,498         15,982         14,282         -1,516         0         x         45         37           Balers         35,385         33,052         28,916         -2,333         0         162         118         124  | Total farm trucks                                      | na             |                |                | Del j  | /                                     | no          | 212  | nal            |         |        |       |
| Balers         35,385         33,052         28,916         -2,333         0         162         118         124   |  |                |                |                | 1 516  |                                       |             |  |                |         |        |       |
| Farm Capital & Income           Value of livestock and poultry - farms Market value \$         3,067,497,674         2,348,654,689         2,269,367,570         -718,842,985         -23.43%         8,049,428         5,110,020         3,381,788         0.29         0.28         0.20           Value of all farm machinery and equipment - Market value \$         6,564,007,507         7,075,892,331         7,616,206,049         27,256,908         29,217,981         21,140,163         0.46         0.53         0.37           Land and Buildings - Market Value         40,898,278,324         55,912,249,481         75,817,763,880         419,543,554         473,203,622         626,615,454         1.14         1.09         1.09   |  |                |                |                |  |                                       |             | the state of the s |                |         |        |       |
| Value of livestock and poultry - farms Market value \$       3,067,497,674       2,348,654,689       2,269,367,570       -718,842,985       -23.43%       8,049,428       5,110,020       3,381,788       0.29       0.28       0.20         Value of all farm machinery and equipment - Market value \$       6,564,007,507       7,075,892,331       7,616,206,049       27,256,908       29,217,981       21,140,163       0.46       0.53       0.37         Land and Buildings - Market Value       40,898,278,324       55,912,249,481       75,817,763,880       419,543,554       473,203,622       626,615,454       1.14       1.09       1.09   | Date: 3  | 33,365         |                |                |  | U                                     | 102         | 118  | 124            |         |        |       |
| Value of all farm machinery and equipment - Market value \$       6,564,007,507       7,075,892,331       7,616,206,049       27,256,908       29,217,981       21,140,163       0.46       0.53       0.37         Land and Buildings - Market Value       40,898,278,324       55,912,249,481       75,817,763,880       419,543,554       473,203,622       626,615,454       1.14       1.09       1.09  | Value of livestock and poultry - farms Market value \$ | 3.067.497.674  |                |                |  | -23.43%                               | 8.049.428   | 5.110.020  | 3,381,788      | 0.29    | 0.28   | 0.20  |
| Land and Buildings - Market Value 40,898,278,324 55,912,249,481 75,817,763,880 419,543,554 473,203,622 626,615,454 1.14 1.09 1.09  |  |                |                |                | . 25,5 12,505  | 23. 1370                              |             |  |                |         |        |       |
|  |  |                |                |                |  |                                       |             |  |                |         |        |       |
|  | Total farm capital - Market value \$                   | 50,529,783,505 | 65,336,796,501 | 85,703,337,499 | 14,807,012,996   | 29.30%                                | 454,849,890 | 507,531,623  | 651,137,405    | 1.14    | 1.05   | 1.09  |

#### Halton Hills Total Acreage of Farms by Land Use: 2001-2011

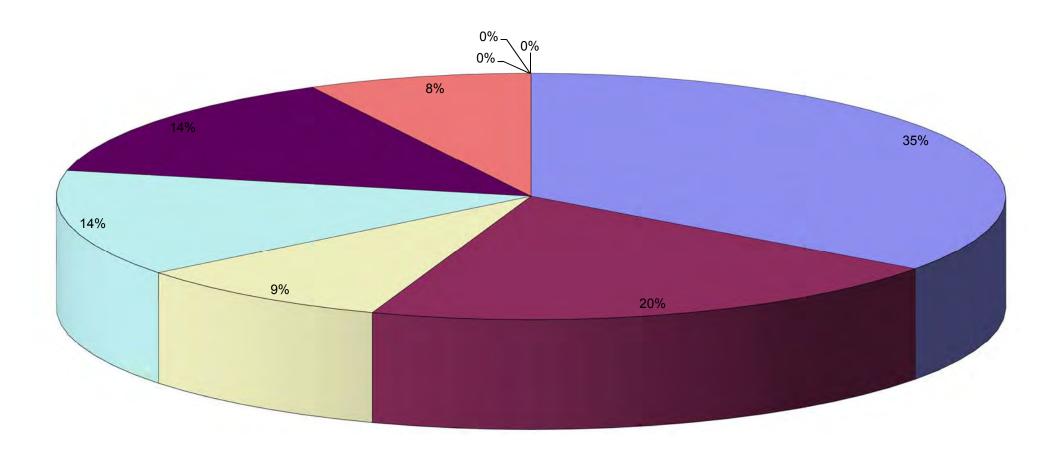


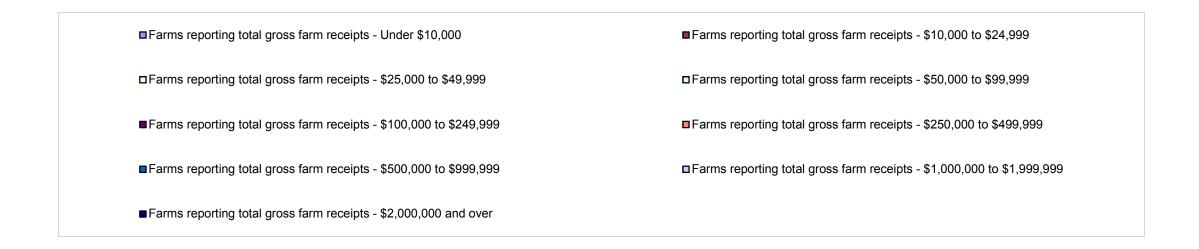
## Halton Hills Percentage of Farms by Total Farm Area: 2011



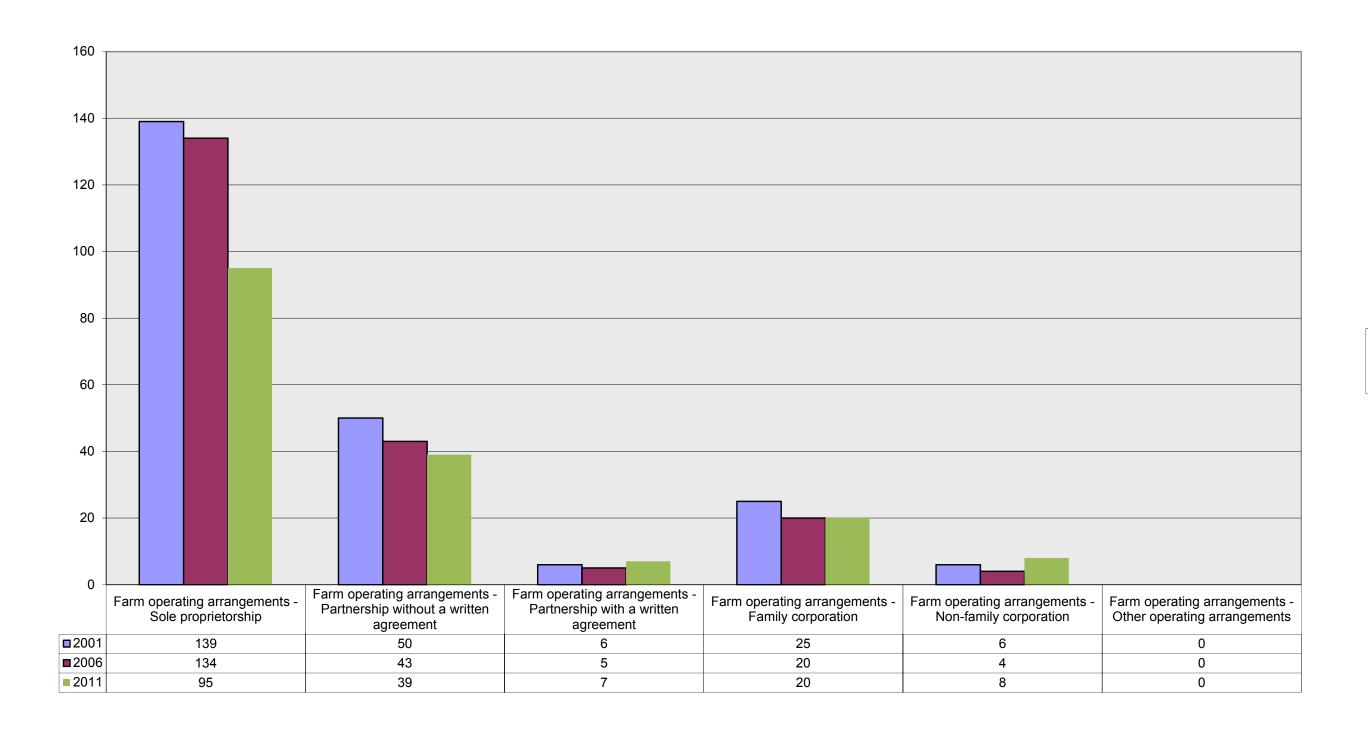


## Halton Hills Gross Farm Receipts: 2011





## **Halton Hills Farms Classified by Operating Arrangements**



■2001 ■2006 ■2011

# **Appendix 10**

# **Economic Overviews**





2015

# Economy Overview: Halton Region



Region of Halton
1/1/2015

# **Economy Overview**

Halton Region



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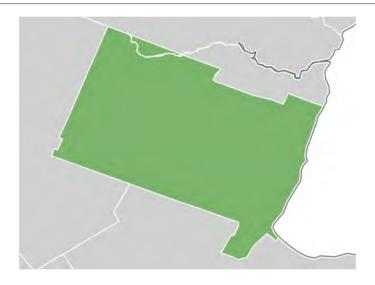


## 1.0 Report Information

| Dataset Version            | 2015.1                    |
|----------------------------|---------------------------|
| Class of Worker Categories | Employees + Self-Employed |
| Timeframe                  | 2010 - 2015               |
| Region Name                | Halton Region             |
| Census Divisions           |                           |
|                            |                           |

Halton (3524)

## **Halton Region**



| Population (2014)              | 551,027 |
|--------------------------------|---------|
| Jobs (2014)                    | 274,192 |
| Educational Completions (2011) | 5,613   |

## 2.0 Halton Region | Population

551,027

2014 Population

4.0% of Provincial

11.6%

#### **Population Growth for the Last 5 Years**

Provincial Growth 5.2%

| Age Group         | 2014<br>Population | % of Population |
|-------------------|--------------------|-----------------|
| Under 5 years     | 32,115             | 5.8%            |
| 5 to 9 years      | 36,180             | 6.6%            |
| 10 to 14 years    | 35,508             | 6.4%            |
| 15 to 19 years    | 36,854             | 6.7%            |
| 20 to 24 years    | 35,144             | 6.4%            |
| 25 to 29 years    | 31,732             | 5.8%            |
| 30 to 34 years    | 33,685             | 6.1%            |
| 35 to 39 years    | 39,382             | 7.1%            |
| 40 to 44 years    | 43,522             | 7.9%            |
| 45 to 49 years    | 43,469             | 7.9%            |
| 50 to 54 years    | 43,042             | 7.8%            |
| 55 to 59 years    | 35,350             | 6.4%            |
| 60 to 64 years    | 27,966             | 5.1%            |
| 65 to 69 years    | 24,768             | 4.5%            |
| 70 to 74 years    | 18,435             | 3.3%            |
| 75 to 79 years    | 13,609             | 2.5%            |
| 80 to 84 years    | 10,487             | 1.9%            |
| 85 years and over | 9,779              | 1.8%            |
|                   |                    |                 |



## 3.0 Halton Region | Jobs by Industry

274,192

#### Total Jobs (2014)

| NAICS | Industry  | 2014 Jobs |   |
|-------|---|-----------|---|
| 11    | Agriculture, forestry, fishing and hunting                            | 1,690     |   |
| 21    | Mining, quarrying, and oil and gas extraction                         | 261       | 1 |
| 22    | Utilities   | 1,151     | I |
| 23    | Construction  | 18,938    |   |
| 31-33 | Manufacturing   | 33,036    |   |
| 41    | Wholesale trade   | 20,324    |   |
| 44-45 | Retail trade  | 33,916    |   |
| 48-49 | Transportation and warehousing  | 10,028    |   |
| 51    | Information and cultural industries                                   | 4,755     |   |
| 52    | Finance and insurance   | 11,397    |   |
| 53    | Real estate and rental and leasing                                    | 6,588     |   |
| 54    | Professional, scientific and technical services                       | 24,127    |   |
| 55    | Management of companies and enterprises                               | 2,420     |   |
| 56    | Administrative and support, waste management and remediation services | 16,387    |   |
| 61    | Educational services  | 17,117    |   |
| 62    | Health care and social assistance                                     | 22,996    |   |
| 71    | Arts, entertainment and recreation                                    | 5,499     |   |
| 72    | Accommodation and food services                                       | 18,502    |   |
| 81    | Other services (except public administration)                         | 12,150    |   |
| 91    | Public administration   | 9,803     |   |
| X0    | Unclassified  | 3,108     |   |

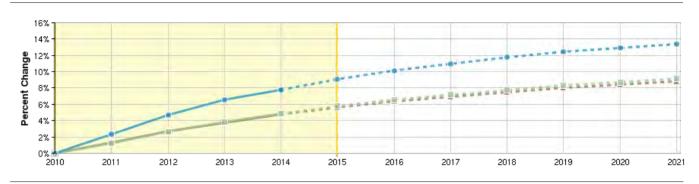


## **4.0 Halton Region | Top Educational Program Completions**

| CIP | Program  | Completions (2011) |  |
|-----|--|--------------------|--|
| 52  | Business, management,<br>marketing and related support<br>services | 1,074              |  |
| 50  | Visual and performing arts   | 855                |  |
| 51  | Health professions and related programs                            | 664                |  |
| 44  | Public administration and social service professions               | 465                |  |
| 43  | Security and protective services                                   | 363                |  |
| 09  | Communication, journalism and related programs                     | 345                |  |
| 19  | Family and consumer sciences/human sciences                        | 339                |  |
| 15  | Engineering technologies and engineering-related fields            | 258                |  |
| 11  | Communications technologies/technicians and support services       | 221                |  |
| 10  | Communications technologies/technicians and support services       | 175                |  |



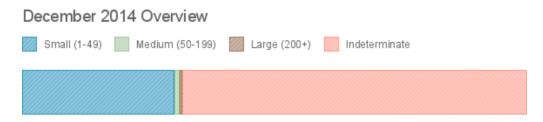
## 5.0 Regional Trends



|   | Region        | 2010 Jobs  | 2015 Jobs  | % Change |
|---|---------------|------------|------------|----------|
| • | Halton Region | 254,399    | 277,494    | 9.1%     |
| • | Nation        | 17,796,448 | 18,822,388 | 5.8%     |
| • | Province      | 6,780,502  | 7,161,860  | 5.6%     |



#### **6.0 Location Size Distribution**



| Category          | June 2011<br>Locations | December 2012<br>Locations | December 2013<br>Locations | December 2014<br>Locations |
|-------------------|------------------------|----------------------------|----------------------------|----------------------------|
| Total             | 38,552                 | 39,463                     | 43,024                     | 61,057                     |
| 1-4 Employees     | 9,275                  | 9,453                      | 10,478                     | 11,588                     |
| 5-9 Employees     | 3,170                  | 3,076                      | 3,211                      | 3,312                      |
| 10-19 Employees   | 1,866                  | 1,947                      | 2,042                      | 2,120                      |
| 20-49 Employees   | 1,253                  | 1,338                      | 1,391                      | 1,442                      |
| 50-99 Employees   | 458                    | 534                        | 540                        | 542                        |
| 100-199 Employees | 205                    | 219                        | 236                        | 247                        |
| 200-499 Employees | 88                     | 100                        | 104                        | 123                        |
| 500+ Employees    | 28                     | 33                         | 35                         | 37                         |
| Indeterminate     | 22,209                 | 22,763                     | 24,987                     | 41,646                     |
|                   |                        |                            |                            |                            |

Data Source: Canadian Business Patterns December 2014



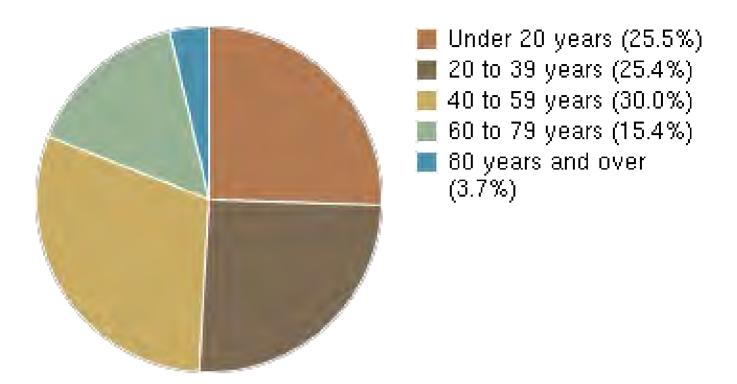
## 7.0 Labour Flows (based upon 2011 Census data)

| NAICS Code | Description                                     | Employed in<br>Region | Resident in<br>Region | Net Import |
|------------|---|-----------------------|-----------------------|------------|
| 31-33      | Manufacturing                                   | 30,485                | 27,125                | 3,360      |
| 44-45      | Retail trade                                    | 28,720                | 29,360                | -640       |
| 54         | Professional, scientific and technical services | 18,595                | 26,140                | -7,545     |
| 62         | Health care and social assistance               | 18,545                | 22,505                | -3,960     |
| 41         | Wholesale trade                                 | 15,060                | 19,070                | -4,010     |
| 61         | Educational services                            | 14,975                | 20,390                | -5,415     |
| 72         | Accommodation and food services                 | 14,260                | 13,850                | 410        |
| 52         | Finance and insurance                           | 10,360                | 21,030                | -10,670    |
| 81         | Other services (except public administration)   | 9,870                 | 10,980                | -1,110     |
| 91         | Public administration                           | 8,915                 | 14,490                | -5,575     |

Source: Census 2011



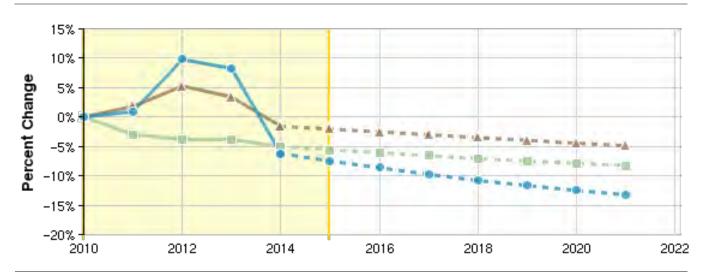
#### 8.0 2014 Age Demographics



#### 9.0 Farming in Halton Region

Below is a profile of the farming industry in Halton Region. Upon reviewing this profile, it is clear that the farming industry in Halton Region is reflective of an overall national trend that sees a decline of the farming industry in Canada. Figure 1 below illustrates the growth rate for the farming industry in Halton Region between 2010 and 2015; the provincial and national growth rates for that time span are also displayed.

Figure 1: Regional Farming Trends



|   | Region        | 2010 Jobs | 2015 Jobs | % Change |
|---|---------------|-----------|-----------|----------|
| • | Halton Region | 1,638     | 1,515     | -7.5%    |
| • | Nation        | 337,007   | 318,199   | -5.6%    |
| • | Province      | 88,571    | 86,741    | -2.1%    |

As displayed above, Halton Region's farming industry is declining at a slightly faster rate than the national average and significantly faster than the average from across the Province.



Table 2 is the breakdown of the farming industry in Halton Region. The 15 occupations in Halton's farming industry with the highest number of jobs were included, along with their respective growth changes (%) between 2010 and 2015. The net change in jobs in the farming industry from 2010-2015 was (-166), resulting in a decrease of available jobs in the farming industry in Halton between 2010 and 2015.

10.0 Table 2: Farming in Halton Region by Occupation 2010-2015

| NOC-S | Occupation   | Employed in<br>Industry (2010) | Employed in<br>Industry (2014) | Employed in<br>Industry (2015) | Change (2010 -<br>2015) | % Change (2010<br>- 2015) | % of the Total<br>Jobs in Industry<br>(2014) | Median Hourly<br>Earnings |
|-------|--|--------------------------------|--------------------------------|--------------------------------|-------------------------|---------------------------|--|---------------------------|
| I011  | Farmers and farm managers                          | 330                            | 366                            | 365                            | 35                      | 11%                       | 23.9%  | \$1.89                    |
| 1021  | General farm workers                               | 381                            | 328                            | 321                            | (60)                    | (16%)                     | 21.3%  | \$13.68                   |
| 1022  | Nursery and greenhouse workers                     | 267                            | 198                            | 188                            | (79)                    | (30%)                     | 12.9%  | \$12.18                   |
| H711  | Truck drivers                                      | 34                             | 40                             | 40                             | 6                       | 18%                       | 2.6%   | \$14.22                   |
| 1014  | Nursery and greenhouse operators and managers      | 75                             | 39                             | 35                             | (40)                    | (53%)                     | 2.5%   | \$4.03                    |
| G211  | Retail salespersons and sales clerks               | 32                             | 36                             | 36                             | 4                       | 13%                       | 2.3%   | \$11.60                   |
| 1013  | Farm supervisors and specialized livestock workers | 41                             | 34                             | 33                             | (8)                     | (20%)                     | 2.2%   | \$7.05                    |
| G311  | Cashiers   | 23                             | 25                             | 25                             | 2                       | 9%                        | 1.6%   | \$10.55                   |
| B111  | Bookkeepers  | 29                             | 24                             | 24                             | (5)                     | (17%)                     | 1.6%   | \$12.85                   |
| I211  | Harvesting labourers                               | 52                             | 23                             | 21                             | (31)                    | (60%)                     | 1.5%   | \$11.87                   |
| B571  | Shippers and receivers                             | 18                             | 19                             | 18                             | 0                       | 0%                        | 1.2%   | \$16.46                   |
| 1212  | Landscaping and grounds maintenance labourers      | 14                             | 18                             | 18                             | 4                       | 29%                       | 1.2%   | \$14.27                   |
| H812  | Material handlers                                  | 16                             | 17                             | 17                             | 1                       | 6%                        | 1.1%   | \$15.82                   |
| B311  | Administrative officers                            | 12                             | 14                             | 15                             | 3                       | 25%                       | 0.9%   | \$20.34                   |
| J317  | Labourers in food, beverage and tobacco processing | 12                             | 14                             | 14                             | 2                       | 17%                       | 0.9%   | \$14.44                   |

Table 2 lists the fastest growing industries in Halton Region. Industries with a minimum job count of 50 and a minimum growth of 30% were included. Vending machine operators saw the greatest growth as a percentage (343 %); whereas computer systems design and related services saw the greatest growth in the aggregate number of jobs created (1,524).

11.0 Table 3: Industry Growth (%) (Minimum 50 Jobs and 30 % Growth)

| NAICS | Description   | 2010   | 2015   | Change | %      | 2010<br>Provincial   | 2015<br>Provincial   | Provincial | Provincial | Provincial | Provincial |
|-------|---|--------|--------|--------|--------|----------------------|----------------------|------------|------------|------------|------------|
| Code  |   | Jobs   | Jobs   |        | Change | Location<br>Quotient | Location<br>Quotient | 2010 Jobs  | 2015 Jobs  | Change     | % Change   |
| 4542  | Vending machine operators   | 14     | 62     | 48     | 343%   | 0.29                 | 1.08                 | 1,285      | 1,477      | 192        | 15%        |
| 5629  | Remediation and other waste management services   | 81     | 182    | 101    | 125%   | 0.50                 | 0.76                 | 4,318      | 6,202      | 1,884      | 44%        |
| 4922  | Local messengers and local delivery   | 79     | 165    | 86     | 109%   | 0.53                 | 0.81                 | 3,983      | 5,291      | 1,308      | 33%        |
| 4859  | Other transit and ground passenger transportation   | 39     | 75     | 36     | 92%    | 0.50                 | 0.59                 | 2,086      | 3,292      | 1,206      | 58%        |
| 3313  | Alumina and aluminum production and processing  | 74     | 135    | 61     | 82%    | 0.88                 | 1.11                 | 2,264      | 3,153      | 889        | 39%        |
| 5182  | Data processing, hosting, and related services  | 238    | 414    | 176    | 74%    | 0.73                 | 0.86                 | 8,733      | 12,444     | 3,711      | 42%        |
| 7131  | Amusement parks and arcades   | 51     | 87     | 36     | 71%    | 0.36                 | 0.51                 | 3,812      | 4,386      | 574        | 15%        |
| 4852  | Interurban and rural bus transportation   | 45     | 76     | 31     | 69%    | 1.14                 | 1.57                 | 1,044      | 1,246      | 202        | 19%        |
| 5621  | Waste collection  | 88     | 142    | 54     | 61%    | 0.61                 | 0.65                 | 3,857      | 5,668      | 1,811      | 47%        |
| 3169  | Other leather and allied product manufacturing  | 35     | 55     | 20     | 57%    | 2.05                 | 2.67                 | 457        | 527        | 70         | 15%        |
| 2379  | Other heavy and civil engineering construction  | 204    | 312    | 108    | 53%    | 2.61                 | 2.68                 | 2,080      | 3,003      | 923        | 44%        |
| 6214  | Out-patient care centres  | 481    | 733    | 252    | 52%    | 0.47                 | 0.51                 | 27,125     | 37,286     | 10,161     | 37%        |
| 5418  | Advertising, public relations, and related services   | 1,129  | 1,698  | 569    | 50%    | 0.93                 | 1.03                 | 32,378     | 42,721     | 10,343     | 32%        |
| 5152  | Pay and specialty television  | 121    | 181    | 60     | 50%    | 2.67                 | 2.62                 | 1,213      | 1,784      | 571        | 47%        |
| 8129  | Other personal services   | 665    | 967    | 302    | 45%    | 1.40                 | 1.55                 | 12,691     | 16,133     | 3,442      | 27%        |
| 3362  | Motor vehicle body and trailer manufacturing  | 192    | 278    | 86     | 45%    | 1.50                 | 1.77                 | 3,421      | 4,057      | 636        | 19%        |
| 5311  | Lessors of real estate  | 1,061  | 1,530  | 469    | 44%    | 0.64                 | 0.67                 | 44,413     | 58,794     | 14,381     | 32%        |
| 5112  | Software publishers   | 316    | 455    | 139    | 44%    | 0.72                 | 0.80                 | 11,698     | 14,591     | 2,893      | 25%        |
| 5121  | Motion picture and video industries   | 457    | 652    | 195    | 43%    | 0.68                 | 0.75                 | 17,828     | 22,526     | 4,698      | 26%        |
| 5615  | Travel arrangement and reservation services   | 618    | 878    | 260    | 42%    | 0.87                 | 1.11                 | 18,840     | 20,341     | 1,501      | 8%         |
| 4533  | Used merchandise stores   | 316    | 444    | 128    | 41%    | 1.01                 | 1.08                 | 8,349      | 10,604     | 2,255      | 27%        |
| 4541  | Electronic shopping and mail-order houses   | 171    | 235    | 64     | 37%    | 0.75                 | 0.63                 | 6,120      | 9,558      | 3,438      | 56%        |
| 5312  | Offices of real estate agents and brokers   | 2,394  | 3,271  | 877    | 37%    | 1.51                 | 1.53                 | 42,254     | 55,005     | 12,751     | 30%        |
| 5622  | Waste treatment and disposal  | 140    | 191    | 51     | 36%    | 0.68                 | 0.83                 | 5,491      | 5,980      | 489        | 9%         |
| 6216  | Home health care services   | 706    | 956    | 250    | 35%    | 0.84                 | 0.80                 | 22,520     | 30,790     | 8,270      | 37%        |
| 3366  | Ship and boat building  | 46     | 62     | 16     | 35%    | 1.18                 | 1.45                 | 1,041      | 1,098      | 57         | 5%         |
| 3334  | Ventilation, heating, air-conditioning and commercial refrigeration equipment manufacturing | 161    | 217    | 56     | 35%    | 1.03                 | 1.19                 | 4,167      | 4,697      | 530        | 13%        |
| 4811  | Scheduled air transportation  | 55     | 74     | 19     | 35%    | 0.09                 | 0.10                 | 16,784     | 19,490     | 2,706      | 16%        |
| 8132  | Grant-making and giving services  | 254    | 340    | 86     | 34%    | 0.76                 | 0.77                 | 8,942      | 11,341     | 2,399      | 27%        |
| 3372  | Office furniture (including fixtures) manufacturing   | 196    | 262    | 66     | 34%    | 0.43                 | 0.51                 | 12,275     | 13,192     | 917        | 7%         |
| 4413  | Automotive parts, accessories and tire stores   | 409    | 543    | 134    | 33%    | 1.13                 | 1.20                 | 9,637      | 11,660     | 2,023      | 21%        |
| 7223  | Special food services   | 1,013  | 1,344  | 331    | 33%    | 1.00                 | 0.96                 | 27,113     | 36,262     | 9,149      | 34%        |
| 6241  | Individual and family services  | 1,411  | 1,862  | 451    | 32%    | 0.73                 | 0.81                 | 51,192     | 59,589     | 8,397      | 16%        |
| 4145  | Pharmaceuticals, toiletries, cosmetics and sundries merchant wholesalers                    | 1,023  | 1,346  | 323    | 32%    | 1.56                 | 1.67                 | 17,476     | 20,745     | 3,269      | 19%        |
| 3331  | Agricultural, construction and mining machinery manufacturing                               | 312    | 410    | 98     | 31%    | 1.24                 | 1.35                 | 6,699      | 7,863      | 1,164      | 17%        |
| 5617  | Services to buildings and dwellings   | 4,616  | 5,993  | 1,377  | 30%    | 1.19                 | 1.21                 | 103,469    | 127,784    | 24,315     | 23%        |
| 5415  | Computer systems design and related services  | 5,125  | 6,649  | 1,524  | 30%    | 1.27                 | 1.31                 | 107,753    | 131,184    | 23,431     | 22%        |
|       | Total   | 24,338 | 33,273 | 8,935  | 37%    |                      |                      | 654,810    | 821,762    | 166,952    | 25%        |



Table 3 lists the fastest growing occupations in Halton Region. Occupations that had a minimum job count of 50 and a minimum growth of 40% were included. Ticket agents, cargo services representatives and related clerks (except airline) saw the greatest growth in the Region as a percentage (345%); whereas secondary and elementary school teachers and educational counsellors saw the greatest increase in the aggregate number of jobs created (3,265)

12.0 Table 4: Occupation Growth (%) (Minimum 50 Jobs and 40% Growth)

| NOC-S | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial<br>% Change |
|-------|--|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| G714  | Ticket agents, cargo service representatives and related clerks (except airline) | 20        | 89        | 69     | 345%     | 0.58                                       | 0.65                                       | 902                     | 3,569                   | 2,667                | 296%                   |
| B317  | Court officers and justices of the peace   | 26        | 86        | 60     | 231%     | 0.45                                       | 0.74                                       | 1,524                   | 3,014                   | 1,490                | 98%                    |
| E037  | Program officers unique to government  | 22        | 69        | 47     | 214%     | 0.13                                       | 0.24                                       | 4,608                   | 7,350                   | 2,742                | 60%                    |
| C021  | Biologists and related scientists  | 94        | 289       | 195    | 207%     | 0.58                                       | 0.70                                       | 4,369                   | 10,687                  | 6,318                | 145%                   |
| A334  | Other managers in public administration  | 64        | 176       | 112    | 175%     | 0.31                                       | 0.52                                       | 5,478                   | 8,802                   | 3,324                | 61%                    |
| F122  | Film and video camera operators  | 53        | 142       | 89     | 168%     | 0.99                                       | 1.03                                       | 1,413                   | 3,546                   | 2,133                | 151%                   |
| D219  | Other medical technologists and technicians (except dental health)               | 44        | 114       | 70     | 159%     | 0.84                                       | 1.21                                       | 1,394                   | 2,428                   | 1,034                | 74%                    |
| J027  | Supervisors, other products manufacturing and assembly                           | 134       | 330       | 196    | 146%     | 1.64                                       | 1.79                                       | 2,182                   | 4,758                   | 2,576                | 118%                   |
| D235  | Other technical occupations in therapy and assessment                            | 237       | 583       | 346    | 146%     | 0.99                                       | 1.05                                       | 6,357                   | 14,384                  | 8,027                | 126%                   |
| J311  | Labourers in mineral and metal processing  | 96        | 227       | 131    | 136%     | 1.37                                       | 1.39                                       | 1,872                   | 4,196                   | 2,324                | 124%                   |
| D217  | Cardiology technologists   | 22        | 51        | 29     | 132%     | 0.71                                       | 0.92                                       | 834                     | 1,449                   | 615                  | 74%                    |
| H143  | Insulators   | 58        | 134       | 76     | 131%     | 0.72                                       | 0.90                                       | 2,127                   | 3,837                   | 1,710                | 80%                    |
| J024  | Supervisors, furniture and fixtures manufacturing                                | 38        | 87        | 49     | 129%     | 0.41                                       | 0.59                                       | 2,512                   | 3,784                   | 1,272                | 51%                    |
| F012  | Conservators and curators  | 22        | 50        | 28     | 127%     | 0.87                                       | 0.97                                       | 690                     | 1,333                   | 643                  | 93%                    |
| J121  | Machine operators, mineral and metal processing                                  | 125       | 261       | 136    | 109%     | 1.08                                       | 1.37                                       | 3,084                   | 4,924                   | 1,840                | 60%                    |
| C048  | Other professional engineers, n.e.c.   | 244       | 502       | 258    | 106%     | 1.15                                       | 1.15                                       | 5,674                   | 11,214                  | 5,540                | 98%                    |
| C155  | Mapping and related technologists and technicians                                | 34        | 68        | 34     | 100%     | 0.55                                       | 0.69                                       | 1,679                   | 2,547                   | 868                  | 52%                    |
| G923  | Pet groomers and animal care workers   | 387       | 767       | 380    | 98%      | 1.21                                       | 1.34                                       | 8,539                   | 14,776                  | 6,237                | 73%                    |
| C061  | Mathematicians, statisticians and actuaries                                      | 99        | 196       | 97     | 98%      | 0.61                                       | 0.78                                       | 4,326                   | 6,472                   | 2,146                | 50%                    |
| J191  | Machining tool operators   | 288       | 561       | 273    | 95%      | 1.39                                       | 1.54                                       | 5,529                   | 9,398                   | 3,869                | 70%                    |
| J025  | Supervisors, fabric, fur and leather products manufacturing                      | 37        | 72        | 35     | 95%      | 1.34                                       | 1.57                                       | 734                     | 1,189                   | 455                  | 62%                    |
| B315  | Purchasing agents and officers   | 524       | 1,018     | 494    | 94%      | 0.97                                       | 1.28                                       | 14,387                  | 20,595                  | 6,208                | 43%                    |
| C132  | Mechanical engineering technologists and technicians                             | 180       | 349       | 169    | 94%      | 1.01                                       | 1.13                                       | 4,743                   | 7,945                   | 3,202                | 68%                    |
| C161  | Non-destructive testers and inspectors   | 45        | 86        | 41     | 91%      | 1.00                                       | 1.19                                       | 1,198                   | 1,854                   | 656                  | 55%                    |
| J227  | Plating, metal spraying and related operators                                    | 45        | 82        | 37     | 82%      | 1.50                                       | 1.75                                       | 807                     | 1,212                   | 405                  | 50%                    |
| E130  | Secondary and elementary school teachers and educational counsellors, n.e.c.     | 1,795     | 3,265     | 1,470  | 82%      | 0.98                                       | 1.13                                       | 48,969                  | 74,524                  | 25,555               | 52%                    |
| A121  | Engineering managers   | 339       | 602       | 263    | 78%      | 1.06                                       | 1.23                                       | 8,502                   | 12,632                  | 4,130                | 49%                    |
| G711  | Travel counsellors   | 242       | 429       | 187    | 77%      | 0.73                                       | 0.85                                       | 8,874                   | 13,067                  | 4,193                | 47%                    |
| G811  | Visiting homemakers, housekeepers and related occupations                        | 653       | 1,148     | 495    | 76%      | 0.88                                       | 0.93                                       | 19,843                  | 31,696                  | 11,853               | 60%                    |
| D044  | Other professional occupations in therapy and assessment                         | 74        | 130       | 56     | 76%      | 1.06                                       | 0.96                                       | 1,858                   | 3,525                   | 1,667                | 90%                    |
| H431  | Oil and solid fuel heating mechanics   | 55        | 95        | 40     | 73%      | 0.76                                       | 0.83                                       | 1,914                   | 2,935                   | 1,021                | 53%                    |
| J112  | Petroleum, gas and chemical process operators                                    | 60        | 103       | 43     | 72%      | 0.69                                       | 0.96                                       | 2,306                   | 2,756                   | 450                  | 20%                    |
| C075  | Web designers and developers   | 415       | 711       | 296    | 71%      | 0.96                                       | 1.17                                       | 11,497                  | 15,733                  | 4,236                | 37%                    |
| G012  | Food service supervisors   | 588       | 1,000     | 412    | 70%      | 1.11                                       | 1.08                                       | 14,187                  | 23,909                  | 9,722                | 69%                    |
| D213  | Veterinary and animal health technologists and technicians                       | 101       | 168       | 67     | 66%      | 0.60                                       | 0.70                                       | 4,477                   | 6,168                   | 1,691                | 38%                    |
| C073  | Software engineers and designers   | 516       | 858       | 342    | 66%      | 0.76                                       | 0.79                                       | 18,183                  | 27,971                  | 9,788                | 54%                    |
| C013  | Geologists, geochemists and geophysicists  | 40        | 66        | 26     | 65%      | 0.62                                       | 0.93                                       | 1,732                   | 1,818                   | 86                   | 5%                     |
| J021  | Supervisors, motor vehicle assembling  | 319       | 526       | 207    | 65%      | 1.36                                       | 1.49                                       | 6,270                   | 9,101                   | 2,831                | 45%                    |

| Producers, directors, chroeographers and related occupations   267   438   171   64%   0.68   0.75   10.38   15.69   4.711   | 45% |
|--|-----|
| Dota   | 46% |
| Service station attendants   133   211   78   59%   0.67   0.98   5.098   5.531   223  | 45% |
| No.    | 4%  |
| DO14   Veterinarians   119   188   69   58%   0.90   0.94   3.532   5.183   1.651      | 42% |
| Contractors supervisors   Contractors   Co   | 47% |
| H531   Residential and commercial installers and servicers   564   878   314   56%   1.04   1.05   14.401   21.646   7.245   1.016     | 67% |
| Holfs   Contractors and supervisors, mechanic trades   696   1,075   379   54%   1,19   1,22   15,605   20,996   5,391     Corporators and attendants in amusement, recreation and sport   456   704   248   54%   0,97   1,11   12,511   16,329   3,818     E213   Employment counsellors   255   391   136   53%   0,97   0,98   13,977   26,920   8,523     B412   Supervisors, finance and insurance clerks   698   1,023   354   53%   0,97   0,98   18,397   26,920   8,523     B412   Supervisors, finance and insurance clerks   373   565   192   51%   1,19   1,51   8,347   9,671   1,354     B573   Production clerks   373   565   192   51%   1,19   1,51   8,347   9,671   1,354     B573   Production clerks   373   565   192   51%   1,10   1,51   8,347   9,671   1,354     B573   Production clerks   373   565   192   51%   1,10   1,51   8,347   9,671   1,354     B573   Production clerks   374   424   48   51%   0,70   0,78   6,111   6,799   1,688     CO54   Land surveyors   44   142   48   51%   0,70   0,78   6,5111   6,799   1,688     CO54   Land surveyors   44   142   48   51%   0,57   0,74   5,659   6,296   637     A114   Other administrative services managers   120   181   61   51%   0,57   0,74   3,852   5,129   1,277     CO57   Family, marriage and other related counsellors   384   570   1,88   48%   0,73   0,87   13,955   16,961   3,006     G972   Grocery clerks and store shelf stockers   2,588   3,802   1,234   48%   0,79   0,94   11,197   11,799   602     G972   Grocery clerks and store shelf stockers   2,268   3,802   1,244   48%   1,09   1,19   62,600   82,530   19,393     G972   Grocery clerks and store shelf stockers   2,268   3,802   1,244   48%   1,09   1,19   62,600   82,530   19,393     G973   Grocery clerks and store shelf stockers   2,268   3,802   1,324   48%   0,07   0,94   1,1197   11,799   602     G974   Grocery clerks and store shelf stockers   3,268   3,302   1,324   48%   0,08   0,09   1,10   62,600   82,530   1,393     G975   Grocery clerks and store shelf stockers   3,268   3,368   3,363   3,363      | 50% |
| G731         Operators and attendants in amusement, recreation and sport         456         704         248         54%         0.97         1.11         12,511         16,329         3,180           E213         Employment counsellors         689         1,023         354         53%         0.97         0.98         18,397         26,920         8,523           J223         Other wood products assemblers and inspectors         144         219         75         52%         1.10         1.15         3,497         9,499         1,448           B573         Production clerks         373         565         192         51%         0.70         0.78         5,111         6,999         1,688           J222         Furniture and fixture assemblers and inspectors         135         204         69         51%         0.70         0.78         5,111         6,999         1,888           O554         Land surveyors         44         442         48         51%         0.70         0.78         5,511         6,999         1,888           D215         Medical radiation technologists         120         181         61         51%         0.57         0.74         5,659         6,269         6,276  | 35% |
| E213 Employment counsellors (69 394) 136 53% 0.91 1.07 7,507 9,409 1,902 8123 324 53% 0.97 0.98 18,397 26,902 8,523 1,223 Other wood products assemblers and inspectors 144 219 75 52% 1.10 1.15 3,460 4,926 1,446 8573 Production clerks 373 555 192 51% 1.19 1.51 8,317 9,671 1,354 1,355 1,35 | 31% |
| B412   Supervisors, finance and insurance clerks   669   1,023   354   53%   0,97   0,98   18,397   26,820   8,523     D223   Other wood products assemblers and inspectors   144   219   75   52%   1.10   1.15   3,480   4,926   1,446     B573   Production clerks   373   565   192   51%   1.19   1.51   8,317   9,671   1,354     J222   Furniture and fixture assemblers and inspectors   135   204   69   51%   0.70   0.78   5,111   6,799   2,688     D245   Medical radiation technologists   120   181   61   51%   0.57   0.74   5,669   6,296   637     D245   Medical radiation technologists   120   181   61   51%   0.57   0.74   5,669   6,296   637     D245   Medical radiation technologists   120   181   61   51%   0.57   0.74   5,669   6,296   637     D246   August  | 25% |
| 1,223   Other wood products assemblers and inspectors   144   219   75   52%   1.10   1.15   3.480   4.926   1.446   1.45   1.55   1.455   1   | 46% |
| B73  | 42% |
| Furniture and fixture assemblers and inspectors   135   204   69   51%   0.70   0.78   5.111   6.799   1.888   | 16% |
| CO54         Land surveyors         94         142         48         51%         1.03         1.36         2,429         2,690         261           D215         Medical radiation technologists         120         181         61         51%         0.57         0.74         5,659         6,296         637           A114         Other administrative services managers         128         193         65         51%         0.89         0.97         3,852         5,129         1,277           E023         Family, marriage and other related counsellors         384         570         186         48%         0.73         0.87         13,955         16,961         3,006           G972         Grocery clerks and store shelf stockers         2,568         3,802         1,234         48%         1.09         1.19         62,600         82,530         19,930           A222         Accommodation service managers         390         576         186         48%         0.67         0.67         15,552         22,213         6,661           J023         Supervisors, electrical products manufacturing         105         155         50         48%         2.44         2.81         1,179         1,221         64 <tr< td=""><td>33%</td></tr<>   | 33% |
| D215   Medical radiation technologists   120   181   61   51%   0.57   0.74   5.659   6.296   6.37     A114   Other administrative services managers   128   193   65   51%   0.89   0.97   3.852   5.129   1.277     D215   Earnily, marriage and other related counsellors   334   570   186   48%   0.73   0.87   1.3955   1.6961   3.006     G972   Grocery clerks and store shelf stockers   2.588   3.802   1.234   48%   1.09   1.19   62.600   82.530   19.930     A222   Accommodation service managers   300   576   186   48%   0.67   0.67   15.552   22.213   6.661     J023   Supervisors, electrical products manufacturing   105   155   50   48%   2.44   2.81   1.150   1.421   271     D212   Medical laboratory technicians   292   430   138   47%   0.70   0.94   11.197   11.799   602     G411   Chefs   Construction inspectors   234   343   109   47%   1.14   1.21   18.855   25.298   6.443     C164   Construction inspectors   234   343   109   47%   1.14   1.20   5.478   7.347   1.869     B114   Insurance underwriters   290   425   135   47%   1.11   1.19   6.983   9.218   2.235     B121   Telecommunications line and cable workers   106   155   49   46%   0.92   1.06   3.053   3.763   7.71     H022   Supervisors, motor transport and other ground transit operators   2.330   3.397   1.067   46%   0.98   1.02   70.745   86.116   15.371     H821   Construction trades helpers and labourers   1.590   2.314   724   46%   0.94   0.99   8.850   13.207   4.357     H822   Construction trades helpers and labourers   1.590   2.314   724   46%   0.96   0.99   11.09   6.913   7.621   2.261     G612   Firefighters   1.590    | 11% |
| A114         Other administrative services managers         128         193         65         51%         0.89         0.97         3,852         5,129         1,277           E023         Family, marriage and other related counsellors         384         570         186         48%         0.73         0.87         13,955         16,961         3,006           G972         Grocery clerks and store shelf stockers         2,568         3,802         1,234         48%         0.67         0.67         15,552         22,213         6,661           J023         Supervisors, electrical products manufacturing         105         155         50         48%         2.44         2.81         1,150         1,421         271           Medical laboratory technicians         292         430         138         47%         0.70         0.94         1,115         1,421         271           G411         Chefs         805         1,182         377         47%         1,14         1,21         18,855         25,298         6,443           C164         Chest         60         425         1,35         47%         1,14         1,20         5,478         7,347         1,869           B114         Insurance unde  | 11% |
| Family, marriage and other related counsellors   384   570   186   48%   0.73   0.87   13,955   16,961   3,006   3,0   | 33% |
| G972         Grocery clerks and store shelf stockers         2,568         3,802         1,234         48%         1.09         1.19         62,600         82,530         19,930           A222         Accommodation service managers         390         576         186         48%         0.67         0.67         15,552         22,213         6,661           J023         Supervisors, electrical products manufacturing         105         155         50         48%         0.67         0.67         15,552         22,213         6,661           D212         Medical laboratory technicians         292         430         138         47%         0.70         0.94         11,197         11,799         602           G411         Chefs         605         1,182         377         47%         1.14         1.21         18,855         25,298         6,443           C164         Construction inspectors         231         434         319         47%         1.14         1.20         5,478         7,347         1,41         1.11         1.19         6,983         9,218         2,235           B114         Insurance underwriters         290         425         135         47%         1.11         1.19  | 22% |
| A222         Accommodation service managers         390         576         186         48%         0.67         0.67         15,552         22,213         6,661           J023         Supervisors, electrical products manufacturing         105         155         50         48%         2.44         2.81         1,150         1,421         271           D212         Medical laboratory technicians         292         430         138         47%         0.70         0.94         11,150         1,421         271           G411         Chefs         805         1,182         377         47%         1.14         1.21         18,855         25,298         6,443           C164         Construction inspectors         234         343         109         47%         1.14         1.20         5,478         7,347         1,869           B114         Insurance underwriters         290         425         135         47%         1.11         1.19         6,983         9,218         2,235           B114         Insurance underwriters         106         155         49         46%         0.92         1.06         3,053         3,763         710           H225         Tigen in a supervisors, motor tr   | 32% |
| J023         Supervisors, electrical products manufacturing         105         155         50         48%         2.44         2.81         1,150         1,421         271           D212         Medical laboratory technicians         292         430         138         47%         0.70         0.94         11,197         11,799         602           G411         Chefs         805         1,182         377         47%         1.14         1.21         18,855         25,298         6,443           C164         Construction inspectors         234         343         109         47%         1.14         1.21         18,855         25,298         6,443           C164         Construction inspectors         234         343         109         47%         1.14         1.20         5,478         7,347         1,869           B114         Insurance underwriters         290         425         135         47%         1.11         1.19         6,983         9,218         2,235           H215         Telecommunications line and cable workers         106         155         49         46%         0.92         1.06         3,053         3,763         710           H022         Supervisors, motor  | 43% |
| D212         Medical laboratory technicians         292         430         138         47%         0.70         0.94         11,197         11,799         602           G411         Chefs         805         1,182         377         47%         1.14         1.21         18,855         25,298         6,443           C164         Construction inspectors         234         343         109         47%         1.14         1.20         5,478         7,347         1,869           B114         Insurance underwriters         290         425         135         47%         1.11         1.19         6,983         9,218         2,235           H215         Telecommunications line and cable workers         106         155         49         46%         0.92         1.06         3,053         3,763         710           H022         Supervisors, motor transport and other ground transit operators         312         456         144         46%         0.94         0.99         8,850         13,207         4,357           G931         Light duty cleaners         312         456         144         46%         0.88         1.02         70,745         86,116         3,317         317         45%         1   | 24% |
| G411         Chefs         805         1,182         377         47%         1.14         1.21         18,855         25,298         6,443           C164         Construction inspectors         234         343         109         47%         1.14         1.20         5,478         7,347         1,869           B114         Insurance underwriters         290         425         135         47%         1.11         1.19         6,983         9,218         2,235           H215         Telecommunications line and cable workers         106         155         49         46%         0.92         1.06         3,053         3,763         710           H022         Supervisors, motor transport and other ground transit operators         312         456         144         46%         0.94         0.89         8,850         13,207         4,357           G931         Light duty cleaners         2,330         3,397         1,067         46%         0.88         1.02         70,745         86,116         15,371           H821         Construction trades helpers and labourers         1,590         2,314         724         46%         1.09         1.09         38,715         54,760         16,045 <th< td=""><td>5%</td></th<>   | 5%  |
| C164         Construction inspectors         234         343         109         47%         1.14         1.20         5,478         7,347         1,869           B114         Insurance underwriters         290         425         135         47%         1.11         1.19         6,983         9,218         2,235           H215         Telecommunications line and cable workers         106         155         49         46%         0.92         1.06         3,053         3,763         710           H022         Supervisors, motor transport and other ground transit operators         312         456         144         46%         0.94         0.89         8,850         13,207         4,357           G931         Light duty cleaners         2,330         3,397         1,067         46%         0.88         1.02         70,745         86,116         15,371           H821         Construction trades helpers and labourers         1,590         2,314         724         46%         1.09         1.09         38,715         54,760         16,045           D023         Other professional occupations in health diagnosing and treating         83         120         37         45%         1.11         1.06         1,981         2,926   | 34% |
| B114         Insurance underwriters         290         425         135         47%         1.11         1.19         6,983         9,218         2,235           H215         Telecommunications line and cable workers         106         155         49         46%         0.92         1.06         3,053         3,763         710           H022         Supervisors, motor transport and other ground transit operators         312         456         144         46%         0.94         0.89         8,850         13,207         4,357           G931         Light duty cleaners         2,330         3,397         1,067         46%         0.88         1.02         70,745         86,116         15,371           H821         Construction trades helpers and labourers         1,590         2,314         724         46%         1.09         1.00         70,745         86,116         15,371           H821         Construction trades helpers and labourers         1,590         2,314         724         46%         1.09         1.00         18,371         54,760         16,045           D023         Other professional occupations in health diagnosing and treating         83         120         37         45%         0.90         1.10         15,360 <td>34%</td>  | 34% |
| H215         Telecommunications line and cable workers         106         155         49         46%         0.92         1.06         3,053         3,763         710           H022         Supervisors, motor transport and other ground transit operators         312         456         144         46%         0.94         0.89         8,850         13,207         4,357           G931         Light duty cleaners         2,330         3,397         1,067         46%         0.88         1.02         70,745         86,116         15,371           H821         Construction trades helpers and labourers         1,590         2,314         724         46%         1.09         1.09         38,715         54,760         16,045           D023         Other professional occupations in health diagnosing and treating         83         120         37         45%         1.11         1.06         1,981         2,926         945           H111         Plumbers         521         753         232         45%         0.90         1.10         15,360         17,621         2,261           G612         Firefighters         355         513         158         45%         0.85         0.99         11,096         13,372         2,276  | 32% |
| H022         Supervisors, motor transport and other ground transit operators         312         456         144         46%         0.94         0.89         8,850         13,207         4,357           G931         Light duty cleaners         2,330         3,397         1,067         46%         0.88         1.02         70,745         86,116         15,371           H821         Construction trades helpers and labourers         1,590         2,314         724         46%         1.09         1.09         38,715         54,760         16,045           D023         Other professional occupations in health diagnosing and treating         83         120         37         45%         1.11         1.06         1,981         2,926         945           H111         Plumbers         521         753         232         45%         0.90         1.10         15,360         17,621         2,261           G612         Firefighters         355         513         158         45%         0.85         0.99         11,096         13,372         2,276           J312         Labourers in metal fabrication         360         520         160         44%         1.20         1.13         8,003         11,837         3,834 <td>23%</td>  | 23% |
| G931         Light duty cleaners         2,330         3,397         1,067         46%         0.88         1.02         70,745         86,116         15,371           H821         Construction trades helpers and labourers         1,590         2,314         724         46%         1.09         1.09         38,715         54,760         16,045           D023         Other professional occupations in health diagnosing and treating         83         120         37         45%         1.11         1.06         1,981         2,926         945           H111         Plumbers         521         753         232         45%         0.90         1.10         15,360         17,621         2,261           G612         Firefighters         355         513         158         45%         0.85         0.99         11,096         13,372         2,276           J312         Labourers in metal fabrication         360         520         160         44%         1.20         1.13         8,003         11,837         3,834           C125         Landscape and horticultural technicians and specialists         210         303         93         44%         1.27         1.29         4,409         6,078         1,669 <tr< td=""><td>49%</td></tr<>   | 49% |
| D023         Other professional occupations in health diagnosing and treating         83         120         37         45%         1.11         1.06         1,981         2,926         945           H111         Plumbers         521         753         232         45%         0.90         1.10         15,360         17,621         2,261           G612         Firefighters         355         513         158         45%         0.85         0.99         11,096         13,372         2,276           J312         Labourers in metal fabrication         360         520         160         44%         1.20         1.13         8,003         11,837         3,834           C125         Landscape and horticultural technicians and specialists         210         303         93         44%         1.27         1.29         4,409         6,078         1,669           C133         Industrial engineering and manufacturing technologists and technicians         197         284         87         44%         1.14         1.19         4,610         6,141         1,531           E215         Other instructors         387         556         169         44%         1.21         1.36         8,550         10,576         2,026 </td <td>22%</td>  | 22% |
| H111 Plumbers 521 753 232 45% 0.90 1.10 15,360 17,621 2,261 G612 Firefighters 355 513 158 45% 0.85 0.99 11,096 13,372 2,276 J312 Labourers in metal fabrication 360 520 160 44% 1.20 1.13 8,003 11,837 3,834 C125 Landscape and horticultural technicians and specialists 210 303 93 44% 1.27 1.29 4,409 6,078 1,669 C133 Industrial engineering and manufacturing technologists and technicians 197 284 87 44% 1.14 1.19 4,610 6,141 1,531 E215 Other instructors 387 556 169 44% 1.21 1.36 8,550 10,576 2,026 F025 Translators, terminologists and interpreters 194 278 84 43% 0.88 0.99 5,900 7,206 1,306   | 41% |
| G612         Firefighters         355         513         158         45%         0.85         0.99         11,096         13,372         2,276           J312         Labourers in metal fabrication         360         520         160         44%         1.20         1.13         8,003         11,837         3,834           C125         Landscape and horticultural technicians and specialists         210         303         93         44%         1.27         1.29         4,409         6,078         1,669           C133         Industrial engineering and manufacturing technologists and technicians         197         284         87         44%         1.14         1.19         4,610         6,141         1,531           E215         Other instructors         387         556         169         44%         1.21         1.36         8,550         10,576         2,026           F025         Translators, terminologists and interpreters         194         278         84         43%         0.88         0.99         5,900         7,206         1,306   | 48% |
| J312       Labourers in metal fabrication       360       520       160       44%       1.20       1.13       8,003       11,837       3,834         C125       Landscape and horticultural technicians and specialists       210       303       93       44%       1.27       1.29       4,409       6,078       1,669         C133       Industrial engineering and manufacturing technologists and technicians       197       284       87       44%       1.14       1.19       4,610       6,141       1,531         E215       Other instructors       387       556       169       44%       1.21       1.36       8,550       10,576       2,026         F025       Translators, terminologists and interpreters       194       278       84       43%       0.88       0.99       5,900       7,206       1,306   | 15% |
| C125       Landscape and horticultural technicians and specialists       210       303       93       44%       1.27       1.29       4,409       6,078       1,669         C133       Industrial engineering and manufacturing technologists and technicians       197       284       87       44%       1.14       1.19       4,610       6,141       1,531         E215       Other instructors       387       556       169       44%       1.21       1.36       8,550       10,576       2,026         F025       Translators, terminologists and interpreters       194       278       84       43%       0.88       0.99       5,900       7,206       1,306  | 21% |
| C133 Industrial engineering and manufacturing technologists and technicians  197 284 87 44% 1.14 1.19 4,610 6,141 1,531  E215 Other instructors  708 Translators, terminologists and interpreters  198 278 84 43% 0.88 0.99 5,900 7,206 1,306  | 48% |
| E215       Other instructors       387       556       169       44%       1.21       1.36       8,550       10,576       2,026         F025       Translators, terminologists and interpreters       194       278       84       43%       0.88       0.99       5,900       7,206       1,306   | 38% |
| F025 Translators, terminologists and interpreters 194 278 84 43% 0.88 0.99 5,900 7,206 1,306   | 33% |
|  | 24% |
| H145 Floor covering installers 146 208 62 42% 0.88 0.98 4,411 5,471 1,060  | 22% |
|  | 24% |
| B313 Personnel and recruitment officers 328 464 136 41% 0.89 0.80 9,790 14,978 5,188   | 53% |
| J211 Aircraft assemblers and aircraft assembly inspectors 239 338 99 41% 2.41 2.42 2,648 3,600 952   | 36% |
| B563 Couriers, messengers and door-to-door distributors 320 452 132 41% 0.74 0.73 11,585 16,002 4,417  | 38% |
| G631 Security guards and related occupations 1,008 1,422 414 41% 0.65 0.71 41,143 51,552 10,409  | 25% |
| Total 26,926 43,316 16,390 61% 768,680 1,085,114 316,434   | 41% |



Table 4 lists Halton Region's emerging occupations by locational quotient as compared to the Province. Occupations with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging occupations because it compares the regional job concentration with that of the average for the Province. By identifying occupation groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the Province) and an LQ of >1 in 2015 (that is to say a greater concentration when compared to the Province) one could quickly highlight occupations specific to the Region that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging occupations in the Region.

13.0 Table 5: Emerging Occupations by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NOC-S | Description   | 2010<br>Jobs | 2015<br>Jobs | Change | % Change | 2010 Provincial Location Quotient | 2015 Provincial Location Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|-------|---|--------------|--------------|--------|----------|-----------------------------------|-----------------------------------|-------------------------|-------------------------|----------------------|------------------------|
| B315  | Purchasing agents and officers  | 524          | 1,018        | 494    | 94%      | 0.97                              | 1.28                              | 14,387                  | 20,595                  | 6,208                | 43%                    |
| J161  | Sewing machine operators  | 287          | 337          | 50     | 17%      | 0.93                              | 1.22                              | 8,278                   | 7,115                   | (1,163)              | (14%)                  |
| D219  | Other medical technologists and technicians (except dental health)                | 44           | 114          | 70     | 159%     | 0.84                              | 1.21                              | 1,394                   | 2,428                   | 1,034                | 74%                    |
| C161  | Non-destructive testers and inspectors  | 45           | 86           | 41     | 91%      | 1.00                              | 1.19                              | 1,198                   | 1,854                   | 656                  | 55%                    |
| C075  | Web designers and developers  | 415          | 711          | 296    | 71%      | 0.96                              | 1.17                              | 11,497                  | 15,733                  | 4,236                | 37%                    |
| E130  | Secondary and elementary school teachers and educational counsellors, n.e.c.      | 1,795        | 3,265        | 1,470  | 82%      | 0.98                              | 1.13                              | 48,969                  | 74,524                  | 25,555               | 52%                    |
| G731  | Operators and attendants in amusement, recreation and sport                       | 456          | 704          | 248    | 54%      | 0.97                              | 1.11                              | 12,511                  | 16,329                  | 3,818                | 31%                    |
| H111  | Plumbers  | 521          | 753          | 232    | 45%      | 0.90                              | 1.10                              | 15,360                  | 17,621                  | 2,261                | 15%                    |
| H216  | Telecommunications installation and repair workers                                | 287          | 375          | 88     | 31%      | 0.96                              | 1.10                              | 7,977                   | 8,802                   | 825                  | 10%                    |
| B413  | Supervisors, library, correspondence and related information clerks               | 372          | 458          | 86     | 23%      | 0.87                              | 1.10                              | 11,337                  | 10,758                  | (579)                | (5%)                   |
| H435  | Other small engine and equipment mechanics  | 70           | 96           | 26     | 37%      | 0.71                              | 1.09                              | 2,605                   | 2,271                   | (334)                | (13%)                  |
| H014  | Contractors and supervisors, metal forming, shaping and erecting trades           | 100          | 131          | 31     | 31%      | 0.74                              | 1.07                              | 3,583                   | 3,161                   | (422)                | (12%)                  |
| E213  | Employment counsellors  | 255          | 391          | 136    | 53%      | 0.91                              | 1.07                              | 7,507                   | 9,409                   | 1,902                | 25%                    |
| D232  | Midwives and practitioners of natural healing                                     | 174          | 242          | 68     | 39%      | 0.94                              | 1.07                              | 4,903                   | 5,869                   | 966                  | 20%                    |
| H141  | Roofers and shinglers   | 299          | 307          | 8      | 3%       | 0.97                              | 1.07                              | 8,210                   | 7,440                   | (770)                | (9%)                   |
| H215  | Telecommunications line and cable workers   | 106          | 155          | 49     | 46%      | 0.92                              | 1.06                              | 3,053                   | 3,763                   | 710                  | 23%                    |
| H012  | Contractors and supervisors, electrical trades and telecommunications occupations | 380          | 395          | 15     | 4%       | 0.95                              | 1.06                              | 10,658                  | 9,606                   | (1,052)              | (10%)                  |
| H321  | Sheet metal workers   | 186          | 209          | 23     | 12%      | 0.93                              | 1.06                              | 5,355                   | 5,091                   | (264)                | (5%)                   |
| D235  | Other technical occupations in therapy and assessment                             | 237          | 583          | 346    | 146%     | 0.99                              | 1.05                              | 6,357                   | 14,384                  | 8,027                | 126%                   |
| F122  | Film and video camera operators   | 53           | 142          | 89     | 168%     | 0.99                              | 1.03                              | 1,413                   | 3,546                   | 2,133                | 151%                   |
| B553  | Customer service, information and related clerks                                  | 3,068        | 3,319        | 251    | 8%       | 0.98                              | 1.03                              | 83,158                  | 83,342                  | 184                  | 0%                     |
| G931  | Light duty cleaners   | 2,330        | 3,397        | 1,067  | 46%      | 0.88                              | 1.02                              | 70,745                  | 86,116                  | 15,371               | 22%                    |
|       | Total   | 12,003       | 17,188       | 5,185  | 43%      |                                   |                                   | 340,454                 | 409,757                 | 69,303               | 20%                    |

Table 5 lists Halton Region's emerging industries by locational quotient as compared to the Province. Industries with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging industries because it compares the regional job concentration with that of the average for the Province. By identifying industry groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the Province) and an LQ of >1 in 2015 (that is to say a greater concentration when compared to the Province) one could quickly highlight industries specific the Region that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging industries in the Region.

14.0 Table 6: Emerging Industries by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NAICS Code | Description   | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|------------|---|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| 3313       | Alumina and aluminum production and processing      | 74        | 135       | 61     | 82%      | 0.88                                       | 1.11                                       | 2,264                   | 3,153                   | 889                  | 39%                    |
| 4111       | Farm product merchant wholesalers                   | 144       | 172       | 28     | 19%      | 0.84                                       | 1.03                                       | 4,588                   | 4,301                   | (287)                | (6%)                   |
| 4542       | Vending machine operators                           | 14        | 62        | 48     | 343%     | 0.29                                       | 1.08                                       | 1,285                   | 1,477                   | 192                  | 15%                    |
| 5418       | Advertising, public relations, and related services | 1,129     | 1,698     | 569    | 50%      | 0.93                                       | 1.03                                       | 32,378                  | 42,721                  | 10,343               | 32%                    |
| 5615       | Travel arrangement and reservation services         | 618       | 878       | 260    | 42%      | 0.87                                       | 1.11                                       | 18,840                  | 20,341                  | 1,501                | 8%                     |
| 8131       | Religious organizations                             | 1,027     | 1,082     | 55     | 5%       | 0.99                                       | 1.05                                       | 27,564                  | 26,640                  | (924)                | (3%)                   |
| 9130       | Local, municipal and regional public administration | 6,426     | 7,008     | 582    | 9%       | 0.97                                       | 1.02                                       | 176,902                 | 177,288                 | 386                  | 0%                     |
|            | Total   | 9,433     | 11,035    | 1,602  | 17%      |  |  | 263,822                 | 275,920                 | 12,098               | 5%                     |



Table 6 lists the growing occupations in Halton Region. This table includes occupations with a minimum job count of 50 that experienced a growth of greater than 20% in Halton Region and a growth of less than 20% across the Province as a whole. By only including occupations that had a job growth of less than 20% province wide, and a job growth greater than 20% within Halton Region; the influence of provincial job trends are once again mitigated. This helps identify growing occupations that are specific to Halton, and are continuing to grow despite provincial labour trends. Petroleum, gas and chemical process operators saw the most growth as a percentage (72), whereas information systems analysts and consultants saw the greatest increase in the aggregate number of jobs (595).

15.0 Table 7: Growing Occupations, Halton Growth >20%, Provincial Growth <20% (Minimum 50 Jobs)

| NOC-S | Description   | 2010<br>Jobs | 2015<br>Jobs | Change | %<br>Change | Provincial 2010 Jobs | Provincial 2015 Jobs | Provincial Change | Provincial % Change |
|-------|---|--------------|--------------|--------|-------------|----------------------|----------------------|-------------------|---------------------|
| J112  | Petroleum, gas and chemical process operators   | 60           | 103          | 43     | 72%         | 2,306                | 2,756                | 450               | 20%                 |
| C013  | Geologists, geochemists and geophysicists   | 40           | 66           | 26     | 65%         | 1,732                | 1,818                | 86                | 5%                  |
| G971  | Service station attendants  | 133          | 211          | 78     | 59%         | 5,308                | 5,531                | 223               | 4%                  |
| B573  | Production clerks   | 373          | 565          | 192    | 51%         | 8,317                | 9,671                | 1,354             | 16%                 |
| C054  | Land surveyors  | 94           | 142          | 48     | 51%         | 2,429                | 2,690                | 261               | 11%                 |
| D215  | Medical radiation technologists   | 120          | 181          | 61     | 51%         | 5,659                | 6,296                | 637               | 11%                 |
| D212  | Medical laboratory technicians  | 292          | 430          | 138    | 47%         | 11,197               | 11,799               | 602               | 5%                  |
| H111  | Plumbers  | 521          | 753          | 232    | 45%         | 15,360               | 17,621               | 2,261             | 15%                 |
| D232  | Midwives and practitioners of natural healing   | 174          | 242          | 68     | 39%         | 4,903                | 5,869                | 966               | 20%                 |
| B213  | Medical secretaries   | 271          | 375          | 104    | 38%         | 10,264               | 11,476               | 1,212             | 12%                 |
| H435  | Other small engine and equipment mechanics  | 70           | 96           | 26     | 37%         | 2,605                | 2,271                | (334)             | (13%)               |
| G715  | Hotel front desk clerks   | 62           | 84           | 22     | 35%         | 6,712                | 8,027                | 1,315             | 20%                 |
| D214  | Respiratory therapists, clinical perfusionists and cardio-pulmonary technologists               | 63           | 85           | 22     | 35%         | 2,985                | 2,947                | (38)              | (1%)                |
| H412  | Heavy-duty equipment mechanics  | 344          | 464          | 120    | 35%         | 12,324               | 12,222               | (102)             | (1%)                |
| A014  | Senior managers - Health, education, social and community services and membership organizations | 69           | 93           | 24     | 35%         | 2,925                | 3,464                | 539               | 18%                 |
| B318  | Immigration, employment insurance and revenue officers  | 302          | 406          | 104    | 34%         | 10,144               | 11,747               | 1,603             | 16%                 |
| J026  | Supervisors, other mechanical and metal products manufacturing                                  | 517          | 692          | 175    | 34%         | 8,627                | 9,805                | 1,178             | 14%                 |
| D021  | Optometrists  | 65           | 87           | 22     | 34%         | 1,517                | 1,717                | 200               | 13%                 |
| H413  | Refrigeration and air conditioning mechanics  | 416          | 550          | 134    | 32%         | 9,993                | 11,525               | 1,532             | 15%                 |
| H014  | Contractors and supervisors, metal forming, shaping and erecting trades                         | 100          | 131          | 31     | 31%         | 3,583                | 3,161                | (422)             | (12%)               |
| H216  | Telecommunications installation and repair workers  | 287          | 375          | 88     | 31%         | 7,977                | 8,802                | 825               | 10%                 |
| F143  | Theatre, fashion, exhibit and other creative designers  | 179          | 233          | 54     | 30%         | 4,126                | 4,639                | 513               | 12%                 |
| C051  | Architects  | 415          | 539          | 124    | 30%         | 7,800                | 8,929                | 1,129             | 14%                 |
| J014  | Supervisors, plastic and rubber products manufacturing  | 150          | 194          | 44     | 29%         | 3,602                | 4,034                | 432               | 12%                 |
| G981  | Dry cleaning and laundry occupations  | 197          | 254          | 57     | 29%         | 6,455                | 7,270                | 815               | 13%                 |
| J013  | Supervisors, food, beverage and tobacco processing  | 273          | 348          | 75     | 27%         | 7,225                | 7,823                | 598               | 8%                  |
| C182  | User support technicians  | 972          | 1,236        | 264    | 27%         | 32,345               | 36,052               | 3,707             | 11%                 |
| F011  | Librarians  | 117          | 148          | 31     | 26%         | 5,215                | 5,921                | 706               | 14%                 |
| A372  | Residential home builders and renovators  | 1,861        | 2,338        | 477    | 26%         | 49,006               | 51,987               | 2,981             | 6%                  |
| H612  | Public works maintenance equipment operators  | 238          | 297          | 59     | 25%         | 7,807                | 8,481                | 674               | 9%                  |
| F023  | Journalists   | 126          | 157          | 31     | 25%         | 4,536                | 5,201                | 665               | 15%                 |
| J214  | Assemblers and inspectors, electrical appliance, apparatus and equipment manufacturing          | 228          | 284          | 56     | 25%         | 4,281                | 4,386                | 105               | 2%                  |
| E038  | Other professional occupations in social science, n.e.c.  | 46           | 57           | 11     | 24%         | 2,102                | 2,263                | 161               | 8%                  |
| B316  | Conference and event planners   | 307          | 380          | 73     | 24%         | 10,225               | 10,828               | 603               | 6%                  |
| H142  | Glaziers  | 80           | 99           | 19     | 24%         | 2,049                | 2,268                | 219               | 11%                 |
| J011  | Supervisors, mineral and metal processing   | 198          | 245          | 47     | 24%         | 4,924                | 4,959                | 35                | 1%                  |
| B413  | Supervisors, library, correspondence and related information clerks                             | 372          | 458          | 86     | 23%         | 11,337               | 10,758               | (579)             | (5%)                |
| D211  | Medical laboratory technologists and pathologists' assistants                                   | 165          | 203          | 38     | 23%         | 7,182                | 7,011                | (171)             | (2%)                |
| C071  | Information systems analysts and consultants  | 2,668        | 3,263        | 595    | 22%         | 70,439               | 82,252               | 11,813            | 17%                 |
| H015  | Contractors and supervisors, carpentry trades   | 233          | 284          | 51     | 22%         | 7,532                | 8,074                | 542               | 7%                  |
| B012  | Financial and investment analysts   | 789          | 961          | 172    | 22%         | 27,234               | 32,007               | 4,773             | 18%                 |
| E012  | Lawyers and Quebec notaries   | 787          | 956          | 169    | 21%         | 34,851               | 41,597               | 6,746             | 19%                 |

| B513 | Records management and filing clerks          | 441    | 534        | 93    | 21% | 15,052  | 16,464  | 1,412  | 9%  |
|------|---|--------|------------|-------|-----|---------|---------|--------|-----|
| 1212 | Landscaping and grounds maintenance labourers | 1,063  | 1,281      | 218   | 21% | 25,581  | 29,863  | 4,282  | 17% |
| H212 | Industrial electricians                       | 371    | 446        | 75    | 20% | 8,076   | 9,519   | 1,443  | 18% |
| H214 | Electrical power line and cable workers       | 101    | 121        | 20    | 20% | 4,751   | 4,950   | 199    | 4%  |
| C153 | Drafting technologists and technicians        | 417    | 499        | 82    | 20% | 8,707   | 9,216   | 509    | 6%  |
|      | Total   | 17,166 | 21,94<br>4 | 4,778 | 28% | 509,304 | 567,970 | 58,666 | 12% |

Table 7 lists the growing industries in Halton Region. This table includes industries with a minimum job count of 50 that experienced a growth of greater than 20% in Halton Region and a growth of less than 20% across the Province as a whole. By only including industries that had a job growth of less than 20% province wide, and a job growth of greater than 20% within Halton Region; the influence of provincial job trends are once again mitigated. This helps identify growing industries that are specific to Halton, and are continuing to grow despite provincial labour trends. When we examine the growing industries, vending machine operators are once again the fastest growing industry as a percentage (343), whereas residential building construction saw the largest growth in the aggregate number of jobs (765), between 2010 and 2015.

16.0 Table 8: Growing Industries, Halton Growth >20%, Provincial Growth <20% ( Minimum 50 Jobs)

| NAICS Code | Description  | 2010<br>Jobs | 2015<br>Jobs | Change | %<br>Change | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|------------|--|--------------|--------------|--------|-------------|-------------------------|-------------------------|----------------------|------------------------|
| 4542       | Vending machine operators  | 14           | 62           | 48     | 343%        | 1,285                   | 1,477                   | 192                  | 15%                    |
| 7131       | Amusement parks and arcades  | 51           | 87           | 36     | 71%         | 3,812                   | 4,386                   | 574                  | 15%                    |
| 4852       | Interurban and rural bus transportation  | 45           | 76           | 31     | 69%         | 1,044                   | 1,246                   | 202                  | 19%                    |
| 3169       | Other leather and allied product manufacturing   | 35           | 55           | 20     | 57%         | 457                     | 527                     | 70                   | 15%                    |
| 3362       | Motor vehicle body and trailer manufacturing   | 192          | 278          | 86     | 45%         | 3,421                   | 4,057                   | 636                  | 19%                    |
| 5615       | Travel arrangement and reservation services  | 618          | 878          | 260    | 42%         | 18,840                  | 20,341                  | 1,501                | 8%                     |
| 5622       | Waste treatment and disposal   | 140          | 191          | 51     | 36%         | 5,491                   | 5,980                   | 489                  | 9%                     |
| 3366       | Ship and boat building   | 46           | 62           | 16     | 35%         | 1,041                   | 1,098                   | 57                   | 5%                     |
| 3334       | Ventilation, heating, air-conditioning and commercial refrigeration equipment manufacturing    | 161          | 217          | 56     | 35%         | 4,167                   | 4,697                   | 530                  | 13%                    |
| 4811       | Scheduled air transportation   | 55           | 74           | 19     | 35%         | 16,784                  | 19,490                  | 2,706                | 16%                    |
| 3372       | Office furniture (including fixtures) manufacturing  | 196          | 262          | 66     | 34%         | 12,275                  | 13,192                  | 917                  | 7%                     |
| 6241       | Individual and family services   | 1,411        | 1,862        | 451    | 32%         | 51,192                  | 59,589                  | 8,397                | 16%                    |
| 4145       | Pharmaceuticals, toiletries, cosmetics and sundries merchant wholesalers                       | 1,023        | 1,346        | 323    | 32%         | 17,476                  | 20,745                  | 3,269                | 19%                    |
| 3331       | Agricultural, construction and mining machinery manufacturing                                  | 312          | 410          | 98     | 31%         | 6,699                   | 7,863                   | 1,164                | 17%                    |
| 5191       | Other information services   | 448          | 577          | 129    | 29%         | 14,990                  | 17,474                  | 2,484                | 17%                    |
| 5417       | Scientific research and development services   | 661          | 851          | 190    | 29%         | 26,544                  | 30,898                  | 4,354                | 16%                    |
| 3311       | Iron and steel mills and ferro-alloy manufacturing   | 198          | 252          | 54     | 27%         | 13,349                  | 13,215                  | (134)                | (1%)                   |
| 3339       | Other general-purpose machinery manufacturing  | 1,032        | 1,283        | 251    | 24%         | 12,977                  | 15,483                  | 2,506                | 19%                    |
| 4422       | Home furnishings stores  | 641          | 793          | 152    | 24%         | 15,495                  | 17,074                  | 1,579                | 10%                    |
| 6233       | Community care facilities for the elderly  | 1,047        | 1,289        | 242    | 23%         | 35,609                  | 41,679                  | 6,070                | 17%                    |
| 4161       | Electrical, plumbing, heating and air-conditioning equipment and supplies merchant wholesalers | 1,765        | 2,171        | 406    | 23%         | 21,591                  | 23,205                  | 1,614                | 7%                     |
| 4461       | Health and personal care stores  | 2,751        | 3,368        | 617    | 22%         | 65,103                  | 75,237                  | 10,134               | 16%                    |
| 5223       | Activities related to credit intermediation  | 415          | 508          | 93     | 22%         | 17,007                  | 18,140                  | 1,133                | 7%                     |
| 2361       | Residential building construction  | 3,422        | 4,187        | 765    | 22%         | 89,603                  | 98,264                  | 8,661                | 10%                    |
| 4453       | Beer, wine and liquor stores   | 522          | 638          | 116    | 22%         | 13,186                  | 14,194                  | 1,008                | 8%                     |
| 6215       | Medical and diagnostic laboratories  | 340          | 415          | 75     | 22%         | 10,299                  | 11,819                  | 1,520                | 15%                    |
| 3273       | Cement and concrete product manufacturing  | 510          | 621          | 111    | 22%         | 10,768                  | 12,614                  | 1,846                | 17%                    |
| 3112       | Grain and oilseed milling  | 240          | 292          | 52     | 22%         | 4,703                   | 4,938                   | 235                  | 5%                     |
| 3219       | Other wood product manufacturing   | 457          | 555          | 98     | 21%         | 11,393                  | 11,727                  | 334                  | 3%                     |
| 3328       | Coating, engraving, cold and heat treating and allied activities                               | 341          | 411          | 70     | 21%         | 6,231                   | 6,056                   | (175)                | (3%)                   |
| 3272       | Glass and glass product manufacturing  | 54           | 65           | 11     | 20%         | 3,537                   | 3,611                   | 74                   | 2%                     |
| 5613       | Employment services  | 3,279        | 3,925        | 646    | 20%         | 92,010                  | 107,001                 | 14,991               | 16%                    |
|            | Total  | 22,422       | 28,059       | 5,637  | 25%         | 608,382                 | 687,316                 | 78,934               | 13%                    |



Table 8 lists the declining industries in Halton Region. Industries in Halton with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for the Region had to be equal to or greater than that of the job loss rate for the Province. By identifying industries that lost jobs at faster a rate than were lost on average across the Province, industries that are suffering disproportionately when compared to the Province can be highlighted. This can help spur inquiry into why this is occurring. The industry declining the fastest as a percent over that time span was consumer goods rentals (65), whereas the industry that lost the greatest aggregate number of jobs was other financial investment activities (303).

17.0 Table 9: Declining Industries, Halton Loss >5%, where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

| NAICS<br>Code | Description  | 2010<br>Jobs | 2015<br>Jobs | Change | %<br>Change | 2010 Provincial<br>Location Quotient | 2015 Provincial<br>Location Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial<br>% Change |
|---------------|--|--------------|--------------|--------|-------------|--------------------------------------|--------------------------------------|-------------------------|-------------------------|----------------------|------------------------|
| 5322          | Consumer goods rental  | 455          | 161          | (294)  | (65%)       | 1.09                                 | 0.95                                 | 11,119                  | 4,399                   | (6,720)              | (60%)                  |
| 4531          | Florists   | 313          | 144          | (169)  | (54%)       | 1.76                                 | 1.18                                 | 4,733                   | 3,163                   | (1,570)              | (33%)                  |
| 3351          | Electric lighting equipment manufacturing                                | 158          | 78           | (80)   | (51%)       | 1.60                                 | 0.94                                 | 2,640                   | 2,149                   | (491)                | (19%)                  |
| 6114          | Business schools and computer and management training                    | 293          | 156          | (137)  | (47%)       | 1.41                                 | 0.94                                 | 5,534                   | 4,261                   | (1,273)              | (23%)                  |
| 4882          | Support activities for rail transportation                               | 119          | 69           | (50)   | (42%)       | 2.56                                 | 1.92                                 | 1,236                   | 924                     | (312)                | (25%)                  |
| 3114          | Fruit and vegetable preserving and specialty food manufacturing          | 125          | 74           | (51)   | (41%)       | 0.31                                 | 0.23                                 | 10,862                  | 8,163                   | (2,699)              | (25%)                  |
| 3341          | Computer and peripheral equipment manufacturing                          | 174          | 108          | (66)   | (38%)       | 1.07                                 | 0.90                                 | 4,342                   | 3,102                   | (1,240)              | (29%)                  |
| 5324          | Commercial and industrial machinery and equipment rental and leasing     | 402          | 273          | (129)  | (32%)       | 1.34                                 | 0.85                                 | 7,984                   | 8,294                   | 310                  | 4%                     |
| 8112          | Electronic and precision equipment repair and maintenance                | 246          | 177          | (69)   | (28%)       | 0.72                                 | 0.58                                 | 9,091                   | 7,792                   | (1,299)              | (14%)                  |
| 3344          | Semiconductor and other electronic component manufacturing               | 323          | 242          | (81)   | (25%)       | 1.25                                 | 0.96                                 | 6,867                   | 6,480                   | (387)                | (6%)                   |
| 4532          | Office supplies, stationery and gift stores                              | 419          | 316          | (103)  | (25%)       | 0.68                                 | 0.62                                 | 16,386                  | 13,070                  | (3,316)              | (20%)                  |
| 8133          | Social advocacy organizations  | 270          | 204          | (66)   | (24%)       | 0.62                                 | 0.55                                 | 11,564                  | 9,527                   | (2,037)              | (18%)                  |
| 3324          | Boiler, tank and shipping container manufacturing                        | 227          | 175          | (52)   | (23%)       | 1.09                                 | 0.98                                 | 5,539                   | 4,610                   | (929)                | (17%)                  |
| 4853          | Taxi and limousine service   | 444          | 357          | (87)   | (20%)       | 0.61                                 | 0.50                                 | 19,477                  | 18,527                  | (950)                | (5%)                   |
| 6243          | Vocational rehabilitation services                                       | 481          | 391          | (90)   | (19%)       | 1.02                                 | 0.91                                 | 12,513                  | 11,052                  | (1,461)              | (12%)                  |
| 4889          | Other support activities for transportation                              | 279          | 227          | (52)   | (19%)       | 2.56                                 | 2.21                                 | 2,904                   | 2,654                   | (250)                | (9%)                   |
| 4182          | Paper, paper product and disposable plastic product merchant wholesalers | 368          | 301          | (67)   | (18%)       | 1.10                                 | 0.89                                 | 8,901                   | 8,745                   | (156)                | (2%)                   |
| 8141          | Private households   | 1,412        | 1,157        | (255)  | (18%)       | 1.08                                 | 1.04                                 | 34,772                  | 28,693                  | (6,079)              | (17%)                  |
| 4162          | Metal service centres  | 746          | 620          | (126)  | (17%)       | 2.35                                 | 2.19                                 | 8,456                   | 7,313                   | (1,143)              | (14%)                  |
| 6115          | Technical and trade schools  | 83           | 69           | (14)   | (17%)       | 0.69                                 | 0.59                                 | 3,230                   | 3,052                   | (178)                | (6%)                   |
| 4151          | Motor vehicle merchant wholesalers                                       | 844          | 710          | (134)  | (16%)       | 2.26                                 | 1.92                                 | 9,932                   | 9,544                   | (388)                | (4%)                   |
| 4173          | Computer and communications equipment and supplies merchant wholesalers  | 1,237        | 1,052        | (185)  | (15%)       | 0.90                                 | 0.87                                 | 36,713                  | 31,367                  | (5,346)              | (15%)                  |
| 3231          | Printing and related support activities                                  | 701          | 597          | (104)  | (15%)       | 0.60                                 | 0.57                                 | 31,371                  | 26,880                  | (4,491)              | (14%)                  |
| 2123          | Non-metallic mineral mining and quarrying                                | 187          | 160          | (27)   | (14%)       | 0.81                                 | 0.72                                 | 6,137                   | 5,747                   | (390)                | (6%)                   |
| 9112          | Federal protective services  | 1,567        | 1,342        | (225)  | (14%)       | 0.31                                 | 0.29                                 | 134,193                 | 121,109                 | (13,084)             | (10%)                  |
| 4921          | Couriers   | 791          | 693          | (98)   | (12%)       | 0.85                                 | 0.78                                 | 24,855                  | 22,922                  | (1,933)              | (8%)                   |
| 3345          | Navigational, measuring, medical and control instruments manufacturing   | 955          | 837          | (118)  | (12%)       | 1.92                                 | 1.86                                 | 13,267                  | 11,617                  | (1,650)              | (12%)                  |
| 3251          | Basic chemical manufacturing   | 206          | 182          | (24)   | (12%)       | 1.05                                 | 1.00                                 | 5,251                   | 4,695                   | (556)                | (11%)                  |
| 5239          | Other financial investment activities                                    | 2,851        | 2,548        | (303)  | (11%)       | 1.55                                 | 1.14                                 | 49,061                  | 57,503                  | 8,442                | 17%                    |
| 8134          | Civic and social organizations   | 659          | 590          | (69)   | (10%)       | 0.59                                 | 0.50                                 | 29,928                  | 30,306                  | 378                  | 1%                     |
| 7111          | Performing arts companies  | 231          | 207          | (24)   | (10%)       | 0.47                                 | 0.36                                 | 12,938                  | 14,885                  | 1,947                | 15%                    |
| 3391          | Medical equipment and supplies manufacturing                             | 345          | 310          | (35)   | (10%)       | 1.03                                 | 0.83                                 | 8,979                   | 9,661                   | 682                  | 8%                     |
| 4821          | Rail transportation  | 90           | 81           | (9)    | (10%)       | 0.25                                 | 0.20                                 | 9,703                   | 10,592                  | 889                  | 9%                     |
| 3254          | Pharmaceutical and medicine manufacturing                                | 444          | 400          | (44)   | (10%)       | 0.78                                 | 0.67                                 | 15,101                  | 15,388                  | 287                  | 2%                     |
| 3255          | Paint, coating and adhesive manufacturing                                | 167          | 152          | (15)   | (9%)        | 1.39                                 | 1.08                                 | 3,205                   | 3,648                   | 443                  | 14%                    |
| 6239          | Other residential care facilities  | 679          | 619          | (60)   | (9%)        | 0.98                                 | 0.87                                 | 18,420                  | 18,282                  | (138)                | (1%)                   |
| 3312          | Steel product manufacturing from purchased steel                         | 302          | 276          | (26)   | (9%)        | 2.23                                 | 1.81                                 | 3,612                   | 3,946                   | 334                  | 9%                     |
| 3333          | Commercial and service industry machinery manufacturing                  | 1,144        | 1,047        | (97)   | (8%)        | 4.73                                 | 3.92                                 | 6,450                   | 6,898                   | 448                  | 7%                     |
| 3327          | Machine shops, turned product, and screw, nut and bolt manufacturing     | 736          | 676          | (60)   | (8%)        | 1.13                                 | 1.06                                 | 17,287                  | 16,508                  | (779)                | (5%)                   |
| 3116          | Meat product manufacturing   | 1,142        | 1,051        | (91)   | (8%)        | 1.51                                 | 1.36                                 | 20,099                  | 19,905                  | (194)                | (1%)                   |
| 1110          | Farms  | 1,638        | 1,515        | (123)  | (8%)        | 0.49                                 | 0.45                                 | 88,571                  | 86,741                  | (1,830)              | (2%)                   |
| 6113          | Universities   | 219          | 203          | (16)   | (7%)        | 0.05                                 | 0.05                                 | 109,257                 | 103,120                 | (6,137)              | (6%)                   |
| 4121          | Petroleum and petroleum products merchant wholesalers                    | 158          | 147          | (11)   | (7%)        | 1.59                                 | 1.48                                 | 2,653                   | 2,555                   | (98)                 | (4%)                   |
| 7211          | Traveller accommodation  | 589          | 548          | (41)   | (7%)        | 0.29                                 | 0.26                                 | 54,962                  | 54,891                  | (71)                 | 0%                     |

| 5241 | Insurance carriers   | 1,928  | 1,798  | (130)   | (7%)  | 1.01 | 0.91 | 50,766    | 50,949  | 183      | 0%   |
|------|--|--------|--------|---------|-------|------|------|-----------|---------|----------|------|
| 6232 | Residential developmental handicap, mental health and substance abuse facilities | 540    | 509    | (31)    | (6%)  | 0.51 | 0.43 | 28,194    | 30,331  | 2,137    | 8%   |
| 7224 | Drinking places (alcoholic beverages)  | 313    | 296    | (17)    | (5%)  | 0.76 | 0.71 | 10,924    | 10,771  | (153)    | (1%) |
| 3279 | Other non-metallic mineral product manufacturing                                 | 261    | 248    | (13)    | (5%)  | 1.67 | 1.39 | 4,169     | 4,590   | 421      | 10%  |
| 4431 | Electronics and appliance stores   | 1,388  | 1,319  | (69)    | (5%)  | 1.18 | 1.15 | 31,220    | 29,708  | (1,512)  | (5%) |
|      | Total  | 29,645 | 25,411 | (4,234) | (14%) |      |      | 1,025,369 | 971,028 | (54,341) | (5%) |

Table 9 lists declining occupations in Halton Region. Occupations in Halton with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for the Region had to be equal to or greater than that of the job loss rate for the Province. By identifying occupations that lost jobs at a faster rate than were lost on average across the Province, occupations that are suffering disproportionately when compared to the Province can be highlighted. This can help spur inquiry into why this is occurring. The occupation declining the fastest as a percent over that time span was recreation, sports and fitness program supervisors and consultants (57), that same occupation also lost the greatest aggregate number of jobs (264).

18.0 Table 10: Declining Occupations, Halton Loss >20%, Where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

| NOC-S | Description   | 2010<br>Jobs | 2015<br>Jobs | Change | %<br>Change | 2010<br>Provincial<br>Location<br>Quotient | 2015 Provincial Location Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial<br>% Change |
|-------|---|--------------|--------------|--------|-------------|--|-----------------------------------|-------------------------|-------------------------|----------------------|------------------------|
| E036  | Recreation, sports and fitness program supervisors and consultants                          | 462          | 198          | (264)  | (57%)       | 1.04                                       | 1.01                              | 11,793                  | 5,070                   | (6,723)              | (57%)                  |
| 1014  | Nursery and greenhouse operators and managers   | 117          | 52           | (65)   | (56%)       | 0.98                                       | 0.89                              | 3,161                   | 1,501                   | (1,660)              | (53%)                  |
| E032  | Economists and economic policy researchers and analysts                                     | 218          | 108          | (110)  | (50%)       | 0.51                                       | 0.36                              | 11,306                  | 7,831                   | (3,475)              | (31%)                  |
| D223  | Dental technologists, technicians and laboratory bench workers                              | 98           | 52           | (46)   | (47%)       | 1.22                                       | 0.90                              | 2,139                   | 1,476                   | (663)                | (31%)                  |
| G625  | Other protective service occupations  | 121          | 65           | (56)   | (46%)       | 0.79                                       | 0.65                              | 4,098                   | 2,588                   | (1,510)              | (37%)                  |
| B414  | Supervisors, mail and message distribution occupations                                      | 91           | 52           | (39)   | (43%)       | 0.55                                       | 0.54                              | 4,449                   | 2,514                   | (1,935)              | (43%)                  |
| C143  | Industrial instrument technicians and mechanics   | 88           | 51           | (37)   | (42%)       | 1.19                                       | 0.78                              | 1,977                   | 1,675                   | (302)                | (15%)                  |
| F125  | Audio and video recording technicians   | 117          | 70           | (47)   | (40%)       | 0.83                                       | 0.81                              | 3,758                   | 2,248                   | (1,510)              | (40%)                  |
| B535  | Collectors  | 474          | 303          | (171)  | (36%)       | 1.10                                       | 1.00                              | 11,465                  | 7,817                   | (3,648)              | (32%)                  |
| G622  | Correctional service officers   | 111          | 72           | (39)   | (35%)       | 0.40                                       | 0.29                              | 7,307                   | 6,486                   | (821)                | (11%)                  |
| H122  | Cabinetmakers   | 190          | 125          | (65)   | (34%)       | 0.89                                       | 0.80                              | 5,673                   | 4,060                   | (1,613)              | (28%)                  |
| B542  | Personnel clerks  | 101          | 68           | (33)   | (33%)       | 0.74                                       | 0.48                              | 3,665                   | 3,638                   | (27)                 | (1%)                   |
| A303  | Other business services managers  | 517          | 353          | (164)  | (32%)       | 1.05                                       | 1.00                              | 13,063                  | 9,086                   | (3,977)              | (30%)                  |
| J132  | Plastics processing machine operators   | 632          | 437          | (195)  | (31%)       | 1.50                                       | 1.21                              | 11,255                  | 9,333                   | (1,922)              | (17%)                  |
| H013  | Contractors and supervisors, pipefitting trades   | 142          | 101          | (41)   | (29%)       | 1.03                                       | 0.87                              | 3,692                   | 2,999                   | (693)                | (19%)                  |
| J133  | Rubber processing machine operators and related workers                                     | 116          | 84           | (32)   | (28%)       | 1.23                                       | 1.06                              | 2,512                   | 2,052                   | (460)                | (18%)                  |
| B212  | Legal secretaries   | 156          | 113          | (43)   | (28%)       | 0.60                                       | 0.50                              | 6,918                   | 5,864                   | (1,054)              | (15%)                  |
| F127  | Support occupations in motion pictures, broadcasting and the performing arts                | 84           | 61           | (23)   | (27%)       | 0.98                                       | 0.74                              | 2,274                   | 2,104                   | (170)                | (7%)                   |
| A141  | Facility operation and maintenance managers   | 688          | 509          | (179)  | (26%)       | 1.05                                       | 0.91                              | 17,439                  | 14,427                  | (3,012)              | (17%)                  |
| 1022  | Nursery and greenhouse workers  | 360          | 267          | (93)   | (26%)       | 1.34                                       | 1.18                              | 7,162                   | 5,868                   | (1,294)              | (18%)                  |
| H422  | Motor vehicle body repairers  | 603          | 450          | (153)  | (25%)       | 1.44                                       | 1.25                              | 11,187                  | 9,270                   | (1,917)              | (17%)                  |
| C141  | Electrical and electronics engineering technologists and technicians                        | 551          | 412          | (139)  | (25%)       | 1.29                                       | 0.94                              | 11,379                  | 11,244                  | (135)                | (1%)                   |
| J131  | Chemical plant machine operators  | 514          | 395          | (119)  | (23%)       | 1.56                                       | 1.32                              | 8,779                   | 7,738                   | (1,041)              | (12%)                  |
| A373  | Transportation managers   | 439          | 338          | (101)  | (23%)       | 1.17                                       | 0.95                              | 10,005                  | 9,146                   | (859)                | (9%)                   |
| H019  | Contractors and supervisors, other construction trades, installers, repairers and servicers | 1,054        | 818          | (236)  | (22%)       | 1.05                                       | 1.01                              | 26,651                  | 20,852                  | (5,799)              | (22%)                  |
| J215  | Assemblers, fabricators and inspectors, industrial electrical motors and transformers       | 300          | 233          | (67)   | (22%)       | 2.06                                       | 1.64                              | 3,867                   | 3,664                   | (203)                | (5%)                   |
| C072  | Database analysts and data administrators   | 469          | 365          | (104)  | (22%)       | 0.83                                       | 0.79                              | 14,997                  | 11,982                  | (3,015)              | (20%)                  |
| E211  | Paralegal and related occupations   | 676          | 528          | (148)  | (22%)       | 0.60                                       | 0.54                              | 29,834                  | 25,236                  | (4,598)              | (15%)                  |

| C183 | Systems testing technicians  | 242    | 190   | (52)    | (21%) | 0.87 | 0.67 | 7,439   | 7,360   | (79)     | (1%)  |
|------|--|--------|-------|---------|-------|------|------|---------|---------|----------|-------|
| F126 | Other technical and co-ordinating occupations in motion pictures, broadcasting and the performing arts | 74     | 59    | (15)    | (20%) | 0.82 | 0.69 | 2,427   | 2,200   | (227)    | (9%)  |
| J194 | Metalworking machine operators   | 977    | 780   | (197)   | (20%) | 1.33 | 1.05 | 19,633  | 19,090  | (543)    | (3%)  |
|      | Total  | 10,783 | 7,709 | (3,074) | (29%) |      |      | 281,305 | 226,422 | (54,883) | (20%) |



#### **Data Sources and Calculations**

#### **Demographic Data**

The demographic data in this report is compiled from StatCan CANSIM datasets using a specialized process. Sources include annual estimates by census division, birth and mortality rates, and projected population estimates by province.

#### **Industry Data**

In order to capture a complete picture of industry employment, EMSI combines employment data from Survey of Employment, Payrolls and Hours (SEPH) with data from the Labour Force Survey (LFS), Census, and Canadian Business Patterns (CBP) to form detailed geographic estimates of employment. Projections are based on the latest available EMSI industry data, 10-year past local trends in each industry and growth rates from national industry projections from the Canadian Occupational Projection System (COPS) produced by Human Resources and Skills Development Canada.

#### **Occupation Data**

Organizing regional employment information by occupation provides a workforce-oriented view of the regional economy. EMSI's occupation data are based on EMSI's industry data, regional occupation data from the Labour Force Survey (LFS), and regional staffing patterns taken from the Census.



2015

# Economy Overview: Burlington



Region of Halton
1/1/2015

# **Economy Overview**

Burlington



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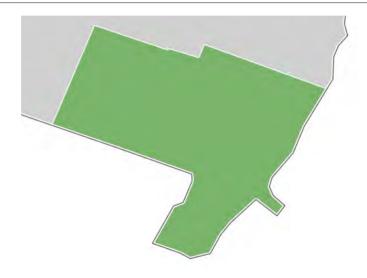


## 1.0 Report Info

| Dataset Version            | 2015.1                    |
|----------------------------|---------------------------|
| Class of Worker Categories | Employees + Self-Employed |
| Timeframe                  | 2010 - 2015               |
| Region Name                | Burlington                |
| Census Subdivisions        |                           |
|                            |                           |

Burlington (3524002)

## Burlington



| Population (2014)  | N/A for Census Subdivision & Census Metropolitan Aggregate Regions |
|--------------------|--|
| Jobs (2014)        | 108,952  |
| Completions (2011) | 0  |

## 2.0 Burlington | Jobs by Industry

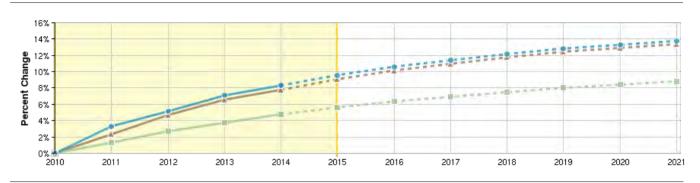
## 108,952

#### Total Jobs (2014)

| NAICS | Industry  | 2014 Jobs |   |
|-------|---|-----------|---|
| 11    | Agriculture, forestry, fishing and hunting                            | 347       | ī |
| 21    | Mining, quarrying, and oil and gas extraction                         | 90        |   |
| 22    | Utilities   | 401       |   |
| 23    | Construction  | 7,357     |   |
| 31-33 | Manufacturing   | 13,336    |   |
| 41    | Wholesale trade   | 8,252     |   |
| 44-45 | Retail trade  | 14,359    |   |
| 48-49 | Transportation and warehousing  | 3,396     |   |
| 51    | Information and cultural industries                                   | 2,494     |   |
| 52    | Finance and insurance   | 4,900     |   |
| 53    | Real estate and rental and leasing                                    | 2,254     |   |
| 54    | Professional, scientific and technical services                       | 9,823     |   |
| 55    | Management of companies and enterprises                               | 1,283     |   |
| 56    | Administrative and support, waste management and remediation services | 7,058     |   |
| 61    | Educational services  | 6,080     |   |
| 62    | Health care and social assistance                                     | 9,142     |   |
| 71    | Arts, entertainment and recreation                                    | 1,723     |   |
| 72    | Accommodation and food services                                       | 8,165     |   |
| 81    | Other services (except public administration)                         | 4,380     |   |
| 91    | Public administration   | 2,868     |   |
| X0    | Unclassified  | 1,244     |   |



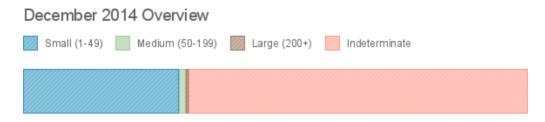
## 3.0 Regional Trends



|   | Region        | 2010 Jobs | 2015 Jobs | % Change |
|---|---------------|-----------|-----------|----------|
| • | Burlington    | 100,587   | 110,229   | 9.6%     |
| • | Province      | 6,780,502 | 7,161,860 | 5.6%     |
| • | Halton Region | 254,399   | 277,494   | 9.1%     |



#### 4.0 Location Size Distribution



| Category          | June 2011<br>Locations | December 2012<br>Locations | December 2013<br>Locations | December 2014<br>Locations |
|-------------------|------------------------|----------------------------|----------------------------|----------------------------|
| Total             | 13,214                 | 13,623                     | 14,677                     | 20,186                     |
| 1-4 Employees     | 2,934                  | 3,010                      | 3,350                      | 3,573                      |
| 5-9 Employees     | 1,238                  | 1,182                      | 1,225                      | 1,237                      |
| 10-19 Employees   | 755                    | 787                        | 818                        | 862                        |
| 20-49 Employees   | 508                    | 557                        | 562                        | 572                        |
| 50-99 Employees   | 200                    | 217                        | 227                        | 216                        |
| 100-199 Employees | 94                     | 103                        | 106                        | 113                        |
| 200-499 Employees | 41                     | 42                         | 39                         | 44                         |
| 500+ Employees    | 12                     | 14                         | 14                         | 14                         |
| Indeterminate     | 7,432                  | 7,711                      | 8,336                      | 13,555                     |

Data Source: Canadian Business Patterns December 2014



## 5.0 Labour Flows (based upon 2011 Census data)

| NAICS Code | Description   | Employed in<br>Region | Resident in<br>Region | Net Import |
|------------|---|-----------------------|-----------------------|------------|
| 44-45      | Retail trade  | 12,230                | 11,115                | 1,115      |
| 31-33      | Manufacturing   | 12,105                | 9,600                 | 2,505      |
| 54         | Professional, scientific and technical services                       | 7,440                 | 8,520                 | -1,080     |
| 62         | Health care and social assistance                                     | 7,340                 | 8,615                 | -1,275     |
| 41         | Wholesale trade   | 6,245                 | 6,305                 | -60        |
| 72         | Accommodation and food services                                       | 6,195                 | 5,640                 | 555        |
| 61         | Educational services  | 5,365                 | 7,475                 | -2,110     |
| 52         | Finance and insurance   | 4,645                 | 6,885                 | -2,240     |
| 81         | Other services (except public administration)                         | 3,460                 | 3,690                 | -230       |
| 56         | Administrative and support, waste management and remediation services | 3,115                 | 3,475                 | -360       |

Source: Census 2011



## **6.0 Growing/Declining Occupations**

| Occupation  | Change in<br>Jobs (2010-<br>2015) |
|---|-----------------------------------|
| Food counter attendants, kitchen helpers and related occupations (G961) | 491                               |
| Grocery clerks and store shelf stockers (G972)                          | 439                               |
| Janitors, caretakers and building superintendents (G933)                | 428                               |
| Other financial officers (B014)   | -235                              |
| Retail trade managers (A211)  | -255                              |
| Cashiers (G311)   | -308                              |



## 7.0 Growing/Declining Industries

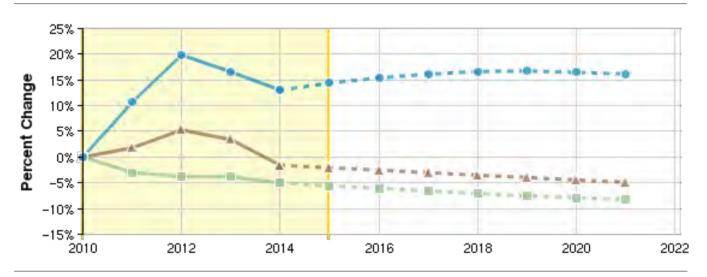
| Industry  | Change in<br>Jobs (2010-<br>2015) |
|---|-----------------------------------|
| Full-service restaurants and limited-service eating places (7225) | 1,219                             |
| Computer systems design and related services (5415)               | 742                               |
| Elementary and secondary schools (6111)                           | 564                               |
| Unclassified (X000)   | -229                              |
| Non-depository credit intermediation (5222)                       | -283                              |
| Other financial investment activities (5239)                      | -717                              |



#### 8.0 Farming In Burlington

Below is a profile of the farming industry in Burlington. Upon reviewing this profile, it is clear that the farming industry in Burlington is not reflective of an overall national trend that sees a decline of the farming industry in Canada. Figure 1 below illustrates the growth rate for the farming industry in Burlington between 2010 and 2015; the provincial and national growth rates for that time span are also displayed.

#### **Regional Trends**



|   | Region     | 2010 Jobs | 2015 Jobs | % Change |
|---|------------|-----------|-----------|----------|
| • | Burlington | 285       | 326       | 14.4%    |
| • | Nation     | 337,007   | 318,199   | -5.6%    |
| • | Province   | 88,571    | 86,741    | -2.1%    |

As you can see in the figure above, Burlington's farming industry has a growing number of jobs. This goes against the National and Provincial trends of industry decline.

Table 1 is the breakdown of the farming industry in Burlington. The 15 occupations in Burlington's farming industry with the highest number of jobs were included, along with their respective growth changes (%) between 2010 and 2015. The net change in these jobs in the farming industry from 2010-2015 was 29, resulting in an increase in the number of available jobs in the farming industry in Burlington between 2010 and 2015.

9.0 Table 1: Farming in Burlington by Occupation 2010-2015

| NOC-S | Occupation  | Employed in<br>Industry (2010) | Employed in<br>Industry (2014) | Employed in<br>Industry (2015) | Change (2010 -<br>2015) | % Change (2010<br>- 2015) | % of the Total<br>Jobs in Industry<br>(2014) | Median Hourly<br>Earnings |
|-------|---|--------------------------------|--------------------------------|--------------------------------|-------------------------|---------------------------|--|---------------------------|
| I011  | Farmers and farm managers                               | 91                             | 123                            | 127                            | 36                      | 40%                       | 38.1%  | \$0.98                    |
| 1021  | General farm workers                                    | 45                             | 56                             | 57                             | 12                      | 27%                       | 17.3%  | \$11.61                   |
| 1022  | Nursery and greenhouse workers                          | 44                             | 39                             | 38                             | (6)                     | (14%)                     | 12.1%  | \$10.22                   |
| 1014  | Nursery and greenhouse operators and managers           | 25                             | 13                             | 12                             | (13)                    | (52%)                     | 3.9%   | \$4.23                    |
| H711  | Truck drivers   | <10                            | <10                            | <10                            |                         |                           | 2.9%   |                           |
| I211  | Harvesting labourers                                    | <10                            | <10                            | <10                            |                         |                           | 1.9%   |                           |
| 1013  | Farm supervisors and specialized livestock workers      | <10                            | <10                            | <10                            |                         |                           | 1.5%   |                           |
| B111  | Bookkeepers   | <10                            | <10                            | <10                            |                         |                           | 1.3%   |                           |
| H412  | Heavy-duty equipment mechanics                          | <10                            | <10                            | <10                            |                         |                           | 1.3%   |                           |
| G211  | Retail salespersons and sales clerks                    | <10                            | <10                            | <10                            |                         |                           | 1.3%   |                           |
| B571  | Shippers and receivers                                  | <10                            | <10                            | <10                            |                         |                           | 0.9%   |                           |
| 1212  | Landscaping and grounds maintenance labourers           | <10                            | <10                            | <10                            |                         |                           | 0.9%   |                           |
| 1016  | Supervisors, landscape and horticulture                 | <10                            | <10                            | <10                            |                         |                           | 0.8%   |                           |
| H812  | Material handlers                                       | <10                            | <10                            | <10                            |                         |                           | 0.7%   |                           |
| C125  | Landscape and horticultural technicians and specialists | <10                            | <10                            | <10                            |                         |                           | 0.6%   |                           |
| G311  | Cashiers  | <10                            | <10                            | <10                            |                         |                           | 0.6%   |                           |
| J317  | Labourers in food, beverage and tobacco processing      | <10                            | <10                            | <10                            |                         |                           | 0.6%   |                           |
| B311  | Administrative officers                                 | <10                            | <10                            | <10                            |                         |                           | 0.4%   |                           |



Table 2 lists the fastest growing industries in Burlington. Industries with a minimum job count of 50 and a minimum growth of 30% were included. "Other personal services" and data processing, hosting and related services saw the greatest growth as a percentage (80 %); whereas computer systems design and related services saw the greatest growth in the aggregate number of jobs created (743).

10.0 Table 2: Industry Growth (%) (Minimum 50 Jobs and 30 % Growth)

| NAICS<br>Code | Description  | 2010 Jobs | 2015 Jobs | Change | %<br>Change | 2010 Provincial Location Quotient | 2015 Provincial<br>Location Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|---------------|--|-----------|-----------|--------|-------------|-----------------------------------|--------------------------------------|-------------------------|-------------------------|----------------------|------------------------|
| 8129          | Other personal services  | 205       | 369       | 164    | 80%         | 1.09                              | 1.49                                 | 12,691                  | 16,133                  | 3,442                | 27%                    |
| 5182          | Data processing, hosting, and related services                           | 60        | 108       | 48     | 80%         | 0.46                              | 0.56                                 | 8,733                   | 12,444                  | 3,711                | 42%                    |
| 4852          | Interurban and rural bus transportation                                  | 43        | 76        | 33     | 77%         | 2.77                              | 3.95                                 | 1,044                   | 1,246                   | 202                  | 19%                    |
| 5615          | Travel arrangement and reservation services                              | 254       | 445       | 191    | 75%         | 0.91                              | 1.42                                 | 18,840                  | 20,341                  | 1,501                | 8%                     |
| 3362          | Motor vehicle body and trailer manufacturing                             | 88        | 152       | 64     | 73%         | 1.74                              | 2.44                                 | 3,421                   | 4,057                   | 636                  | 19%                    |
| 5311          | Lessors of real estate   | 282       | 472       | 190    | 67%         | 0.43                              | 0.52                                 | 44,413                  | 58,794                  | 14,381               | 32%                    |
| 3169          | Other leather and allied product manufacturing                           | 33        | 55        | 22     | 67%         | 4.84                              | 6.72                                 | 457                     | 527                     | 70                   | 15%                    |
| 4931          | Warehousing and storage  | 142       | 233       | 91     | 64%         | 0.60                              | 0.78                                 | 16,059                  | 19,396                  | 3,337                | 21%                    |
| 3241          | Petroleum and coal product manufacturing                                 | 36        | 59        | 23     | 64%         | 0.49                              | 0.57                                 | 4,960                   | 6,671                   | 1,711                | 34%                    |
| 4413          | Automotive parts, accessories and tire stores                            | 130       | 210       | 80     | 62%         | 0.91                              | 1.17                                 | 9,637                   | 11,660                  | 2,023                | 21%                    |
| 4145          | Pharmaceuticals, toiletries, cosmetics and sundries merchant wholesalers | 356       | 574       | 218    | 61%         | 1.37                              | 1.80                                 | 17,476                  | 20,745                  | 3,269                | 19%                    |
| 4884          | Support activities for road transportation                               | 95        | 150       | 55     | 58%         | 0.55                              | 0.65                                 | 11,659                  | 14,954                  | 3,295                | 28%                    |
| 6214          | Out-patient care centres   | 253       | 398       | 145    | 57%         | 0.63                              | 0.69                                 | 27,125                  | 37,286                  | 10,161               | 37%                    |
| 5418          | Advertising, public relations, and related services                      | 462       | 721       | 259    | 56%         | 0.96                              | 1.10                                 | 32,378                  | 42,721                  | 10,343               | 32%                    |
| 5629          | Remediation and other waste management services                          | 54        | 81        | 27     | 50%         | 0.84                              | 0.85                                 | 4,318                   | 6,202                   | 1,884                | 44%                    |
| 6216          | Home health care services  | 303       | 453       | 150    | 50%         | 0.91                              | 0.96                                 | 22,520                  | 30,790                  | 8,270                | 37%                    |
| 5152          | Pay and specialty television   | 104       | 155       | 51     | 49%         | 5.76                              | 5.64                                 | 1,213                   | 1,784                   | 571                  | 47%                    |
| 3262          | Rubber product manufacturing   | 95        | 141       | 46     | 48%         | 1.16                              | 1.48                                 | 5,561                   | 6,203                   | 642                  | 12%                    |
| 7223          | Special food services  | 525       | 773       | 248    | 47%         | 1.31                              | 1.38                                 | 27,113                  | 36,262                  | 9,149                | 34%                    |
| 6116          | Other schools and instruction  | 742       | 1,063     | 321    | 43%         | 1.22                              | 1.32                                 | 40,916                  | 52,528                  | 11,612               | 28%                    |
| 5417          | Scientific research and development services                             | 457       | 648       | 191    | 42%         | 1.16                              | 1.36                                 | 26,544                  | 30,898                  | 4,354                | 16%                    |
| 5613          | Employment services  | 1,290     | 1,828     | 538    | 42%         | 0.95                              | 1.11                                 | 92,010                  | 107,001                 | 14,991               | 16%                    |
| 3149          | Other textile product mills  | 78        | 110       | 32     | 41%         | 1.62                              | 2.33                                 | 3,230                   | 3,071                   | (159)                | (5%)                   |
| 4533          | Used merchandise stores  | 225       | 316       | 91     | 40%         | 1.82                              | 1.93                                 | 8,349                   | 10,604                  | 2,255                | 27%                    |
| 2389          | Other specialty trade contractors  | 499       | 695       | 196    | 39%         | 1.11                              | 1.32                                 | 30,420                  | 34,288                  | 3,868                | 13%                    |
| 3273          | Cement and concrete product manufacturing                                | 215       | 299       | 84     | 39%         | 1.34                              | 1.54                                 | 10,768                  | 12,614                  | 1,846                | 17%                    |
| 5121          | Motion picture and video industries                                      | 204       | 283       | 79     | 39%         | 0.77                              | 0.82                                 | 17,828                  | 22,526                  | 4,698                | 26%                    |
| 3363          | Motor vehicle parts manufacturing  | 609       | 839       | 230    | 38%         | 0.75                              | 0.88                                 | 54,683                  | 61,866                  | 7,183                | 13%                    |
| 8139          | Business, professional, labour and other membership organizations        | 133       | 178       | 45     | 34%         | 0.26                              | 0.28                                 | 34,494                  | 41,700                  | 7,206                | 21%                    |
| 4171          | Farm, lawn and garden machinery and equipment merchant wholesalers       | 80        | 107       | 27     | 34%         | 0.89                              | 1.02                                 | 6,092                   | 6,844                   | 752                  | 12%                    |
| 4842          | Specialized freight trucking   | 282       | 376       | 94     | 33%         | 0.81                              | 0.83                                 | 23,480                  | 29,582                  | 6,102                | 26%                    |
| 6211          | Offices of physicians  | 762       | 1,015     | 253    | 33%         | 0.84                              | 0.88                                 | 61,137                  | 74,799                  | 13,662               | 22%                    |
| 5415          | Computer systems design and related services                             | 2,238     | 2,981     | 743    | 33%         | 1.40                              | 1.48                                 | 107,753                 | 131,184                 | 23,431               | 22%                    |
| 5242          | Agencies, brokerages and other insurance related activities              | 776       | 1,033     | 257    | 33%         | 1.25                              | 1.55                                 | 41,926                  | 43,205                  | 1,279                | 3%                     |
| 6112          | Community colleges and C.E.G.E.P.s                                       | 52        | 69        | 17     | 33%         | 0.09                              | 0.10                                 | 39,252                  | 45,658                  | 6,406                | 16%                    |
| 4442          | Lawn and garden equipment and supplies stores                            | 123       | 163       | 40     | 33%         | 1.71                              | 2.19                                 | 4,862                   | 4,823                   | (39)                 | (1%)                   |
| 3311          | Iron and steel mills and ferro-alloy manufacturing                       | 183       | 242       | 59     | 32%         | 0.93                              | 1.19                                 | 13,349                  | 13,215                  | (134)                | (1%)                   |
| 5622          | Waste treatment and disposal   | 64        | 84        | 20     | 31%         | 0.78                              | 0.91                                 | 5,491                   | 5,980                   | 489                  | 9%                     |
| 7115          | Independent artists, writers and performers                              | 275       | 360       | 85     | 31%         | 0.68                              | 0.96                                 | 27,381                  | 24,456                  | (2,925)              | (11%)                  |
| 3119          | Other food manufacturing   | 49        | 64        | 15     | 31%         | 0.30                              | 0.33                                 | 11,300                  | 12,531                  | 1,231                | 11%                    |
| 4143          | Home furnishings merchant wholesalers                                    | 89        | 116       | 27     | 30%         | 0.93                              | 1.16                                 | 6,464                   | 6,508                   | 44                   | 1%                     |
| 5112          | Software publishers  | 188       | 245       | 57     | 30%         | 1.08                              | 1.09                                 | 11,698                  | 14,591                  | 2,893                | 25%                    |
| 5411          | Legal services   | 221       | 288       | 67     | 30%         | 0.31                              | 0.34                                 | 48,673                  | 55,092                  | 6,419                | 13%                    |
| 3325          | Hardware manufacturing   | 66        | 86        | 20     | 30%         | 1.07                              | 1.57                                 | 4,181                   | 3,561                   | (620)                | (15%)                  |

| 6213 | Offices of other health practitioners | 795    | 1,035  | 240   | 30% | 1.03 | 1.18 | 51,946    | 57,200    | 5,254   | 10%   |
|------|---------------------------------------|--------|--------|-------|-----|------|------|-----------|-----------|---------|-------|
| 5414 | Specialized design services           | 329    | 428    | 99    | 30% | 0.92 | 1.28 | 24,135    | 21,725    | (2,410) | (10%) |
|      | Total                                 | 14,545 | 20,571 | 6,026 | 41% |      |      | 1,077,981 | 1,276,264 | 198,283 | 18%   |

Table 3 lists the fastest growing occupations in Burlington. Occupations that had a minimum job count of 50 and a minimum growth of 40% were included. Other managers in public administration saw the greatest growth in the Region as a percentage (273%); whereas purchasing agents and officers saw the greatest increase in the aggregate number of jobs (261).

11.0 Table 3: Occupation Growth (%) (Minimum 50 Jobs and 40% Growth)

| NOC-S | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|-------|--|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| A334  | Other managers in public administration                            | 15        | 56        | 41     | 273%     | 0.19                                       | 0.41                                       | 5,478                   | 8,802                   | 3,324                | 61%                    |
| C021  | Biologists and related scientists                                  | 39        | 131       | 92     | 236%     | 0.60                                       | 0.80                                       | 4,369                   | 10,687                  | 6,318                | 145%                   |
| J312  | Labourers in metal fabrication                                     | 101       | 326       | 225    | 223%     | 0.85                                       | 1.79                                       | 8,003                   | 11,837                  | 3,834                | 48%                    |
| H143  | Insulators   | 23        | 72        | 49     | 213%     | 0.73                                       | 1.22                                       | 2,127                   | 3,837                   | 1,710                | 80%                    |
| D219  | Other medical technologists and technicians (except dental health) | 27        | 79        | 52     | 193%     | 1.29                                       | 2.12                                       | 1,394                   | 2,428                   | 1,034                | 74%                    |
| A222  | Accommodation service managers                                     | 68        | 198       | 130    | 191%     | 0.29                                       | 0.58                                       | 15,552                  | 22,213                  | 6,661                | 43%                    |
| D235  | Other technical occupations in therapy and assessment              | 120       | 331       | 211    | 176%     | 1.27                                       | 1.50                                       | 6,357                   | 14,384                  | 8,027                | 126%                   |
| C054  | Land surveyors   | 31        | 81        | 50     | 161%     | 0.87                                       | 1.97                                       | 2,429                   | 2,690                   | 261                  | 11%                    |
| C061  | Mathematicians, statisticians and actuaries                        | 26        | 66        | 40     | 154%     | 0.40                                       | 0.66                                       | 4,326                   | 6,472                   | 2,146                | 50%                    |
| J027  | Supervisors, other products manufacturing and assembly             | 93        | 233       | 140    | 151%     | 2.88                                       | 3.19                                       | 2,182                   | 4,758                   | 2,576                | 118%                   |
| F143  | Theatre, fashion, exhibit and other creative designers             | 30        | 73        | 43     | 143%     | 0.49                                       | 1.03                                       | 4,126                   | 4,639                   | 513                  | 12%                    |
| J112  | Petroleum, gas and chemical process operators                      | 21        | 51        | 30     | 143%     | 0.60                                       | 1.20                                       | 2,306                   | 2,756                   | 450                  | 20%                    |
| J311  | Labourers in mineral and metal processing                          | 66        | 159       | 93     | 141%     | 2.39                                       | 2.45                                       | 1,872                   | 4,196                   | 2,324                | 124%                   |
| F122  | Film and video camera operators                                    | 34        | 81        | 47     | 138%     | 1.64                                       | 1.48                                       | 1,413                   | 3,546                   | 2,133                | 151%                   |
| B573  | Production clerks  | 141       | 330       | 189    | 134%     | 1.14                                       | 2.22                                       | 8,317                   | 9,671                   | 1,354                | 16%                    |
| J121  | Machine operators, mineral and metal processing                    | 83        | 192       | 109    | 131%     | 1.81                                       | 2.54                                       | 3,084                   | 4,924                   | 1,840                | 60%                    |
| B315  | Purchasing agents and officers                                     | 199       | 460       | 261    | 131%     | 0.93                                       | 1.45                                       | 14,387                  | 20,595                  | 6,208                | 43%                    |
| G711  | Travel counsellors   | 59        | 136       | 77     | 131%     | 0.45                                       | 0.68                                       | 8,874                   | 13,067                  | 4,193                | 47%                    |
| G811  | Visiting homemakers, housekeepers and related occupations          | 176       | 402       | 226    | 128%     | 0.60                                       | 0.82                                       | 19,843                  | 31,696                  | 11,853               | 60%                    |
| C053  | Urban and land use planners  | 34        | 76        | 42     | 124%     | 0.51                                       | 1.29                                       | 4,517                   | 3,848                   | (669)                | (15%)                  |
| F034  | Dancers  | 43        | 94        | 51     | 119%     | 0.83                                       | 1.26                                       | 3,523                   | 4,871                   | 1,348                | 38%                    |
| C161  | Non-destructive testers and inspectors                             | 27        | 58        | 31     | 115%     | 1.49                                       | 2.03                                       | 1,198                   | 1,854                   | 656                  | 55%                    |
| G923  | Pet groomers and animal care workers                               | 149       | 316       | 167    | 112%     | 1.18                                       | 1.39                                       | 8,539                   | 14,776                  | 6,237                | 73%                    |
| H321  | Sheet metal workers  | 51        | 102       | 51     | 100%     | 0.64                                       | 1.31                                       | 5,355                   | 5,091                   | (264)                | (5%)                   |
| C164  | Construction inspectors  | 79        | 157       | 78     | 99%      | 0.98                                       | 1.39                                       | 5,478                   | 7,347                   | 1,869                | 34%                    |
| F031  | Producers, directors, choreographers and related occupations       | 60        | 119       | 59     | 98%      | 0.39                                       | 0.51                                       | 10,358                  | 15,069                  | 4,711                | 45%                    |
| J015  | Supervisors, forest products processing                            | 48        | 93        | 45     | 94%      | 1.47                                       | 1.95                                       | 2,189                   | 3,114                   | 925                  | 42%                    |
| J191  | Machining tool operators   | 101       | 195       | 94     | 93%      | 1.23                                       | 1.35                                       | 5,529                   | 9,398                   | 3,869                | 70%                    |
| J161  | Sewing machine operators   | 60        | 115       | 55     | 92%      | 0.49                                       | 1.05                                       | 8,278                   | 7,115                   | (1,163)              | (14%)                  |
| C132  | Mechanical engineering technologists and technicians               | 80        | 153       | 73     | 91%      | 1.14                                       | 1.25                                       | 4,743                   | 7,945                   | 3,202                | 68%                    |
| C048  | Other professional engineers, n.e.c.                               | 90        | 171       | 81     | 90%      | 1.06                                       | 0.99                                       | 5,674                   | 11,214                  | 5,540                | 98%                    |
| D023  | Other professional occupations in health diagnosing and treating   | 39        | 74        | 35     | 90%      | 1.32                                       | 1.65                                       | 1,981                   | 2,926                   | 945                  | 48%                    |
| H323  | Structural metal and platework fabricators and fitters             | 29        | 55        | 26     | 90%      | 1.05                                       | 2.19                                       | 1,876                   | 1,626                   | (250)                | (13%)                  |
| D213  | Veterinary and animal health technologists and technicians         | 51        | 95        | 44     | 86%      | 0.76                                       | 1.01                                       | 4,477                   | 6,168                   | 1,691                | 38%                    |
| J021  | Supervisors, motor vehicle assembling                              | 75        | 138       | 63     | 84%      | 0.80                                       | 0.98                                       | 6,270                   | 9,101                   | 2,831                | 45%                    |
| H016  | Contractors and supervisors, mechanic trades                       | 304       | 555       | 251    | 83%      | 1.31                                       | 1.72                                       | 15,605                  | 20,996                  | 5,391                | 35%                    |
| F142  | Interior designers   | 115       | 209       | 94     | 82%      | 0.73                                       | 1.44                                       | 10,627                  | 9,435                   | (1,192)              | (11%)                  |
| D215  | Medical radiation technologists                                    | 59        | 107       | 48     | 81%      | 0.70                                       | 1.10                                       | 5,659                   | 6,296                   | 637                  | 11%                    |

| H111 | Plumbers   | 157 | 284   | 127 | 81% | 0.69 | 1.05 | 15,360 | 17,621 | 2,261   | 15%   |
|------|--|-----|-------|-----|-----|------|------|--------|--------|---------|-------|
| D032 | Dietitians and nutritionists   | 35  | 63    | 28  | 80% | 0.77 | 0.92 | 3,044  | 4,447  | 1,403   | 46%   |
| D044 | Other professional occupations in therapy and assessment                   | 45  | 80    | 35  | 78% | 1.64 | 1.48 | 1,858  | 3,525  | 1,667   | 90%   |
| C012 | Chemists   | 98  | 174   | 76  | 78% | 0.88 | 1.57 | 7,516  | 7,217  | (299)   | (4%)  |
| H412 | Heavy-duty equipment mechanics   | 184 | 325   | 141 | 77% | 1.01 | 1.73 | 12,324 | 12,222 | (102)   | (1%)  |
| C073 | Software engineers and designers   | 197 | 347   | 150 | 76% | 0.73 | 0.81 | 18,183 | 27,971 | 9,788   | 54%   |
| C051 | Architects   | 48  | 84    | 36  | 75% | 0.41 | 0.61 | 7,800  | 8,929  | 1,129   | 14%   |
| H821 | Construction trades helpers and labourers                                  | 494 | 864   | 370 | 75% | 0.86 | 1.03 | 38,715 | 54,760 | 16,045  | 41%   |
| H822 | Other trades helpers and labourers   | 45  | 78    | 33  | 73% | 0.87 | 1.60 | 3,440  | 3,186  | (254)   | (7%)  |
| F154 | Program leaders and instructors in recreation, sport and fitness           | 347 | 598   | 251 | 72% | 0.62 | 0.80 | 37,738 | 48,396 | 10,658  | 28%   |
| D211 | Medical laboratory technologists and pathologists' assistants              | 49  | 84    | 35  | 71% | 0.46 | 0.78 | 7,182  | 7,011  | (171)   | (2%)  |
| G012 | Food service supervisors   | 268 | 457   | 189 | 71% | 1.27 | 1.24 | 14,187 | 23,909 | 9,722   | 69%   |
| B413 | Supervisors, library, correspondence and related information clerks        | 156 | 266   | 110 | 71% | 0.93 | 1.60 | 11,337 | 10,758 | (579)   | (5%)  |
| B114 | Insurance underwriters   | 133 | 226   | 93  | 70% | 1.28 | 1.59 | 6,983  | 9,218  | 2,235   | 32%   |
| D011 | Specialist physicians  | 93  | 158   | 65  | 70% | 0.47 | 0.60 | 13,227 | 17,200 | 3,973   | 30%   |
| E121 | College and other vocational instructors                                   | 229 | 387   | 158 | 69% | 0.37 | 0.58 | 41,158 | 43,061 | 1,903   | 5%    |
| H324 | Ironworkers  | 60  | 101   | 41  | 68% | 1.16 | 2.29 | 3,504  | 2,862  | (642)   | (18%) |
| H216 | Telecommunications installation and repair workers                         | 149 | 250   | 101 | 68% | 1.26 | 1.84 | 7,977  | 8,802  | 825     | 10%   |
| H215 | Telecommunications line and cable workers                                  | 57  | 94    | 37  | 65% | 1.26 | 1.62 | 3,053  | 3,763  | 710     | 23%   |
| H145 | Floor covering installers  | 53  | 86    | 33  | 62% | 0.82 | 1.02 | 4,411  | 5,471  | 1,060   | 24%   |
| D021 | Optometrists   | 42  | 68    | 26  | 62% | 1.87 | 2.58 | 1,517  | 1,717  | 200     | 13%   |
| B522 | Data entry clerks  | 170 | 271   | 101 | 59% | 0.49 | 0.96 | 23,163 | 18,240 | (4,923) | (21%) |
| H611 | Heavy equipment operators (except crane)                                   | 294 | 467   | 173 | 59% | 1.01 | 1.51 | 19,552 | 20,147 | 595     | 3%    |
| B318 | Immigration, employment insurance and revenue officers                     | 160 | 254   | 94  | 59% | 1.06 | 1.41 | 10,144 | 11,747 | 1,603   | 16%   |
| D012 | General practitioners and family physicians                                | 134 | 211   | 77  | 57% | 0.57 | 0.60 | 15,814 | 22,917 | 7,103   | 45%   |
| H831 | Public works and maintenance labourers                                     | 53  | 83    | 30  | 57% | 0.55 | 1.05 | 6,505  | 5,155  | (1,350) | (21%) |
| G731 | Operators and attendants in amusement, recreation and sport                | 104 | 162   | 58  | 56% | 0.56 | 0.64 | 12,511 | 16,329 | 3,818   | 31%   |
| G612 | Firefighters   | 111 | 172   | 61  | 55% | 0.67 | 0.83 | 11,096 | 13,372 | 2,276   | 21%   |
| B534 | Banking, insurance and other financial clerks                              | 256 | 395   | 139 | 54% | 0.90 | 1.30 | 19,054 | 19,644 | 590     | 3%    |
| B561 | Mail, postal and related clerks  | 83  | 128   | 45  | 54% | 0.37 | 0.62 | 15,228 | 13,432 | (1,796) | (12%) |
| A323 | School principals and administrators of elementary and secondary education | 155 | 237   | 82  | 53% | 0.89 | 1.32 | 11,715 | 11,665 | (50)    | 0%    |
| G972 | Grocery clerks and store shelf stockers                                    | 834 | 1,273 | 439 | 53% | 0.90 | 1.00 | 62,600 | 82,530 | 19,930  | 32%   |
| I011 | Farmers and farm managers  | 101 | 154   | 53  | 52% | 0.16 | 0.23 | 42,555 | 44,157 | 1,602   | 4%    |
| B412 | Supervisors, finance and insurance clerks                                  | 321 | 489   | 168 | 52% | 1.18 | 1.18 | 18,397 | 26,920 | 8,523   | 46%   |
| J023 | Supervisors, electrical products manufacturing                             | 79  | 120   | 41  | 52% | 4.60 | 5.49 | 1,150  | 1,421  | 271     | 24%   |
| G983 | Other elemental service occupations  | 113 | 170   | 57  | 50% | 0.60 | 1.03 | 12,597 | 10,718 | (1,879) | (15%) |
| F022 | Editors  | 36  | 54    | 18  | 50% | 0.24 | 0.48 | 10,118 | 7,299  | (2,819) | (28%) |
| A113 | Purchasing managers  | 114 | 171   | 57  | 50% | 1.15 | 2.06 | 6,647  | 5,401  | (1,246) | (19%) |
| G933 | Janitors, caretakers and building superintendents                          | 896 | 1,324 | 428 | 48% | 0.73 | 0.95 | 83,294 | 90,497 | 7,203   | 9%    |
| C075 | Web designers and developers   | 200 | 294   | 94  | 47% | 1.18 | 1.22 | 11,497 | 15,733 | 4,236   | 37%   |
| E021 | Psychologists  | 37  | 54    | 17  | 46% | 0.34 | 0.54 | 7,322  | 6,553  | (769)   | (11%) |
| J228 | Other assemblers and inspectors  | 135 | 197   | 62  | 46% | 0.66 | 0.90 | 13,728 | 14,180 | 452     | 3%    |
| D014 | Veterinarians  | 55  | 80    | 25  | 45% | 1.06 | 1.00 | 3,532  | 5,183  | 1,651   | 47%   |
| 1021 | General farm workers   | 64  | 93    | 29  | 45% | 0.22 | 0.29 | 19,241 | 21,053 | 1,812   | 9%    |
| J012 | Supervisors, petroleum, gas and chemical processing and utilities          | 117 | 168   | 51  | 44% | 1.23 | 1.28 | 6,424  | 8,530  | 2,106   | 33%   |
| J223 | Other wood products assemblers and inspectors                              | 92  | 132   | 40  | 43% | 1.79 | 1.74 | 3,480  | 4,926  | 1,446   | 42%   |
| A112 | Human resources managers   | 147 | 210   | 63  | 43% | 0.86 | 0.93 | 11,537 | 14,733 | 3,196   | 28%   |
| E215 | Other instructors  | 113 | 161   | 48  | 42% | 0.89 | 0.99 | 8,550  | 10,576 | 2,026   | 24%   |
| G922 | Estheticians, electrologists and related occupations                       | 180 | 256   | 76  | 42% | 0.79 | 0.87 | 15,470 | 19,160 | 3,690   | 24%   |
| B314 | Property administrators  | 98  | 139   | 41  | 42% | 0.42 | 0.61 | 15,860 | 14,715 | (1,145) | (7%)  |
| H413 | Refrigeration and air conditioning mechanics                               | 139 | 196   | 57  | 41% | 0.94 | 1.10 | 9,993  | 11,525 | 1,532   | 15%   |



| A114 | Other administrative services managers                                       | 44     | 62     | 18    | 41% | 0.78 | 0.78 | 3,852     | 5,129     | 1,277   | 33% |
|------|--|--------|--------|-------|-----|------|------|-----------|-----------|---------|-----|
| E130 | Secondary and elementary school teachers and educational counsellors, n.e.c. | 680    | 955    | 275   | 40% | 0.94 | 0.83 | 48,969    | 74,524    | 25,555  | 52% |
| H022 | Supervisors, motor transport and other ground transit operators              | 139    | 194    | 55    | 40% | 1.06 | 0.96 | 8,850     | 13,207    | 4,357   | 49% |
| H214 | Electrical power line and cable workers                                      | 43     | 60     | 17    | 40% | 0.62 | 0.78 | 4,751     | 4,950     | 199     | 4%  |
|      | Total  | 12,082 | 20,803 | 8,721 | 72% |      |      | 1,064,020 | 1,319,700 | 255,680 | 24% |

Table 4 lists Burlington's emerging occupations by locational quotient as compared to the Province. Occupations with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging occupations because it compares the regional job concentration with that of the average for the Province. By identifying occupation groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the Province) and an LQ of >1 in 2015 (that is to say a greater concentration when compared to the Province) one could quickly highlight occupations specific to Burlington that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging occupations in Burlington.

12.0 Table 4: Emerging Occupations by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NOC-S | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|-------|--|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| C054  | Land surveyors   | 31        | 81        | 50     | 161%     | 0.87                                       | 1.97                                       | 2,429                   | 2,690                   | 261                  | 11%                    |
| J312  | Labourers in metal fabrication   | 101       | 326       | 225    | 223%     | 0.85                                       | 1.79                                       | 8,003                   | 11,837                  | 3,834                | 48%                    |
| B413  | Supervisors, library, correspondence and related information clerks        | 156       | 266       | 110    | 71%      | 0.93                                       | 1.60                                       | 11,337                  | 10,758                  | (579)                | (5%)                   |
| H822  | Other trades helpers and labourers   | 45        | 78        | 33     | 73%      | 0.87                                       | 1.60                                       | 3,440                   | 3,186                   | (254)                | (7%)                   |
| C012  | Chemists   | 98        | 174       | 76     | 78%      | 0.88                                       | 1.57                                       | 7,516                   | 7,217                   | (299)                | (4%)                   |
| A361  | Other services managers  | 93        | 121       | 28     | 30%      | 1.00                                       | 1.50                                       | 6,265                   | 5,243                   | (1,022)              | (16%)                  |
| B315  | Purchasing agents and officers   | 199       | 460       | 261    | 131%     | 0.93                                       | 1.45                                       | 14,387                  | 20,595                  | 6,208                | 43%                    |
| F142  | Interior designers   | 115       | 209       | 94     | 82%      | 0.73                                       | 1.44                                       | 10,627                  | 9,435                   | (1,192)              | (11%)                  |
| C164  | Construction inspectors  | 79        | 157       | 78     | 99%      | 0.98                                       | 1.39                                       | 5,478                   | 7,347                   | 1,869                | 34%                    |
| A323  | School principals and administrators of elementary and secondary education | 155       | 237       | 82     | 53%      | 0.89                                       | 1.32                                       | 11,715                  | 11,665                  | (50)                 | 0%                     |
| H321  | Sheet metal workers  | 51        | 102       | 51     | 100%     | 0.64                                       | 1.31                                       | 5,355                   | 5,091                   | (264)                | (5%)                   |
| B534  | Banking, insurance and other financial clerks                              | 256       | 395       | 139    | 54%      | 0.90                                       | 1.30                                       | 19,054                  | 19,644                  | 590                  | 3%                     |
| C053  | Urban and land use planners  | 34        | 76        | 42     | 124%     | 0.51                                       | 1.29                                       | 4,517                   | 3,848                   | (669)                | (15%)                  |
| F034  | Dancers  | 43        | 94        | 51     | 119%     | 0.83                                       | 1.26                                       | 3,523                   | 4,871                   | 1,348                | 38%                    |
| E131  | Secondary school teachers  | 667       | 837       | 170    | 25%      | 0.93                                       | 1.23                                       | 48,486                  | 44,024                  | (4,462)              | (9%)                   |
| H143  | Insulators   | 23        | 72        | 49     | 213%     | 0.73                                       | 1.22                                       | 2,127                   | 3,837                   | 1,710                | 80%                    |
| J112  | Petroleum, gas and chemical process operators                              | 21        | 51        | 30     | 143%     | 0.60                                       | 1.20                                       | 2,306                   | 2,756                   | 450                  | 20%                    |
| B531  | Accounting and related clerks  | 1,007     | 1,095     | 88     | 9%       | 0.91                                       | 1.18                                       | 74,245                  | 60,472                  | (13,773)             | (19%)                  |
| E024  | Ministers of religion  | 161       | 185       | 24     | 15%      | 0.75                                       | 1.13                                       | 14,515                  | 10,580                  | (3,935)              | (27%)                  |
| H422  | Motor vehicle body repairers   | 146       | 159       | 13     | 9%       | 0.88                                       | 1.11                                       | 11,187                  | 9,270                   | (1,917)              | (17%)                  |
| H413  | Refrigeration and air conditioning mechanics                               | 139       | 196       | 57     | 41%      | 0.94                                       | 1.10                                       | 9,993                   | 11,525                  | 1,532                | 15%                    |
| D215  | Medical radiation technologists  | 59        | 107       | 48     | 81%      | 0.70                                       | 1.10                                       | 5,659                   | 6,296                   | 637                  | 11%                    |
| H712  | Bus drivers and subway and other transit operators                         | 533       | 657       | 124    | 23%      | 0.96                                       | 1.09                                       | 37,325                  | 39,196                  | 1,871                | 5%                     |
| G981  | Dry cleaning and laundry occupations                                       | 87        | 120       | 33     | 38%      | 0.90                                       | 1.07                                       | 6,455                   | 7,270                   | 815                  | 13%                    |
| E132  | Elementary school and kindergarten teachers                                | 1,237     | 1,344     | 107    | 9%       | 0.93                                       | 1.07                                       | 89,563                  | 81,372                  | (8,191)              | (9%)                   |
| H831  | Public works and maintenance labourers                                     | 53        | 83        | 30     | 57%      | 0.55                                       | 1.05                                       | 6,505                   | 5,155                   | (1,350)              | (21%)                  |
| J161  | Sewing machine operators   | 60        | 115       | 55     | 92%      | 0.49                                       | 1.05                                       | 8,278                   | 7,115                   | (1,163)              | (14%)                  |
| H111  | Plumbers   | 157       | 284       | 127    | 81%      | 0.69                                       | 1.05                                       | 15,360                  | 17,621                  | 2,261                | 15%                    |
| B214  | Court recorders and medical transcriptionists                              | 77        | 103       | 26     | 34%      | 0.98                                       | 1.04                                       | 5,270                   | 6,408                   | 1,138                | 22%                    |

| A311 | Telecommunication carriers managers                        | 58    | 61     | 3     | 5%   | 0.80 | 1.04 | 4,893   | 3,813   | (1,080) | (22%) |
|------|--|-------|--------|-------|------|------|------|---------|---------|---------|-------|
| G983 | Other elemental service occupations                        | 113   | 170    | 57    | 50%  | 0.60 | 1.03 | 12,597  | 10,718  | (1,879) | (15%) |
| F143 | Theatre, fashion, exhibit and other creative designers     | 30    | 73     | 43    | 143% | 0.49 | 1.03 | 4,126   | 4,639   | 513     | 12%   |
| H821 | Construction trades helpers and labourers                  | 494   | 864    | 370   | 75%  | 0.86 | 1.03 | 38,715  | 54,760  | 16,045  | 41%   |
| H145 | Floor covering installers                                  | 53    | 86     | 33    | 62%  | 0.82 | 1.02 | 4,411   | 5,471   | 1,060   | 24%   |
| H121 | Carpenters   | 582   | 624    | 42    | 7%   | 0.94 | 1.02 | 41,519  | 39,770  | (1,749) | (4%)  |
| F036 | Painters, sculptors and other visual artists               | 73    | 90     | 17    | 23%  | 0.68 | 1.01 | 7,214   | 5,836   | (1,378) | (19%) |
| D213 | Veterinary and animal health technologists and technicians | 51    | 95     | 44    | 86%  | 0.76 | 1.01 | 4,477   | 6,168   | 1,691   | 38%   |
| G972 | Grocery clerks and store shelf stockers                    | 834   | 1,273  | 439   | 53%  | 0.90 | 1.00 | 62,600  | 82,530  | 19,930  | 32%   |
| A372 | Residential home builders and renovators                   | 635   | 797    | 162   | 26%  | 0.87 | 1.00 | 49,006  | 51,987  | 2,981   | 6%    |
|      | Total  | 8,806 | 12,320 | 3,514 | 40%  |      |      | 680,476 | 702,017 | 21,541  | 3%    |

Table 5 lists Burlington's emerging industries by locational quotient as compared to the Province. Industries with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging industries because it compares the regional job concentration with that of the average for the Province. By identifying industry groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the Province) one could quickly highlight industries specific to Burlington that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging industries in Burlington.

13.0 Table 5: Emerging Industries by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NAICS<br>Code | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|---------------|--|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| 5615          | Travel arrangement and reservation services                        | 254       | 445       | 191    | 75%      | 0.91                                       | 1.42                                       | 18,840                  | 20,341                  | 1,501                | 8%                     |
| 5414          | Specialized design services  | 329       | 428       | 99     | 30%      | 0.92                                       | 1.28                                       | 24,135                  | 21,725                  | (2,410)              | (10%)                  |
| 3311          | Iron and steel mills and ferro-alloy manufacturing                 | 183       | 242       | 59     | 32%      | 0.93                                       | 1.19                                       | 13,349                  | 13,215                  | (134)                | (1%)                   |
| 4413          | Automotive parts, accessories and tire stores                      | 130       | 210       | 80     | 62%      | 0.91                                       | 1.17                                       | 9,637                   | 11,660                  | 2,023                | 21%                    |
| 4143          | Home furnishings merchant wholesalers                              | 89        | 116       | 27     | 30%      | 0.93                                       | 1.16                                       | 6,464                   | 6,508                   | 44                   | 1%                     |
| 5613          | Employment services  | 1,290     | 1,828     | 538    | 42%      | 0.95                                       | 1.11                                       | 92,010                  | 107,001                 | 14,991               | 16%                    |
| 5418          | Advertising, public relations, and related services                | 462       | 721       | 259    | 56%      | 0.96                                       | 1.10                                       | 32,378                  | 42,721                  | 10,343               | 32%                    |
| 4189          | Other miscellaneous merchant wholesalers                           | 316       | 407       | 91     | 29%      | 0.94                                       | 1.08                                       | 22,758                  | 24,462                  | 1,704                | 7%                     |
| 2373          | Highway, street and bridge construction                            | 241       | 274       | 33     | 14%      | 0.93                                       | 1.06                                       | 17,406                  | 16,838                  | (568)                | (3%)                   |
| 4171          | Farm, lawn and garden machinery and equipment merchant wholesalers | 80        | 107       | 27     | 34%      | 0.89                                       | 1.02                                       | 6,092                   | 6,844                   | 752                  | 12%                    |
|               | Total  | 3,374     | 4,777     | 1,403  | 42%      |  |  | 243,071                 | 271,314                 | 28,243               | 12%                    |



Table 6 lists the growing occupations in Burlington. This table includes occupations with a minimum job count of 50 that experienced a growth greater than 20% in Burlington and a growth of less than 20% across the Province as a whole. By only including occupations that had a job growth of less than 20% province wide, and a job growth greater than 20% within Burlington; the influence of provincial job trends are once again mitigated. This helps identify growing occupations that are specific to Burlington, and are continuing to grow despite provincial labour trends. Land surveyors saw the most growth as a percentage (161); whereas production clerks saw the greatest increase in the aggregate number of jobs created (189).

14.0 Table 6: Growing Occupations, Burlington >50% Provincial Growth <20% (Minimum 50 Jobs)

| NOC-S | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|-------|--|-----------|-----------|--------|----------|-------------------------|-------------------------|----------------------|------------------------|
| C054  | Land surveyors   | 31        | 81        | 50     | 161%     | 2,429                   | 2,690                   | 261                  | 11%                    |
| F143  | Theatre, fashion, exhibit and other creative designers                     | 30        | 73        | 43     | 143%     | 4,126                   | 4,639                   | 513                  | 12%                    |
| J112  | Petroleum, gas and chemical process operators                              | 21        | 51        | 30     | 143%     | 2,306                   | 2,756                   | 450                  | 20%                    |
| B573  | Production clerks  | 141       | 330       | 189    | 134%     | 8,317                   | 9,671                   | 1,354                | 16%                    |
| C053  | Urban and land use planners  | 34        | 76        | 42     | 124%     | 4,517                   | 3,848                   | (669)                | (15%)                  |
| H321  | Sheet metal workers  | 51        | 102       | 51     | 100%     | 5,355                   | 5,091                   | (264)                | (5%)                   |
| J161  | Sewing machine operators   | 60        | 115       | 55     | 92%      | 8,278                   | 7,115                   | (1,163)              | (14%)                  |
| H323  | Structural metal and platework fabricators and fitters                     | 29        | 55        | 26     | 90%      | 1,876                   | 1,626                   | (250)                | (13%)                  |
| F142  | Interior designers   | 115       | 209       | 94     | 82%      | 10,627                  | 9,435                   | (1,192)              | (11%)                  |
| D215  | Medical radiation technologists  | 59        | 107       | 48     | 81%      | 5,659                   | 6,296                   | 637                  | 11%                    |
| H111  | Plumbers   | 157       | 284       | 127    | 81%      | 15,360                  | 17,621                  | 2,261                | 15%                    |
| C012  | Chemists   | 98        | 174       | 76     | 78%      | 7,516                   | 7,217                   | (299)                | (4%)                   |
| H412  | Heavy-duty equipment mechanics   | 184       | 325       | 141    | 77%      | 12,324                  | 12,222                  | (102)                | (1%)                   |
| C051  | Architects   | 48        | 84        | 36     | 75%      | 7,800                   | 8,929                   | 1,129                | 14%                    |
| H822  | Other trades helpers and labourers   | 45        | 78        | 33     | 73%      | 3,440                   | 3,186                   | (254)                | (7%)                   |
| D211  | Medical laboratory technologists and pathologists' assistants              | 49        | 84        | 35     | 71%      | 7,182                   | 7,011                   | (171)                | (2%)                   |
| B413  | Supervisors, library, correspondence and related information clerks        | 156       | 266       | 110    | 71%      | 11,337                  | 10,758                  | (579)                | (5%)                   |
| E121  | College and other vocational instructors                                   | 229       | 387       | 158    | 69%      | 41,158                  | 43,061                  | 1,903                | 5%                     |
| H324  | Ironworkers  | 60        | 101       | 41     | 68%      | 3,504                   | 2,862                   | (642)                | (18%)                  |
| H216  | Telecommunications installation and repair workers                         | 149       | 250       | 101    | 68%      | 7,977                   | 8,802                   | 825                  | 10%                    |
| D021  | Optometrists   | 42        | 68        | 26     | 62%      | 1,517                   | 1,717                   | 200                  | 13%                    |
| B522  | Data entry clerks  | 170       | 271       | 101    | 59%      | 23,163                  | 18,240                  | (4,923)              | (21%)                  |
| H611  | Heavy equipment operators (except crane)                                   | 294       | 467       | 173    | 59%      | 19,552                  | 20,147                  | 595                  | 3%                     |
| B318  | Immigration, employment insurance and revenue officers                     | 160       | 254       | 94     | 59%      | 10,144                  | 11,747                  | 1,603                | 16%                    |
| H831  | Public works and maintenance labourers                                     | 53        | 83        | 30     | 57%      | 6,505                   | 5,155                   | (1,350)              | (21%)                  |
| B534  | Banking, insurance and other financial clerks                              | 256       | 395       | 139    | 54%      | 19,054                  | 19,644                  | 590                  | 3%                     |
| B561  | Mail, postal and related clerks  | 83        | 128       | 45     | 54%      | 15,228                  | 13,432                  | (1,796)              | (12%)                  |
| A323  | School principals and administrators of elementary and secondary education | 155       | 237       | 82     | 53%      | 11,715                  | 11,665                  | (50)                 | 0%                     |
| 1011  | Farmers and farm managers  | 101       | 154       | 53     | 52%      | 42,555                  | 44,157                  | 1,602                | 4%                     |
| G983  | Other elemental service occupations  | 113       | 170       | 57     | 50%      | 12,597                  | 10,718                  | (1,879)              | (15%)                  |
| F022  | Editors  | 36        | 54        | 18     | 50%      | 10,118                  | 7,299                   | (2,819)              | (28%)                  |

| A113 | Purchasing managers | 114   | 171   | 57    | 50% | 6,647   | 5,401   | (1,246) | (19%) |
|------|---------------------|-------|-------|-------|-----|---------|---------|---------|-------|
|      | Total               | 3,321 | 5,684 | 2,363 | 71% | 349,880 | 344,159 | (5,721) | (2%)  |

Table 7 lists the growing industries in Burlington. This table includes industries with a minimum job count of 50 that experienced a growth greater than 20% in Burlington and a growth lesser than 20% across the Province as a whole. By only including industries that had a job growth less than 20% province wide, and a job growth greater than 20% within Burlington; the influence of provincial job trends are once again mitigated. This helps identify growing occupations that are specific to Burlington, and are continuing to grow despite provincial labour trends. When we examine the growing industries, interurban and rural bus transportation is the fastest growing industry as a percentage (77); whereas employment services saw the largest growth in the aggregate number of jobs created (538) over the studies time span (2010-2015).

15.0 Table 7: Growing industries, Burlington >25%, Provincial Growth <20% (Minimum 50 Jobs)

| NAICS Code | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | Provincial 2010<br>Jobs | Provincial 2015<br>Jobs | Provincial<br>Change | Provincial %<br>Change |
|------------|--|-----------|-----------|--------|----------|-------------------------|-------------------------|----------------------|------------------------|
| 4852       | Interurban and rural bus transportation                                  | 43        | 76        | 33     | 77%      | 1,044                   | 1,246                   | 202                  | 19%                    |
| 5615       | Travel arrangement and reservation services                              | 254       | 445       | 191    | 75%      | 18,840                  | 20,341                  | 1,501                | 8%                     |
| 3362       | Motor vehicle body and trailer manufacturing                             | 88        | 152       | 64     | 73%      | 3,421                   | 4,057                   | 636                  | 19%                    |
| 3169       | Other leather and allied product manufacturing                           | 33        | 55        | 22     | 67%      | 457                     | 527                     | 70                   | 15%                    |
| 4145       | Pharmaceuticals, toiletries, cosmetics and sundries merchant wholesalers | 356       | 574       | 218    | 61%      | 17,476                  | 20,745                  | 3,269                | 19%                    |
| 3262       | Rubber product manufacturing   | 95        | 141       | 46     | 48%      | 5,561                   | 6,203                   | 642                  | 12%                    |
| 5417       | Scientific research and development services                             | 457       | 648       | 191    | 42%      | 26,544                  | 30,898                  | 4,354                | 16%                    |
| 5613       | Employment services  | 1,290     | 1,828     | 538    | 42%      | 92,010                  | 107,001                 | 14,991               | 16%                    |
| 3149       | Other textile product mills  | 78        | 110       | 32     | 41%      | 3,230                   | 3,071                   | (159)                | (5%)                   |
| 2389       | Other specialty trade contractors  | 499       | 695       | 196    | 39%      | 30,420                  | 34,288                  | 3,868                | 13%                    |
| 3273       | Cement and concrete product manufacturing                                | 215       | 299       | 84     | 39%      | 10,768                  | 12,614                  | 1,846                | 17%                    |
| 3363       | Motor vehicle parts manufacturing  | 609       | 839       | 230    | 38%      | 54,683                  | 61,866                  | 7,183                | 13%                    |
| 4171       | Farm, lawn and garden machinery and equipment merchant wholesalers       | 80        | 107       | 27     | 34%      | 6,092                   | 6,844                   | 752                  | 12%                    |
| 5242       | Agencies, brokerages and other insurance related activities              | 776       | 1,033     | 257    | 33%      | 41,926                  | 43,205                  | 1,279                | 3%                     |
| 6112       | Community colleges and C.E.G.E.P.s                                       | 52        | 69        | 17     | 33%      | 39,252                  | 45,658                  | 6,406                | 16%                    |
| 4442       | Lawn and garden equipment and supplies stores                            | 123       | 163       | 40     | 33%      | 4,862                   | 4,823                   | (39)                 | (1%)                   |
| 3311       | Iron and steel mills and ferro-alloy manufacturing                       | 183       | 242       | 59     | 32%      | 13,349                  | 13,215                  | (134)                | (1%)                   |
| 5622       | Waste treatment and disposal   | 64        | 84        | 20     | 31%      | 5,491                   | 5,980                   | 489                  | 9%                     |
| 7115       | Independent artists, writers and performers                              | 275       | 360       | 85     | 31%      | 27,381                  | 24,456                  | (2,925)              | (11%)                  |
| 3119       | Other food manufacturing   | 49        | 64        | 15     | 31%      | 11,300                  | 12,531                  | 1,231                | 11%                    |
| 4143       | Home furnishings merchant wholesalers                                    | 89        | 116       | 27     | 30%      | 6,464                   | 6,508                   | 44                   | 1%                     |
| 5411       | Legal services   | 221       | 288       | 67     | 30%      | 48,673                  | 55,092                  | 6,419                | 13%                    |
| 3325       | Hardware manufacturing   | 66        | 86        | 20     | 30%      | 4,181                   | 3,561                   | (620)                | (15%)                  |
| 6213       | Offices of other health practitioners                                    | 795       | 1,035     | 240    | 30%      | 51,946                  | 57,200                  | 5,254                | 10%                    |
| 5414       | Specialized design services  | 329       | 428       | 99     | 30%      | 24,135                  | 21,725                  | (2,410)              | (10%)                  |
| 4189       | Other miscellaneous merchant wholesalers                                 | 316       | 407       | 91     | 29%      | 22,758                  | 24,462                  | 1,704                | 7%                     |
| 9130       | Local, municipal and regional public administration                      | 1,389     | 1,780     | 391    | 28%      | 176,902                 | 177,288                 | 386                  | 0%                     |
| 4412       | Other motor vehicle dealers  | 96        | 122       | 26     | 27%      | 6,193                   | 7,067                   | 874                  | 14%                    |
| 4183       | Agricultural supplies merchant wholesalers                               | 63        | 80        | 17     | 27%      | 4,671                   | 5,451                   | 780                  | 17%                    |
| 5313       | Activities related to real estate  | 288       | 365       | 77     | 27%      | 26,883                  | 27,721                  | 838                  | 3%                     |
| 4141       | Textile, clothing and footwear merchant wholesalers                      | 120       | 152       | 32     | 27%      | 11,289                  | 11,934                  | 645                  | 6%                     |
| 8122       | Funeral services   | 113       | 143       | 30     | 27%      | 6,685                   | 6,790                   | 105                  | 2%                     |
| 2361       | Residential building construction  | 1,139     | 1,432     | 293    | 26%      | 89,603                  | 98,264                  | 8,661                | 10%                    |
| 5179       | Other telecommunications   | 105       | 132       | 27     | 26%      | 5,783                   | 5,953                   | 170                  | 3%                     |



| 5619 | Other support services                                | 347    | 436    | 89    | 26% | 21,177  | 21,234    | 57     | 0% |
|------|---|--------|--------|-------|-----|---------|-----------|--------|----|
| 3219 | Other wood product manufacturing                      | 371    | 465    | 94    | 25% | 11,393  | 11,727    | 334    | 3% |
| 5419 | Other professional, scientific and technical services | 423    | 530    | 107   | 25% | 42,006  | 44,939    | 2,933  | 7% |
|      | Total   | 11,890 | 15,977 | 4,087 | 34% | 974,848 | 1,046,485 | 71,637 | 7% |

Table 8 lists declining industries in Burlington. Industries in Burlington with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for the City had to be equal to or greater than that of the job loss rate of the Province. By identifying industries that lost jobs at faster rate than were lost on average across the Province, industries that are suffering disproportionately when compared to the Province can be highlighted. This can help spur inquiry into why this is occurring. The industry declining the fastest as a percent over that time span was florists (66); whereas the industry that lost the greatest aggregate number of jobs was other financial investment activities (717).

16.0 Table 8: Declining Industries, Burlington Loss >5%, where Burlington % Loss > Provincial % Loss (Minimum 50 Jobs)

| NAICS<br>Code | Description  | 2010<br>Jobs | 2015 Jobs | Change | % Change | 2010 Provincial<br>Location Quotient | 2015 Provincial<br>Location Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial<br>% Change |
|---------------|--|--------------|-----------|--------|----------|--------------------------------------|--------------------------------------|-------------------------|-------------------------|----------------------|------------------------|
| 4531          | Florists   | 232          | 78        | (154)  | (66%)    | 3.30                                 | 1.60                                 | 4,733                   | 3,163                   | (1,570)              | (33%)                  |
| 6114          | Business schools and computer and management training                            | 91           | 51        | (40)   | (44%)    | 1.11                                 | 0.78                                 | 5,534                   | 4,261                   | (1,273)              | (23%)                  |
| 5239          | Other financial investment activities  | 1,722        | 1,005     | (717)  | (42%)    | 2.37                                 | 1.14                                 | 49,061                  | 57,503                  | 8,442                | 17%                    |
| 5222          | Non-depository credit intermediation   | 720          | 437       | (283)  | (39%)    | 2.50                                 | 1.80                                 | 19,421                  | 15,806                  | (3,615)              | (19%)                  |
| 6243          | Vocational rehabilitation services   | 90           | 57        | (33)   | (37%)    | 0.49                                 | 0.33                                 | 12,513                  | 11,052                  | (1,461)              | (12%)                  |
| 8141          | Private households   | 449          | 292       | (157)  | (35%)    | 0.87                                 | 0.66                                 | 34,772                  | 28,693                  | (6,079)              | (17%)                  |
| 6239          | Other residential care facilities  | 156          | 103       | (53)   | (34%)    | 0.57                                 | 0.36                                 | 18,420                  | 18,282                  | (138)                | (1%)                   |
| 4532          | Office supplies, stationery and gift stores                                      | 143          | 98        | (45)   | (31%)    | 0.59                                 | 0.49                                 | 16,386                  | 13,070                  | (3,316)              | (20%)                  |
| 3344          | Semiconductor and other electronic component manufacturing                       | 250          | 172       | (78)   | (31%)    | 2.45                                 | 1.73                                 | 6,867                   | 6,480                   | (387)                | (6%)                   |
| 3113          | Sugar and confectionery product manufacturing                                    | 68           | 51        | (17)   | (25%)    | 0.72                                 | 0.67                                 | 6,348                   | 4,959                   | (1,389)              | (22%)                  |
| 5151          | Radio and television broadcasting  | 83           | 63        | (20)   | (24%)    | 0.37                                 | 0.33                                 | 15,034                  | 12,347                  | (2,687)              | (18%)                  |
| 8114          | Personal and household goods repair and maintenance                              | 259          | 204       | (55)   | (21%)    | 1.13                                 | 1.02                                 | 15,388                  | 13,015                  | (2,373)              | (15%)                  |
| 4162          | Metal service centres  | 542          | 431       | (111)  | (20%)    | 4.32                                 | 3.83                                 | 8,456                   | 7,313                   | (1,143)              | (14%)                  |
| 3251          | Basic chemical manufacturing   | 65           | 52        | (13)   | (20%)    | 0.83                                 | 0.72                                 | 5,251                   | 4,695                   | (556)                | (11%)                  |
| 4181          | Recyclable material merchant wholesalers   | 210          | 168       | (42)   | (20%)    | 1.97                                 | 1.37                                 | 7,161                   | 7,971                   | 810                  | 11%                    |
| 4173          | Computer and communications equipment and supplies merchant wholesalers          | 464          | 387       | (77)   | (17%)    | 0.85                                 | 0.80                                 | 36,713                  | 31,367                  | (5,346)              | (15%)                  |
| 5324          | Commercial and industrial machinery and equipment rental and leasing             | 104          | 87        | (17)   | (16%)    | 0.88                                 | 0.68                                 | 7,984                   | 8,294                   | 310                  | 4%                     |
| 5223          | Activities related to credit intermediation                                      | 173          | 146       | (27)   | (16%)    | 0.69                                 | 0.52                                 | 17,007                  | 18,140                  | 1,133                | 7%                     |
| 2123          | Non-metallic mineral mining and quarrying  | 59           | 50        | (9)    | (15%)    | 0.64                                 | 0.56                                 | 6,137                   | 5,747                   | (390)                | (6%)                   |
| 3231          | Printing and related support activities  | 276          | 236       | (40)   | (14%)    | 0.59                                 | 0.57                                 | 31,371                  | 26,880                  | (4,491)              | (14%)                  |
| 4521          | Department stores  | 1,072        | 930       | (142)  | (13%)    | 1.15                                 | 1.07                                 | 63,093                  | 56,381                  | (6,712)              | (11%)                  |
| 4142          | Home entertainment equipment and household appliance merchant wholesalers        | 92           | 80        | (12)   | (13%)    | 1.24                                 | 1.15                                 | 5,027                   | 4,530                   | (497)                | (10%)                  |
| 3333          | Commercial and service industry machinery manufacturing                          | 844          | 736       | (108)  | (13%)    | 8.82                                 | 6.93                                 | 6,450                   | 6,898                   | 448                  | 7%                     |
| 3323          | Architectural and structural metals manufacturing                                | 174          | 152       | (22)   | (13%)    | 0.58                                 | 0.45                                 | 20,115                  | 21,747                  | 1,632                | 8%                     |
| 6244          | Child day-care services  | 1,258        | 1,128     | (130)  | (10%)    | 1.49                                 | 1.21                                 | 56,747                  | 60,372                  | 3,625                | 6%                     |
| 7211          | Traveller accommodation  | 189          | 170       | (19)   | (10%)    | 0.23                                 | 0.20                                 | 54,962                  | 54,891                  | (71)                 | 0%                     |
| 2211          | Electric power generation, transmission and distribution                         | 219          | 197       | (22)   | (10%)    | 0.41                                 | 0.36                                 | 36,342                  | 35,184                  | (1,158)              | (3%)                   |
| 4121          | Petroleum and petroleum products merchant wholesalers                            | 62           | 56        | (6)    | (10%)    | 1.58                                 | 1.43                                 | 2,653                   | 2,555                   | (98)                 | (4%)                   |
| 4885          | Freight transportation arrangement   | 148          | 134       | (14)   | (9%)     | 0.59                                 | 0.46                                 | 16,974                  | 18,951                  | 1,977                | 12%                    |
| 3332          | Industrial machinery manufacturing   | 111          | 101       | (10)   | (9%)     | 1.30                                 | 1.06                                 | 5,741                   | 6,175                   | 434                  | 8%                     |
| 3259          | Other chemical product manufacturing   | 243          | 223       | (20)   | (8%)     | 3.06                                 | 2.79                                 | 5,360                   | 5,199                   | (161)                | (3%)                   |
| 3271          | Clay product and refractory manufacturing  | 325          | 299       | (26)   | (8%)     | 13.11                                | 10.68                                | 1,671                   | 1,817                   | 146                  | 9%                     |
| 5241          | Insurance carriers   | 790          | 731       | (59)   | (7%)     | 1.05                                 | 0.93                                 | 50,766                  | 50,949                  | 183                  | 0%                     |
| 3312          | Steel product manufacturing from purchased steel                                 | 273          | 253       | (20)   | (7%)     | 5.09                                 | 4.17                                 | 3,612                   | 3,946                   | 334                  | 9%                     |
| 4431          | Electronics and appliance stores   | 613          | 571       | (42)   | (7%)     | 1.32                                 | 1.25                                 | 31,220                  | 29,708                  | (1,512)              | (5%)                   |
| 6232          | Residential developmental handicap, mental health and substance abuse facilities | 222          | 207       | (15)   | (7%)     | 0.53                                 | 0.44                                 | 28,194                  | 30,331                  | 2,137                | 8%                     |
| 3261          | Plastic product manufacturing  | 667          | 622       | (45)   | (7%)     | 1.10                                 | 0.96                                 | 40,991                  | 42,153                  | 1,162                | 3%                     |
| 3116          | Meat product manufacturing   | 1,038        | 971       | (67)   | (6%)     | 3.48                                 | 3.17                                 | 20,099                  | 19,905                  | (194)                | (1%)                   |
| 5221          | Depository credit intermediation   | 1,175        | 1,102     | (73)   | (6%)     | 0.62                                 | 0.52                                 | 128,726                 | 136,490                 | 7,764                | 6%                     |



Table 9 lists declining occupations in Burlington. Occupations in Burlington with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for the City had to be equal to or greater than that of the job loss rate of the Province. By identifying occupations that lost jobs at faster rate than were lost on average across the Province, occupations that are suffering disproportionately when compared to the province can be highlighted. This can help spur inquiry into why this is occurring. The occupation declining the fastest as a percent over that time span was collectors (51); whereas cashiers and other financial officers lost the greatest number of aggregate jobs (309/235 respectively).

17.0 Table 9: Declining Occupations, Burlington Loss >20%, Where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

| NOC-S | Description   | 2010<br>Jobs | 2015<br>Jobs | Change | %<br>Change | 2010 Provincial<br>Location<br>Quotient | 2015 Provincial<br>Location Quotient | Provincial 2010 Jobs | Provincial 2015 Jobs | Provincial Change |
|-------|---|--------------|--------------|--------|-------------|---|--------------------------------------|----------------------|----------------------|-------------------|
| B535  | Collectors  | 275          | 136          | (139)  | (51%)       | 1.62                                    | 1.13                                 | 11,465               | 7,817                | (3,648)           |
| A373  | Transportation managers   | 176          | 96           | (80)   | (45%)       | 1.18                                    | 0.68                                 | 10,005               | 9,146                | (859)             |
| B113  | Insurance adjusters and claims examiners  | 428          | 243          | (185)  | (43%)       | 2.29                                    | 0.98                                 | 12,617               | 16,034               | 3,417             |
| A303  | Other business services managers  | 199          | 117          | (82)   | (41%)       | 1.02                                    | 0.84                                 | 13,063               | 9,086                | (3,977)           |
| H131  | Bricklayers   | 156          | 93           | (63)   | (40%)       | 1.18                                    | 0.79                                 | 8,869                | 7,598                | (1,271)           |
| J215  | Assemblers, fabricators and inspectors, industrial electrical motors and transformers | 222          | 137          | (85)   | (38%)       | 3.87                                    | 2.44                                 | 3,867                | 3,664                | (203)             |
| J132  | Plastics processing machine operators   | 252          | 157          | (95)   | (38%)       | 1.51                                    | 1.09                                 | 11,255               | 9,333                | (1,922)           |
| J213  | Electronics assemblers, fabricators, inspectors and testers                           | 342          | 214          | (128)  | (37%)       | 1.89                                    | 1.17                                 | 12,239               | 11,925               | (314)             |
| J131  | Chemical plant machine operators  | 239          | 152          | (87)   | (36%)       | 1.83                                    | 1.27                                 | 8,779                | 7,738                | (1,041)           |
| H013  | Contractors and supervisors, pipefitting trades                                       | 96           | 62           | (34)   | (35%)       | 1.76                                    | 1.34                                 | 3,692                | 2,999                | (693)             |
| B013  | Securities agents, investment dealers and brokers                                     | 161          | 104          | (57)   | (35%)       | 0.99                                    | 0.62                                 | 11,030               | 10,916               | (114)             |
| C041  | Industrial and manufacturing engineers  | 256          | 166          | (90)   | (35%)       | 1.83                                    | 1.53                                 | 9,406                | 7,049                | (2,357)           |
| B532  | Payroll clerks  | 313          | 204          | (109)  | (35%)       | 1.13                                    | 0.66                                 | 18,718               | 20,154               | 1,436             |
| G814  | Babysitters, nannies and parents' helpers   | 314          | 209          | (105)  | (33%)       | 0.80                                    | 0.51                                 | 26,464               | 26,595               | 131               |
| C141  | Electrical and electronics engineering technologists and technicians                  | 274          | 183          | (91)   | (33%)       | 1.62                                    | 1.06                                 | 11,379               | 11,244               | (135)             |
| F152  | Coaches   | 87           | 60           | (27)   | (31%)       | 1.30                                    | 0.82                                 | 4,512                | 4,718                | 206               |
| J317  | Labourers in food, beverage and tobacco processing                                    | 508          | 353          | (155)  | (31%)       | 2.01                                    | 1.19                                 | 17,022               | 19,210               | 2,188             |
| H714  | Delivery and courier service drivers  | 466          | 326          | (140)  | (30%)       | 1.38                                    | 1.00                                 | 22,717               | 21,100               | (1,617)           |
| J134  | Water and waste plant operators   | 112          | 80           | (32)   | (29%)       | 2.67                                    | 1.65                                 | 2,822                | 3,143                | 321               |
| J194  | Metalworking machine operators  | 372          | 269          | (103)  | (28%)       | 1.28                                    | 0.91                                 | 19,633               | 19,090               | (543)             |
| C183  | Systems testing technicians   | 99           | 72           | (27)   | (27%)       | 0.90                                    | 0.64                                 | 7,439                | 7,360                | (79)              |
| E034  | Social policy researchers, consultants and program officers                           | 102          | 77           | (25)   | (25%)       | 0.37                                    | 0.26                                 | 18,570               | 18,933               | 363               |
| H132  | Concrete finishers  | 86           | 65           | (21)   | (24%)       | 1.28                                    | 0.86                                 | 4,517                | 4,895                | 378               |
| C033  | Electrical and electronics engineers  | 234          | 178          | (56)   | (24%)       | 1.04                                    | 0.92                                 | 15,183               | 12,610               | (2,573)           |
| H134  | Plasterers, drywall installers and finishers and lathers                              | 181          | 139          | (42)   | (23%)       | 1.20                                    | 0.64                                 | 10,199               | 14,163               | 3,964             |
| D042  | Physiotherapists  | 141          | 110          | (31)   | (22%)       | 1.02                                    | 0.85                                 | 9,363                | 8,412                | (951)             |
| J211  | Aircraft assemblers and aircraft assembly inspectors                                  | 73           | 57           | (16)   | (22%)       | 1.86                                    | 1.02                                 | 2,648                | 3,600                | 952               |
| A301  | Insurance, real estate and financial brokerage managers                               | 201          | 158          | (43)   | (21%)       | 1.17                                    | 0.96                                 | 11,607               | 10,721               | (886)             |
| B014  | Other financial officers  | 1,141        | 906          | (235)  | (21%)       | 1.59                                    | 1.07                                 | 48,368               | 54,774               | 6,406             |
| H012  | Contractors and supervisors, electrical trades and telecommunications occupations     | 178          | 143          | (35)   | (20%)       | 1.12                                    | 0.97                                 | 10,658               | 9,606                | (1,052)           |



#### **Data Sources and Calculations**

#### **Industry Data**

In order to capture a complete picture of industry employment, EMSI combines employment data from Survey of Employment, Payrolls and Hours (SEPH) with data from the Labour Force Survey (LFS), Census, and Canadian Business Patterns (CBP) to form detailed geographic estimates of employment. Projections are based on the latest available EMSI industry data, 10-year past local trends in each industry and growth rates from national industry projections from the Canadian Occupational Projection System (COPS) produced by Human Resources and Skills Development Canada.

#### **Occupation Data**

Organizing regional employment information by occupation provides a workforce-oriented view of the regional economy. EMSI's occupation data are based on EMSI's industry data, regional occupation data from the Labour Force Survey (LFS), and regional staffing patterns taken from the Census.



2015

# Economy Overview: Oakville



Region of Haltor 6/22/2015

# **Economy Overview**

Oakville



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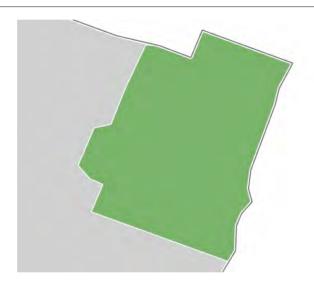


## 1.0 Report Info

| Dataset Version            | 2015.1                    |
|----------------------------|---------------------------|
| Class of Worker Categories | Employees + Self-Employed |
| Timeframe                  | 2010 - 2015               |
| Region Name                | Oakville                  |
| Region Description         | Oakville                  |
| Census Subdivisions        |                           |

Oakville (3524001)

### **Oakville**



| Population (2014)  | N/A for Census Subdivision & Census Metropolitan<br>Aggregate Regions |
|--------------------|---|
| Jobs (2014)        | 104,068   |
| Completions (2011) | 5,613   |

## 2.0 Oakville | Jobs by Industry

104,068

### Total Jobs (2014)

| NAICS | Industry  | 2014 Jobs |
|-------|---|-----------|
| 11    | Agriculture, forestry, fishing and hunting                            | 104       |
| 21    | Mining, quarrying, and oil and gas extraction                         | 44        |
| 22    | Utilities   | 524       |
| 23    | Construction  | 6,942     |
| 31-33 | Manufacturing   | 11,364    |
| 41    | Wholesale trade   | 6,869     |
| 44-45 | Retail trade  | 11,848    |
| 48-49 | Transportation and warehousing  | 3,497     |
| 51    | Information and cultural industries                                   | 1,749     |
| 52    | Finance and insurance   | 5,148     |
| 53    | Real estate and rental and leasing                                    | 3,053     |
| 54    | Professional, scientific and technical services                       | 10,406    |
| 55    | Management of companies and enterprises                               | 1,113     |
| 56    | Administrative and support, waste management and remediation services | 5,880     |
| 61    | Educational services  | 7,216     |
| 62    | Health care and social assistance                                     | 9,195     |
| 71    | Arts, entertainment and recreation                                    | 1,946     |
| 72    | Accommodation and food services                                       | 6,987     |
| 81    | Other services (except public administration)                         | 4,763     |
| 91    | Public administration   | 4,240     |
| X0    | Unclassified  | 1,180     |

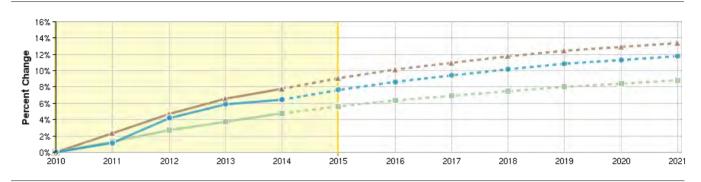


## 3.0 Oakville | Top Program Completions

| CIP | Program  | Completions (2011) |   |
|-----|--|--------------------|---|
| 52  | Business, management,<br>marketing and related support<br>services | 1,074              |   |
| 50  | Visual and performing arts   | 855                |   |
| 51  | Health professions and related programs                            | 664                |   |
| 44  | Public administration and social service professions               | 465                |   |
| 43  | Security and protective services                                   | 363                |   |
| 09  | Communication, journalism and related programs                     | 345                |   |
| 19  | Family and consumer sciences/human sciences                        | 339                |   |
| 15  | Engineering technologies and engineering-related fields            | 258                |   |
| 11  | Communications technologies/technicians and support services       | 221                |   |
| 10  | Communications technologies/technicians and support services       | 175                | • |



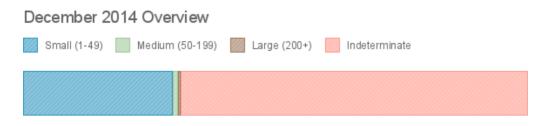
## 4.0 Regional Trends



|   | Region        | 2010 Jobs | 2015 Jobs | % Change |
|---|---------------|-----------|-----------|----------|
| • | Oakville      | 97,767    | 105,228   | 7.6%     |
| • | Province      | 6,780,502 | 7,161,860 | 5.6%     |
| • | Halton Region | 254,399   | 277,494   | 9.1%     |



### 5.0 Location Size Distribution



| Category          | June 2011<br>Locations | December 2012<br>Locations | December 2013<br>Locations | December 2014<br>Locations |
|-------------------|------------------------|----------------------------|----------------------------|----------------------------|
| Total             | 15,924                 | 16,212                     | 17,732                     | 25,497                     |
| 1-4 Employees     | 3,973                  | 4,015                      | 4,440                      | 5,002                      |
| 5-9 Employees     | 1,176                  | 1,127                      | 1,178                      | 1,228                      |
| 10-19 Employees   | 673                    | 719                        | 751                        | 771                        |
| 20-49 Employees   | 485                    | 510                        | 535                        | 551                        |
| 50-99 Employees   | 173                    | 219                        | 211                        | 209                        |
| 100-199 Employees | 72                     | 77                         | 91                         | 93                         |
| 200-499 Employees | 34                     | 43                         | 46                         | 55                         |
| 500+ Employees    | 10                     | 13                         | 15                         | 17                         |
| Indeterminate     | 9,328                  | 9,489                      | 10,465                     | 17,571                     |

Data Source: Canadian Business Patterns December 2014



## 6.0 Labour Flows (based upon 2011 Census data)

| NAICS Code | Description                                     | Employed in<br>Region | Resident in<br>Region | Net Import |
|------------|---|-----------------------|-----------------------|------------|
| 31-33      | Manufacturing                                   | 11,050                | 8,205                 | 2,845      |
| 44-45      | Retail trade                                    | 10,100                | 9,885                 | 215        |
| 54         | Professional, scientific and technical services | 8,275                 | 11,480                | -3,205     |
| 62         | Health care and social assistance               | 7,515                 | 7,900                 | -385       |
| 61         | Educational services                            | 6,120                 | 6,820                 | -700       |
| 72         | Accommodation and food services                 | 5,370                 | 4,910                 | 460        |
| 41         | Wholesale trade                                 | 5,130                 | 6,290                 | -1,160     |
| 52         | Finance and insurance                           | 4,585                 | 9,655                 | -5,070     |
| 81         | Other services (except public administration)   | 3,930                 | 4,000                 | -70        |
| 91         | Public administration                           | 3,580                 | 4,485                 | -905       |

Source: Census 2011



## 7.0 Growing/Declining Occupations

| Occupation  | Change in<br>Jobs<br>(2010-2015) |
|---|----------------------------------|
| Secondary and elementary school teachers and educational counsellors, n.e.c. (E130) | 683                              |
| Real estate agents and salespersons (G132)  | 464                              |
| Grocery clerks and store shelf stockers (G972)                                      | 428                              |
| Sales, marketing and advertising managers (A131)                                    | -265                             |
| Accounting and related clerks (B531)  | -297                             |
| Retail trade managers (A211)  | -471                             |



## 8.0Growing/Declining Industries

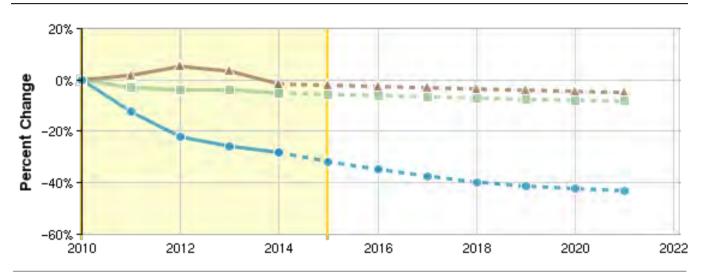
| Industry  | Change in<br>Jobs<br>(2010-2015) |
|---|----------------------------------|
| Full-service restaurants and limited-service eating places (7225) | 861                              |
| Offices of real estate agents and brokers (5312)                  | 577                              |
| Computer systems design and related services (5415)               | 546                              |
| Consumer goods rental (5322)                                      | -148                             |
| Management of companies and enterprises (5511)                    | -164                             |
| Unclassified (X000)   | -237                             |



### 9.0 Farming in Oakville

Below is a profile of the farming industry in Oakville. Upon reviewing this profile, it is clear that the farming industry in Oakville is reflective of an overall national trend that sees a decline of the farming industry in Canada. Figure 1 below illustrates the growth rate for the farming industry in Oakville between 2010 and 2015; the provincial and national growth rates for that time span are also displayed.

**Figure 1: Regional Farming Trends** 



|   | Region   | 2010 Jobs | 2015 Jobs | % Change |
|---|----------|-----------|-----------|----------|
| • | Oakville | 66        | 45        | -31.8%   |
| • | Nation   | 337,007   | 318,199   | -5.6%    |
| • | Province | 88,571    | 86,741    | -2.1%    |

As displayed above, Oakville's farming industry is declining at a significantly faster rate than both the Province and the Nation on average.

Table 1 is the breakdown of the farming industry in Oakville. The 15 occupations in Oakville's farming industry with the highest number of jobs were included, along with their respective growth changes (%) between 2010 and 2015. The net change in these jobs in the farming industry from 2010-2015 was (-3), resulting in a decrease of available jobs in the farming industry in Oakville between 2010 and 2015.

10.0 Table 1: Farming in Oakville by Occupation 2010-2015

| NOC-S | Occupation  | Employed in<br>Industry (2010) | Employed in<br>Industry (2014) | Employed in<br>Industry (2015) | Change (2010 -<br>2015) | % Change (2010<br>- 2015) | % of the Total<br>Jobs in Industry<br>(2014) | Median Hourly<br>Earnings |
|-------|---|--------------------------------|--------------------------------|--------------------------------|-------------------------|---------------------------|--|---------------------------|
| I011  | Farmers and farm managers                                 | 15                             | 13                             | 12                             | (3)                     | (20%)                     | 26.8%  | \$2.26                    |
| I021  | General farm workers                                      | 15                             | <10                            | <10                            |                         |                           | 20.1%  |                           |
| 1022  | Nursery and greenhouse workers                            | <10                            | <10                            | <10                            |                         |                           | 11.4%  |                           |
| 1014  | Nursery and greenhouse operators and managers             | <10                            | <10                            | <10                            |                         |                           | 2.8%   |                           |
| 1013  | Farm supervisors and specialized livestock workers        | <10                            | <10                            | <10                            |                         |                           | 2.5%   |                           |
| G211  | Retail salespersons and sales clerks                      | <10                            | <10                            | <10                            |                         |                           | 2.3%   |                           |
| H711  | Truck drivers   | <10                            | <10                            | <10                            |                         |                           | 2.2%   |                           |
| B111  | Bookkeepers   | <10                            | <10                            | <10                            |                         |                           | 1.7%   |                           |
| G311  | Cashiers  | <10                            | <10                            | <10                            |                         |                           | 1.6%   |                           |
| I211  | Harvesting labourers                                      | <10                            | <10                            | <10                            |                         |                           | 1.2%   |                           |
| B571  | Shippers and receivers                                    | <10                            | <10                            | <10                            |                         |                           | 1.1%   |                           |
| 1212  | Landscaping and grounds maintenance labourers             | <10                            | <10                            | <10                            |                         |                           | 1.1%   |                           |
| H812  | Material handlers   | <10                            | <10                            | <10                            |                         |                           | 1.0%   |                           |
| G811  | Visiting homemakers, housekeepers and related occupations | <10                            | <10                            | <10                            |                         |                           | 1.0%   |                           |
| B311  | Administrative officers                                   | <10                            | <10                            | <10                            |                         |                           | 1.0%   |                           |
| C125  | Landscape and horticultural technicians and specialists   | <10                            | <10                            | <10                            |                         |                           | 0.9%   |                           |



Table 2 lists the fastest growing industries in Oakville. Industries with a minimum job count of 50 and a minimum growth of 30% were included. Local messengers and local delivery saw the greatest growth as a percentage (116%); whereas offices of real estate agents and brokers saw the greatest growth in the aggregate number jobs created (577).

11.0 Table 2: Industry Growth (%) (Minimum 50 Jobs and 30 % Growth)

|               |  |       |              |        |        | 2010                   | 2015                 |                      |                         |            |                     |
|---------------|--|-------|--------------|--------|--------|------------------------|----------------------|----------------------|-------------------------|------------|---------------------|
| NAICS<br>Code | Description  | 2010  | 2015<br>Jobs | Change | %      | Provincial<br>Location | Provincial           | Provincial 2010 Jobs | Provincial<br>2015 Jobs | Provincial | Provincial % Change |
| Code          |  | Jobs  | JODS         |        | Change | Quotient               | Location<br>Quotient | 2010 3008            | 2015 3008               | Change     | % Change            |
| 4922          | Local messengers and local delivery  | 25    | 54           | 29     | 116%   | 0.44                   | 0.70                 | 3,983                | 5,291                   | 1,308      | 33%                 |
| 7131          | Amusement parks and arcades  | 35    | 64           | 29     | 83%    | 0.64                   | 1.00                 | 3,812                | 4,386                   | 574        | 15%                 |
| 4181          | Recyclable material merchant wholesalers   | 97    | 177          | 80     | 82%    | 0.94                   | 1.51                 | 7,161                | 7,971                   | 810        | 11%                 |
| 5182          | Data processing, hosting, and related services   | 173   | 305          | 132    | 76%    | 1.37                   | 1.67                 | 8,733                | 12,444                  | 3,711      | 42%                 |
| 5112          | Software publishers  | 116   | 199          | 83     | 72%    | 0.69                   | 0.93                 | 11,698               | 14,591                  | 2,893      | 25%                 |
| 3372          | Office furniture (including fixtures) manufacturing  | 35    | 60           | 25     | 71%    | 0.20                   | 0.31                 | 12,275               | 13,192                  | 917        | 7%                  |
| 5621          | Waste collection   | 36    | 61           | 25     | 69%    | 0.65                   | 0.73                 | 3,857                | 5,668                   | 1,811      | 47%                 |
| 5223          | Activities related to credit intermediation  | 146   | 240          | 94     | 64%    | 0.60                   | 0.90                 | 17,007               | 18,140                  | 1,133      | 7%                  |
| 3331          | Agricultural, construction and mining machinery manufacturing                                  | 106   | 164          | 58     | 55%    | 1.10                   | 1.42                 | 6,699                | 7,863                   | 1,164      | 17%                 |
| 5312          | Offices of real estate agents and brokers  | 1,055 | 1,632        | 577    | 55%    | 1.73                   | 2.02                 | 42,254               | 55,005                  | 12,751     | 30%                 |
| 4811          | Scheduled air transportation   | 35    | 54           | 19     | 54%    | 0.15                   | 0.19                 | 16,784               | 19,490                  | 2,706      | 16%                 |
| 2379          | Other heavy and civil engineering construction   | 93    | 140          | 47     | 51%    | 3.11                   | 3.16                 | 2,080                | 3,003                   | 923        | 44%                 |
| 3334          | Ventilation, heating, air-conditioning and commercial refrigeration equipment manufacturing    | 104   | 155          | 51     | 49%    | 1.74                   | 2.24                 | 4,167                | 4,697                   | 530        | 13%                 |
| 6214          | Out-patient care centres   | 153   | 228          | 75     | 49%    | 0.39                   | 0.42                 | 27,125               | 37,286                  | 10,161     | 37%                 |
| 5121          | Motion picture and video industries  | 214   | 310          | 96     | 45%    | 0.83                   | 0.94                 | 17,828               | 22,526                  | 4,698      | 26%                 |
| 4422          | Home furnishings stores  | 271   | 389          | 118    | 44%    | 1.21                   | 1.55                 | 15,495               | 17,074                  | 1,579      | 10%                 |
| 8132          | Grant-making and giving services   | 116   | 162          | 46     | 40%    | 0.90                   | 0.97                 | 8,942                | 11,341                  | 2,399      | 27%                 |
| 5231          | Securities and commodity contracts intermediation and brokerage                                | 331   | 461          | 130    | 39%    | 1.02                   | 1.21                 | 22,494               | 26,011                  | 3,517      | 16%                 |
| 5418          | Advertising, public relations, and related services  | 474   | 657          | 183    | 39%    | 1.02                   | 1.05                 | 32,378               | 42,721                  | 10,343     | 32%                 |
| 3121          | Beverage manufacturing   | 58    | 80           | 22     | 38%    | 0.34                   | 0.41                 | 11,704               | 13,339                  | 1,635      | 14%                 |
| 4533          | Used merchandise stores  | 74    | 102          | 28     | 38%    | 0.61                   | 0.66                 | 8,349                | 10,604                  | 2,255      | 27%                 |
| 7113          | Promoters (presenters) of performing arts, sports and similar events                           | 65    | 89           | 24     | 37%    | 0.67                   | 0.74                 | 6,761                | 8,198                   | 1,437      | 21%                 |
| 5239          | Other financial investment activities  | 903   | 1,234        | 331    | 37%    | 1.28                   | 1.46                 | 49,061               | 57,503                  | 8,442      | 17%                 |
| 4541          | Electronic shopping and mail-order houses  | 126   | 172          | 46     | 37%    | 1.43                   | 1.23                 | 6,120                | 9,558                   | 3,438      | 56%                 |
| 5172          | Wireless telecommunications carriers (except satellite)  | 58    | 79           | 21     | 36%    | 0.37                   | 0.44                 | 10,814               | 12,375                  | 1,561      | 14%                 |
| 5191          | Other information services   | 176   | 237          | 61     | 35%    | 0.82                   | 0.92                 | 14,990               | 17,474                  | 2,484      | 17%                 |
| 3112          | Grain and oilseed milling  | 161   | 216          | 55     | 34%    | 2.38                   | 2.97                 | 4,703                | 4,938                   | 235        | 5%                  |
| 6241          | Individual and family services   | 509   | 682          | 173    | 34%    | 0.69                   | 0.78                 | 51,192               | 59,589                  | 8,397      | 16%                 |
| 5311          | Lessors of real estate   | 508   | 673          | 165    | 32%    | 0.79                   | 0.78                 | 44,413               | 58,794                  | 14,381     | 32%                 |
| 5617          | Services to buildings and dwellings  | 1,284 | 1,698        | 414    | 32%    | 0.86                   | 0.90                 | 103,469              | 127,784                 | 24,315     | 23%                 |
| 4161          | Electrical, plumbing, heating and air-conditioning equipment and supplies merchant wholesalers | 608   | 792          | 184    | 30%    | 1.95                   | 2.32                 | 21,591               | 23,205                  | 1,614      | 7%                  |
|               | Total  | 8,148 | 11,566       | 3,418  | 42%    |                        |                      | 597,941              | 732,059                 | 134,118    | 22%                 |



Table 3 lists the fastest growing occupations in Oakville. Occupations that had a minimum job count of 50 and a minimum growth of 40% were included. Biologists and related scientists saw the greatest growth in Oakville as a percentage (179%); whereas secondary and elementary school teachers and educational counsellors saw the greatest increase in the aggregate number of jobs created (683).

12.0 Table 3: Occupation Growth (%) (Minimum 50 Jobs and 40% Growth)

| NOC-S | Description Description  | 2010<br>Jobs | 2015<br>Jobs | Change |      | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial<br>% Change |
|-------|--|--------------|--------------|--------|------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| C021  | Biologists and related scientists  | 38           | 106          | 68     | 179% | 0.60                                       | 0.68                                       | 4,369                   | 10,687                  | 6,318                | 145%                   |
| A334  | Other managers in public administration  | 30           | 73           | 43     | 143% | 0.38                                       | 0.57                                       | 5,478                   | 8,802                   | 3,324                | 61%                    |
| D235  | Other technical occupations in therapy and assessment                                  | 76           | 169          | 93     | 122% | 0.83                                       | 0.80                                       | 6,357                   | 14,384                  | 8,027                | 126%                   |
| G912  | Funeral directors and embalmers  | 29           | 64           | 35     | 121% | 0.89                                       | 1.26                                       | 2,222                   | 3,463                   | 1,241                | 56%                    |
| J027  | Supervisors, other products manufacturing and assembly                                 | 25           | 54           | 29     | 116% | 0.79                                       | 0.78                                       | 2,182                   | 4,758                   | 2,576                | 118%                   |
| A121  | Engineering managers   | 137          | 293          | 156    | 114% | 1.12                                       | 1.58                                       | 8,502                   | 12,632                  | 4,130                | 49%                    |
| C048  | Other professional engineers, n.e.c.   | 111          | 235          | 124    | 112% | 1.35                                       | 1.42                                       | 5,674                   | 11,214                  | 5,540                | 98%                    |
| H531  | Residential and commercial installers and servicers                                    | 178          | 365          | 187    | 105% | 0.86                                       | 1.15                                       | 14,401                  | 21,646                  | 7,245                | 50%                    |
| E130  | Secondary and elementary school teachers and educational counsellors, n.e.c.           | 653          | 1,336        | 683    | 105% | 0.93                                       | 1.22                                       | 48,969                  | 74,524                  | 25,555               | 52%                    |
| G971  | Service station attendants   | 30           | 61           | 31     | 103% | 0.40                                       | 0.75                                       | 5,308                   | 5,531                   | 223                  | 4%                     |
| C075  | Web designers and developers   | 158          | 307          | 149    | 94%  | 0.96                                       | 1.33                                       | 11,497                  | 15,733                  | 4,236                | 37%                    |
| J191  | Machining tool operators   | 99           | 191          | 92     | 93%  | 1.24                                       | 1.39                                       | 5,529                   | 9,398                   | 3,869                | 70%                    |
| G016  | Other service supervisors  | 86           | 164          | 78     | 91%  | 0.67                                       | 0.75                                       | 8,974                   | 14,951                  | 5,977                | 67%                    |
| C132  | Mechanical engineering technologists and technicians                                   | 59           | 112          | 53     | 90%  | 0.87                                       | 0.96                                       | 4,743                   | 7,945                   | 3,202                | 68%                    |
| G923  | Pet groomers and animal care workers   | 134          | 247          | 113    | 84%  | 1.08                                       | 1.14                                       | 8,539                   | 14,776                  | 6,237                | 73%                    |
| G942  | Bakers   | 141          | 258          | 117    | 83%  | 0.64                                       | 0.95                                       | 15,228                  | 18,467                  | 3,239                | 21%                    |
| E023  | Family, marriage and other related counsellors   | 129          | 233          | 104    | 81%  | 0.64                                       | 0.94                                       | 13,955                  | 16,961                  | 3,006                | 22%                    |
| E213  | Employment counsellors   | 120          | 215          | 95     | 79%  | 1.11                                       | 1.56                                       | 7,507                   | 9,409                   | 1,902                | 25%                    |
| C061  | Mathematicians, statisticians and actuaries  | 55           | 98           | 43     | 78%  | 0.89                                       | 1.04                                       | 4,326                   | 6,472                   | 2,146                | 50%                    |
| D212  | Medical laboratory technicians   | 124          | 219          | 95     | 77%  | 0.77                                       | 1.26                                       | 11,197                  | 11,799                  | 602                  | 5%                     |
| H134  | Plasterers, drywall installers and finishers and lathers                               | 167          | 292          | 125    | 75%  | 1.13                                       | 1.41                                       | 10,199                  | 14,163                  | 3,964                | 39%                    |
| J211  | Aircraft assemblers and aircraft assembly inspectors                                   | 125          | 218          | 93     | 74%  | 3.29                                       | 4.12                                       | 2,648                   | 3,600                   | 952                  | 36%                    |
| J216  | Mechanical assemblers and inspectors   | 93           | 162          | 69     | 74%  | 1.65                                       | 1.93                                       | 3,910                   | 5,692                   | 1,782                | 46%                    |
| J222  | Furniture and fixture assemblers and inspectors  | 45           | 78           | 33     | 73%  | 0.61                                       | 0.78                                       | 5,111                   | 6,799                   | 1,688                | 33%                    |
| H432  | Electric appliance servicers and repairers   | 39           | 66           | 27     | 69%  | 1.08                                       | 2.45                                       | 2,475                   | 1,843                   | (632)                | (26%)                  |
| B315  | Purchasing agents and officers   | 207          | 347          | 140    | 68%  | 1.00                                       | 1.15                                       | 14,387                  | 20,595                  | 6,208                | 43%                    |
| G012  | Food service supervisors   | 215          | 358          | 143    | 67%  | 1.05                                       | 1.02                                       | 14,187                  | 23,909                  | 9,722                | 69%                    |
| J214  | Assemblers and inspectors, electrical appliance, apparatus and equipment manufacturing | 71           | 118          | 47     | 66%  | 1.16                                       | 1.83                                       | 4,281                   | 4,386                   | 105                  | 2%                     |
| H112  | Steamfitters, pipefitters and sprinkler system installers                              | 60           | 99           | 39     | 65%  | 0.73                                       | 1.03                                       | 5,698                   | 6,511                   | 813                  | 14%                    |
| D231  | Opticians  | 34           | 56           | 22     | 65%  | 1.02                                       | 1.19                                       | 2,324                   | 3,194                   | 870                  | 37%                    |
| G731  | Operators and attendants in amusement, recreation and sport                            | 178          | 293          | 115    | 65%  | 0.99                                       | 1.22                                       | 12,511                  | 16,329                  | 3,818                | 31%                    |
| H311  | Machinists and machining and tooling inspectors  | 145          | 237          | 92     | 63%  | 0.74                                       | 0.93                                       | 13,581                  | 17,430                  | 3,849                | 28%                    |
| G411  | Chefs  | 338          | 550          | 212    | 63%  | 1.24                                       | 1.48                                       | 18,855                  | 25,298                  | 6,443                | 34%                    |
| C073  | Software engineers and designers   | 225          | 366          | 141    | 63%  | 0.86                                       | 0.89                                       | 18,183                  | 27,971                  | 9,788                | 54%                    |
| C181  | Computer network technicians   | 270          | 435          | 165    | 61%  | 0.95                                       | 1.03                                       | 19,655                  | 28,648                  | 8,993                | 46%                    |
| D031  | Pharmacists  | 124          | 199          | 75     | 60%  | 0.80                                       | 0.84                                       | 10,689                  | 16,199                  | 5,510                | 52%                    |
| D012  | General practitioners and family physicians  | 228          | 361          | 133    | 58%  | 1.00                                       | 1.07                                       | 15,814                  | 22,917                  | 7,103                | 45%                    |
| G711  | Travel counsellors   | 139          | 220          | 81     | 58%  | 1.09                                       | 1.14                                       | 8,874                   | 13,067                  | 4,193                | 47%                    |
| A114  | Other administrative services managers   | 56           | 88           | 32     | 57%  | 1.01                                       | 1.17                                       | 3,852                   | 5,129                   | 1,277                | 33%                    |
| J021  | Supervisors, motor vehicle assembling  | 179          | 278          | 99     | 55%  | 1.98                                       | 2.08                                       | 6,270                   | 9,101                   | 2,831                | 45%                    |
| D232  | Midwives and practitioners of natural healing  | 78           | 120          | 42     | 54%  | 1.10                                       | 1.39                                       | 4,903                   | 5,869                   | 966                  | 20%                    |
| B213  | Medical secretaries  | 110          | 169          | 59     | 54%  | 0.74                                       | 1.00                                       | 10,264                  | 11,476                  | 1,212                | 12%                    |



| H535 | Other repairers and servicers  | 56     | 86     | 30    | 54% | 0.87 | 1.03 | 4,425   | 5,697     | 1,272   | 29% |
|------|--|--------|--------|-------|-----|------|------|---------|-----------|---------|-----|
| B412 | Supervisors, finance and insurance clerks                              | 249    | 380    | 131   | 53% | 0.94 | 0.96 | 18,397  | 26,920    | 8,523   | 46% |
| D014 | Veterinarians  | 41     | 62     | 21    | 51% | 0.80 | 0.81 | 3,532   | 5,183     | 1,651   | 47% |
| J026 | Supervisors, other mechanical and metal products manufacturing         | 129    | 195    | 66    | 51% | 1.03 | 1.35 | 8,627   | 9,805     | 1,178   | 14% |
| E039 | Health policy researchers, consultants and program officers            | 175    | 264    | 89    | 51% | 0.88 | 1.07 | 13,756  | 16,852    | 3,096   | 23% |
| C125 | Landscape and horticultural technicians and specialists                | 56     | 84     | 28    | 50% | 0.88 | 0.94 | 4,409   | 6,078     | 1,669   | 38% |
| G132 | Real estate agents and salespersons                                    | 937    | 1,401  | 464   | 50% | 1.67 | 2.03 | 38,852  | 47,063    | 8,211   | 21% |
| J014 | Supervisors, plastic and rubber products manufacturing                 | 51     | 76     | 25    | 49% | 0.98 | 1.27 | 3,602   | 4,034     | 432     | 12% |
| B563 | Couriers, messengers and door-to-door distributors                     | 86     | 128    | 42    | 49% | 0.51 | 0.55 | 11,585  | 16,002    | 4,417   | 38% |
| F023 | Journalists  | 58     | 86     | 28    | 48% | 0.89 | 1.13 | 4,536   | 5,201     | 665     | 15% |
| B313 | Personnel and recruitment officers                                     | 149    | 220    | 71    | 48% | 1.05 | 1.00 | 9,790   | 14,978    | 5,188   | 53% |
| J134 | Water and waste plant operators  | 53     | 78     | 25    | 47% | 1.31 | 1.69 | 2,822   | 3,143     | 321     | 11% |
| J196 | Other metal products machine operators                                 | 228    | 335    | 107   | 47% | 0.87 | 1.01 | 18,129  | 22,505    | 4,376   | 24% |
| G631 | Security guards and related occupations                                | 361    | 529    | 168   | 47% | 0.61 | 0.70 | 41,143  | 51,552    | 10,409  | 25% |
| C153 | Drafting technologists and technicians                                 | 155    | 227    | 72    | 46% | 1.23 | 1.68 | 8,707   | 9,216     | 509     | 6%  |
| C133 | Industrial engineering and manufacturing technologists and technicians | 74     | 108    | 34    | 46% | 1.12 | 1.20 | 4,610   | 6,141     | 1,531   | 33% |
| G931 | Light duty cleaners  | 790    | 1,151  | 361   | 46% | 0.77 | 0.91 | 70,745  | 86,116    | 15,371  | 22% |
| C111 | Chemical technologists and technicians                                 | 90     | 131    | 41    | 46% | 0.99 | 0.99 | 6,302   | 8,993     | 2,691   | 43% |
| E215 | Other instructors  | 189    | 275    | 86    | 46% | 1.54 | 1.77 | 8,550   | 10,576    | 2,026   | 24% |
| F031 | Producers, directors, choreographers and related occupations           | 164    | 237    | 73    | 45% | 1.10 | 1.07 | 10,358  | 15,069    | 4,711   | 45% |
| B113 | Insurance adjusters and claims examiners                               | 237    | 342    | 105   | 44% | 1.30 | 1.45 | 12,617  | 16,034    | 3,417   | 27% |
| G811 | Visiting homemakers, housekeepers and related occupations              | 300    | 432    | 132   | 44% | 1.05 | 0.93 | 19,843  | 31,696    | 11,853  | 60% |
| B014 | Other financial officers   | 761    | 1,092  | 331   | 43% | 1.09 | 1.36 | 48,368  | 54,774    | 6,406   | 13% |
| B112 | Loan officers  | 221    | 316    | 95    | 43% | 0.71 | 0.80 | 21,680  | 26,913    | 5,233   | 24% |
| A122 | Computer and information systems managers                              | 347    | 496    | 149   | 43% | 0.97 | 1.03 | 24,702  | 32,798    | 8,096   | 33% |
| F011 | Librarians   | 56     | 80     | 24    | 43% | 0.75 | 0.92 | 5,215   | 5,921     | 706     | 14% |
| 1015 | Landscaping and grounds maintenance contractors and managers           | 133    | 189    | 56    | 42% | 0.78 | 0.80 | 11,801  | 16,013    | 4,212   | 36% |
| G972 | Grocery clerks and store shelf stockers                                | 1,042  | 1,470  | 428   | 41% | 1.15 | 1.21 | 62,600  | 82,530    | 19,930  | 32% |
| J013 | Supervisors, food, beverage and tobacco processing                     | 65     | 91     | 26    | 40% | 0.62 | 0.79 | 7,225   | 7,823     | 598     | 8%  |
|      | Total  | 12,794 | 20,474 | 7,680 | 60% |      |      | 910,554 | 1,229,306 | 318,752 | 35% |



Table 4 lists Oakville's emerging occupations by locational quotient as compared to the Province. Occupations with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging occupations because it compares the regional job concentration with that of the average for the Province. In identifying occupation groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the Province) one could quickly highlight occupations specific to Oakville that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging occupations in Oakville.

13.0 Table 4: Emerging Occupations by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NOC-S | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|-------|--|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| G912  | Funeral directors and embalmers  | 29        | 64        | 35     | 121%     | 0.89                                       | 1.26                                       | 2,222                   | 3,463                   | 1,241                | 56%                    |
| H531  | Residential and commercial installers and servicers                          | 178       | 365       | 187    | 105%     | 0.86                                       | 1.15                                       | 14,401                  | 21,646                  | 7,245                | 50%                    |
| E130  | Secondary and elementary school teachers and educational counsellors, n.e.c. | 653       | 1,336     | 683    | 105%     | 0.93                                       | 1.22                                       | 48,969                  | 74,524                  | 25,555               | 52%                    |
| C075  | Web designers and developers   | 158       | 307       | 149    | 94%      | 0.96                                       | 1.33                                       | 11,497                  | 15,733                  | 4,236                | 37%                    |
| C061  | Mathematicians, statisticians and actuaries                                  | 55        | 98        | 43     | 78%      | 0.89                                       | 1.04                                       | 4,326                   | 6,472                   | 2,146                | 50%                    |
| D212  | Medical laboratory technicians   | 124       | 219       | 95     | 77%      | 0.77                                       | 1.26                                       | 11,197                  | 11,799                  | 602                  | 5%                     |
| B315  | Purchasing agents and officers   | 207       | 347       | 140    | 68%      | 1.00                                       | 1.15                                       | 14,387                  | 20,595                  | 6,208                | 43%                    |
| H112  | Steamfitters, pipefitters and sprinkler system installers                    | 60        | 99        | 39     | 65%      | 0.73                                       | 1.03                                       | 5,698                   | 6,511                   | 813                  | 14%                    |
| G731  | Operators and attendants in amusement, recreation and sport                  | 178       | 293       | 115    | 65%      | 0.99                                       | 1.22                                       | 12,511                  | 16,329                  | 3,818                | 31%                    |
| C181  | Computer network technicians   | 270       | 435       | 165    | 61%      | 0.95                                       | 1.03                                       | 19,655                  | 28,648                  | 8,993                | 46%                    |
| D012  | General practitioners and family physicians                                  | 228       | 361       | 133    | 58%      | 1.00                                       | 1.07                                       | 15,814                  | 22,917                  | 7,103                | 45%                    |
| B213  | Medical secretaries  | 110       | 169       | 59     | 54%      | 0.74                                       | 1.00                                       | 10,264                  | 11,476                  | 1,212                | 12%                    |
| H535  | Other repairers and servicers  | 56        | 86        | 30     | 54%      | 0.87                                       | 1.03                                       | 4,425                   | 5,697                   | 1,272                | 29%                    |
| E039  | Health policy researchers, consultants and program officers                  | 175       | 264       | 89     | 51%      | 0.88                                       | 1.07                                       | 13,756                  | 16,852                  | 3,096                | 23%                    |
| J014  | Supervisors, plastic and rubber products manufacturing                       | 51        | 76        | 25     | 49%      | 0.98                                       | 1.27                                       | 3,602                   | 4,034                   | 432                  | 12%                    |
| F023  | Journalists  | 58        | 86        | 28     | 48%      | 0.89                                       | 1.13                                       | 4,536                   | 5,201                   | 665                  | 15%                    |
| J196  | Other metal products machine operators                                       | 228       | 335       | 107    | 47%      | 0.87                                       | 1.01                                       | 18,129                  | 22,505                  | 4,376                | 24%                    |
| A122  | Computer and information systems managers                                    | 347       | 496       | 149    | 43%      | 0.97                                       | 1.03                                       | 24,702                  | 32,798                  | 8,096                | 33%                    |
| B316  | Conference and event planners  | 140       | 194       | 54     | 39%      | 0.95                                       | 1.22                                       | 10,225                  | 10,828                  | 603                  | 6%                     |
| A392  | Utilities managers   | 37        | 50        | 13     | 35%      | 1.00                                       | 1.06                                       | 2,572                   | 3,223                   | 651                  | 25%                    |
| H145  | Floor covering installers  | 62        | 83        | 21     | 34%      | 0.98                                       | 1.04                                       | 4,411                   | 5,471                   | 1,060                | 24%                    |
| B513  | Records management and filing clerks   | 193       | 242       | 49     | 25%      | 0.89                                       | 1.00                                       | 15,052                  | 16,464                  | 1,412                | 9%                     |
| G932  | Specialized cleaners   | 146       | 183       | 37     | 25%      | 0.81                                       | 1.02                                       | 12,480                  | 12,225                  | (255)                | (2%)                   |
| H144  | Painters and decorators  | 210       | 256       | 46     | 22%      | 0.97                                       | 1.26                                       | 14,984                  | 13,799                  | (1,185)              | (8%)                   |
| H612  | Public works maintenance equipment operators                                 | 111       | 129       | 18     | 16%      | 0.99                                       | 1.04                                       | 7,807                   | 8,481                   | 674                  | 9%                     |
| H017  | Contractors and supervisors, heavy construction equipment crews              | 139       | 159       | 20     | 14%      | 0.89                                       | 1.10                                       | 10,889                  | 9,824                   | (1,065)              | (10%)                  |
| B553  | Customer service, information and related clerks                             | 1,150     | 1,233     | 83     | 7%       | 0.96                                       | 1.01                                       | 83,158                  | 83,342                  | 184                  | 0%                     |
| J213  | Electronics assemblers, fabricators, inspectors and testers                  | 175       | 186       | 11     | 6%       | 0.99                                       | 1.06                                       | 12,239                  | 11,925                  | (314)                | (3%)                   |
| J161  | Sewing machine operators   | 110       | 114       | 4      | 4%       | 0.92                                       | 1.09                                       | 8,278                   | 7,115                   | (1,163)              | (14%)                  |

B535 Collectors 151 125 (26)(17%)0.91 1.09 11,465 7,817 (3,648)(32%)2.602 45% 19% Total 5.790 8,392 433.650 517.714 84,064

Table 5 lists Oakville's emerging industries by locational quotient as compared to the Province. Industries with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging industries because it compares the regional job concentration with that of the average for the Province. By identifying industry groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the Province) one could quickly highlight industries specific to Oakville that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging industries in Oakville.

14.0 Table 5: Emerging Industries by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NAICS Code | Description                                 | 2010 Jobs | 2015 Jobs | Change | % Change | 2010 Provincial<br>Location<br>Quotient | 2015 Provincial<br>Location<br>Quotient | Provincial 2010<br>Jobs | Provincial 2015<br>Jobs | Provincial<br>Change | Provincial %<br>Change |
|------------|---|-----------|-----------|--------|----------|---|---|-------------------------|-------------------------|----------------------|------------------------|
| 4181       | Recyclable material merchant wholesalers    | 97        | 177       | 80     | 82%      | 0.94                                    | 1.51                                    | 7,161                   | 7,971                   | 810                  | 11%                    |
| 4482       | Shoe stores                                 | 148       | 183       | 35     | 24%      | 0.97                                    | 1.12                                    | 10,568                  | 11,160                  | 592                  | 6%                     |
| 4483       | Jewellery, luggage and leather goods stores | 132       | 144       | 12     | 9%       | 0.95                                    | 1.07                                    | 9,642                   | 9,182                   | (460)                | (5%)                   |
| 4531       | Florists                                    | 56        | 54        | (2)    | (4%)     | 0.82                                    | 1.16                                    | 4,733                   | 3,163                   | (1,570)              | (33%)                  |
| 5611       | Office administrative services              | 693       | 650       | (43)   | (6%)     | 1.00                                    | 1.25                                    | 47,959                  | 35,246                  | (12,713)             | (27%)                  |
| 6211       | Offices of physicians                       | 881       | 1,107     | 226    | 26%      | 1.00                                    | 1.01                                    | 61,137                  | 74,799                  | 13,662               | 22%                    |
| 7131       | Amusement parks and arcades                 | 35        | 64        | 29     | 83%      | 0.64                                    | 1.00                                    | 3,812                   | 4,386                   | 574                  | 15%                    |
|            | Total                                       | 2,043     | 2,380     | 337    | 16%      |   |   | 145,013                 | 145,907                 | 894                  | 1%                     |



Table 6 lists the growing occupations in Oakville. This table includes occupations with a minimum job count of 50 that experienced a growth greater than 20% in Oakville and a growth of less than 20% across the Province as a whole. By only including occupations that had a job growth of less than 20% province wide, and a job growth greater than 20% within Oakville; the influence of provincial job trends are once again mitigated. This helps identify growing occupations that are specific to Oakville, and are continuing to grow despite provincial labour trends. Service station attendants saw the most growth as a percentage (103); whereas other financial officers saw the greatest increase in the aggregate number of jobs (331).

15.0 Table 6: Growing Occupations, Halton Growth >20%, Provincial Growth <20% (Minimum 50 Jobs)

|       |  |       |        |        |          | 2010                 | 2015                 |            |                         |            |            |
|-------|--|-------|--------|--------|----------|----------------------|----------------------|------------|-------------------------|------------|------------|
| NOC-S | Description  | 2010  | 2015   | Change | % Change | Provincial           | Provincial           | Provincial | Provincial<br>2015 Jobs | Provincial | Provincial |
|       |  | Jobs  | Jobs   |        |          | Location<br>Quotient | Location<br>Quotient | 2010 Jobs  | 2015 JOBS               | Change     | % Change   |
| G971  | Service station attendants   | 30    | 61     | 31     | 103%     | 0.40                 | 0.75                 | 5,308      | 5,531                   | 223        | 4%         |
| D212  | Medical laboratory technicians   | 124   | 219    | 95     | 77%      | 0.77                 | 1.26                 | 11,197     | 11,799                  | 602        | 5%         |
| H432  | Electric appliance servicers and repairers   | 39    | 66     | 27     | 69%      | 1.08                 | 2.45                 | 2,475      | 1,843                   | (632)      | (26%)      |
| J214  | Assemblers and inspectors, electrical appliance, apparatus and equipment manufacturing | 71    | 118    | 47     | 66%      | 1.16                 | 1.83                 | 4,281      | 4,386                   | 105        | 2%         |
| H112  | Steamfitters, pipefitters and sprinkler system installers                              | 60    | 99     | 39     | 65%      | 0.73                 | 1.03                 | 5,698      | 6,511                   | 813        | 14%        |
| D232  | Midwives and practitioners of natural healing  | 78    | 120    | 42     | 54%      | 1.10                 | 1.39                 | 4,903      | 5,869                   | 966        | 20%        |
| B213  | Medical secretaries  | 110   | 169    | 59     | 54%      | 0.74                 | 1.00                 | 10,264     | 11,476                  | 1,212      | 12%        |
| J026  | Supervisors, other mechanical and metal products manufacturing                         | 129   | 195    | 66     | 51%      | 1.03                 | 1.35                 | 8,627      | 9,805                   | 1,178      | 14%        |
| J014  | Supervisors, plastic and rubber products manufacturing                                 | 51    | 76     | 25     | 49%      | 0.98                 | 1.27                 | 3,602      | 4,034                   | 432        | 12%        |
| F023  | Journalists  | 58    | 86     | 28     | 48%      | 0.89                 | 1.13                 | 4,536      | 5,201                   | 665        | 15%        |
| J134  | Water and waste plant operators  | 53    | 78     | 25     | 47%      | 1.31                 | 1.69                 | 2,822      | 3,143                   | 321        | 11%        |
| C153  | Drafting technologists and technicians   | 155   | 227    | 72     | 46%      | 1.23                 | 1.68                 | 8,707      | 9,216                   | 509        | 6%         |
| B014  | Other financial officers   | 761   | 1,092  | 331    | 43%      | 1.09                 | 1.36                 | 48,368     | 54,774                  | 6,406      | 13%        |
| F011  | Librarians   | 56    | 80     | 24     | 43%      | 0.75                 | 0.92                 | 5,215      | 5,921                   | 706        | 14%        |
| J013  | Supervisors, food, beverage and tobacco processing                                     | 65    | 91     | 26     | 40%      | 0.62                 | 0.79                 | 7,225      | 7,823                   | 598        | 8%         |
| B316  | Conference and event planners  | 140   | 194    | 54     | 39%      | 0.95                 | 1.22                 | 10,225     | 10,828                  | 603        | 6%         |
| C182  | User support technicians   | 382   | 527    | 145    | 38%      | 0.82                 | 0.99                 | 32,345     | 36,052                  | 3,707      | 11%        |
| B012  | Financial and investment analysts  | 417   | 558    | 141    | 34%      | 1.06                 | 1.19                 | 27,234     | 32,007                  | 4,773      | 18%        |
| H015  | Contractors and supervisors, carpentry trades  | 80    | 107    | 27     | 34%      | 0.73                 | 0.90                 | 7,532      | 8,074                   | 542        | 7%         |
| A372  | Residential home builders and renovators   | 822   | 1,093  | 271    | 33%      | 1.16                 | 1.43                 | 49,006     | 51,987                  | 2,981      | 6%         |
| G513  | Food and beverage servers  | 1,048 | 1,360  | 312    | 30%      | 1.15                 | 1.30                 | 63,223     | 71,271                  | 8,048      | 13%        |
| H212  | Industrial electricians  | 132   | 170    | 38     | 29%      | 1.14                 | 1.22                 | 8,076      | 9,519                   | 1,443      | 18%        |
| G512  | Bartenders   | 156   | 200    | 44     | 28%      | 0.89                 | 0.93                 | 12,211     | 14,615                  | 2,404      | 20%        |
| H413  | Refrigeration and air conditioning mechanics   | 156   | 196    | 40     | 26%      | 1.08                 | 1.15                 | 9,993      | 11,525                  | 1,532      | 15%        |
| B513  | Records management and filing clerks   | 193   | 242    | 49     | 25%      | 0.89                 | 1.00                 | 15,052     | 16,464                  | 1,412      | 9%         |
| G932  | Specialized cleaners   | 146   | 183    | 37     | 25%      | 0.81                 | 1.02                 | 12,480     | 12,225                  | (255)      | (2%)       |
| H144  | Painters and decorators  | 210   | 256    | 46     | 22%      | 0.97                 | 1.26                 | 14,984     | 13,799                  | (1,185)    | (8%)       |
| C071  | Information systems analysts and consultants   | 1,197 | 1,451  | 254    | 21%      | 1.18                 | 1.20                 | 70,439     | 82,252                  | 11,813     | 17%        |
| H012  | Contractors and supervisors, electrical trades and telecommunications occupations      | 104   | 126    | 22     | 21%      | 0.67                 | 0.90                 | 10,658     | 9,606                   | (1,052)    | (10%)      |
| C046  | Aerospace engineers  | 114   | 138    | 24     | 21%      | 2.49                 | 2.54                 | 3,168      | 3,708                   | 540        | 17%        |
| 1212  | Landscaping and grounds maintenance labourers  | 304   | 367    | 63     | 21%      | 0.82                 | 0.84                 | 25,581     | 29,863                  | 4,282      | 17%        |
| H111  | Plumbers   | 206   | 248    | 42     | 20%      | 0.93                 | 0.96                 | 15,360     | 17,621                  | 2,261      | 15%        |
| C051  | Architects   | 280   | 336    | 56     | 20%      | 2.49                 | 2.56                 | 7,800      | 8,929                   | 1,129      | 14%        |
| D215  | Medical radiation technologists  | 46    | 55     | 9      | 20%      | 0.57                 | 0.60                 | 5,659      | 6,296                   | 637        | 11%        |
|       | Total  | 7,975 | 10,584 | 2,609  | 33%      |                      |                      | 534,253    | 593,974                 | 59,721     | 11%        |

Table 7 lists the growing industries in Oakville. This table includes industries with a minimum job count of 50 that experienced a growth greater than 20% in Oakville and a growth of less than 20% across the Province as a whole. By only including industries that had a job growth of less than 20% province wide, and a job growth greater than 20% within Oakville; the influence of provincial job trends are once again mitigated. This helps identify growing occupations that are specific to Oakville, and are continuing to grow despite provincial labour trends. When we examine the growing industries, amusement parks and arcades are the fastest growing industry as a percent (83); whereas architectural, engineering and related services saw the largest growth in the aggregate number of jobs (406) over the studied time span (2010-2015).

16.0 Table 7: Growing Industries, Halton Growth >20%, Provincial Growth <20% (Minimum 50 Jobs)

|       |  |        |        |        |        | 2010       | 2015       |            |            |            |              |
|-------|--|--------|--------|--------|--------|------------|------------|------------|------------|------------|--------------|
| NAICS | Description  | 2010   | 2015   | Change | %      | Provincial | Provincial | Provincial | Provincial | Provincial | Provincial % |
| Code  | Description  | Jobs   | Jobs   | Change | Change | Location   | Location   | 2010 Jobs  | 2015 Jobs  | Change     | Change       |
| 7404  | Annual control of the | 0.5    | 0.4    | 00     | 000/   | Quotient   | Quotient   | 0.040      | 4.000      | 574        | 4.50/        |
| 7131  | Amusement parks and arcades  | 35     | 64     | 29     | 83%    | 0.64       | 1.00       | 3,812      | 4,386      | 574        | 15%          |
| 4181  | Recyclable material merchant wholesalers   | 97     | 177    | 80     | 82%    | 0.94       | 1.51       | 7,161      | 7,971      | 810        | 11%          |
| 3372  | Office furniture (including fixtures) manufacturing  | 35     | 60     | 25     | 71%    | 0.20       | 0.31       | 12,275     | 13,192     | 917        | 7%           |
| 5223  | Activities related to credit intermediation  | 146    | 240    | 94     | 64%    | 0.60       | 0.90       | 17,007     | 18,140     | 1,133      | 7%           |
| 3331  | Agricultural, construction and mining machinery manufacturing  | 106    | 164    | 58     | 55%    | 1.10       | 1.42       | 6,699      | 7,863      | 1,164      | 17%          |
| 4811  | Scheduled air transportation   | 35     | 54     | 19     | 54%    | 0.15       | 0.19       | 16,784     | 19,490     | 2,706      | 16%          |
| 3334  | Ventilation, heating, air-conditioning and commercial refrigeration equipment manufacturing  | 104    | 155    | 51     | 49%    | 1.74       | 2.24       | 4,167      | 4,697      | 530        | 13%          |
| 4422  | Home furnishings stores  | 271    | 389    | 118    | 44%    | 1.21       | 1.55       | 15,495     | 17,074     | 1,579      | 10%          |
| 5231  | Securities and commodity contracts intermediation and brokerage  | 331    | 461    | 130    | 39%    | 1.02       | 1.21       | 22,494     | 26,011     | 3,517      | 16%          |
| 3121  | Beverage manufacturing   | 58     | 80     | 22     | 38%    | 0.34       | 0.41       | 11,704     | 13,339     | 1,635      | 14%          |
| 5239  | Other financial investment activities  | 903    | 1,234  | 331    | 37%    | 1.28       | 1.46       | 49,061     | 57,503     | 8,442      | 17%          |
| 5172  | Wireless telecommunications carriers (except satellite)  | 58     | 79     | 21     | 36%    | 0.37       | 0.44       | 10,814     | 12,375     | 1,561      | 14%          |
| 5191  | Other information services   | 176    | 237    | 61     | 35%    | 0.82       | 0.92       | 14,990     | 17,474     | 2,484      | 17%          |
| 3112  | Grain and oilseed milling  | 161    | 216    | 55     | 34%    | 2.38       | 2.97       | 4,703      | 4,938      | 235        | 5%           |
| 6241  | Individual and family services   | 509    | 682    | 173    | 34%    | 0.69       | 0.78       | 51,192     | 59,589     | 8,397      | 16%          |
| 4161  | Electrical, plumbing, heating and air-conditioning equipment and supplies merchant wholesalers   | 608    | 792    | 184    | 30%    | 1.95       | 2.32       | 21,591     | 23,205     | 1,614      | 7%           |
| 4453  | Beer, wine and liquor stores   | 270    | 349    | 79     | 29%    | 1.42       | 1.68       | 13,186     | 14,194     | 1,008      | 8%           |
| 6233  | Community care facilities for the elderly  | 256    | 328    | 72     | 28%    | 0.50       | 0.54       | 35,609     | 41,679     | 6,070      | 17%          |
| 2383  | Building finishing contractors   | 997    | 1,274  | 277    | 28%    | 1.12       | 1.24       | 61,814     | 69,997     | 8,183      | 13%          |
| 7132  | Gambling industries  | 67     | 84     | 17     | 25%    | 0.27       | 0.40       | 17,109     | 14,373     | (2,736)    | (16%)        |
| 4461  | Health and personal care stores  | 804    | 1,006  | 202    | 25%    | 0.86       | 0.91       | 65,103     | 75,237     | 10,134     | 16%          |
| 4482  | Shoe stores  | 148    | 183    | 35     | 24%    | 0.97       | 1.12       | 10,568     | 11,160     | 592        | 6%           |
| 3261  | Plastic product manufacturing  | 684    | 840    | 156    | 23%    | 1.16       | 1.36       | 40,991     | 42,153     | 1,162      | 3%           |
| 5619  | Other support services   | 839    | 1,030  | 191    | 23%    | 2.75       | 3.30       | 21,177     | 21,234     | 57         | 0%           |
| 6215  | Medical and diagnostic laboratories  | 162    | 197    | 35     | 22%    | 1.09       | 1.14       | 10,299     | 11,819     | 1,520      | 15%          |
| 2361  | Residential building construction  | 1,621  | 1,971  | 350    | 22%    | 1.25       | 1.36       | 89,603     | 98,264     | 8,661      | 10%          |
| 5413  | Architectural, engineering and related services  | 1,998  | 2,404  | 406    | 20%    | 1.87       | 2.05       | 74,131     | 79,649     | 5,518      | 7%           |
| 5221  | Depository credit intermediation   | 836    | 1,001  | 165    | 20%    | 0.45       | 0.50       | 128,726    | 136,490    | 7,764      | 6%           |
| 4529  | Other general merchandise stores   | 360    | 431    | 71     | 20%    | 0.56       | 0.59       | 44,344     | 49,727     | 5,383      | 12%          |
|       | Total  | 12,675 | 16,181 | 3,506  | 28%    |            |            | 882,610    | 973,223    | 90,613     | 10%          |



Table 8 lists declining industries in Oakville. Industries in Oakville with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for Oakville had to be equal to or greater than that of the job loss rate of the Province. By identifying industries that loss jobs at a faster rate than were lost on average across the Province, industries that are suffering disproportionately when compared to the Province can be highlighted. This can help spur inquiry into why this is occurring. The industry declining the fastest as a percent over that time span was business schools and computer and management training (54), whereas the industry that lost the greatest aggregate number of jobs was "unclassified" activities (236).

17.0 Table 8: Declining Industries, Halton Loss >5%, where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

|       |   |       | ,        |        |        | 2010       | 2015       |            |            |            |            |
|-------|---|-------|----------|--------|--------|------------|------------|------------|------------|------------|------------|
| NAICS |   | 2010  | 2015     |        | %      | Provincial | Provincial | Provincial | Provincial | Provincial | Provincial |
| Code  | Description   | Jobs  | Jobs     | Change | Change | Location   | Location   |            | 2015 Jobs  | Change     | %          |
| Code  |   | 3008  | 3008     |        | Change | Quotient   | Quotient   | 2010 3005  | 2010 0008  | Change     | Change     |
| 6114  | Pucinose echools and computer and management training   | 154   | 71       | (93)   | (54%)  | 1.93       | 1.13       | 5,534      | 4,261      | (1,273)    | (23%)      |
| 3351  | Business schools and computer and management training   | 142   |          | (83)   | ` '    | 3.74       | 2.15       | 2,640      |            |            |            |
|       | Electric lighting equipment manufacturing   |       | 68<br>59 | (74)   | (52%)  |            |            |            | 2,149      | (491)      | (19%)      |
| 4882  | Support activities for rail transportation  | 106   | 58<br>96 | (48)   | (45%)  | 5.95       | 4.30       | 1,236      | 924        | (312)      | (25%)      |
| 4921  | Couriers  | 148   | 86<br>75 | (62)   | (42%)  | 0.41       | 0.26       | 24,855     | 22,922     | (1,933)    | (8%)       |
| 8112  | Electronic and precision equipment repair and maintenance   | 127   | 75<br>54 | (52)   | (41%)  | 0.97       | 0.66       | 9,091      | 7,792      | (1,299)    | (14%)      |
| 4889  | Other support activities for transportation   | 86    | 51       | (35)   | (41%)  | 2.06       | 1.32       | 2,904      | 2,654      | (250)      | (9%)       |
| 3341  | Computer and peripheral equipment manufacturing   | 97    | 59       | (38)   | (39%)  | 1.56       | 1.29       | 4,342      | 3,102      | (1,240)    | (29%)      |
| 5324  | Commercial and industrial machinery and equipment rental and leasing  | 279   | 174      | (105)  | (38%)  | 2.43       | 1.43       | 7,984      | 8,294      | 310        | 4%         |
| 4513  | Book stores and news dealers  | 127   | 88       | (39)   | (31%)  | 1.20       | 1.03       | 7,352      | 5,807      | (1,545)    | (21%)      |
| 8113  | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 176   | 122      | (54)   | (31%)  | 0.90       | 0.56       | 13,589     | 14,946     | 1,357      | 10%        |
| 4854  | School and employee bus transportation  | 135   | 94       | (41)   | (30%)  | 0.54       | 0.36       | 17,184     | 17,702     | 518        | 3%         |
| 4853  | Taxi and limousine service  | 166   | 121      | (45)   | (27%)  | 0.59       | 0.44       | 19,477     | 18,527     | (950)      | (5%)       |
| 4471  | Gasoline stations   | 262   | 193      | (69)   | (26%)  | 0.79       | 0.63       | 23,068     | 20,843     | (2,225)    | (10%)      |
| 4442  | Lawn and garden equipment and supplies stores   | 99    | 73       | (26)   | (26%)  | 1.42       | 1.03       | 4,862      | 4,823      | (39)       | (1%)       |
| 9112  | Federal protective services   | 289   | 214      | (75)   | (26%)  | 0.15       | 0.12       | 134,193    | 121,109    | (13,084)   | (10%)      |
| 3332  | Industrial machinery manufacturing  | 85    | 63       | (22)   | (26%)  | 1.03       | 0.70       | 5,741      | 6,175      | 434        | 8%         |
| 3255  | Paint, coating and adhesive manufacturing   | 87    | 65       | (22)   | (25%)  | 1.88       | 1.20       | 3,205      | 3,648      | 443        | 14%        |
| 4144  | Personal goods merchant wholesalers   | 237   | 180      | (57)   | (24%)  | 1.21       | 1.09       | 13,600     | 11,282     | (2,318)    | (17%)      |
| 4152  | New motor vehicle parts and accessories merchant wholesalers  | 184   | 141      | (43)   | (23%)  | 0.84       | 0.63       | 15,213     | 15,206     | (7)        | 0%         |
| 8123  | Dry cleaning and laundry services   | 214   | 164      | (50)   | (23%)  | 1.17       | 1.04       | 12,694     | 10,782     | (1,912)    | (15%)      |
| 3259  | Other chemical product manufacturing  | 128   | 99       | (29)   | (23%)  | 1.65       | 1.29       | 5,360      | 5,199      | (161)      | (3%)       |
| 3324  | Boiler, tank and shipping container manufacturing   | 105   | 82       | (23)   | (22%)  | 1.31       | 1.21       | 5,539      | 4,610      | (929)      | (17%)      |
| 4532  | Office supplies, stationery and gift stores   | 157   | 123      | (34)   | (22%)  | 0.67       | 0.64       | 16,386     | 13,070     | (3,316)    | (20%)      |
| 5313  | Activities related to real estate   | 236   | 188      | (48)   | (20%)  | 0.61       | 0.46       | 26,883     | 27,721     | 838        | 3%         |
| 8134  | Civic and social organizations  | 390   | 312      | (78)   | (20%)  | 0.90       | 0.70       | 29,928     | 30,306     | 378        | 1%         |
| 3254  | Pharmaceutical and medicine manufacturing   | 282   | 226      | (56)   | (20%)  | 1.30       | 1.00       | 15,101     | 15,388     | 287        | 2%         |
| 5111  | Newspaper, periodical, book and directory publishers  | 239   | 194      | (45)   | (19%)  | 0.63       | 0.60       | 26,198     | 22,076     | (4,122)    | (16%)      |
| 5414  | Specialized design services   | 653   | 533      | (120)  | (18%)  | 1.88       | 1.67       | 24,135     | 21,725     | (2,410)    | (10%)      |
| 4173  | Computer and communications equipment and supplies merchant wholesalers                                     | 476   | 395      | (81)   | (17%)  | 0.90       | 0.86       | 36,713     | 31,367     | (5,346)    | (15%)      |
| 4173  |   | 253   | 210      |        | (17%)  | 1.28       | 1.00       | 13,723     | 14,297     | 574        | 4%         |
|       | Business-to-business electronic markets, and agents and brokers   |       |          | (43)   | ` '    |            |            |            |            |            |            |
| 8141  | Private households  | 546   | 454      | (92)   | (17%)  | 1.09       | 1.08       | 34,772     | 28,693     | (6,079)    | (17%)      |
| X000  | Unclassified  | 1,430 | 1,194    | (236)  | (17%)  | 0.97       | 0.96       | 102,586    | 84,664     | (17,922)   | (17%)      |
| 7115  | Independent artists, writers and performers   | 573   | 487      | (86)   | (15%)  | 1.45       | 1.36       | 27,381     | 24,456     | (2,925)    | (11%)      |
| 3231  | Printing and related support activities   | 308   | 262      | (46)   | (15%)  | 0.68       | 0.66       | 31,371     | 26,880     | (4,491)    | (14%)      |
| 3353  | Electrical equipment manufacturing  | 143   | 122      | (21)   | (15%)  | 1.16       | 1.03       | 8,528      | 8,088      | (440)      | (5%)       |
| 7211  | Traveller accommodation   | 286   | 246      | (40)   | (14%)  | 0.36       | 0.30       | 54,962     | 54,891     | (71)       | 0%         |
| 4182  | Paper, paper product and disposable plastic product merchant wholesalers                                    | 246   | 213      | (33)   | (13%)  | 1.91       | 1.66       | 8,901      | 8,745      | (156)      | (2%)       |
| 3399  | Other miscellaneous manufacturing   | 251   | 218      | (33)   | (13%)  | 0.95       | 0.75       | 18,263     | 19,681     | 1,418      | 8%         |
| 3345  | Navigational, measuring, medical and control instruments manufacturing                                      | 231   | 201      | (30)   | (13%)  | 1.21       | 1.18       | 13,267     | 11,617     | (1,650)    | (12%)      |
| 6232  | Residential developmental handicap, mental health and substance abuse facilities                            | 229   | 201      | (28)   | (12%)  | 0.56       | 0.45       | 28,194     | 30,331     | 2,137      | 8%         |
| 4521  | Department stores   | 535   | 476      | (59)   | (11%)  | 0.59       | 0.57       | 63,093     | 56,381     | (6,712)    | (11%)      |
| 5614  | Business support services   | 331   | 295      | (36)   | (11%)  | 0.51       | 0.47       | 44,772     | 42,627     | (2,145)    | (5%)       |
| 4163  | Lumber, millwork, hardware and other building supplies merchant wholesalers                                 | 399   | 357      | (42)   | (11%)  | 1.16       | 0.97       | 23,853     | 25,009     | 1,156      | 5%         |
| 2389  | Other specialty trade contractors   | 238   | 214      | (24)   | (10%)  | 0.54       | 0.42       | 30,420     | 34,288     | 3,868      | 13%        |
| 4431  | Electronics and appliance stores  | 521   | 471      | (50)   | (10%)  | 1.16       | 1.08       | 31,220     | 29,708     | (1,512)    | (5%)       |
| 7111  | Performing arts companies   | 148   | 135      | (13)   | (9%)   | 0.79       | 0.62       | 12,938     | 14,885     | 1,947      | 15%        |
|       | -   |       |          | ` '    | ` '    |            |            | •          | •          | •          |            |

| 3328 | Coating, engraving, cold and heat treating and allied activities     | 65     | 60     | (5)     | (8%)  | 0.73 | 0.67 | 6,231     | 6,056     | (175)    | (3%) |
|------|--|--------|--------|---------|-------|------|------|-----------|-----------|----------|------|
| 6113 | Universities   | 119    | 110    | (9)     | (8%)  | 80.0 | 0.07 | 109,257   | 103,120   | (6,137)  | (6%) |
| 4179 | Other machinery, equipment and supplies merchant wholesalers         | 1,071  | 990    | (81)    | (8%)  | 2.09 | 1.91 | 35,501    | 35,327    | (174)    | 0%   |
| 3327 | Machine shops, turned product, and screw, nut and bolt manufacturing | 237    | 221    | (16)    | (7%)  | 0.95 | 0.91 | 17,287    | 16,508    | (779)    | (5%) |
| 5321 | Automotive equipment rental and leasing                              | 90     | 84     | (6)     | (7%)  | 0.70 | 0.66 | 8,975     | 8,559     | (416)    | (5%) |
| 4189 | Other miscellaneous merchant wholesalers                             | 329    | 308    | (21)    | (6%)  | 1.00 | 0.86 | 22,758    | 24,462    | 1,704    | 7%   |
| 5241 | Insurance carriers   | 1,055  | 991    | (64)    | (6%)  | 1.44 | 1.32 | 50,766    | 50,949    | 183      | 0%   |
| 5419 | Other professional, scientific and technical services                | 767    | 727    | (40)    | (5%)  | 1.27 | 1.10 | 42,006    | 44,939    | 2,933    | 7%   |
| 4511 | Sporting goods, hobby and musical instrument stores                  | 509    | 484    | (25)    | (5%)  | 1.33 | 1.25 | 26,575    | 26,434    | (141)    | (1%) |
|      | Total  | 16,777 | 14,042 | (2,735) | (16%) |      |      | 1,382,606 | 1,306,006 | (76,600) | (6%) |

Table 9 lists declining occupations in Oakville. Occupations in Oakville with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for Oakville had to be equal to or greater than that of the job loss rate of the Province. By identifying occupations that loss jobs at faster rate than were lost on average across the Province, occupations that are suffering disproportionately when compared to the Province can be highlighted. This can help spur inquiry into why this is occurring. The occupation declining the fastest as a percent over that time span was economists and economic policy researchers and analysts (44); whereas retail trade managers lost the greatest aggregate number of jobs (471).

18.0 Table 9: Declining Occupations, Halton Loss >20%, Where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

| NOC-S | Description   | 2010<br>Jobs | 2015<br>Jobs | Change |       | Provincial<br>Location<br>Quotient | Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial<br>% Change |
|-------|---|--------------|--------------|--------|-------|------------------------------------|------------------------------------|-------------------------|-------------------------|----------------------|------------------------|
| E032  | Economists and economic policy researchers and analysts                                     | 95           | 53           | (42)   | (44%) | 0.58                               | 0.46                               | 11,306                  | 7,831                   | (3,475)              | (31%)                  |
| A113  | Purchasing managers   | 136          | 82           | (54)   | (40%) | 1.42                               | 1.03                               | 6,647                   | 5,401                   | (1,246)              | (19%)                  |
| H019  | Contractors and supervisors, other construction trades, installers, repairers and servicers | 308          | 192          | (116)  | (38%) | 0.80                               | 0.63                               | 26,651                  | 20,852                  | (5,799)              | (22%)                  |
| C072  | Database analysts and data administrators   | 236          | 149          | (87)   | (37%) | 1.09                               | 0.84                               | 14,997                  | 11,982                  | (3,015)              | (20%)                  |
| F022  | Editors   | 172          | 109          | (63)   | (37%) | 1.18                               | 1.01                               | 10,118                  | 7,299                   | (2,819)              | (28%)                  |
| H422  | Motor vehicle body repairers  | 229          | 150          | (79)   | (34%) | 1.42                               | 1.10                               | 11,187                  | 9,270                   | (1,917)              | (17%)                  |
| H611  | Heavy equipment operators (except crane)  | 209          | 137          | (72)   | (34%) | 0.74                               | 0.46                               | 19,552                  | 20,147                  | 595                  | 3%                     |
| C053  | Urban and land use planners   | 96           | 64           | (32)   | (33%) | 1.47                               | 1.13                               | 4,517                   | 3,848                   | (669)                | (15%)                  |
| F035  | Actors and comedians  | 91           | 62           | (29)   | (32%) | 1.67                               | 1.07                               | 3,798                   | 3,968                   | 170                  | 4%                     |
| A141  | Facility operation and maintenance managers   | 261          | 178          | (83)   | (32%) | 1.04                               | 0.84                               | 17,439                  | 14,427                  | (3,012)              | (17%)                  |
| G973  | Other elemental sales occupations   | 229          | 157          | (72)   | (31%) | 0.87                               | 0.72                               | 18,306                  | 14,951                  | (3,355)              | (18%)                  |
| F142  | Interior designers  | 256          | 177          | (79)   | (31%) | 1.67                               | 1.28                               | 10,627                  | 9,435                   | (1,192)              | (11%)                  |
| E211  | Paralegal and related occupations   | 313          | 217          | (96)   | (31%) | 0.73                               | 0.59                               | 29,834                  | 25,236                  | (4,598)              | (15%)                  |
| B314  | Property administrators   | 180          | 125          | (55)   | (31%) | 0.79                               | 0.58                               | 15,860                  | 14,715                  | (1,145)              | (7%)                   |
| E021  | Psychologists   | 125          | 87           | (38)   | (30%) | 1.18                               | 0.90                               | 7,322                   | 6,553                   | (769)                | (11%)                  |
| G611  | Police officers (except commissioned)   | 398          | 290          | (108)  | (27%) | 0.88                               | 0.73                               | 31,296                  | 27,139                  | (4,157)              | (13%)                  |
| J312  | Labourers in metal fabrication  | 130          | 95           | (35)   | (27%) | 1.13                               | 0.54                               | 8,003                   | 11,837                  | 3,834                | 48%                    |
| H326  | Welders and related machine operators   | 295          | 218          | (77)   | (26%) | 0.83                               | 0.57                               | 24,636                  | 26,034                  | 1,398                | 6%                     |
| B522  | Data entry clerks   | 345          | 255          | (90)   | (26%) | 1.03                               | 0.95                               | 23,163                  | 18,240                  | (4,923)              | (21%)                  |
| G983  | Other elemental service occupations   | 207          | 154          | (53)   | (26%) | 1.14                               | 0.98                               | 12,597                  | 10,718                  | (1,879)              | (15%)                  |
| B531  | Accounting and related clerks   | 1,168        | 872          | (296)  | (25%) | 1.09                               | 0.98                               | 74,245                  | 60,472                  | (13,773)             | (19%)                  |
| H831  | Public works and maintenance labourers  | 88           | 66           | (22)   | (25%) | 0.94                               | 0.87                               | 6,505                   | 5,155                   | (1,350)              | (21%)                  |
| A211  | Retail trade managers   | 1,944        | 1,473        | (471)  | (24%) | 1.03                               | 0.93                               | 130,543                 | 107,585                 | (22,958)             | (18%)                  |
| J132  | Plastics processing machine operators   | 219          | 166          | (53)   | (24%) | 1.35                               | 1.21                               | 11,255                  | 9,333                   | (1,922)              | (17%)                  |
| F036  | Painters, sculptors and other visual artists  | 140          | 108          | (32)   | (23%) | 1.34                               | 1.26                               | 7,214                   | 5,836                   | (1,378)              | (19%)                  |
| B211  | Secretaries (except legal and medical)  | 449          | 348          | (101)  | (22%) | 0.87                               | 0.84                               | 35,885                  | 28,127                  | (7,758)              | (22%)                  |
| A131  | Sales, marketing and advertising managers   | 1,186        | 921          | (265)  | (22%) | 1.36                               | 1.28                               | 60,612                  | 49,043                  | (11,569)             | (19%)                  |
| H713  | Taxi and limousine drivers and chauffeurs   | 205          | 161          | (44)   | (21%) | 0.69                               | 0.54                               | 20,545                  | 20,404                  | (141)                | (1%)                   |
| G131  | Insurance agents and brokers  | 541          | 428          | (113)  | (21%) | 1.33                               | 1.14                               | 28,104                  | 25,465                  | (2,639)              | (9%)                   |
| H321  | Sheet metal workers   | 78           | 62           | (16)   | (21%) | 1.00                               | 0.83                               | 5,355                   | 5,091                   | (264)                | (5%)                   |

| G015 | Cleaning supervisors   | 175    | 140    | (35)      | (20%) | 0.89 | 0.73 | 13,747    | 12,998    | (749)     | (5%)  |
|------|--|--------|--------|-----------|-------|------|------|-----------|-----------|-----------|-------|
| A324 | Managers in social, community and correctional services                    | 188    | 151    | (37)      | (20%) | 0.95 | 0.74 | 13,745    | 13,880    | 135       | 1%    |
| H412 | Heavy-duty equipment mechanics   | 89     | 72     | (17)      | (19%) | 0.50 | 0.40 | 12,324    | 12,222    | (102)     | (1%)  |
| A323 | School principals and administrators of elementary and secondary education | 207    | 169    | (38)      | (18%) | 1.22 | 0.99 | 11,715    | 11,665    | (50)      | 0%    |
| G623 | By-law enforcement and other regulatory officers, n.e.c.                   | 61     | 50     | (11)      | (18%) | 1.18 | 0.86 | 3,593     | 3,975     | 382       | 11%   |
| D013 | Dentists   | 129    | 106    | (23)      | (18%) | 1.03 | 0.85 | 8,640     | 8,553     | (87)      | (1%)  |
| B111 | Bookkeepers  | 725    | 599    | (126)     | (17%) | 0.90 | 0.80 | 55,804    | 50,809    | (4,995)   | (9%)  |
| C141 | Electrical and electronics engineering technologists and technicians       | 179    | 148    | (31)      | (17%) | 1.09 | 0.89 | 11,379    | 11,244    | (135)     | (1%)  |
| E132 | Elementary school and kindergarten teachers                                | 1,478  | 1,233  | (245)     | (17%) | 1.14 | 1.03 | 89,563    | 81,372    | (8,191)   | (9%)  |
| J194 | Metalworking machine operators   | 320    | 267    | (53)      | (17%) | 1.13 | 0.95 | 19,633    | 19,090    | (543)     | (3%)  |
| G911 | Hairstylists and barbers   | 604    | 504    | (100)     | (17%) | 1.04 | 0.96 | 40,089    | 35,720    | (4,369)   | (11%) |
| X000 | Unclassified   | 1,430  | 1,194  | (236)     | (17%) | 0.97 | 0.96 | 102,586   | 84,664    | (17,922)  | (17%) |
| H712 | Bus drivers and subway and other transit operators                         | 287    | 240    | (47)      | (16%) | 0.53 | 0.42 | 37,325    | 39,196    | 1,871     | 5%    |
| D042 | Physiotherapists   | 132    | 111    | (21)      | (16%) | 0.98 | 0.90 | 9,363     | 8,412     | (951)     | (10%) |
| E112 | Post-secondary teaching and research assistants                            | 76     | 64     | (12)      | (16%) | 0.17 | 0.17 | 30,275    | 25,726    | (4,549)   | (15%) |
| A373 | Transportation managers  | 158    | 134    | (24)      | (15%) | 1.10 | 0.99 | 10,005    | 9,146     | (859)     | (9%)  |
| C012 | Chemists   | 149    | 127    | (22)      | (15%) | 1.37 | 1.20 | 7,516     | 7,217     | (299)     | (4%)  |
| B575 | Dispatchers and radio operators  | 191    | 163    | (28)      | (15%) | 0.97 | 0.90 | 13,717    | 12,400    | (1,317)   | (10%) |
| H512 | Tailors, dressmakers, furriers and milliners                               | 123    | 105    | (18)      | (15%) | 1.31 | 1.11 | 6,504     | 6,433     | (71)      | (1%)  |
| A321 | Managers in health care  | 185    | 158    | (27)      | (15%) | 0.94 | 0.83 | 13,681    | 13,009    | (672)     | (5%)  |
| C183 | Systems testing technicians  | 99     | 85     | (14)      | (14%) | 0.93 | 0.78 | 7,439     | 7,360     | (79)      | (1%)  |
| J131 | Chemical plant machine operators   | 220    | 189    | (31)      | (14%) | 1.74 | 1.66 | 8,779     | 7,738     | (1,041)   | (12%) |
| C034 | Chemical engineers   | 93     | 80     | (13)      | (14%) | 1.56 | 1.46 | 4,154     | 3,740     | (414)     | (10%) |
| J319 | Other labourers in processing, manufacturing and utilities                 | 432    | 372    | (60)      | (14%) | 1.38 | 1.33 | 21,755    | 19,050    | (2,705)   | (12%) |
| C134 | Construction estimators  | 126    | 109    | (17)      | (13%) | 1.33 | 1.28 | 6,586     | 5,783     | (803)     | (12%) |
| B413 | Supervisors, library, correspondence and related information clerks        | 147    | 130    | (17)      | (12%) | 0.90 | 0.82 | 11,337    | 10,758    | (579)     | (5%)  |
| A391 | Manufacturing managers   | 649    | 581    | (68)      | (10%) | 1.25 | 1.20 | 36,041    | 32,972    | (3,069)   | (9%)  |
| H216 | Telecommunications installation and repair workers                         | 78     | 70     | (8)       | (10%) | 0.67 | 0.54 | 7,977     | 8,802     | 825       | 10%   |
| B571 | Shippers and receivers   | 932    | 840    | (92)      | (10%) | 1.22 | 1.12 | 52,758    | 51,232    | (1,526)   | (3%)  |
| B415 | Supervisors, recording, distributing and scheduling occupations            | 461    | 417    | (44)      | (10%) | 1.23 | 1.06 | 26,039    | 26,857    | 818       | 3%    |
| J228 | Other assemblers and inspectors  | 298    | 271    | (27)      | (9%)  | 1.51 | 1.30 | 13,728    | 14,180    | 452       | 3%    |
| G111 | Sales representatives, wholesale trade (non-technical)                     | 1,826  | 1,668  | (158)     | (9%)  | 1.17 | 1.10 | 108,407   | 102,873   | (5,534)   | (5%)  |
| F121 | Photographers  | 154    | 141    | (13)      | (8%)  | 1.34 | 1.10 | 7,972     | 8,736     | 764       | 10%   |
| B534 | Banking, insurance and other financial clerks                              | 287    | 263    | (24)      | (8%)  | 1.05 | 0.91 | 19,054    | 19,644    | 590       | 3%    |
| D313 | Other assisting occupations in support of health services                  | 384    | 352    | (32)      | (8%)  | 0.99 | 0.79 | 26,916    | 30,365    | 3,449     | 13%   |
| E034 | Social policy researchers, consultants and program officers                | 137    | 126    | (11)      | (8%)  | 0.51 | 0.45 | 18,570    | 18,933    | 363       | 2%    |
| G511 | Maîtres d'hôtel and hosts/hostesses  | 391    | 360    | (31)      | (8%)  | 1.44 | 1.24 | 18,876    | 19,740    | 864       | 5%    |
| H018 | Supervisors, printing and related occupations                              | 64     | 59     | `(5)      | (8%)  | 1.09 | 1.03 | 4,102     | 3,882     | (220)     | (5%)  |
| A221 | Restaurant and food service managers                                       | 837    | 773    | (64)      | (8%)  | 1.19 | 1.08 | 48,828    | 48,656    | (172)     | 0%    |
| E121 | College and other vocational instructors                                   | 1,235  | 1,145  | (90)      | (7%)  | 2.08 | 1.81 | 41,158    | 43,061    | 1,903     | 5%    |
| H812 | Material handlers  | 1,414  | 1,319  | (95)      | (7%)  | 1.24 | 1.16 | 78,898    | 77,415    | (1,483)   | (2%)  |
| F141 | Graphic designers and illustrators   | 585    | 547    | (38)      | (6%)  | 1.37 | 1.27 | 29,601    | 29,234    | (367)     | (1%)  |
| F021 | Authors and writers  | 269    | 254    | (15)      | (6%)  | 1.29 | 1.23 | 14,427    | 14,075    | (352)     | (2%)  |
| H411 | Construction millwrights and industrial mechanics (except textile)         | 508    | 482    | (26)      | (5%)  | 1.03 | 0.88 | 34,233    | 37,279    | 3,046     | 9%    |
| D233 | Licensed practical nurses  | 197    | 187    | (10)      | (5%)  | 0.62 | 0.54 | 21,921    | 23,413    | 1,492     | 7%    |
| B021 | Specialists in human resources   | 490    | 467    | (23)      | (5%)  | 0.99 | 0.97 | 34,370    | 32,764    | (1,606)   | (5%)  |
|      | Total  | 29,532 | 24,578 | (4,954)   | (17%) |      |      | 1,903,249 | 1,752,665 | (150,584) | (8%)  |
|      |  | ,      | •      | · · · · / | , ,   |      |      | • •       | • •       |           | ` /   |



#### **Data Sources and Calculations**

### **Industry Data**

In order to capture a complete picture of industry employment, EMSI combines employment data from Survey of Employment, Payrolls and Hours (SEPH) with data from the Labour Force Survey (LFS), Census, and Canadian Business Patterns (CBP) to form detailed geographic estimates of employment. Projections are based on the latest available EMSI industry data, 10-year past local trends in each industry and growth rates from national industry projections from the Canadian Occupational Projection System (COPS) produced by Human Resources and Skills Development Canada.

### **Occupation Data**

Organizing regional employment information by occupation provides a workforce-oriented view of the regional economy. EMSI's occupation data are based on EMSI's industry data, regional occupation data from the Labour Force Survey (LFS), and regional staffing patterns taken from the Census.



2015

# Economy Overview: Milton



Region of Halton 1/22/2015

## **Economy Overview**

Milton

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## 1.0 Report Info

| Dataset Version            | 2015.1                    |
|----------------------------|---------------------------|
| Class of Worker Categories | Employees + Self-Employed |
| Timeframe                  | 2010 - 2015               |
| Region Name                | Milton                    |
| Census Subdivisions        |                           |

Milton (3524009)

### Milton



| Population (2014)  | N/A for Census Subdivision & Census Metropolitan<br>Aggregate Regions |
|--------------------|---|
| Jobs (2014)        | 37,902  |
| Completions (2011) | 0   |

## 2.0 Milton | Jobs by Industry

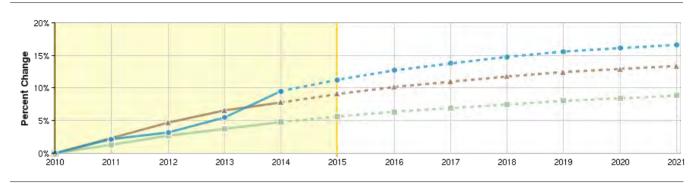
37,902

### Total Jobs (2014)

| NAICS | Industry  | 2014 Jobs |
|-------|---|-----------|
| 11    | Agriculture, forestry, fishing and hunting                            | 799       |
| 21    | Mining, quarrying, and oil and gas extraction                         | 15        |
| 22    | Utilities   | 100       |
| 23    | Construction  | 3,023     |
| 31-33 | Manufacturing   | 4,391     |
| 41    | Wholesale trade   | 4,129     |
| 44-45 | Retail trade  | 4,824     |
| 48-49 | Transportation and warehousing  | 2,101     |
| 51    | Information and cultural industries                                   | 268       |
| 52    | Finance and insurance   | 831       |
| 53    | Real estate and rental and leasing                                    | 818       |
| 54    | Professional, scientific and technical services                       | 2,301     |
| 55    | Management of companies and enterprises                               | 24        |
| 56    | Administrative and support, waste management and remediation services | 2,093     |
| 61    | Educational services  | 2,285     |
| 62    | Health care and social assistance                                     | 2,897     |
| 71    | Arts, entertainment and recreation                                    | 1,100     |
| 72    | Accommodation and food services                                       | 1,810     |
| 81    | Other services (except public administration)                         | 1,667     |
| 91    | Public administration   | 1,999     |
| X0    | Unclassified  | 426       |



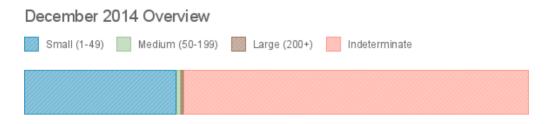
## 3.0 Regional Trends



|   | Region        | 2010 Jobs | 2015 Jobs | % Change |
|---|---------------|-----------|-----------|----------|
| • | Milton        | 34,605    | 38,507    | 11.3%    |
| • | Province      | 6,780,502 | 7,161,860 | 5.6%     |
| • | Halton Region | 254,399   | 277,494   | 9.1%     |



### 4.0 Location Size Distribution



| Category          | June 2011<br>Locations | December 2012<br>Locations | December 2013<br>Locations | December 2014<br>Locations |
|-------------------|------------------------|----------------------------|----------------------------|----------------------------|
| Total             | 5,311                  | 5,556                      | 6,254                      | 9,365                      |
| 1-4 Employees     | 1,379                  | 1,459                      | 1,622                      | 1,913                      |
| 5-9 Employees     | 417                    | 432                        | 467                        | 478                        |
| 10-19 Employees   | 244                    | 251                        | 272                        | 268                        |
| 20-49 Employees   | 153                    | 160                        | 179                        | 187                        |
| 50-99 Employees   | 50                     | 56                         | 58                         | 70                         |
| 100-199 Employees | 23                     | 24                         | 26                         | 24                         |
| 200-499 Employees | 7                      | 8                          | 10                         | 12                         |
| 500+ Employees    | 4                      | 3                          | 5                          | 5                          |
| Indeterminate     | 3,034                  | 3,163                      | 3,615                      | 6,408                      |

Data Source: Canadian Business Patterns December 2014



## 5.0 Labour Flows (based upon 2011 Census data)

| NAICS Code | Description                                     | Employed in<br>Region | Resident in<br>Region | Net Import |
|------------|---|-----------------------|-----------------------|------------|
| 44-45      | Retail trade                                    | 3,950                 | 4,790                 | -840       |
| 31-33      | Manufacturing                                   | 3,820                 | 5,015                 | -1,195     |
| 41         | Wholesale trade                                 | 2,845                 | 3,755                 | -910       |
| 62         | Health care and social assistance               | 2,250                 | 3,610                 | -1,360     |
| 61         | Educational services                            | 2,065                 | 3,515                 | -1,450     |
| 91         | Public administration                           | 1,930                 | 2,720                 | -790       |
| 54         | Professional, scientific and technical services | 1,690                 | 3,730                 | -2,040     |
| 72         | Accommodation and food services                 | 1,490                 | 2,040                 | -550       |
| 81         | Other services (except public administration)   | 1,420                 | 1,845                 | -425       |
| 48-49      | Transportation and warehousing                  | 1,360                 | 2,890                 | -1,530     |
|            |   |                       |                       |            |

Source: Census 2011



## **6.0 Growing/Declining Occupations**

| Occupation  | Change in<br>Jobs<br>(2010-2015) |
|---|----------------------------------|
| Secondary and elementary school teachers and educational counsellors, n.e.c. (E130) | 317                              |
| Grocery clerks and store shelf stockers (G972)                                      | 260                              |
| Truck drivers (H711)  | 180                              |
| Unclassified (X000)   | -76                              |
| Accounting and related clerks (B531)  | -87                              |
| Retail trade managers (A211)  | -130                             |



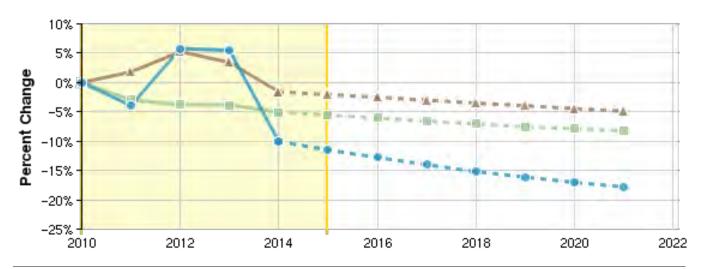
## 7.0 Growing/Declining Industries

| Elementary and secondary schools (6111)   | Change in<br>Jobs<br>(2010-2015) |
|---|----------------------------------|
|   | 351                              |
| Building equipment contractors (2382)     | 258                              |
| Grocery stores (4451)                     | 253                              |
| Unclassified (X000)                       | -76                              |
| Motor vehicle merchant wholesalers (4151) | -89                              |
| Farms (1110)                              | -97                              |



### 8.0 Farming in Milton

Below is a profile of the farming industry in Milton. Upon reviewing this profile, it is clear that the farming industry in Milton is reflective of an overall national trend that sees a decline of the farming industry in Canada. Figure 1 below illustrates the growth rate for the farming industry in Milton between 2010 and 2015; the provincial and national growth rates for that time span are also displayed.



|   | Region   | 2010 Jobs | 2015 Jobs | % Change |
|---|----------|-----------|-----------|----------|
| • | Milton   | 839       | 743       | -11.5%   |
| • | Nation   | 337,007   | 318,199   | -5.6%    |
| • | Province | 88,571    | 86,741    | -2.1%    |

As displayed above, Milton's farming industry is declining at a slightly faster rate than the national average and significantly faster than the average from across the Province.



Table 1 is the breakdown of the farming industry in Milton. The 15 occupations in Milton's farming industry with the highest number of jobs were included, along with their respective growth changes (%) between 2010 and 2015. The net change in these jobs in the farming industry from 2010-2015 was (-123), resulting in a decrease of available jobs in the farming industry in Milton between 2010 and 2015.

9.0 Table 1: Farming In Milton by Occupation 2010-2015

| NOC-S | Occupation   | Employed in<br>Industry (2010) | Employed in<br>Industry (2014) | Employed in<br>Industry (2015) | Change (2010 -<br>2015) | % Change (2010<br>- 2015) | % of the Total<br>Jobs in Industry<br>(2014) | Median Hourly<br>Earnings |
|-------|--|--------------------------------|--------------------------------|--------------------------------|-------------------------|---------------------------|--|---------------------------|
| 1021  | General farm workers                               | 216                            | 176                            | 172                            | (44)                    | (20%)                     | 23.3%  | \$14.49                   |
| I011  | Farmers and farm managers                          | 127                            | 132                            | 128                            | 1                       | 1%                        | 17.4%  | \$2.88                    |
| 1022  | Nursery and greenhouse workers                     | 146                            | 104                            | 99                             | (47)                    | (32%)                     | 13.8%  | \$12.99                   |
| G211  | Retail salespersons and sales clerks               | 18                             | 21                             | 21                             | 3                       | 17%                       | 2.8%   | \$11.22                   |
| H711  | Truck drivers                                      | 17                             | 20                             | 20                             | 3                       | 18%                       | 2.6%   | \$13.49                   |
| 1013  | Farm supervisors and specialized livestock workers | 21                             | 18                             | 18                             | (3)                     | (14%)                     | 2.4%   | \$12.41                   |
| G311  | Cashiers   | 13                             | 15                             | 15                             | 2                       | 15%                       | 2.0%   | \$10.58                   |
| 1014  | Nursery and greenhouse operators and managers      | 27                             | 14                             | 13                             | (14)                    | (52%)                     | 1.9%   | \$4.63                    |
| B111  | Bookkeepers  | 14                             | 12                             | 12                             | (2)                     | (14%)                     | 1.6%   | \$12.10                   |
| 1212  | Landscaping and grounds maintenance labourers      | <10                            | <10                            | 10                             |                         |                           | 1.3%   |                           |
| B571  | Shippers and receivers                             | 10                             | 10                             | 10                             | 0                       | 0%                        | 1.4%   | \$15.78                   |
| I211  | Harvesting labourers                               | 32                             | 11                             | 10                             | (22)                    | (69%)                     | 1.5%   | \$12.27                   |
| H812  | Material handlers                                  | <10                            | <10                            | <10                            |                         |                           | 1.3%   |                           |
| B311  | Administrative officers                            | <10                            | <10                            | <10                            |                         |                           | 1.1%   |                           |
| J317  | Labourers in food, beverage and tobacco processing | <10                            | <10                            | <10                            |                         |                           | 1.1%   |                           |



Table 2 lists the fastest growing industries in Milton. Industries with a minimum job count of 50 and a minimum growth of 30% were included. Local messengers and local delivery saw the greatest growth as a percentage (186), whereas building equipment contractors saw the greatest growth in the aggregate number of jobs created (258).

10.0 Table 2: Industry Growth (%) (Minimum 50 Jobs and 30 % Growth)

| 10.0 10 | isic 2. inadetry erowan (70) (imminiam ee eess and ee 70 erowan)  |       |       |        |        | 2010                 | 2015                 |            |            |            |              |
|---------|---|-------|-------|--------|--------|----------------------|----------------------|------------|------------|------------|--------------|
| NAICS   | Description   | 2010  | 2015  | Change | %      | Provincial           | Provincial           | Provincial | Provincial | Provincial | Provincial % |
| Code    | Description   | Jobs  | Jobs  | Change | Change | Location<br>Quotient | Location<br>Quotient | 2010 Jobs  | 2015 Jobs  | Change     | Change       |
| 4922    | Local messengers and local delivery   | 22    | 63    | 41     | 186%   | 1.07                 | 2.20                 | 3,983      | 5,291      | 1,308      | 33%          |
| 4859    | Other transit and ground passenger transportation   | 30    | 58    | 28     | 93%    | 2.82                 | 3.29                 | 2,086      | 3,292      | 1,206      | 58%          |
| 2379    | Other heavy and civil engineering construction  | 57    | 108   | 51     | 89%    | 5.37                 | 6.71                 | 2,080      | 3,003      | 923        | 44%          |
| 5418    | Advertising, public relations, and related services   | 132   | 230   | 98     | 74%    | 0.80                 | 1.00                 | 32,378     | 42,721     | 10,343     | 32%          |
| 6241    | Individual and family services  | 133   | 225   | 92     | 69%    | 0.51                 | 0.70                 | 51,192     | 59,589     | 8,397      | 16%          |
| 5312    | Offices of real estate agents and brokers   | 251   | 410   | 159    | 63%    | 1.16                 | 1.39                 | 42,254     | 55,005     | 12,751     | 30%          |
| 3339    | Other general-purpose machinery manufacturing   | 191   | 311   | 120    | 63%    | 2.89                 | 3.73                 | 12,977     | 15,483     | 2,506      | 19%          |
| 2371    | Utility system construction   | 69    | 112   | 43     | 62%    | 1.06                 | 1.20                 | 12,866     | 17,357     | 4,491      | 35%          |
| 5121    | Motion picture and video industries   | 35    | 56    | 21     | 60%    | 0.39                 | 0.47                 | 17,828     | 22,526     | 4,698      | 26%          |
| 4181    | Recyclable material merchant wholesalers  | 48    | 74    | 26     | 54%    | 1.31                 | 1.73                 | 7,161      | 7,971      | 810        | 11%          |
| 6216    | Home health care services   | 109   | 168   | 59     | 54%    | 0.95                 | 1.01                 | 22,520     | 30,790     | 8,270      | 37%          |
| 5622    | Waste treatment and disposal  | 35    | 53    | 18     | 51%    | 1.25                 | 1.64                 | 5,491      | 5,980      | 489        | 9%           |
| 4539    | Other miscellaneous store retailers   | 87    | 129   | 42     | 48%    | 0.94                 | 0.98                 | 18,257     | 24,540     | 6,283      | 34%          |
| 6116    | Other schools and instruction   | 288   | 419   | 131    | 45%    | 1.38                 | 1.48                 | 40,916     | 52,528     | 11,612     | 28%          |
| 4842    | Specialized freight trucking  | 239   | 345   | 106    | 44%    | 1.99                 | 2.17                 | 23,480     | 29,582     | 6,102      | 26%          |
| 8129    | Other personal services   | 41    | 58    | 17     | 41%    | 0.63                 | 0.66                 | 12,691     | 16,133     | 3,442      | 27%          |
| 5311    | Lessors of real estate  | 159   | 221   | 62     | 39%    | 0.70                 | 0.70                 | 44,413     | 58,794     | 14,381     | 32%          |
| 6214    | Out-patient care centres  | 63    | 87    | 24     | 38%    | 0.45                 | 0.43                 | 27,125     | 37,286     | 10,161     | 37%          |
| 5415    | Computer systems design and related services  | 471   | 650   | 179    | 38%    | 0.86                 | 0.92                 | 107,753    | 131,184    | 23,431     | 22%          |
| 4131    | Food merchant wholesalers   | 668   | 910   | 242    | 36%    | 3.67                 | 3.93                 | 35,615     | 43,025     | 7,410      | 21%          |
| 4413    | Automotive parts, accessories and tire stores   | 92    | 124   | 32     | 35%    | 1.87                 | 1.98                 | 9,637      | 11,660     | 2,023      | 21%          |
| 5313    | Activities related to real estate   | 70    | 93    | 23     | 33%    | 0.51                 | 0.62                 | 26,883     | 27,721     | 838        | 3%           |
| 3399    | Other miscellaneous manufacturing   | 144   | 191   | 47     | 33%    | 1.55                 | 1.80                 | 18,263     | 19,681     | 1,418      | 8%           |
| 2362    | Non-residential building construction   | 139   | 184   | 45     | 32%    | 1.06                 | 1.10                 | 25,724     | 30,942     | 5,218      | 20%          |
| 8113    | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 110   | 145   | 35     | 32%    | 1.59                 | 1.81                 | 13,589     | 14,946     | 1,357      | 10%          |
| 4884    | Support activities for road transportation  | 209   | 272   | 63     | 30%    | 3.52                 | 3.38                 | 11,659     | 14,954     | 3,295      | 28%          |
| 2382    | Building equipment contractors  | 860   | 1,118 | 258    | 30%    | 1.56                 | 1.74                 | 108,229    | 119,341    | 11,112     | 10%          |
| 2361    | Residential building construction   | 443   | 575   | 132    | 30%    | 0.97                 | 1.09                 | 89,603     | 98,264     | 8,661      | 10%          |
|         | Total   | 5,194 | 7,386 | 2,192  | 42%    |                      |                      | 826,651    | 999,587    | 172,936    | 21%          |



Table 3 lists the fastest growing occupations in Milton. Occupations that had a minimum job count of 50 and a minimum growth of 40% were included. Service station attendants saw the greatest growth in the Region (212 %), whereas secondary and elementary school teachers and educational counsellors saw the greatest increase in the aggregate number of jobs (318)

11.0 Table 3: Occupation Growth (%) (Minimum 50 Jobs and 40% Growth)

| 11.0 Tab | le 3: Occupation Growth (%) (Minimum 50 Jobs and 40% Growth)                 |           |           |        |          | 2010                               | 2015                               |                         |                         |                      |                        |
|----------|--|-----------|-----------|--------|----------|------------------------------------|------------------------------------|-------------------------|-------------------------|----------------------|------------------------|
| NOC-S    | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | Provincial<br>Location<br>Quotient | Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial<br>% Change |
| G971     | Service station attendants   | 26        | 81        | 55     | 212%     | 0.97                               | 2.73                               | 5,308                   | 5,531                   | 223                  | 4%                     |
| E130     | Secondary and elementary school teachers and educational counsellors, n.e.c. | 250       | 568       | 318    | 127%     | 1.00                               | 1.42                               | 48,969                  | 74,524                  | 25,555               | 52%                    |
| A121     | Engineering managers   | 42        | 95        | 53     | 126%     | 0.97                               | 1.39                               | 8,502                   | 12,632                  | 4,130                | 49%                    |
| C048     | Other professional engineers, n.e.c.   | 25        | 55        | 30     | 120%     | 0.85                               | 0.91                               | 5,674                   | 11,214                  | 5,540                | 98%                    |
| H531     | Residential and commercial installers and servicers                          | 82        | 180       | 98     | 120%     | 1.11                               | 1.54                               | 14,401                  | 21,646                  | 7,245                | 50%                    |
| F031     | Producers, directors, choreographers and related occupations                 | 25        | 54        | 29     | 116%     | 0.47                               | 0.67                               | 10,358                  | 15,069                  | 4,711                | 45%                    |
| B563     | Couriers, messengers and door-to-door distributors                           | 29        | 62        | 33     | 114%     | 0.50                               | 0.72                               | 11,585                  | 16,002                  | 4,417                | 38%                    |
| C132     | Mechanical engineering technologists and technicians                         | 24        | 50        | 26     | 108%     | 1.01                               | 1.17                               | 4,743                   | 7,945                   | 3,202                | 68%                    |
| C075     | Web designers and developers   | 37        | 77        | 40     | 108%     | 0.64                               | 0.92                               | 11,497                  | 15,733                  | 4,236                | 37%                    |
| J216     | Mechanical assemblers and inspectors   | 33        | 65        | 32     | 97%      | 1.64                               | 2.14                               | 3,910                   | 5,692                   | 1,782                | 46%                    |
| G942     | Bakers   | 55        | 108       | 53     | 96%      | 0.71                               | 1.09                               | 15,228                  | 18,467                  | 3,239                | 21%                    |
| G923     | Pet groomers and animal care workers   | 27        | 52        | 25     | 93%      | 0.63                               | 0.65                               | 8,539                   | 14,776                  | 6,237                | 73%                    |
| J191     | Machining tool operators   | 67        | 129       | 62     | 93%      | 2.38                               | 2.55                               | 5,529                   | 9,398                   | 3,869                | 70%                    |
| B313     | Personnel and recruitment officers   | 39        | 75        | 36     | 92%      | 0.77                               | 0.93                               | 9,790                   | 14,978                  | 5,188                | 53%                    |
| E023     | Family, marriage and other related counsellors                               | 55        | 102       | 47     | 85%      | 0.77                               | 1.12                               | 13,955                  | 16,961                  | 3,006                | 22%                    |
| G016     | Other service supervisors  | 42        | 76        | 34     | 81%      | 0.92                               | 0.94                               | 8,974                   | 14,951                  | 5,977                | 67%                    |
| H311     | Machinists and machining and tooling inspectors                              | 61        | 110       | 49     | 80%      | 0.89                               | 1.17                               | 13,581                  | 17,430                  | 3,849                | 28%                    |
| B315     | Purchasing agents and officers   | 76        | 134       | 58     | 76%      | 1.03                               | 1.21                               | 14,387                  | 20,595                  | 6,208                | 43%                    |
| E213     | Employment counsellors   | 38        | 66        | 28     | 74%      | 0.99                               | 1.31                               | 7,507                   | 9,409                   | 1,902                | 25%                    |
| H134     | Plasterers, drywall installers and finishers and lathers                     | 51        | 88        | 37     | 73%      | 0.98                               | 1.15                               | 10,199                  | 14,163                  | 3,964                | 39%                    |
| H022     | Supervisors, motor transport and other ground transit operators              | 48        | 82        | 34     | 71%      | 1.07                               | 1.16                               | 8,850                   | 13,207                  | 4,357                | 49%                    |
| J021     | Supervisors, motor vehicle assembling  | 61        | 103       | 42     | 69%      | 1.90                               | 2.11                               | 6,270                   | 9,101                   | 2,831                | 45%                    |
| D031     | Pharmacists  | 46        | 77        | 31     | 67%      | 0.84                               | 0.88                               | 10,689                  | 16,199                  | 5,510                | 52%                    |
| D012     | General practitioners and family physicians                                  | 49        | 82        | 33     | 67%      | 0.61                               | 0.66                               | 15,814                  | 22,917                  | 7,103                | 45%                    |
| G012     | Food service supervisors   | 62        | 103       | 41     | 66%      | 0.85                               | 0.80                               | 14,187                  | 23,909                  | 9,722                | 69%                    |
| G811     | Visiting homemakers, housekeepers and related occupations                    | 131       | 215       | 84     | 64%      | 1.29                               | 1.26                               | 19,843                  | 31,696                  | 11,853               | 60%                    |
| C073     | Software engineers and designers   | 56        | 91        | 35     | 63%      | 0.61                               | 0.60                               | 18,183                  | 27,971                  | 9,788                | 54%                    |
| G411     | Chefs  | 98        | 157       | 59     | 60%      | 1.02                               | 1.16                               | 18,855                  | 25,298                  | 6,443                | 34%                    |
| G972     | Grocery clerks and store shelf stockers                                      | 434       | 693       | 259    | 60%      | 1.36                               | 1.56                               | 62,600                  | 82,530                  | 19,930               | 32%                    |
| C181     | Computer network technicians   | 79        | 126       | 47     | 59%      | 0.79                               | 0.82                               | 19,655                  | 28,648                  | 8,993                | 46%                    |
| G132     | Real estate agents and salespersons  | 230       | 363       | 133    | 58%      | 1.16                               | 1.44                               | 38,852                  | 47,063                  | 8,211                | 21%                    |
| G612     | Firefighters   | 37        | 57        | 20     | 54%      | 0.66                               | 0.80                               | 11,096                  | 13,372                  | 2,276                | 21%                    |
| B412     | Supervisors, finance and insurance clerks                                    | 65        | 100       | 35     | 54%      | 0.69                               | 0.69                               | 18,397                  | 26,920                  | 8,523                | 46%                    |
| H821     | Construction trades helpers and labourers                                    | 240       | 364       | 124    | 52%      | 1.21                               | 1.23                               | 38,715                  | 54,760                  | 16,045               | 41%                    |
| J212     | Motor vehicle assemblers, inspectors and testers                             | 156       | 236       | 80     | 51%      | 1.45                               | 1.65                               | 21,139                  | 26,535                  | 5,396                | 26%                    |
| C153     | Drafting technologists and technicians                                       | 39        | 58        | 19     | 49%      | 0.88                               | 1.18                               | 8,707                   | 9,216                   | 509                  | 6%                     |
| G731     | Operators and attendants in amusement, recreation and sport                  | 101       | 149       | 48     | 48%      | 1.59                               | 1.70                               | 12,511                  | 16,329                  | 3,818                | 31%                    |
| H111     | Plumbers   | 114       | 168       | 54     | 47%      | 1.45                               | 1.77                               | 15,360                  | 17,621                  | 2,261                | 15%                    |
| E039     | Health policy researchers, consultants and program officers                  | 56        | 82        | 26     | 46%      | 0.80                               | 0.91                               | 13,756                  | 16,852                  | 3,096                | 23%                    |
| H016     | Contractors and supervisors, mechanic trades                                 | 126       | 183       | 57     | 45%      | 1.58                               | 1.62                               | 15,605                  | 20,996                  | 5,391                | 35%                    |
| G931     | Light duty cleaners  | 334       | 485       | 151    | 45%      | 0.93                               | 1.05                               | 70,745                  | 86,116                  | 15,371               | 22%                    |
| E033     | Business development officers and marketing researchers and consultants      | 89        | 129       | 40     | 45%      | 1.07                               | 1.05                               | 16,423                  | 22,810                  | 6,387                | 39%                    |
| J211     | Aircraft assemblers and aircraft assembly inspectors                         | 35        | 50        | 15     | 43%      | 2.59                               | 2.58                               | 2,648                   | 3,600                   | 952                  | 36%                    |
| E215     | Other instructors  | 56        | 80        | 24     | 43%      | 1.28                               | 1.41                               | 8,550                   | 10,576                  | 2,026                | 24%                    |
| A122     | Computer and information systems managers                                    | 98        | 139       | 41     | 42%      | 0.78                               | 0.79                               | 24,702                  | 32,798                  | 8,096                | 33%                    |

| J026 | Supervisors, other mechanical and metal products manufacturing | 50    | 70    | 20    | 40% | 1.13 | 1.33 | 8,627   | 9,805     | 1,178   | 14% |
|------|--|-------|-------|-------|-----|------|------|---------|-----------|---------|-----|
|      | Total  | 3.974 | 6.668 | 2.694 | 68% |      |      | 753.413 | 1,033,962 | 280,549 | 37% |

Table 4 lists Milton's emerging occupations by locational quotient as compared to the Province. Occupations with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging occupations because it compares the regional job concentration with that of the average for the Province. By identifying occupation groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the Province) one could quickly highlight occupations specific to Milton that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging occupations in Milton.

12.0 Table 4: Emerging Occupations by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

|       |  |           | •         |        |          |  | •  |                         |                         |                      |                        |
|-------|--|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| NOC-S | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
| G971  | Service station attendants   | 26        | 81        | 55     | 212%     | 0.97                                       | 2.73                                       | 5,308                   | 5,531                   | 223                  | 4%                     |
| E130  | Secondary and elementary school teachers and educational counsellors, n.e.c.     | 250       | 568       | 318    | 127%     | 1.00                                       | 1.42                                       | 48,969                  | 74,524                  | 25,555               | 52%                    |
| A121  | Engineering managers   | 42        | 95        | 53     | 126%     | 0.97                                       | 1.39                                       | 8,502                   | 12,632                  | 4,130                | 49%                    |
| E213  | Employment counsellors   | 38        | 66        | 28     | 74%      | 0.99                                       | 1.31                                       | 7,507                   | 9,409                   | 1,902                | 25%                    |
| C153  | Drafting technologists and technicians   | 39        | 58        | 19     | 49%      | 0.88                                       | 1.18                                       | 8,707                   | 9,216                   | 509                  | 6%                     |
| H311  | Machinists and machining and tooling inspectors                                  | 61        | 110       | 49     | 80%      | 0.89                                       | 1.17                                       | 13,581                  | 17,430                  | 3,849                | 28%                    |
| H134  | Plasterers, drywall installers and finishers and lathers                         | 51        | 88        | 37     | 73%      | 0.98                                       | 1.15                                       | 10,199                  | 14,163                  | 3,964                | 39%                    |
| E023  | Family, marriage and other related counsellors                                   | 55        | 102       | 47     | 85%      | 0.77                                       | 1.12                                       | 13,955                  | 16,961                  | 3,006                | 22%                    |
| G942  | Bakers   | 55        | 108       | 53     | 96%      | 0.71                                       | 1.09                                       | 15,228                  | 18,467                  | 3,239                | 21%                    |
| H017  | Contractors and supervisors, heavy construction equipment crews                  | 46        | 57        | 11     | 24%      | 0.83                                       | 1.08                                       | 10,889                  | 9,824                   | (1,065)              | (10%)                  |
| C031  | Civil engineers  | 79        | 97        | 18     | 23%      | 0.93                                       | 1.06                                       | 16,768                  | 16,949                  | 181                  | 1%                     |
| C142  | Electronic service technicians (household and business equipment)                | 128       | 156       | 28     | 22%      | 0.90                                       | 1.05                                       | 28,017                  | 27,522                  | (495)                | (2%)                   |
| G931  | Light duty cleaners  | 334       | 485       | 151    | 45%      | 0.93                                       | 1.05                                       | 70,745                  | 86,116                  | 15,371               | 22%                    |
| A111  | Financial managers   | 160       | 168       | 8      | 5%       | 0.96                                       | 1.05                                       | 32,805                  | 29,782                  | (3,023)              | (9%)                   |
| C163  | Inspectors in public and environmental health and occupational health and safety | 59        | 81        | 22     | 37%      | 0.98                                       | 1.03                                       | 11,814                  | 14,529                  | 2,715                | 23%                    |
| B553  | Customer service, information and related clerks                                 | 404       | 454       | 50     | 12%      | 0.95                                       | 1.01                                       | 83,158                  | 83,342                  | 184                  | 0%                     |
| A372  | Residential home builders and renovators   | 246       | 282       | 36     | 15%      | 0.98                                       | 1.01                                       | 49,006                  | 51,987                  | 2,981                | 6%                     |
| G513  | Food and beverage servers  | 300       | 385       | 85     | 28%      | 0.93                                       | 1.01                                       | 63,223                  | 71,271                  | 8,048                | 13%                    |
|       | Total  | 2,375     | 3,441     | 1,066  | 45%      |  |  | 498,379                 | 569,656                 | 71,277               | 14%                    |



Table 5 lists Milton's emerging industries by locational quotient as compared to the Province. Industries with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the Province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging industries because it compares the regional job concentration with that of the average for the Province. By identifying industry groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the Province) one could quickly highlight industries specific to Milton that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging occupations in Milton.

13.0 Table 5: Emerging Industries by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NAICS Code | Description   | 2010 Jobs | 2015 Jobs | Change | % Change | Location Quotient | Location<br>Quotient | Provincial 2010<br>Jobs | Provincial 2015<br>Jobs | Provincial<br>Change | Provincial %<br>Change |
|------------|---|-----------|-----------|--------|----------|-------------------|----------------------|-------------------------|-------------------------|----------------------|------------------------|
| 2361       | Residential building construction                   | 443       | 575       | 132    | 30%      | 0.97              | 1.09                 | 89,603                  | 98,264                  | 8,661                | 10%                    |
| 4452       | Specialty food stores                               | 116       | 133       | 17     | 15%      | 1.00              | 1.01                 | 22,695                  | 24,346                  | 1,651                | 7%                     |
| 4453       | Beer, wine and liquor stores                        | 67        | 76        | 9      | 13%      | 1.00              | 1.00                 | 13,186                  | 14,194                  | 1,008                | 8%                     |
| 5418       | Advertising, public relations, and related services | 132       | 230       | 98     | 74%      | 0.80              | 1.00                 | 32,378                  | 42,721                  | 10,343               | 32%                    |
| 6216       | Home health care services                           | 109       | 168       | 59     | 54%      | 0.95              | 1.01                 | 22,520                  | 30,790                  | 8,270                | 37%                    |
|            | Total   | 867       | 1,181     | 314    | 36%      |                   |                      | 180,383                 | 210,315                 | 29,932               | 17%                    |



Table 6 lists the growing occupations in Milton. This table includes occupations with a minimum job count of 50 that experienced a growth greater than 20% in Milton and a growth of less than 20% across the Province as a whole. By only including occupations that had a job growth of less than 20% province wide, and a job growth greater than 20% within Milton; the influence of provincial job trends are once again controlled for. This helps identify growing occupations that are specific to Milton, and are continuing to grow despite provincial labour trends. Service station attendants saw the most growth as a percentage (212), whereas truck drivers saw the greatest increase in the aggregate number of jobs (180).

14.0 Table 6: Growing Occupations, Halton Growth >20%, Provincial Growth <20% (Minimum 50 Jobs)

|       |   |       |       |        |          | 2010                 | 2015                 |            |            |         |              |
|-------|---|-------|-------|--------|----------|----------------------|----------------------|------------|------------|---------|--------------|
| NOC-S | Description   | 2010  | 2015  | Change | % Change | Provincial           | Provincial           | Provincial | Provincial |         | Provincial % |
|       |   | Jobs  | Jobs  |        |          | Location<br>Quotient | Location<br>Quotient | 2010 Jobs  | 2015 Jobs  | Change  | Change       |
| G971  | Service station attendants  | 26    | 81    | 55     | 212%     | 0.97                 | 2.73                 | 5,308      | 5,531      | 223     | 4%           |
| C153  | Drafting technologists and technicians  | 39    | 58    | 19     | 49%      | 0.88                 | 1.18                 | 8,707      | 9,216      | 509     | 6%           |
| H111  | Plumbers  | 114   | 168   | 54     | 47%      | 1.45                 | 1.77                 | 15,360     | 17,621     | 2,261   | 15%          |
| J026  | Supervisors, other mechanical and metal products manufacturing                    | 50    | 70    | 20     | 40%      | 1.13                 | 1.33                 | 8,627      | 9,805      | 1,178   | 14%          |
| H413  | Refrigeration and air conditioning mechanics                                      | 85    | 118   | 33     | 39%      | 1.67                 | 1.91                 | 9,993      | 11,525     | 1,532   | 15%          |
| B014  | Other financial officers  | 153   | 211   | 58     | 38%      | 0.62                 | 0.72                 | 48,368     | 54,774     | 6,406   | 13%          |
| C182  | User support technicians  | 103   | 141   | 38     | 37%      | 0.63                 | 0.73                 | 32,345     | 36,052     | 3,707   | 11%          |
| H012  | Contractors and supervisors, electrical trades and telecommunications occupations | 66    | 88    | 22     | 33%      | 1.21                 | 1.71                 | 10,658     | 9,606      | (1,052) | (10%)        |
| H612  | Public works maintenance equipment operators                                      | 55    | 72    | 17     | 31%      | 1.37                 | 1.57                 | 7,807      | 8,481      | 674     | 9%           |
| G932  | Specialized cleaners  | 75    | 98    | 23     | 31%      | 1.18                 | 1.49                 | 12,480     | 12,225     | (255)   | (2%)         |
| B316  | Conference and event planners   | 42    | 54    | 12     | 29%      | 0.80                 | 0.93                 | 10,225     | 10,828     | 603     | 6%           |
| G513  | Food and beverage servers   | 300   | 385   | 85     | 28%      | 0.93                 | 1.01                 | 63,223     | 71,271     | 8,048   | 13%          |
| A371  | Construction managers   | 108   | 138   | 30     | 28%      | 1.15                 | 1.26                 | 18,310     | 20,323     | 2,013   | 11%          |
| B012  | Financial and investment analysts   | 109   | 139   | 30     | 28%      | 0.78                 | 0.81                 | 27,234     | 32,007     | 4,773   | 18%          |
| H714  | Delivery and courier service drivers  | 123   | 154   | 31     | 25%      | 1.06                 | 1.35                 | 22,717     | 21,100     | (1,617) | (7%)         |
| G814  | Babysitters, nannies and parents' helpers   | 281   | 350   | 69     | 25%      | 2.08                 | 2.45                 | 26,464     | 26,595     | 131     | 0%           |
| C051  | Architects  | 53    | 66    | 13     | 25%      | 1.32                 | 1.37                 | 7,800      | 8,929      | 1,129   | 14%          |
| H711  | Truck drivers   | 736   | 916   | 180    | 24%      | 1.45                 | 1.46                 | 99,655     | 116,716    | 17,061  | 17%          |
| F152  | Coaches   | 41    | 51    | 10     | 24%      | 1.79                 | 2.00                 | 4,512      | 4,718      | 206     | 5%           |
| H017  | Contractors and supervisors, heavy construction equipment crews                   | 46    | 57    | 11     | 24%      | 0.83                 | 1.08                 | 10,889     | 9,824      | (1,065) | (10%)        |
| C071  | Information systems analysts and consultants                                      | 328   | 404   | 76     | 23%      | 0.91                 | 0.91                 | 70,439     | 82,252     | 11,813  | 17%          |
| C031  | Civil engineers   | 79    | 97    | 18     | 23%      | 0.93                 | 1.06                 | 16,768     | 16,949     | 181     | 1%           |
| F024  | Professional occupations in public relations and communications                   | 86    | 105   | 19     | 22%      | 0.68                 | 0.78                 | 24,918     | 24,978     | 60      | 0%           |
| C142  | Electronic service technicians (household and business equipment)                 | 128   | 156   | 28     | 22%      | 0.90                 | 1.05                 | 28,017     | 27,522     | (495)   | (2%)         |
| B513  | Records management and filing clerks  | 55    | 67    | 12     | 22%      | 0.71                 | 0.76                 | 15,052     | 16,464     | 1,412   | 9%           |
|       | Total   | 3,280 | 4,242 | 962    | 29%      |                      |                      | 605,873    | 665,314    | 59,441  | 10%          |



Table 7 lists the growing industries in Milton. This table includes industries with a minimum job count of 50 that experienced a growth greater than 20% in Milton and a growth lesser than 20% across the Province as a whole. By only including industries that had a job growth less than 20% province wide, and a job growth greater than 20% within Milton; the influence of provincial job trends are once again controlled for. This helps identify growing occupations that are specific to Milton, and are continuing to grow despite provincial labour trends. Upon examination of the growing industries, individual and family services is the fastest growing occupation as a percentage (69); whereas elementary and secondary schools saw the largest growth in the aggregate number of jobs (351) over the studied time span (2010-2015).

15.0 Table 7: Growing Industries, Halton Growth >20%, Provincial Growth <20% (Minimum 50 Jobs)

| NAICS<br>Code | Description   | 2010<br>Jobs | 2015<br>Jobs | Change | %<br>Change | 2010<br>Provincial<br>Location<br>Quotient | 2015 Provincial Location Quotient | Provincial<br>2010<br>Jobs | Provincial<br>2015<br>Jobs | Provincial<br>Change | Provincial<br>%<br>Change |
|---------------|---|--------------|--------------|--------|-------------|--|-----------------------------------|----------------------------|----------------------------|----------------------|---------------------------|
| 6241          | Individual and family services  | 133          | 225          | 92     | 69%         | 0.51                                       | 0.70                              | 51,192                     | 59,589                     | 8,397                | 16%                       |
| 3339          | Other general-purpose machinery manufacturing   | 191          | 311          | 120    | 63%         | 2.89                                       | 3.73                              | 12,977                     | 15,483                     | 2,506                | 19%                       |
| 4181          | Recyclable material merchant wholesalers  | 48           | 74           | 26     | 54%         | 1.31                                       | 1.73                              | 7,161                      | 7,971                      | 810                  | 11%                       |
| 5622          | Waste treatment and disposal  | 35           | 53           | 18     | 51%         | 1.25                                       | 1.64                              | 5,491                      | 5,980                      | 489                  | 9%                        |
| 5313          | Activities related to real estate   | 70           | 93           | 23     | 33%         | 0.51                                       | 0.62                              | 26,883                     | 27,721                     | 838                  | 3%                        |
| 3399          | Other miscellaneous manufacturing   | 144          | 191          | 47     | 33%         | 1.55                                       | 1.80                              | 18,263                     | 19,681                     | 1,418                | 8%                        |
| 2362          | Non-residential building construction   | 139          | 184          | 45     | 32%         | 1.06                                       | 1.10                              | 25,724                     | 30,942                     | 5,218                | 20%                       |
| 8113          | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 110          | 145          | 35     | 32%         | 1.59                                       | 1.81                              | 13,589                     | 14,946                     | 1,357                | 10%                       |
| 2382          | Building equipment contractors  | 860          | 1,118        | 258    | 30%         | 1.56                                       | 1.74                              | 108,229                    | 119,341                    | 11,112               | 10%                       |
| 2361          | Residential building construction   | 443          | 575          | 132    | 30%         | 0.97                                       | 1.09                              | 89,603                     | 98,264                     | 8,661                | 10%                       |
| 5239          | Other financial investment activities   | 187          | 242          | 55     | 29%         | 0.75                                       | 0.78                              | 49,061                     | 57,503                     | 8,442                | 17%                       |
| 3259          | Other chemical product manufacturing  | 117          | 150          | 33     | 28%         | 4.29                                       | 5.37                              | 5,360                      | 5,199                      | (161)                | (3%)                      |
| 4191          | Business-to-business electronic markets, and agents and brokers   | 120          | 153          | 33     | 28%         | 1.72                                       | 1.98                              | 13,723                     | 14,297                     | 574                  | 4%                        |
| 4543          | Direct selling establishments   | 82           | 104          | 22     | 27%         | 1.29                                       | 1.34                              | 12,438                     | 14,434                     | 1,996                | 16%                       |
| 5615          | Travel arrangement and reservation services   | 46           | 58           | 12     | 26%         | 0.48                                       | 0.53                              | 18,840                     | 20,341                     | 1,501                | 8%                        |
| 2383          | Building finishing contractors  | 214          | 268          | 54     | 25%         | 0.68                                       | 0.71                              | 61,814                     | 69,997                     | 8,183                | 13%                       |
| 4451          | Grocery stores  | 1,033        | 1,287        | 254    | 25%         | 1.40                                       | 1.54                              | 144,193                    | 155,713                    | 11,520               | 8%                        |
| 4461          | Health and personal care stores   | 385          | 477          | 92     | 24%         | 1.16                                       | 1.18                              | 65,103                     | 75,237                     | 10,134               | 16%                       |
| 3362          | Motor vehicle body and trailer manufacturing  | 89           | 110          | 21     | 24%         | 5.08                                       | 5.02                              | 3,421                      | 4,057                      | 636                  | 19%                       |
| 6111          | Elementary and secondary schools  | 1,511        | 1,862        | 351    | 23%         | 1.13                                       | 1.22                              | 262,273                    | 283,353                    | 21,080               | 8%                        |
| 4163          | Lumber, millwork, hardware and other building supplies merchant wholesalers                                 | 515          | 624          | 109    | 21%         | 4.23                                       | 4.64                              | 23,853                     | 25,009                     | 1,156                | 5%                        |
| 4411          | Automobile dealers  | 412          | 494          | 82     | 20%         | 1.59                                       | 1.65                              | 50,578                     | 55,676                     | 5,098                | 10%                       |
| 4189          | Other miscellaneous merchant wholesalers  | 156          | 187          | 31     | 20%         | 1.34                                       | 1.42                              | 22,758                     | 24,462                     | 1,704                | 7%                        |
|               | Total   | 7,040        | 8,982        | 1,942  | 28%         |  |                                   | 1,092,524                  | 1,205,195                  | 112,671              | 10%                       |



Table 8 lists declining industries in Milton. Industries in Milton with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for Milton had to be equal to or greater than that of the job loss rate of the Province. By identifying industries that lost jobs at faster rate than were lost on average across the Province, industries that are suffering disproportionately when compared to the Province can be highlighted. This can help spur inquiry into why this is occurring. The industry declining the fastest as a percent over that time span was machine shops, turned product, and screw, nut and bolt manufacturing (-33), whereas the industry that lost the greatest aggregate number of jobs was farms (96).

16.0 Table 8: Declining Industries, Milton >5%, where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

| NAICS<br>Code | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|---------------|--|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| 3327          | Machine shops, turned product, and screw, nut and bolt manufacturing | 144       | 97        | (47)   | (33%)    | 1.63                                       | 1.09                                       | 17,287                  | 16,508                  | (779)                | (5%)                   |
| 4529          | Other general merchandise stores                                     | 91        | 65        | (26)   | (29%)    | 0.40                                       | 0.24                                       | 44,344                  | 49,727                  | 5,383                | 12%                    |
| 7115          | Independent artists, writers and performers                          | 70        | 51        | (19)   | (27%)    | 0.50                                       | 0.39                                       | 27,381                  | 24,456                  | (2,925)              | (11%)                  |
| 4532          | Office supplies, stationery and gift stores                          | 74        | 56        | (18)   | (24%)    | 0.89                                       | 0.80                                       | 16,386                  | 13,070                  | (3,316)              | (20%)                  |
| 5414          | Specialized design services  | 115       | 91        | (24)   | (21%)    | 0.93                                       | 0.78                                       | 24,135                  | 21,725                  | (2,410)              | (10%)                  |
| 9112          | Federal protective services  | 353       | 281       | (72)   | (20%)    | 0.52                                       | 0.43                                       | 134,193                 | 121,109                 | (13,084)             | (10%)                  |
| 8131          | Religious organizations  | 92        | 78        | (14)   | (15%)    | 0.65                                       | 0.54                                       | 27,564                  | 26,640                  | (924)                | (3%)                   |
| 4162          | Metal service centres  | 93        | 80        | (13)   | (14%)    | 2.16                                       | 2.03                                       | 8,456                   | 7,313                   | (1,143)              | (14%)                  |
| 5171          | Wired telecommunications carriers                                    | 72        | 62        | (10)   | (14%)    | 0.48                                       | 0.43                                       | 29,450                  | 26,983                  | (2,467)              | (8%)                   |
| 4151          | Motor vehicle merchant wholesalers                                   | 645       | 556       | (89)   | (14%)    | 12.73                                      | 10.83                                      | 9,932                   | 9,544                   | (388)                | (4%)                   |
| 1110          | Farms  | 839       | 743       | (96)   | (11%)    | 1.86                                       | 1.59                                       | 88,571                  | 86,741                  | (1,830)              | (2%)                   |
| 3364          | Aerospace product and parts manufacturing                            | 137       | 125       | (12)   | (9%)     | 3.17                                       | 2.51                                       | 8,451                   | 9,233                   | 782                  | 9%                     |
| 6239          | Other residential care facilities                                    | 275       | 251       | (24)   | (9%)     | 2.92                                       | 2.55                                       | 18,420                  | 18,282                  | (138)                | (1%)                   |
| 5619          | Other support services   | 216       | 199       | (17)   | (8%)     | 2.00                                       | 1.74                                       | 21,177                  | 21,234                  | 57                   | 0%                     |
| 5616          | Investigation and security services                                  | 232       | 215       | (17)   | (7%)     | 0.97                                       | 0.81                                       | 46,825                  | 49,567                  | 2,742                | 6%                     |
| 8121          | Personal care services   | 320       | 298       | (22)   | (7%)     | 1.02                                       | 0.93                                       | 61,496                  | 59,438                  | (2,058)              | (3%)                   |
| 2381          | Foundation, structure, and building exterior contractors             | 522       | 487       | (35)   | (7%)     | 1.73                                       | 1.49                                       | 59,172                  | 60,842                  | 1,670                | 3%                     |
| 3118          | Bakeries and tortilla manufacturing                                  | 94        | 88        | (6)    | (6%)     | 0.81                                       | 0.71                                       | 22,769                  | 23,137                  | 368                  | 2%                     |
|               | Total  | 4,383     | 3,820     | (563)  | (13%)    |  |  | 666,008                 | 645,549                 | (20,459)             | (3%)                   |



Table 9 lists declining occupations in Milton. Occupations in Milton with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for Milton had to be equal to or greater than that of the job loss rate of the Province. By identifying occupations that lost jobs at faster rate than were lost on average across the Province, occupations that are suffering disproportionately when compared to the Province can be highlighted. This can help spur inquiry into why this is occurring. The occupation declining the fastest as a percent over that time span was contractors and supervisors, other construction trades, installers, repairers and services (37); whereas retail trade managers lost the greatest aggregate number of jobs (130).

17.0 Table 9: Declining Occupations, Halton Loss >20%, Where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

| NOCC  |   | 2010  | 2015  | Ohanan | 0/ <b>C</b> b | 2010<br>Provincial   | 2015<br>Provincial   | Provincial | Provincial | Provincial | Provincial % |
|-------|---|-------|-------|--------|---------------|----------------------|----------------------|------------|------------|------------|--------------|
| NOC-S | Description   | Jobs  | Jobs  | Change | % Change      | Location<br>Quotient | Location<br>Quotient | 2010 Jobs  | 2015 Jobs  | Change     | Change       |
| H019  | Contractors and supervisors, other construction trades, installers, repairers and servicers | 189   | 119   | (70)   | (37%)         | 1.39                 | 1.06                 | 26,651     | 20,852     | (5,799)    | (22%)        |
| H422  | Motor vehicle body repairers  | 130   | 85    | (45)   | (35%)         | 2.28                 | 1.71                 | 11,187     | 9,270      | (1,917)    | (17%)        |
| 1022  | Nursery and greenhouse workers  | 162   | 109   | (53)   | (33%)         | 4.44                 | 3.45                 | 7,162      | 5,868      | (1,294)    | (18%)        |
| D311  | Dental assistants   | 78    | 53    | (25)   | (32%)         | 0.98                 | 0.85                 | 15,492     | 11,573     | (3,919)    | (25%)        |
| A141  | Facility operation and maintenance managers   | 115   | 81    | (34)   | (30%)         | 1.29                 | 1.04                 | 17,439     | 14,427     | (3,012)    | (17%)        |
| G983  | Other elemental service occupations   | 93    | 66    | (27)   | (29%)         | 1.44                 | 1.14                 | 12,597     | 10,718     | (1,879)    | (15%)        |
| E211  | Paralegal and related occupations   | 125   | 89    | (36)   | (29%)         | 0.82                 | 0.66                 | 29,834     | 25,236     | (4,598)    | (15%)        |
| B522  | Data entry clerks   | 109   | 79    | (30)   | (28%)         | 0.93                 | 0.80                 | 23,163     | 18,240     | (4,923)    | (21%)        |
| A221  | Restaurant and food service managers  | 194   | 147   | (47)   | (24%)         | 0.78                 | 0.56                 | 48,828     | 48,656     | (172)      | 0%           |
| G611  | Police officers (except commissioned)   | 125   | 96    | (29)   | (23%)         | 0.78                 | 0.66                 | 31,296     | 27,139     | (4,157)    | (13%)        |
| G911  | Hairstylists and barbers  | 196   | 153   | (43)   | (22%)         | 0.96                 | 0.79                 | 40,089     | 35,720     | (4,369)    | (11%)        |
| A324  | Managers in social, community and correctional services                                     | 74    | 58    | (16)   | (22%)         | 1.06                 | 0.78                 | 13,745     | 13,880     | 135        | 1%           |
| B531  | Accounting and related clerks   | 412   | 325   | (87)   | (21%)         | 1.09                 | 1.00                 | 74,245     | 60,472     | (13,773)   | (19%)        |
| 1021  | General farm workers  | 232   | 184   | (48)   | (21%)         | 2.36                 | 1.63                 | 19,241     | 21,053     | 1,812      | 9%           |
| G015  | Cleaning supervisors  | 79    | 63    | (16)   | (20%)         | 1.13                 | 0.91                 | 13,747     | 12,998     | (749)      | (5%)         |
| H713  | Taxi and limousine drivers and chauffeurs   | 99    | 80    | (19)   | (19%)         | 0.94                 | 0.73                 | 20,545     | 20,404     | (141)      | (1%)         |
| H611  | Heavy equipment operators (except crane)  | 68    | 55    | (13)   | (19%)         | 0.68                 | 0.51                 | 19,552     | 20,147     | 595        | 3%           |
| A211  | Retail trade managers   | 709   | 579   | (130)  | (18%)         | 1.06                 | 1.00                 | 130,543    | 107,585    | (22,958)   | (18%)        |
| J194  | Metalworking machine operators  | 211   | 175   | (36)   | (17%)         | 2.11                 | 1.70                 | 19,633     | 19,090     | (543)      | (3%)         |
| H326  | Welders and related machine operators   | 144   | 126   | (18)   | (13%)         | 1.14                 | 0.90                 | 24,636     | 26,034     | 1,398      | 6%           |
| B111  | Bookkeepers   | 299   | 265   | (34)   | (11%)         | 1.05                 | 0.97                 | 55,804     | 50,809     | (4,995)    | (9%)         |
| H141  | Roofers and shinglers   | 63    | 56    | (7)    | (11%)         | 1.49                 | 1.40                 | 8,210      | 7,440      | (770)      | (9%)         |
| A323  | School principals and administrators of elementary and secondary education                  | 81    | 74    | (7)    | (9%)          | 1.36                 | 1.17                 | 11,715     | 11,665     | (50)       | 0%           |
| G511  | Maîtres d'hôtel and hosts/hostesses   | 109   | 100   | (9)    | (8%)          | 1.13                 | 0.94                 | 18,876     | 19,740     | 864        | 5%           |
| E121  | College and other vocational instructors  | 152   | 140   | (12)   | (8%)          | 0.72                 | 0.61                 | 41,158     | 43,061     | 1,903      | 5%           |
| E034  | Social policy researchers, consultants and program officers                                 | 65    | 60    | (5)    | (8%)          | 0.69                 | 0.59                 | 18,570     | 18,933     | 363        | 2%           |
|       | Total   | 4,310 | 3,417 | (893)  | (21%)         |                      |                      | 753,958    | 681,009    | (72,949)   | (10%)        |



#### **Data Sources and Calculations**

#### **Industry Data**

In order to capture a complete picture of industry employment, EMSI combines employment data from Survey of Employment, Payrolls and Hours (SEPH) with data from the Labour Force Survey (LFS), Census, and Canadian Business Patterns (CBP) to form detailed geographic estimates of employment. Projections are based on the latest available EMSI industry data, 10-year past local trends in each industry and growth rates from national industry projections from the Canadian Occupational Projection System (COPS) produced by Human Resources and Skills Development Canada.

#### **Occupation Data**

Organizing regional employment information by occupation provides a workforce-oriented view of the regional economy. EMSI's occupation data are based on EMSI's industry data, regional occupation data from the Labour Force Survey (LFS), and regional staffing patterns taken from the Census.



2015

# Economy Overview: Halton Hills



Region of Halton 1/1/2015

## **Economy Overview**

Halton Hills



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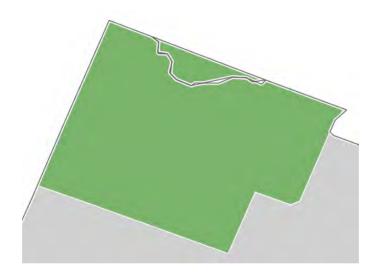


## 1.0 Report Info

| Dataset Version            | 2015.1                    |
|----------------------------|---------------------------|
| Class of Worker Categories | Employees + Self-Employed |
| Timeframe                  | 2010 - 2015               |
| Region Name                | Halton Hills              |
| Census Subdivisions        |                           |
|                            |                           |

Halton Hills (3524015)

## **Halton Hills**



| Population (2014)  | N/A for Census Subdivision & Census Metropolitan Aggregate Regions |
|--------------------|--|
| Jobs (2014)        | 23,270   |
| Completions (2011) | 0  |

## 2.0 Halton Hills | Jobs by Industry

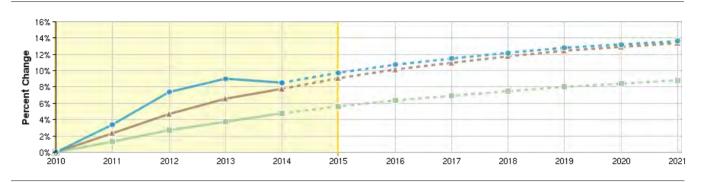
23,270

## Total Jobs (2014)

| NAICS | Industry  | 2014 Jobs |  |
|-------|---|-----------|--|
| 11    | Agriculture, forestry, fishing and hunting                            | 440       |  |
| 21    | Mining, quarrying, and oil and gas extraction                         | 111       |  |
| 22    | Utilities   | 126       |  |
| 23    | Construction  | 1,615     |  |
| 31-33 | Manufacturing   | 3,945     |  |
| 41    | Wholesale trade   | 1,073     |  |
| 44-45 | Retail trade  | 2,885     |  |
| 48-49 | Transportation and warehousing  | 1,034     |  |
| 51    | Information and cultural industries                                   | 245       |  |
| 52    | Finance and insurance   | 518       |  |
| 53    | Real estate and rental and leasing                                    | 463       |  |
| 54    | Professional, scientific and technical services                       | 1,597     |  |
| 55    | Management of companies and enterprises                               | 0         |  |
| 56    | Administrative and support, waste management and remediation services | 1,356     |  |
| 61    | Educational services  | 1,537     |  |
| 62    | Health care and social assistance                                     | 1,762     |  |
| 71    | Arts, entertainment and recreation                                    | 731       |  |
| 72    | Accommodation and food services                                       | 1,540     |  |
| 81    | Other services (except public administration)                         | 1,340     |  |
| 91    | Public administration   | 696       |  |
| X0    | Unclassified  | 258       |  |



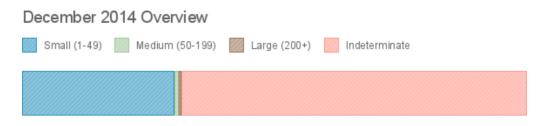
## 3.0 Regional Trends



|   | Region        | 2010 Jobs | 2015 Jobs | % Change |
|---|---------------|-----------|-----------|----------|
| • | Halton Hills  | 21,440    | 23,531    | 9.8%     |
| • | Province      | 6,780,502 | 7,161,860 | 5.6%     |
| • | Halton Region | 254,399   | 277,494   | 9.1%     |



## 4.0 Location Size Distribution



| Category          | June 2011<br>Locations | December 2012<br>Locations | December 2013<br>Locations | December 2014<br>Locations |
|-------------------|------------------------|----------------------------|----------------------------|----------------------------|
| Total             | 4,103                  | 4,072                      | 4,361                      | 6,009                      |
| 1-4 Employees     | 989                    | 969                        | 1,066                      | 1,100                      |
| 5-9 Employees     | 339                    | 335                        | 341                        | 369                        |
| 10-19 Employees   | 194                    | 190                        | 201                        | 219                        |
| 20-49 Employees   | 107                    | 111                        | 115                        | 132                        |
| 50-99 Employees   | 35                     | 42                         | 44                         | 47                         |
| 100-199 Employees | 16                     | 15                         | 13                         | 17                         |
| 200-499 Employees | 6                      | 7                          | 9                          | 12                         |
| 500+ Employees    | 2                      | 3                          | 1                          | 1                          |
| Indeterminate     | 2,415                  | 2,400                      | 2,571                      | 4,112                      |

Data Source: Canadian Business Patterns December 2014



## 5.0 Labour Flows (based upon 2011 Census data)

| NAICS Code | Description                                     | Employed in<br>Region | Resident in<br>Region | Net Import |
|------------|---|-----------------------|-----------------------|------------|
| 31-33      | Manufacturing                                   | 3,515                 | 4,300                 | -785       |
| 44-45      | Retail trade                                    | 2,440                 | 3,570                 | -1,130     |
| 62         | Health care and social assistance               | 1,450                 | 2,380                 | -930       |
| 61         | Educational services                            | 1,430                 | 2,580                 | -1,150     |
| 72         | Accommodation and food services                 | 1,205                 | 1,255                 | -50        |
| 54         | Professional, scientific and technical services | 1,190                 | 2,410                 | -1,220     |
| 81         | Other services (except public administration)   | 1,060                 | 1,445                 | -385       |
| 41         | Wholesale trade                                 | 850                   | 2,715                 | -1,865     |
| 48-49      | Transportation and warehousing                  | 665                   | 1,870                 | -1,205     |
| 23         | Construction                                    | 630                   | 2,035                 | -1,405     |

Source: Census 2011



## **6.0 Growing/Declining Occupations**

| Occupation   | Change in<br>Jobs<br>(2010-2015) |
|--|----------------------------------|
| Light duty cleaners (G931)   | 196                              |
| Secondary and elementary school teachers and educational counsellors, n.e.c. (E130)                | 194                              |
| Grocery clerks and store shelf stockers (G972)   | 107                              |
| Contractors and supervisors, other construction trades, installers, repairers and servicers (H019) | -59                              |
| Retail trade managers (A211)   | -87                              |
| Elementary school and kindergarten teachers (E132)   | -108                             |



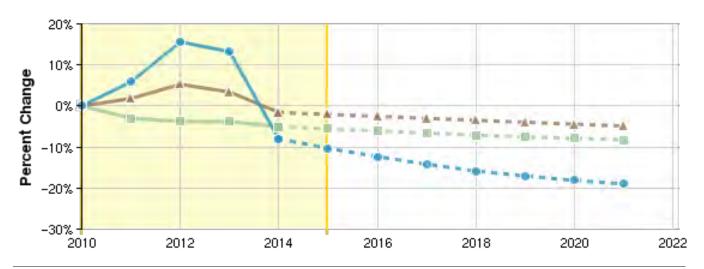
## 7.0 Growing/Declining Industries

| Industry  | Change in<br>Jobs<br>(2010-2015) |
|---|----------------------------------|
| Full-service restaurants and limited-service eating places (7225) | 338                              |
| Services to buildings and dwellings (5617)                        | 314                              |
| Industrial machinery manufacturing (3332)                         | 119                              |
| Automotive repair and maintenance (8111)                          | -59                              |
| Foundation, structure, and building exterior contractors (2381)   | -68                              |
| Communications equipment manufacturing (3342)                     | -81                              |



#### 8.0 Farming in Halton Hills

Below is a profile of the farming industry in Halton Hills. Upon reviewing this profile, it is clear that the farming industry in Halton Hills is reflective of an overall national trend that sees a decline of the farming industry in Canada. Figure 1 below illustrates the growth rate for the farming industry in Halton Hills between 2010 and 2015; the provincial and national growth rates for that time span are also displayed.



|   | Region       | 2010 Jobs | 2015 Jobs | % Change |
|---|--------------|-----------|-----------|----------|
| • | Halton Hills | 447       | 401       | -10.3%   |
| • | Nation       | 337,007   | 318,199   | -5.6%    |
| • | Province     | 88,571    | 86,741    | -2.1%    |

As displayed above, Halton Hills' farming industry is declining at a slightly faster rate than the national average and significantly faster than the average from across the Province.



Table 1 is the breakdown of the farming industry in Halton Hills. The 15 occupations in Halton Hills' farming industry with the highest number of jobs were included, along with their respective growth changes (%) between 2010 and 2015. The net change in these jobs in the farming industry from 2010-2015 was (-42), resulting in a decrease of available jobs in the farming industry in Halton Hills between 2010 and 2015.

9.0 Table 1: Farming In Halton Hills by Occupation 2010-2015

| NOC-S | Occupation  | Employed in<br>Industry (2010) | Employed in<br>Industry (2014) | Employed in<br>Industry (2015) | Change (2010 -<br>2015) | % Change<br>(2010 - 2015) | % of the Total<br>Jobs in Industry<br>(2014) | Median Hourly<br>Earnings |
|-------|---|--------------------------------|--------------------------------|--------------------------------|-------------------------|---------------------------|--|---------------------------|
| I011  | Farmers and farm managers                                 | 97                             | 100                            | 98                             | 1                       | 1%                        | 24.2%  | \$1.84                    |
| 1021  | General farm workers                                      | 104                            | 86                             | 83                             | (21)                    | (20%)                     | 21.0%  | \$14.00                   |
| 1022  | Nursery and greenhouse workers                            | 68                             | 49                             | 46                             | (22)                    | (32%)                     | 12.0%  | \$12.92                   |
| 1014  | Nursery and greenhouse operators and managers             | 20                             | 10                             | <10                            |                         |                           | 2.5%   |                           |
| 1013  | Farm supervisors and specialized livestock workers        | 12                             | 10                             | <10                            |                         |                           | 2.5%   |                           |
| G211  | Retail salespersons and sales clerks                      | <10                            | <10                            | <10                            |                         |                           | 2.4%   |                           |
| H711  | Truck drivers   | <10                            | <10                            | <10                            |                         |                           | 2.3%   |                           |
| G311  | Cashiers  | <10                            | <10                            | <10                            |                         |                           | 1.7%   |                           |
| B111  | Bookkeepers   | <10                            | <10                            | <10                            |                         |                           | 1.7%   |                           |
| I211  | Harvesting labourers                                      | 15                             | <10                            | <10                            |                         |                           | 1.3%   |                           |
| B571  | Shippers and receivers                                    | <10                            | <10                            | <10                            |                         |                           | 1.2%   |                           |
| 1212  | Landscaping and grounds maintenance labourers             | <10                            | <10                            | <10                            |                         |                           | 1.2%   |                           |
| H812  | Material handlers   | <10                            | <10                            | <10                            |                         |                           | 1.1%   |                           |
| B311  | Administrative officers                                   | <10                            | <10                            | <10                            |                         |                           | 1.0%   |                           |
| G811  | Visiting homemakers, housekeepers and related occupations | <10                            | <10                            | <10                            |                         |                           | 1.0%   |                           |

Table 2 lists the fastest growing industries in Halton Hills. Industries with a minimum job count of 50 and a minimum growth of 30% were included. Vending machine operators saw the greatest growth as a percentage (300 + %), whereas full-service restaurants and limited-service eating places saw the greatest aggregate number of jobs created (338).

10.0 Table 2: Industry Growth (%) (Minimum 50 Jobs and 30 % Growth)

| NAICS<br>Code | Description   | 2010<br>Jobs | 2015<br>Jobs | Change | %<br>Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial<br>%<br>Change |
|---------------|---|--------------|--------------|--------|-------------|--|--|-------------------------|-------------------------|----------------------|---------------------------|
| 4542          | Vending machine operators   | <10          | 59           |        |             |  | 12.06                                      | 1,285                   | 1,477                   | 192                  | 15%                       |
| 7112          | Spectator sports  | 37           | 76           | 39     | 105%        | 1.57                                       | 3.73                                       | 7,383                   | 6,179                   | (1,204)              | (16%)                     |
| 4842          | Specialized freight trucking  | 80           | 158          | 78     | 98%         | 1.08                                       | 1.63                                       | 23,480                  | 29,582                  | 6,102                | 26%                       |
| 3313          | Alumina and aluminum production and processing  | 59           | 114          | 55     | 93%         | 8.23                                       | 10.98                                      | 2,264                   | 3,153                   | 889                  | 39%                       |
| 6241          | Individual and family services  | 109          | 203          | 94     | 86%         | 0.67                                       | 1.04                                       | 51,192                  | 59,589                  | 8,397                | 16%                       |
| 2371          | Utility system construction   | 66           | 118          | 52     | 79%         | 1.61                                       | 2.07                                       | 12,866                  | 17,357                  | 4,491                | 35%                       |
| 5239          | Other financial investment activities   | 39           | 67           | 28     | 72%         | 0.25                                       | 0.35                                       | 49,061                  | 57,503                  | 8,442                | 17%                       |
| 4191          | Business-to-business electronic markets, and agents and brokers   | 43           | 66           | 23     | 53%         | 0.99                                       | 1.39                                       | 13,723                  | 14,297                  | 574                  | 4%                        |
| 5617          | Services to buildings and dwellings   | 609          | 923          | 314    | 52%         | 1.86                                       | 2.20                                       | 103,469                 | 127,784                 | 24,315               | 23%                       |
| 4184          | Chemical (except agricultural) and allied product merchant wholesalers                                      | 80           | 119          | 39     | 49%         | 3.21                                       | 4.47                                       | 7,886                   | 8,099                   | 213                  | 3%                        |
| 4851          | Urban transit systems   | 64           | 95           | 31     | 48%         | 0.91                                       | 1.11                                       | 22,251                  | 26,103                  | 3,852                | 17%                       |
| 5418          | Advertising, public relations, and related services   | 61           | 90           | 29     | 48%         | 0.60                                       | 0.64                                       | 32,378                  | 42,721                  | 10,343               | 32%                       |
| 6233          | Community care facilities for the elderly   | 59           | 87           | 28     | 47%         | 0.53                                       | 0.63                                       | 35,609                  | 41,679                  | 6,070                | 17%                       |
| 5311          | Lessors of real estate  | 112          | 164          | 52     | 46%         | 0.80                                       | 0.85                                       | 44,413                  | 58,794                  | 14,381               | 32%                       |
| 5613          | Employment services   | 88           | 128          | 40     | 45%         | 0.30                                       | 0.36                                       | 92,010                  | 107,001                 | 14,991               | 16%                       |
| 4111          | Farm product merchant wholesalers   | 55           | 80           | 25     | 45%         | 3.79                                       | 5.64                                       | 4,588                   | 4,301                   | (287)                | (6%)                      |
| 3372          | Office furniture (including fixtures) manufacturing   | 49           | 70           | 21     | 43%         | 1.27                                       | 1.62                                       | 12,275                  | 13,192                  | 917                  | 7%                        |
| 4442          | Lawn and garden equipment and supplies stores   | 89           | 127          | 38     | 43%         | 5.76                                       | 8.03                                       | 4,862                   | 4,823                   | (39)                 | (1%)                      |
| 8113          | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 83           | 114          | 31     | 37%         | 1.93                                       | 2.33                                       | 13,589                  | 14,946                  | 1,357                | 10%                       |
| 5223          | Activities related to credit intermediation   | 63           | 86           | 23     | 37%         | 1.17                                       | 1.44                                       | 17,007                  | 18,140                  | 1,133                | 7%                        |
| 4461          | Health and personal care stores   | 264          | 356          | 92     | 35%         | 1.28                                       | 1.44                                       | 65,103                  | 75,237                  | 10,134               | 16%                       |
| 6211          | Offices of physicians   | 180          | 242          | 62     | 34%         | 0.93                                       | 0.98                                       | 61,137                  | 74,799                  | 13,662               | 22%                       |
| 3328          | Coating, engraving, cold and heat treating and allied activities  | 151          | 201          | 50     | 33%         | 7.64                                       | 10.10                                      | 6,231                   | 6,056                   | (175)                | (3%)                      |
| 8129          | Other personal services   | 163          | 214          | 51     | 31%         | 4.07                                       | 4.03                                       | 12,691                  | 16,133                  | 3,442                | 27%                       |
| 2383          | Building finishing contractors  | 213          | 279          | 66     | 31%         | 1.09                                       | 1.22                                       | 61,814                  | 69,997                  | 8,183                | 13%                       |
| 7225          | Full-service restaurants and limited-service eating places  | 1,115        | 1,453        | 338    | 30%         | 1.14                                       | 1.23                                       | 309,227                 | 359,000                 | 49,773               | 16%                       |
|               | Total   | 3,938        | 5,687        | 1,749  | 44%         |  |  | 1,067,797               | 1,257,942               | 190,145              | 18%                       |



Table 3 lists the fastest growing occupations in Halton Hills. Occupations that had a minimum job count of 50 and a minimum growth of 40% were included. Family, marriage and other related counsellors saw the greatest growth in the Halton Hills (121%), whereas light duty cleaners saw the greatest aggregate number of jobs created (196).

11.0 Table 3: Occupation Growth (%) (Minimum 50 Jobs and 30% Growth)

| NOC-S | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|-------|--|-----------|-----------|--------|----------|-------------------------|-------------------------|----------------------|------------------------|
| E023  | Family, marriage and other related counsellors                               | 29        | 64        | 35     | 121%     | 13,955                  | 16,961                  | 3,006                | 22%                    |
| A121  | Engineering managers   | 29        | 62        | 33     | 114%     | 8,502                   | 12,632                  | 4,130                | 49%                    |
| G811  | Visiting homemakers, housekeepers and related occupations                    | 46        | 98        | 52     | 113%     | 19,843                  | 31,696                  | 11,853               | 60%                    |
| G923  | Pet groomers and animal care workers   | 77        | 152       | 75     | 97%      | 8,539                   | 14,776                  | 6,237                | 73%                    |
| H531  | Residential and commercial installers and servicers                          | 56        | 109       | 53     | 95%      | 14,401                  | 21,646                  | 7,245                | 50%                    |
| E130  | Secondary and elementary school teachers and educational counsellors, n.e.c. | 211       | 406       | 195    | 92%      | 48,969                  | 74,524                  | 25,555               | 52%                    |
| G012  | Food service supervisors   | 44        | 82        | 38     | 86%      | 14,187                  | 23,909                  | 9,722                | 69%                    |
| H311  | Machinists and machining and tooling inspectors                              | 47        | 87        | 40     | 85%      | 13,581                  | 17,430                  | 3,849                | 28%                    |
| B315  | Purchasing agents and officers   | 42        | 76        | 34     | 81%      | 14,387                  | 20,595                  | 6,208                | 43%                    |
| G931  | Light duty cleaners  | 253       | 449       | 196    | 77%      | 70,745                  | 86,116                  | 15,371               | 22%                    |
| G631  | Security guards and related occupations                                      | 60        | 106       | 46     | 77%      | 41,143                  | 51,552                  | 10,409               | 25%                    |
| D031  | Pharmacists  | 33        | 58        | 25     | 76%      | 10,689                  | 16,199                  | 5,510                | 52%                    |
| G411  | Chefs  | 72        | 125       | 53     | 74%      | 18,855                  | 25,298                  | 6,443                | 34%                    |
| G942  | Bakers   | 76        | 128       | 52     | 68%      | 15,228                  | 18,467                  | 3,239                | 21%                    |
| J196  | Other metal products machine operators                                       | 61        | 101       | 40     | 66%      | 18,129                  | 22,505                  | 4,376                | 24%                    |
| C181  | Computer network technicians   | 39        | 64        | 25     | 64%      | 19,655                  | 28,648                  | 8,993                | 46%                    |
| H134  | Plasterers, drywall installers and finishers and lathers                     | 38        | 62        | 24     | 63%      | 10,199                  | 14,163                  | 3,964                | 39%                    |
| J026  | Supervisors, other mechanical and metal products manufacturing               | 34        | 55        | 21     | 62%      | 8,627                   | 9,805                   | 1,178                | 14%                    |
| F025  | Translators, terminologists and interpreters                                 | 33        | 53        | 20     | 61%      | 5,900                   | 7,206                   | 1,306                | 22%                    |
| D012  | General practitioners and family physicians                                  | 48        | 77        | 29     | 60%      | 15,814                  | 22,917                  | 7,103                | 45%                    |
| C051  | Architects   | 34        | 54        | 20     | 59%      | 7,800                   | 8,929                   | 1,129                | 14%                    |
| B412  | Supervisors, finance and insurance clerks                                    | 34        | 54        | 20     | 59%      | 18,397                  | 26,920                  | 8,523                | 46%                    |
| J222  | Furniture and fixture assemblers and inspectors                              | 35        | 53        | 18     | 51%      | 5,111                   | 6,799                   | 1,688                | 33%                    |
| I015  | Landscaping and grounds maintenance contractors and managers                 | 65        | 97        | 32     | 49%      | 11,801                  | 16,013                  | 4,212                | 36%                    |
| C073  | Software engineers and designers   | 37        | 54        | 17     | 46%      | 18,183                  | 27,971                  | 9,788                | 54%                    |
| B014  | Other financial officers   | 80        | 116       | 36     | 45%      | 48,368                  | 54,774                  | 6,406                | 13%                    |
| G513  | Food and beverage servers  | 216       | 313       | 97     | 45%      | 63,223                  | 71,271                  | 8,048                | 13%                    |
| A122  | Computer and information systems managers                                    | 50        | 72        | 22     | 44%      | 24,702                  | 32,798                  | 8,096                | 33%                    |
| E033  | Business development officers and marketing researchers and consultants      | 52        | 74        | 22     | 42%      | 16,423                  | 22,810                  | 6,387                | 39%                    |
| G972  | Grocery clerks and store shelf stockers                                      | 259       | 366       | 107    | 41%      | 62,600                  | 82,530                  | 19,930               | 32%                    |
| C182  | User support technicians   | 52        | 73        | 21     | 40%      | 32,345                  | 36,052                  | 3,707                | 11%                    |
| G731  | Operators and attendants in amusement, recreation and sport                  | 73        | 100       | 27     | 37%      | 12,511                  | 16,329                  | 3,818                | 31%                    |
| B012  | Financial and investment analysts  | 53        | 72        | 19     | 36%      | 27,234                  | 32,007                  | 4,773                | 18%                    |
| G932  | Specialized cleaners   | 48        | 65        | 17     | 35%      | 12,480                  | 12,225                  | (255)                | (2%)                   |
| 1212  | Landscaping and grounds maintenance labourers                                | 115       | 154       | 39     | 34%      | 25,581                  | 29,863                  | 4,282                | 17%                    |
| H016  | Contractors and supervisors, mechanic trades                                 | 77        | 103       | 26     | 34%      | 15,605                  | 20,996                  | 5,391                | 35%                    |
| B311  | Administrative officers  | 237       | 316       | 79     | 33%      | 83,270                  | 103,571                 | 20,301               | 24%                    |
| A222  | Accommodation service managers   | 48        | 63        | 15     | 31%      | 15,552                  | 22,213                  | 6,661                | 43%                    |
| D312  | Nurse aides, orderlies and patient service associates                        | 147       | 192       | 45     | 31%      | 81,979                  | 83,873                  | 1,894                | 2%                     |
|       | Total  | 3,044     | 4,805     | 1,761  | 58%      | 974,513                 | 1,244,989               | 270,476              | 28%                    |

Table 4 lists Halton Hills emerging occupations by locational quotient as compared to the Province. Occupations with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging occupations because it compares the regional job concentration with that of the average for the province. By identifying occupation groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the province) and an LQ of >1 in 2015 (that is to say a greater concentration when compared to the province) one could quickly highlight occupations specific to Halton Hills that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging occupations in Halton Hills.

12.0 Table 4: Emerging Occupations by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NOC-S | Description                                    | 2010 Jobs | 2015 Jobs | Change | % Change | 2010 Provincial<br>Location<br>Quotient |      | Provincial 2010<br>Jobs | Provincial 2015<br>Jobs | Provincial<br>Change | Provincial %<br>Change |
|-------|--|-----------|-----------|--------|----------|---|------|-------------------------|-------------------------|----------------------|------------------------|
| E023  | Family, marriage and other related counsellors | 29        | 64        | 35     | 121%     | 0.66                                    | 1.15 | 13,955                  | 16,961                  | 3,006                | 22%                    |
| G012  | Food service supervisors                       | 44        | 82        | 38     | 86%      | 0.99                                    | 1.04 | 14,187                  | 23,909                  | 9,722                | 69%                    |
| B315  | Purchasing agents and officers                 | 42        | 76        | 34     | 81%      | 0.93                                    | 1.13 | 14,387                  | 20,595                  | 6,208                | 43%                    |
| D031  | Pharmacists                                    | 33        | 58        | 25     | 76%      | 0.97                                    | 1.09 | 10,689                  | 16,199                  | 5,510                | 52%                    |
| D012  | General practitioners and family physicians    | 48        | 77        | 29     | 60%      | 0.96                                    | 1.02 | 15,814                  | 22,917                  | 7,103                | 45%                    |
| H144  | Painters and decorators                        | 46        | 59        | 13     | 28%      | 0.98                                    | 1.31 | 14,984                  | 13,799                  | (1,185)              | (8%)                   |
| H714  | Delivery and courier service drivers           | 64        | 81        | 17     | 27%      | 0.90                                    | 1.17 | 22,717                  | 21,100                  | (1,617)              | (7%)                   |
| G412  | Cooks  | 192       | 239       | 47     | 24%      | 1.00                                    | 1.11 | 60,545                  | 65,411                  | 4,866                | 8%                     |
| G121  | Technical sales specialists, wholesale trade   | 149       | 177       | 28     | 19%      | 0.98                                    | 1.03 | 48,127                  | 52,613                  | 4,486                | 9%                     |
| B514  | Receptionists and switchboard operators        | 204       | 237       | 33     | 16%      | 0.96                                    | 1.02 | 66,872                  | 70,678                  | 3,806                | 6%                     |
| G814  | Babysitters, nannies and parents' helpers      | 83        | 95        | 12     | 14%      | 0.99                                    | 1.09 | 26,464                  | 26,595                  | 131                  | 0%                     |
|       | Total  | 935       | 1,246     | 311    | 33%      |   |      | 308,741                 | 350,776                 | 42,035               | 14%                    |

Table 5 lists Halton Hills emerging industries by locational quotient as compared to the Province. Industries with a minimum of 50 jobs, a 2010 LQ <1 and a 2015 LQ >1 were included. A location quotient (LQ) is a way of quantifying how concentrated a particular industry, cluster, occupation, or demographic group is in a region as compared to the province. It can reveal what makes a particular region "unique" in comparison to the provincial average. For example, if the leather products manufacturing industry accounts for .02% of jobs in your area but .01% of jobs provincially, then the area's leather-producing industry has an LQ of .02 ÷ .01 = 2.0 in your area (as compared to the province). So in your area, leather manufacturing accounts for a larger than average "share" of total jobs — the share is twice as big as normal. The locational quotient is particularly useful when attempting to identify emerging industries because it compares the regional job concentration with that of the average for the province. By identifying industry groups that had an LQ of <1 in 2010 (that is to say a lesser concentration when compared to the province) and an LQ of >1 in 2015 (that is to say a greater concentration when compared to the province) one could quickly highlight industries specific to Halton Hills that are emerging and experienced significant growth over that time span. This helps account for the influence of provincial trends on emerging industries in Halton Hills.

13.0 Table 5: Emerging Industries by Locational Quotient as Compared to the Province of Ontario (Minimum 50 Jobs, 2010 LQ <1, 2015 LQ >1)

| NAICS<br>Code | Description   | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|---------------|---|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| 4191          | Business-to-business electronic markets, and agents and brokers | 43        | 66        | 23     | 53%      | 0.99                                       | 1.39                                       | 13,723                  | 14,297                  | 574                  | 4%                     |
| 4851          | Urban transit systems   | 64        | 95        | 31     | 48%      | 0.91                                       | 1.11                                       | 22,251                  | 26,103                  | 3,852                | 17%                    |
| 5611          | Office administrative services                                  | 130       | 155       | 25     | 19%      | 0.86                                       | 1.34                                       | 47,959                  | 35,246                  | (12,713)             | (27%)                  |
| 6241          | Individual and family services                                  | 109       | 203       | 94     | 86%      | 0.67                                       | 1.04                                       | 51,192                  | 59,589                  | 8,397                | 16%                    |
| 8131          | Religious organizations   | 85        | 89        | 4      | 5%       | 0.97                                       | 1.02                                       | 27,564                  | 26,640                  | (924)                | (3%)                   |
|               | Total   | 431       | 609       | 178    | 41%      |  |  | 162,689                 | 161,875                 | (814)                | (1%)                   |



Table 6 lists the growing occupations in Halton Hills. This table includes occupations with a minimum job count of 50 that experienced a growth greater than 20% in Halton Hills and a growth of less than 20% across the Province as a whole. By only including occupations that had a job growth of less than 20% province wide, and a job growth of greater than 20% within Halton Hills; the influence of provincial job trends are once again mitigated. This helps identify growing occupations that are specific to Halton Hills, and are continuing to grow despite provincial labour trends. Supervisors, other mechanical and metal products saw the most growth as a percentage (62), whereas food and beverage servers saw the greatest number of new jobs created (97).

14.0 Table 6: Growing Occupations, Halton Hills Growth >20%, Provincial Growth <20% (Minimum 50 Jobs)

| NOC-S | Description  | 2010 Jobs | 2015 Jobs | Change | % Change | 2010<br>Provincial<br>Location<br>Quotient | 2015<br>Provincial<br>Location<br>Quotient | Provincial<br>2010 Jobs | Provincial<br>2015 Jobs | Provincial<br>Change | Provincial %<br>Change |
|-------|--|-----------|-----------|--------|----------|--|--|-------------------------|-------------------------|----------------------|------------------------|
| J026  | Supervisors, other mechanical and metal products manufacturing   | 34        | 55        | 21     | 62%      | 1.26                                       | 1.71                                       | 8,627                   | 9,805                   | 1,178                | 14%                    |
| C051  | Architects   | 34        | 54        | 20     | 59%      | 1.39                                       | 1.83                                       | 7,800                   | 8,929                   | 1,129                | 14%                    |
| B014  | Other financial officers   | 80        | 116       | 36     | 45%      | 0.52                                       | 0.64                                       | 48,368                  | 54,774                  | 6,406                | 13%                    |
| G513  | Food and beverage servers  | 216       | 313       | 97     | 45%      | 1.08                                       | 1.34                                       | 63,223                  | 71,271                  | 8,048                | 13%                    |
| C182  | User support technicians   | 52        | 73        | 21     | 40%      | 0.51                                       | 0.62                                       | 32,345                  | 36,052                  | 3,707                | 11%                    |
| B012  | Financial and investment analysts                                | 53        | 72        | 19     | 36%      | 0.61                                       | 0.68                                       | 27,234                  | 32,007                  | 4,773                | 18%                    |
| G932  | Specialized cleaners   | 48        | 65        | 17     | 35%      | 1.21                                       | 1.62                                       | 12,480                  | 12,225                  | (255)                | (2%)                   |
| 1212  | Landscaping and grounds maintenance labourers                    | 115       | 154       | 39     | 34%      | 1.43                                       | 1.57                                       | 25,581                  | 29,863                  | 4,282                | 17%                    |
| D312  | Nurse aides, orderlies and patient service associates            | 147       | 192       | 45     | 31%      | 0.57                                       | 0.70                                       | 81,979                  | 83,873                  | 1,894                | 2%                     |
| H144  | Painters and decorators  | 46        | 59        | 13     | 28%      | 0.98                                       | 1.31                                       | 14,984                  | 13,799                  | (1,185)              | (8%)                   |
| H712  | Bus drivers and subway and other transit operators               | 192       | 245       | 53     | 28%      | 1.63                                       | 1.90                                       | 37,325                  | 39,196                  | 1,871                | 5%                     |
| F024  | Professional occupations in public relations and communications  | 41        | 52        | 11     | 27%      | 0.51                                       | 0.64                                       | 24,918                  | 24,978                  | 60                   | 0%                     |
| H714  | Delivery and courier service drivers                             | 64        | 81        | 17     | 27%      | 0.90                                       | 1.17                                       | 22,717                  | 21,100                  | (1,617)              | (7%)                   |
| G412  | Cooks  | 192       | 239       | 47     | 24%      | 1.00                                       | 1.11                                       | 60,545                  | 65,411                  | 4,866                | 8%                     |
| H111  | Plumbers   | 44        | 54        | 10     | 23%      | 0.90                                       | 0.94                                       | 15,360                  | 17,621                  | 2,261                | 15%                    |
| H711  | Truck drivers  | 286       | 348       | 62     | 22%      | 0.91                                       | 0.91                                       | 99,655                  | 116,716                 | 17,061               | 17%                    |
| G961  | Food counter attendants, kitchen helpers and related occupations | 416       | 504       | 88     | 21%      | 1.02                                       | 1.06                                       | 129,114                 | 144,344                 | 15,230               | 12%                    |
|       | Total  | 2,060     | 2,676     | 616    | 30%      |  |  | 712,255                 | 781,964                 | 69,709               | 10%                    |



Table 7 lists the growing industries in Halton Hills. This table includes industries with a minimum job count of 50 that experienced a growth greater than 20% in Halton Hills and a growth of less than 20% across the Province as a whole. By only including industries that had a job growth of less than 20% province wide, and a job growth greater than 20% within Halton Hills; the influence of provincial job trends are once again mitigated. This helps identify growing industries that are specific to Halton Hills, and are continuing to grow despite provincial labour trends. Vending machine operators saw the most growth as a percentage (300+), whereas full service restaurants and limited-service eating places saw the greatest number of new jobs created (338).

15.0 Table 7: Growing Industries, Halton Growth >20%, Provincial Growth <20% (Minimum 50 Jobs)

|       |   |       |                  |         |        | 2010       | 2015       |            |            |            | Provincial   |
|-------|---|-------|------------------|---------|--------|------------|------------|------------|------------|------------|--------------|
| NAICS | Description   | 2010  | 2015             | Change  | %      | Provincial | Provincial | Provincial | Provincial | Provincial | Provincial % |
| Code  |   | Jobs  | Jobs             | Onlange | Change | Location   | Location   | 2010 Jobs  | 2015 Jobs  | Change     | Change       |
| 45.40 | Manuallian and all land and and and   | -40   | 50               |         |        | Quotient   | Quotient   | 4.005      | 4 477      | 400        |              |
| 4542  | Vending machine operators   | <10   | 59<br><b>7</b> 0 |         | 4050/  |            | 12.06      | 1,285      | 1,477      | 192        | 15%          |
| 7112  | Spectator sports  | 37    | 76               | 39      | 105%   | 1.57       | 3.73       | 7,383      | 6,179      | (1,204)    | (16%)        |
| 6241  | Individual and family services  | 109   | 203              | 94      | 86%    | 0.67       | 1.04       | 51,192     | 59,589     | 8,397      | 16%          |
| 5239  | Other financial investment activities   | 39    | 67               | 28      | 72%    | 0.25       | 0.35       | 49,061     | 57,503     | 8,442      | 17%          |
| 4191  | Business-to-business electronic markets, and agents and brokers   | 43    | 66               | 23      | 53%    | 0.99       | 1.39       | 13,723     | 14,297     | 574        | 4%           |
| 4184  | Chemical (except agricultural) and allied product merchant wholesalers                                      | 80    | 119              | 39      | 49%    | 3.21       | 4.47       | 7,886      | 8,099      | 213        | 3%           |
| 4851  | Urban transit systems   | 64    | 95               | 31      | 48%    | 0.91       | 1.11       | 22,251     | 26,103     | 3,852      | 17%          |
| 6233  | Community care facilities for the elderly   | 59    | 87               | 28      | 47%    | 0.53       | 0.63       | 35,609     | 41,679     | 6,070      | 17%          |
| 4111  | Farm product merchant wholesalers   | 55    | 80               | 25      | 45%    | 3.79       | 5.64       | 4,588      | 4,301      | (287)      | (6%)         |
| 5613  | Employment services   | 88    | 128              | 40      | 45%    | 0.30       | 0.36       | 92,010     | 107,001    | 14,991     | 16%          |
| 3372  | Office furniture (including fixtures) manufacturing   | 49    | 70               | 21      | 43%    | 1.27       | 1.62       | 12,275     | 13,192     | 917        | 7%           |
| 4442  | Lawn and garden equipment and supplies stores   | 89    | 127              | 38      | 43%    | 5.76       | 8.03       | 4,862      | 4,823      | (39)       | (1%)         |
| 8113  | Commercial and industrial machinery and equipment (except automotive and electronic) repair and maintenance | 83    | 114              | 31      | 37%    | 1.93       | 2.33       | 13,589     | 14,946     | 1,357      | 10%          |
| 5223  | Activities related to credit intermediation   | 63    | 86               | 23      | 37%    | 1.17       | 1.44       | 17,007     | 18,140     | 1,133      | 7%           |
| 4461  | Health and personal care stores   | 264   | 356              | 92      | 35%    | 1.28       | 1.44       | 65,103     | 75,237     | 10,134     | 16%          |
| 3328  | Coating, engraving, cold and heat treating and allied activities  | 151   | 201              | 50      | 33%    | 7.64       | 10.10      | 6,231      | 6,056      | (175)      | (3%)         |
| 2383  | Building finishing contractors  | 213   | 279              | 66      | 31%    | 1.09       | 1.22       | 61,814     | 69,997     | 8,183      | 13%          |
| 7225  | Full-service restaurants and limited-service eating places  | 1,115 | 1,453            | 338     | 30%    | 1.14       | 1.23       | 309,227    | 359,000    | 49,773     | 16%          |
| 5616  | Investigation and security services   | 58    | 75               | 17      | 29%    | 0.39       | 0.46       | 46,825     | 49,567     | 2,742      | 6%           |
| 3332  | Industrial machinery manufacturing  | 410   | 529              | 119     | 29%    | 22.58      | 26.10      | 5,741      | 6,175      | 434        | 8%           |
| 6232  | Residential developmental handicap, mental health and substance abuse facilities                            | 63    | 81               | 18      | 29%    | 0.70       | 0.81       | 28,194     | 30,331     | 2,137      | 8%           |
| 3339  | Other general-purpose machinery manufacturing   | 136   | 174              | 38      | 28%    | 3.32       | 3.42       | 12,977     | 15,483     | 2,506      | 19%          |
| 4854  | School and employee bus transportation  | 143   | 181              | 38      | 27%    | 2.63       | 3.11       | 17,184     | 17,702     | 518        | 3%           |
| 6212  | Offices of dentists   | 147   | 184              | 37      | 25%    | 1.16       | 1.23       | 40,324     | 45,444     | 5,120      | 13%          |
| 4911  | Postal service  | 47    | 58               | 11      | 23%    | 0.49       | 0.59       | 30,048     | 29,883     | (165)      | (1%)         |
| 4179  | Other machinery, equipment and supplies merchant wholesalers  | 139   | 170              | 31      | 22%    | 1.24       | 1.47       | 35,501     | 35,327     | (174)      | 0%           |
| 5313  | Activities related to real estate   | 56    | 68               | 12      | 21%    | 0.66       | 0.75       | 26,883     | 27,721     | 838        | 3%           |
| 3315  | Foundries   | 44    | 53               | 9       | 20%    | 3.34       | 3.53       | 4,176      | 4,607      | 431        | 10%          |
| 5413  | Architectural, engineering and related services   | 206   | 247              | 41      | 20%    | 0.88       | 0.94       | 74,131     | 79,649     | 5,518      | 7%           |
| 4145  | Pharmaceuticals, toiletries, cosmetics and sundries merchant wholesalers                                    | 123   | 147              | 24      | 20%    | 2.22       | 2.16       | 17,476     | 20,745     | 3,269      | 19%          |
|       | Total   | 4,180 | 5,634            | 1,454   | 35%    |            | 20         | 1,114,558  | 1,250,255  | 135,697    | 12%          |
|       |   | .,    | 5,55 .           | .,      | 30 / 0 |            |            | .,,000     | .,_55,_55  | . 55,557   | 12/0         |



Table 8 lists declining industries in Halton Hills. Industries in Halton Hills with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for Halton Hills had to be equal to or greater than that of the job loss rate of the Province. By identifying industries that lost jobs at faster rate than were lost on average across the province, industries that are suffering disproportionately when compared to the province can be highlighted. This can help spur inquiry into why this is occurring. The industry declining the fastest as a percent over that time span was communication equipment manufacturing (43); it was also the industry that lost the greatest number of aggregate jobs (80).

16.0 Table 8: Declining Industries, Halton Loss >5%, where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

|               | Description   |              | 2015<br>Jobs | Change | %<br>Change | 2010                | 2015                   |                      |                      |                      |                     |
|---------------|---|--------------|--------------|--------|-------------|---------------------|------------------------|----------------------|----------------------|----------------------|---------------------|
| NAICS<br>Code |   | 2010<br>Jobs |              |        |             | Provincial Location | Provincial<br>Location | Provincial 2010 Jobs | Provincial 2015 Jobs | Provincial<br>Change | Provincial % Change |
| 3040          |   | 0000         | 0000         |        | Orlango     | Quotient            | Quotient               | 2010 0000            | 2010 0000            | Griarigo             | 70 Gridings         |
| 3342          | Communications equipment manufacturing  | 187          | 107          | (80)   | (43%)       | 3.45                | 3.12                   | 17,171               | 10,424               | (6,747)              | (39%)               |
| 5414          | Specialized design services   | 89           | 67           | (22)   | (25%)       | 1.17                | 0.94                   | 24,135               | 21,725               | (2,410)              | (10%)               |
| 2389          | Other specialty trade contractors   | 131          | 99           | (32)   | (24%)       | 1.36                | 0.88                   | 30,420               | 34,288               | 3,868                | 13%                 |
| 3262          | Rubber product manufacturing  | 150          | 120          | (30)   | (20%)       | 8.54                | 5.91                   | 5,561                | 6,203                | 642                  | 12%                 |
| 4853          | Taxi and limousine service  | 74           | 60           | (14)   | (19%)       | 1.20                | 0.99                   | 19,477               | 18,527               | (950)                | (5%)                |
| 8141          | Private households  | 88           | 73           | (15)   | (17%)       | 0.80                | 0.77                   | 34,772               | 28,693               | (6,079)              | (17%)               |
| 4889          | Other support activities for transportation   | 72           | 60           | (12)   | (17%)       | 7.86                | 6.93                   | 2,904                | 2,654                | (250)                | (9%)                |
| 8121          | Personal care services  | 264          | 222          | (42)   | (16%)       | 1.36                | 1.13                   | 61,496               | 59,438               | (2,058)              | (3%)                |
| 7115          | Independent artists, writers and performers   | 130          | 110          | (20)   | (15%)       | 1.50                | 1.37                   | 27,381               | 24,456               | (2,925)              | (11%)               |
| X000          | Unclassified  | 305          | 261          | (44)   | (14%)       | 0.94                | 0.94                   | 102,586              | 84,664               | (17,922)             | (17%)               |
| 3112          | Grain and oilseed milling   | 72           | 63           | (9)    | (13%)       | 4.82                | 3.91                   | 4,703                | 4,938                | 235                  | 5%                  |
| 8111          | Automotive repair and maintenance   | 473          | 414          | (59)   | (12%)       | 2.89                | 2.39                   | 51,760               | 52,776               | 1,016                | 2%                  |
| 5412          | Accounting, tax preparation, bookkeeping and payroll services   | 228          | 200          | (28)   | (12%)       | 1.15                | 1.03                   | 62,748               | 59,466               | (3,282)              | (5%)                |
| 2381          | Foundation, structure, and building exterior contractors  | 557          | 489          | (68)   | (12%)       | 2.98                | 2.44                   | 59,172               | 60,842               | 1,670                | 3%                  |
| 4841          | General freight trucking  | 142          | 125          | (17)   | (12%)       | 0.73                | 0.54                   | 61,520               | 70,566               | 9,046                | 15%                 |
| 4521          | Department stores   | 225          | 200          | (25)   | (11%)       | 1.13                | 1.08                   | 63,093               | 56,381               | (6,712)              | (11%)               |
| 5242          | Agencies, brokerages and other insurance related activities   | 103          | 92           | (11)   | (11%)       | 0.77                | 0.65                   | 41,926               | 43,205               | 1,279                | 3%                  |
| 1110          | Farms   | 447          | 401          | (46)   | (10%)       | 1.60                | 1.41                   | 88,571               | 86,741               | (1,830)              | (2%)                |
| 4481          | Clothing stores   | 75           | 68           | (7)    | (9%)        | 0.34                | 0.27                   | 69,984               | 75,686               | 5,702                | 8%                  |
| 3327          | Machine shops, turned product, and screw, nut and bolt manufacturing                                  | 76           | 69           | (7)    | (9%)        | 1.38                | 1.26                   | 17,287               | 16,508               | (779)                | (5%)                |
| 3118          | Bakeries and tortilla manufacturing   | 365          | 334          | (31)   | (8%)        | 5.07                | 4.40                   | 22,769               | 23,137               | 368                  | 2%                  |
| 4931          | Warehousing and storage   | 88           | 83           | (5)    | (6%)        | 1.74                | 1.31                   | 16,059               | 19,396               | 3,337                | 21%                 |
| 4172          | Construction, forestry, mining, and industrial machinery, equipment and supplies merchant wholesalers | 72           | 68           | (4)    | (6%)        | 1.00                | 0.76                   | 22,752               | 27,364               | 4,612                | 20%                 |
| 7139          | Other amusement and recreation industries   | 532          | 503          | (29)   | (5%)        | 3.19                | 2.79                   | 52,718               | 54,870               | 2,152                | 4%                  |
|               | Total   | 4,944        | 4,290        | (654)  | (13%)       |                     |                        | 960,966              | 942,947              | (18,019)             | (2%)                |



Table 9 lists declining occupations in Halton Hills. Occupations in Halton Hills with a minimum job count of 50 and a job loss rate of 5% or higher were included. In addition, to be included, the job loss rate (%) for Halton Hills had to be equal to or greater than that of the job loss rate of the Province. By identifying occupations that lost jobs at faster rate than were lost on average across the province, occupations that are suffering disproportionately when compared to the province can be highlighted. This can help spur inquiry into why this is occurring. The occupation declining the fastest as a percent over that time span was motor vehicle body repairers (43); whereas elementary school and kindergarten teachers lost the greatest aggregate number of jobs (108).

17.0 Table 9: Declining Occupations, Halton Loss >5%, Where Halton % Loss > Provincial % Loss (Minimum 50 Jobs)

| NOC-S | Description   | 2010  | 2015  | Change   | %      | 2010<br>Provincial   | 2015<br>Provincial   | Provincial | Provincial | Provincial | Provincial |
|-------|---|-------|-------|----------|--------|----------------------|----------------------|------------|------------|------------|------------|
|       |   | Jobs  | Jobs  | Gridings | Change | Location<br>Quotient | Location<br>Quotient | 2010 Jobs  | 2015 Jobs  | Change     | % Change   |
| H422  | Motor vehicle body repairers  | 98    | 56    | (42)     | (43%)  | 2.76                 | 1.84                 | 11,187     | 9,270      | (1,917)    | (17%)      |
| H019  | Contractors and supervisors, other construction trades, installers, repairers and servicers | 146   | 87    | (59)     | (40%)  | 1.74                 | 1.28                 | 26,651     | 20,852     | (5,799)    | (22%)      |
| 1022  | Nursery and greenhouse workers  | 86    | 63    | (23)     | (27%)  | 3.81                 | 3.25                 | 7,162      | 5,868      | (1,294)    | (18%)      |
| J132  | Plastics processing machine operators   | 98    | 72    | (26)     | (27%)  | 2.75                 | 2.35                 | 11,255     | 9,333      | (1,922)    | (17%)      |
| G911  | Hairstylists and barbers  | 163   | 120   | (43)     | (26%)  | 1.29                 | 1.02                 | 40,089     | 35,720     | (4,369)    | (11%)      |
| A323  | School principals and administrators of elementary and secondary education                  | 68    | 52    | (16)     | (24%)  | 1.83                 | 1.37                 | 11,715     | 11,665     | (50)       | 0%         |
| B211  | Secretaries (except legal and medical)  | 99    | 77    | (22)     | (22%)  | 0.87                 | 0.83                 | 35,885     | 28,127     | (7,758)    | (22%)      |
| E132  | Elementary school and kindergarten teachers   | 496   | 388   | (108)    | (22%)  | 1.75                 | 1.45                 | 89,563     | 81,372     | (8,191)    | (9%)       |
| B531  | Accounting and related clerks   | 213   | 168   | (45)     | (21%)  | 0.91                 | 0.85                 | 74,245     | 60,472     | (13,773)   | (19%)      |
| H713  | Taxi and limousine drivers and chauffeurs   | 68    | 54    | (14)     | (21%)  | 1.04                 | 0.81                 | 20,545     | 20,404     | (141)      | (1%)       |
| A131  | Sales, marketing and advertising managers   | 212   | 172   | (40)     | (19%)  | 1.11                 | 1.07                 | 60,612     | 49,043     | (11,569)   | (19%)      |
| 1021  | General farm workers  | 113   | 92    | (21)     | (19%)  | 1.87                 | 1.33                 | 19,241     | 21,053     | 1,812      | 9%         |
| A211  | Retail trade managers   | 476   | 388   | (88)     | (18%)  | 1.15                 | 1.10                 | 130,543    | 107,585    | (22,958)   | (18%)      |
| H211  | Electricians (except industrial and power system)   | 94    | 77    | (17)     | (18%)  | 0.95                 | 0.69                 | 31,104     | 33,939     | 2,835      | 9%         |
| B111  | Bookkeepers   | 193   | 160   | (33)     | (17%)  | 1.09                 | 0.96                 | 55,804     | 50,809     | (4,995)    | (9%)       |
| E121  | College and other vocational instructors  | 96    | 83    | (13)     | (14%)  | 0.74                 | 0.58                 | 41,158     | 43,061     | 1,903      | 5%         |
| J312  | Labourers in metal fabrication  | 68    | 59    | (9)      | (13%)  | 2.67                 | 1.52                 | 8,003      | 11,837     | 3,834      | 48%        |
| G131  | Insurance agents and brokers  | 69    | 60    | (9)      | (13%)  | 0.78                 | 0.72                 | 28,104     | 25,465     | (2,639)    | (9%)       |
| H421  | Automotive service technicians, truck and bus mechanics and mechanical repairers            | 261   | 229   | (32)     | (12%)  | 1.81                 | 1.51                 | 45,587     | 46,038     | 451        | 1%         |
| H141  | Roofers and shinglers   | 67    | 59    | (8)      | (12%)  | 2.57                 | 2.41                 | 8,210      | 7,440      | (770)      | (9%)       |
| H326  | Welders and related machine operators   | 85    | 75    | (10)     | (12%)  | 1.09                 | 0.88                 | 24,636     | 26,034     | 1,398      | 6%         |
| H121  | Carpenters  | 133   | 120   | (13)     | (10%)  | 1.01                 | 0.92                 | 41,519     | 39,770     | (1,749)    | (4%)       |
| E131  | Secondary school teachers   | 241   | 218   | (23)     | (10%)  | 1.57                 | 1.50                 | 48,486     | 44,024     | (4,462)    | (9%)       |
| F141  | Graphic designers and illustrators  | 86    | 79    | (7)      | (8%)   | 0.92                 | 0.83                 | 29,601     | 29,234     | (367)      | (1%)       |
| A221  | Restaurant and food service managers  | 174   | 160   | (14)     | (8%)   | 1.13                 | 1.00                 | 48,828     | 48,656     | (172)      | 0%         |
| J213  | Electronics assemblers, fabricators, inspectors and testers                                 | 67    | 62    | (5)      | (7%)   | 1.72                 | 1.58                 | 12,239     | 11,925     | (314)      | (3%)       |
| G015  | Cleaning supervisors  | 67    | 63    | (4)      | (6%)   | 1.55                 | 1.48                 | 13,747     | 12,998     | (749)      | (5%)       |
| J194  | Metalworking machine operators  | 73    | 69    | (4)      | (5%)   | 1.17                 | 1.10                 | 19,633     | 19,090     | (543)      | (3%)       |
| G812  | Elementary and secondary school teacher assistants  | 133   | 126   | (7)      | (5%)   | 1.32                 | 1.13                 | 31,854     | 34,066     | 2,212      | 7%         |
| J228  | Other assemblers and inspectors   | 58    | 55    | (3)      | (5%)   | 1.33                 | 1.19                 | 13,728     | 14,180     | 452        | 3%         |
|       | Total   | 4,299 | 3,545 | (754)    | (18%)  |                      |                      | 1,040,936  | 959,330    | (81,606)   | (8%)       |



#### **Data Sources and Calculations**

#### **Industry Data**

In order to capture a complete picture of industry employment, EMSI combines employment data from Survey of Employment, Payrolls and Hours (SEPH) with data from the Labour Force Survey (LFS), Census, and Canadian Business Patterns (CBP) to form detailed geographic estimates of employment. Projections are based on the latest available EMSI industry data, 10-year past local trends in each industry and growth rates from national industry projections from the Canadian Occupational Projection System (COPS) produced by Human Resources and Skills Development Canada.

#### **Occupation Data**

Organizing regional employment information by occupation provides a workforce-oriented view of the regional economy. EMSI's occupation data are based on EMSI's industry data, regional occupation data from the Labour Force Survey (LFS), and regional staffing patterns taken from the Census.

